

## BAN 210: Workshop 5

### Import data

In [146... `import pandas as pd`

In [147... `# Loading the Dataset Bank`  
`df = pd.read_csv('bank (1).csv')`  
`df.head()` *#Checking and printing the first 5 rows*

Out[147... 

	age	job	marital	education	default	balance	housing	loan	contact	day	month	duration	campaign	pdays	previous	po
0	30	unemployed	married	primary	no	1787	no	no	cellular	19	oct	79	1	-1	0	u
1	33	services	married	secondary	no	4789	yes	yes	cellular	11	may	220	1	339	4	
2	35	management	single	tertiary	no	1350	yes	no	cellular	16	apr	185	1	330	1	
3	30	management	married	tertiary	no	1476	yes	yes	unknown	3	jun	199	4	-1	0	u
4	59	blue-collar	married	secondary	no	0	yes	no	unknown	5	may	226	1	-1	0	u



In [148... `# Data Inspection`  
`df.info()` *# Checking the structure and data types*

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 4521 entries, 0 to 4520
Data columns (total 17 columns):
#   Column      Non-Null Count  Dtype
---  -
0   age         4521 non-null   int64
1   job         4521 non-null   object
2   marital     4521 non-null   object
3   education   4521 non-null   object
4   default     4521 non-null   object
5   balance     4521 non-null   int64
6   housing     4521 non-null   object
7   loan        4521 non-null   object
8   contact     4521 non-null   object
9   day         4521 non-null   int64
10  month       4521 non-null   object
11  duration    4521 non-null   int64
12  campaign    4521 non-null   int64
13  pdays      4521 non-null   int64
14  previous    4521 non-null   int64
15  poutcome    4521 non-null   object
16  y           4521 non-null   object
dtypes: int64(7), object(10)
memory usage: 600.6+ KB
```

## The descriptive statistics of the data

```
In [150... # Checking and Printing the Descriptive Statistics of the numerical values
Descriptive_numeric = df.select_dtypes(include=['int64', 'float64'])

#Calculating the required statistics
statistics = pd.DataFrame({
    'Min': Descriptive_numeric.min(),
    'Q1 (25%)': Descriptive_numeric.quantile(0.25),
    'Median (50%)': Descriptive_numeric.median(),
    'Q3 (75%)': Descriptive_numeric.quantile(0.75),
    'Max': Descriptive_numeric.max(),
    'Mean': Descriptive_numeric.mean()
})

# Printing in Table format the Descriptive Statistics
statistics
```

Out[150...

	Min	Q1 (25%)	Median (50%)	Q3 (75%)	Max	Mean
<b>age</b>	19	33.0	39.0	49.0	87	41.170095
<b>balance</b>	-3313	69.0	444.0	1480.0	71188	1422.657819
<b>day</b>	1	9.0	16.0	21.0	31	15.915284
<b>duration</b>	4	104.0	185.0	329.0	3025	263.961292
<b>campaign</b>	1	1.0	2.0	3.0	50	2.793630
<b>pdays</b>	-1	-1.0	-1.0	-1.0	871	39.766645
<b>previous</b>	0	0.0	0.0	0.0	25	0.542579

In [151... df.columns

```
Out[151... Index(['age', 'job', 'marital', 'education', 'default', 'balance', 'housing',
      'loan', 'contact', 'day', 'month', 'duration', 'campaign', 'pdays',
      'previous', 'poutcome', 'y'],
      dtype='object')
```

## Splitting the Data-Set into Independent and Dependent Features

```
In [153... # Independent Features
X = df.drop("y", axis=1)
X.head()
```

	age	job	marital	education	default	balance	housing	loan	contact	day	month	duration	campaign	pdays	previous
<b>0</b>	30	unemployed	married	primary	no	1787	no	no	cellular	19	oct	79	1	-1	0
<b>1</b>	33	services	married	secondary	no	4789	yes	yes	cellular	11	may	220	1	339	4
<b>2</b>	35	management	single	tertiary	no	1350	yes	no	cellular	16	apr	185	1	330	1
<b>3</b>	30	management	married	tertiary	no	1476	yes	yes	unknown	3	jun	199	4	-1	0
<b>4</b>	59	blue-collar	married	secondary	no	0	yes	no	unknown	5	may	226	1	-1	0



```
In [154... # Dependent Features
y = df["y"]
y.head()
```

```
Out[154... 0    no
1    no
2    no
3    no
4    no
Name: y, dtype: object
```

```
In [155... print("Shape X:", X.shape)
print("Shape y:", y.shape)
```

```
Shape X: (4521, 16)
Shape y: (4521,)
```

## Convert categorical variable into numeric - Using one hot encoding method

```
In [157... categorical_columns = X.select_dtypes(include="object").columns.tolist()
print(categorical_columns)
```

```
['job', 'marital', 'education', 'default', 'housing', 'loan', 'contact', 'month', 'poutcome']
```

```
In [158... X_encoded = pd.get_dummies(X, columns=categorical_columns, drop_first=True)
```

```
In [159... X_encoded = X_encoded.astype(int)
bool_cols = X_encoded.select_dtypes(include='bool').columns
X_encoded[bool_cols] = X_encoded[bool_cols].astype(int)
X_encoded = pd.get_dummies(X, columns=categorical_columns, drop_first=True, dtype=int)
X_encoded.head()
```

Out[159...

	age	balance	day	duration	campaign	pdays	previous	job_blue-collar	job_entrepreneur	job_housemaid	...	month_jul	month_jun	mo
0	30	1787	19	79	1	-1	0	0	0	0	...	0	0	
1	33	4789	11	220	1	339	4	0	0	0	...	0	0	
2	35	1350	16	185	1	330	1	0	0	0	...	0	0	
3	30	1476	3	199	4	-1	0	0	0	0	...	0	1	
4	59	0	5	226	1	-1	0	1	0	0	...	0	0	

5 rows × 42 columns



In [160...

```
print("Before encoding:", X.shape)
print("After encoding:", X_encoded.shape)
```

Before encoding: (4521, 16)

After encoding: (4521, 42)

In [161...

```
#The list of dummy variables created by one-hot encoding
print(X_encoded.columns.difference(X.columns))
```

```
Index(['contact_telephone', 'contact_unknown', 'default_yes',
      'education_secondary', 'education_tertiary', 'education_unknown',
      'housing_yes', 'job_blue-collar', 'job_entrepreneur', 'job_housemaid',
      'job_management', 'job_retired', 'job_self-employed', 'job_services',
      'job_student', 'job_technician', 'job_unemployed', 'job_unknown',
      'loan_yes', 'marital_married', 'marital_single', 'month_aug',
      'month_dec', 'month_feb', 'month_jan', 'month_jul', 'month_jun',
      'month_mar', 'month_may', 'month_nov', 'month_oct', 'month_sep',
      'poutcome_other', 'poutcome_success', 'poutcome_unknown'],
      dtype='object')
```

## Normalize the data set

In [163...

```
# part 5
# feature scaling
from sklearn.preprocessing import StandardScaler

scaler = StandardScaler()
```

```
# Only use numeric columns for scaling
numeric_columns = X_encoded.select_dtypes(include=['int64', 'float64']).columns
X_encoded[numeric_columns] = scaler.fit_transform(X_encoded[numeric_columns])

# Check the result
X_encoded[numeric_columns].describe()
```

Out[163...

	age	balance	day	duration	campaign	pdays	previous
<b>count</b>	4.521000e+03	4.521000e+03	4.521000e+03	4.521000e+03	4.521000e+03	4.521000e+03	4.521000e+03
<b>mean</b>	-1.178737e-16	-1.571649e-17	2.357474e-18	-7.622500e-17	-6.286598e-18	-3.889832e-17	3.929124e-18
<b>std</b>	1.000111e+00	1.000111e+00	1.000111e+00	1.000111e+00	1.000111e+00	1.000111e+00	1.000111e+00
<b>min</b>	-2.096455e+00	-1.573671e+00	-1.808625e+00	-1.000513e+00	-5.768295e-01	-4.072183e-01	-3.204128e-01
<b>25%</b>	-7.725828e-01	-4.498240e-01	-8.385461e-01	-6.156433e-01	-5.768295e-01	-4.072183e-01	-3.204128e-01
<b>50%</b>	-2.052091e-01	-3.252105e-01	1.027262e-02	-3.038984e-01	-2.552305e-01	-4.072183e-01	-3.204128e-01
<b>75%</b>	7.404137e-01	1.905496e-02	6.165717e-01	2.503146e-01	6.636847e-02	-4.072183e-01	-3.204128e-01
<b>max</b>	4.333780e+00	2.318321e+01	1.829170e+00	1.062641e+01	1.518152e+01	8.303196e+00	1.444300e+01

## Divide the dataset to training and test sets

In [165...

```
# Part 6
from sklearn.model_selection import train_test_split

# Converting target variable to binary
y_binary = y.map({'yes': 1, 'no': 0})

# Splitting the dataset: 80% training, 20% testing
X_train, X_test, y_train, y_test = train_test_split(X_encoded, y_binary, test_size=0.2, random_state=42)

# Checking the shape
print("Shape - Training Set:", X_train.shape)
print("Shape - Test Set:", X_test.shape)
```

Shape - Training Set: (3616, 42)

Shape - Test Set: (905, 42)

# Use the KNN, Decision Tree and Logistic Regression algorithm to predict the test set out values

```
In [167... # Import Libraries
from sklearn.neighbors import KNeighborsClassifier
from sklearn.tree import DecisionTreeClassifier
from sklearn.linear_model import LogisticRegression
from sklearn.metrics import accuracy_score, confusion_matrix, classification_report
```

```
In [168... # Use cross-validation to find the best value of n_neighbors
from sklearn.model_selection import GridSearchCV
from sklearn.neighbors import KNeighborsClassifier

# Define the parameter grid: try n_neighbors from 1 to 20
param_grid = {'n_neighbors': list(range(1, 21))}
# Initialize the KNN model
knn = KNeighborsClassifier()
# Set up GridSearch with 5-fold cross-validation
grid_search = GridSearchCV(knn, param_grid, cv=5, scoring='accuracy')

# Fit the model on the training data
grid_search.fit(X_train, y_train)
# Print the best value of n_neighbors
print("Best n_neighbors:", grid_search.best_params_['n_neighbors'])
# Print the best cross-validated accuracy score
print("Best cross-validation accuracy:", grid_search.best_score_)
```

Best n\_neighbors: 9

Best cross-validation accuracy: 0.8921459847321245

```
In [169... # KNN Model
knn = KNeighborsClassifier(n_neighbors=9)
knn.fit(X_train, y_train)
knn_pred = knn.predict(X_test)

print("KNN Model")
print("Confusion Matrix:\n", confusion_matrix(y_test, knn_pred))
print("Classification Report:\n", classification_report(y_test, knn_pred))
```

KNN Model

Confusion Matrix:

```
[[792 15]
```

```
[ 83 15]]
```

Classification Report:

	precision	recall	f1-score	support
0	0.91	0.98	0.94	807
1	0.50	0.15	0.23	98
accuracy			0.89	905
macro avg	0.70	0.57	0.59	905
weighted avg	0.86	0.89	0.87	905

In [170...

```
# Decision Tree Model
dt = DecisionTreeClassifier(random_state=42)
dt.fit(X_train, y_train)
dt_pred = dt.predict(X_test)

print("Decision Tree Model")
print("Confusion Matrix:\n", confusion_matrix(y_test, dt_pred))
print("Classification Report:\n", classification_report(y_test, dt_pred))
```

Decision Tree Model

Confusion Matrix:

```
[[749 58]
```

```
[ 49 49]]
```

Classification Report:

	precision	recall	f1-score	support
0	0.94	0.93	0.93	807
1	0.46	0.50	0.48	98
accuracy			0.88	905
macro avg	0.70	0.71	0.71	905
weighted avg	0.89	0.88	0.88	905

In [171...

```
# Logistic Regression Model
lr = LogisticRegression(max_iter=1000)
lr.fit(X_train, y_train)
lr_pred = lr.predict(X_test)

print("Logistic Regression Model")
print("Confusion Matrix:\n", confusion_matrix(y_test, lr_pred))
print("Classification Report:\n", classification_report(y_test, lr_pred))
```



Logistic Regression Model

Confusion Matrix:

```
[[789 18]
```

```
[ 71 27]]
```

Classification Report:

	precision	recall	f1-score	support
0	0.92	0.98	0.95	807
1	0.60	0.28	0.38	98
accuracy			0.90	905
macro avg	0.76	0.63	0.66	905
weighted avg	0.88	0.90	0.88	905

**Evaluate the model performance by computing Accuracy.**

In [193...

```
print("KNN Accuracy:", accuracy_score(y_test, knn_pred))  
print("Decision Tree Accuracy:", accuracy_score(y_test, dt_pred))  
print("Logistic Regression Accuracy:", accuracy_score(y_test, lr_pred))
```

KNN Accuracy: 0.8917127071823204

Decision Tree Accuracy: 0.881767955801105

Logistic Regression Accuracy: 0.901657458563536

**Comments:** All three models perform well (over 88% accuracy): the bank data is well-prepared and has good predictive power.

First, Logistic Regression performs best:

The problem is linearly separable (Logistic Regression is good at finding linear boundaries). The features are well scaled (using StandardScaler), and that benefits Logistic Regression the most. Data is not highly complex or non-linear.

Second, KNN is close to Logistic Regression:

The dataset is clean, and n\_neighbors is well-chosen. However, KNN can become slower on large datasets and is more sensitive to irrelevant features or noise.

Decision Tree is slightly behind:

This model is more prone to overfitting (especially without pruning or tuning). It's good at capturing non-linear patterns, but might not generalize well on unseen data.