

**64,000**

Total Demand (Units)

**63,000**

Total Supply (Units)

**-4500**

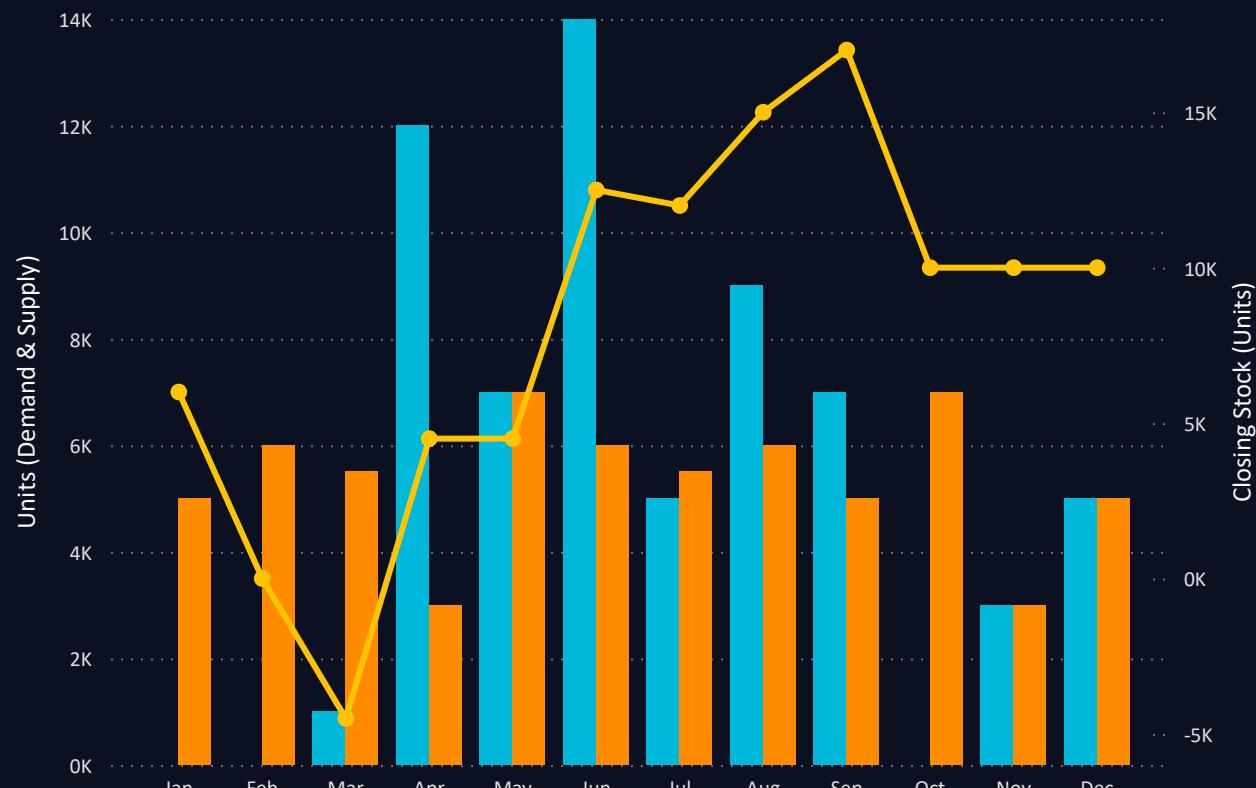
Min Closing Stock (Units)

**-1,000**

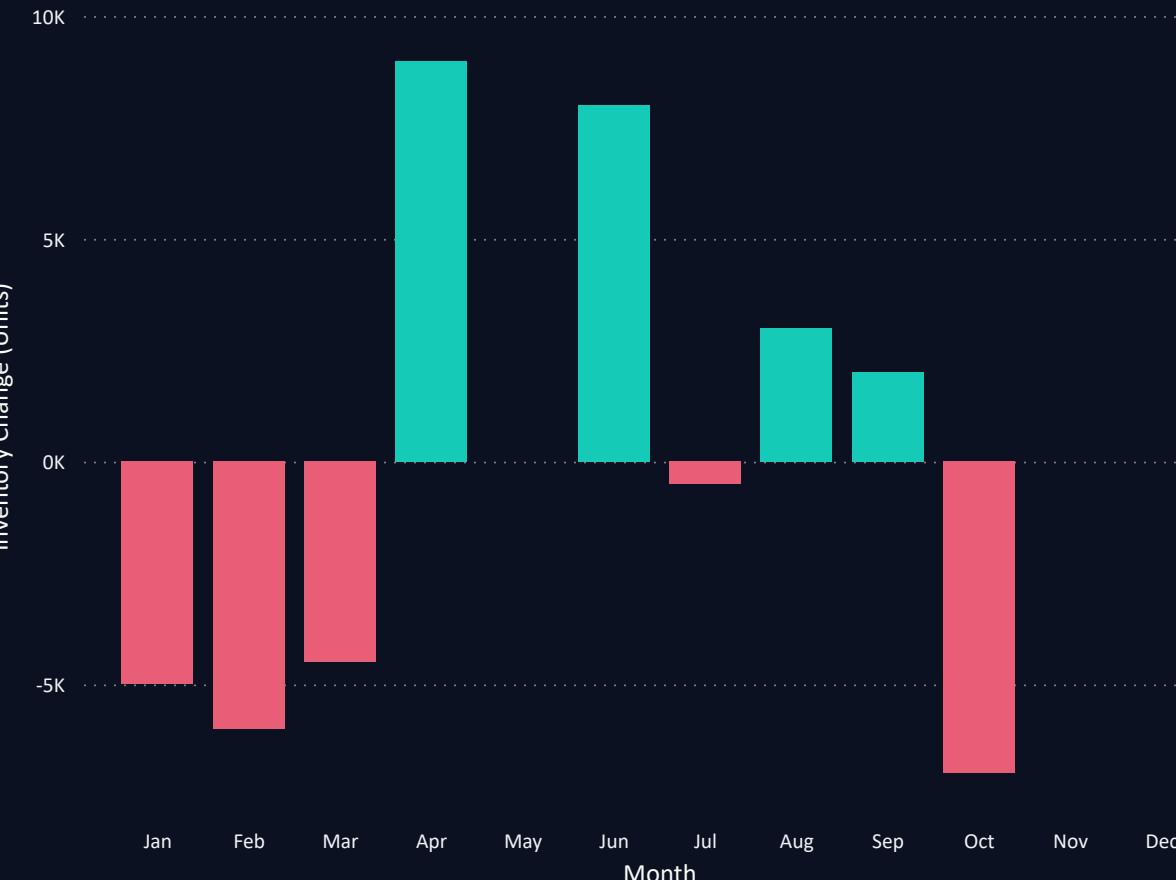
Net Inventory Change (Units)

### Monthly Demand vs Supply & Closing Stock

Factors ● Arrivals (2-month shift) ● Monthly Forecast ● Closing Stock



### Inventory Change (Units) by Month



## Exception Months (Below Safety / Stockouts)

Month	Closing SOH	Weeks Cover	Gap to Target (Units)
Feb	0	0.00	-11000
Mar	-4500	-6.00	-10500
Apr	4500	2.57	-9500
Jun	12500	9.09	1500
Aug	15000	12.00	5000
Sep	17000	9.71	3000
Oct	10000	13.33	4000
Dec	10000		

## Potential risks

- Feb–Apr: Stock is close to or below the safety level, so service could be exposed if demand lifts or supply is delayed.

- Jun–Oct: Cover sits above the target level for several months, which ties up working capital and ages stock.

## Suggested actions

- Pull forward or expedite some supply into Feb–Mar to protect service.
- Use planned activity in the second half of the year to bring stock back towards the target range.

## Weeks of Cover vs Target

