

# AI Readiness Assessment Results

Based on: Q2 2025 Assessment

**Score: 5.4 / 10**

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Report generated on: July 8th, 2025

## AI Readiness Score

Based on your responses, your organization is at the developing stage of AI readiness.



This radar chart shows your organization's score across different dimensions of AI readiness. Higher scores (closer to the edges) indicate greater maturity in that category.

## Personalized AI Recommendations

Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Strategy & Vision

MyZone AI Ltd demonstrates moderate development in AI strategy and vision (5.8/10). Leadership is forward-thinking, explicitly considering AGI in its vision and encouraging personal AI goals, but benchmarking against competitors and aligning the Ideal Customer Profile for AI are lagging. There is a lack of consistent AI Rocks and real-time competitive insight, suggesting the need for tighter strategic alignment and execution. To advance, the organization should institute quarterly, measurable AI objectives, integrate competitor benchmarking, and ensure AI is embedded into annual customer strategy. Immediate focus on formalizing AI KPIs and regular vision reviews will accelerate progress.

#### How You Performed

- Current Score: 5.8 / 10 (58%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Set and track at least one measurable AI Rock each quarter.
- Benchmark AI strategy against top competitors annually.
- Integrate AI KPIs into company and departmental scorecards.

### Culture & Change-Readiness

The current culture and change-readiness score (5/10) highlights a neutral-to-cautious environment for AI adoption. Staff feel somewhat safe proposing automation ideas, and AI wins are occasionally celebrated, but communication plans for tech changes are inconsistent, and automated feedback loops are lacking. To shift toward a truly adaptive, proactive culture, leadership should build consistent, transparent communication plans and implement automated feedback mechanisms. Prioritizing public recognition of AI-related innovations and fostering open dialogue will drive engagement and reduce resistance to change.

#### How You Performed

- Current Score: 5 / 10 (50%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Deploy automated, regular feedback loops for team and customer insights.
- Create a simple, repeatable communication plan for all tech changes.
- Publicly celebrate AI wins in company-wide forums.



## Personalized AI Recommendations

Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Skills & Literacy

Skills and literacy are a critical risk area at 3/10. While some training exists, new-hire onboarding lacks AI literacy, and there are no departmental AI Champions or senior AI advisors. This gap threatens future readiness and competitive advantage. Immediate corrective action is required: implement AI literacy in onboarding, appoint departmental AI Champions, and secure access to senior AI advisory support. Prioritize ongoing, role-specific AI training and establish clear accountability for AI growth across the organization.

#### How You Performed

- Current Score: 3 / 10 (30%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Embed AI literacy in every new-hire onboarding process.
- Appoint AI Champions in each department.
- Retain a senior AI advisor (in-house or fractional) for guidance.

### Data & Information

Data and information practices are moderately strong (6.1/10), with notable strengths in data stewardship and enrichment. However, critical weaknesses include fragmented data platforms, lack of unified CRM/ERP, and absence of data-flow diagrams. These gaps inhibit efficient automation and future AI deployments. Immediate focus should be on centralizing key data, creating visual data-flow documentation, and ensuring all core data is searchable and tagged. Strengthening data infrastructure will yield compounding benefits for automation and analytics.

#### How You Performed

- Current Score: 6.1 / 10 (61%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Centralize key customer and operational data in a unified platform.
- Maintain a simple, up-to-date data-flow diagram.
- Enforce metadata/tagging for all files and records.

## Personalized AI Recommendations

Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Technology & Integration

Technology and integration capabilities are developing (5.6/10), with cloud-based, AI-ready tools in place and some established vendor relationships. However, integration platforms (e.g., Make, n8n) are underutilized, and communication data is not systematically stored for future AI use. The next phase should focus on expanding process integrations, standardizing communication archiving, and leveraging automation platforms for hand-offs. This will improve interoperability, reduce silos, and pave the way for advanced AI-driven workflows.

#### How You Performed

- Current Score: 5.6 / 10 (56%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Expand use of integration platforms for process automation.
- Store all project communications in accessible, structured channels.
- Vet and document preferred AI integration partners.

### Process & Operations

Process and operations maturity is moderate (6/10). Key revenue/time-heavy processes are mapped and bottlenecks flagged, but prioritization and baseline metrics are inconsistent. There is no clear, data-driven method for ranking automation opportunities. To optimize, implement a structured prioritization matrix (ROI, time-to-impact, resource alignment) and ensure processes are continuously measured and updated. Focusing on high-impact, automatable workflows will accelerate operational gains and staff adoption.

#### How You Performed

- Current Score: 6 / 10 (60%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Use a prioritization matrix to rank automation opportunities.
- Capture baseline metrics (time, cost, errors) before changes.
- Keep SOPs as living documents, flagging pain points for automation.

## Personalized AI Recommendations

Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Governance, Ethics & Risk

Governance, ethics, and risk practices (6/10) are satisfactory, with a strong policy foundation and cross-functional governance team. However, audit trails are insufficient, and incident-response planning is only basic. To close the gaps, establish robust audit trails (90 days), expand incident-response protocols, and ensure compliance with all relevant data regulations. A proactive stance on governance will minimize risk and support responsible AI scaling.

#### How You Performed

- Current Score: 6 / 10 (60%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Maintain an audit trail of key-system changes for at least 90 days.
- Expand incident-response procedures for digital and data issues.
- Review and update the Data & AI Policy quarterly.

### Financial & Resources

Financial and resource management scores 5.8/10, indicating room for growth. While grant tracking and TCO checks occur, there is no clear, recurring AI budget or systematic resource planning for AI initiatives. To maximize ROI, define a dedicated AI budget line, formalize resource allocation for AI projects, and proactively pursue external funding opportunities. Strategic investment in tools, training, and advisory will deliver outsized returns as AI adoption scales.

#### How You Performed

- Current Score: 5.8 / 10 (58%)
- Trend vs. Previous: First-time assessment

#### Key Best Practices

- Create a dedicated AI budget line for tools, training, and advisory.
- Track and apply for government grants/tax credits systematically.
- Run TCO analyses prior to any major AI investment.

## Personalized AI Recommendations

Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Top 5 AI Rocks for Next Quarter

Here are your highest-impact, easiest-to-implement AI rocks for the next 90 days:

- **Appoint Departmental AI Champions**

Rationale: This will rapidly boost skills, accountability, and AI ownership without major cost or disruption.

- **Centralize Operational Data in a Unified Platform**

Rationale: Immediate gains in data accessibility, automation readiness, and analytics; essential for future AI scaling.

- **Implement a Simple, Automated Feedback Loop**

Rationale: Drives continuous improvement, surfaces issues early, and increases staff engagement with minimal tech lift.

- **Establish a Prioritization Matrix for Automation**

Rationale: Focuses limited resources on highest-ROI, fastest-to-impact process improvements, building momentum for change.

- **Embed AI Literacy in New-Hire Onboarding**

Rationale: Ensures all employees start with foundational AI skills, reducing resistance and accelerating adoption from day one.



## Assessment Answers

Question 1

Our Vision / 3-year picture / 1-year plan explicitly considers an AGI future.

Your answer: **Strongly Agree**

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Question 2

The company sets at least one corporate AI Rock each quarter, with a measurable outcome.

Your answer: **Neutral**

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Question 3

Every team member sets one personal AI Rock each quarter, tailored to role and proficiency.

Your answer: **Strongly Agree**

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Question 4

Our Ideal Customer Profile (ICP) is reviewed annually for AI alignment.

Your answer: **Disagree**

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Question 5

We benchmark our AI ambitions against competitors at least once a year and are progressing toward real-time insights.

Your answer: **Strongly Disagree**

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Question 6

Specific AI Key Performance Indicators (KPIs) appear on the company Scorecard.

Your answer: **Agree**

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Question 7

Staff feel safe proposing automation ideas.

Your answer: **Agree**

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Question 8

AI-related wins are celebrated publicly (Slack, all-hands, etc.).

Your answer: **Agree**

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Question 9

We follow a simple communication plan for any tech change.

Your answer: **Disagree**

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Question 10

Automated feedback loops collect team & customer input.

Your answer: **Strongly Disagree**

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## Assessment Answers (continued)

Question 11

Core values and the People-Tracker include at least one AI-aligned metric.

Your answer: **Agree**

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Question 12

Every team member sets an AI-Educational Rock each quarter, tailored to role and proficiency.

Your answer: **Agree**

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Question 13

We assess digital/AI literacy for every team member twice a year and tailor follow-up training plans.

Your answer: **Agree**

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Question 14

AI literacy is built into new-hire onboarding.

Your answer: **Strongly Disagree**

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Question 15

Each department names an AI Champion.

Your answer: **Strongly Disagree**

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Question 16

A senior AI advisor (in-house or fractional) is available for guidance.

Your answer: **Strongly Disagree**

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Question 17

A single Data Champion owns company-wide data practices.

Your answer: **Strongly Agree**

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Question 18

A one-page data strategy is reviewed each quarter.

Your answer: **Neutral**

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Question 19

Key customer and operations data live in one CRM/ERP or shared platform.

Your answer: **Strongly Disagree**

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Question 20

A simple data-flow diagram shows how data moves between systems.

Your answer: **Strongly Disagree**

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## Assessment Answers (continued)

Question 21

We enrich first-party data whenever possible.

Your answer: **Strongly Agree**

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Question 22

Files and records carry consistent metadata/tags for easy search.

Your answer: **Strongly Agree**

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Question 23

Our main systems expose APIs or connect via Make / n8n web-hooks.

Your answer: **Agree**

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Question 24

Core tools are cloud-based and “AI-ready” (modern, open APIs).

Your answer: **Strongly Agree**

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Question 25

An integration platform (Make or n8n) already handles simple hand-offs.

Your answer: **Disagree**

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Question 26

Company communications are stored in Slack/Teams channels that mirror projects or clients for future AI search.

Your answer: **Disagree**

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Question 27

Preferred vendors and partners for AI integrations are identified and vetted.

Your answer: **Agree**

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Question 28

Top revenue- or time-heavy processes are mapped in living SOPs.

Your answer: **Agree**

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Question 29

Each SOP flags pain-points or bottlenecks for potential automation.

Your answer: **Agree**

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Question 30

A Prioritisation Matrix (ROI, time-to-impact, resource alignment) ranks which processes to tackle first.

Your answer: **Strongly Disagree**

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## Assessment Answers (continued)

Question 31

Baseline metrics (time, cost, errors) are captured before any change.

Your answer: **Neutral**

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Question 32

Weekly Level-10 / strategy meetings follow a consistent agenda that includes an AI discussion segment.

Your answer: **Strongly Agree**

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Question 33

A plain-English Data & AI Policy covers privacy, bias, and acceptable use.

Your answer: **Strongly Agree**

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Question 34

A cross-functional AI Governance Team meets at least twice a year.

Your answer: **Strongly Agree**

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Question 35

Data collection complies with GDPR / CCPA / PIPEDA (as applicable).

Your answer: **Neutral**

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Question 36

A lightweight incident-response plan exists for digital tools and data issues.

Your answer: **Neutral**

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Question 37

We keep an audit trail of key-system changes for e 90 days.

Your answer: **Strongly Disagree**

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Question 38

A dedicated AI budget line covers tools, training, and advisory help.

Your answer: **Neutral**

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Question 39

Government grants or tax credits (e.g., SR&ED, IRAP, CDAP) are tracked and applied for when eligible.

Your answer: **Agree**

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Question 40

We run a total-cost-of-ownership (TCO) check—licences, staff time, support—before green-lighting any AI initiative.

Your answer: **Neutral**

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