

NYC Time Series Analysis Grace Calip

Topics to Cover

- Business Understanding
- Data
- Strategy
- Results
- Recommendations
- Future Work



Business Understanding

Business Problem

 In 2018 which zip codes will bring profit in the future years?

 What zip codes based on our data has the highest ROI and will it continue to generate profit?

Business Value

 Determine which zip code and borough holds value in the future based on prior historical values our prediction time series model

Provide clients information on which NYC area is worth investing in

Data

Historical Zillow Home Values

Year: 2010-2018 (Post Market Crisis)

• NYC Zip Codes: 114

Metric: Return on Investment



Strategy

Data Preparation

- Filter data by location
- Set date to post Market Crisis

Investigate profitable Zip Codes

- Average Location Value
- Zillow Value Index (ROI)

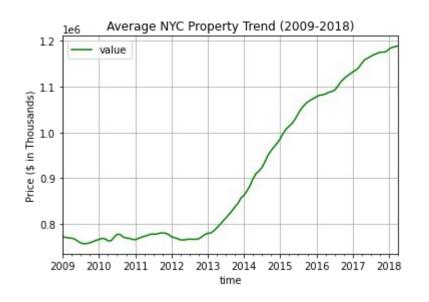
Model - SARIMA

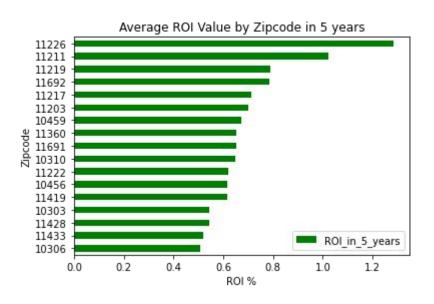
- Test and tune models
- Choose best model with best metrics

Results

- Interpret results for recommendations
- Provide information

Chosen Zip Codes





Profitable Boroughs: Brooklyn and Queens

Model Results

Top 5 Zip Codes to invest based on ROI

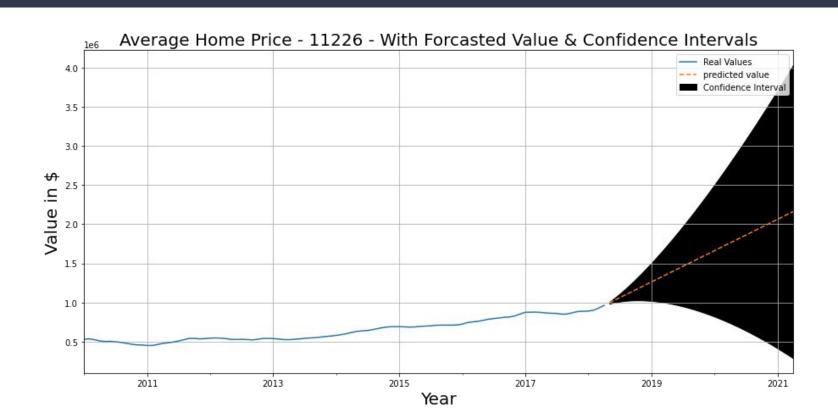
Brooklyn

- 11226: Flatbush (ROI 128%)
- 11211: Williamsburg (ROI 102%)
- 11219: Borough Park (ROI 78%)
- 11217: Downtown Brooklyn (ROI 71%)
- 11203: East Flatbush (ROI 70%)

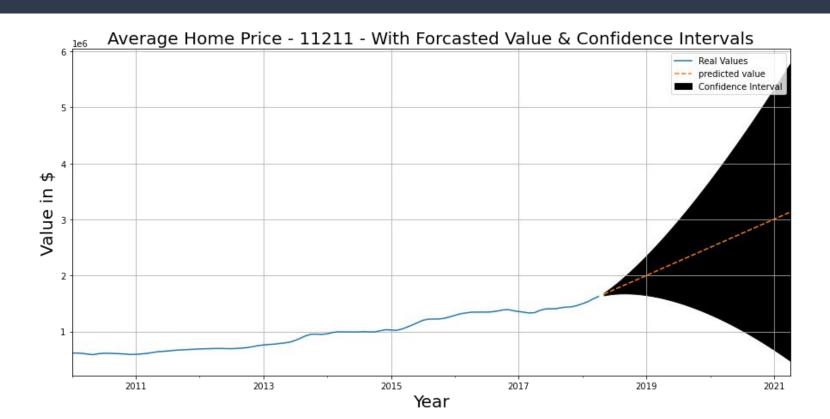
Explained variance on model: ~.95-.99



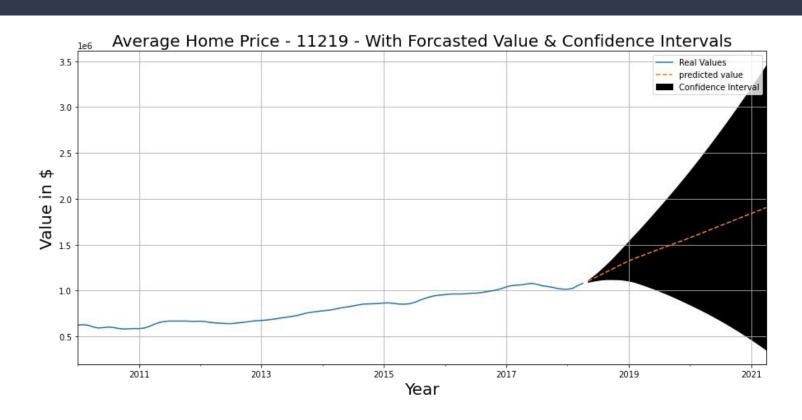
Zip Code – 11226: Flatbush, Brooklyn



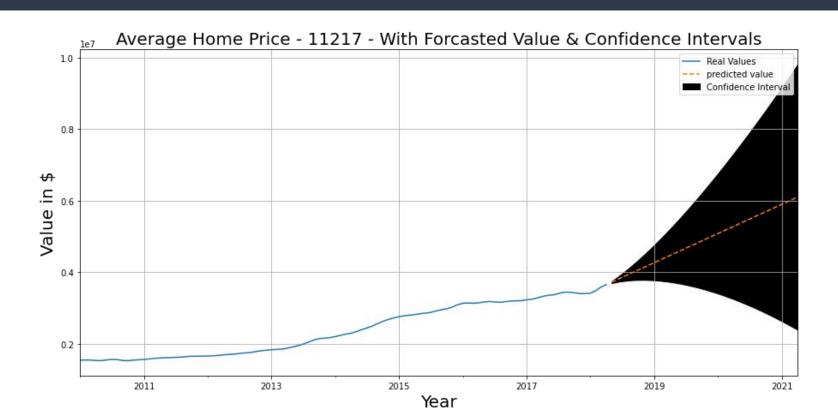
Zip Code - 11211: Williamsburg, Brooklyn



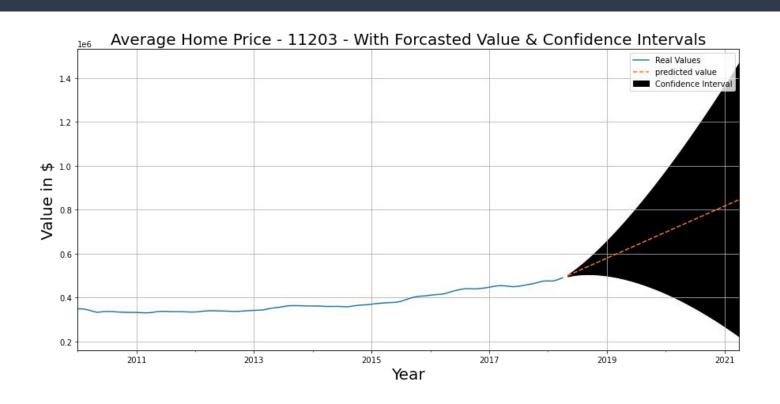
Zip Code - 11219: Borough Park, Brooklyn



Zip Code - 11217: Barclays, Brooklyn



Zip Code – 11203: East Flatbush, Brooklyn



Recommendations

Where to invest?

Invest in known residential area like Brooklyn

Why?

- Train access
- Close to Manhattan
- Popular Neighborhoods



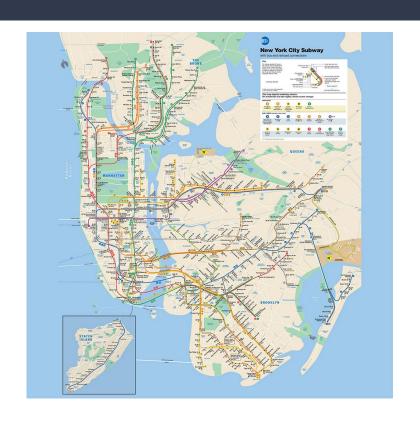
Future Work

Include Exogenous variables:

- COVID pandemic
- Crime Rating
- Neighborhood Rating
- Train Lines
- Distance to Manhattan

Compare Data Rent Value:

- RedFin
- StreetEasy
- Rent Profitability



Thank You!

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