



## FILTERS

market All  
 region All  
 customer All

P&L  
 BY FISCAL YEARS

All values in USD

Note: 21 vs 20 is not part of pivot table

Column Labels				
Customer	2019	2020	2021	
N & S				
Net Sales	30.0M	51.4M	94.7M	
COGS	17.8M	32.5M	59.9M	
Gross Margin	12.2M	18.9M	34.8M	
GM %	40.7%	36.8%	36.7%	
P & A				
Net Sales	40.1M	105.2M	338.4M	
COGS	23.3M	65.9M	215.2M	
Gross Margin	16.8M	39.4M	123.2M	
GM %	41.9%	37.4%	36.4%	
PC				
Net Sales	17.4M	40.1M	165.8M	
COGS	10.2M	25.1M	105.6M	
Gross Margin	7.2M	15.0M	60.2M	
GM %	41.5%	37.4%	36.3%	
Total Net Sales	87.5M	196.7M	598.9M	
Total COGS	51.2M	123.4M	380.7M	
Total Gross Margin	36.2M	73.3M	218.2M	
Total GM %	41.4%	37.3%	36.4%	













































**21 vs 20**











































