Helpful Proposer Resources

As an agency DARPA understand the time an effort spent in reponse to our posted requirements. Additionally, we can appreciate the challenges in understanding how to do business with the Government for non traditional performers, and small businesses. Below are some resources that we have identified that may be useful tools to potential proposers.

- DARPAConnect offers free resources to potential performers to help them navigate DARPA, including "Understanding DARPA Award Vehicles and Solicitations," "Making the Most of Proposers Days," and "Tips for DARPA Proposal Success." Join DARPAConnect at www.DARPAConnect.us to leverage on-demand learning and networking resources.

- The APEX Accelerators program, formerly known as the Procurement Technical Assistance Program (PTAP), focuses on building a strong, sustainable, and resilient U.S. supply chains by assisting a wide range of businesses that pursue and perform under contracts with the DoD, other federal agencies, state and local governments and with government prime contractors. See https://www.apexaccelerators.us/ for more information. APEX Accelerators helps businesses:

  - Complete registration with a wide range of databases necessary for them to
  - participate in the government marketplace (e.g., SAM).
  - Identify which agencies and offices may need their products or services and how
  - connect with buying agencies and offices.
  - Determine whether they are ready for government opportunities and how to
  - position themselves to succeed.
  - Navigate solicitations and potential funding opportunities.
  - Receive notifications of government contract opportunities on a regular basis.
  - Network with buying officers, prime contractors, and other businesses.
  - Resolve performance issues and prepare for audit, only if the service is needed,
  - after receiving an award.

- Project Spectrum is a nonprofit effort funded by the DoD Office of Small Business Programs to help educate the Defense Industrial Base (DIB) on compliance. Project Spectrum is vendor-neutral and available to assist businesses with their cybersecurity and compliance needs. Their mission is to improve cybersecurity readiness, resilience, and compliance for small/medium-sized businesses and the federal manufacturing supply chain. Project Spectrum events and programs will enhance awareness of cybersecurity threats within the manufacturing, research and development, as well as knowledge-based services sectors of the industrial base. Project Spectrum will leverage strategic partnerships within and outside of the DoD to accelerate the overall cybersecurity compliance of the DIB.

  www.Projectspectrum.io is a web portal that will provide resources such as individualized dashboards, a marketplace, and Pilot Program to help accelerate cybersecurity compliance.