

My sense of relationship combined with my adaptation are essential to define and apply the best techniques to deploy to achieve cost and quality objectives of the solutions. I want to use and develop my skills in an international company.

HARD SKILLS

French	Native Speake
English	••••
Spanish	
ERP SAP	••••
MS Office	• • • •
Project Management	• • • • •

SOFT SKILLS

Analytical skills
Time management / Responsiveness
Autonomous
Accuracy and rigor, detail oriented
Ability to lead cross-functional teams

HOBBIES

Travel: Europe, North Africa, UK, USA

Reading: Self-help books, detective

novels

Activities: Fitness, latin dances, world

cuisine

CONTACT



Linkedin



Licence driving



Paris Global Mobility

MYRIAME ELMARZOUKI

MYRIAMEELM@GMAIL.COM 00 33 7 69 83 08 29

PROFESIONAL EXPERIENCE

Program Manager Apprentice - Defense Division



SAFRAN ELECTRONICS & DEFENSE (PARIS) | Sept 2019 - August 2021

- Customer portfolio management (35 customers, 80% overseas, turnover of 9M€ in 2020)
- Ensure cost, quality and deadlines respect
- · Contracts launch reviews presentation
- Budget reporting and monitoring (turnover, costs, provisions)
- · Management of cross-functional teams
- · Tracking of deliveries and invoicing
- · Partner with internal and external stakeholders

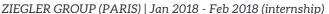
Sales Administrator Apprentice - Defense Division



SAFRAN ELECTRONICS & DEFENSE (PARIS) | July 2018 - Sept 2019

- Request and organisation of documents necessary for the execution of the contract/purchase order
- Contract and purchase order management in the ERP SAP system
- Management of the international payment process
- Invoicing and price review
- Settlement of disputes

Forwarding agent





- Management of international export operations
- Date input of notices in the SWIFT Cargo software
- Contact with suppliers and permanent contact with clients

Marketing and Business Developer



GRUPO OHP (SPAIN) | May 2017 - June 2017 (internship)

- · Customer development of the health industry
- E-mailing and Phone prospecting (Europe)
- · Benchmarking and competitive intelligence
- · Creation and maintenance of customer databases (B to B)
- · Implementation of communication tools

EDUCATION

2020 - Present Master's degree of Sales Engineering and Complex Sales Sup Career - Inseec Business School Paris 10

2019 - 2020 International Business Strategy Master Degree

Sup Career - Inseec Business School Paris 10

2018 - 2019 International Trade Bachelor's Degree

Sup Career - Inseec Business School Paris 10

2016 - 2018 International Trade BTEC Higher National Diploma

Lycée Fustel de Coulanges, Massy (91)