

Mike Vigoren

23796 191st NW
Big Lake, MN 55309
mike.j.vigoren@gmail.com
<https://mikevigoren.com>
(320) 224-4369

Information Technology Solutions Professional

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Overview

Throughout my career I continue to seek new challenges where I can add value, build, grow, and learn. I am continually amazed by the ingenuity of humankind to invent, innovate, and thrive in new areas. I love to work in the dynamic field of technology development and deployment because I get to contribute to the creative process and work with talented people.

MJV Career

For the past ten years I have worked as an IT Infrastructure Product Manager and IT Infrastructure Sales Professional. I wear multiple hats with great passion for the products and the customers alike. In addition, I coordinate sales processes for our sales force with technical product knowledge and best practices.

Product Development

I have vast experience in planning, testing technology, ascertaining features, and being empathetic to the customer when helping in product development. I really enjoy learning new technology and working with great products.

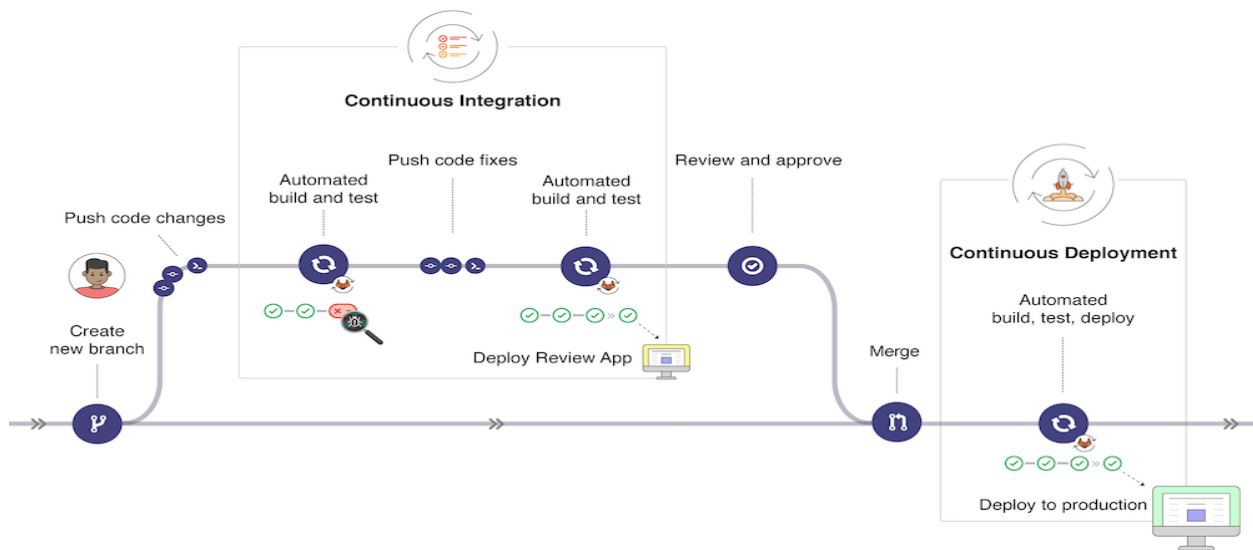
Technology Infrastructure Sales/Business Development

The other aspect of my career that I enjoy immensely is helping advise and consult customers on solutions that solve their problems. Because of my experience with the products and passion in this area, I am a great resource to my existing clients. In addition to ongoing sales, I

also like to seek out new and prospective customers and market new products. I am continually advising all different stakeholders from Executives to Engineers on scopes of different deployments.

Technology Sales Management

In addition to developing new product areas for clients and helping advise clients on their IT infrastructure needs, I also provide guidance, and technical and sales support for other sales executives. I advise on pricing, solution scope, and development on best practices.

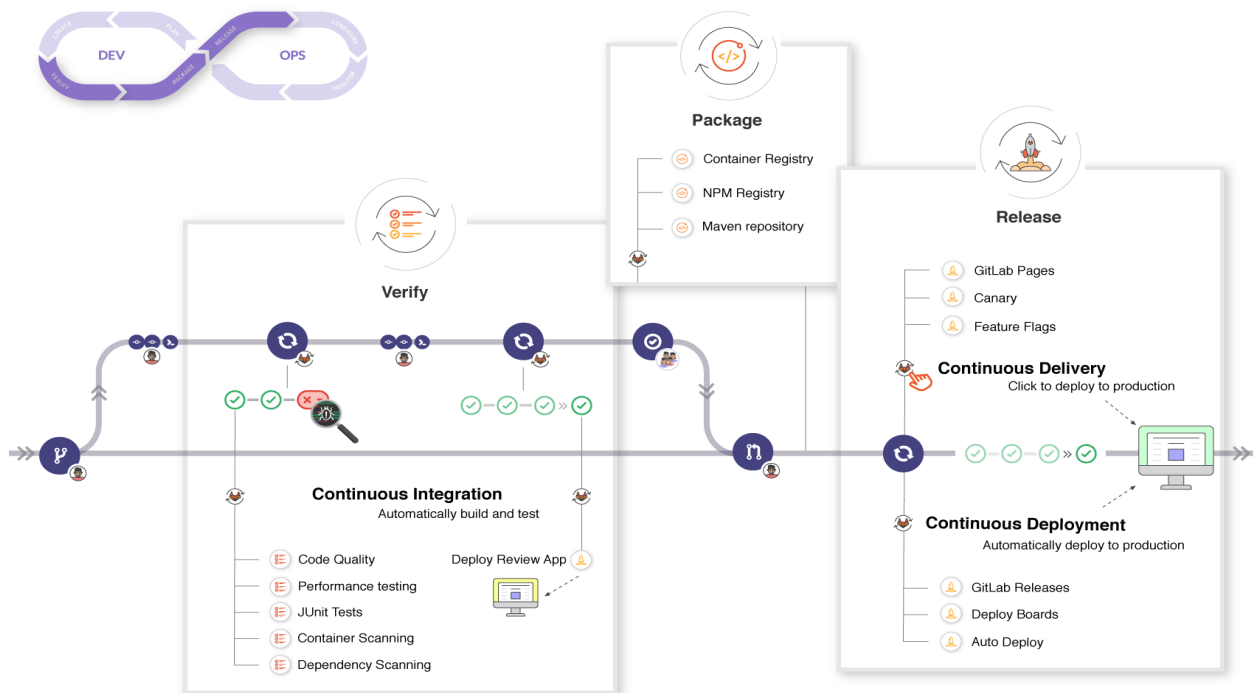


CI/CD and MJV Career

In the above diagram, we see the basic outline of CI/CD software development, and I believe my current role is quite similar. For instance, when a customer has a need to add users to an office, I inquire about the existing infrastructure.

This is like creating a new branch to add a feature or function to an existing application. In this example, I may propose an appliance* that functionally is able to communicate with or within the existing infrastructure to add users, speed, storage space, or a server rack that supports a new company application- all these are akin to "new features" that are built upon a new iteration of software for improvement. .

**Appliance means any software run on any server, networking device, router, storage array, or virtual machine, (infrastructure services) all of which require continuous software testing, configuration, and deployment.*



CI/CD vs MJV Career Part 2

The second diagram is a more in-depth view of the CI/CD process. Similar to the verify stage of CI/CD where software developers are writing code, building features, testing and retesting, in my current role, we are configuring, sourcing, testing, updating, and ensuring these new features (appliances) are ready to ship and meet or exceed customer expectations. Furthermore, when in the “packaging” phase of the software development, we are coordinating with the end user on deploying the appliances or “merging” them with their existing infrastructure. Supplementary to this, there are many instances where we are iterating, testing, and updating the same deployments for continuous delivery. All of these deployments vary in length from a couple of days to months, and in a few cases multiple years.

Summary

It is for the above reasons that I am extremely confident that I possess the aptitude, knowledge, and skill-set to be an excellent asset to any organization. This, combined with my passion to build, help, facilitate, coordinate, motivate, and INNOVATE are just a few of the reasons why you should like to hire Mike Vigoren as your next strategic asset.