

# Micheal Sihavong

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## HIGHLIGHTS OF QUALIFICATIONS

- Finance Systems leader with 8+ years of experience developing automated customizations, integrations, and AI finance and accounting use cases with 300+ daily active users and 5,000+ daily requests via JavaScript/SuiteScript and Python.
- Led Finance and Product to deploy company-wide AI Finance use case roadmap across NetSuite, Ramp, and ZipHQ, enabling 500+ employees to converse and action through natural language across T&E and P2P with 2,000+ requests resolved per day.
- Deployed “Billing Analyst Agent”, an AI agent to automate Quote-to-Cash reconciliations and collected \$6M per year.
- Collaborated with Security and IT to establish SOX 404 audit-ready finance systems governance across Identity & Access, Segregation of Duties, Change Management, and SDLC, successfully completed 3 financial audits and 1 IRS examination.
- Designed, built, and maintained real-time dashboards leveraged by cross-functional G&A leads and Product, tracking the adoption and usage of deployed G&A AI use cases via Python, SQL, Airflow, AWS Lambda, and Snowflake.

## SKILLS

- **Finance Systems:** NetSuite, Stripe, ZipHQ, Adaptive Planning, FloQast, Avalara, Anrok, Navan, Brex, Vertex, Coupa, Salesforce
- **Programming:** JavaScript, Python, SQL (PostgreSQL), SuiteScript 2.0/2.1
- **Integration & Automation:** Airflow, Workato, Fivetran, AWS (S3, Lambda, Gateway), Snowflake, REST/SOAP APIs, SFTP, MCP
- **Accounting Modules:** Revenue Recognition, Fixed Assets, Allocation, Amortization, Tax, Multi-subsidiary, Multi-currency

## PROFESSIONAL EXPERIENCE

### MOVEWORKS

San Francisco, CA

#### SENIOR MANAGER, BUSINESS SYSTEMS

Oct 2022 – Present

- Designed and deployed G&A AI roadmap, deploying 10+ use cases with 300+ daily active users and 5,000+ daily requests.
- Led Quote-to-Cash automations to manage \$150M+ ARR across subscription and usage-based pricings, integrating Stripe billing, Avalara tax, and Salesforce to NetSuite revenue recognition, resulting in 28-day DSO for contracts averaging \$500K ACV.
- Built usage-based billing ETL integrations via Airflow, automatically transforming usage events to \$70M+ per year of Stripe metering billing, posting transactions to NetSuite GL, and storing in data warehouses for reconciliation and real-time tracking.

#### BUSINESS SYSTEMS MANAGER

Jan 2022 – Oct 2022

- Led company-wide Procurement and T&E transformation, resulting in \$200K savings, automated reconciliation, and \$50K rebates/year—earning a promotion to Senior Manager after 9 months of employment.
- Built ASC 606 revenue recognition compliance automation to allocate Fair Value across \$110M+/year contracts in NetSuite.
- Led Workday migration, launching HCM, Compensation, Benefits, Payroll, and Financial modules with cross-functional integrations connecting headcount data to Adaptive for FP&A and Financial GL to NetSuite ERP for Accounting in 3 months.

### AMAZON

San Francisco, CA

#### BUSINESS SYSTEMS MANAGER

Jul 2021 – Jan 2022

- Built Stripe to NetSuite integrations to synchronize \$80M+/year of B2B and B2C invoices, payments, and revenue recognition.
- Designed, built, and maintained 10+ real-time dashboards leveraged by 50+ users across leadership, Finance, and Fulfillment via business intelligence architecture across Mode Analytics, Snowflake, and Fivetran.

#### SENIOR BUSINESS SYSTEMS ENGINEER

Feb 2021 – Jul 2021

- Led engineering optimization of \$300M+ Procure-to-Pay (P2P) and Order-to-Cash (O2C) by implementing concurrency and resolving 50+ critical systems issues in 5 months, earning a promotion from Senior Engineer to Manager.

### SAMSARA

San Francisco, CA

#### SENIOR BUSINESS SYSTEMS ENGINEER

Feb 2020 – Feb 2021

- Designed, built, and maintained NetSuite Order-to-Cash (O2C) integrations to automate multi-currency billing across 6 countries and calculation of international tax across 150+ jurisdictions through integrations with Vertex, Stripe, and HSBC.
- Built custom APIs, enabling 15,000 customers real-time access to 2K+ weekly NetSuite invoices in self-service billing portals.
- Built deferred billing features during COVID-19 and saved the billing team 50 hours per day of manual collections.

### ORACLE

Denver, CO

#### TECHNICAL CONSULTANT

Jul 2018 – Jan 2020

- Deployed 80+ NetSuite implementations for high-growth (Coinbase, Addepar) and large enterprises (Procter & Gamble, Girls Scouts), building customizations and integrations across Order-to-Cash, Procure-to-Pay, and Record-to-Report.
- Technical lead overseeing the HP and Micro Focus M&A to consolidate 6 ERP and optimize a \$3B Quote-to-Cash process.

## PROJECTS

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### FINANCE DATA PIPELINE

[github.com/mykkelol/netsuite-data-pipeline](https://github.com/mykkelol/netsuite-data-pipeline)

- Developed a custom and open-source NetSuite Airflow operator utilized by Meta, eBay, and Chagee developers. Built with Python and JavaScripts using Airflow+Docker, PostgreSQL, & AWS S3.

### SPEAKING ENGAGEMENTS

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- Oracle NetSuite SuiteWorld (2025), World of Workato (2025), Celonis Make Waves (2023)

### EDUCATION

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UNIVERSITY OF COLORADO BOULDER, BACHELOR OF SCIENCE, FINANCE