CV

Miloš Živadinović

About me

Solutions engineer with more 8+ years of experience in different teams and roles. Focused on providing great pre/post/during sales experiences as a trusted advisor to the stakeholders. Experience in leading teams and planning business strategies. Holding an MSc and on the road to a PhD.

Passionate about solution engineering, technical management, AI/ML, blockchain and security. Technology agnostic, as well as able to learn new technologies quickly. Able to design and implement novel solutions to existing problems at hand, no matter the complexity.

My motto is: *That which is above is like to that which is below, and that which is below is like to that which is above.*

Contact

Phone:	+381 (0)69/11-27-001
Email:	mzdv@protonmail.com
LinkedIn:	https://www.linkedin.com/in/milos-zivadinovic-16950b62/
Github:	https://github.com/mzdv

Work experience

Arija Nebeska	August 2022 - current Owner / Software Engineering Consultant https://arijanebeska.rs **Responsibilities:** Business development and sales activities as a freelance consultant. Hiring of external specialists for demanding projects. Project management and development in a variety of technologies (Node.js, Cloud, React, Spring). Managed to help several companies with their stuck projects, increasing their revenue.
Oracle	January 2021 - current Senior Solutions Engineer https://oracle.com **Responsibilities:** Sales, pre-sales and post-sales activities regarding Oracle Cloud Infrastructure (OCI) solutions. Tech lead for a team of two salespeople in Serbia. Sales and consulting support for team members in other countries. Deal evaluation, management and technical qualification. Proof of concept development, after-sales support and customer satisfaction management. One of advisors to bringing Oracle Cloud Region to Serbia. Helped increase cloud recurring revenue in Serbia 3x since start.
United.Cloud	September 2019 - January 2021 Senior Software Engineer / Team Lead https://united.cloud **Responsibilities:** Team leader for two developers, one QA and one designer developing UWP Windows video streaming application. Scrum master for part of time. Communicating key information with stakeholders. High level solution development and research, acting as senior software engineer regarding C#, ASP.NET and UWP. Drop-in development roles with different teams. Optimized managerial process that allowed us to become top-performers. Scaled application from 5k to 15k users.
Ignis Potentia	June 2018 - September 2019 Owner / Blockchain Consultant https://ignispotentia.com **Responsibilities:** Business development and sales activities as a freelance sales consultant focusing on blockchain. Lead two projects from initial design to completion as an external consultant. Hiring of frontend specialits and management. Experience in Hyperledger, Golang nad Python.

FIS	February 2018 - September 2019
	Senior Software Engineer
	https://fisglobal.com
	Responsibilities: Worked in Strategy Enablement as a senior software engineer focusing on concurrent systems programming and software architecture. Managed to deploy a solution for programmatic API access to Front Arena's internal trade engine with on average 30% faster performance.
NCR	August 2016 - February 2018
	Solutions Engineer
	https://ncr.com
	Responsibilities: Pre-sales and post-sales activites. Acted as one of key contact with customers and their tech teams. Developed multiple Proof of Concept for NCR's NDC line of ATMs based on Aptra Advance NDC. Managed to perform back to back integration between ATM fleets and Authentic transaction processing engine.

Education

PhD	2022 - current
	Faculty of Organizational Sciences, University of Belgrade
	Information technologies
	Research focus: Artificial neural networks
MSc	2016 - 2017
	Faculty of Organizational Sciences, University of Belgrade
	Information technologies
	Thesis: *Management of cryptographic keys using blockchain technologies*
BSc	2012 - 2016
	Faculty of Organizational Sciences, University of Belgrade
	Information systems and technologies
	Thesis: *Usage of Kerberos authentication in distributed telemetry systems*

Languages

Balkan languages	Native
English	Native
Hungarian	Advanced
German	Advanced
Slovakian	Beginner

Special skills

- Highly adaptable to different problems and environments

- People person with the ability to rapidly gauge reactions and situations

- Ability to choose best tool for the job without prejudice

- Background in cyber-security (red-team and blue-team)

- Experience and motivated in leading small teams (up to five persons)

- Competitive shooter (IPSC/USPSA, IDPA)