



- [Close Window](#)
- [Print This Page](#)

## Edge Communications

<b>Account Owner</b>	Ayan gupta	<b>Rating</b>	Hot
<b>Account Name</b>	Edge Communications	<b>Phone</b>	(512) 757-6000
<b>Parent Account</b>		<b>Fax</b>	(512) 757-9000
<b>Account Number</b>	CD451796	<b>Website</b>	http://edgecomm.com
<b>Account Site</b>		<b>Ticker Symbol</b>	EDGE
<b>Type</b>	Customer - Direct	<b>Ownership</b>	Public
<b>Industry</b>	Electronics	<b>Employees</b>	1,000
<b>Annual Revenue</b>	\$139,000,000	<b>SIC Code</b>	6576
<b>Billing Address</b>	312 Constitution Place Austin, TX 78767 USA Austin, TX	<b>Shipping Address</b>	312 Constitution Place Austin, TX 78767 USA
<b>Customer Priority</b>	Medium	<b>SLA</b>	Silver
<b>SLA Expiration Date</b>	11/26/2019	<b>SLA Serial Number</b>	2657
<b>Number of Locations</b>	2	<b>Upsell Opportunity</b>	Maybe
<b>Active</b>	Yes		
<b>Created By</b>	Ayan gupta, 10/31/2020, 10:30 PM	<b>Last Modified By</b>	Ayan gupta, 10/31/2020, 10:30 PM
<b>Description</b>	Edge, founded in 1998, is a start-up based in Austin, TX. The company designs and manufactures a device to convert music from one digital format to another. Edge sells its product through retailers and its own website.		
<b>Custom Links</b>	<a href="#">Billing</a>		

## Contacts

### Sean Forbes

**Title** CFO  
**Email** sean@edge.com  
**Phone** (512) 757-6000  
**Fax** (512) 757-9000  
**Mobile** (512) 757-4561  
**Description**

### Rose Gonzalez

**Title** SVP, Procurement  
**Email** rose@edge.com  
**Phone** (512) 757-6000  
**Fax** (512) 757-9000  
**Mobile** (512) 757-9340  
**Description**

### Ram Kumar

**Title**  
**Email** gupta.anchit702@gmail.com  
**Phone** 07550172947  
**Fax**  
**Mobile**  
**Description**

**Opportunities****Edge Emergency Generator**

---

Stage **Closed Won**  
 Amount **\$1,000,000.00**  
 Close Date **10/11/2018**  
 Probability (%) **100**  
 Expected Revenue **\$1,000,000.00**  
 Lead Source **Word of mouth**  
 Owner Full Name **Ayan gupta**  
 Won ☒  
 Fiscal Period **Q4-2018**  
 Next Step  
 Type **New Customer**  
 Last Modified Date **11/1/2020**  
 Description

**Edge Installation**

---

Stage **Closed Won**  
 Amount **\$50,000.00**  
 Close Date **10/11/2018**  
 Probability (%) **100**  
 Expected Revenue **\$50,000.00**  
 Lead Source **Word of mouth**  
 Owner Full Name **Ayan gupta**  
 Won ☒  
 Fiscal Period **Q3-2007**  
 Next Step  
 Type **Existing Customer - Upgrade**  
 Last Modified Date **10/31/2020**  
 Description

**Edge SLA**

---

Stage **Closed Won**  
 Amount **\$60,000.00**  
 Close Date **10/11/2018**  
 Probability (%) **100**  
 Expected Revenue **\$60,000.00**  
 Lead Source **Word of mouth**  
 Owner Full Name **Ayan gupta**  
 Won ☒  
 Fiscal Period **Q3-2007**  
 Next Step  
 Type **Existing Customer - Upgrade**  
 Last Modified Date **10/31/2020**  
 Description

**Edge Emergency Generator**

---

Stage **Id. Decision Makers**  
 Amount **\$35,000.00**  
 Close Date **10/11/2018**  
 Probability (%) **60**  
 Expected Revenue **\$21,000.00**  
 Lead Source  
 Owner Full Name **Ayan gupta**  
 Won ☐  
 Fiscal Period **Q3-2007**  
 Next Step

Type	<b>Existing Customer - Replacement</b>
Last Modified Date	<b>10/31/2020</b>
Description	

**Cases****00001000**

---

Contact Name	<b>Rose Gonzalez</b>
Subject	<b>Starting generator after electrical failure</b>
Priority	<b>High</b>
Date Opened	<b>10/31/2020</b>
Status	<b>Closed</b>
Owner	<b>Ayan gupta</b>
Description	

**00001017**

---

Contact Name	<b>Sean Forbes</b>
Subject	<b>Shutting down of generator</b>
Priority	<b>Medium</b>
Date Opened	<b>10/31/2020</b>
Status	<b>Closed</b>
Owner	<b>Ayan gupta</b>
Description	

**00001018**

---

Contact Name	<b>Sean Forbes</b>
Subject	<b>Cannot start generator after electrical failure</b>
Priority	<b>Medium</b>
Date Opened	<b>10/31/2020</b>
Status	<b>Closed</b>
Owner	<b>Ayan gupta</b>
Description	

Copyright © 2000-2020 salesforce.com, inc. All rights reserved.