

BAN 210: Workshop 3

```
In [573... # Import Libraries
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
from sklearn.linear_model import LinearRegression
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler
from sklearn.metrics import mean_squared_error, r2_score
import seaborn as sns
```

Part I: Simple Linear Regression

```
In [575... # Import the data
Advertising = pd.read_csv("Advertising.csv")
Advertising.head()
```

```
Out[575...
```

	Unnamed: 0	TV	radio	newspaper	sales
0	1	230.1	37.8	69.2	22.1
1	2	44.5	39.3	45.1	10.4
2	3	17.2	45.9	69.3	9.3
3	4	151.5	41.3	58.5	18.5
4	5	180.8	10.8	58.4	12.9

```
In [576... # Explore the data: data type, null count
Advertising.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 200 entries, 0 to 199
Data columns (total 5 columns):
#   Column      Non-Null Count  Dtype
---  -
0   Unnamed: 0   200 non-null    int64
1   TV           200 non-null    float64
2   radio        200 non-null    float64
3   newspaper    200 non-null    float64
4   sales        200 non-null    float64
dtypes: float64(4), int64(1)
memory usage: 7.9 KB
```

In [577...

Explore the data: average, min, max, statistics number
Advertising.describe()

Out[577...

	Unnamed: 0	TV	radio	newspaper	sales
count	200.000000	200.000000	200.000000	200.000000	200.000000
mean	100.500000	147.042500	23.264000	30.554000	14.022500
std	57.879185	85.854236	14.846809	21.778621	5.217457
min	1.000000	0.700000	0.000000	0.300000	1.600000
25%	50.750000	74.375000	9.975000	12.750000	10.375000
50%	100.500000	149.750000	22.900000	25.750000	12.900000
75%	150.250000	218.825000	36.525000	45.100000	17.400000
max	200.000000	296.400000	49.600000	114.000000	27.000000

In [578...

Advertising.drop('Unnamed: 0', axis=1, inplace=True)
Advertising.head()

Out[578...

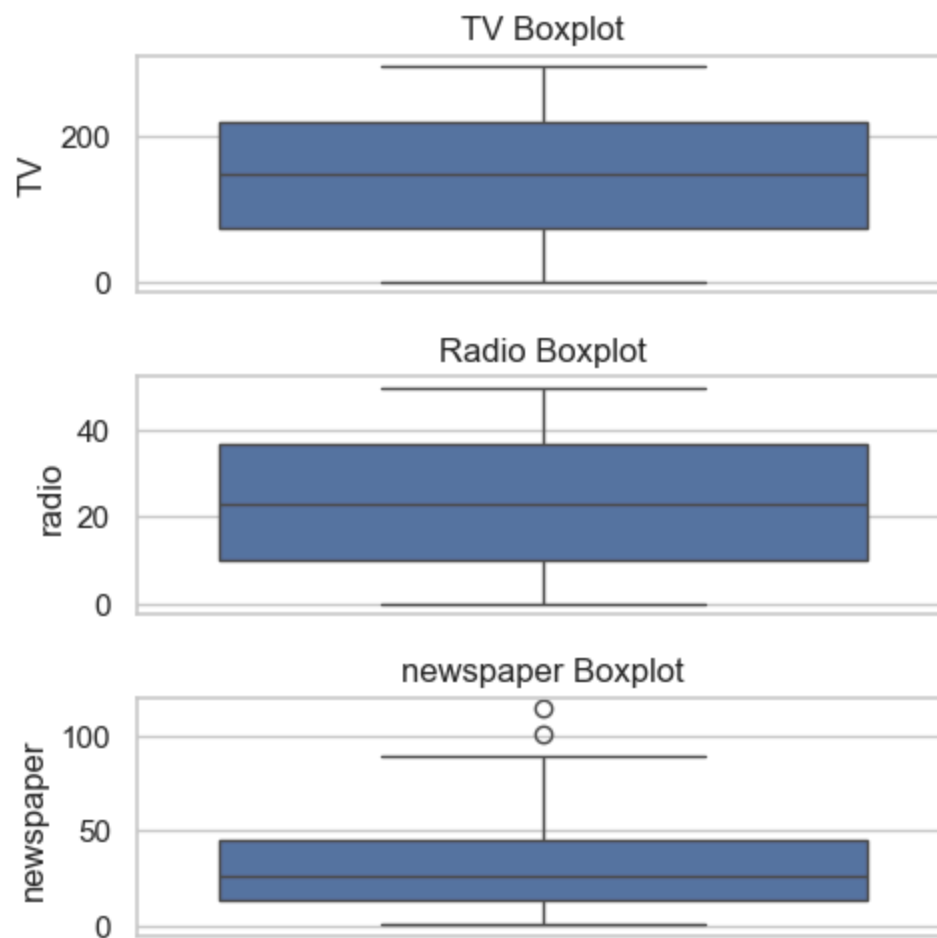
	TV	radio	newspaper	sales
0	230.1	37.8	69.2	22.1
1	44.5	39.3	45.1	10.4
2	17.2	45.9	69.3	9.3
3	151.5	41.3	58.5	18.5
4	180.8	10.8	58.4	12.9

Data Cleaning

```
In [580... # Checking for Null Values: There is no null here in dataset  
Advertising.isnull().sum()*100/Advertising.shape[0]
```

```
Out[580... TV          0.0  
radio       0.0  
newspaper   0.0  
sales       0.0  
dtype: float64
```

```
In [581... # Outlier Analysis  
fig, axs = plt.subplots(3, figsize = (5,5))  
plt1 = sns.boxplot(Advertising['TV'], ax = axs[0])  
plt1.set_title('TV Boxplot')  
plt2 = sns.boxplot(Advertising['radio'], ax = axs[1])  
plt2.set_title('Radio Boxplot')  
plt3 = sns.boxplot(Advertising['newspaper'], ax = axs[2])  
plt3.set_title('newspaper Boxplot')  
plt.tight_layout()  
  
plt.show()
```



There are no considerable outliers present in the data

```
In [583... #Checking the correlation between variables

correlation_tv = Advertising['TV'].corr(Advertising['sales'])
correlation_radio = Advertising['radio'].corr(Advertising['sales'])
correlation_newspaper = Advertising['newspaper'].corr(Advertising['sales'])

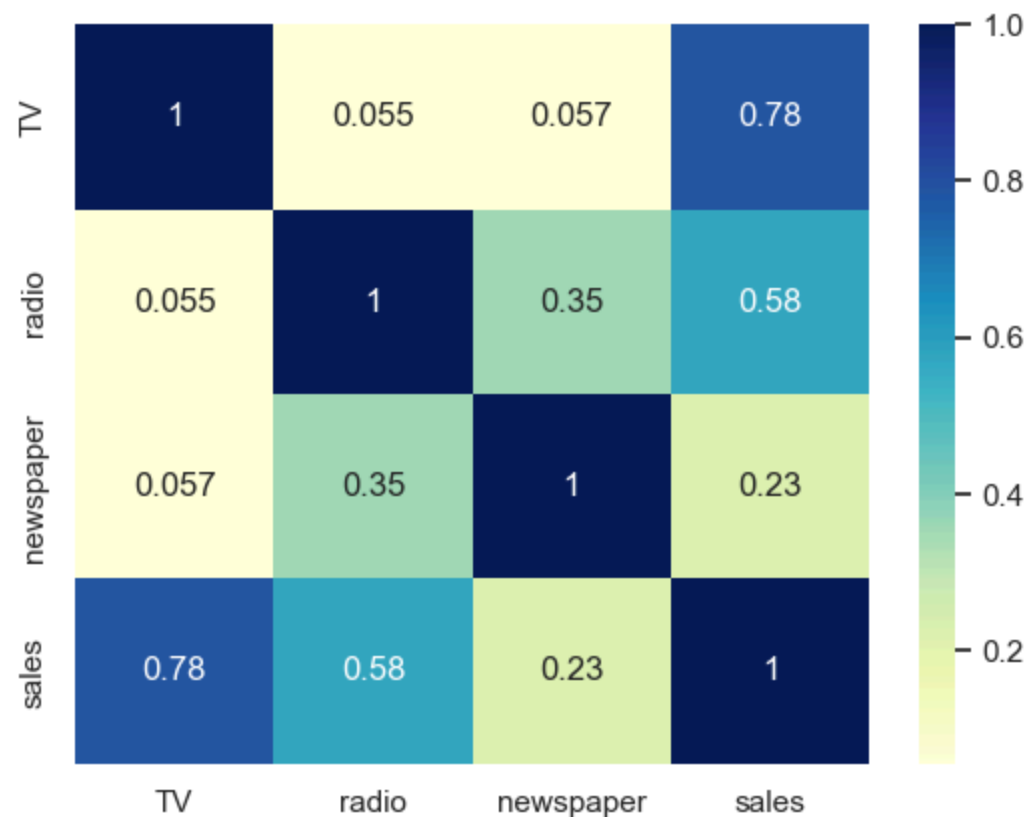
print(f'Correlation between TV and sales: {correlation_tv}')
print(f'Correlation between radio and sales: {correlation_radio}')
print(f'Correlation between newspaper and sales: {correlation_newspaper}')

sns.heatmap(Advertising.corr(), cmap="YlGnBu", annot = True)
plt.show()
```

Correlation between TV and sales: 0.7822244248616061

Correlation between radio and sales: 0.5762225745710551

Correlation between newspaper and sales: 0.22829902637616528



TV has the strongest correlation to sales and it is the best choice as feature variable for the simple linear regression.

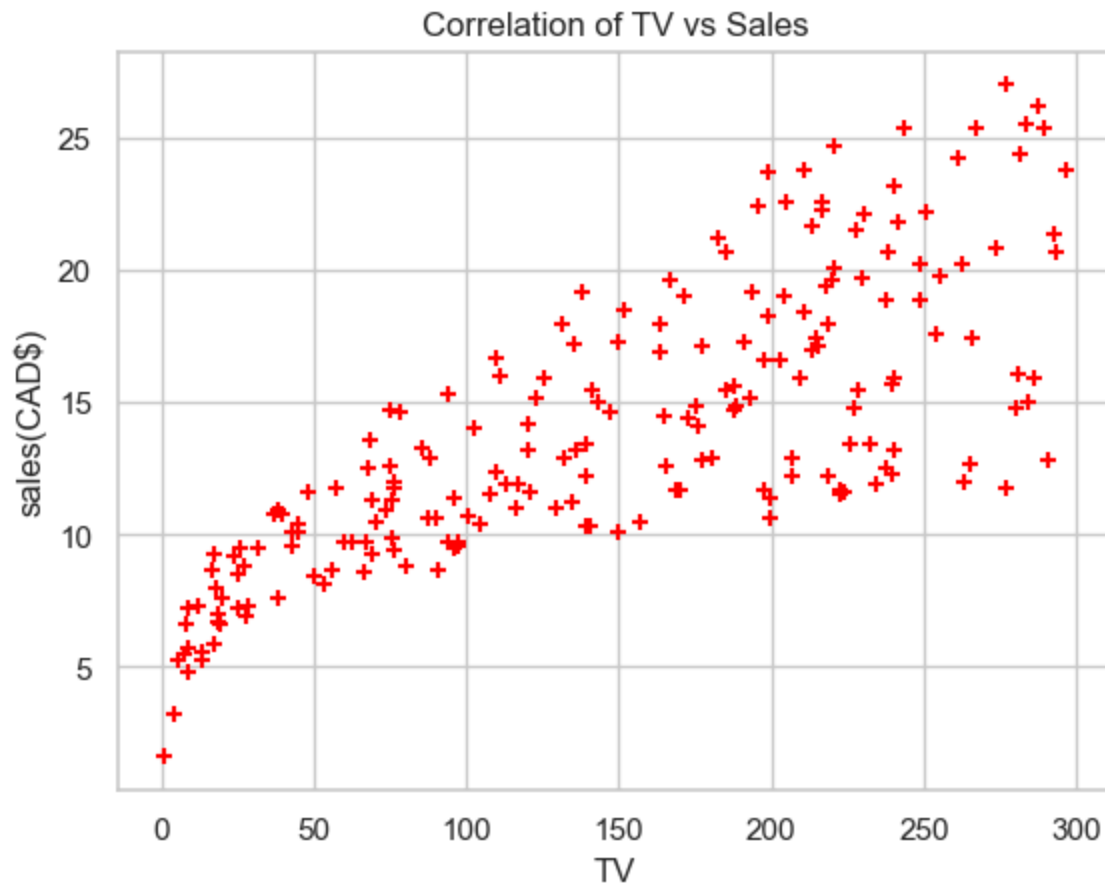
**Q1 : Is the distribution of X suitable for a linear regression model?
(Here: Variable X is "TV")**

In [586... *# Checking the correlation using scatterplot*

```
%matplotlib inline  
plt.title('Correlation of TV vs Sales')
```

```
plt.xlabel('TV')
plt.ylabel('sales(CAD$)')
plt.scatter(Advertising.TV,Advertising.sales, color='red', marker='+')

# Display the plot
plt.show()
```



In [587...

```
# create frequency plot for X
# Set the style for seaborn
sns.set(style="whitegrid")

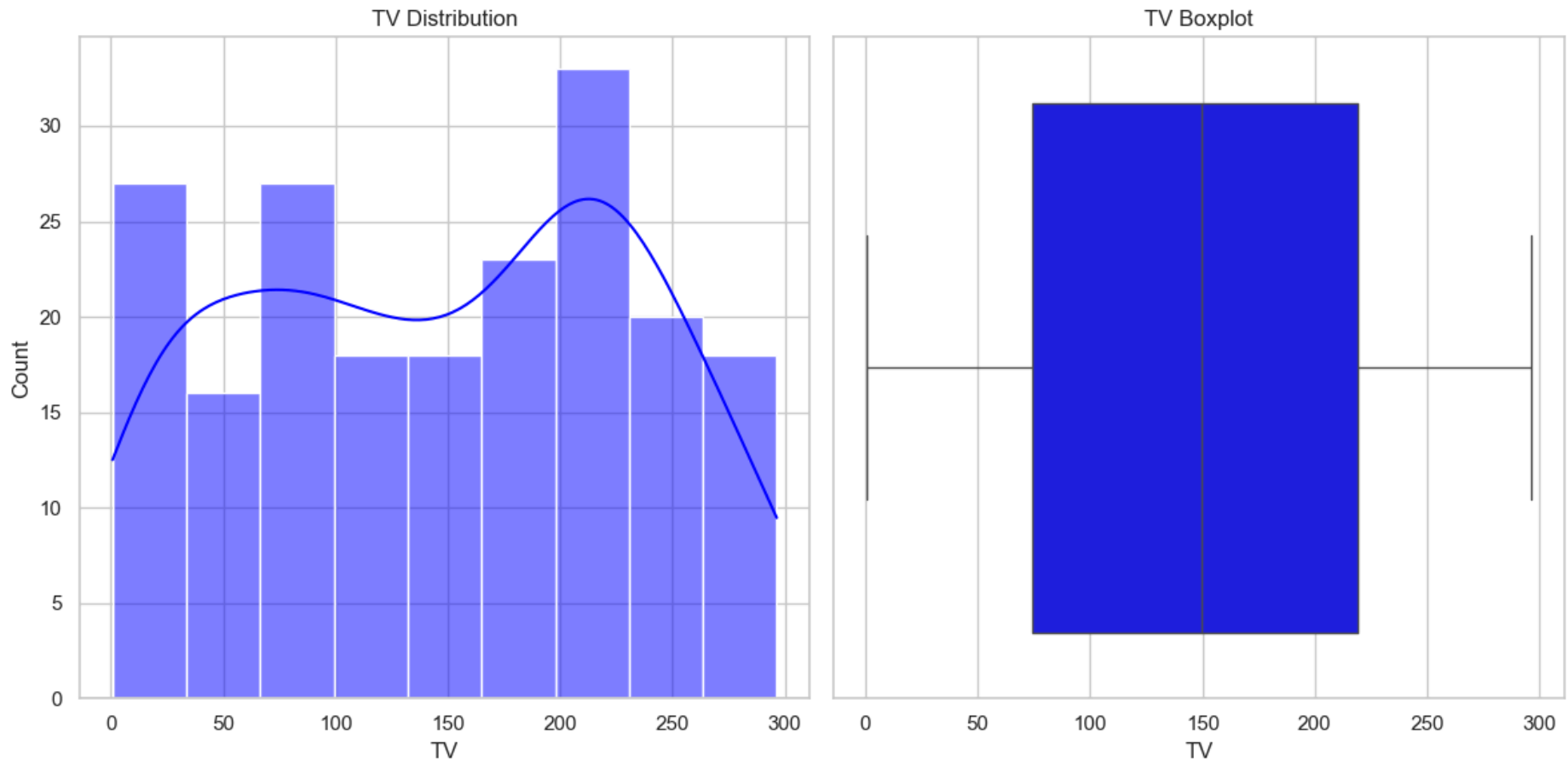
# Create a subplot for the histogram and boxplot of TV
fig, axes = plt.subplots(1, 2, figsize=(12, 6))

# TV Histogram with KDE
sns.histplot(Advertising['TV'], kde=True, ax=axes[0], color='blue')
axes[0].set_title('TV Distribution')

# Boxplot for TV
sns.boxplot(x=Advertising['TV'], ax=axes[1], color='blue')
```

```
axes[1].set_title('TVBoxplot')
```

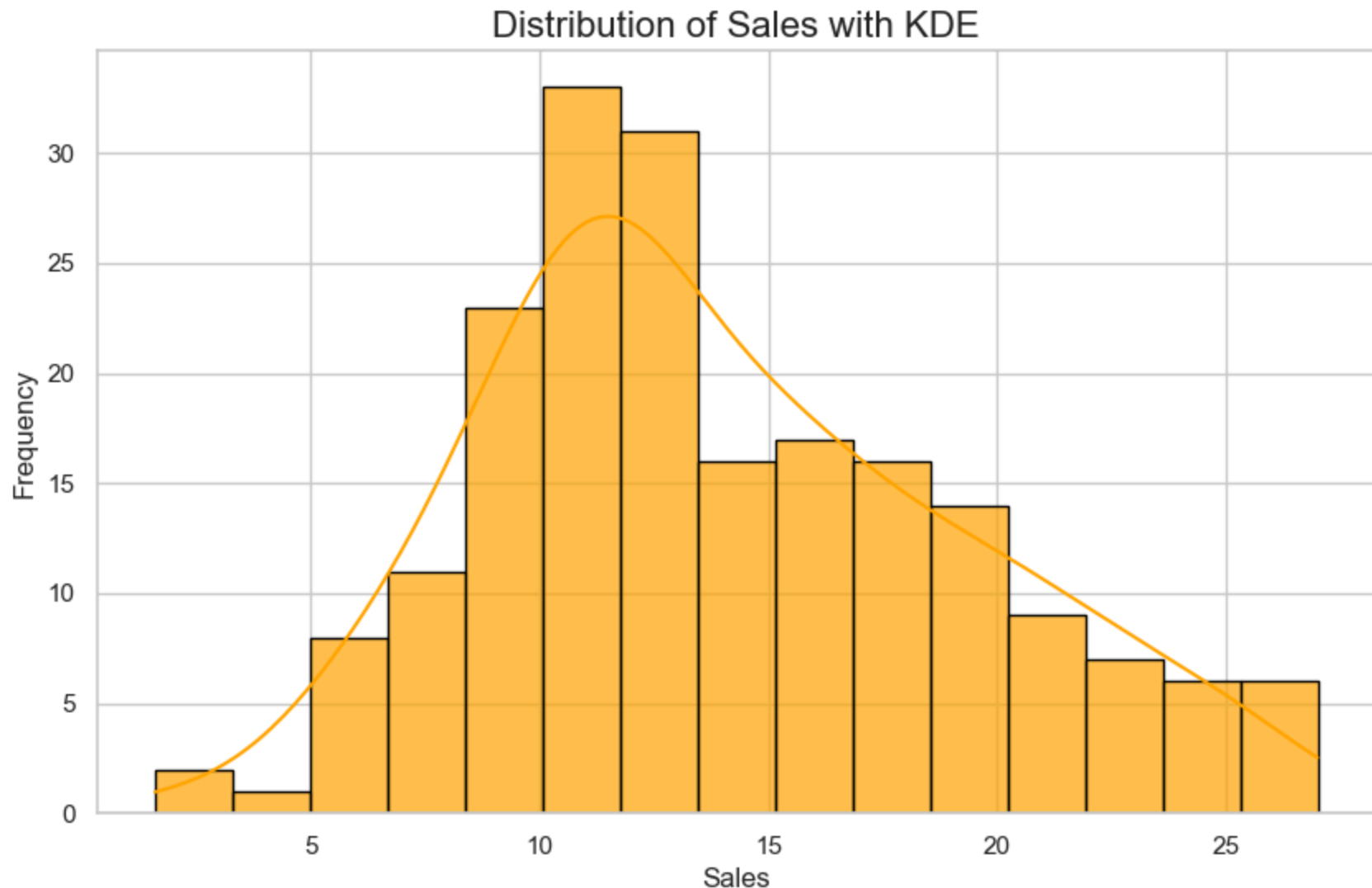
```
# Adjust layout to prevent overlap  
plt.tight_layout()  
plt.show()
```



```
In [588... # create frequency plot for Y (sales)  
# TV Histogram with KDE
```

```
# Set style  
sns.set(style="whitegrid")  
plt.figure(figsize=(10, 6))  
# Create histogram with KDE  
sns.histplot(Advertising['sales'], bins=15, kde=True, color='orange', edgecolor='black', alpha=0.7)  
# Add titles and labels  
plt.title('Distribution of Sales with KDE', fontsize=16)  
plt.xlabel('Sales', fontsize=12)  
plt.ylabel('Frequency', fontsize=12)
```

```
# Show the plot  
plt.show() #right skewed distribution
```



We chose TV as the variable for linear regression since it shows the strongest correlation to sales, which makes it the most important predictor in our dataset.

The distribution of TV is right-skewed which may not meet the ideal normality assumption for linear regression. Hence, we're going to do a log transformation on TV to help stabilize the variance and make the connection between TV and sales more linear. The log transformation is really

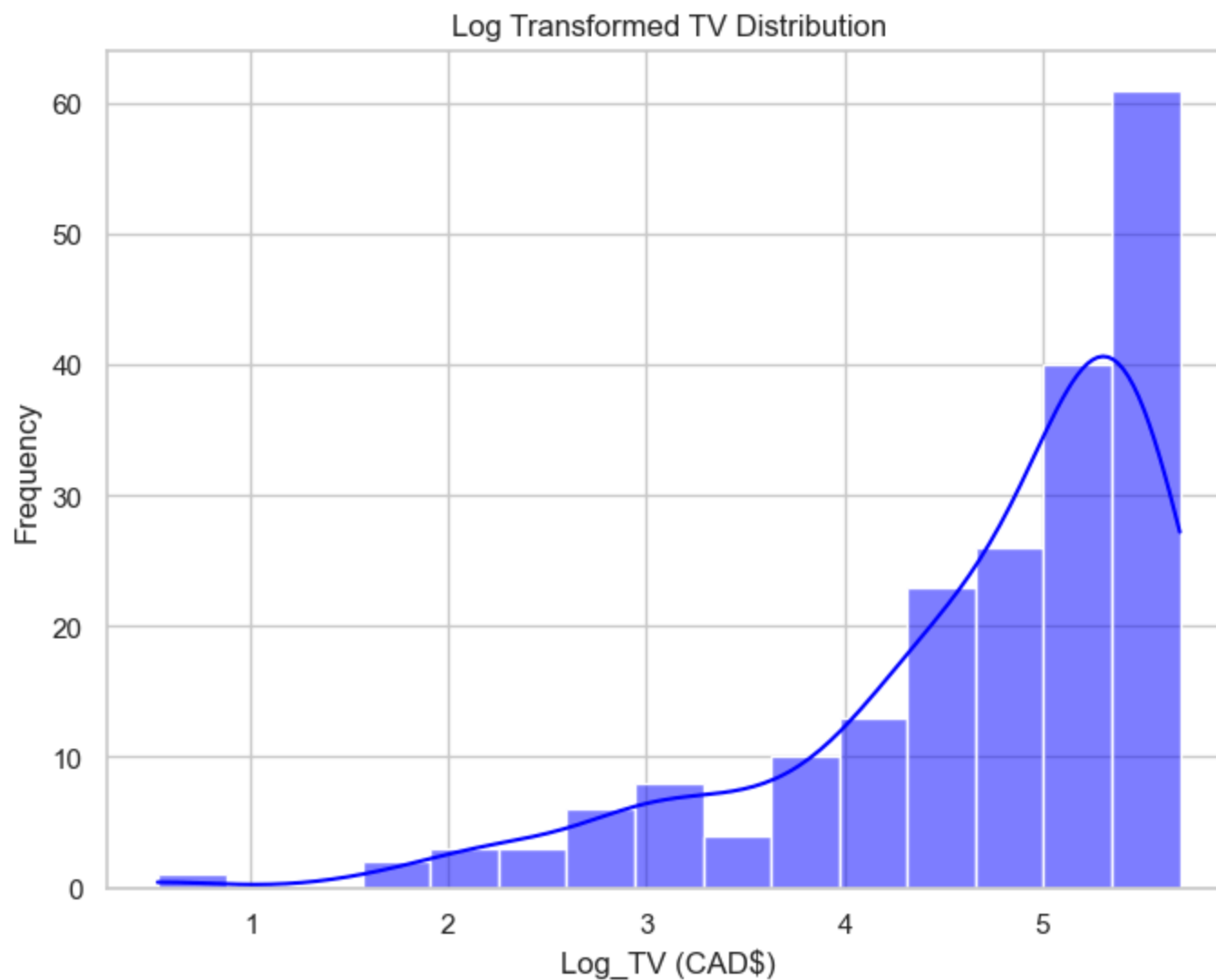
useful because it helps the model satisfy the assumptions of linear regression, which in turn makes the results more accurate and easier to understand.

```
In [590... # Apply Log transformation to the 'TV' column
Advertising['log_TV'] = np.log(Advertising['TV'] + 1) # Adding 1 to handle zeros in the data

# Checking the first few rows to confirm the transformation
Advertising[['TV', 'log_TV']].head()
```

```
Out[590...
   TV  log_TV
0  230.1  5.442851
1   44.5  3.817712
2   17.2  2.901422
3  151.5  5.027165
4  180.8  5.202907
```

```
In [591... # Creating the histogram of the Log-transformed TV data
plt.figure(figsize=(8, 6))
sns.histplot(Advertising['log_TV'], kde=True, color='blue')
plt.title('Log Transformed TV Distribution')
plt.xlabel('Log_TV (CAD$)')
plt.ylabel('Frequency')
plt.show()
```



Q2: What is the coefficient for LOG_X? Q3: What is the intercept?

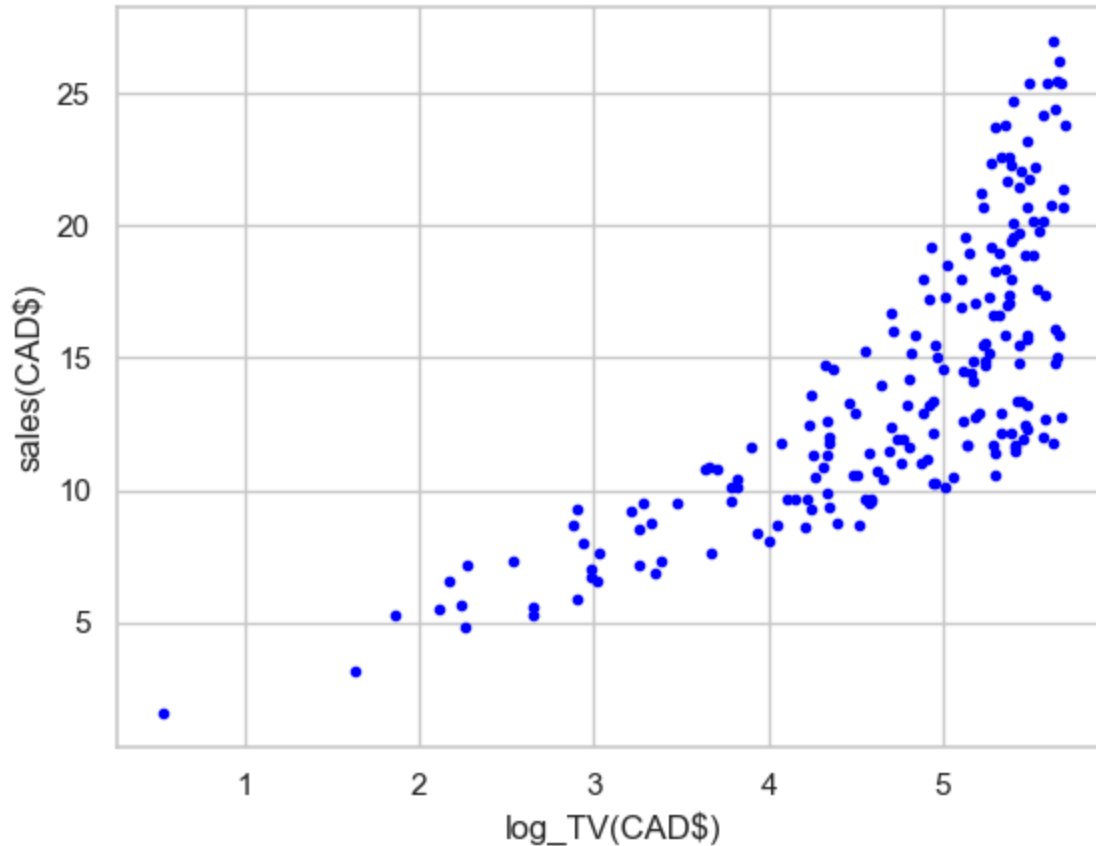
Model Building

Performing Simple Linear Regression

In [594... *# Performing the Scatterplot for Log_TV vs. Sales*

```
%matplotlib inline
plt.xlabel('log_TV(CAD$)')
plt.ylabel('sales(CAD$)')
plt.scatter(Advertising.log_TV,Advertising.sales, color='blue', marker='.')

# Display the scatterplot
plt.show()
```



In [595... *# X as the independent variable (log_TV) and Y (Sales) as dependent variable*

```
X = Advertising[['log_TV']]
Y = Advertising['sales']

# Initialize the linear regression model
model = LinearRegression()

# Fit the model to the data
model.fit(X, Y)
```

```
# Get the intercept and coefficient
intercept = model.intercept_
coefficient = model.coef_[0]

print(f"Intercept: {intercept:.4f}")
print(f"Coefficient for Log_X (log_TV): {coefficient:.4f}")
```

Intercept: -5.2734

Coefficient for Log_X (log_TV): 4.1117

Equation of linear regression $y=c+m_1x_1+m_2x_2+\dots+m_nx_n$

y is the response c is the intercept m1 is the coefficient for the first feature mn is the coefficient for the nth feature In our case:

$y=c+m_1 \times \text{Log_TV}$

The m values are called the model coefficients or model parameters.

Linear Equation Model:

Sales = -5.273 + 4.11*Log_TV

Part II: Multivariate Regression

Step 2:

```
In [600]: # Applying Data Transformation to all predictors (Log(X) and Norm of X)

# Apply Log transformation to the predictors (TV, Radio, Newspaper)
Advertising['log_TV'] = np.log(Advertising['TV'] + 1)
Advertising['log_radio'] = np.log(Advertising['radio'] + 1)
Advertising['log_newspaper'] = np.log(Advertising['newspaper'] + 1)

# Normalizing the transformed predictors
scaler = StandardScaler()
Advertising[['log_TV', 'log_radio', 'log_newspaper']] = scaler.fit_transform(Advertising[['log_TV', 'log_radio', 'log_newspa
```

```
# Check the first few rows to confirm the transformation
Advertising[['log_TV', 'log_radio', 'log_newspaper']].head()
```

Out[600...

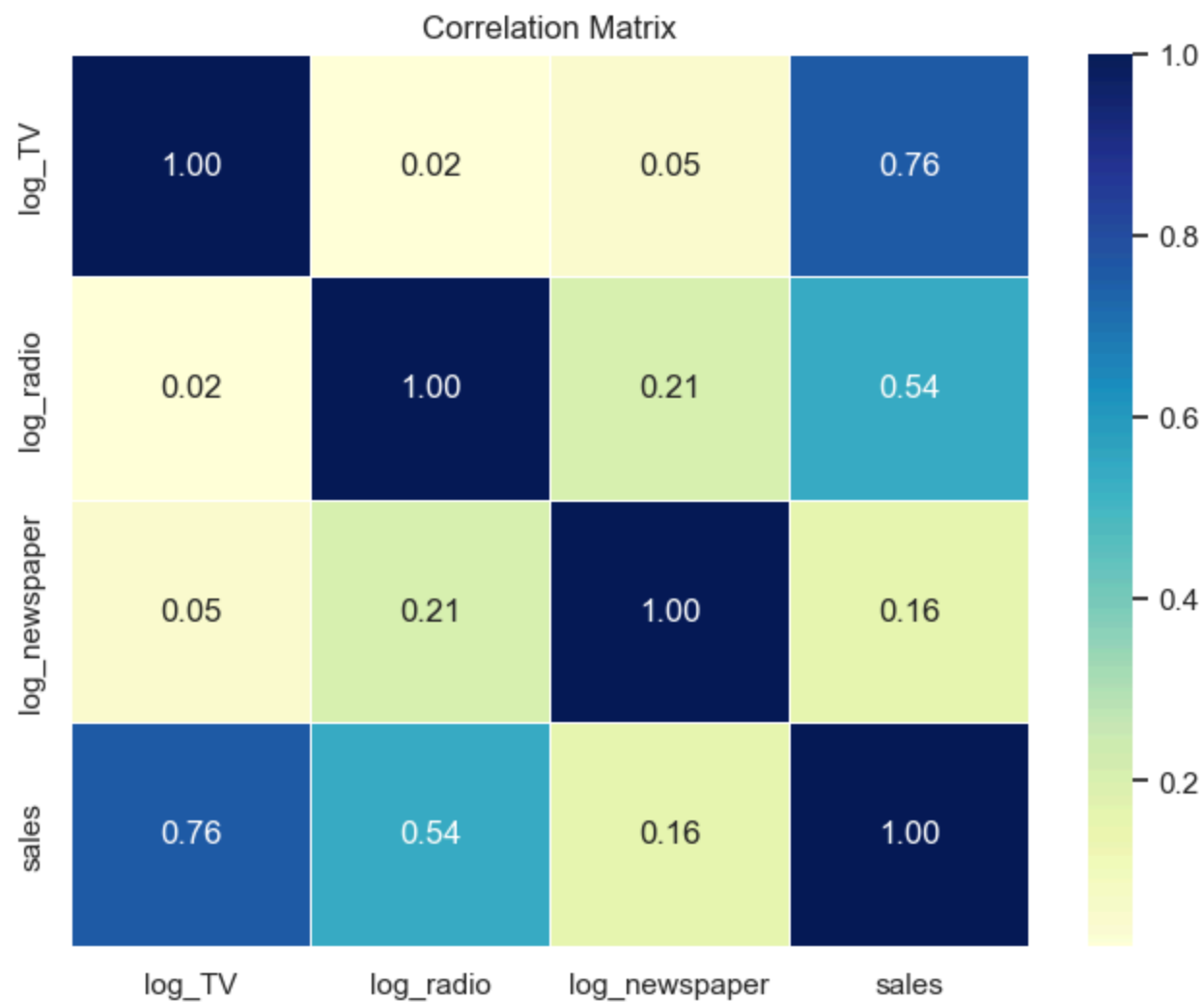
	log_TV	log_radio	log_newspaper
0	0.781107	0.850789	1.270548
1	-0.911701	0.892779	0.784008
2	-1.866146	1.060674	1.272195
3	0.348112	0.946397	1.079221
4	0.531172	-0.466897	1.077274

Step 3:

In [602...

```
# Correlation Matrix
corr_matrix = Advertising[['log_TV', 'log_radio', 'log_newspaper', 'sales']].corr()

# Heatmap Correlation
plt.figure(figsize=(8, 6))
sns.heatmap(corr_matrix, annot=True, cmap='YlGnBu', fmt=".2f", linewidths=0.5)
plt.title("Correlation Matrix")
plt.show()
```



The correlation heatmap indicates that log_TV exhibits the most positive association with sales. This indicates that television advertisements exert the most significant influence on sales. A fairly significant correlation exists between log_radio and sales, indicating that radio advertising influences sales, albeit to a lesser extent than television advertising. The weakest positive correlation is shown in log_newspaper, indicating that newspaper advertisements exert minimal influence on sales. Overall, these findings indicate that television advertisements exert the greatest influence on sales. Radio and newspaper advertisements yield modest yet favorable impacts.

```
In [604... # Scatter plots for all predictors vs Sales as Target Variable
fig, axes = plt.subplots(1, 3, figsize=(18, 6))

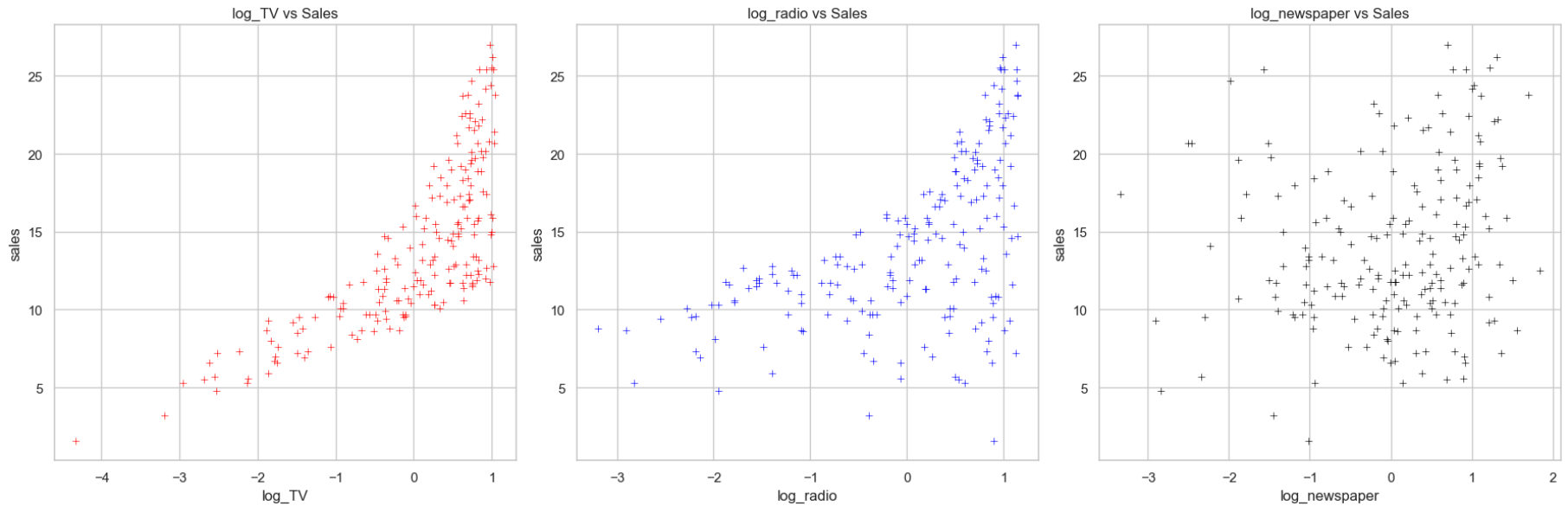
# Scatter plot; log_TV vs sales
sns.scatterplot(x=Advertising['log_TV'], y=Advertising['sales'], ax=axes[0], color='red', marker='+')
axes[0].set_title('log_TV vs Sales')

# Scatter plot for log_radio vs sales
```

```
sns.scatterplot(x=Advertising['log_radio'], y=Advertising['sales'], ax=axes[1], color='blue', marker='+')
axes[1].set_title('log_radio vs Sales')

# Scatter plot for log_newspaper vs sales
sns.scatterplot(x=Advertising['log_newspaper'], y=Advertising['sales'], ax=axes[2], color='black', marker='+')
axes[2].set_title('log_newspaper vs Sales')

plt.tight_layout()
plt.show()
```



Model Building

Multivariate Regression Model

```
In [606... # X as the independent variable (log_TV) and Y (Sales) as dependent variable
X1 = Advertising[['log_TV', 'log_radio', 'log_newspaper']]
Y1 = Advertising['sales']

# Initialize the linear regression model
model_mrm = LinearRegression()

# Fit the model to the data
model_mrm.fit(X1, Y1)

# Get the intercept and coefficient
intercept = model_mrm.intercept_
coefficient = model_mrm.coef_
```

```
print(f"Intercept: {intercept:.4f}")
print(f"Coefficient for Log_X1 (log_TV): {coefficient[0]:.4f}")
print(f"Coefficient for Log_X2 (log_radio): {coefficient[1]:.4f}")
print(f"Coefficient for Log_X3 (log_newspaper): {coefficient[2]:.4f}")
```

Intercept: 14.0225
 Coefficient for Log_X1 (log_TV): 3.8915
 Coefficient for Log_X2 (log_radio): 2.6953
 Coefficient for Log_X3 (log_newspaper): 0.1000

Regression Equation Model:

$$\text{Sales} = 14.0225 + 3.8915\text{Log_TV} + 2.6953\text{Log_radio} + 0.1000*\text{Log_newspaper}$$

Part III: Regression assessment

```
In [609... # Predicting using the simple linear regression model
simple_model = LinearRegression()
simple_model.fit(Advertising[['log_TV']], Advertising['sales'])
simple_y_pred = simple_model.predict(Advertising[['log_TV']])

# Predicting using the multivariate regression model
mrm_y_pred = model_mrm.predict(X1)

# Computing the R-squared and MSE for both models
simple_r2 = r2_score(Y, simple_y_pred)
simple_mse = mean_squared_error(Y1, simple_y_pred)

mrm_r2 = r2_score(Y, mrm_y_pred)
mrm_mse = mean_squared_error(Y1, mrm_y_pred)

# Displaying the results

Table = pd.DataFrame({
    'Model': ['Simple Linear Regression', 'Multivariate Linear Regression'],
    'R-squared': [simple_r2, mrm_r2],
    'Mean Squared Error': [simple_mse, mrm_mse]
})
```



```
# Print the table  
Table
```

Out[609...

	Model	R-squared	Mean Squared Error
0	Simple Linear Regression	0.575251	11.504629
1	Multivariate Linear Regression	0.847862	4.120757

Q4: What do the above numbers mean? Is it fair to compare them if they are using different data?

The Multivariate Linear Regression model exhibits greater performance, evidenced by a higher R-squared and a lower Mean Squared Error (MSE) relative to the Simple Linear Regression model. This signifies that the multivariate model accounts for greater volatility in the data and yields more precise predictions, indicating a superior fit.

It is essential to recognize that a comparison of the two models is fair only if they are assessed using the identical dataset. To facilitate a valid comparison, both models must be evaluated under identical settings. Assessing models across different datasets may result in skewed comparisons and erroneous results.

Q5: Does a better fit on training data result in a better fit on validation or test data?

An improved fit on the training data does not always guarantee a superior fit on validation or test data. A model may overfit the training data, resulting in inadequate generalization to unseen data. Evaluating models using test data is crucial for determining how applicable they are.

Part IV: Time Series

```
In [615... # Import the data
retail = pd.read_csv("retail_sales.csv")
retail.head()
```

Out[615...

	month	naics_code	kind_of_business	value
0	2024-12-01	no code	Retail sales, total	702255.0
1	2024-06-01	no code	GAFO(1)	129215.0
2	2024-01-01	no code	GAFO(1)	111547.0
3	2023-12-01	451211	Book stores	1073.0
4	2023-07-01	no code	GAFO(1)	128320.0

```
In [616... #Summarize and visualize the data
retail.info() # Column types & non-null counts
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 25740 entries, 0 to 25739
Data columns (total 4 columns):
#   Column                Non-Null Count  Dtype
---  -
0   month                 25740 non-null  object
1   naics_code            25739 non-null  object
2   kind_of_business     25740 non-null  object
3   value                24819 non-null  float64
dtypes: float64(1), object(3)
memory usage: 804.5+ KB
```

```
In [617... retail.describe() # Summary stats for numeric columns
```

Out[617...

	value
count	24819.000000
mean	47282.821024
std	99366.590580
min	12.000000
25%	2668.000000
50%	9566.000000
75%	38949.500000
max	799769.000000

```
In [618... retail.isnull().sum() # Missing values
```

```
Out[618... month          0
naics_code          1
kind_of_business    0
value              921
dtype: int64
```

Q6: How many products are in this dataset? Which product has the highest frequency?

```
In [620... # Count the frequency of each product in the 'kind_of_business' column
product_counts = retail['kind_of_business'].value_counts()

# Total number of unique products
product_totals = product_counts.shape[0]

# Product with the highest frequency and its count
product_most_frequent = product_counts.idxmax()
count_most_frequent = product_counts.max()

# Print the results
print(f"Amount of Products in the Dataset: {product_totals}")
print(f"Product with the highest frequency: {product_most_frequent} ({count_most_frequent} occurrences)")
```

Amount of Products in the Dataset: 65

Product with the highest frequency: Automobile dealers (408 occurrences)

Q7:

Looking at Time Series Summary graphs for each Business, how are the sales distributed among each Business value? What is the range of values assigned to Time Series ID? Based on the possible values for the three Business ID variables, is this what you expected?

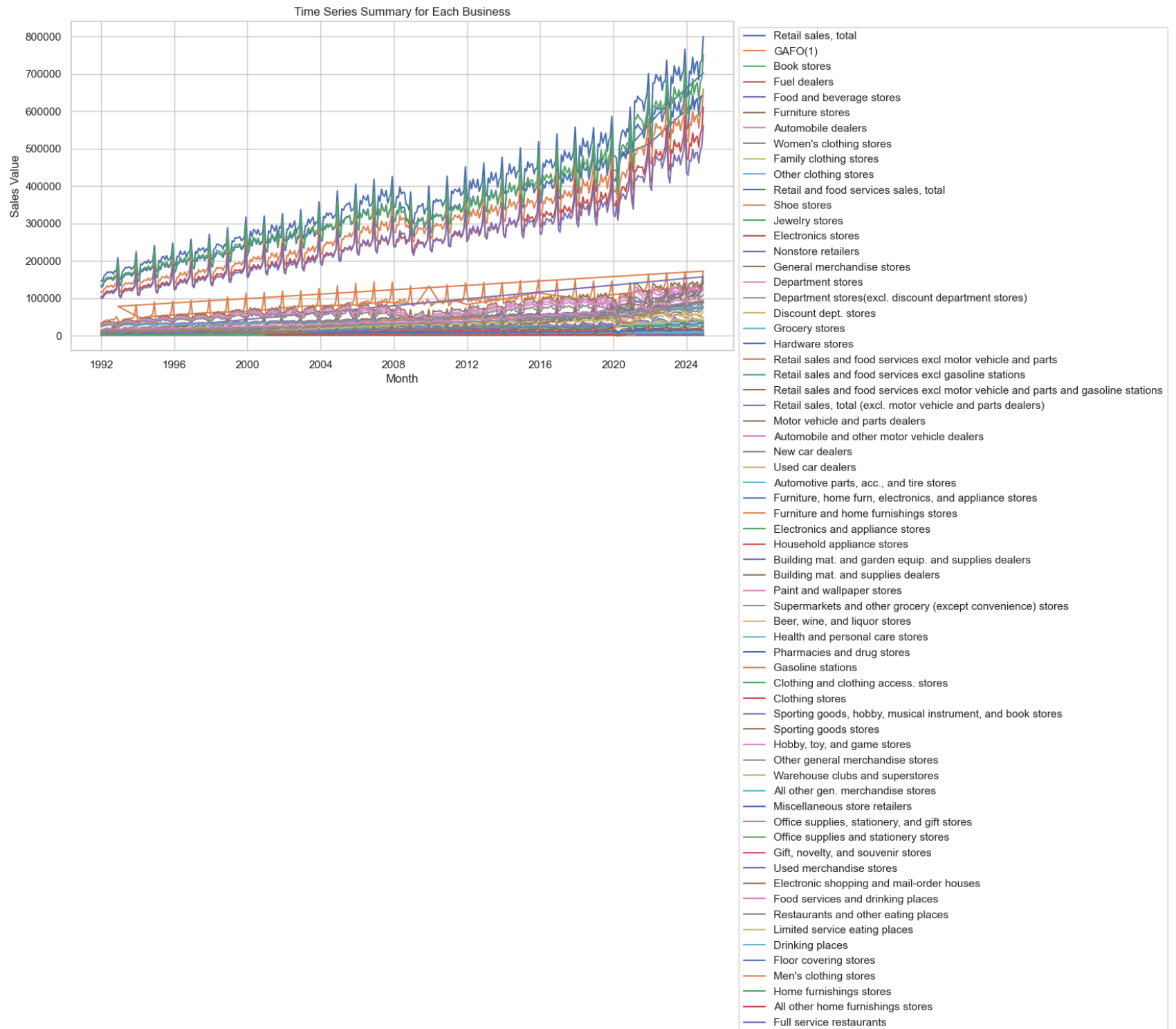
```
In [622... # Generate Time Series Summary graphs for each Business
# Convert 'month' column to datetime format
retail['month'] = pd.to_datetime(retail['month'])

# Get unique businesses
unique_businesses = retail['kind_of_business'].unique()

# Plot for each business
plt.figure(figsize=(12, 6))
for business in unique_businesses:
    business_data = retail[retail['kind_of_business'] == business]
    plt.plot(business_data['month'], business_data['value'], label=business)

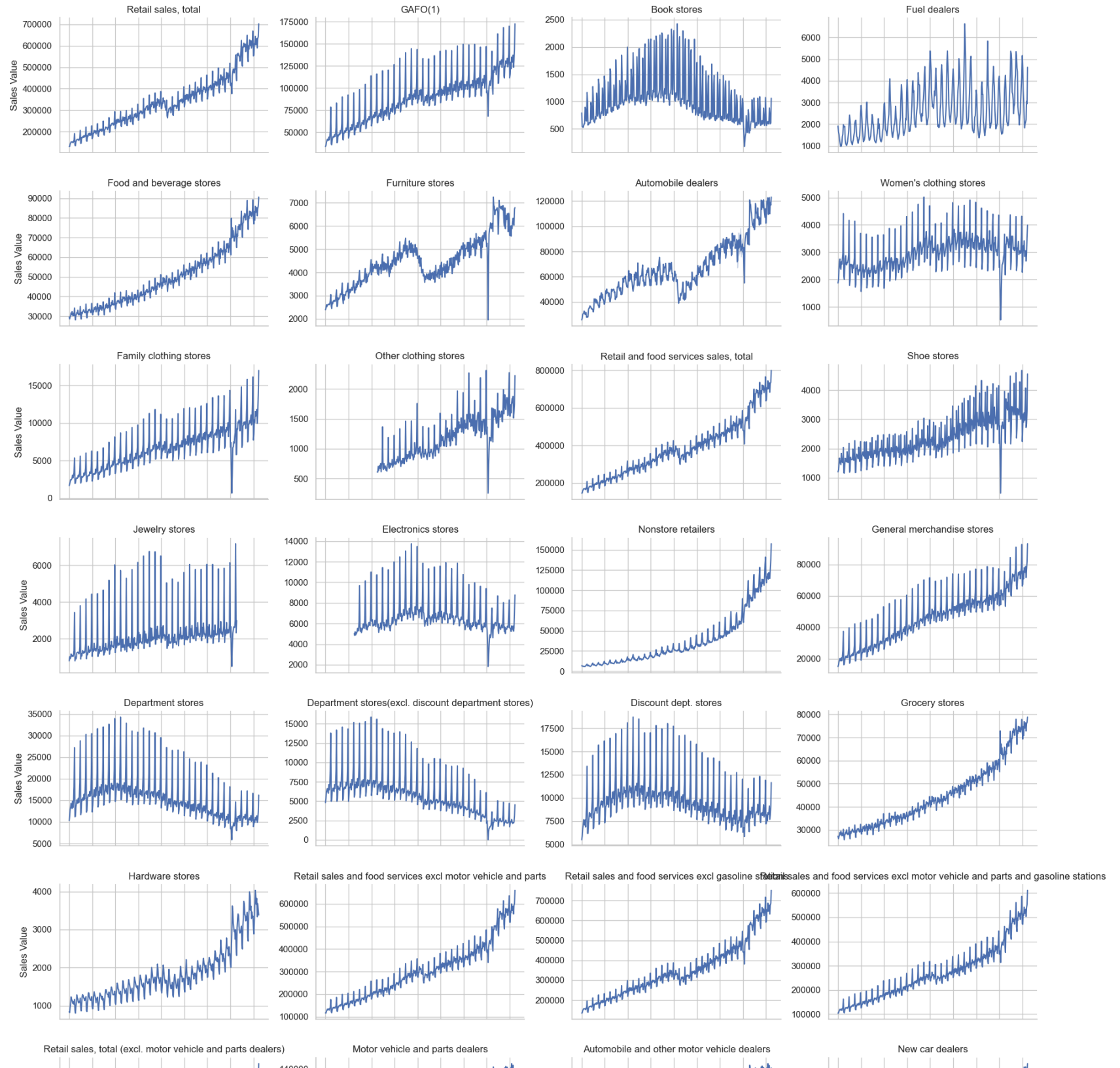
plt.title('Time Series Summary for Each Business')
plt.xlabel('Month')
plt.ylabel('Sales Value')
plt.legend(loc='upper left', bbox_to_anchor=(1, 1)) # Move Legend outside the plot

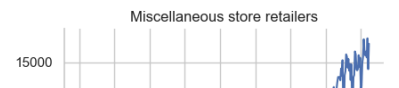
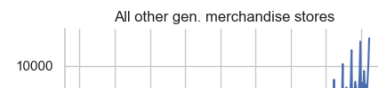
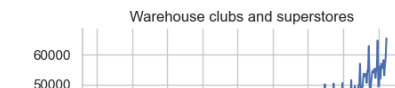
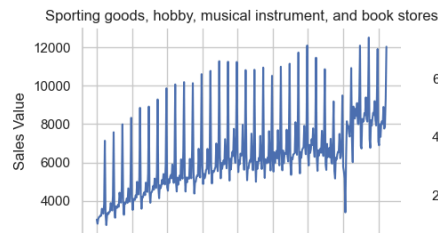
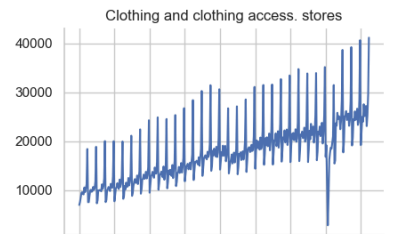
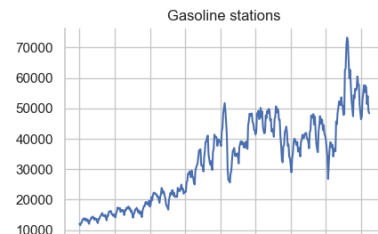
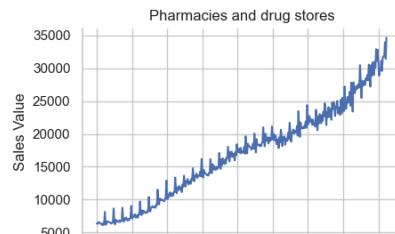
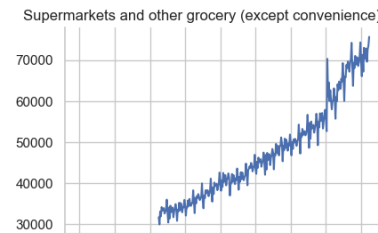
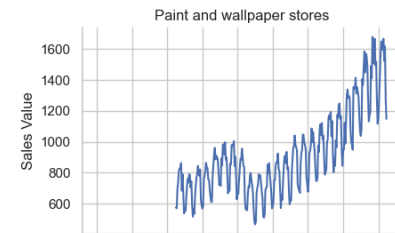
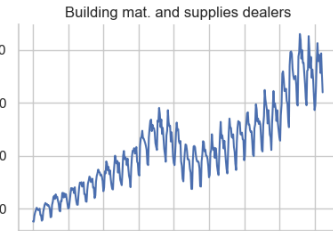
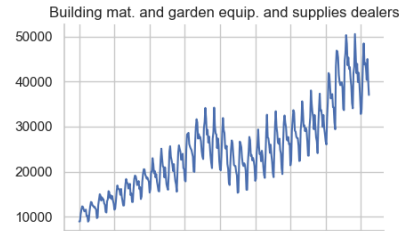
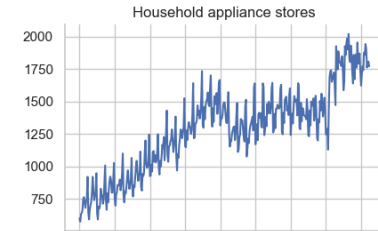
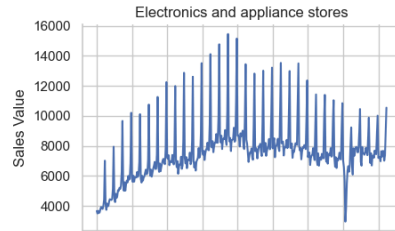
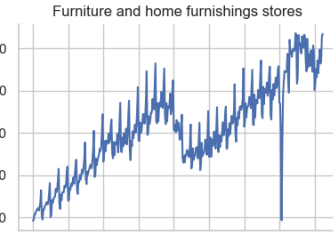
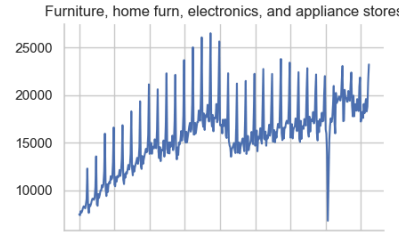
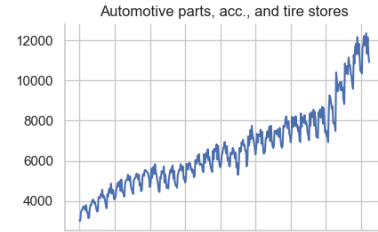
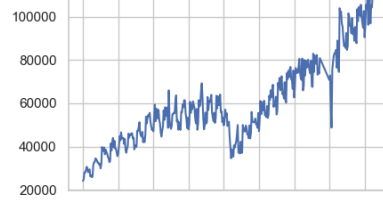
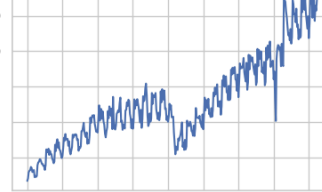
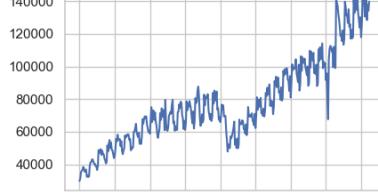
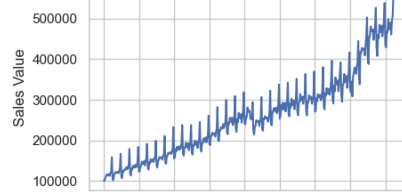
plt.show()
```

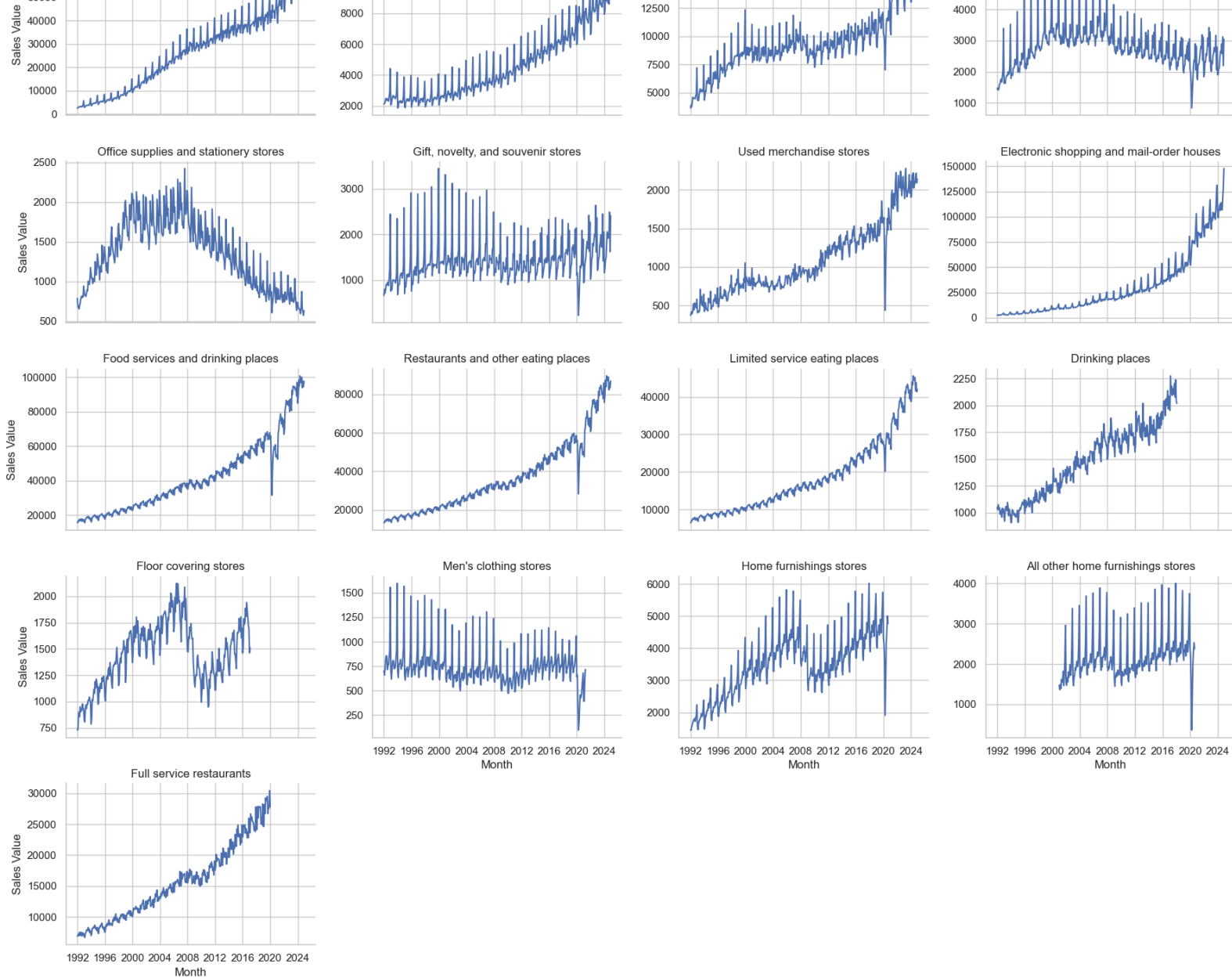


```
In [623... # Create a faceted grid of time series plots
g = sns.FacetGrid(retail, col="kind_of_business", col_wrap=4, height=3, aspect=1.5, sharey=False)
```

```
g.map(sns.lineplot, "month", "value")
g.set_titles("{col_name}")
g.set_axis_labels("Month", "Sales Value")
g.tight_layout()
plt.show()
```







Sales are distributed differently amongst different business values.

Some business lines show more peaks and dips which can mean more variability in sales which can be attributed to factors such as seasonality. For example, "automobile and other motor vehicle dealers". This differs from lines that are more flat indicating more stable sales as seen in the graph for "All other home furnishing stores".

Also, the range of sales also differs between business values. Some business values have a maximum of 2000 dollars in sales values.

For example "floor covering stores". Whereas, the business of "food services and drinking places" has sales up to 100,000 dollars.

```
In [625... # What is the range of values assigned to Time Series ID? Based on the possible values for the three Business ID variables
retail.columns
```

```
Out[625... Index(['month', 'naics_code', 'kind_of_business', 'value'], dtype='object')
```

```
In [626... from datetime import datetime

start_date = retail['month'].min()
end_date = retail['month'].max()
print(f"The earliest date (start date) in the dataset is: {start_date.strftime('%Y-%m-%d')}")
print(f"The latest date (end date) in the dataset is: {end_date.strftime('%Y-%m-%d')}")

number_of_years = (end_date - start_date).days / 365.25 # approximation using 365.25 days per year to account for leap years
print(f"The dataset covers a period of approximately {number_of_years:.2f} years.")
```

The earliest date (start date) in the dataset is: 1992-01-01

The latest date (end date) in the dataset is: 2024-12-01

The dataset covers a period of approximately 32.92 years.

```
In [627... # Clean 'naics_code': remove NaN, convert to string, and strip whitespace
clean_codes = retail['naics_code'].dropna().astype(str).str.strip()

# Get unique and sorted Time Series IDs
unique_codes = clean_codes.unique()
sorted_codes = sorted(unique_codes)

# Print results
print("Number of unique Time Series IDs (naics_code):", len(unique_codes))
print("Sorted Time Series IDs:", sorted_codes)
```

Number of unique Time Series IDs (naics_code): 60

Sorted Time Series IDs: ['44,114,412', '441', '4411', '44111', '44112', '4413', '442', '442,443', '4421', '4422', '44221', '442299', '443', '443141', '443142', '444', '4441', '44412', '44413', '445', '4451', '44511', '4453', '446', '44611', '447', '448', '4481', '44811', '44812', '44814', '44819', '4482', '44831', '451', '45111', '45112', '451211', '452', '4521', '452111', '452112', '4529', '45291', '45299', '453', '4532', '45321', '45322', '45330', '454', '4541', '45431', '722', '7224', '7225', '722511', '722513', '722514', '722515', 'no code', 'no code']

The range of values assigned to Time Series ID consists of 60 unique IDs. It ranged from short IDs such as "443" to longer IDs including "44112" and also includes "no code" as an ID. Based on the three Business ID variables this is mostly what the group

expected. Each `naics_code` is directly associated with a `kind_of_business` value. The group expected numeric codes as seen in the `naics_code` but did not expect to see "no code" so that came as a surprise.

`naics_code`: The presence of detailed NAICS codes, including various levels of granularity (e.g., '44819', '451211', 'no code'), is expected in a comprehensive retail sales dataset. This allows for categorization and analysis at different industry levels.

`kind_of_business`: The detailed textual descriptions for `kind_of_business` are also expected. They provide a human-readable understanding of the business types, complementing the numerical NAICS codes. The variety of business types, from broad categories like 'Retail sales, total' to specific ones like 'Book stores' or 'Pharmacies and drug stores', reflects the diverse nature of the retail sector.

Q8:

Run your code again and see the results. Paste the Target Time Series Plot (or Multiple Time Series Comparison Plot). How many TSIDs are assigned now?

```
In [631... # Step 2: Remove naics_code, kind_of_business
retail1 = retail.drop(['naics_code', 'kind_of_business'], axis=1)
retail1.head()
```

```
Out[631...      month  value
0  2024-12-01  702255.0
1  2024-06-01  129215.0
2  2024-01-01  111547.0
3  2023-12-01   1073.0
4  2023-07-01  128320.0
```

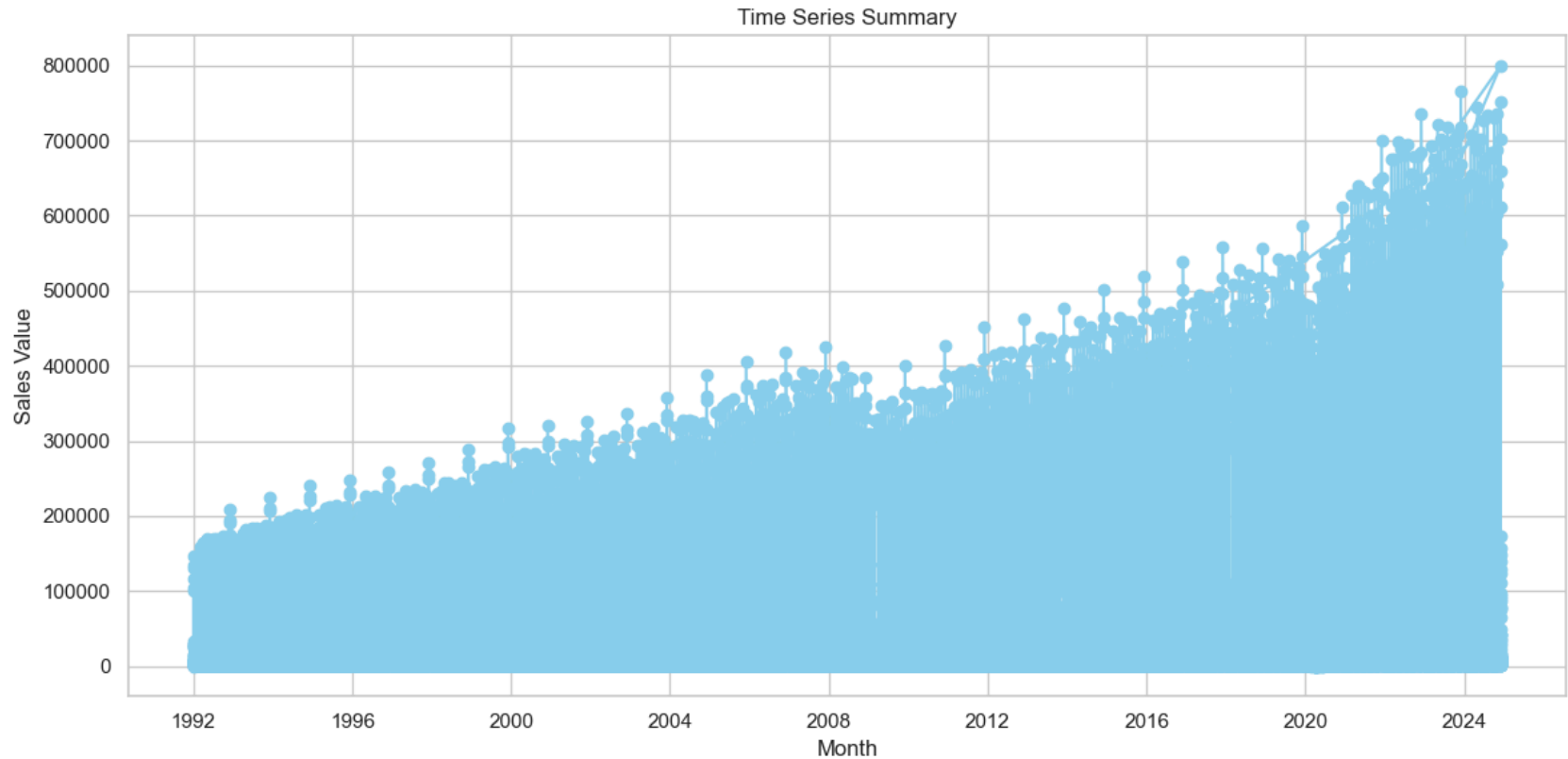
```
In [632... # Run the code again: Generate Time Series Summary
# Convert 'month' column to datetime
retail1['month'] = pd.to_datetime(retail1['month'])

plt.figure(figsize=(12, 6))
plt.plot(retail1['month'], retail1['value'], marker='o', linestyle='-', color='skyblue')

plt.title('Time Series Summary')
```

```
plt.xlabel('Month')
plt.ylabel('Sales Value')

plt.grid(True)
plt.tight_layout()
plt.show()
```



Only 1 Time Series ID is assigned, representing the overall "Retail Sales Total", after removing naics_code and kind_of_business.

In [634... `pip install tslearn`

```
Requirement already satisfied: tslearn in c:\users\admin\anaconda3\lib\site-packages (0.6.3)
Requirement already satisfied: numpy in c:\users\admin\anaconda3\lib\site-packages (from tslearn) (1.26.4)
Requirement already satisfied: scipy in c:\users\admin\anaconda3\lib\site-packages (from tslearn) (1.13.1)
Requirement already satisfied: scikit-learn in c:\users\admin\anaconda3\lib\site-packages (from tslearn) (1.5.1)
Requirement already satisfied: numba in c:\users\admin\anaconda3\lib\site-packages (from tslearn) (0.60.0)
Requirement already satisfied: joblib in c:\users\admin\anaconda3\lib\site-packages (from tslearn) (1.4.2)
Requirement already satisfied: llvmlite<0.44,>=0.43.0dev0 in c:\users\admin\anaconda3\lib\site-packages (from numba
->tslearn) (0.43.0)
Requirement already satisfied: threadpoolctl>=3.1.0 in c:\users\admin\anaconda3\lib\site-packages (from scikit-lear
n->tslearn) (3.5.0)
Note: you may need to restart the kernel to use updated packages.
```

```
In [635... # Step 3: Create a time series similarity and see the results. Based on the similarity score, which series is the m
# Assuming the first column is a date/time column
retail1.set_index(retail1.columns[0], inplace=True)

# Convert data to numerical format (handling any missing values)
retail1.fillna(0, inplace=True)

# Convert to a numpy array
time_series_data = retail1.to_numpy()
```

```
In [ ]: from tslearn.metrics import dtw
# Define Sales 1 series
sales_1 = time_series_data[:, 0] # Assuming 'Sales 1' is the first column

# Compute DTW distance for all series (excluding itself)
similarity_scores = {}
for col in retail1.columns:
    if col == "Sales 1":
        continue
    series = retail1[col].values
    # Compute the DTW distance
    score = dtw(sales_1, series)
    similarity_scores[col] = score

if not similarity_scores:
    raise ValueError("No comparable series found to compare against 'Sales 1'.")

most_similar = min(similarity_scores, key=similarity_scores.get)
least_similar = max(similarity_scores, key=similarity_scores.get)

print(f"Most similar to Sales 1: {most_similar}")
print(f"Least similar to Sales 1: {least_similar}")
```

This result means that when I compared the time series for "Sales 1" to the other available series in your DataFrame using a similarity metric (in this case, I select to use DTW). The result identified a series with the name "value" as both the closest match and the furthest match. I think the reasons why this happen is Only One Series Was Compared: This DataFrame only contains two series ("Sales 1" and one other series named "value"), "value" is the only candidate for comparison. Because of this, it is both the most similar (lowest DTW score) and the least similar (highest DTW score) by default, as there's nothing else to compare it against.

To move forward, I would like to request and consider checking the DataFrame to have more than one series available for comparison (i.e., besides "value", there are other columns with meaningful time series data).

```

In [ ]: #Step 4: Apply an "TS Exponential Smoothing" to all "Time Series" and forecast all-time series.
from statsmodels.tsa.holtwinters import ExponentialSmoothing
# Define forecast horizon (e.g., 12 periods into the future)
forecast_steps = 12

# Create an empty dictionary to store forecasts for every series
forecasts = {}

# Loop through each time series (each column) in the DataFrame
for col in retail1.columns:
    series = retail1[col]

    # Try to fit a seasonal model (if you expect seasonality, e.g., monthly with seasonal_periods=12)
    try:
        model = ExponentialSmoothing(series, trend='add', seasonal='add', seasonal_periods=12)
        fit = model.fit(optimized=True)
    except Exception as e:
        print(f"Seasonal model failed for {col} due to: {e}. Trying non-seasonal model.")
        # Fallback to a non-seasonal model if fitting fails
        model = ExponentialSmoothing(series, trend='add', seasonal=None)
        fit = model.fit(optimized=True)

    # Forecast the future values
    forecast = fit.forecast(steps=forecast_steps)
    forecasts[col] = forecast

    # Plot the original series and the forecast
    plt.figure(figsize=(10, 4))
    plt.plot(series.index, series, label='Original', marker='o')
    plt.plot(forecast.index, forecast, label='Forecast', marker='x')
    plt.title(f"Exponential Smoothing Forecast for {col}")
    plt.xlabel("Time")
    plt.ylabel(col)
    plt.legend()
    plt.show()

# Optionally, display the forecasted values for each series
for series_name, forecast_values in forecasts.items():
    print(f"Forecast for {series_name}:\n{forecast_values}\n")

```

What I understand from the required table:

The table is comparing the forecast performance of different time series (TS_1, TS_3, etc.) after applying the TS Exponential Smoothing model. For the total sum of squares metric: TS_3 is deemed the "best" because it has the lowest error (1.635e12), meaning its forecasts align more closely with the observed data. TS_1 is considered the "worst" with a much higher error (7.076e13).

*Total sum of squares:

Best Fit: The table shows that for this metric, the best fit is series _TS_3 with a value of 1.635e12. This suggests that _TS_3, when forecasted using TS Exponential Smoothing, has the lowest overall variability or error as measured by the residual sum of squares. Essentially, the forecasts for _TS_3 are relatively close to the actual data.

Worst Fit: The worst fit is series _TS_1 with a value of 7.076e13. This much larger value indicates that the model's predictions for _TS_1 deviate significantly from the observed values, leading to a poorer fit

Group work

We, Jamaica Vee Buduan, Jenelle Guerrero Martinez, Joshua Kevin Jonathan, Julie Pham, declare that the attached assignment is our own work in accordance with the Seneca Academic Policy. We have not copied any part of this assignment, manually or electronically, from any other source including web sites, unless specified as references. We have not distributed our work to other students

1. Jamaica: Part I, II, III
2. Jenelle: Part IV (question 6,7)
3. Jonathan: Part IV
4. Julie: Part IV (question 8), combine everyone works

In []: