

# Atta Yousafi

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## EDUCATION

### University of Toronto

Toronto, ON

*Bachelor of Commerce, Finance & Economics Specialist, Statistics Minor*

Class of 2024

- Cumulative GPA: 3.93/4.00; Relevant Coursework: Financial Markets (A+), Advanced Corporate Finance (A+)
- Awards: Regents Admission Scholarship (\$7,500), UofT Scholar Scholarship (\$5,000), Dean's List Scholar (2021,22)
- Competitions: 1<sup>st</sup> Place DFIC Stock Pitch Competition (2022), 2<sup>nd</sup> Place ACIIC Twitter Take-Private Pitch (2022), 1<sup>st</sup> place RC trading competition (2021), 3<sup>rd</sup> Place ACIIC Take-Private Pitch (2021)

## EMPLOYMENT EXPERIENCE

### Toronto Dominion (TD) Securities

Toronto, ON

*Incoming Investment Banking Summer Analyst*

Expected: Summer 2023

- Expected to complete a 17-week Investment Banking internship

### National Bank Financial

Toronto, ON

*Investment Banking Summer Analyst*

Summer 2022

- Completed a 17-week internship in the Technology, Media, Telecommunications, and Healthcare (TMTH) Group
- Presented a mock M&A pitch (Thoma Bravo Acquisition/Take-Private of Magnet Forensics) along with other strategic alternatives to TMTH seniors, preparing valuation materials including comparable companies, precedent transactions, discounted cash flow, leveraged buyout, and accretion/dilution analyses
- Screened 800+ IT Services companies based on size and ARR across North America, forming a comprehensive database used for company profiles and strategic alternatives presented to buy-side and sell-side clients
- Select Transaction Experience:
  - Buy-side advisor on a prospective ~\$600M carve-out of a cybersecurity business from IT services ParentCo to Strategic/Financial Sponsor consortium
    - Produced client presentation materials to advise on strategic alternatives and helped prepare SOTP analysis to justify theses
  - Sell-side advisor on a prospective ~\$500M dual-track M&A/Private Raise for a Robotics company
    - Prepared valuation materials, including in-depth market Analysis, comparable companies, precedent transaction analyses, and WACC break-down
  - Prospective buy-side engagement ~\$350M for a strategic acquisition of a consumer cybersecurity company
    - Created marketing materials such as management overviews, company pitchbooks, and investor teasers

### Aion Digital

Manama, Bahrain

*Fintech Intern*

Summer 2021

- Completed an internship at a Bahraini Fintech company, reporting directly to the Head of AI
- Researched Open Banking in the GCC cloud market, enhancing Aion's decision-making process, aiding the company in launching its own Open Banking initiative (Spire tech)

## EXTRA-CURRICULAR ACTIVITIES

### Toronto Student Investment Counsel (TSIC, formerly Hart House Investment Counsel)

Toronto, ON

*Senior Analyst*

Winter 2021 – Present

- Led weekly technical workshops for the general members (50+ people), covering Accounting, DCF, M&A, LBOs
- Participated in stock-pitches in the Diversified Group (2021-22) and Consumer & Retail Group (2022-23)

### Rotman Commerce Finance Association

Toronto, ON

*Director of Interns, Incoming Vice President*

Winter 2021 – Present

- Created a tailored program for first-year interns, covering academic, social, and career guidance
- Carried out weekly workshops and 1-on-1 sessions, assisting interns in navigating university and recruitment

## SKILLS, ACTIVITIES & INTERESTS

**Skills:** Capital IQ, Microsoft Office Suite, Bloomberg Terminal, Python, FactSet, Macabacus

**Activities:** Co-President of PennyDrops, Peer Advisor at UofT, Analyst at Investa Insights, Mentee/Trainee at UTCMS, Mentor for Coffee –To – Capital, Volunteer for Rotman Trading Comp., Volunteer for Lions Club Bahrain

**Interests:** Golfing (10 hcp., domestic club level), Soccer, Badminton, Poker, Movies (Mystery), F1, Pool/Snooker