Growth and Fixed Costs

The financial statements of two Wonderland banks and all their customers were set aside for tax irregularities... something here doesn't add up.

1. Standard Bank of Wonderland

A commercial bank offering loans with competitive interest rates to Wonderland businesses; it has also issued a consumer credit card. Walrus is a major shareholder.

2. First Wonderland Bank

A bank focused on small Wonderland merchants and loans for Wonderland individuals. First Wonderland has many branches in convenient areas of Wonderland and excellent customer service.

3. Rust Works Steel & Metal Products

Rust Works Steel & Metal Products is an industrial conglomerate that mines raw materials and makes steel and other industrial goods in a highly-automated operation. It sells to Travels with Turtles as well as to Solid Manufacturing, Inc. The mines it owns are expected to be in operation for close to a century; other fixed assets are also long-lived, but are occasionally sold.

Rust Works Steel & Metal Products is slow to pay its bills and slow to collect payment from its customers. Similarly, its customers have high "days payable" and "days receivable" amounts.

4. Travels with Turtles

A popular, well-known travel company that owns its own infrastructure and cars, each of which require replacement every couple of decades. Travels with Turtles is financed with a loan from Standard Bank of Wonderland; some years it loses money.

5. Wonderland Dves and Potions

This innovative company is the premier producer of dyes and flavors in Wonderland: Its ingredients are key for manufacture of blacking and whiting as well as toothpaste and any size-changing food or drink. Wonderland D&P owns top-of-the-line chemical manufacturing equipment. It is known to demand quick payment from its customers, and this reputation helps its customers keep their accounts recievable balances low as well.

6. Solid Manufacturing, Inc.

This contract manufacturer for Dovetail Design also makes tooling for White Rabbit Timepieces and other customers. It is heavily invested in precision manufacturing equipment and its margins are razor-thin.

7. Dovetail Design & Manufacturing

Leading provider of computational plug-ins for mechanical "computers" which are increasingly popular in Wonderland. Dovetail offers modules that perform simple differentiation and integration that can be connected into simple parlour games; it continuously develops new products.

Dovetail contracts with Solid Manufacturing, Inc. for the high-precision manufacturing of its widgets. Its name is known throughout Wonderland, and its products are sold in a variety of Wonderland shops and resellers. Carpenter owns a majority stake and refuses to bank with Standard Wonderland.

8. Emblaze

The Cheshire Cat's line of toothpaste. The majority of ingredients are purchased from Wonderland Dyes and Potions; its materials are cheap but its advertising is expensive, as is its manufacturing equipment which must be replaced about every ten years. Like most customers of Wonderland Dyes and Potions, Emblaze is paid promptly and pays its bills promptly as well.

9. The White and The Black

One of many manufacturers of blacking and whiting, this small company is dependent on the only supplier for its key ingredients, Wonderland Dyes and Potions. Owned by Gryphon, who prides himself on managing cash flow and keeping inventory days low.

10. White Rabbit Timepieces

This independent watch manufacturer has a strong brand and strives to reach exclusive Wonderland customers. Many Wonderland shops carry one or two types of Rabbit watches; in contrast, the company store carries each of hundreds of models and sizes. Distribution shops pay Rabbit only after a watch has sold.

The manufacturing is done by hand using specialized equipment that typically lasts about 15 years.

11. Caterpillar Smoke and Gears

Large chain of customer shops owned by Caterpillar; these stores are the only source in Wonderland for some consumer goods such as Gryphon's Blacking and Whiting. In the last few years Caterpillar has acquired two smaller chains of customer shops to move into higher foot-traffic locations; before the acquisitions Caterpillar Smoke and Gears had several money-losing years.

Caterpillar Smoke and Gears lost a trademark battle last year to White's Chess Supply and Sundries, and is financed via loans from Standard Bank of Wonderland.

12. White's Chess Supply and Sundries

Chain of consumer shops, owned by the court of the White King, that deals in many kinds of consumer goods and funds upkeep of the King's court. Staff's activities include development of new chess pieces and use of new materials in boards and pieces.

13. Scrumptious Essences

This chain of shops has an exclusive license to sell size-changing Drinkme TM and Eatme TM products, which it makes using materials purchased from Wonderland Dye. Scrumptious Essences also does some experimenting on potions' effect on mirrors.

14. Tweedle Brothers Essential Supplies

This small customer shop, like many in Wonderland, sells looking glasses, toothpaste, and magic potions. The brothers own their building and staff the counter themselves whenever possible. The shop only keeps the most commonly needed items and is often out-of-stock. Tweedle Brothers is slow to pay its bills.

15. Hatter's Tea-stop

Tea shop owned by the Mad Hatter, who spends some of his time developing new tea combinations. Offers customers who are having an unbirthday the unusual option to pay after 30 days, but then often has trouble collecting payment.

16. Little Mouse Tea

Tea shop formerly part of Hatter's Tea-stop that split off a few years ago and subsequently lost a suit filed by the same. Benefited from low prices for raw tea across Wonderland this year. The corporate split was funded by a loan which will come due in a few years.

17. Humpty Dumpty Sundries

Another sundries shop, one of the best-respected names among sundry shops in Wonderland. Offers guaranteed availability of the widest range of goods anywhere in Wonderland; suppliers grumble about Humpty Dumpty's fairly long days payable.

18. The Purple Walrus

This oyster bar owned by Walrus is not very popular and not very unpopular. Staff are known to be grumpy, but the oysters are always fresh. The bar has borrowed heavily from Standard Bank of Wonderland, the smallest business to do so, and has good relationships with vendors of lemon juice and wine.

For years, the tax agency has puzzled over the Purple Walrus's low costs and low profitability; they wonder where the revenues are going.

19. Wonderland Pie Holdings

This company owns several restaurant brands in Wonderland. It advertises heavily for all its brands, but since many locations are out-of-the-way and staff tends to be grumpy, the restaurants are generally not that popular—though management claims they are. It is owned by the Red Queen, who receives some cash from it every year. She takes pride in the fact that Wonderland Pie is bigger than other restauranteurs (but they have noticed that she still pays her vendors a lot for ingredients).

20. Right Raven Pub

A small pub owned by a group of the Red Queen's guards that operates out of a house in the court and receives food and beer deliveries daily. The guards are happy waiters and bartenders, even though they expect the Queen to take any of the pub's profits.

Right Raven is financed via a large loan from First Wonderland that they expect to roll over when it comes due in several years.

Revenue	
Total revenue	600,000
Costs and expenses	,
Cost of goods sold	468,000
Occupancy costs	12,000
Advertising and marketing costs	3,000
Research & development	48,000
Salary and benefits	60,000
Total operating expenses	591,000
Income (loss) from operations	9,000
Interest expense	(5,786)
One-time settlement in legal dispute	500
Income before taxes	3,714
Income taxes paid	5
Net income	3,709
Consolidated Statement of Cash Flows	s
Cash and cash equivalents: beginning of period	611,268
Net Income	3,709
Net cash flows from operating activities	3,709
Dividend payment	(927)
Net cash flows from financing activities	(927)
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets Cash and cash equivalents	614,050
Inventory	38,466
Total current assets	652,516
Goodwill & Intangible assets	6,140
Total assets	658,657
Liabilities	323,327
Accounts payable	48,500
Current portion of debt	2,630
portion or er ot	_,
Total current liabilities	51.130
Total current liabilities Long-term debt	51,130 52,600
Total current liabilities Long-term debt Total liabilities	51,130 52,600 103,730

Revenue	
Total revenue	2,400,000
Costs and expenses	_,,
Cost of goods sold	2,040,000
Occupancy costs	48,000
Advertising and marketing costs	60,000
Salary and benefits	210,000
Total operating expenses	2,358,000
Income (loss) from operations	42,000
Interest expense	(6,108)
Income before taxes	35,892
Income taxes paid	10,014
Net income	25,878
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	574,767
Net Income	25,878
Net cash flows from operating activities	25,878
New debt incurred (repayed)	61,405
Dividend payment	(48,000)
Net cash flows from financing activities	13,405
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets Cook and cook aguivalents	614.050
Cash and cash equivalents Inventory	614,050 44,712
Total current assets	658,762
Goodwill & Intangible assets	614,050
Total assets	1,272,816
Liabilities	1,272,010
Accounts payable	193,800
Current portion of debt	5,090
Total current liabilities	198,890
Long-term debt	101,800
Total liabilities	300,690
Stockholders' equity	972,126
Stockholders equity	772,120

Revenue		
Total revenue	3,000,000	
Costs and expenses	- , ,	
Cost of goods sold	1,740,000	
Depreciation & amortization	150,000	
Salary and benefits	90,000	
Total operating expenses	1,980,000	
Income (loss) from operations	1,020,000	
Interest expense	(786,630)	
Income before taxes	233,370	
Income taxes paid	70,024	
Net income	163,346	
Consolidated Statement of Cash Flows		
Cash and cash equivalents: beginning of period	900,704	
Net Income	163,346	
Depreciation & amortization	150,000	
Net cash flows from operating activities	313,346	
New debt incurred (repayed)	(600,000)	
Net cash flows from financing activities	(600,000)	
Cash and cash equivalents: end of period	614,050	
-	614,050	
Statement of Assets & Liabilities	614,050	
Statement of Assets & Liabilities <u>Assets</u>		
Statement of Assets & Liabilities	614,050	
Statement of Assets & Liabilities <u>Assets</u> Cash and cash equivalents		
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory	614,050 625,000	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable	614,050 625,000 47,671 95,342	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory	614,050 625,000 47,671	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets	614,050 625,000 47,671 95,342 1,382,064 15,000,000	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets	614,050 625,000 47,671 95,342 1,382,064	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets Total assets	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets Total assets Liabilities	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140 16,388,204	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets Total assets Liabilities Accounts payable	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140 16,388,204 406,800	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets Total assets Liabilities Accounts payable Current portion of debt	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140 16,388,204 406,800 655,525	
Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Material inventory Finished goods inventory Total current assets Property & fixed assets Goodwill & Intangible assets Total assets Liabilities Accounts payable Current portion of debt Total current liabilities	614,050 625,000 47,671 95,342 1,382,064 15,000,000 6,140 16,388,204 406,800 655,525 1,062,325	

Statement of Operations	
Revenue	
Total revenue	1,800,000
Costs and expenses	
Cost of goods sold	1,440,000
Depreciation & amortization	225,000
Salary and benefits	54,000
Total operating expenses	1,719,000
Income (loss) from operations	81,000
Interest expense	(29,862)
Income before taxes	51,138
Income taxes paid	10,006
Net income	41,132
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	347,918
Net Income	41,132
Depreciation & amortization	225,000
Net cash flows from operating activities	266,132
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Accounts receivable	375,000
Material inventory	39,452
Finished goods inventory	78,904
Total current assets	1,107,406
Property & fixed assets	4,500,000
Deferred tax asset	614,050
Total assets	6,221,456
Liabilities	-, ,
Accounts payable	353,200
Current portion of debt	24,885
Total current liabilities	378,085
Long-term debt	497,700
Total liabilities	875,785
Stockholders' equity	5,345,679
<u> </u>	- , ,

Statement of Operations	
Revenue	
Total revenue	600,000
Costs and expenses	
Cost of goods sold	420,000
Occupancy costs	12,000
Salary and benefits	60,000
Total operating expenses	492,000
Income (loss) from operations	108,000
Interest expense	(57,068)
One-time settlement in legal dispute	(500)
Income before taxes	50,432
Income taxes paid	10,018
Net income	40,414
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	(326, 364)
Net Income	40,414
Net cash flows from operating activities	40,414
New debt incurred (repayed)	900,000
Net cash flows from financing activities	900,000
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	34,521
Total current assets	648,571
Total assets	648,571
Liabilities	,
Accounts payable	40,400
Total current liabilities	40,400
Long-term debt	518,800
Total liabilities	559,200
Stockholders' equity	89,389

Revenue	
Total revenue	2,400,000
Costs and expenses	
Cost of goods sold	1,560,000
Depreciation & amortization	240,000
Advertising and marketing costs	120,000
Salary and benefits	240,000
Total operating expenses	2,160,000
Income (loss) from operations	240,000
Interest expense	(15,402)
Income before taxes	224,598
Income taxes paid	70,018
Net income	154,580
Consolidated Statement of Cash Flows	;
Cash and cash equivalents: beginning of period	219,470
Net Income	154,580
Depreciation & amortization	240,000
Net cash flows from operating activities	394,580
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614.050
Accounts receivable	66,600
Material inventory	42,740
Finished goods inventory	85,479
Total current assets	808,869
Property & fixed assets	2,400,000
Total assets	3,208,869
Liabilities	. ,
Accounts payable	59,100
Current portion of debt	12,835
Total current liabilities	71,935
Long-term debt	256,700
Total liabilities	328,635
Stockholders' equity	2,880,236

Revenue	
Total revenue	1,800,000
Costs and expenses	-, ,
Cost of goods sold	1,170,000
Occupancy costs	36,000
Salary and benefits	180,000
Total operating expenses	1,386,000
Income (loss) from operations	414,000
Interest expense	(93,036)
One-time settlement in legal dispute	(500)
Income before taxes	320,464
Income taxes paid	100,018
Net income	220,446
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	(506, 396)
Net Income	220,446
Net cash flows from operating activities	220,446
New debt incurred (repayed)	900,000
Net cash flows from financing activities	900,000
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	96, 164
Total current assets	710,214
Goodwill & Intangible assets	614,050
Deferred tax asset	614,050
Total assets	1,938,322
<u>Liabilities</u>	
Accounts payable	113,900
Current portion of debt	77,530
Total current liabilities	191,430
Long-term debt	1,550,600
Total liabilities	1,742,030
Stockholders' equity	196,292

Dovonuo	
Revenue Total revenue	1 200 000
	1,200,000
Costs and expenses	07.500
Cost of goods sold	97,500
Depreciation & amortization	30,702
Occupancy costs	60,000
Salary and benefits	92,107
Banking fees	61,405
Total operating expenses	341,715
Income (loss) from operations	858,285
Interest expense	(5,916)
Income before taxes	852,369
Income taxes paid	280,009
Net income	572,360
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	10,988
Net Income	572,360
Depreciation & amortization	30,702
Net cash flows from operating activities	603,062
Cash and cash equivalents: end of period	614,050
Obstance of Assets O. Linkilling	
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	2,137
Total current assets	616, 187
Property & fixed assets	614,050
Goodwill & Intangible assets	3,000
Total assets	1,233,242
<u>Liabilities</u>	
Accounts payable	28,000
Current portion of debt	4,930
Total current liabilities	32,930
Long-term debt	98,600
Total liabilities	131,530
Stockholders' equity	1,101,712

Revenue		
Total revenue	600,000	
Costs and expenses		
Cost of goods sold	492,000	
Depreciation & amortization	30,000	
Salary and benefits	60,000	
Total operating expenses	582,000	
Income (loss) from operations	18,000	
Interest expense	(10,945)	
Income before taxes	7,055	
Income taxes paid	13	
Net income	7,042	
Consolidated Statement of Cash Flows		
Cash and cash equivalents: beginning of period	606,808	
Net Income	7,042	
Depreciation & amortization	200	
Net cash flows from operating activities	7,242	
Cash and cash equivalents: end of period	614,050	
Statement of Assets & Liabilities		
Assets		
Cash and cash equivalents	614,050	
Accounts receivable	16,600	
Material inventory	4,493	
Finished goods inventory	8,986	
Total current assets	644, 129	
Property & fixed assets	600,000	
Total assets	1,244,148	
Liabilities		
Accounts payable	15,900	
Current portion of debt	4,975	
Total current liabilities	20,875	
Long-term debt	99,500	
Total liabilities	120,375	
Stockholders' equity	1,123,773	

Statement of Operations Revenue Revenue from interest 943,386 Other revenue 2,400,000 Total revenue 3,343,386 Costs and expenses Interest paid 210,000 Provision for loan loss 60,000 Occupancy costs 12,000 585,092 Salary and benefits Total operating expenses 867,092 Income (loss) from operations 2,476,293 Income before taxes 2,476,294 Income taxes paid 820,001 Net income 1,656,293 **Consolidated Statement of Cash Flows** Cash and cash equivalents: beginning of period 185,857 Net Income 1,656,293 Net cash flows from operating activities 1,656,293 Purchases of treasury shares (614,050)Proceeds from issuance (repurchase) of long-term debt (614,050)Net cash flows from financing activities (1,228,100)Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Property & fixed assets 334,339 Mortgage loans 6,140,500 Loan assets 2,435,740 Total assets 9,524,629 Liabilities Deposits 3,000,000

Total liabilities

Stockholders' equity

3,000,000

6,524,634

-	
Revenue	
Total revenue	1,800,000
Costs and expenses	
Cost of goods sold	1,440,000
Occupancy costs	36,000
Advertising and marketing costs	9,000
Salary and benefits	180,000
Total operating expenses	1,665,000
Income (loss) from operations	135,000
Interest expense	(9,141)
Income before taxes	125,859
Income taxes paid	40,018
Net income	85,841
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	528,209
Net Income	85,841
Net cash flows from operating activities	85,841
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	118,356
Total current assets	732,406
Goodwill & Intangible assets	307,025
Total assets	1,039,431
Liabilities	1,000,101
Accounts payable	342,100
Current portion of debt	4,155
Total current liabilities	346,255
Long-term debt	83,100
Total liabilities	429,355
Stockholders' equity	610,080
	,

Costs and expenses	Revenue	
Costs and expenses 1,872,000 Depreciation & amortization 15,000 Advertising and marketing costs 12,000 Research & development 192,000 Salary and benefits 240,000 Total operating expenses 2,331,000 Income (loss) from operations 69,000 Income loss from operations 69,000 Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Statement of Assets & Liabilities 464,050 Accounts receivable 200,000 Material inventory 51,288 Finish		2,400,000
Cost of goods sold		- ,,
Depreciation & amortization		1.872.000
Advertising and marketing costs 12,000 Research & development 192,000 Salary and benefits 240,000 Total operating expenses 2,331,000 Income (loss) from operations 69,000 Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Statement of Assets & Liabilities 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets	<u> </u>	
Research & development 192,000 Salary and benefits 240,000 Total operating expenses 2,331,000 Income (loss) from operations 69,000 Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900	-	*
Salary and benefits 240,000 Total operating expenses 2,331,000 Income (loss) from operations 69,000 Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities		*
Total operating expenses 2,331,000 Income (loss) from operations 69,000 Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 150,000 Goodwill & Intangible assets 1,424,946 Liabilities Accounts payable 478,900 Total current debt 113,900 Total liabilities 592,800	•	,
Income (loss) from operations 69,000 Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Total liabilities 592,800	•	
Interest expense (12,529) Income before taxes 56,471 Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Total liabilities 592,800		
Income before taxes	•	
Income taxes paid 10,015 Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 200,000 Material inventory 51,288 51,288 Finished goods inventory 102,575 102,575 Total current assets 967,921 967,921 Property & fixed assets 150,000 307,025 Total assets 1,424,946 14,424,946 Liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800		
Net income 46,456 Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period 702,594 Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Income taxes paid	
Cash and cash equivalents: beginning of period Net Income Depreciation & amortization Net cash flows from operating activities Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Accounts receivable Finished goods inventory Total current assets Property & fixed assets Sixed assets Total assets Total assets Liabilities Accounts payable Accounts payable Total current debt Total liabilities 113,900 Total liabilities 592,800		
Cash and cash equivalents: beginning of period Net Income Depreciation & amortization Net cash flows from operating activities Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period Statement of Assets & Liabilities Assets Cash and cash equivalents Accounts receivable Accounts receivable Finished goods inventory Total current assets Property & fixed assets Sixed assets Total assets Total assets Liabilities Accounts payable Accounts payable Total current debt Total liabilities 113,900 Total liabilities 592,800	Consolidated Statement of Cash Flows	
Net Income 46,456 Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800		
Depreciation & amortization 15,000 Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800		,
Net cash flows from operating activities 61,456 Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities 40,050 Assets 614,050 Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	- 100	,
Net cash flows from investing activities (150,000) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 000 Material inventory 51,288 102,575 Total current assets 967,921 967,921 Property & fixed assets 150,000 307,025 Total assets 1,424,946 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800		,
Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800		
Assets 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	<u> </u>	. ,
Cash and cash equivalents 614,050 Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Statement of Assets & Liabilities	
Accounts receivable 200,000 Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Assets	
Material inventory 51,288 Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Cash and cash equivalents	614,050
Finished goods inventory 102,575 Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Accounts receivable	200,000
Total current assets 967,921 Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Material inventory	51,288
Property & fixed assets 150,000 Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Finished goods inventory	102,575
Goodwill & Intangible assets 307,025 Total assets 1,424,946 Liabilities 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Total current assets	967,921
Total assets 1,424,946 Liabilities Accounts payable 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Property & fixed assets	150,000
Liabilities478,900Accounts payable478,900Total current liabilities478,900Long-term debt113,900Total liabilities592,800	Goodwill & Intangible assets	307,025
Accounts payable 478,900 Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	Total assets	1,424,946
Total current liabilities 478,900 Long-term debt 113,900 Total liabilities 592,800	<u>Liabilities</u>	
Long-term debt 113,900 Total liabilities 592,800	Accounts payable	478,900
Total liabilities 592,800	Total current liabilities	478,900
,		113,900
Stockholders' equity 832,146	Total liabilities	592,800
	Stockholders' equity	832,146

Statement of Operations Revenue Revenue from interest 4,063,281 Revenue from fees 1,261,405 Total revenue 5,324,686 Costs and expenses Interest paid 1,440,000 Provision for loan loss 300,000 Occupancy costs 6,000 Salary and benefits 159,741 Special payment to small business owner 61,405 1,967,146 Total operating expenses Income (loss) from operations 3,357,540 3,357,540 Income before taxes 1,110,020 Income taxes paid 2,247,520 Net income **Consolidated Statement of Cash Flows** Cash and cash equivalents: beginning of period (1,019,420)2,247,520 Net Income Net cash flows from operating activities 2,247,520 Proceeds from issuance (repurchase) of long-term debt (614,050)Net cash flows from financing activities (614,050) Cash and cash equivalents: end of period 614,050 Statement of Assets & Liabilities Assets Cash and cash equivalents 614,050 Property & fixed assets 532,469 Loan assets 67, 107, 300 Other assets 614,050 Total assets 68,867,869 Liabilities

Deposits

Stockholders' equity

Total liabilities

36,000,000

36,000,000

32,867,888

Revenue	
Total revenue	1,800,000
Costs and expenses	
Cost of goods sold	1,170,000
Occupancy costs	36,000
Research & development	144,000
Salary and benefits	180,000
Total operating expenses	1,530,000
Income (loss) from operations	270,000
Interest expense	(6,248)
Income before taxes	263,752
Income taxes paid	80,004
Net income	183,748
Consolidated Statement of Cash Flows Cash and cash equivalents: beginning of period	430,302
Net Income	183,748
Net cash flows from operating activities	183,748
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	96,164
Total current assets	710,214
Total assets	710,232
Liabilities	,
Accounts payable	41,900
Current portion of debt	2,840
Total current liabilities	44,740
Long-term debt	56,800
Total liabilities	101,540
Stockholders' equity	608,692

Total revenue	600,000
Costs and expenses	
Cost of goods sold	402,000
Depreciation & amortization	30
Salary and benefits	162,000
Cotal operating expenses	564,030
ncome (loss) from operations	35,970
Interest expense	(59,701)
ncome before taxes	(23,731)
Income taxes paid	(6,993)
let income	(16,738)
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	630,758
Net Income	(16,738)
Depreciation & amortization	30
let cash flows from operating activities	(16,708)
ash and cash equivalents: end of period	614,050
tatement of Assets & Liabilities	
ssets	614,050
ssets Cash and cash equivalents	614,050 2,203
Ssets Cash and cash equivalents Inventory	614,050 2,203 616,253
Cash and cash equivalents Inventory Otal current assets	2,203
Cash and cash equivalents Inventory Otal current assets Property & fixed assets	2,203 616,253
Cash and cash equivalents Inventory otal current assets Property & fixed assets otal assets	2,203 616,253 600
Cash and cash equivalents Inventory otal current assets Property & fixed assets otal assets	2,203 616,253 600
Cash and cash equivalents Inventory otal current assets Property & fixed assets otal assets iiabilities Accounts payable	2,203 616,253 600 616,853
Cash and cash equivalents Inventory Otal current assets Property & fixed assets Otal assets Liabilities Accounts payable	2,203 616,253 600 616,853 46,300
Inventory Cotal current assets Property & fixed assets Cotal assets Liabilities Accounts payable Cotal current liabilities	2,203 616,253 600 616,853 46,300 46,300

Revenue		
Total revenue	3,000,000	
Costs and expenses	2,000,000	
Cost of goods sold	1,950,000	
Depreciation & amortization	375,000	
Salary and benefits	300,000	
Total operating expenses	2,625,000	
Income (loss) from operations	375,000	
Interest expense	(40, 116)	
Income before taxes	334,884	
Income taxes paid	110,019	
Net income	224,865	
Consolidated Statement of Cash Flows		
Cash and cash equivalents: beginning of period	1,214,185	
Net Income	224,865	
Depreciation & amortization	375,000	
Net cash flows from operating activities	599,865	
New debt incurred (repayed)	(1,200,000)	
Net cash flows from financing activities	(1,200,000)	
Cash and cash equivalents: end of period	614,050	
Statement of Assets & Liabilities		
Assets		
Cash and cash equivalents	614,050	
Accounts receivable	83,300	
Material inventory	53,425	
Finished goods inventory	106,849	
Total current assets	857,627	
Property & fixed assets	7,500,000	
Total assets	8,357,627	
Liabilities		
Accounts payable	71,900	
Current portion of debt	33,430	
Total current liabilities	105,330	
Long-term debt	668,600	
Total liabilities	773,930	
Stockholders' equity	7,583,697	

otatement of operations	
Revenue	
Total revenue	1,800,000
Costs and expenses	
Cost of goods sold	1,200,000
Occupancy costs	36,000
Research & development	144,000
Salary and benefits	180,000
Total operating expenses	1,560,000
Income (loss) from operations	240,000
Interest expense	(95,711)
One-time settlement in legal dispute	500
Income before taxes	144,789
Income taxes paid	40,005
Net income	104,784
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	509,266
Net Income	104,784
Net cash flows from operating activities	104,784
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Accounts receivable	375,000
Inventory	98,630
Total current assets	1,087,680
Total assets	1,087,680
Liabilities	, ,
Accounts payable	128,200
Current portion of debt	43,505
Total current liabilities	171,705
Long-term debt	870, 100
Total liabilities	1,041,805
Stockholders' equity	45,876
<u></u>	*

Diatement of Operations		
Revenue	• • • • • • • • • • • • • • • • • • • •	
Total revenue	3,000,000	
Costs and expenses		
Cost of goods sold	1,200,000	
Depreciation & amortization	3,070,250	
Advertising and marketing costs	15,000	
Salary and benefits	750,000	
Total operating expenses	5,035,250	
Income (loss) from operations	(2,035,250)	
Interest expense	(3,033,126)	
Income before taxes	(5,068,376)	
Income taxes paid	(1,679,995)	
Net income	(3,388,381)	
Consolidated Statement of Cash Flows		
Cash and cash equivalents: beginning of period	1,546,231	
Net Income	(3,388,381)	
Depreciation & amortization	3,070,250	
Net cash flows from operating activities	(318,131)	
New debt incurred (repayed)	(614,050)	
Net cash flows from financing activities	(614,050)	
Cash and cash equivalents: end of period	614,050	
Statement of Assets & Liabilities		
Assets		
Cash and cash equivalents	614,050	
Accounts receivable	250,000	
Total current assets	864,050	
Property & fixed assets	61,405,000	
Goodwill & Intangible assets	307,025	
Deferred tax asset	614,050	
Total assets	63, 190, 125	
Liabilities	03,190,123	
Accounts payable	1,034,600	
Current portion of debt	2,527,605	
Total current liabilities	3,562,205	
Long-term debt	50, 552, 100	
Total liabilities	54,114,305	
Stockholders' equity	9,075,838	
	, ,	

Revenue	
Total revenue	1,800,000
Costs and expenses	
Cost of goods sold	1,404,000
Depreciation & amortization	90,000
Advertising and marketing costs	9,000
Salary and benefits	180,000
Total operating expenses	1,683,000
Income (loss) from operations	117,000
Interest expense	(16, 242)
Income before taxes	100,758
Income taxes paid	30,001
Net income	70,757
Consolidated Statement of Cash Flows	;
Cash and cash equivalents: beginning of period	453,293
Net Income	70,757
Depreciation & amortization	90,000
Net cash flows from operating activities	160,757
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Accounts receivable	375,000
Inventory	288,493
Total current assets	1,277,543
Property & fixed assets	1,800,000
Goodwill & Intangible assets	307,025
Total assets	3,384,568
Liabilities	, ,
Accounts payable	138,300
Current portion of debt	13,535
Total current liabilities	151,835
Long-term debt	270,700
Total liabilities	422,535
	422,333

Revenue	
Total revenue	600,000
Costs and expenses	
Cost of goods sold	510,000
Depreciation & amortization	30,000
Salary and benefits	18,000
Total operating expenses	558,000
Income (loss) from operations	42,000
Interest expense	(10,802)
Income before taxes	31,198
Income taxes paid	10,008
Net income	21,190
Consolidated Statement of Cash Flows	
Cash and cash equivalents: beginning of period	562,860
Net Income	21,190
Depreciation & amortization	30,000
Net cash flows from operating activities	51,190
Cash and cash equivalents: end of period	614,050
Statement of Assets & Liabilities	
Assets	
Cash and cash equivalents	614,050
Inventory	13,973
Total current assets	628,023
Property & fixed assets	600,000
Total assets	1,228,023
Liabilities	, ,
Accounts payable	114,600
Current portion of debt	4,910
Total current liabilities	119,510
Long-term debt	98,200
Total liabilities	217,710
Stockholders' equity	1,010,335