



Spartan Controls
7500 Winston Street
Burnaby, BC
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(604) 422-3700

June 11th, 2012

Exciting news from your friends at NORPAC, proudly NOW operating as Spartan Controls Ltd.:

For more than forty years we have enjoyed doing business with you and your organization. The value you place on responsive, local service and the support of our principals continues to be very much recognized and appreciated.

EFFECTIVE JULY 1st, 2012 NORPAC a division of Spartan Controls will begin operating under the Spartan Controls Ltd. brand (GST#R104953617). This is a natural and exciting progression of the integration that occurred almost two years ago.

Our main sales, applications, services and warehousing will still be based in Burnaby. Telephone numbers of your primary contacts will remain unchanged. E-mail correspondence, as you may have noticed, has changed to a format of lastname.firstname@spartancontrols.com. The products and services that are supported and sold by NORPAC and Flotech, both divisions of Spartan Controls today, will continue to be our core business.

Formally integrating our businesses will significantly improve our ability to meet your requirements for valves, process automation and services, with greater resources:

- Increased inventory levels
- Larger number of product and application specialists
- Quicker access to service specialists
- Deeper project management capability
- Increased access to certified training schools and instructors

Spartan is the Western Canadian based representative for Emerson Process Management and other leading automation products. Spartan has a long history and culture of creating customer value through the sales, application and service of process control products and solutions. Combining our local presence with the resources of Spartan brings the best value to you.

We look forward to working with you and continuing to earn your business **NOW as Spartan Controls Ltd.** If you have any questions or comments, please call your primary contact or me directly at 604-422-3700.

Sincerely,

Steve Babensee
VP/General Manager

