VOLKSWAGEN

AKTIENGESELLSCHAFT

Volkswagen Group – Deliveries to customers

Deliveries to	Oct.	Oct.	Delta (%)	Jan Oct.	Jan Oct.	Delta
customers by <u>markets</u>	2022	2021		2022	2021	(%)
Western Europe	229,400	167,700	+36.8	2,186,500	2,438,000	-10.3
Central and Eastern Europe	35,700	36,400	-1.8	368,000	572,000	-35.7
North America	69,800	71,200	-2.0	701,100	774,900	-9.5
South America	41,200	43,200	-4.7	378,700	435,200	-13.0
China (incl. HK)	263,400	236,500	+11.3	2,622,100	2,786,600	-5.9
Asia-Pacific Rest	28,900	24,500	+18.1	264,400	254,700	+3.8
Middle East/Africa	23,400	21,400	+9.3	227,400	291,000	-21.9
Worldwide	691,800	600,900	+15.1	6,748,200	7,552,300	-10.6

Deliveries to	Oct.	Oct.	Delta	Jan Oct.	Jan Oct.	Delta
customers by <u>brands</u>	2022	2021	(%)	2022	2021	(%)
Brand Group Volume	507,200	455,200	+11.4	4,912,700	5,628,500	-12.7
Volkswagen	388,600	360,900	+7.7	3,723,200	4,155,700	-10.4
Passenger Cars	366,000	300,300	.,.,	3,7 23,200	1,133,700	10.1
ŠKODA	60,800	47,200	+29.0	605,400	747,900	-19.1
SEAT/CUPRA	29,400	24,500	+20.1	321,400	415,800	-22.7
Volkswagen	28,400	22,600	+25.4	262,800	309,200	-15.0
Commercial Vehicles	20,400	22,000	123.4	202,800	303,200	13.0
Brand Group Premium	133,600	100,200	+33.4	1,345,900	1,465,700	-8.2
Audi	131,800	98,400	+33.9	1,325,300	1,446,100	-8.4
Lamborghini/Bentley	1,800	1,700	+4.9	20,600	19,600	+5.1
Brand Group Sport	23,600	21,600	+8.9	245,100	238,900	+2.6
Porsche	23,600	21,600	+8.9	245,100	238,800	+2.6
TRATON	27,400	23,900	+15.0	244,600	219,300	+11.5
MAN	8,100	6,900	+16.0	63,800	75,500	-15.5
Volkswagen	4.000	4,400	-8.5	47,100	50,000	-5.7
Truck & Bus	4,000	4,400	-8.5	47,100	30,000	-5.7
Scania	8,200	7,200	+14.9	66,600	74,400	-10.5
Navistar	7,100	5,400	+33.0	67,000	19,400	+245.0
Volkswagen Group (total)	691,800	600,900	+15.1	6,748,200	7,552,300	-10.6