

FOR IMMEDIATE RELEASE

PIC Appalachia 2 Park Drive / P.O. Box 614 Lawrence, PA 15055

(724) 746-5870 info@pic-appalachia.com

Contact: David Spencer spencer.david@pic-appalachia.com (403) 695-2318

## Spartan Controls announces 50/50 joint venture with Equipment and Controls

Calgary, AB (October 1, 2011) – Spartan Controls has entered into an exciting new 50/50 joint venture with Equipment and Controls, the Emerson LBP based in Pittsburg, Pennsylvania. The new company will be called PIC Appalachia and will be modeled after our PIC business unit in Spartan. The PIC Appalachia business will focus on selling, applying, and servicing instrumentation, controls and ignition products specific to the compression market in the new and fast growing Marcellus Shale Gas play.

The new joint venture will be ideally positioned to leverage the combined complementary strengths of PIC, Spartan, and Equipment and Controls:

- Equipment and Controls brings customer intimacy and market knowledge along with infrastructure and head office capabilities.
- Spartan will contribute knowledge and experience with the PIC type of business, knowledge of Murphy and other leading manufacturers, application knowledge and technical support, and RTI will be represented by the new entity.

PIC Appalachia represents an important strategic investment and growth opportunity for both Spartan Controls and Equipment and Controls:

For Equipment and Controls, this business will give them greater exposure to the compression marketplace. This will allow them to provide a more complete and differentiated offering to serve this growing customer base.

For Spartan, this represents an opportunity to leverage our knowledge and the investment we made to become the market leader in the supply of products and services to the compression marketplace. It also helps us develop capable representation for REM Technology products, and allows us to grow the value we provide to the companies we represent.

PIC Appalachia opens its doors for business October 1st at the Equipment and Controls facility in Pittsburg.

## About Equipment & Controls - www.eci.us

Equipment & Controls has over 60 years of service in the Western Pennsylvania, Ohio, West Virginia and bordering territories. As Emerson Process Management's LBP in those areas, they offer services that help control costs and improve performance throughout the product or system life cycle - from planning, design and implementation through operations, maintenance and evolution. We can help you place and carry out migration programs that protect your investment.

## About Power Ignition and Controls - www.powerignition.com

PIC, a division of Spartan Controls, has over 35 years of experience with industrial engine and compressor controls, instrumentation and ignition products, representing quality suppliers of engine and compressor control solutions to the oil and gas and industrial markets. PIC provides engine and compressor control systems, ignition systems, instrumentation, emission solutions, and engine silencing systems. PIC provides custom manufacturing of ignition harnesses and pyrometer systems for natural gas engines. Instrumentation and ignition repairs are provided in our Edmonton facility.

## About Spartan Controls - www.spartancontrols.com

Spartan Controls sells, applies and services products that measure, control, and automate processes for the process industries in western Canada. Dedicated to delivering great service and value, Spartan serves the oil and gas, power, pulp and paper, mining, chemical, water treatment and other process industries. As well, Spartan continually invests to provide differentiated local support for their customers.