

# **AI Readiness Assessment Results**

Based on: Q2 2025 Assessment

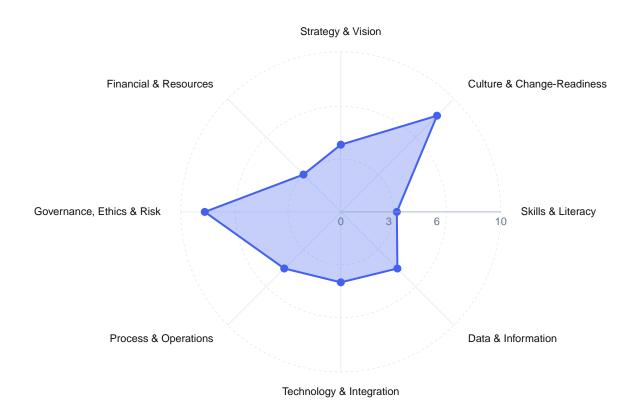
Score: 5.4 / 10

Report generated on: July 8th, 2025



# **AI Readiness Score**

Based on your responses, your organization is at the developing stage of AI readiness.



This radar chart shows your organization's score across different dimensions of AI readiness.

Higher scores (closer to the edges) indicate greater maturity in that category.

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Based on your assessment score of 5.4/10 and insights from "MyZone Al Blueprint"

# **Strategy & Vision**

Vinci Constructions Strategy & Vision score is notably low, indicating an urgent need to clarify and strengthen the companys AI direction. While there is some early consideration of an AGI future and annual AI benchmarking, the lack of clear quarterly AI Rocks, role-based goals, and AI KPIs signals an absence of operational alignment. This gap may lead to lost momentum and missed opportunities as the industry advances. Immediate action is required to establish a tangible AI vision, set measurable objectives, and integrate AI thinking into strategic planning.

#### **How You Performed**

- Current Score: 4.2 / 10 (42%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Set and publish clear, measurable AI Rocks each quarter.
- Integrate AI KPIs into company scorecards and strategic meetings.
- Review and adapt your Ideal Customer Profile (ICP) annually for AI alignment.

# **Culture & Change-Readiness**

The company shows a strong culture of safety, openness, and positive reinforcement regarding AI, reflected in a high score. Staff feel empowered to propose automation ideas, and wins are celebrated, which helps foster innovation and adoption. However, communication planning for tech changes is only neutral, suggesting improvement potential in ensuring clarity during transitions. Maintain this strong culture by embedding AI values deeper and proactively managing communication during any tech-driven change.

#### **How You Performed**

- Current Score: 8.5 / 10 (85%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Publicly celebrate AI wins to reinforce positive adoption.
- Ensure open feedback loops for team and customer input.
- Embed Al-aligned metrics into core values and people processes.

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Based on your assessment score of 5.4/10 and insights from "MyZone Al Blueprint"

# **Skills & Literacy**

Skills & Literacy is critically low, with weak structures for AI education and upskilling. There is little evidence of regular digital/AI literacy assessment, onboarding alignment, or personal AI Rocks for employees. Without building foundational skills, adoption will stall and the workforce may fall behind industry peers. Immediate investment in tailored, role-based AI training and ongoing literacy measurement is essential to close this gap.

#### **How You Performed**

- Current Score: 3.5 / 10 (35%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Launch quarterly, role-based Al training and educational Rocks.
- Assess digital/Al literacy biannually and tailor follow-up training.
- Embed Al literacy into new-hire onboarding processes.

### **Data & Information**

Data & Information management is only average, with some signs of best practice (centralized core data and basic data flow diagrams). However, there are weaknesses: inconsistent metadata, lack of a data champion, and insufficient enrichment of first-party data. These gaps undermine future automation and analytics. Strengthen your data foundation by assigning data ownership, standardizing tagging, and investing in data enrichment to support advanced AI use cases.

#### **How You Performed**

- Current Score: 5 / 10 (50%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Assign a Data Champion to own company-wide practices.
- Enrich first-party data for stronger AI outcomes.
- Review and update a one-page data strategy quarterly.

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Based on your assessment score of 5.4/10 and insights from "MyZone Al Blueprint"

# **Technology & Integration**

Technology & Integration is below average, with some strengths (cloud-based, API-ready tools) but major integration and vendor management gaps. Many systems are not yet unified, and preferred AI partners are not defined or vetted. Theres a risk of fragmentation as automation scales. Prioritize connecting main systems via integration platforms and establish a vetted roster of AI vendors to ensure smooth, scalable tech adoption.

#### **How You Performed**

- Current Score: 4.4 / 10 (44%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Connect main systems using Make/n8n for seamless hand-offs.
- Vet and document preferred AI integration vendors.
- Store communications in searchable channels for future AI access.

# **Process & Operations**

Process & Operations shows moderate maturity: SOPs for key processes exist, but theres insufficient emphasis on automation readiness, prioritization, and baseline metric tracking. Without robust mapping and prioritization, automation ROI will be limited. Elevate operational efficiency by flagging automation pain points in SOPs, using prioritization matrices, and capturing pre-change baselines to measure progress.

#### **How You Performed**

- Current Score: 5 / 10 (50%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Flag automation pain points directly in SOPs.
- Use a prioritization matrix to rank automation opportunities.
- Capture baseline metrics before implementing changes.

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Based on your assessment score of 5.4/10 and insights from "MyZone AI Blueprint"

### Governance, Ethics & Risk

Governance, Ethics & Risk is a clear strength, with strong compliance, policies, and incident response in place. The company maintains a robust audit trail and cross-functional governance practices. Keep up the proactive approach, but consider expanding the cadence and scope of governance meetings as AI adoption accelerates to stay ahead of emerging risks.

#### **How You Performed**

- Current Score: 8.5 / 10 (85%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Review and update Data & Al Policy regularly for emerging risks.
- Maintain a cross-functional AI Governance Team.
- Conduct periodic compliance and incident response drills.

### **Financial & Resources**

Financial & Resources is the lowest-scoring area, presenting a critical risk. There is no dedicated AI budget, little evidence of proactive grant or incentive capture, and inconsistent TCO analysis. These resource gaps will block progress on AI initiatives. Immediate steps should include establishing an AI budget, monitoring for grants/tax credits, and integrating TCO checks into project approvals.

#### **How You Performed**

- Current Score: 3.3 / 10 (33%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Set a dedicated Al budget for tools, training, and advisory.
- Track and apply for relevant grants and incentives.
- Require TCO checks before approving AI projects.

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Based on your assessment score of 5.4/10 and insights from "MyZone Al Blueprint"

# **Top 5 AI Rocks for Next Quarter**

Here are your highest-impact, easiest-to-implement AI rocks for the next 90 days:

• Establish Quarterly, Measurable Al Rocks and KPIs

Rationale: Will align leadership, drive accountability, and create visible momentum for AI adoption across Vinci Construction.

• Launch Role-Based, Quarterly Al Training and Onboarding

Rationale: Rapidly upskills workforce, closes critical literacy gaps, and fosters a future-ready team.

Assign a Data Champion and Standardize Data Practices

Rationale: Ownership and standards are foundational for reliable automation, analytics, and Al-driven decisions.

Connect Main Systems with Integration Tools (Make/n8n)

Rationale: Improves workflow efficiency and prepares the company for scalable, cross-platform AI automation.

• Set a Dedicated Al Budget and Track External Funding Opportunities

Rationale: Secures the resources needed to implement Al priorities and unlocks potential cost savings and incentives.

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### **Assessment Answers**

Question 1

Our Vision / 3-year picture / 1-year plan explicitly considers an AGI future.

Your answer: Agree

Question 2

The company sets at least one corporate Al Rock each quarter, with a measurable outcome.

Your answer: Strongly Disagree

Question 3

Every team member sets one personal AI Rock each quarter, tailored to role and proficiency.

Your answer: Strongly Disagree

Question 4

Our Ideal Customer Profile (ICP) is reviewed annually for Al alignment.

Your answer: Agree

Question 5

We benchmark our AI ambitions against competitors at least once a year and are progressing toward real-time insights.

Your answer: Agree

Question 6

Specific Al Key Performance Indicators (KPIs) appear on the company Scorecard.

Your answer: Disagree

Question 7

Staff feel safe proposing automation ideas.

Your answer: Strongly Agree

Question 8

Al-related wins are celebrated publicly (Slack, all-hands, etc.).

Your answer: Strongly Agree

Question 9

We follow a simple communication plan for any tech change.

Your answer: Neutral

Question 10

Automated feedback loops collect team & customer input.

Your answer: Strongly Agree

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# **Assessment Answers (continued)**

Question 11

Core values and the People-Tracker include at least one Al-aligned metric.

Your answer: Agree

Question 12

Every team member sets an Al-Educational Rock each quarter, tailored to role and proficiency.

Your answer: Disagree

Question 13

We assess digital/Al literacy for every team member twice a year and tailor follow-up training plans.

Your answer: Disagree

Question 14

Al literacy is built into new-hire onboarding.

Your answer: Disagree

Question 15

Each department names an Al Champion.

Your answer: Neutral

Question 16

A senior Al advisor (in-house or fractional) is available for guidance.

Your answer: Neutral

Question 17

A single Data Champion owns company-wide data practices.

Your answer: Disagree

Question 18

A one-page data strategy is reviewed each quarter.

Your answer: Disagree

Question 19

Key customer and operations data live in one CRM/ERP or shared platform.

Your answer: Strongly Agree

Question 20

A simple data-flow diagram shows how data moves between systems.

Your answer: Agree

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# **Assessment Answers (continued)**

Question 21

We enrich first-party data whenever possible.

Your answer: Strongly Disagree

Question 22

Files and records carry consistent metadata/tags for easy search.

Your answer: Disagree

Question 23

Our main systems expose APIs or connect via Make / n8n web-hooks.

Your answer: Strongly Agree

Question 24

Core tools are cloud-based and "Al-ready" (modern, open APIs).

Your answer: Strongly Agree

Question 25

An integration platform (Make or n8n) already handles simple hand-offs.

Your answer: Disagree

Question 26

Company communications are stored in Slack/Teams channels that mirror projects or clients for future AI search.

Your answer: Disagree

Question 27

Preferred vendors and partners for AI integrations are identified and vetted.

Your answer: Disagree

Question 28

Top revenue- or time-heavy processes are mapped in living SOPs.

Your answer: Neutral

Question 29

Each SOP flags pain-points or bottlenecks for potential automation.

Your answer: Neutral

Question 30

A Prioritisation Matrix (ROI, time-to-impact, resource alignment) ranks which processes to tackle first.

Your answer: Neutral



# **Assessment Answers (continued)**

Question 31

Baseline metrics (time, cost, errors) are captured before any change.

Your answer: Neutral

Question 32

Weekly Level-10 / strategy meetings follow a consistent agenda that includes an AI discussion segment.

Your answer: Neutral

Question 33

A plain-English Data & Al Policy covers privacy, bias, and acceptable use.

Your answer: Strongly Agree

Question 34

A cross-functional AI Governance Team meets at least twice a year.

Your answer: Neutral

Question 35

Data collection complies with GDPR / CCPA / PIPEDA (as applicable).

Your answer: Strongly Agree

Question 36

A lightweight incident-response plan exists for digital tools and data issues.

Your answer: Strongly Agree

Question 37

We keep an audit trail of key-system changes for e 90 days.

Your answer: Agree

Question 38

A dedicated Al budget line covers tools, training, and advisory help.

Your answer: Disagree

Question 39

Government grants or tax credits (e.g., SR&ED, IRAP, CDAP) are tracked and applied for when eligible.

Your answer: Disagree

Question 40

We run a total-cost-of-ownership (TCO) check—licences, staff time, support—before green-lighting any Al initiative.

Your answer: Neutral