VOLKSWAGEN GROUP

Volkswagen Group - Deliveries to customers

Deliveries to	Jul Sep.	Jul Sep.	Delta	Jan Sep.	Jan Sep.	Delta
customers by <u>markets</u>	2024	2023	(%)	2024	2023	(%)
Western Europe	743,600	799,300	-7.0	2,424,400	2,442,600	-0.7
Central and Eastern Europe	117,000	121,500	-3.7	368,600	374,900	-1.7
North America	273,800	257,400	+6.4	769,000	716,100	+7.4
South America	163,800	144,400	+13.4	419,100	365,700	+14.6
China	711,500	837,200	-15.0	2,056,600	2,289,100	-10.2
Asia-Pacific Rest	70,300	91,700	-23.4	214,800	262,700	-18.3
Middle East/Africa	96,400	91,900	+4.9	271,700	264,300	+2.8
Worldwide	2,176,300	2,343,300	-7.1	6,524,300	6,715,400	-2.8

Deliveries to customers by <u>brands</u>	Jul Sep. 2024	Jul Sep. 2023	Delta (%)	Jan Sep. 2024	Jan Sep. 2023	Delta (%)
Brand Group Core	1,613,600	1,701,700	-5.2	4,801,500	4,818,800	-0.4
Volkswagen Passenger Cars	1,176,400	1,259,500	-6.6	3,396,800	3,484,200	-2.5
Škoda	222,700	210,000	+6.0	671,300	642,200	+4.5
SEAT/CUPRA	124,700	130,400	-4.4	422,100	391,800	+7.7
Volkswagen Commercial Vehicles	89,800	101,800	-11.8	311,300	300,500	+3.6
Brand Group Progressive	407,400	484,900	-16.0	1,251,400	1,404,400	-10.9
Audi	402,600	479,500	-16.0	1,235,600	1,386,600	-10.9
Bentley	1,900	3,000	-35.6	7,400	10,100	-26.6
Lamborghini	2,900	2,400	+18.7	8,400	7,700	+8.6
Brand Group Sport Luxury	70,100	75,400	-7.0	226,000	242,700	-6.9
Porsche	70,100	75,400	-7.0	226,000	242,700	-6.9
Brand Group Trucks / TRATON	85,300	81,400	+4.8	245,400	249,500	-1.6
MAN	19,800	28,000	-29.4	68,900	84,000	-18.0
Volkswagen Truck & Bus	12,400	9,600	+28.4	35,700	29,700	+20.5
Scania	21,700	21,400	+1.6	74,000	67,700	+9.3
International	31,500	22,400	+40.5	66,800	68,200	-2.1
Volkswagen Group (total)	2,176,300	2,343,300	-7.1	6,524,300	6,715,400	-2.8

VOLKSWAGEN GROUP

Volkswagen Group - Deliveries of battery-electric vehicles (BEV) to customers

Deliveries to customers by <u>markets</u>	Jul Sep. 2024	Jul Sep. 2023	Delta (%)	Jan Sep. 2024	Jan Sep. 2023	Delta (%)
Europe	109,200	124,000	-11.9	293,300	341,100	-14.0
USA	11,900	20,500	-41.7	37,100	50,300	-26.2
China	57,500	54,700	+5.2	148,100	117,100	+26.5
Rest of world	10,700	10,800	-0.7	28,100	23,100	+21.4
Worldwide	189,400	209,900	-9.8	506,500	531,500	-4.7

Deliveries to	Jul Sep.	Jul Sep.	Delta	Jan Sep.	Jan Sep.	Delta
customers by <u>brands</u>	2024	2023	(%)	2024	2023	(%)
Brand Group Core	142,300	152,100	-6.5	373,200	379,400	-1.6
Volkswagen Passenger Cars	102,700	108,200	-5.1	271,200	273,000	-0.7
Škoda	21,300	23,100	-7.8	50,800	54,400	-6.7
SEAT/CUPRA	12,900	13,500	-4.4	31,200	32,300	-3.7
Volkswagen Commercial Vehicles	5,400	7,300	-26.3	20,000	19,600	+2.2
Brand Group Progressive	39,100	47,400	-17.4	115,800	123,000	-5.9
Audi	39,100	47,400	-17.4	115,800	123,000	-5.9
Bentley	-	-	_	-	-	-
Lamborghini	-	-	-	-	-	-
Brand Group Sport Luxury	7,400	9,900	-25.0	16,400	27,900	-41.0
Porsche	7,400	9,900	-25.0	16,400	27,900	-41.0
Brand Group Trucks / TRATON	500	500	-1.3	1,100	1,200	-4.4
MAN	150	280	-46.7	380	670	-43.0
Volkswagen Truck & Bus	10	10	+180.0	100	40	+139.0
Scania	80	40	+81.8	190	190	+0.0
International	290	210	+37.0	460	280	+65.1
Volkswagen Group (total)	189,400	209,900	-9.8	506,500	531,500	-4.7