MAYUR BHATIA

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EMPLOYMENT

Full-Stack Developer Coding Temple July 2018 - Present

- Delivered various full-stack web applications using Python, Flask, React.js and SQL on schedule.
- Developed E-commerce web applications with a secure back-end to handle financial transactions.
- Designed layouts and converted them into responsive, mobile optimized HTML pages and components using React and core JavaScript.
- Used Python NumPy, SciPy and Pandas packages to perform dataset manipulation and statistical analysis.
- Handled data migration between sources and composed complex queries on SQL to extract data from relational databases.

Senior Sales and Rental Agent Cambridge Premier Realty, LLC

Dec 2016 - Present

- Signed and cultivated exclusive client relationships by consistently delivering above expectations with quick turnover times and returns 5-10% above comparable market offerings.
- Negotiated 60 or more complex contracts annually in a dynamic, fast-paced marketplace.
- Averaged 10 new listing acquisitions monthly and created attractive marketing materials paired with quality photos, while ensuring the enhancement of present inventory.
- Tripled the company's online reach and presence by adding a social media presence on Google, LinkedIn and Facebook.
- Led new agent sign ups and onboarding along with accompanied field visits with customers.
- Generated and qualified about 400 leads a month through direct and digital marketing platforms.
- Increased repeat business opportunities and retention rates by offering exceptional customer service.

EDUCATION

Providence, RI

Johnson & Wales University

May 2012

• B.S in Entrepreneurship and Marketing (GPA: 3.67)

TECHNICAL EXPERIENCE

Projects

Personal Website: www.myr7.dev (for additional information and projects)

- Authored a responsive single-page portfolio website with parallax effect, styled components and floating animations.
- Utilized Gatsby.js, React Spring, TailwindCSS, HTML/CSS, custom SVGs, Schema, Netlify

Jigger Up Web App

- · Created a content discovery website with an integrated social platform and activity feed
- Implemented a secure user management system including email password recovery
- · Used responsive and modular design elements to be efficiently scaled up to high user volume
- Utilized Python, Flask, JavaScript, HTML/CSS, Bootstrap, jQuery, AJAX, JSON, API Calls, PostgreSQL, Heroku

Sticky Board Web App

- Authored a fun and useful web application that populates editable sticky notes on a board
- Utilized React.js, JavaScript, AJAX, JSON

Twitter E-Commerce Store Web App

- Developed an interactive online store with a global and private social feed and secure electronic transactions
- Utilized Python, Flask, JavaScript, Bootstrap, HTML/CSS, SQLite

Languages and Technologies

- Programming: (proficient) Python, SQL, HTML/CSS, Git (familiar): JavaScript, Unix
- · Human: English, Hindi