## **AAL & EFTA EXECUTION SUMMARY**

AAL and EFTA have signed an MOU on trading outstanding customer portfolio that was monitored by Maisha Finance.

From our customer base most customers are from Kibaigwa and Kahama.

Induction on customer handover process needs to be done for swift transition and uniformity communication during customer visit.

Required personnel to attend the Induction program are

- 1. Branch Managers from Kibaigwa and Kahama EFTA & AAL
- 2. HQ Personnel from AAL, EFTA & MAISHA

## **Dates**

Suggested induction date – 21st July 2022

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Sn	Activity Description	Responsible	Remarks
1	Customer Data Capturing	AAL	Completed batch 1&2
2	Customer Vetting and Verification	EFTA	Completed batch 1&2
3	Loan update for vetted customers	AAL	Completed batch 1&2
4	Internal Approvals on purchase procedures	AAL & EFTA	Completed batch 1&2
5	Contracts creation	EFTA	Pending
6	Induction on customer visit	AAL, EFTA, MAISHA	To be conducted on 21st July, Kibaigwa
7	Customer Visit	AAL, EFTA, MAISHA	1st Batch to commence 22nd July
8	Signoff	AAL, EFTA	Pending

**Induction** - To cover how communication with customer should be handled emphasis on confidentiality

**Customer Visit** – Identified 28 customers shall give a base on how long the process shall take.

## Batch 1 & batch 2 customers

SN	Batch 1 Customers	Location
1	ZAMOYONI HASSANI KALAMBO	KIBAIGWA
2	DANIEL ATANATH MATAYA	CHAMWINO
3	LUPIGASA MWANDU KALIBA	BAHI
4	PAUL DAUD SHAURI	KIBAIGWA
5	DICKSON MKWAMA DICKSON	GAIRO
6	DICKSON MADUHU GUGAH	KIBAIGWA
7	GEMU MAIGE DOTTO	MKAMALA
8	ROBERT JACKSON MNDEWA	GAIRO
9	PAUL OSIA MBWILO	IKENGEZI
10	BARIDA DOTTO NGOGA	IRAMBA
11	DANIEL MASAUSE MAGENI	KIBAIGWA
12	EMMANUEL ELISHA SAFI	KIBAIGWA
13	HAMZA MATUTU MAKONGORO	KIBAIGWA
14	AMANI DAUDI CHETI	MPWAPWA
15	MADANGU R. MADANGU	СНЕМВА

SN	Batch 2 Customers	Location
1	HASSANI ABDU KALAMBO	KONGWA
2	FANUEL EDWARD URASSA	KONGWA
3	EXAVERY ZABRON MBOGOLO	KONGWA
4	FILIPO MWINYEJI MGANGA	KONGWA
5	PAUL E NJALIKA	KONGWA
6	PROSPER BERNAD MTEWELE	KONGWA
7	ELIEZER MAMTI MJENZI	KONGWA
8	MABINA MAYALA MACHIMU	KONGWA
9	EMMANUEL INGRAM MSAGA	KONGWA
10	ISAAC DICKSON MAKAU	KONGWA
11	BONIPHACE CHILINGO MAKAU	KONGWA
12	TIBI MITA MAHEMBO	IGUNGA
13	EMMANUEL MAKANYAGA SAYI	IGUNGA

