

# Myron Young

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## Profile

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I am a creative individual with several years of leadership experience in different industries. Having worked in a number of different environments, and experienced in overseeing big teams as well as working within small startups, I am confident that I can provide a different perspective and a hard work ethic to any team. Currently looking for a role that complements my skill set and experience for any analytical and data-heavy field. Available immediately.

## Work experience

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### **Insurance Agent** **COUNTRY Financial**

 08/2020 – present  KENNESAW, GEORGIA

- Analyze potential client requirements and prepare comprehensive plans that meet individual insurance needs and financial goals
- Apply organization and time management skills when coordinating and responding to inbound telephone and email inquiries
- Consistently meet and exceed agency goals while maintaining an 95% client satisfaction rate
- Research and stay abreast of current insurance regulations to proactively inform clients of policy and fee updates

### **Web Developer** **CapWay**

 01/2019 – 04/2020  ATLANTA, GEORGIA

- Works with backend developers to create and maintain a fintech online platform
- Created responsive designs consistent with the mock-up provided by the UX/UI team
- Met deadlines in a timely and efficient manner and communicated all roadblock to management and other teams.

### **General Manager** **Jenis Splendid Ice Creams**



 05/2015 – 12/2018  ATLANTA, GEORGIA

- Acted as the General Manager overseeing up to 2 Jeni's Splendid Ice Creams locations and daily operations of employees ensuring the creation and implementation of strategies designed to increase company revenue
- Assist in employee recruitment, training, performance evaluation, promotion and termination activities;
- Manage orientations and exit interviews for employees
- Managed administrative, logistics, human resources, and accounting services to support company operations
- Regularly executed sales projections, evaluated the effectiveness of marketing programs and recommended improvements as needed

## Education

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### **Economics | B.A.** **Georgia State University**

 08/2010 – 05/2015  ATLANTA

Noticeable Accomplishments:

- 2012-2015 Georgia State University March Band Section Leader
- 2013-2015 Georgia State University March Uniform Captain
- 2013-2015 KΨ Treasurer