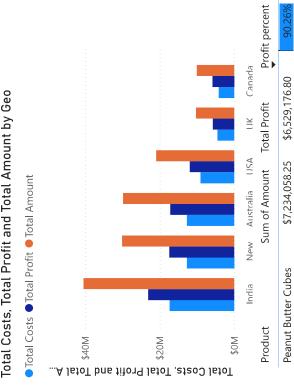


Total Costs, Total Profit and Total Amount by Geo



		•	
Peanut Butter Cubes	\$7,234,058.25	\$6,529,176.80	90.26%
Raspberry Choco	\$7,130,524.5	\$6,039,823.35	84.70%
Choco Coated Almonds	\$6,756,934.5	\$5,580,761.42	82.59%
Fruit & Nut Bars	\$4,988,301.75	\$3,881,890.95	77.82%
Orange Choco	\$4,557,057.75	\$3,526,113.11	77.38%
70% Dark Bites	\$7,321,014	\$5,651,967.60	77.20%
Milk Bars	\$5,213,164.5	\$3,977,348.54	76.29%
Almond Choco	\$7,656,347.25	\$5,701,742.00	74.47%
Mint Chip Choco	\$6,810,385.5	\$5,053,756.34	74.21%
White Choc	\$5,643,384.75	\$4,147,155.90	73.49%
Smooth Silky Salty	\$8,573,476.5	\$5,924,356.74	69.10%
Manuka Honey Choco	\$5,262,111	\$3,581,939.80	68.07%
Caramel Stuffed Bars	\$10,317,467.25	\$6,884,316.03	66.72%
Organic Choco Syrup	\$11,940,428.25	\$7,035,324.75	58.92%
Spicy Spacial Slime	¢1 328 309 25	¢1 975 367 13	15 6.1%
Total	\$141,491,954.25	\$81,102,464.37	57.32%

Yummies Tempo 2 2025 Delish Jucies Team 12 1 10 11 6 ∞ 2 9 2024 - 8K (30.21%) 2 — 6K (25.73%) 4 Month_num \sim 12 1 10 11 Total_Shipment by year and Month_num 6 5K (19.71%) — 6 7 2023 6K (24.35%) -Total_Shipment by Team 2 4 \sim 2 1400 Total_Shipment 1200 009 400

Sales_person	Devrat Damarsingh	Devsena Veluvalapalli	Dinanath Simhambhatla	Duran Appala	Gopal Venkata	Gowri Sankar Chakrala	Jaipal Potanapudi	John Joseph	Lalitchandra Vadali	Mayuri Kousika	Nazeer Basha Mustafa	Vorjit Nandanavanam	Parasuralliudu Jamakayala Donnan Dolbi	Prasanna Lakshmi Pavasam	Rachiiveer Vettiigiina	Ramalingam Kothapeta	Sahaj Jonnalagadda	Sravanthi Chalaki	Sreenivasa Naik Gudiwada	Subbarao Malladi	Suman Katte	Vasavi Veeravasarapu	Venkat Kodi	Yedukondalu Panditula	Total	
Amount per box	14.6	14.8	15.3	15.5	15.7	15.8	16.0	16.0	16.1	16.2	16.3	16.3	16.4	16.6	16.7	16.7	16.7	16.8	16.8	17.2	17.4	17.5	17.5	17.6	17.6	16.3
Sum of Amount Amount per box	\$540,472.5	\$484,420.5	\$942,138	\$357,871.5	\$833,001.75	\$1,227,638.25	\$512,905.5	\$229,837.5	\$438,142.5	\$638,291.25	\$481,347	\$714,998.25	\$430,494.75	\$1,145,310.75	\$709,166.25	\$908,196.75	\$633,287.25	\$490,549.5	\$254,702.25	\$569,724.75	\$738,650.25	\$141,079.5	\$341,955	\$317,335.5	\$227,484	\$14.309.001
sales_person	37,049 Vasavi Veeravasarapu	Sravanthi Chalaki	61,416 Subbarao Malladi	23,136 Mayuri Kousika	53,128 John Joseph	77,811 Ponnan Delhi	32,147 Jaipal Potanapudi	Gopal Venkata	27,253 Nazeer Basha Mustafa	39,432 Dinanath Simhambhatla	Devrat Damarsingh	Prasanna Lakshmi Payasam	Devsena Veluvalapalli	Suman Katte	42,587 Lalitchandra Vadali	54,454 Duran Appala	37,847 Raghuveer Yettugunna	Gowri Sankar Chakrala	Parasuramudu Jamakayala	Sahaj Jonnalagadda	Oorjit Nandanavanam	Sreenivasa Naik Gudiwada	19,486 Ramalingam Kothapeta	18,047 Yedukondalu Panditula	12,892 Venkat Kodi	
Total boxes Sales_person	37,049	32,641	61,416	23,136	53,128	77,811	32,147	14,391	27,253	39,432	29,566	43,894	26,256	69,010	42,587	54,454	37,847	29,220	15,129	33,114	42,508	8,043	19,486	18,047	12,892	880.457

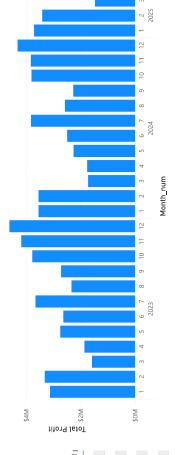
Sales_person	Australia	Canada	India	New Zealand	Ϋ́	USA
Devrat Damarsingh	14.6	23.8	15.7	16.1	14.1	18.8
Devsena Veluvalapalli	14.3	15.9	16.8	17.1	21.2	21.7
Dinanath Simhambhatla	18.4	15.0	14.3	15.8	16.5	17.5
Duran Appala	15.1	21.4	15.2	17.9	20.5	15.2
Gopal Venkata	16.2	21.3	14.9	17.5	16.1	16.7
Gowri Sankar Chakrala	16.3	21.7	17.9	15.0	21.2	14.2
Jaipal Potanapudi	15.5	24.9	15.7	18.8	19.9	12.9
John Joseph	13.1	18.5	15.8	16.1	13.8	16.8
Lalitchandra Vadali	15.4	22.5	19.3	13.7	16.1	15.7
Mayuri Kousika	11.3	11.3	18.8	18.4	21.4	14.6
Nazeer Basha Mustafa	19.1	12.4	15.7	13.2	14.2	18.5
Oorjit Nandanavanam	17.8	18.0	18.5	18.4	11.6	18.2
Parasuramudu Jamakayala	17.2	19.1	16.1	14.9	21.3	19.1
Ponnan Delhi	15.3	17.1	18.4	14.7	10.2	15.1
Prasanna Lakshmi Payasam	17.0	19.8	15.3	15.6	16.0	19.5
Raghuveer Yettugunna	16.6	15.2	16.8	17.4	17.4	15.0
Ramalingam Kothapeta	17.5	17.6	17.1	18.7	17.4	16.6
Sahaj Jonnalagadda	16.3	16.6	17.8	17.0	16.2	17.9
Sravanthi Chalaki	17.0	14.9	14.9	13.1	14.1	14.9
Sreenivasa Naik Gudiwada	24.8		18.1	15.2	16.1	
Subbarao Malladi	15.9	19.3	15.9	15.1	16.2	12.2
Suman Katte	16.7	15.2	18.6	15.4	18.8	15.8
Vasavi Veeravasarapu	12.5	19.0	16.1	18.3	10.1	13.8
Venkat Kodi	17.1	16.4	22.7	14.5	14.0	20.4
Yedukondalu Panditula	20.3	22.3	17.8	12.6	21.2	16.9
Total	15.9	17.8	16.8	15.9	15.6	15.9

cal_date 1/1/2023

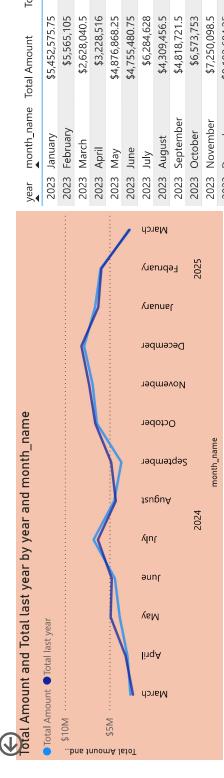
Sales_person	Sum of Amount Total Profit	Total Profit	Profit percent
Ponnan Delhi	\$11,718,895.5	\$11,718,895.5 \$6,896,871.42	58.85%
Suman Katte	\$10,504,941.75 \$6,053,099.30	\$6,053,099.30	57.62%
Duran Appala	\$9,221,699.25	\$9,221,699.25 \$5,336,572.56	57.87%
Iohn Ioseph	\$8 366 672 25	\$8 366 672 25 \$4 778 813 51	57 12%

Sales_person	Sum of Amount	Total Profit	Profit
Ponnan Delhi	\$11,718,895.5	\$6,896,871.42	
Suman Katte	\$10,504,941.75	\$6,053,099.30	
Duran Appala	\$9,221,699.25	\$5,336,572.56	
John Joseph	\$8,366,672.25	\$4,778,813.51	
Subbarao Malladi	\$8,118,888.75	\$4,566,494.47	
Dinanath Simhambhatla	\$8,005,218.75	\$4,557,166.20	
Oorjit Nandanavanam	\$6,979,887	\$3,983,756.26	
Prasanna Lakshmi Payasam	\$6,771,960	\$3,860,854.58	
Raghuveer Yettugunna	\$5,916,971.25	\$3,398,748.76	
Lalitchandra Vadali	\$6,023,733.75	\$3,396,924.97	
Vasavi Veeravasarapu	\$5,704,677	\$3,267,827.49	
Jaipal Potanapudi	\$5,714,995.5	\$3,261,718.16	
Sahaj Jonnalagadda	\$5,547,811.5	\$3,142,810.18	
Nazeer Basha Mustafa	\$5,454,074.25	\$3,107,197.96	
Mayuri Kousika	\$4,682,130.75	\$2,681,455.81	
Devrat Damarsingh	\$4,613,341.5	\$2,578,178.00	
Sravanthi Chalaki	\$4,608,792	\$2,576,085.33	
Devsena Veluvalapalli	\$4,347,018	\$2,552,504.08	
Gowri Sankar Chakrala	\$4,244,888.25	\$2,457,365.24	
Ramalingam Kothapeta	\$3,380,377.5	\$2,015,655.51	
Yedukondalu Panditula	\$3,491,223.75	\$1,919,436.34	
Gopal Venkata	\$2,384,775	\$1,426,019.95	
Parasuramudu Jamakayala	\$2,312,136	\$1,303,897.16	
Venkat Kodi	\$2,210,287.5	\$1,294,952.54	
Sreenivasa Naik Gudiwada	\$1,166,557.5	\$688,058.59	

Total Profit by year and Month_num

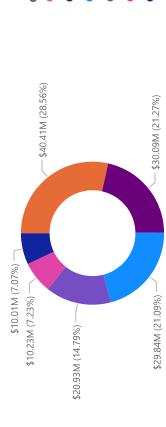


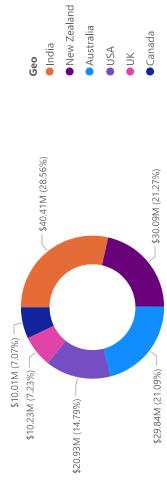
ent	56.39%	%69	%08.65	28.98%
Profit percent	56.3	58.59%	59.8	58.5
Total Profit	\$2,312,136 \$1,303,897.16	\$2,210,287.5 \$1,294,952.54	\$2,384,775 \$1,426,019.95	\$688,058.59
Sum of Amount Total Profit	\$2,312,136	\$2,210,287.5	\$2,384,775	\$1,166,557.5
Sales_person	Parasuramudu Jamakayala	Venkat Kodi	Gopal Venkata	Sreenivasa Naik Gudiwada
Picture				



nth_name	month_name Total Amount	Total last year	variance
2023 January	\$5,452,575.75		
2023 February	\$5,565,105		
March	\$2,628,040.5		
April	\$3,228,516		
2023 May	\$4,876,868.25		
2023 June	\$4,755,480.75		
2023 July	\$6,284,628		
August	\$4,309,456.5		
September	\$4,818,721.5		
October	\$6,573,753		
November	\$7,250,098.5		
December	\$8,102,684.25		
2024 January	\$6,244,841.25	5,452,575.75	792,265.50
2024 February	\$5,903,462.25	5,565,105.00	338,357.25
2024 March	\$2,847,699	2,628,040.50	219,658.50
2024 April	\$3,024,681.75	3,228,516.00	-203,834.25
2024 May	\$3,876,174	4,876,868.25	-1,000,694.25
2024 June	\$4,411,269	4,755,480.75	-344,211.75
2024 July	\$6,758,520.75	6.284.628.00	473.892.75
	\$141,491,954.25	78,841,930.50	62,650,023.75

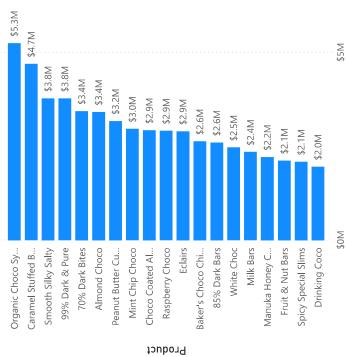
Sum of Amount by Geo





-2.546.185.50	65.196.209.25	\$62,650,023,75 65,196,209,25 -2,546,185,50	Total
-224,059.50	12,670,683.75	\$12,446,624.25	Yummies
-203,726.25	15,806,621.25	\$15,602,895	Tempo
-1,935,587.25	17,363,547.00	\$15,427,959.75	Jucies
-182,812.50	19,355,357.25	\$19,172,544.75	Delish
variance	Total last year	Total Amount	Team

Total Amount by Product



Total Amount

year	year month_name Product	Product	Total Amount	Total last year	variance
2024	2024 April	50% Dark Bites	\$29,949.75	78,293.25	-48,343.50
2024	April	70% Dark Bites	\$135,740.25	143,109.00	-7,368.75
2024	April	85% Dark Bars	\$99,695.25	161,176.50	-61,481.25
2024	April	99% Dark & Pure	\$230,737.5	187,310.25	43,427.25
2024	April	After Nines	\$87,090.75	76,277.25	10,813.50
2024	April	Almond Choco	\$177,513.75	176,802.75	711.00
2024	April	Baker's Choco Chips	\$94,529.25	83,054.25	11,475.00
2024	April	Caramel Stuffed Bars	\$305,718.75	227,589.75	78,129.00
2024	2024 April	Choco Coated Almonds	\$91,365.75	162,299.25	-70,933.50
2024	April	Drinking Coco	\$65,520	111,568.50	-46,048.50
2024	April	Eclairs	\$112,475.25	203,861.25	-91,386.00
2024	2024 April	Fruit & Nut Bars	\$109,518.75	150,426.00	-40,907.25

\$62,650,023.75 65,196,209.25 -2,546,185.50

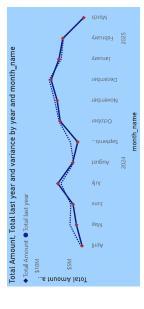
Tota

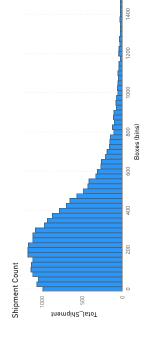


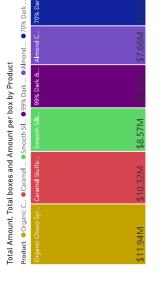












Yiennel Yennel Personal Yen Yen Yen You Toron Toro Total boxes and Last year boxes by year and month_name

Picture First Name Total Amount Total boxes Total Profit Top 6 Sales person 👑

\$32.19M	3,481,225	\$55.94M		Tota
\$4.56M	499,714	\$8.01M	Dinanath	HD
\$4.57M	512,011	\$8.12M	Subbarao	
\$4.78M	525,560	\$8.37M	John	
\$5.34M	564,259	\$9.22M	Duran	
\$6.05M	654,783	\$10.50M	Suman	
\$6.90M	724,898	\$11.72M	Ponnan	

IndiaNew Zealand

India \$40.41M (28.56%)

Canada \$10.01M (7.07%)

UK \$10.23M (7.23%) -

USA \$20.93M (14.79%)

Australia \$29.84M (21.09%)

Sum of Amount by Geo

Australia

50% Dark Bites	\$2.44M	33.37%
70% Dark Bites	\$7.32M	77.20%
85% Dark Bars	\$5.95M	-33.53%
99% Dark & Pure	\$8.46M	35.97%
After Nines	\$3.81M	-1.33%
Almond Choco	\$7.66M	74.47%
Baker's Choco Chips	\$6.09M	-2.13%
Caramel Stuffed Bars	\$10.32M	66.72%
Choco Coated Almonds	\$6.76M	82.59%
Drinking Coco	\$4.19M	34.62%
Eclairs	\$6.81M	36.36%
Fruit & Nut Bars	\$4.99M	77.82%
Manuka Honey Choco	\$5.26M	68.07%
Milk Bars	\$5.21M	76.29%
Mint Chip Choco	\$6.81M	74.21%
Orange Choco	\$4.56M	77.38%
Organic Choco Syrup	\$11.94M	58.92%
Peanut Butter Cubes	\$7.23M	90.26%
Raspberry Choco	\$7.13M	84.70%
Smooth Silky Salty	\$8.57M	69.10%
Spicy Special Slims	\$4.33M	45.64%
White Choc	\$5.64M	73.49%
Total	\$141.49M	57.32%