

# **AI Readiness Assessment Results**

Based on: Q2 2025 Assessment

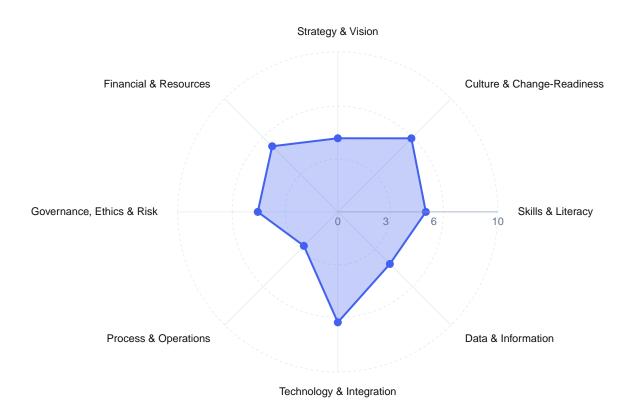
Score: 5.1 / 10

Report generated on: July 8th, 2025



### **AI Readiness Score**

Based on your responses, your organization is at the developing stage of AI readiness.



This radar chart shows your organization's score across different dimensions of AI readiness. Higher scores (closer to the edges) indicate greater maturity in that category.

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Based on your assessment score of 5.1/10 and insights from "MyZone Al Blueprint"

### **Strategy & Vision**

The current score for Strategy & Vision is 4.6 / 10, indicating foundational gaps in how AI is woven into your strategic planning. While your vision does acknowledge AGI and includes some AI KPIs, theres a lack of consistent quarterly AI objectives and personal Rocks for team members. This is your first assessment, so trends will emerge in future cycles. Notably, corporate and personal accountability for AI progress is absent, which slows adoption and organizational focus. Immediate action: Set a quarterly, company-wide AI Rock with clear, measurable outcomes, and require each teammate to set a personal AI goal tied to role and proficiency.

#### **How You Performed**

- Current Score: 4.6 / 10 (46%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Set a measurable Al Rock at the company and personal level each quarter.
- Review AI alignment with your Ideal Customer Profile annually.
- Include AI-specific KPIs in your company Scorecard.

# **Culture & Change-Readiness**

Culture & Change-Readiness scored 6.5 / 10, reflecting a moderately positive environment for AI change. Team members feel safe to suggest automation, and AI wins are celebrated, building momentum. However, core values lack explicit AI alignment and communication plans for tech changes are inconsistent. This first assessment reveals that while enthusiasm exists, systematic reinforcement is missing. Address this by integrating AI into your core values and ensuring every tech change includes a clear, repeatable communication plan.

#### **How You Performed**

- Current Score: 6.5 / 10 (65%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Publicly celebrate AI wins to reinforce positive momentum.
- Ensure team feedback is collected via automated loops.
- Embed Al principles into core values and people tracking.

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Based on your assessment score of 5.1/10 and insights from "MyZone Al Blueprint"

# **Skills & Literacy**

With a score of 5.5 / 10, Skills & Literacy is at the midpoint, suggesting some foundational work but notable vulnerabilities. Digital/AI literacy is assessed and some departments have AI Champions, but onboarding is missing a structured AI component and not all team members set educational Rocks. This baseline assessment highlights that onboarding and ongoing training are your weakest links. Correct urgently by embedding AI literacy into new-hire onboarding and setting role-specific educational Rocks each quarter.

#### **How You Performed**

- Current Score: 5.5 / 10 (55%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Assess team Al literacy twice a year and tailor follow-up training.
- · Assign an Al Champion in each department.
- · Build Al literacy into new-hire onboarding.

#### **Data & Information**

Data & Information scored 4.6 / 10, signaling critical risks to AI-readiness. While a Data Champion is in place and some data lives in a shared platform, your data strategy is outdated, data-flow diagrams are missing, and enrichment of first-party data is underutilized. Inconsistent metadata and a lack of quarterly data strategy reviews create bottlenecks for future automation. Immediate priority: Create and maintain a one-page data strategy, build a simple data-flow diagram, and standardize metadata practices.

#### **How You Performed**

- Current Score: 4.6 / 10 (46%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Assign a single Data Champion with clear ownership.
- Maintain a quarterly data strategy and data-flow diagram.
- · Enrich and tag first-party data consistently.

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Based on your assessment score of 5.1/10 and insights from "MyZone Al Blueprint"

# **Technology & Integration**

Technology & Integration is at 6.9 / 10, above other categories but with key integration gaps. Cloud tools and vetted AI vendors are strengths, but lack of robust API connections, poor integration of project communications, and inconsistent use of automation platforms limit scalability. This is the initial benchmark; focus now on connecting your core systems via APIs/webhooks and centralizing project/client communication in searchable channels.

#### **How You Performed**

- Current Score: 6.9 / 10 (69%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Use cloud-based, Al-ready tools with open APIs.
- Vet and document AI integration partners.
- Ensure main systems connect via APIs or platforms like Make/n8n.

# **Process & Operations**

Process & Operations scored just 3 / 10, the lowest of all categories and a critical concern. While some SOPs exist, they lack pain-point flags, automated prioritization, and baseline metrics. Weekly meetings do cover AI, but process documentation and prioritization are inconsistent and fail to support automation or continuous improvement. Immediate corrective action: Map your highest-impact processes with living SOPs, flag automation opportunities, and implement a prioritization matrix for quick ROI wins.

#### **How You Performed**

- Current Score: 3 / 10 (30%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Map time- and revenue-critical processes in living SOPs.
- Flag bottlenecks for automation within each SOP.
- Use a prioritization matrix to rank automation opportunities.

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Based on your assessment score of 5.1/10 and insights from "MyZone Al Blueprint"

### Governance, Ethics & Risk

Governance, Ethics & Risk stands at 5 / 10, indicating basic compliance but gaps in resilience. Data policies and compliance exist, but you lack an incident-response plan and meeting cadence for governance. Audit trails and cross-functional oversight need strengthening. Urgent fix: Develop a lightweight incident-response plan and schedule regular AI governance meetings to ensure proactive risk management.

#### **How You Performed**

- Current Score: 5 / 10 (50%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Maintain a plain-English Data & Al Policy.
- Ensure regular cross-functional AI governance meetings.
- Keep a lightweight incident-response plan for digital issues.

### **Financial & Resources**

Financial & Resources scored 5.8 / 10, reflecting some progress but lacking proactive funding and cost management. While TCO checks are performed and grants are tracked, theres no dedicated AI budget line, which can limit investment in tools, training, and advisory support. To unlock further momentum, create a dedicated AI budget and systematically pursue available grants/tax credits.

#### **How You Performed**

- Current Score: 5.8 / 10 (58%)
- Trend vs. Previous: First-time assessment

#### **Key Best Practices**

- Perform TCO checks before green-lighting AI initiatives.
- Track and apply for all relevant grants/tax credits.
- Set a dedicated Al budget covering tools, training, and advice.

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Based on your assessment score of 5.1/10 and insights from "MyZone Al Blueprint"

# **Top 5 AI Rocks for Next Quarter**

Here are your highest-impact, easiest-to-implement AI rocks for the next 90 days:

- Set and publish a measurable Al Rock at both company and personal levels
  Rationale: Creates immediate focus, accountability, and momentum across all teams.
- Embed Al literacy into new-hire onboarding and set quarterly educational Rocks
  Rationale: Quickly raises baseline skills and closes the most urgent literacy gap.
- Map top revenue- and time-heavy processes in living SOPs, flagging pain points for automation Rationale: Targets the biggest operational drag and creates a foundation for fast automation wins.
- Appoint a Data Champion and create a simple, one-page quarterly data strategy and flow diagram Rationale: Clarifies ownership and visibility, enabling better decisions and future-proofed automation.
- Develop a lightweight incident-response plan for digital/Al issues

  Rationale: Fortifies risk management, ensuring resilience as automation and Al adoption accelerate.

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### **Assessment Answers**

Question 1

Our Vision / 3-year picture / 1-year plan explicitly considers an AGI future.

Your answer: Agree

Question 2

The company sets at least one corporate Al Rock each quarter, with a measurable outcome.

Your answer: Strongly Disagree

Question 3

Every team member sets one personal AI Rock each quarter, tailored to role and proficiency.

Your answer: Strongly Disagree

Question 4

Our Ideal Customer Profile (ICP) is reviewed annually for AI alignment.

Your answer: Agree

Question 5

We benchmark our AI ambitions against competitors at least once a year and are progressing toward real-time insights.

Your answer: Neutral

Question 6

Specific Al Key Performance Indicators (KPIs) appear on the company Scorecard.

Your answer: Agree

Question 7

Staff feel safe proposing automation ideas.

Your answer: Agree

Question 8

Al-related wins are celebrated publicly (Slack, all-hands, etc.).

Your answer: Strongly Agree

Question 9

We follow a simple communication plan for any tech change.

Your answer: Neutral

Question 10

Automated feedback loops collect team & customer input.

Your answer: Agree

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# **Assessment Answers (continued)**

Question 11

Core values and the People-Tracker include at least one Al-aligned metric.

Your answer: Disagree

Question 12

Every team member sets an Al-Educational Rock each quarter, tailored to role and proficiency.

Your answer: Neutral

Question 13

We assess digital/AI literacy for every team member twice a year and tailor follow-up training plans.

Your answer: Agree

Question 14

Al literacy is built into new-hire onboarding.

Your answer: Strongly Disagree

Question 15

Each department names an Al Champion.

Your answer: Agree

Question 16

A senior Al advisor (in-house or fractional) is available for guidance.

Your answer: Agree

Question 17

A single Data Champion owns company-wide data practices.

Your answer: Strongly Agree

Question 18

A one-page data strategy is reviewed each quarter.

Your answer: Disagree

Question 19

Key customer and operations data live in one CRM/ERP or shared platform.

Your answer: Agree

Question 20

A simple data-flow diagram shows how data moves between systems.

Your answer: Strongly Disagree

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# **Assessment Answers (continued)**

Question 21

We enrich first-party data whenever possible.

Your answer: Disagree

Question 22

Files and records carry consistent metadata/tags for easy search.

Your answer: Strongly Agree

Question 23

Our main systems expose APIs or connect via Make / n8n web-hooks.

Your answer: Strongly Disagree

Question 24

Core tools are cloud-based and "Al-ready" (modern, open APIs).

Your answer: Strongly Agree

Question 25

An integration platform (Make or n8n) already handles simple hand-offs.

Your answer: Agree

Question 26

Company communications are stored in Slack/Teams channels that mirror projects or clients for future AI search.

Your answer: Strongly Disagree

Question 27

Preferred vendors and partners for AI integrations are identified and vetted.

Your answer: Strongly Agree

Question 28

Top revenue- or time-heavy processes are mapped in living SOPs.

Your answer: Agree

Question 29

Each SOP flags pain-points or bottlenecks for potential automation.

Your answer: Strongly Disagree

Question 30

A Prioritisation Matrix (ROI, time-to-impact, resource alignment) ranks which processes to tackle first.

Your answer: Strongly Disagree

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# **Assessment Answers (continued)**

Question 31

Baseline metrics (time, cost, errors) are captured before any change.

Your answer: Strongly Disagree

Question 32

Weekly Level-10 / strategy meetings follow a consistent agenda that includes an AI discussion segment.

Your answer: Agree

Question 33

A plain-English Data & Al Policy covers privacy, bias, and acceptable use.

Your answer: Agree

Question 34

A cross-functional AI Governance Team meets at least twice a year.

Your answer: Neutral

Question 35

Data collection complies with GDPR / CCPA / PIPEDA (as applicable).

Your answer: Agree

Question 36

A lightweight incident-response plan exists for digital tools and data issues.

Your answer: Strongly Disagree

Question 37

We keep an audit trail of key-system changes for e 90 days.

Your answer: Neutral

Question 38

A dedicated Al budget line covers tools, training, and advisory help.

Your answer: Neutral

Question 39

Government grants or tax credits (e.g., SR&ED, IRAP, CDAP) are tracked and applied for when eligible.

Your answer: Neutral

Question 40

We run a total-cost-of-ownership (TCO) check—licences, staff time, support—before green-lighting any Al initiative.

Your answer: Agree