

# Jamar Norick

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## EDUCATION

### University of Toronto

Toronto, ON

*Bachelor of Commerce, Finance and Economics Specialist*

*Class of 2022*

- **Academics:** Cumulative GPA: 3.92/4.00, Dean's List Scholar 2019, 2020
- **Scholarships:** BMO National Scholarship Award 2018 (~\$125,000), British Columbia Regional Alumni Scholarship (\$1,250), Maurice Cody Scholarship - University College (\$1,500), 2019 University College Alumni Award (\$1,000), Cultural Influence Award - U of T Black History Month, 2018 Book Award Recipient - U of T

## WORK EXPERIENCE

### BMO Capital Markets

Toronto, ON

*Incoming Investment Banking Summer Analyst*

Summer 2021

### BMO Capital Markets

Vancouver, BC

*Global Markets, FICC Sales*

Summer 2020

- Supported the Fixed Income Sales team through research, trade identification, and client management; contributed to a record year for FICC revenues that fueled a \$426 million net income for BMO CM in Q3 2020 (36% y/y growth).
- Developed a tool using VBA and Bloomberg to directly pull credit spread data across all our products and efficiently identify trade opportunities for institutional clients to capture positive basis point gains.
- Conducted research on Canada bonds and associated spread products (municipals, provincials, corporates, and Canada Mortgage Bonds) to provide the team with information to use in day to day client sales.

### TELUS

Vancouver, BC

*Strategic Analyst, Global Procurement*

Summer 2019

- Supported Field Services, IT & Business Product/Services procurement teams to identify and capture savings
- Worked in teams of ~10 employees and supported contract re-negotiations/data maintenance with combined annual spend of ~\$400M; Directly contributed by conducting internal data generation/maintenance in Excel

## LEADERSHIP EXPERIENCE

### Toronto Student Investment Counsel

Toronto, ON

*Analyst*

Spring 2020 - Present

- Developed 3-statement models before implementing DCF analysis and other valuation methods to assess potential investment opportunities to pitch to the investment team via PowerPoint
- Focused specifically on Technology, Media, and Telecommunications (TMT) sector for research and valuations
- Conducted extensive market research using Bloomberg, Capital IQ, and FactSet to gather detailed information to eventually present findings to the investment team and other industry groups

### Black Rotman Commerce

Toronto, ON

*Corporate Relations & Finance Lead*

Spring 2020 - Present

- Managed the corporate relationships and budgeting of BRC during our inaugural year as an official organization
- Leveraged corporate and organizational network to raise +\$60,000 in funds for the 3<sup>rd</sup> annual Black Career Conference
- Planned and executed 5+ events directly connecting Black students to top firms in finance, consulting, and more.

### Public Speaking - University of Toronto

Toronto, ON

*Guest Speaker*

Winter 2018 - Spring 2019

- 2nd Annual Dinner for the Chancellor's Circle of Benefactors: Only student selected as a guest speaker to represent the U of T student body in thanking and commemorating university donors who have contributed more than \$5M
- Ceremonial Installation of the 34th Chancellor of the University of Toronto, Chancellor Rose Patten: Only other speakers were U of T President Meric Gertler, U of T VP of Advancement David Palmer, and Chancellor Rose Patten

## SKILLS, ACTIVITIES & INTERESTS

**Skills:** Bloomberg Terminal, VBA, Bloomberg Market Concepts, Marquee Finance Training, Excel, FactSet, Capital IQ

**Activities:** University of Toronto D-League Soccer (2018-Present), Director of Finance – U of T Black Students Association (2019-2020), Analyst at Rational Capital Investment fund (2019-2020), Rotman Commerce New York City Finance Trek participant (2020)

**Interests:** Fitness, Golf, NBA/Soccer Fan (Boston Celtics, Bayern Munich), Fantasy Sports Leagues, Fashion