

# Implementation Models for Banks in the Context of the Digital Euro

Research presentation (15+ minutes) – executive briefing

## Focus

Technical architecture • Cost model & synergies • Tier-specific implementation playbooks

# Digital euro is a payments infrastructure change — not just a new product.

Win condition: separate commodity compliance from differentiating services.

### 1) Architecture reality

Every bank must build a scheme adapter + orchestration + channel integration, even when outsourcing core services.

### 2) Cost is manageably bounded

Headline estimates fall sharply once design adjustments and industry synergies are applied (ECB: ~€4–€5.77bn euro area, 4-year).

### 3) Tiered strategy

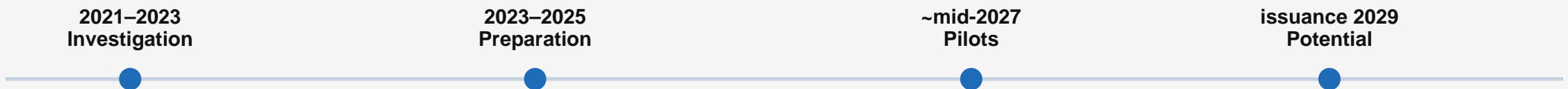
High-tier: in-house / hybrid-plus for control.  
Mid-tier: hybrid default. Low-tier: vendor/consortium-first with strong exit clauses.

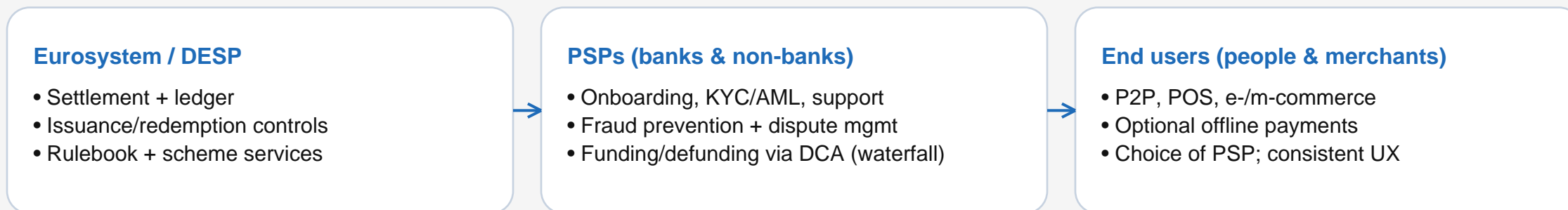
### Supervisor decision lens

Which operating model (build / partner / buy) best balances compliance certainty, time-to-market, controllability, and differentiation for our bank tier?

## Why this matters now (context + timeline)

- Digital euro is designed as a public, trusted digital means of payment, complementary to cash.
- Eurosystem moved from investigation (2021–23) to preparation (2023–25) and is continuing preparations in the next phase.
- Working assumption: regulation adopted during 2026; pilots could start as early as mid-2027; readiness for potential first issuance during 2029.
- Rulebook and implementation specs aim to standardise basic services across the euro area while allowing innovation on top.





Standardised scheme rules + interfaces; PSPs own customer relationship

## Privacy design principle

End-user identities are not visible to the Eurosystem: PSPs perform KYC/AML and process transactions using pseudonymous identifiers. For offline, controls shift toward device integrity, limits, and re-connection anomaly checks.

# DESP architecture: what the bank must integrate to

- Multi-region resilience with automatic failover to ensure continuity.
- Core DESP components: settlement/ledger, transaction management, access gateway, DCA management (TARGET link), reference data, data warehouse.
- Additional platform services: alias/proxy lookup, onboarding repository (one-wallet check), offline issuance & reconciliation components.

## User domain

Wallets / cards • acceptance solutions (POS, online)

Front-end

## PSP domain (bank)

- Access management & wallet lifecycle
- Liquidity & holding-limit checks (waterfall)
- Fraud/AML hooks, dispute mgmt, reporting

Back-end

## DESP domain (Eurosystem)

- Access gateway (single point of access)
- Settlement & digital euro ledger
- DCA management (liquidity link to TARGET)
- Offline issuance + reconciliation; data warehouse

# Reference bank integration architecture (scheme-aligned)

## Channels

Mobile • Web • POS / merchant • ATM (optional)

## API gateway + BFF

AuthN/AuthZ, rate limits • Channel-optimised APIs • Correlation IDs / observability headers

## Orchestration & workflow

Saga/workflows for onboarding, payments, exceptions • Auditable event trail; retries/compensation

## Service bundles

Access & wallet mgmt • Liquidity & limits • Transaction processing • Risk & compliance hooks • Offline device mgmt (optional)

## DESP connectivity / scheme adapter

mTLS + signing • Idempotency + versioning • Maps bank events to DESP APIs

## Back-office & controls

Reconciliation/ledger posting • Statements, reporting • Ops tooling, SIEM/SOC evidence

## Key point

Model choice shifts \*who builds\* layers, not \*what must exist\*: governance, auditability and end-to-end testing remain mandatory.

# Three implementation models: trade-offs (build vs partner vs buy)

## In-house

- Highest control over roadmap & security posture
- Best for complex estates / multi-market operations
- Enables differentiated services (analytics, treasury, conditionality)
- Requires multi-year build + high specialist capacity

## Hybrid

- Vendor handles commodity core; bank builds differentiators
- Faster time-to-market; bounded cost envelope
- Requires strong API boundaries + joint testing
- Governance must prevent duplicated logic & control gaps

## Vendor / Outsourced

- Fastest compliance-grade path for smaller banks
- Predictable costs; minimal internal build
- Differentiation mainly via UX / overlays
- Concentration & lock-in risk: exit + audit rights are critical

Typical fit by tier: High-tier → In-house / hybrid-plus | Mid-tier → Hybrid | Low-tier → Vendor/consortium-first

## Industry baseline (PwC, rulebook v0.8a)

Extrapolated change cost: ~€18bn euro area over 4 years; average ~€110m per bank (n=19). Technical layer dominates (~75% of cost) and banks expect ~46% of relevant skilled resources tied up annually.

## PwC cost distribution (avg)



## Where the money goes (illustrative bundles)

Payment channels, POS/e-commerce infrastructure, interfaces, accounts & liquidity, plus branch/ATM upgrades are major drivers. Key design caveats: baseline excludes offline, multiple accounts and merchant acquiring.



# From headline to realistic range: design adjustments + synergies

- PwC extrapolation suggests ~€18bn euro area (4-year change costs; v0.8a assumptions).
- ECB adjusts for design assumptions (e.g., reuse of existing card/POS/ATM capability; fee-calculation handled by Eurosystem) reducing average bank cost (~16%).
- External synergies & cost mutualisation (vendors, shared infrastructures, IPS/group implementations) reduce total into ~€4–€5.77bn range (≈€1–€1.44bn annually).

## Euro area range

€4.0–€5.77bn (4 years)

## Annualised

€1.0–€1.44bn / year

## Practical implication

Optimise for mutualisation early: shared test harness, shared ops tooling, joint procurement, and re-use of existing acceptance rails.

ECB indicates market synergy factors around 20–40% (varies by country); banking-group synergies can exceed 90% with common IT providers.

## Playbook: high-tier banks (in-house / hybrid-plus)

- Target state: own scheme adapter, orchestration, and core services to control roadmap across jurisdictions.
- Selective partnerships: secure element/offline provisioning, specialist fraud engines, certification accelerators.
- Delivery: 4-year build plan with pilots in Year 3; advanced features (conditional payments, analytics) in Year 4.

### Cost envelope (in-house; own estimate)

€24.2M–€57.2M (48 months) + steady-state opex  
€2.4M–€5.8M/year. Main drivers: personnel (36–52 FTE),  
security/assurance cycles, multi-region operations.

### Top risks + mitigations

Delivery overruns → staged certification + independent reviews. Legacy integration → strangler patterns + integration test harness. Compliance drift → rulebook traceability matrix + change control board. Security gaps → secure SDLC, red teaming, continuous monitoring.

## Tiered integration approach

### Tier 1: vendor-managed core

- Connectivity + baseline tx processing
- Baseline compliance controls
- Standard reports / statements

### Tier 2: shared infrastructure

- Shared testing & certification harness
- Shared fraud detection consortium
- Shared ATM/POS utilities (where applicable)

### Tier 3: bank differentiation

- UX & channel excellence
- SME / corporate overlays
- Analytics + conditionality engines

## Cost + resources (hybrid; own estimate)

€13.3M–€26.1M implementation (excl. device rollouts). Team: ~15–25 FTE across integration, risk/data, product overlays, ops/compliance oversight.

## Timeline (typical)

Months 1–4: vendor selection & planning Months 5–12: core integration + pilot Months 13–18: enhancements Months 19–30: certification + production launch & scaling

## Playbook: low-tier banks (vendor/consortium-first)

- Core strategy: turnkey vendor platform for access, liquidity (DCA), transaction processing, risk/compliance and reporting.
- Bank keeps: customer relationship, local compliance ownership, support and brand integration.
- Prefer consortium model where possible: mutualise scheme adapter, testing tooling and operational monitoring to reduce cost and concentration risk.

### Cost envelope (vendor; own estimate)

€4.1M–€8.5M implementation (excl. device rollouts). Typical timeline: 18–24 months.

### Vendor governance (non-negotiables)

Rulebook mapping + change process; audit rights; DORA-aligned resilience SLAs; data portability (documented APIs, exports); tested exit plan; subcontractor transparency; joint incident response and certification-grade regression suite.

# Shared infrastructure & mutualisation: biggest cost lever

- One build, many deployments: shared codebase + common compliance controls reduce duplicated engineering.
- Shared operations: SOC/SIEM patterns, fraud monitoring, incident response and audit evidence can be pooled.
- Joint procurement: reduced unit cost for platform subscription, testing labs and certification services.

## Testing & certification harness

Central test cases aligned to rulebook; shared device labs; regression suites.

## Fraud/AML consortium

Pooled typologies + analytics with GDPR-compliant controller/processor roles.

## Digital Euro as a Service

Multi-tenant managed platform for multiple PSPs; best for low-tier and parts of mid-tier.

## Merchant acceptance enablement

Shared onboarding toolkits and technical support to bootstrap acceptance.

# Executive decision framework + 90-day action plan

- Tier fit: are we primarily competing on scale/control (high-tier) or speed/cost (mid/low-tier)?
- Differentiation thesis: what 1–2 value-added services must we own (SME/treasury, loyalty, conditionality, analytics)?
- Risk appetite: vendor concentration vs in-house delivery risk — which is easier to govern?
- IT reality: legacy integration complexity; readiness for event-driven orchestration; DevSecOps maturity.
- Mutualisation options: consortium partners, shared testing, shared fraud/AML utilities.
- Regulatory readiness: rulebook traceability, DORA third-party ICT governance, audit evidence automation.

## 90-day action plan (recommended)

1) Rulebook gap assessment + target operating model (people/process/tech). 2) Define bank-owned 'differentiation layer' and API boundaries. 3) Launch vendor scan + PoC (connectivity + one channel + reconciliation). 4) Join/seed shared test harness + fraud/AML collaboration. 5) Build change control: rulebook updates → release gates + certification readiness.

- ECB (2025). Progress on the preparation phase of a digital euro – closing progress report (executive summary).
- ECB (2025). A view on recent assessments of digital euro investment costs for the euro area banking sector (Oct 2025).
- PwC (2025). Digital Euro Cost Study (commissioned by EACB/EBF/ESBG).
- ECB (2025). Update on the work of the digital euro scheme's Rulebook Development Group (Oct 2025) and draft scheme rulebook v0.9.
- ECB (2023). Digital euro market research – Annex 1 (conceptual architecture & DESP components).
- Zohaib Shaikh (2026). Implementation Models for Banks in the Context of the Digital Euro (research thesis).

Note: draft rulebook and legislative process are evolving; figures represent current published estimates and thesis modelling.