## FIVERR/TACKLE.AUCTION WEBSITE MODIFICATIONS <u>AND CUSTOMIZATION</u>

Currently our Website tackle.auction is around 90% complete with only some content to finish. However, we have some missing functionality, and the payments process does not work how we would like it to. The sites URL is <a href="https://tackle.auction">https://tackle.auction</a> and you will have a basic test account set up with login details provided. If you go on to carry out the work, you will of course be given full admin rights to the back end and server-side access as well. The site is built around a commercial theme purchased from <a href="https://premiumpress.com">https://premiumpress.com</a> and is fully open source but it doesn't quite meet our requirements.

However, we much prefer this theme over other auction themes available because we feel it is the easiest layout for users. Essentially what we are aiming for is something like Ebay but less complicated to list items for sale. Over the years Ebay has made the listing of items for sale far to complex and we do not intend to that way.

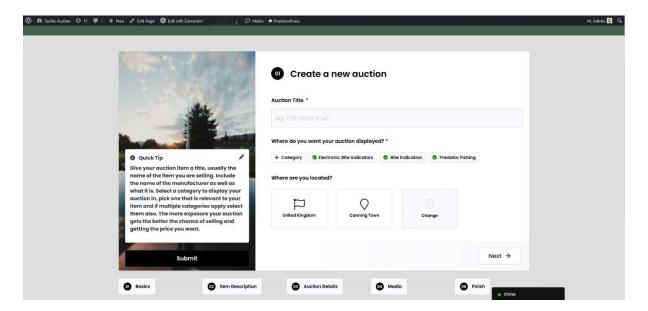
The sites primary use is for the sale of new and used fishing tackle and will be targeting both private and commercial buyers and vendors. Members will create an account and once registered will be able to buy and sell items. Sellers will be charged a flat rate of 5% for using the service, more on this later.

As mentioned, we have set up test accounts and I strongly suggest logging into the site and get a feel of what we are trying to do. For clarity we'll describe the selling side of our site below to give you a better understanding.

This is how we would like the auction listing pages to work as we think it's simple and works well. The listing submission form consists of five individual stages as shown below.

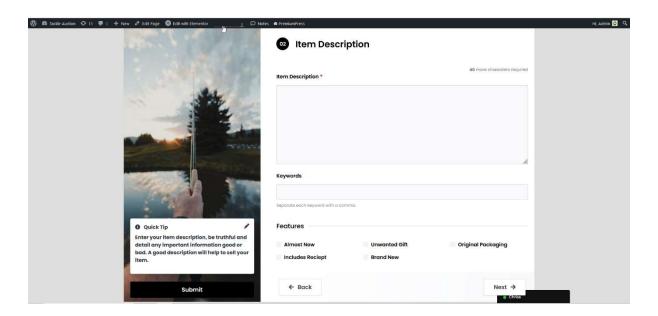
Stage 1: Seller gives listing a title and selects categories in which to sell. They can also provide their location as well if they wish but do not have to, it is optional.

Page 1 of 5



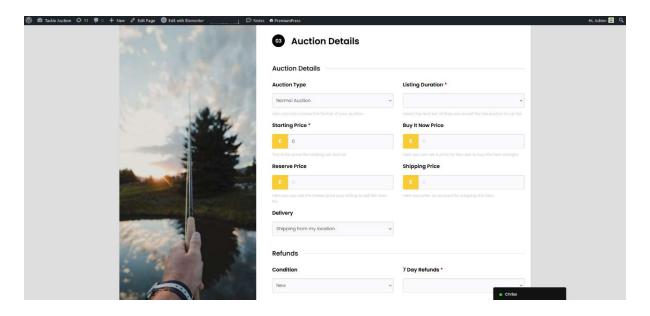
Page 2 of 5

Stage 2: The seller provides a description of the item and can add keywords or features from the list below.



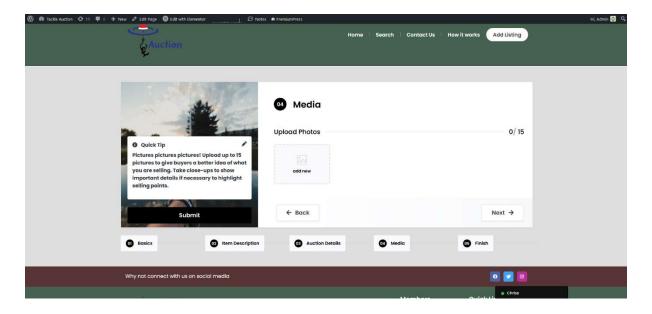
## Page 3 of 5

Stage 3: This is where the seller sets the starting price for the items auction and the auction duration. They can also add a reserve price, a buy it now price and shipping costs and type if necessary. Also, they can say if they will or will not accept returns for the item. Should the seller wish, they can sell their items as buy it now with no auction by clicking the auction type and selecting buy it now from the drop-down menu. More on this later further on.



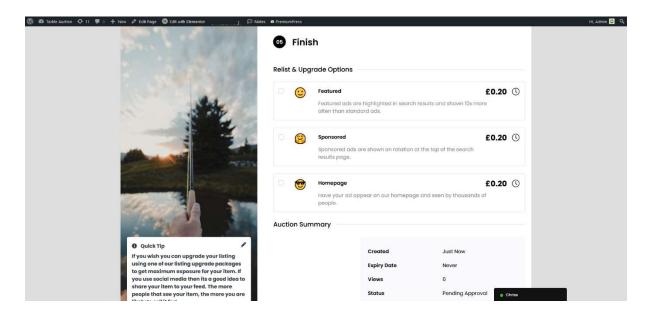
Page 4 of 5

Stage 4: This is where the seller can add images for their item.



## Page 5 of 5

Stage 5: When all the necessary information has been added, this is the stage where a user can list the item for sale. Currently the theme we are using allows for sellers to purchase listing upgrades to increase their items visibility on the site. We can disable this feature if we wish.



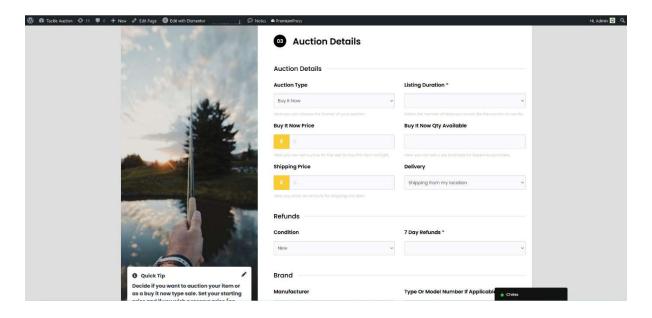
That is how it currently works however we wish to make modifications to the way that a buy it now sale would work.

The original theme only allowed a seller to list one item for sale as a but it now listing.

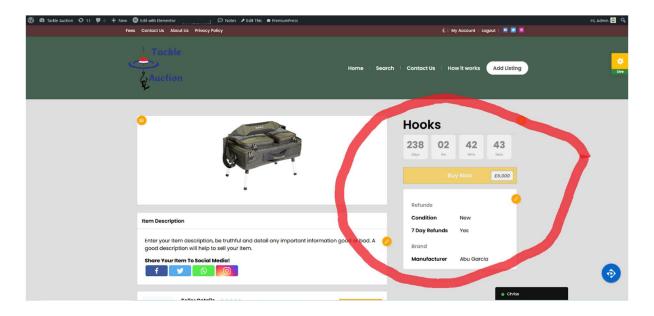
We had this customized by another developer to allow users to list multiple quantities for sale but they never completed the work. We need this completed to the requirements set out below.

So, we wish to attract commercial sellers as well who would normally have multiple items to sell of the same type. We feel that this would be very off putting for them to list items in this way. Also, buyers would find it a nuisance if they wanted to buy more than one item.

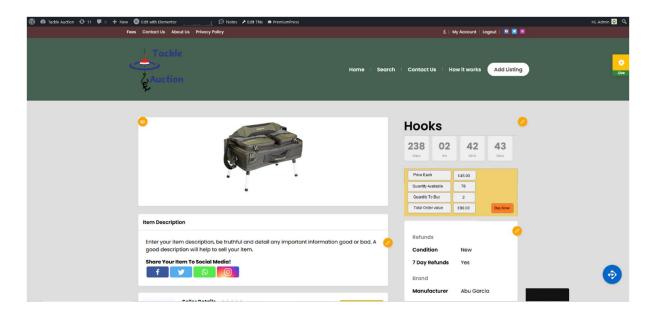
So, to clarify the requirements for buy it now listings. At Stage 3 as mentioned before, the seller can decide if they want to make their item a buy it now item and not an auction. If this is the case, then the image below shows what options they have. It's almost the same as with an auction but now. they have a buy it now price instead of an auction starting price. Also, they have the option to list more than one for sale. So as an example, if the seller has fishing bags all the same type for sale, they will enter 46 where it says buy it now Qty available.



So currently, the WordPress theme we are using allows the user to put multiple items available for buy it now, but the page's live listing does not show multiple items for sale as circled below. A buyer can only purchase one at a time. We want to add a custom field to buy more than one in a single transaction.



What we would like is for this page to show the cost of an item. The amount available to buy, an option to input more than one so they can buy more than one in a single transaction. And the total order value when purchasing more than one. This image by the way is one we altered to show what we want. When a sale has completed the available quantity should update so in the example shown once this sale has completed the new qty available is 76.



Now for payments. The theme comes with lots of optional payment platforms ready to install. PayPal comes pre-installed and unless changed is the default payment gateway.

We would prefer to use PayPal for all seller/buyer transactions because this way if there are any problems with a transaction, the buyer could make a claim via PayPal as **we do not wish** to get involved with seller/buyer disputes.

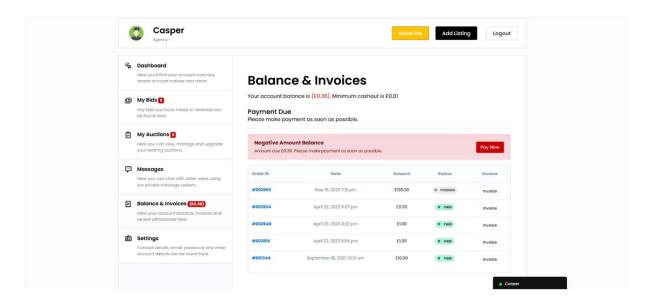
But the websites commission payments from sellers we would like to be paid using a cheaper method that works on a percentage of the transaction and doesn't take both a percentage and a fixed transaction fee like PayPal does. We'll give you an example of our problem with PayPal for collecting commission.

If a seller sells an item for £10.00 at a commission rate of 5% the site would get £0.50 in commission. From this PayPal would take a £0.30 transaction fee plus a further 2% making it £0.31 in total taking 62% of our commission. As we expect a great deal of sales of this type of value it would mean that all we are doing is generating an income for PayPal.

Unless of course it can be set up in such a way that once a seller has accumulated a certain amount of commission debt to the site then the commission could then be collected by PayPal once the target figure has been reached.

This is why we are looking for a separate method for collecting commission payments and to collect them automatically on a monthly basis, if possible, much the same as Ebay works.

Some of the work for this is already included in the theme's original functionality. Within the themes back end the admin can set the commission rate, in our case this is 5%. When a seller makes a sale, the commission is automatically calculated and added to a sellers account as in the image below.



At the same time an invoice for the commission is created and also added to a user's seller account as shown below.

Invoice Paid			#001344
Ordered		Bill to	
Order Ref. Date & Time: September  Items	r 18, 2022 10:31 am	Name: Email: Phone: Mailing Address	
QTY Item Description lx Lures	Price £10.00		
Subtotal  Total	£10.00 £10.00	Bill from  Name: Email: Phone:	
		Mailing Address	Badakhshan, Afghanistan,

Within the Balance and Invoices section of a user's account shown above the invoice image, there is an option for a user to pay now. Again, this would be via PayPal which we would rather not use for commission unless we can modify the functionality to only collect commission when a threshold is reached. Or we could use an alternative means of collecting payments solely for commission such as Stripe for example. Also, users currently have to physically pay their balances by going to their account page to do so. We would like this process to be automated either via a threshold as previously mentioned or on a specific day of the month.

These are our initial requirements for this gig so to speak. These are required as a minimum to being able to launch the site. Further to that we will need other work completing such as making the site multi language, some content modification as we are well aware that the site is lacking in appearance. We are also looking to build an App for the site as well.

Hopefully this is clear enough but if you have any questions or need any further information please send us a message via Fiverr.