Mitchell Ballif

Salt Lake City, UTAH

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EDUCATION

Brigham Young University   **Provo, UT**
Bachelor of Science in Economics, Bachelor of Arts in Portuguese   *April 2027*
Minor in Mathematics
- GPA: 3.98 Cumulative
- Dean's List in the College of Family, Home, and Social Sciences - Awarded to top 5% of students
- Recipient of University full-ride academic scholarship
- Member of the University Honors Program
- Member of the BYU Economics Student, Management Consulting, and Strategy Associations

PROFESSIONAL EXPERIENCE

Brigham Young University   **Provo, UT**
Economics Research Assistant   *December 2024 – Present*
- Conducted financial impact analysis by integrating 50+ admin. datasets to identify market inefficiencies and growth opportunities.
- Developed predictive models for housing market performance through panel regressions with county-level fixed effects
- Quantified ROI of policy interventions using quasi-experimental difference-in-difference analysis with population segmentation.
- Established causal relationships between regulatory changes and market outcomes using two-stage least squares instrumental variable approach, enabling evidence-based investment strategy development.

Webacy   **Provo, UT**
Market Analyst Extern   *August 2024 – December 2024*
- Sourced and evaluated 12+ high-potential Pre-seed and Series A blockchain startups, building comprehensive financial models to assess valuation and growth trajectories.
- Developed competitive analysis frameworks to quantify market positioning and adoption metrics for ventures across ETH, BNS, and SOL ecosystems.
- Conducted thorough due diligence on Web3 security, Fintech, and DeFi opportunities using Excel-based risk assessment tools, identifying ventures with 3-5x return potential.
- Transformed complex technical and market data into compelling investment presentations, directly contributing to successful deal execution decisions.

Missionary Training Center   **Provo, UT**
Portuguese Language Instructor   *August 2023 – June 2024*
- Taught cohorts of 40+ volunteers fundamentals of Portuguese grammar, reading, writing and oral comprehension.
- Increased ACTFL language proficiency scores by 300+% from novice low to intermediate high for 96% of volunteers over 6-week period using data driven metrics.
- Conducted 20+ time management and effective goal setting and planning seminars to 100+ volunteers.
- Developed language learning curriculum, creating 20+ multimedia presentations and learning content for department use.

SERVICE AND LEADERSHIP

Make A Difference Travel   **Manila, Philippines**
Volunteer   *December 2020 – April 2021*
- Assisted in marketing campaigns for social impact enterprises focused on tourism and a nutraceutical startup benefiting rural Filipino communities.
- Conducted market research, consumer behavior analysis, and assessed the growth potential in underdeveloped areas.

The Church of Jesus Christ of Latter-day Saints   **Lisbon, Portugal**
Volunteer Representative   *July 2021– July 2023*
- Engaged in leadership, training, logistics, travel, reporting and shared oversight of 150+ volunteers.
- Developed and organized 100+ presentations, conferences, seminars, and programs on effective instruction, and service.

PERSONAL

- *Technical Proficiencies:* Excel, Financial Modeling, PowerPoint, Word, STATA, Python, R, SQL, Tableau, Web-scrapping
- *Languages:* English (Native) and Portuguese (Fluent)
- *Interests*: Pasta shaping, napolitan pizza, poetry, Portuguese literature, basketball, tennis, and musical theatre.
- *Unique Experience:* Spent senior year of high school in Manila, Philippines at height of COVID-19.