

Max Lai

4010 Cambridge Woods Dr, Tampa, FL 33613

max.y.lai@gmail.com

(949)302-3698

<https://github.com/mxlai>

Skills

ASP.NET

Django

jQuery

Bootstrap

Flask

JSON

C#

HTML

Python

CSS

JavaScript

SQL

Project Experience

PriceCheck – <https://github.com/mxlai/PriceCheck>

Online shopping and product search engine with API integration

- Created an online shopping web app using Python and Django that allows users to search for products and receive relevant price data.
- Integrated eBay Shopping/Trading APIs to return search results and parsed JSON objects.
- Utilized Django ORM to facilitate user registration/login and access to personal account details.

Blogz – <https://github.com/mxlai/blogz>

Multi-user CRUD blog application

- Built a blog web app with Python and Flask to enable form validation and users to create, read, update, and delete blog posts.
- Integrated a database via SQLAlchemy ORM to allow for multiple user accounts and restrict user write-access to personal blog posts.
- Implemented password hashing for enhanced user authentication and security.

Work Experience

Financial Advisor – USAA, Tampa, FL

May 2016 - Present

- Built relationships with existing and prospective clients to uncover and close sales opportunities.
- Motivated members to take action on recommended financial solutions, including financial planning for retirement, investment, insurance, and life events.

Investment Specialist – T. Rowe Price, Tampa, FL

August 2013 – May 2016

- Utilized a consultative sales approach to provide appropriate investment guidance while aligning clients' investment strategies with their respective goals.
- Closed and/or influenced \$47.8 million in mutual fund sales in calendar year 2015.

Education

LaunchCode LC101 – Tampa, FL

October 2017 – March 2018

- 20-week course designed to prepare non-CS majors for technology careers through a combination of in-person lectures, self-directed study, and collaborative/individual assignments.

Thinkful Front End Web Development Course

January 2015 – June 2015

- Online boot camp designed to build front end development skills through project work and one-on-one mentoring.

University of California, Irvine – Irvine, CA

July 2010

B.A. Criminology, Law & Society