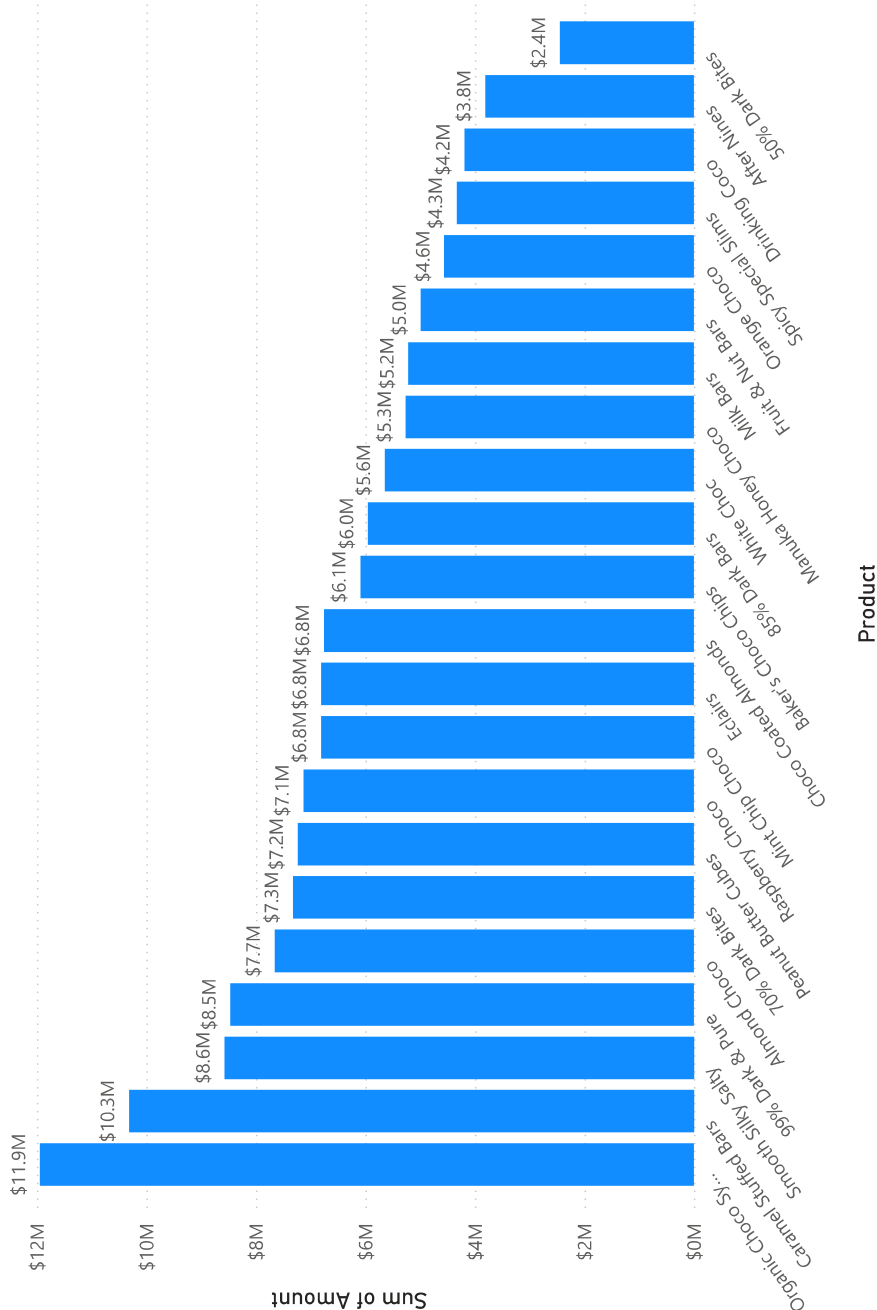


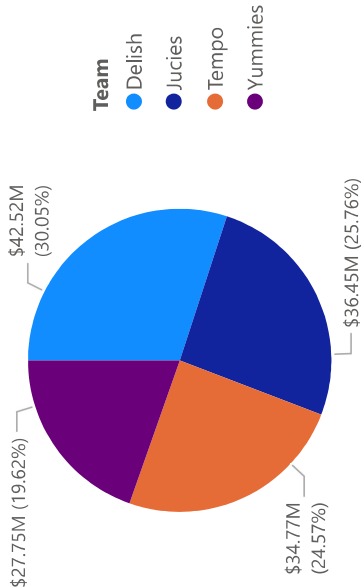
Geo

- ☐ Select all
- ☐ USA
- ☐ UK
- ☐ New Zealand
- ☐ India
- ☐ Canada
- ☐ Australia

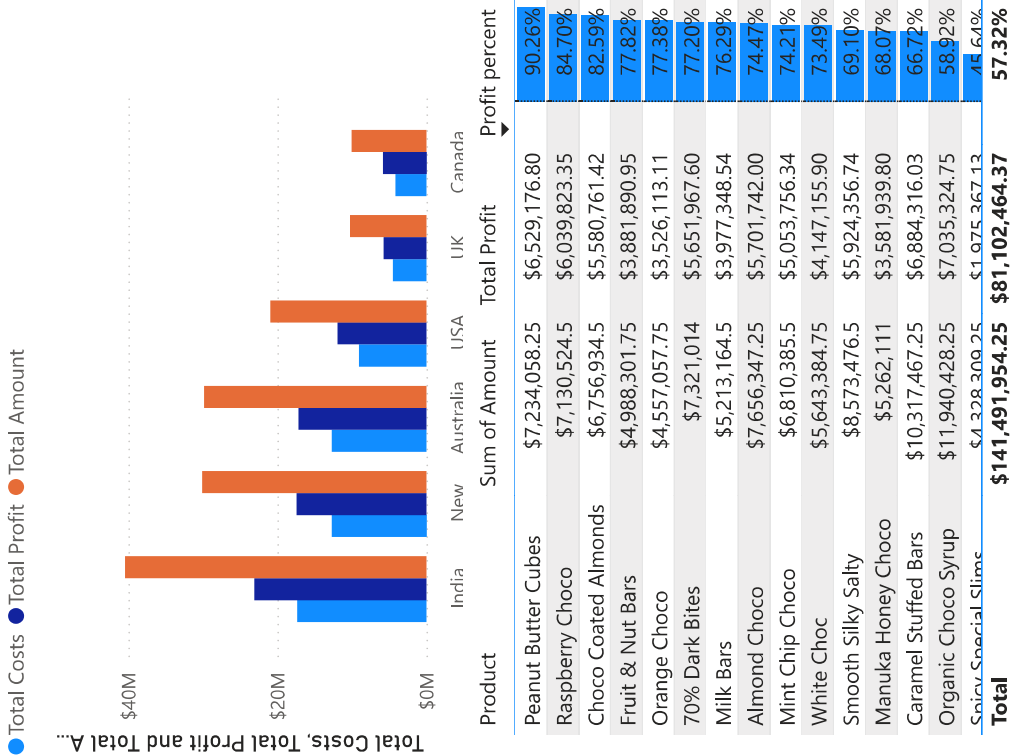
Sum of Amount by Product



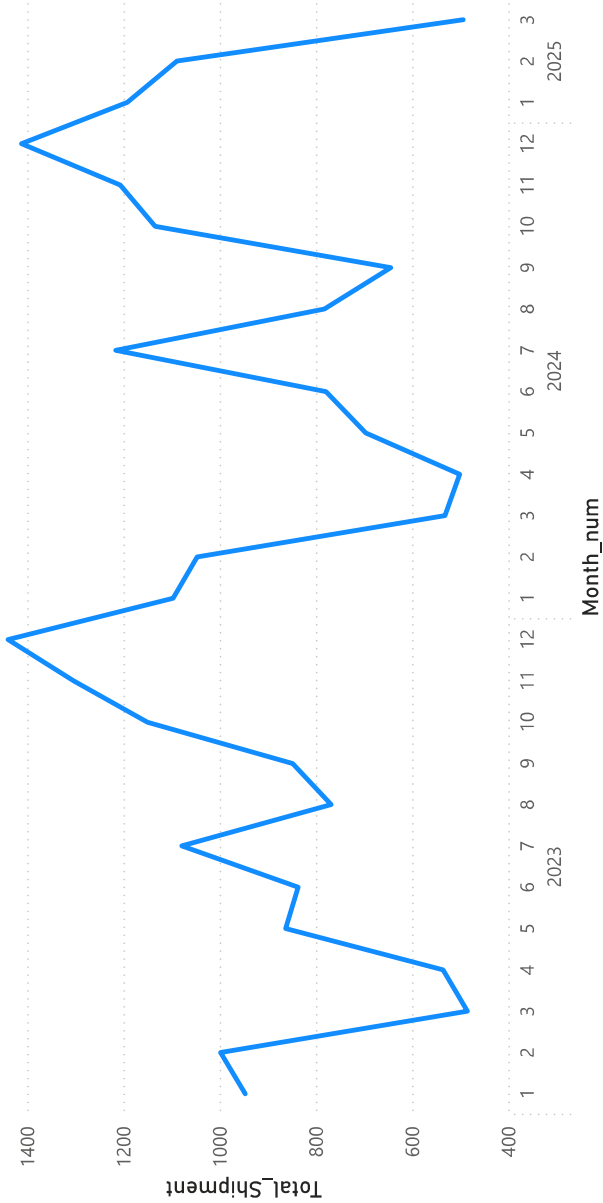
Sum of Amount by Team



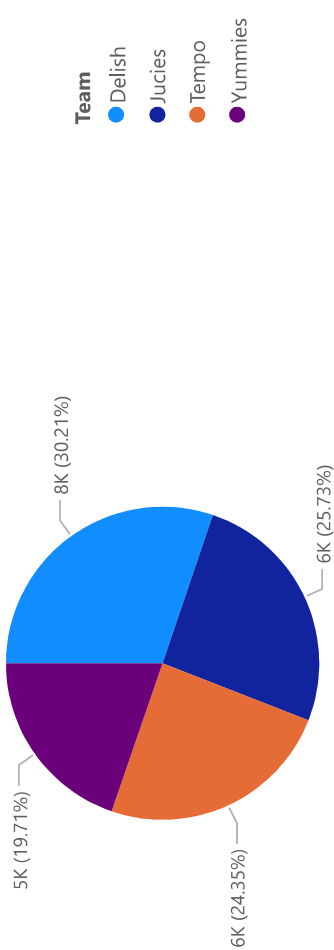
Total Costs, Total Profit and Total Amount by Geo



Total_Shipment by year and Month_num



Total_Shipment by Team



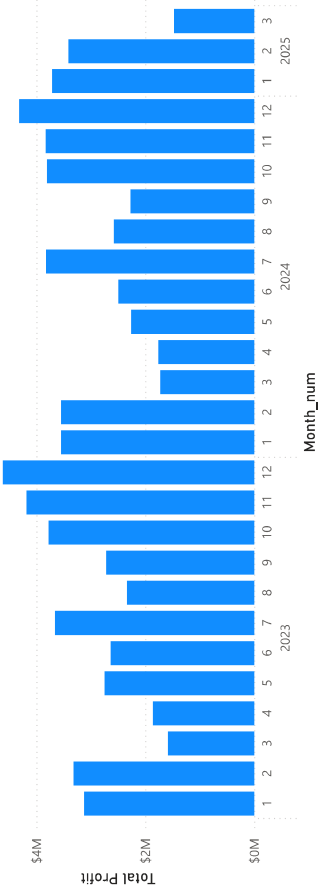
Total boxes	Sales_person	Sum of Amount	Amount per box
37,049	Vasavi Veeravarapu	\$540,472.5	14.6
32,641	Sravanthi Chalaki	\$484,420.5	14.8
61,416	Subbarao Malladi	\$942,138	15.3
23,136	Mayuri Kousika	\$357,871.5	15.5
53,128	John Joseph	\$833,001.75	15.7
77,811	Ponnan Delhi	\$1,227,638.25	15.8
32,147	Jaipal Potanapudi	\$512,905.5	16.0
14,391	Gopal Venkata	\$229,837.5	16.0
27,253	Nazeer Basha Mustafa	\$438,142.5	16.1
39,432	Dinanath Simhambhatla	\$638,291.25	16.2
29,566	Devrat Damarsingh	\$481,347	16.3
43,894	Prasanna Lakshmi Payasam	\$714,998.25	16.3
26,256	Devsena Veluvalapalli	\$430,494.75	16.4
69,010	Suman Katte	\$1,145,310.75	16.6
42,587	Lalitchandra Vadali	\$709,166.25	16.7
54,454	Duran Appala	\$908,196.75	16.7
37,847	Raghuveer Yettugunna	\$633,287.25	16.7
29,220	Gowri Sankar Chakrala	\$490,549.5	16.8
15,129	Parasuramudu Jamakayala	\$254,702.25	16.8
33,114	Sahaj Jonnalagadda	\$569,724.75	17.2
42,508	Oorjit Nandanavanam	\$738,650.25	17.4
8,043	Sreenivasa Naik Gudiwada	\$141,079.5	17.5
19,486	Ramalingam Kothapeta	\$341,955	17.5
18,047	Yedukondalu Panditula	\$317,335.5	17.6
12,892	Venkat Kodi	\$227,484	17.6
880,457		\$14,309,001	16.3

Sales_person	Australia	Canada	India	New Zealand	UK	USA
Devrat Damarsingh	14.6	23.8	15.7	16.1	14.1	18.8
Devsena Veluvalapalli	14.3	15.9	16.8	17.1	21.2	21.7
Dinanath Simhambhatla	18.4	15.0	14.3	15.8	16.5	17.5
Duran Appala	15.1	21.4	15.2	17.9	20.5	15.2
Gopal Venkata	16.2	21.3	14.9	17.5	16.1	16.7
Gowri Sankar Chakrala	16.3	21.7	17.9	15.0	21.2	14.2
Jaipal Potanapudi	15.5	24.9	15.7	18.8	19.9	12.9
John Joseph	13.1	18.5	15.8	16.1	13.8	16.8
Lalitchandra Vadali	15.4	22.5	19.3	13.7	16.1	15.7
Mayuri Kousika	11.3	11.3	18.8	18.4	21.4	14.6
Nazeer Basha Mustafa	19.1	12.4	15.7	13.2	14.2	18.5
Oorjit Nandanavanam	17.8	18.0	18.5	18.4	11.6	18.2
Parasuramudu Jamakayala	17.2	19.1	16.1	14.9	21.3	19.1
Ponnan Delhi	15.3	17.1	18.4	14.7	10.2	15.1
Prasanna Lakshmi Payasam	17.0	19.8	15.3	15.6	16.0	19.5
Raghuveer Yettugunna	16.6	15.2	16.8	17.4	17.4	15.0
Ramalingam Kothapeta	17.5	17.6	17.1	18.7	17.4	16.6
Sahaj Jonnalagadda	16.3	16.6	17.8	17.0	16.2	17.9
Sravanthi Chalaki	17.0	14.9	14.9	13.1	14.1	14.9
Sreenivasa Naik Gudiwada	24.8		18.1	15.2	16.1	
Subbarao Malladi	15.9	19.3	15.9	15.1	16.2	12.2
Suman Katte	16.7	15.2	18.6	15.4	18.8	15.8
Vasavi Veeravarapu	12.5	19.0	16.1	18.3	10.1	13.8
Venkat Kodi	17.1	16.4	22.7	14.5	14.0	20.4
Yedukondalu Panditula	20.3	22.3	17.8	12.6	21.2	16.9
Total	15.9	17.8	16.8	15.9	15.6	15.9

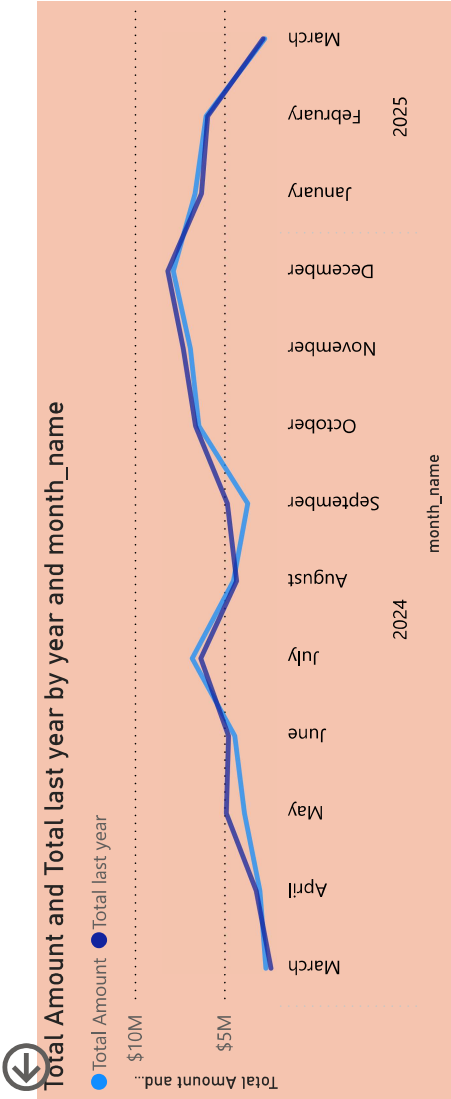
Sales_person	Sum of Amount	Total Profit	Profit percent
Ponnann Delhi	\$11,718,895.5	\$6,896,871.42	58.85%
Suman Katte	\$10,504,941.75	\$6,053,099.30	57.62%
Duran Appala	\$9,221,699.25	\$5,336,572.56	57.87%
John Joseph	\$8,366,672.25	\$4,778,813.51	57.12%

Sales_person	Sum of Amount	Total Profit	Profit %
Ponnann Delhi	\$11,718,895.5	\$6,896,871.42	
Suman Katte	\$10,504,941.75	\$6,053,099.30	
Duran Appala	\$9,221,699.25	\$5,336,572.56	
John Joseph	\$8,366,672.25	\$4,778,813.51	
Subbarao Malladi	\$8,118,888.75	\$4,566,494.47	
Dinanath Simhambhatta	\$8,005,218.75	\$4,557,166.20	
Oorjitt Nandanavanam	\$6,979,887	\$3,983,756.26	
Prasanna Lakshmi Payasam	\$6,771,960	\$3,860,854.58	
Raghuveer Yettuqurna	\$5,916,971.25	\$3,398,748.76	
Lalichandra Vadali	\$6,023,733.75	\$3,396,924.97	
Vasavi Veeravasarapu	\$5,704,677	\$3,267,827.49	
Jaipal Potanapudi	\$5,714,995.5	\$3,261,718.16	
Sahaj Jonnalagadda	\$5,547,811.5	\$3,142,810.18	
Nazeer Basha Mustafa	\$5,454,074.25	\$3,107,197.96	
Mayuri Kousika	\$4,682,130.75	\$2,681,455.81	
Devrat Damarsingh	\$4,613,341.5	\$2,578,178.00	
Sravanthi Chalaki	\$4,608,792	\$2,576,085.33	
Devesena Veluvalapalli	\$4,347,018	\$2,552,504.08	
Gowri Sankar Chakrala	\$4,244,888.25	\$2,457,365.24	
Ramalingam Kothapeta	\$3,380,377.5	\$2,015,655.51	
Yedukondalu Pandiula	\$3,491,223.75	\$1,919,436.34	
Gopal Venkata	\$2,384,775	\$1,426,019.95	
Parasuramudu Jamakayala	\$2,312,136	\$1,303,897.16	
Venkat Kodi	\$2,210,287.5	\$1,294,952.54	
Sreenivasa Naik Gudiwada	\$1,166,557.5	\$688,058.59	

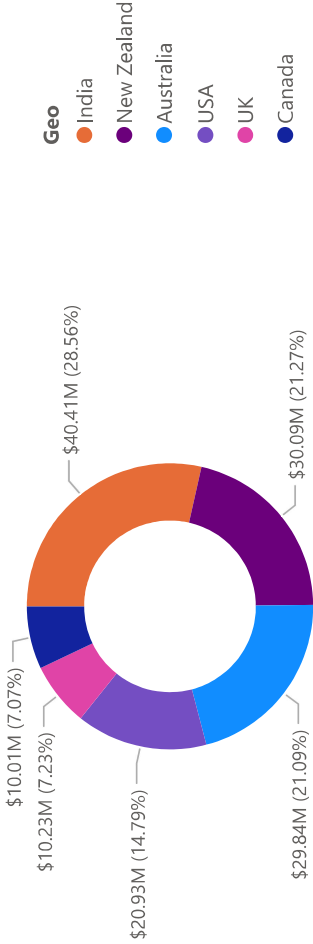
Total Profit by year and Month_num



Picture	Sales_person	Sum of Amount	Total Profit	Profit percent
	Parasuramudu Jamakayala	\$2,312,136	\$1,303,897.16	56.39%
	Venkat Kodi	\$2,210,287.5	\$1,294,952.54	58.59%
	Gopal Venkata	\$2,384,775	\$1,426,019.95	59.80%
	Sreenivasa Naik Gudiwada	\$1,166,557.5	\$688,058.59	58.98%

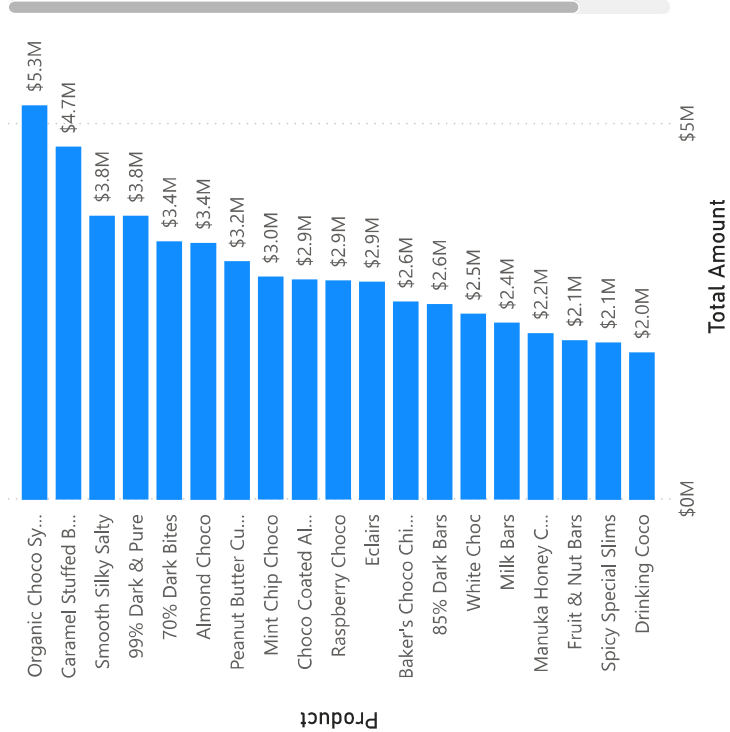


Sum of Amount by Geo



Team	Total Amount	Total last year	variance
Delish	\$19,172,544.75	19,355,357.25	-182,812.50
Jucies	\$15,427,959.75	17,363,547.00	-1,935,587.25
Tempo	\$15,602,895	15,806,621.25	-203,726.25
Yummies	\$12,446,624.25	12,670,683.75	-224,059.50
Total	\$62,650,023.75	65,196,209.25	-2,546,185.50

Total Amount by Product



year	month_name	Product	Total Amount	Total last year	variance
2024	April	50% Dark Bites	\$29,949.75	78,293.25	-48,343.50
2024	April	70% Dark Bites	\$135,740.25	143,109.00	-7,368.75
2024	April	85% Dark Bars	\$99,695.25	161,176.50	-61,481.25
2024	April	99% Dark & Pure	\$230,737.5	187,310.25	43,427.25
2024	April	After Nines	\$87,090.75	76,277.25	10,813.50
2024	April	Almond Choco	\$177,513.75	176,802.75	711.00
2024	April	Baker's Choco Chips	\$94,529.25	83,054.25	11,475.00
2024	April	Caramel Stuffed Bars	\$305,718.75	227,589.75	78,129.00
2024	April	Choco Coated Almonds	\$91,365.75	162,299.25	-70,933.50
2024	April	Drinking Coco	\$65,520	111,568.50	-46,048.50
2024	April	Eclairs	\$112,475.25	203,861.25	-91,386.00
2024	April	Fruit & Nut Bars	\$109,518.75	150,426.00	-40,907.25
Total			\$62,650,023.75	65,196,209.25	-2,546,185.50



\$81.10M

Total Profit

9M

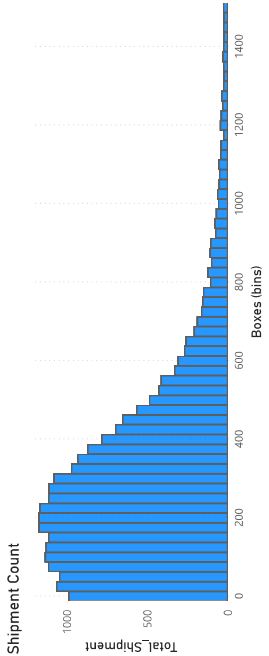
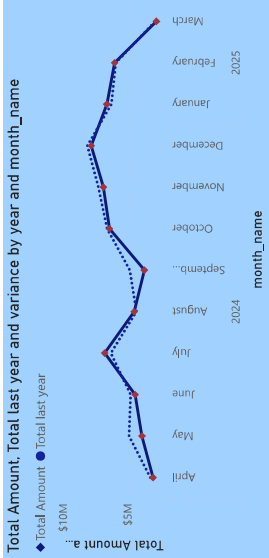
Total Profit

25K

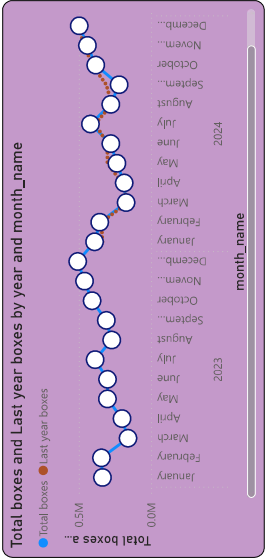
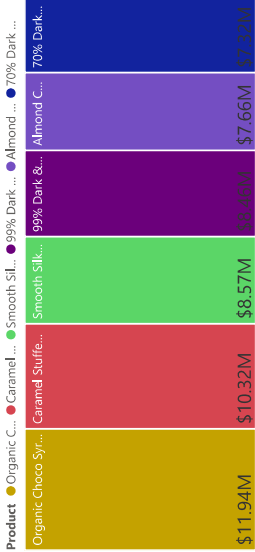
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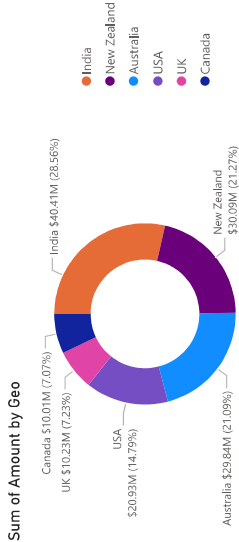


Total Amount, Total boxes and Amount per box by Product



Top 6 Sales person 🏆

Picture	First Name	Total Amount	Total boxes	Total Profit
	Ponnan	\$11.72M	724,898	\$6.90M
	Suman	\$10.50M	654,783	\$6.05M
	Duran	\$9.22M	564,259	\$5.34M
	John	\$8.37M	525,560	\$4.78M
	Subbarao	\$8.12M	512,011	\$4.57M
	Dinanath	\$8.01M	499,714	\$4.56M
Total		\$55.94M	3,481,225	\$32.19M



Product	Total Amount	Profit percent
50% Dark Bites	\$2.44M	33.37%
70% Dark Bites	\$7.32M	77.20%
85% Dark Bars	\$5.95M	-33.53%
99% Dark & Pure	\$8.46M	35.97%
After Nines	\$3.81M	-1.33%
Almond Choco	\$7.66M	74.47%
Baker's Choco Chips	\$6.09M	-2.13%
Caramel Stuffed Bars	\$10.32M	66.72%
Choco Coated Almonds	\$6.76M	82.59%
Drinking Coco	\$4.19M	34.62%
Eclairs	\$6.81M	36.36%
Fruit & Nut Bars	\$4.99M	77.82%
Manuka Honey Choco	\$5.26M	68.07%
Milk Bars	\$5.21M	76.29%
Mint Chip Choco	\$6.81M	74.21%
Orange Choco	\$4.56M	77.38%
Organic Choco Syrup	\$11.94M	58.92%
Peanut Butter Cubes	\$7.23M	90.26%
Raspberry Choco	\$7.13M	84.70%
Smooth Silky Salty	\$8.57M	69.10%
Spicy Special Slims	\$4.33M	45.64%
White Choc	\$5.64M	73.49%
Total	\$141.49M	57.32%