VOLKSWAGEN GROUP

Volkswagen Group – Deliveries to customers

Deliveries to	Oct.	Oct.	Delta (%)	Jan Oct.	Jan Oct.	Delta
customers by <u>markets</u>	2023	2022		2023	2022	(%)
Western Europe	255,300	229,400	+11.3	2,697,900	2,186,400	+23.4
Central and Eastern Europe	38,600	35,700	+8.1	413,500	368,000	+12.4
North America	87,600	69,800	+25.5	803,700	701,100	+14.6
South America	48,800	41,100	+18.7	414,500	378,700	+9.5
China	276,800	263,400	+5.1	2,565,900	2,622,100	-2.1
Asia-Pacific Rest	30,100	28,900	+4.2	292,900	264,400	+10.8
Middle East/Africa	28,200	23,300	+20.6	292,800	227,400	+28.8
Worldwide	765,500	691,700	+10.7	7,481,300	6,748,100	+10.9

Deliveries to	Oct.	Oct.	Delta	Jan Oct.	Jan Oct.	Delta
customers by <u>brands</u>	2023	2022	(%)	2023	2022	(%)
Brand Group Core	556,700	507,200	+9.8	5,375,500	4,912,600	+9.4
Volkswagen Passenger Cars	414,100	388,500	+6.6	3,898,300	3,723,100	+4.7
ŠKODA	69,600	60,800	+14.5	711,800	605,400	+17.6
SEAT/CUPRA	38,500	29,400	+30.8	430,300	321,400	+33.9
Volkswagen Commercial Vehicles	34,500	28,400	+21.6	335,000	262,800	+27.5
Brand Group Progressive	154,100	133,600	+15.4	1,559,000	1,345,900	+15.8
Audi	152,400	131,800	+15.6	1,539,400	1,325,300	+16.2
Lamborghini/Bentley	1,800	1,800	-3.4	19,600	20,600	-4.9
Brand Group Sport Luxury	25,600	23,600	+8.8	268,300	245,100	+9.5
Porsche	25,600	23,600	+8.8	268,300	245,100	+9.5
Brand Group Trucks	29,100	27,400	+5.9	278,500	244,600	+13.9
MAN	10,100	8,100	+25.9	94,100	63,800	+47.5
Volkswagen Truck & Bus	2,800	4,000	-30.7	32,400	47,100	-31.2
Scania	9,100	8,200	+10.2	76,700	66,600	+15.2
Navistar	7,000	7,100	-0.9	75,200	67,000	+12.2
Volkswagen Group (total)	765,500	691,700	+10.7	7,481,300	6,748,100	+10.9