

Scenes from a Monopoly: Quickest Detection of Ecological Regimes*

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Abstract

Decisions under ecological uncertainty are a crucial part of resource management as many ecological systems can undergo large and sudden regime shifts in their structure. We study the stochastic dynamics of a renewable resource harvested by a monopolist facing a downward sloping demand curve. We introduce a framework where harvesting sequentially affects the resource's potential to regenerate, resulting in an endogenous ecological regime shift. The firm encounters two sources of uncertainty in the resources dynamics, the natural variability and the timing of this regime shift. In a multi-regime setting, the firm's objective is to find the profit-maximizing extraction policy while simultaneously detecting in the quickest time possible the change in regime. Encapsulating the idea of environmental surveillance, the use of quickest detection method allows us to easily translate our framework to real-time detection. Solving analytically, we study how the extraction policy of the firm changes pre and post regime change. We find that at higher stock levels, the detection of a negative regime shift induces an aggressive extraction due to an elastic market demand allowing the monopolist to charge higher markups. At lower stocks, precautionary behaviour can result due to increasing resource rent. Additionally, we find that larger is the magnitude of the regime shift the faster a firm is likely to detect it resulting in the monopolist intensifying its aggressive and precautionary extraction efforts for all levels of stock. Finally, we study the probability of extinction and show the emergence of catastrophe risk which can be both reversible and irreversible.

JEL Codes: D42, Q21, Q57

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1 Introduction

The exploitation of natural resources such as overfishing of the North Sea cod, the overdraft of renewable aquifers are issues that are receiving considerable attention. The dynamic management of renewable resources often involves decisions concerning optimal extraction policies under *ecological uncertainty*, defined by Pindyck (2002) as uncertainty over the evolution of the relevant ecosystem. One way that the current literature captures this is by means of stochastic bio-economic models, reflected in the variance of the fluctuations. However, another way this uncertainty can manifest is in the form of ecological regime shifts, defined as an abrupt change in the structure of the natural ecosystems supplying the resource or a change in the system dynamics such as intrinsic growth rate or the carrying capacity of the resource (Polasky et al. (2011); Arvaniti et al. (2019)). Such regime shifts have been well documented, both, as a result of natural and anthropogenic factors. An example being the human-induced regime change in the Baltic Sea from cod to sprat and herring as dominants in the fish population (Österblom et al. (2007)). This raises pertinent economic questions about the behaviour of a firm harvesting these resources, especially if the dynamics driving the resource growth change. For example how do water utilities respond during periods of “mega-droughts” which are often classified as ecological regime shifts? How do fisheries re-assess their harvesting strategy when there is an unexpected ecosystem structural reorganization?

There already exists a large literature studying the impact of stochastic fluctuations on extraction activities utilizing real options theory.¹ An emerging literature builds on this to integrate resource management with a variety of regime shifts, such as Polasky et al. (2011), Ren and Polasky (2014), Baggio and Fackler (2016), de Zeeuw and He (2017) and Arvaniti et al. (2019).² These studies, however, are limited in two respects. First, with the exception of Pindyck (1984) majority of the literature does not incorporate a market structure and takes the price as fixed or exogenous. This is done for tractability but leads to results that underestimate the crucial role of a market structure, which is what often drives firms’ harvesting decisions. This is evident in the results shown by Polasky et al. (2011) where due to the absence of a market, an endogenous negative regime shift leads to an optimal management that is always precautionary, implying lower harvest. Second, for a firm to be able to assess its optimal policy in response to an ecological regime change, it must be able to detect when the system dynamics of the resource shifts. Therefore resource management often involves an element of monitoring and surveillance. However, the current literature on regime shifts implicitly assumes the firm to be able to monitor the change in resource dynamics and subsequently make the appropriate extraction decision.³ In this paper we take a different approach from these studies and pose the following research questions: within a resource market where prices are endogenously determined, how does an ecological regime shift influence a firm’s harvesting decisions? What is the profit-maximizing policy of this firm who wants to *detect* this shift, in a framework where this change in regime is

¹(Andersen and Sutinen (1984); Pindyck (1984); Reed (1988); Reed and Clarke (1990); Saphores (2003); Alvarez and Koskela (2007); Pizarro and Schwartz (2018))

²Refer to Li et al. (2018) for an overview.

³We use the words extraction and harvesting interchangeably.

endogenously determined by the firm’s extraction activity?

To address this, we build a model of a monopolist firm, facing a downward sloping demand curve, who faces two sources of uncertainty in the resource dynamics. The first source is the natural randomness of the environmental conditions, here represented by Gaussian noise, and the second is the *timing* of the ecological regime shift. This shift, defined as a change in the resource’s ability to grow, is made dependent on the firm’s own extraction efforts. In our model, the firm knows with certainty that a regime shift will eventually occur: what matters for the firm’s harvesting decision is *when* it will take place. In a multi-regime setting, the monopolist wants to detect this shift as soon as possible and this detection procedure is explicitly incorporated in its profit maximizing actions. The resource dynamics are assumed to be monitored by the monopolist through sequential observations and we model the firm’s detection process by means of a *quickest detection* method. This method extends the classical hypothesis testing and change-point problems to a sequential framework and an optimal stopping problem in which the process under observation is assumed to change its probabilistic characteristics at an unknown change-point in the sequence. Therefore the aim of the firm is to detect a change in the resource growth, if one occurs, with the shortest delay possible. Using the sequential nature of the detection process we incorporate non-stationary dynamics.

Our model allows for fully analytical solutions and comparative static results. First, we find that the expected time of detection of an ecological regime shift is inversely related to its magnitude. Therefore, larger is the change in the structure of the ecosystem, the earlier a firm is likely to detect it after its occurrence. As the monopolist maximizes its profits with respect to the expected detection time, the magnitude directly determines the time horizon of the firm. This implies that within a multi-regime framework and non-stationary dynamics, the firm’s horizon varies for each period and is updated according to the size of the regime shift. Second, the profit maximizing optimal extraction policy is not only a function of market preferences but is also explicitly dependent on the current level of the resource stock and is modulated by the distance between the present and the detection time. We find that in the event of a detection of a negative regime shift, for low stock levels, the firm adopts a precautionary policy by reducing extraction. This is because the change in regime creates a physical scarcity of the resource which in turn increases the market value of the marginal unit of in situ stock, resulting in reduced extraction levels in the new regime.

At higher stock levels, however, the scarcity effect is outweighed and the resource rent falls. We find that although after the immediate detection of the negative shift the firm may reduce its extraction, over the course of the new regime it continues to increase its extraction eventually outpacing the levels extracted in the previous regime, thus pursuing an aggressive approach. This can be explained due to the presence of an elastic market demand where increasing extraction allows the firm to in fact charge higher markups. Moreover, as the monopolist is aware of the relation between the magnitude of the regime change and the expected time of detection, it creates an additional effect of “urgency”. Compared to a shift of smaller magnitude, we find that in the event of a large ecological shift and shorter horizon, the monopolist intensifies both

its aggressive and precautionary extraction strategy for all levels of stock. This is due to the sense of urgency about the possibility of the next regime change leading to resource extinction or collapse. Lastly, we define the risk of catastrophe as the situation in which the growth rate of the resource becomes negative, thus exhibiting a net tendency for the resource to reach extinction. We further distinguish between the scenarios of irreversible and reversible catastrophe, based on whether the firm can avert the resource extinction by reducing or stopping extraction by studying the distribution of the catastrophe's hitting time. We find that this hitting time in fact follows an inverse Gaussian distribution with larger magnitudes of regime shifts resulting in thicker tails.

A novel element and contribution of our model is assimilating the idea of environmental monitoring of the resource to detect for changes in the stock and its structure, which is in fact a common practice in real-world resource management. The use of *quickest detection* method to capture monitoring allows us to easily translate our framework to real-time detection which we discuss in further detail in section 5. Klemas (2013) talks about how remote sensing techniques, in near-real time, help detect changes that affect recruitment, distribution patterns and survival of fish stocks. These techniques, combined with *in situ* measurements, constitute the most effective ways for efficient management and controlled exploitation of marine resources. In ecology, using real-time remote sensing data is increasingly common, especially with indicators of approaching thresholds or impending collapse in ecosystems.⁴ Thus our model is especially relevant to understand how firms operate in the modern day resource market while incorporating a relevant form of monitoring of ecological dynamics. Our paper also extends the existing literature on regime shifts by delineating the role of market and highlighting the mechanism underpinning the often observed over-extraction of resources even when there is a visible drop in the resource stock. Our results are build on Ren and Polasky (2014) who numerically introduce the possibility of aggressive extraction for specific parameters and when the risk of the regime shift is exogenous. However, we show that this behavior is possible even under an endogenous regime shift precisely due to the presence of a downward sloping demand curve. Simply put, we want to understand what is driving the decisions of firm when its trying to resolve the uncertainty about the ecological regime it's operating in. This is particularly relevant today because considerable resources and technologies are being invested in monitoring resource stocks as the number of ecological extreme events are on the rise.

In section 2 we highlight some motivating empirical facts, in section 3 we lay out the different building blocks of the model. Section 4 describes profit maximization within a sequential framework and additionally we define the risk and first passage time to catastrophe. In section 5 we discuss how our model could be applied in a situation where the firm monitors the resource process in real time and section 6 discusses the model solution and its economic implications. Section 7 concludes.

⁴See Porter et al. (2012); Batt et al. (2013); Carpenter et al. (2014); Scheffer et al. (2015)

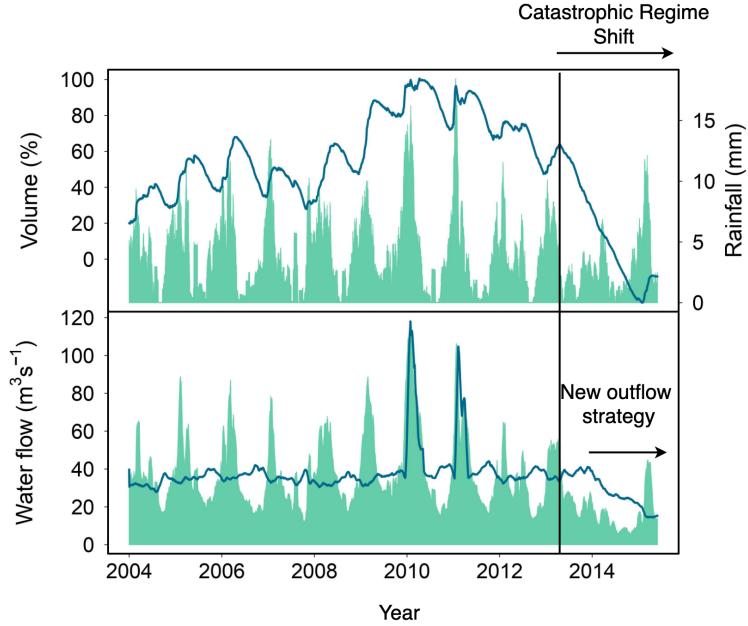


Figure 1: Rainfall, water flows and volume stored in the Cantareira system since 2004.

Upper panel: The green shaded region represents the rainfall level. The blue line reflects the volume of stored water (percentage of operational volume).

Lower panel: The green shaded region represents the water inflow into the reservoir which mirrors the seasonal fluctuations of the rainfall. The blue line reflects the water outflow levels controlled by the water utility company. Source: Coutinho et al. (2015)

2 Motivating Facts

1. Occurrence of ecological regime shifts.

The first fact motivating our paper is that ecological regime shifts are indeed often observed in renewable resources. Two examples capture the essence of our model especially well. Figure 1 shows the dynamics of one of the world’s largest water reservoirs, the Cantareira system, which serves the Metropolitan Area of São Paulo (MASP) in Brazil. Observe in the upper panel, despite the inter-annual trend, a clear seasonal fluctuation is present in the rainfall (green shaded region) which is reflected in the volume of stored water or the percentage of operational volume, as shown by the blue line. However, after mid-2013, the volume experienced a sharp decrease and the operational capacity of the reservoir was subsequently depleted. This depletion occurred despite the preceding rainy season being one of the heaviest. Coutinho et al. (2015) analyze this data by means of a stochastic model that gives a mechanistic view of the dynamics and demonstrates that the reservoir experienced a catastrophic regime shift, driven by a tipping-point transition. This regime coincided with the unprecedented crisis of water supply faced by MASP in 2015.

The second example is the case of the extraordinary “mega-drought” (MD) in central Chile, which began in 2010 and is still continuing till date. Since 2010, the country has experienced an uninterrupted sequence of dry years, with severe annual rainfall deficits. Garreaud et al. (2017)

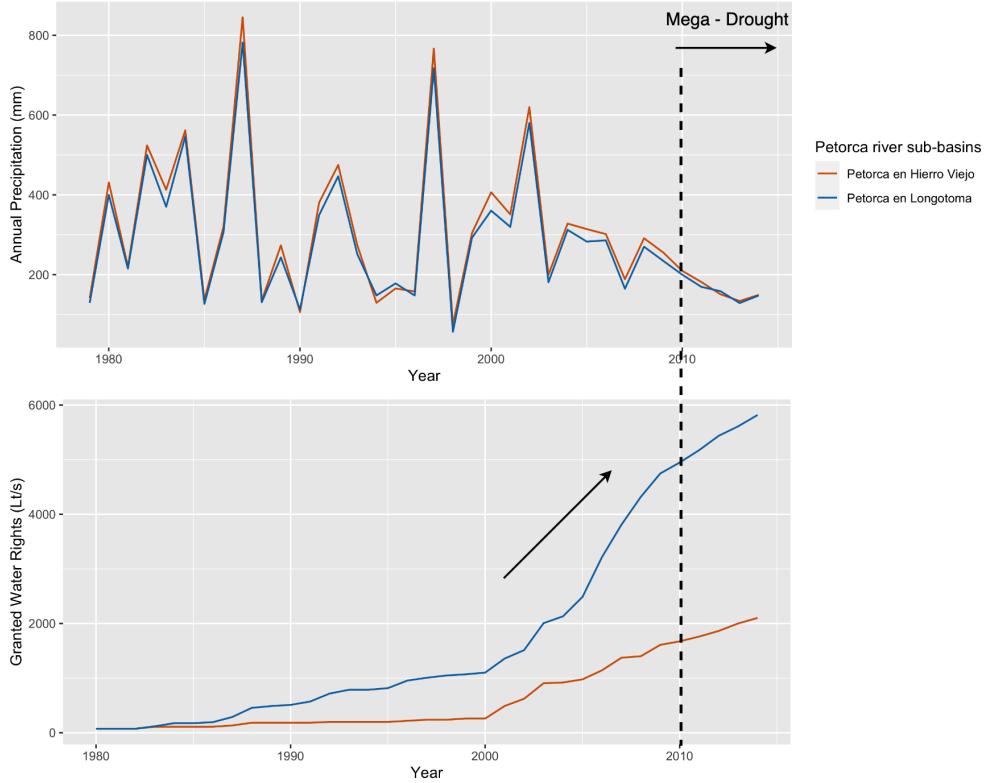


Figure 2: Hydro-meteorological dynamics of the sub-basins of the Petorca river basin: (1) Petorca river-Longotoma, (2) Petorca river-Hierro Viejo. **Upper panel:** Annual precipitation. **Lower panel:** Volume of accumulated granted rights. Source: Muñoz et al. (2020)

highlight that although droughts are a common occurrence in Chile, the MD stands out because of its longevity and large extent and they classify this event as a regime shift. Figure 2 shows the hydro-meteorological dynamics of the Petorca river basin, located in central Chile, which has been exceptionally affected by the MD due to its high vulnerability to natural disturbances and anthropic activities. Muñoz et al. (2020) study these dynamics and show that from 2010 onward, when the MD started, one can observe prolonged precipitation deficits which in turn lead to extremely low surface runoff across the complete Petorca basin implying a low catchment water productivity.⁵

2. Occurrence of *endogenous* regime shifts.

The second fact is that often it is anthropic activity such as the firm's over-extraction of the resource, that generate an ecological regime shift. We continue with the example of Chile where water access and use is regulated by the 1981 Water Code which allows water property privatization by granting unlimited water rights for free and in perpetuity. The example of Petorca basin exemplifies the contradictions between the water management and socio-ecological system. Muñoz et al. (2020) show the evolution of water allocation within Petorca, as seen in the lower panel of Figure 2. They emphasise that in addition to climatic factors, water use

⁵Bishop et al. (2011) define runoff as a major component of the hydrologic cycle which is generated when water from precipitation flows over the land. It is the water that is not absorbed by the soil.

within the basin has had a major role in affecting the water availability, with the post-2000 period showing a consistently increasing allocation of water rights and reaching up to 18% of the mean annual precipitation of the catchment.

3. Market responses and environmental surveillance and detection.

The third fact is that in contemporary resource markets there is an active role of environmental monitoring and surveillance which is used to assess the state of the ecosystem and to make informed decisions about extraction. An excellent example of this is the service called *Potential Fishing Zone (PFZ) advisory* provided by the The Indian National Centre for Ocean Information Services. The PFZ forecast uses a variety of remote sensing data on several aspects of the marine ecosystem including sea surface temperature and levels of chlorophyll which are crucial to assess potential fishery zones. This is issued three times a week on a web-based multilingual on-line information delivery system. The catch-per-unit-effort in PFZ areas is found to be consistently higher as compared to non-PFZ areas (Nammalwar et al. (2013); Nayak et al. (2007)). Another example is the *SIMA - Integrated System for Environmental Monitoring* - developed in Brazil in collaboration between the Vale do Paraíba University and the National Institute of Space Research. It is a set of hardware and software designed for data acquisition and real time monitoring of hydrological systems. The motivation being to detect significant changes in the dynamics of aquatic systems and a real need for quasi-real time data for making decisions. As of 2013, 11 hydroelectric reservoirs are being monitored using the SIMA (Alcântara et al. (2013); Stech et al. (2006)). Additionally it is observed that firms often explicitly incorporate regime shifts in their extraction and pricing decisions. In Figure 1 lower panel we note that the water utility, The São Paulo Water Company (SABESP) detected the regime shift in early 2014 and in response updated its water withdrawal or outflow strategy to so-called “strategic reserve” or “dead volume”.

3 The Model

3.1 Resource Dynamics

We start by modeling the evolution of the renewable resource stock X_t . Let X_t be the stock at time t , which behaves according to the stochastic differential equation

$$dX_t = (\mu - q_t)dt + \sigma dW_t \quad (1)$$

where $q_t \in \mathbb{R}^+$ is the resource extraction chosen by the firm, $\sigma \in \mathbb{R}^+$ is the intensity of noise in the evolution of the resource stock, $\mu \in \mathbb{R}^+$ is the constant growth rate of the resource and $X_t \geq 0$ ⁶. Finally, W_t is the standard Brownian motion in the filtered probability space (Ω, \mathcal{F}, P) .

⁶This positivity constraint allows the problem to have reasonable implications and a relatively simple solution, at the expense of an increase of the hidden mathematical requirements for the solution to be sufficient and unique.

In order to capture the regime shift that the dynamic system can undergo, we describe two alternative scenarios faced by the firm: one in which the resource evolves according to equation (1), and an alternative one in which the stock's ability to regenerate - the drift - changes. This is consistent with Polasky et al. (2011) in which a regime shift is defined as a change in the system dynamics such as intrinsic growth rate or the carrying capacity of the resource. The evolution for the resource stock then becomes

$$dX_t = (\mu + \lambda - q_t)dt + \sigma dW_t, \quad (2)$$

where $\lambda \in \mathbb{R}$ is the change in resource growth. If $\lambda < 0$, the growth rate of the resource is reduced, and vice versa. To provide some intuition, we give two examples where we would observe such a change in drift. In the context of fisheries, the term $(\mu + \lambda)$, where $\lambda < 0$, may indicate recruitment overfishing which occurs when the parent stock (spawning biomass) is depleted to a level where it no longer has the reproductive capacity to replenish itself, not having enough adults to produce recruits thus changing the genetic makeup of the population over time (Pauly (1983)). The collapse of the Atlantic northern cod in the early Nineties in Newfoundland, Canada, was attributed to gross overestimation of stock sizes and the failure to recognize that recruitment overfishing was a definite possibility (Walters and Maguire (1996)). Similarly, logging and timber production have a direct impact on forest recovery and tree recruitment and growth. This is seen in the tropical forests of Ghana which have been unsustainably logged. Hawthorne et al. (2012) suggest that post-harvest forest regeneration may have been affected and that full recovery of tree stocks is unlikely, even in three further felling cycles.

Equation (2) implies that the firm's harvesting activities do not affect the resource's ability to regenerate in any way. However, this assumption does not seem grounded in empirical observation and it can be seen from the examples above that often the firm's harvesting decisions influence the resource's recruitment and growth process. We therefore rewrite (2) as:

$$dX_t = (\mu + \lambda(q_{ex}) - q_t)dt + \sigma dW_t, \quad (3)$$

where ex is the past time period that determines the magnitude of λ . We therefore study a framework in which *past extraction decisions* determine the future changes in resource growth. We want to model the scenario in which at a given change point in time θ , which is happening with certainty but at time unknown, the stochastic differential equation (SDE) driving the resource stock will switch between drifts, and the growth rate of the resource will change:

$$dX_t = \begin{cases} (\mu - q_t)dt + \sigma dW_t & t < \theta \\ (\mu + \lambda(q_{ex}) - q_t)dt + \sigma dW_t & t \geq \theta. \end{cases} \quad (4)$$

The sign of $\lambda(q_{ex})$ can be both positive or negative, which represents the fact that the effect of firm extraction on the resource growth can be both positive or negative. This also implies that the firm's actions influences the magnitude of the change of regime. Note that since the occurrence of θ is certain, the question faced by the monopolist is not *if* a regime shift will

occur but rather *when*. This framework seems appropriate for today, since the focus has moved from questions regarding the probability of the occurrences of collapses and regime shifts, to the question of when and how such occurrences will have to be dealt with.

The firm now faces two sources of uncertainty when choosing the harvesting policy that maximizes its profits. The first is the variance of the Gaussian noise source σ^2 , which is the variation inherent to the natural randomness of environmental conditions: we choose the diffusion coefficient σ to be independent of the state X_t (i.e. a drifted Brownian motion) in order to include the possibility that the exogenous environmental shocks may drive the resource to extinction, something that log-normal fluctuations in a geometric Brownian motion by construction cannot represent. The second source is the *timing* θ of the shift, at which the resource's drift changes from μ to $\mu + \lambda(q_{ex})$.

3.2 Firm Dynamics

We consider a risk-neutral monopolist facing a linear inverse demand function of the form $p(q) = a - bq$, with a cost function defined as $cq + F$, where $c, F \geq 0$. Cost function of this form also allows us to flexibly model a natural monopoly since the average cost $AC = c + \frac{F}{q}$ is decreasing in output.⁷ A natural monopoly such as a water utility company is a relevant illustration of our model as there are high fixed costs and relatively small variable costs. The harvesting rate is chosen by the firm in order to maximize the expected value of the sum of discounted profits subject to the constraint (4), and the profit function takes the form

$$\Pi(q) = [(a - bq)q - cq - F] \quad (5)$$

3.3 Optimal Detection

The firm's problem now involves the *detection* of the change in drift of X_t , as seen in (4). The monopolist monitors the resource stock via sequential observations and uses quickest detection method to detect the regime change. This comprises of three variables: a stochastic process under observation (the evolution of the renewable resource), a change point at which the statistical properties of the process undergo a change (a regime shift), and a decision maker that observes the stochastic process and aims to detect this change (the monopolist). This method builds on change-point problems and extends it to the sequential framework where as long as the behavior of the observations is consistent with the initial state, one is content to let the process continue. However, if the state changes, then the observer would like to detect it as soon as possible after its occurrence. The gist is to produce a detection policy that minimizes the average delay to detection subject to a bound on the average frequency of false alarms (Tartakovsky et al.

⁷The technical definition of a natural monopoly is that the cost function is subadditive. That is $c(q_1+q_2)(q_1) + c(q_2)$. Hence it is always cheaper to produce $q_1 + q_2$ units of output using a single firm than using two or more firms. For more detail refer to Sharkey et al. (1983) and Baumol et al. (1982)

(2014)).⁸

The firm therefore searches for a “rule” (an optimal stopping time) τ adapted to the filtration \mathcal{F}_t , at which it detects the change point θ , so it may reassess its harvesting decisions given the change of environment in which it operates. In the period before θ , the dynamics of the resource X_t are determined by the (possibly nonlinear) SDE

$$dX_t = (\mu - q_t)dt + \sigma dW_t.$$

Girsanov theory tells us that the process

$$M_t = \exp\left(-\int_0^t \frac{\mu - q_s}{\sigma} dW_s - \frac{1}{2} \int_0^t \frac{(\mu - q_s)^2}{\sigma^2} ds\right)$$

is a P -martingale. Therefore, the process

$$\tilde{W}_t = W_t + \int_0^t \frac{\mu - q_s}{\sigma} ds$$

is a Q -Brownian motion, where one obtains the new probability measure by $Q = \mathbb{E}_P(M_t)$. The process X_t therefore admits the representation

$$X_t = x_0 + \int_0^t d\tilde{W}_s$$

and is therefore a Brownian motion under the measure Q . The firm’s detection problem now becomes

$$dX_t = \begin{cases} d\tilde{W}_t & t < \theta \\ \lambda(q_{ex}) + d\tilde{W}_t & t \geq \theta. \end{cases} \quad (6)$$

If the period ex that determines λ is outside the interval $[0, t]$, then the firm’s detection problem reverts exactly to the *Brownian disorder* problem, which is the detection of the change between a martingale and a sub/supermartingale, depending on the sign of λ . This requires that the harvesting decisions, that define both sign and magnitude of the change in resource growth, be set strictly before the time of the initial condition on X (here normalized to 0, i.e. X_0).

Change-point detection in the disorder problem involves the optimization of the trade off between two measures, one being the delay between the time a change occurs and it is detected i.e. $(\tau - \theta)^+$, and the other being a measure of the frequency of false alarms for events of the type $(\tau < \theta)$. This problem has been first studied by Shiryaev (1963), and the procedure of the cumulative sum process (CUSUM) has been proven to be optimal by Shiryaev (1996) and in the case of multiple drifts by Hadjiliadis and Moustakides (2006). The firm minimizes the worst

⁸For a short introduction to quickest detection methods refer to Polunchenko et al. (2013) For a more detailed review we refer to Poor and Hadjiliadis (2008)

possible detection delay over all possible realizations of paths of X_t before the change and over all possible change points θ . This is given by

$$J(\tau) = \sup_{\theta} \text{ess sup } \mathbb{E}_{\theta}[(\tau - \theta)^+ | \mathcal{F}_{\theta}] \quad (7)$$

and the stopping rule is obtained by minimizing (7) under a “false alarm” constraint. This stochastic control problem is given by

$$\min_{\tau} J(\tau) \quad \text{s.t.} \quad \mathbb{E}_{\theta=\infty}[\tau] = T.$$

This constraint gives the class of stopping times τ , for which the mean time $\mathbb{E}_{\theta=\infty}[\tau]$ until giving a (false) alarm is equal to T . It can be interpreted as a measure of the “quality” of the detection system, since it fixes the expected delay in the detection under a false alarm, i.e. when $\theta = \infty$ (the process never actually changes regime).

It is shown by Hadjiliadis and Moustakides (2006) that one can only focus on the constraints that bind with equality. The CUSUM procedure involves first observing the process given by the logarithm of the likelihood ratio (the Radon-Nikodym derivative) of the process X_t (note that we are under the measure Q) under the two regimes and comparing it with its minimum observed value. Define

$$u_t(\beta) = \log \frac{dQ_{\theta=0}}{dQ_{\theta=\infty}} = \lambda(q_{ex})X_t - \frac{\lambda(q_{ex})^2}{2}t.$$

The CUSUM statistic process is then given by the difference at any instant $s \leq t$ between u_t and its minimum obtained value up to that instant, namely

$$CS_t(\lambda(q_{ex})) = u_t(\lambda(q_{ex})) - \inf_{0 \leq s \leq t} u_s(\lambda(q_{ex})) \geq 0.$$

This can be interpreted simply by noticing that if the two regimes are very similar (i.e. $|\lambda|$ is very small), then the Radon-Nikodym derivative will be close to unity, implying that the CUSUM process will be most of the time close to zero, and unless the diffusion parameter is very small it will be difficult to detect the presence of such a small drift. If on the other hand the two regimes are rather different, then one should be able to detect more easily when the regime changes, and the CUSUM process should reflect this change as it increases. One would therefore expect to search for a threshold in order to determine when the CUSUM process is “large enough” to reflect the change of regime: this is indeed the case. Shiryaev (1996) and Hadjiliadis and Moustakides (2006) show that the optimal CUSUM stopping rule is given by the stopping time

$$\tau(\lambda(q_{ex}), \nu) = \inf\{t \geq 0; CS_t \geq \nu\}, \quad (8)$$

where the threshold ν is given by the root of the equation

$$\frac{2}{\lambda(q_{ex})^2}(e^\nu - \nu - 1) = T.$$

It can be shown that the delay function of this procedure is given by

$$\mathbb{E}[\tau(\lambda(q_{ex}), \nu)] = \frac{2}{\lambda(q_{ex})^2}(e^{-\nu} + \nu - 1). \quad (9)$$

At the stopping time τ , therefore, the firm will detect the change in drift of λ in (6), which means that the firm will have detected a change from a Q -martingale to a Q -sub/supermartingale. Note immediately that the larger the change in drift λ , the smaller the threshold ν and the “earlier” one expects the CUSUM process to hit the threshold after the change occurred. If λ is very small, then ν will be very large and the firm may wait for much longer before detecting a change of regime: in such a case it may be that $\tau(\lambda(q_{ex}), \nu) \geq T$, and once T is reached the firm will assume that the regime has changed.

The effective time period in which the firm optimizes is therefore between $t = 0$ and the final time given by the minimum between T and $\tau(\lambda(q_{ex}), \nu)$, the actual time at which the regime shift occurs plus the delay of detection. In other words, the firm programs its profit maximization assuming that the non-controlled part of the drift in the SDE driving X_t is given by μ , and subsequently by $(\mu + \lambda(q_{ex}))$. The “tolerance” T is chosen by the firm; however, $\tau(\lambda(q_{ex}), \nu)$ is a random variable. Since the firm knows the average delay time of detection, as given by (9), it can assume as time horizon the sum of the expectations of both change-point and delay, which is equivalent to taking a time interval $[0, \min\{T, \tau_c = \mathbb{E}[\theta] + \mathbb{E}[\tau(\lambda(q_{ex}), \nu)]\}]$. In the baseline detection case the firm has an uniform prior on the time of the regime shift: this implies that simply $\mathbb{E}[\theta] = T/2$.

4 Profit Maximization

The simplest way of modeling a regime shift is to assume that the shift occurs only once, as in Polasky et al. (2011) and Ren and Polasky (2014). However, as pointed by Sakamoto (2014), regime shifts are better modeled as open-ended processes. An example being the Pacific ecosystem, where in the mid-1970s, the Pacific changed from a cool “anchovy regime” to a warm “sardine regime” and a shift back to an anchovy regime occurred in the middle to late 1990s (Chavez et al. (2003)). Within a multi-regime shift setting, in which the firm detects multiple regime changes throughout subsequent periods, the stochastic control problem of the firm will read:

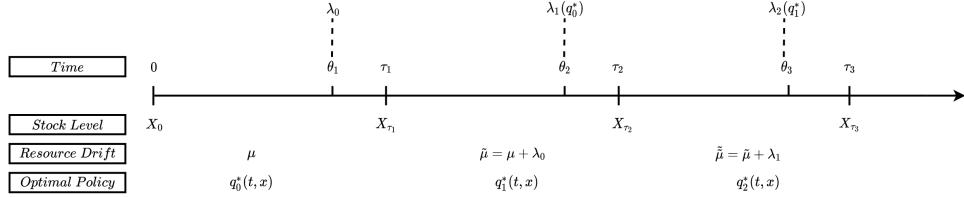


Figure 3: Sequential Detection

$$\begin{aligned}
& \sup_{q \in Q} \quad \sum_{i=0}^{\infty} \mathbb{E}_{\tau_i} \int_{\tau_i}^{\tau_{i+1}} \Pi(t, q_t) e^{-\rho t} dt \\
& dX_t = \begin{cases} (\mu + \lambda_i(q_{i-1}) - q_t) dt + \sigma dW_t, & t \in [\tau_i, \tau_{i+1}) \\ (\mu + \lambda_{i+1}(q_i) - q_t) dt + \sigma dW_t, & t \geq \tau_{i+1}, i \in \mathbb{N}. \end{cases} \\
& X_t \geq 0 \quad \forall t \\
& \tau_i = \min \{T, \mathbb{E}[\theta] + \mathbb{E}[\tau(\lambda_i), \nu]\}
\end{aligned} \tag{10}$$

where $i \in \mathbb{N}$ are the different periods, and the harvesting policy exists among the class of admissible controls Q . Here $\lambda_0 = 0$ and τ_i, λ_i are the subsequent periods and relative changes in resource growth. We assume $\tau_0 = 0$ for simplicity. Here we formalize the structure of the firm's harvesting decisions in a sequential manner, where the firm assumes a constant $\lambda(q_{ex})$ for each period⁹. To analyse the firm's optimization problem in a sequential detection scenario we work through the schematic representation seen in Figure 3.

4.1 Regime $[0, \tau_1]$

At time $t = 0$ the firm believes that the resource is driven by a diffusion process with the natural growth rate μ and begins harvesting activity at level $q^*(0, x_0)$. At a random time $\theta_1 \in [0, T]$, there is an initial exogenous change, $\lambda_0 < 0$, in the resource dynamics.¹⁰ Until the detection of this change, the firm operates in an environment where the resource evolves according to the process

$$dX_t = (\mu - q_0^*(t, X_t)) dt + \sigma dW_t, \quad t \in [0, \tau(\lambda_0, \nu)], \tag{11}$$

where $\tau(\lambda_0, \nu) \leq T$ is the detection time. The final time of the period which the firm uses as a reference for its decisions is given by

⁹The explicit dependence of the stopping time τ on λ makes the control variable q and the limit of integration τ_1 simultaneous, and the model becomes intractable. In order to circumvent this issue, we model the firm to detect a change in drift $\lambda(q_{ex})$ which is determined by extraction in the *previous* period

¹⁰The first change is exogenous so as to start the process of subsequent adjustment.

$$\tau_1 = \mathbb{E}[\theta] + \mathbb{E}[\tau(\lambda_0, \nu)] = \mathbb{E}[\theta] + \frac{2}{\lambda_0^2} (e^{-\nu} + \nu - 1) \quad (12)$$

where the threshold ν solves $\frac{2}{\lambda_0^2} (e^\nu - \nu - 1) = T$. Within this time interval $[0, \tau_1]$, the value of the firm is given by

$$\begin{aligned} V(0, X_0) &= \sup_{q \in Q} \mathbb{E}_0 \int_0^{\tau_1} \Pi(q) e^{-\rho t} dt \\ \text{s.t. } dX_t &= (\mu - q) dt + \sigma dW_t, \\ X_t &\geq 0. \end{aligned} \quad (13)$$

Before solving the problem, let us first characterize the solution given the positivity constraint. The Hamilton-Jacobi-Bellman (HJB) equation for the firm's optimization problem reads

$$0 = V_t - \rho V + \max_{q \in Q} \{(a - bq)q - cq - F - qV_x\} + \mu V_x + \frac{\sigma^2}{2} V_{xx}, \quad X_t \geq 0. \quad (14)$$

where Q is the set of admissible Markov controls for which $q^* \geq 0, X^*(t, q^*) \geq 0$.¹¹ Once solved, this problem will yield a control in the feedback form $q(t, X_t)$. Because of the constraint $X_t \geq 0 \forall t \in [0, \tau_1]$, the value function $V(t, x)$ is not necessarily always differentiable. Using viscosity solutions, as first shown in the fundamental work by Crandall and Lions (1981), we show in the appendix that the value function V is a weak solution of the optimization problem (14), and once we obtain a solution for V we can conclude it will solve the firm's problem (in a weak sense).

Equation (14) implies an optimal extraction policy given by

$$q^*(t, X_t) = \left[\frac{a - c - V_x}{2b} \right]_+. \quad (15)$$

Note that this implies that in order for extraction to stay positive, $V_x \leq a - c$, meaning the resource rent cannot exceed the demand intercept parameter. This is clearly a consequence of the assumption of linear demand, which results in a quadratic criterion. It will be clear in what follows that the solution will be naturally constrained by the boundary conditions to satisfy this requirement. Substituting in (14) and grouping terms, we obtain the following partial differential equation:

$$0 = V_t - \rho V + AV_x + BV_x^2 + \frac{\sigma^2}{2} V_{xx} + C \quad (16)$$

where the constants A, B and C are given by

¹¹See Fleming and Soner (2006) for the full definition of control admissibility.

$$\begin{aligned} A &= \mu - \frac{a-c}{2b}, \\ B &= \frac{1}{4b}, \\ C &= \frac{(a-c)^2}{4b} - F. \end{aligned}$$

The natural boundary conditions of this problem are given by

$$V(t, x) = 0 \text{ for } x < 0, \quad V(t, 0) = 0, \quad q(t, 0) = 0 \quad (17)$$

without imposing a smooth pasting condition because of the viscosity argument.

Because of the homogeneous form of the profit function, we guess a solution of the HJB equation of the form

$$V(t, x) = e^{\rho(t-\tau_1)} V(x)$$

and we linearize it with the nonlinear change of variable

$$V'(x) = \frac{\sigma^2}{2B} \frac{\psi'(x)}{\psi(x)} = e^{-\rho(t-\tau_1)} V_x(t, x)$$

where $\psi(\cdot)$ is a general twice differentiable function on \mathbb{R} . By this linearization, one can easily obtain the general solution

$$\psi_g(x) = c_1 e^{\alpha_1 x} + c_2 e^{\alpha_2 x}. \quad (18)$$

where $\alpha_{1,2} = \frac{-A \pm \sqrt{A^2 - 4BC}}{\sigma^2}$ and $\alpha_2 < \alpha_1$. The constants are given by the boundary conditions (17), after noticing that $V(t, 0) = 0$ implies $\psi(0) = 1$. The particular solution can be computed in closed form, but its expression is lengthy and therefore omitted, and henceforth only referred to as $\psi(x)$. The optimal harvesting policy in feedback form is therefore

$$q_0^*(t, x) = q^m - \sigma^2 \frac{\psi'(x)}{\psi(x)} e^{-\rho(\tau_1-t)}, \quad (19)$$

From (15) we also obtain the resource rent for the monopolist:

$$V_x = \sigma^2 \frac{\psi'(x)}{\psi(x)} e^{-\rho(\tau_1-t)} (2b + c) \quad (20)$$

The “instantaneous” drift of the optimally controlled stock is given by

$$\mu(x, t) = \mu - q^m + \sigma^2 \frac{\psi'(x)}{\psi(x)} e^{-\rho(\tau_1-t)}$$

and as $t \rightarrow \tau_1$ the effective discount rate reduces and the drift increases. At the end of the period, the optimally controlled stock will be given by

$$X_{\tau_1}^* = X_0 + [\mu - q^m] \tau_1 + \sigma^2 \int_0^{\tau_1} \frac{\psi'(X_t)}{\psi(X_t)} e^{-\rho(\tau_1-t)} dt + \sigma \int_0^{\tau_1} dW_t. \quad (21)$$

where the second integral is to be interpreted in the Itô sense. Similar to (19), the overall dynamics of the optimally controlled resource stock also comprise of a fixed growth part, given by the natural growth μ and market preferences, and a variable growth part.

4.2 Regime $[\tau_1, \tau_2]$

Once the new regime is detected at $t = \tau_1$, the firm then immediately reassesses its optimal policy to $q_1^*(t, x)$, as the dynamics of the resource stock are now

$$dX_t = (\mu - \lambda_0 - q_1^*(t, X_t))dt + \sigma dW_t, \quad t \in [\tau_1, \tau_2]$$

The optimal policy for this period is easily seen to have the same form as (19). Normalizing time to $t_0 = \tau_1$, one recognizes that the two problems are equivalent, with a change in drift from μ to $\mu - \lambda_0$. We therefore have

$$q_1^*(t, x) = q^m - \sigma^2 \frac{\tilde{\psi}'(x)}{\tilde{\psi}(x)} e^{-\rho(\tau_2-t)}, \quad (22)$$

where the exponents $\tilde{\psi}(x)$ include the new drift in the coefficient A . In the meantime, however, while the firm assumes a constant λ_0 , its past decisions start to catch up. At a random time θ_2 the growth of the “new” process will modify as a function of the past harvesting actions, yielding a change in drift $\lambda_1(q_0^*)$ given by

$$\lambda_1(q_0^*) = \begin{cases} \mu \Delta X_0 & \Delta X_0 < 0 \\ \mu \sqrt{\Delta X_0} & \Delta X_0 > 0 \end{cases} \quad (23)$$

$$\text{where } \Delta X_0 = \frac{X_{\tau_1}^* - X_0}{X_0} \quad (24)$$

Equations (23) and (24) indicate that the magnitude of change in drift λ depends on how much the resource stock has deviated from its initial value. The observed sign will depend on whether the firm’s harvesting actions have generated a net increase or decrease in the total stock of the resource. Note that the effect the net change has on the resource’s capacity to regenerate is not symmetric. When $\lambda_1(q_0^*)$ is negative, it has a linear impact on the growth rate. However when

$\lambda_1(q_0^*)$ is positive, the effect is concave. This is to capture the fact that an ecosystem is more vulnerable to negative shocks. The sign and magnitude of this regime shift is assumed known by the firm, but *when* it occurs is uncertain and to be detected. At $\tau_2(\lambda_1(q_0^*), \nu, T)$ the monopolist will (on average) detect this change in regime of the resource dynamics. Similar to (21), the resource stock at τ_2 will be

$$X_{\tau_2}^* = X_{\tau_1}^* + [\mu - \lambda_0 - q^m] \tau_2 + \sigma^2 \int_{\tau_1}^{\tau_1+\tau_2} \frac{\tilde{\psi}'(X_t)}{\tilde{\psi}(X_t)} e^{-\rho(\tau_2-t)} dt + \sigma \int_{\tau_1}^{\tau_1+\tau_2} dW_t.$$

4.3 Risk of Catastrophe $[\tau_2, \tau_3]$

We now illustrate the emergence of catastrophe risk. After the new regime is detected at $t = \tau_2$, the firm will reassess its optimal policy to $q_2^*(t, x)$ as the dynamics of the resource stock are now¹²

$$dX_t = (\mu - \lambda_0 - \lambda_1(q_0^*) - q_2^*(t, X_t))dt + \sigma dW_t, \quad t \in [\tau_2, \tau_3]$$

Let us suppose that $(\mu - \lambda_0 - \lambda_1(q_0^*)) > 0$ so that the firm does not find itself under risk. The firm at this point begins the detection process for the next change of regime and if $\lambda_2 < 0$, the firm will realize the future emergence of catastrophe risk if

$$\mu + \sum_{j=0}^{i=2} \lambda_j < 0,$$

noting that at the next detection time τ_3 the new regime will be one in which the drift of the resource stock process will be negative, meaning that the resource will have a net tendency to be driven towards an extinction state ($X = 0$).

We define the **risk of catastrophe** as the situation in which the instantaneous drift of the resource stock X_t is negative in period i at any time $t \in [\tau_i, \tau_{i+1}]$:

$$\mu + \sum_{j=0}^{i-1} \lambda_j - q^m + \sigma^2 \int_{\tau_i}^t \frac{\tilde{\psi}'(X_s)}{\tilde{\psi}(X_s)} e^{-\rho(\tau_{i+1}-s)} ds < 0, \quad (25)$$

which implies that $P(\lim_{t \rightarrow \infty} X_t = 0) = 1$.

First passage time to catastrophe: At this moment the firm may have to reassess its extraction policies, due to the fact that the resource growth rate has been affected by its past extraction decisions to a point where extinction is likely. In fact, the probability of the resource being zero in infinite time is unity, which means that the resource eventually *will* be depleted.

¹² λ_1 can be positive as well but for exposition we assume a negative regime shift.

The firm, however, can now exploit the non-stationary nature of the time intervals in which it operates: a first immediate analysis should be what happens if it stops extracting. Normalizing time to $\tau_i = 0$, we define the probability of extinction as

$$\phi(x) = \Pr \left[\inf_{t \in \mathbb{R}^+} X_t \leq 0 \mid X_0 = X_{\tau_i}^*, q^*(t, X_t) = 0 \right] \quad (26)$$

and the first time to catastrophe as

$$\tau_c = \inf [t \mid X_t \leq 0, X_0 = X_{\tau_i}^*, q^*(t, X_t) = 0]. \quad (27)$$

Then X_t follows simply a drifted Brownian motion and the problem is equivalent of finding where a standard Brownian motion crosses the line $x - \mu - \sum_{j=0}^i \lambda_j$ (remember that $\mu + \sum_{j=0}^i \lambda_j$ is negative). It's a classic stochastic analysis problem, and it allows the firm to realize that if it stops extracting the expected time to catastrophe is

$$\mathbb{E}\tau_c = \frac{X_{\tau_i}^*}{\left| \mu + \sum_{j=0}^i \lambda_j \right|}. \quad (28)$$

and the probability of extinction is

$$\phi(x) = \exp \left(-\frac{2 \left(|\mu + \sum_{j=0}^i \lambda_j| \right)}{\sigma^2} x \right). \quad (29)$$

If $\mathbb{E}\tau_c \leq \tau_{i+1}$, on average the resource will be depleted within the detection period even if the firm stops extracting altogether: we are therefore in a situation of **irreversible catastrophe**, where even the most precautionary of extraction behavior cannot avoid on average the resource from being depleted. In other words, since extraction always reduces the drift, (28) gives the upper bound on all first times to catastrophe. Since deviation from the optimal policy is costly, it is likely that the firm will continue its extraction policy until extinction. If the firm stops extracting, then the first passage time to catastrophe τ_{cat} , for a resource stock starting at $X_{\tau_i}^*$, will be distributed according to the following density:

$$\begin{aligned} \mathbb{P}\{\tau_{cat} \in dt\} &= \frac{X_{\tau_i}^*}{\sqrt{2\pi\sigma^2 t^3}} \exp \left(-\frac{(X_{\tau_i}^* - (\mu + \sum_{j=0}^i \lambda_j)t)^2}{2\sigma^2 t} \right) dt, \\ &= IG \left(\left| \frac{X_{\tau_i}^*}{\mu + \sum_{j=0}^i \lambda_j} \right|, \left(\frac{X_{\tau_i}^*}{\sigma} \right)^2 \right), \end{aligned} \quad (30)$$

which follows an inverse Gaussian distribution, as seen in Figure 4.

Because of the stochastic fluctuations, the firm cannot know with certainty whether the first passage time will happen before the next regime change, but it can have an average measurement

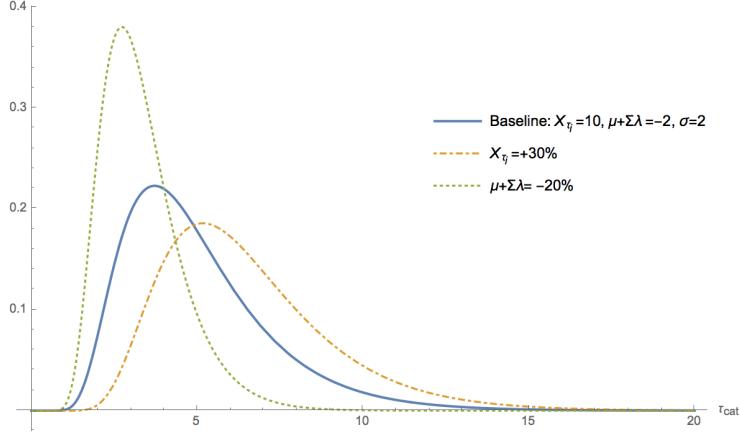


Figure 4: Distribution of the time to catastrophe and effect of a higher initial level of stock (dot-dashed) and of a larger regime shift magnitude (dashed).

of its probability. If $\mathbb{E}\tau_c \geq \tau_{i+1}$, so if $X_{\tau_i} > \mu\tau_{i+1}$, catastrophe is on average avoidable within the first detection period if the firm stops extraction, therefore the firm can study whether its optimal extraction policy allows to avoid it as well. In other words, the firm wants to check whether

$$\begin{aligned} \mathbb{E}\tau_c &\leq \tau_{i+1}, \\ \tau_c &= \inf[t | X_t \leq 0, t \in [0, \tau_{i+1}], X_0 = X_{\tau_i}^*]. \end{aligned}$$

Define $\psi(t) = \psi(t; X_{\tau_i}, 0)$ the density function of the first time to catastrophe: then we have that

$$1 - \psi(t) = 1 - \phi(0, t), \quad (31)$$

where $\phi(x, t)$ is the probability that the optimally controlled resource stock X_t^* hits the absorbing barrier at 0, and can be written as

$$\phi(x, t) = \Pr \left[\inf_{s \in [t, \tau_{i+1}]} X_s^* \leq 0 \middle| X_t = x \right],$$

for $0 \leq t \leq \tau_{i+1}$. The firm therefore has to solve the Kolmogorov forward equation given by

$$\frac{\partial}{\partial t} \phi(x, t) + \frac{\partial}{\partial x} \phi(x, t) \left(\mu + \sum_{j=1}^{i-1} \lambda_j - q^*(t, x) \right) + \frac{\sigma^2}{2} \frac{\partial^2}{\partial x^2} \phi(x, t) = 0 \quad (32)$$

with absorbing boundary conditions given by

$$\begin{cases} \phi(x, \tau_{i+1}) = 1 & x \leq 0 \\ \phi(x, \tau_{i+1}) = 0 & x > 0, \\ \phi(0, t) = 1, \\ \phi(t, \infty) = 0. \end{cases} \quad (33)$$

The KFE for this problem has no closed form solution, given the dependence of the extraction policy on both x and t , and needs to be solved numerically with standard methods. Once the solution is obtained, the firm can recover the density of the first time to catastrophe τ_c from (31) and compute its numerical first moment: if $\mathbb{E}\tau_c \geq \tau_{i+1}$ the firm continues its optimal extraction policy.

4.4 General Solutions for Period $[\tau_i, \tau_{i+1}]$

More generally, for the period $[\tau_i, \tau_{i+1}]$ where $i = 1, 2 \dots n$ we can model the optimal extraction policy as:

$$q_i^*(t, x) = q^m - \underbrace{\sigma^2 \frac{\psi'(x)}{\psi(x)} e^{-\rho(\tau_{i+1}-t)}}_{q^v(t, x)} \quad (34)$$

the resource rent as:

$$V_x(t, x) = q^v(t, x)2b \quad (35)$$

the optimally controlled stock at the time of detection as:

$$X_{\tau_i}^* = X_{\tau_{i-1}}^* + \left[\mu + \sum_{j=0}^{i-1} \lambda_j - \lambda_{i-1} - q^m \right] \tau_i + \sigma^2 \int_{\tau_{i-1}}^{\tau_{i-1}+\tau_i} \frac{\tilde{\psi}'(X_t)}{\tilde{\psi}(X_t)} e^{-\rho(\tau_i-t)} dt + \sigma \int_{\tau_{i-1}}^{\tau_{i-1}+\tau_i} dW_t. \quad (36)$$

the change in the growth of the resource dependent on its past harvesting actions as:¹³

¹³Note that in the first period $[0, \tau_1]$ the change in drift, λ_0 is assumed to be exogenous and not dependent on past harvest efforts.

$$\lambda_i = \begin{cases} (\mu + \sum_{j=0}^{i-1} \lambda_j - \lambda_{i-1}) \frac{X_{\tau_i}^* - X_{\tau_{i-1}}^*}{X_{\tau_{i-1}}^*} & \Delta X_{\tau_{i-1}}^* < 0 \\ (\mu + \sum_{j=0}^{i-1} \lambda_j - \lambda_{i-1}) \sqrt{\frac{X_{\tau_i}^* - X_{\tau_{i-1}}^*}{X_{\tau_{i-1}}^*}} & \Delta X_{\tau_{i-1}}^* > 0 \end{cases} \quad (37)$$

and the firm will (on average) detect the regime shift at:

$$\mathbb{E}[\tau_{i+1}] = \mathbb{E}[\theta] + \mathbb{E}[\tau(\lambda(q_i^*), \nu, T)] \quad (38)$$

The optimal extraction (34) consists of two parts: one driven purely by market preferences as seen in $q^m = \frac{a-c}{2b}$. This is the quantity at which the monopolist's marginal revenue equals marginal cost, it's the profit maximizing harvesting policy the monopolist would choose if there were no fluctuations in the evolution of the resource (i.e. if $\sigma = 0$). The second part not only consists of market preferences but is variable and explicitly dependent on state X_t and modulated by the distance between present and the detection time, representing the time horizon of the firm. Observe that V_x here is the rent associated with a unit of the resource stock. It is the scarcity value or the market value of the marginal unit of *in situ* stock. Note that when the rent of the resource rises, q^* decreases¹⁴. Observe that in each period the final level of resource, $X(t)$, is a random variable, and therefore so is the impact on the new growth rate, however it is continuously dependent on the optimal harvesting policy. The variation in $X(t)$ is conserved in the *magnitude*, the absolute value of the percentage change in the resource stock translates directly to a change in drift. This is observed in Figure 5 where we show ten simulated time paths of an the optimally controlled stock of resource. Here the first detection time is common to all but subsequent detections are extraction-dependent.

Due to the sequential nature of the detection process and the stochastic dynamics of the resource, there is no steady state in our model. The system is non stationary and is randomly changing and as a result optimal harvest must be specified for every state that can possibly occur. Additionally,

¹⁴The optimal harvesting function exhibits a sigmoid-like form. Assume for the sake of exposition $t = \tau_c$, $\sigma = 1$ and $a = 2b + c$, one obtains

$$q^* = \frac{c_1(1 - \alpha_1)e^{\alpha_1 x} + c_2(1 - \alpha_2)e^{\alpha_2 x}}{c_1e^{\alpha_1 x} + c_2e^{\alpha_2 x}}.$$

If we have $c_1 = c_2$, $\alpha_2 < 1 < \alpha_1$, we obtain a shifted hyperbolic tangent function, directly related to the logistic function. For general parameter values, therefore, the optimal extraction policy has a modulated sigmoid form. This results in the following limiting behavior:

$$\begin{aligned} \lim_{x \rightarrow \infty} q^*(t, x) &= q^m - \nu(\Theta)e^{-\rho(\tau_1 - t)}, \\ \lim_{\tau_c \rightarrow \infty} q^*(t, x) &= q^m. \end{aligned}$$

where ν is a general continuous and bounded function of the model parameters. This result shows that for any time $t \in [0, \tau_1]$, there is a maximum harvesting level given by a fixed amount, generated by market conditions, minus a parameter which incorporates the dynamics of the resource stock and the time horizon of the firm. If this horizon is long enough, all resource-related parameters are ignored and the monopolist's optimal harvest is entirely driven by the market.

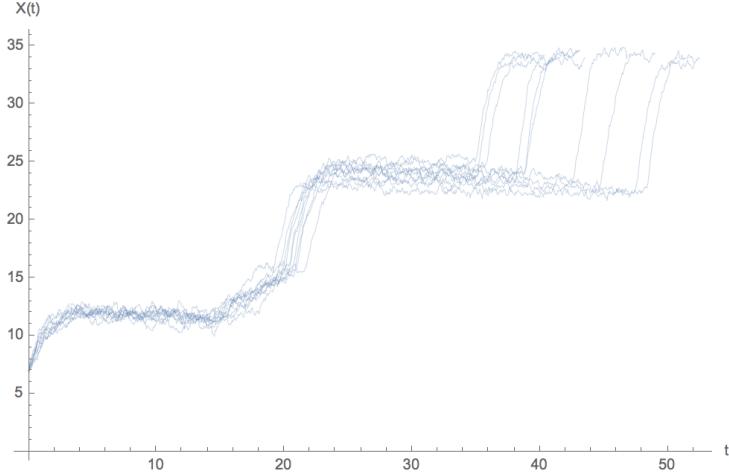
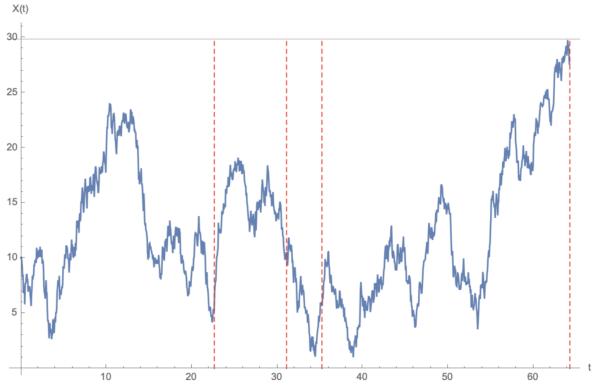


Figure 5: Simulation of 10 time paths with same parameters resulting in different extraction-dependent detection times. All simulations are done with a Shoji-Ozaki discretization method for the time-dependent drift.

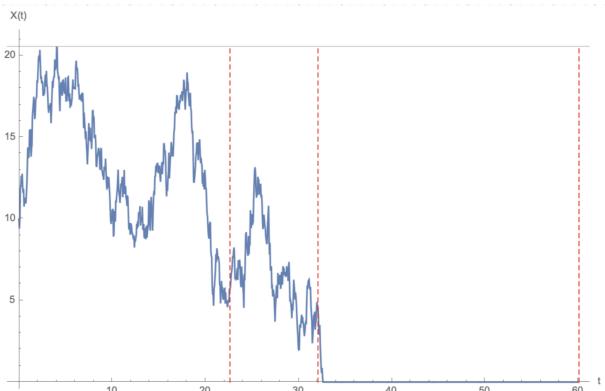
in a multi-regime setting, the detection of each regime shift alters the monopolist's time horizon. The larger is the difference between the initial and final level of stock, the larger will be the magnitude of the change in resource growth rate λ_i . This implies, on average, an *earlier* expected time of detection. Once the firm detects the regime shift, the magnitude of change in the resource growth will either increase or decrease the probability of extinction of the resource by entering the SDE drift with the same sign as the difference between initial and final level of resource biomass. This is evident in panel (a) of Figure 6, which shows a possible time path of the stock biomass, for the first four periods, being harvested under the profit maximizing policies of the firm. As the monopolist detects each regime shift, represented by the red dashed lines, it's horizon for the period changes and it pursues the appropriate optimal policy. Panel (b) shows an example of the firm extracting the resource to extinction, with a collapse occurring in the third period. The varying time horizon of each period plays into the firm's extraction decisions.

5 Real-time detection and optimal extraction

The optimal extraction policy in each time interval $[\tau_i, \tau_{i+1}]$ is obtained by assuming as time horizon the expectation of the optimal stopping time $\tau_{i+1} = \min\{T, \mathbb{E}[\theta] + \mathbb{E}[\tau(-\lambda, \nu)]\}$. This is therefore an *ex ante* policy: the actual detection of when the regime shift happens is only represented via a first-order stochastic criterion. The time θ at which the regime changes, however, is a random variable: the firm therefore will use the expected detection time (12) to evaluate the boundary conditions, but simultaneously observe continuously the optimally controlled level of stock X_t , change to the measure Q and compute the Radon-Nikodym derivative of the two measures (before and after the regime change) and check whether its value exceeds the threshold value ν . If the threshold is reached *before* the expected detection time τ_{i+1} , then the firm



(a)



(b)

Figure 6: Simulated Time Paths of the Optimally Controlled Stock Biomass. Red dashed lines represent detection times. Panels (a) and (b): For a demand function of the form $p(q) = 3 - 0.1q$, variable cost function $c(q) = 0.5q^2/2$ and fixed cost $F = 0.25$. The natural growth of the resource $\mu = 5$, variance $\sigma = 3$ and $T = 50$. $\lambda_0 = -1.5$ and $X_0 = 10$. The values are in thousand tonnes and years. Panel (b) results in resource extinction.

simply switches to the subsequent period with the modified drift, since the regime shift has been detected. If the expected detection time τ_{i+1} is reached and the threshold has not yet been reached, implying that the regime has not yet shifted, the firm continues the optimal extraction assuming the same underlying resource dynamics, but now in the an infinitesimal time interval as horizon. In other words, the infinitesimal optimal extraction policy if the expected detection time is exceeded is given by

$$q_i^*(t, x, \lambda_{i-1}) = q^m - \sigma^2 \frac{\psi'(x, \lambda_{i-1})}{\psi(x, \lambda_{i-1})} e^{-\rho(T-t)}, \quad t \in [\tau_{i+1}, T], \quad (39)$$

until either the Radon-Nikodym derivative of the measures of the two regimes (under the measure Q by which X_t is a Q -Brownian motion) reaches the threshold ν , or until the firm's tolerance time limit T is reached.

This notion of observation under measure changes might appear as a mathematical abstraction: we note, however, that the disorder problem (6) based on the observation of the resource stock X_t is equivalent in probability to the disorder problem based on the observation of the *residual process* given by

$$Y_t = X_t - \int_0^t \frac{\mu + \sum_{j=1}^{i-1} \lambda_j - q^*(s, X_s)}{\sigma} ds \quad (40)$$

under the original measure. In other words, the firm can detect the change by either observing the resource stock and changing measure appropriately, or by extracting residuals from the stock variation, the growth rate and the optimal extraction policy and then studying the original P -Brownian motion. The computational difference between the two is marginal if the extraction policy is of simple form, such as the constant part of the extraction sigmoid such that the resulting controlled resource stock effectively remains Gaussian, but the second strategy could be of substantially simpler implementation for when the extraction policy is in its nonlinear part. If real-time observations are not continuous but rather arrive at discrete times $t_i, i \in \mathbb{N}$, and assuming a constant frequency between times Δt , then the residual process on which the firm has to apply the detection procedure is the stationary process $X_{t_i} - X_{t_i - \Delta t} - (\mu + \sum_{j=1}^{i-1} \lambda_j - q^*(t, X_{t-\Delta t}))\Delta t$ (after standardization of the diffusive part).

6 Characteristics of the Solution

With (34) and (35), we can now examine how a change in regime, its magnitude and the average time of detection affects the firm's extraction decisions. To do this we choose a range of values for the model parameters which are meant to be largely illustrative. The firm incurs a variable cost with $c = 3$ and a high fixed cost of 30000 $\$/month$ and applies a discount rate of $\rho = 0.02$. The resource has an intrinsic growth of $\mu = 25000 \text{ tonnes/month}$ and $\sigma = 5000 \text{ tonnes/month}$.

We focus on the case of a negative regime shift as it is of more interest and relevance today. Suppose the ecological system undergoes a regime shift of magnitude $\lambda_0 = -5000 \text{ tonnes/month}$ resulting in a modified drift $\tilde{\mu} = \mu + \lambda_0 = 20000 \text{ tonnes/month}$. In Figure 7, the green shaded regions depict the evolution of the firm's optimal extraction policies up until it detects this regime shift at $\mathbb{E}[\tau_1] = 40$. Therefore, within the first interval $[0, \tau_1]$, the extraction levels reflect the firm's assumption that the resource is growing at its natural rate of growth as shown in (19). Once this regime is detected, the firm updates its assessment and maximizes its profits with respect to the new drift $\tilde{\mu}$. Given the current period's extraction policy q_0^* , the next regime shift is of a similar magnitude and the firm will on average detect it 40 months later as well, meaning an $\mathbb{E}[\tau_2] = 40$. Both panels show the evolution of the extraction strategy in each regime for the same problem but from different perspectives. Due to the expected time of detection of both regimes being equivalent, Panel (a) depicts the evolution in the new regime overlapping with the previous regime. Panel (b) shows the events in a sequential manner.

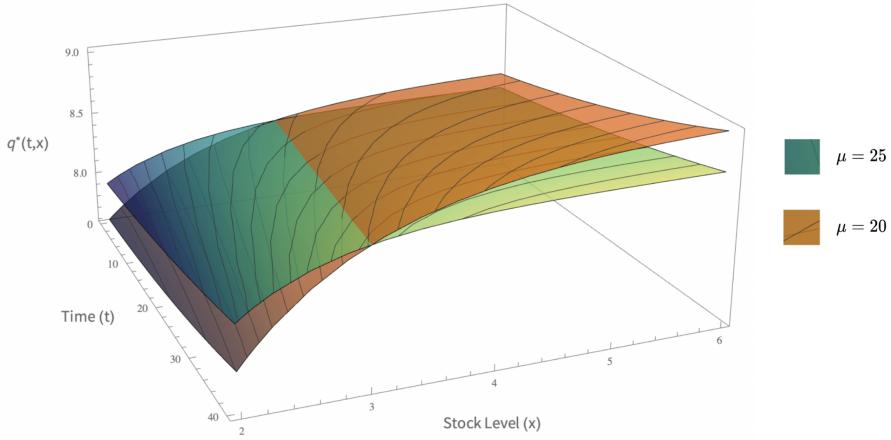
Before we discuss how the monopolist changes its extraction after a regime shift, we characterize more precisely the nature of the firm's extraction policy. An **aggressive** extraction strategy is one where, for all else equal, at the level of optimally controlled stock observed at the detection of the regime shift, there exists a time in the new regime where $q_1^*(t, X_{\tau_1}^*) > q_0^*(\tau_1, X_{\tau_1}^*)$ where q_0 is the extraction policy for the parameters of the interval $[0, \tau_1]$, q_1 is for the post-regime shift interval $[\tau_1, \tau_2]$ and $t \in [\tau_1, \tau_2]$. Since q^* is monotonically increasing in time, this implies that at the subsequent expected time of detection τ_2 there exists an optimally controlled stock level at which $q_1^*(\tau_2, X_{\tau_1}^*) = q_0^*(\tau_1, X_{\tau_1}^*)$, and we call it the threshold X_{th}^* . If $X_{\tau_1}^* > X_{th}^*$ then there exists a time $\bar{t} \in [\tau_1, \tau_2]$ where the firm switches to an aggressive extraction policy, given by:

$$\bar{t} = \frac{1}{\rho} \ln \left(\frac{\psi_0'(X_{\tau_1}^*)}{\psi_0(X_{\tau_1}^*)} \frac{\psi_1(X_{\tau_1}^*)}{\psi_1'(X_{\tau_1}^*)} \right) + \tau_2 \quad (41)$$

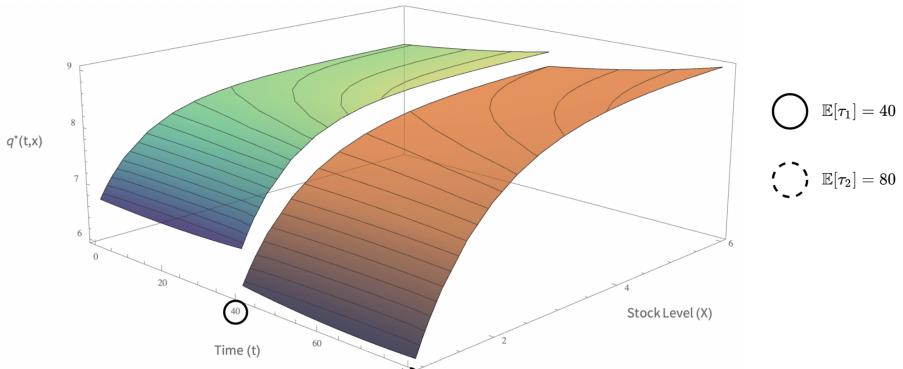
If $X_{\tau_1}^* < X_{th}^*$ then $\bar{t} \notin [\tau_1, \tau_2]$ and the monopolist will never increase extraction in the new regime with respect to its past extraction policy, thus adopting a **precautionary** strategy where $q_1^*(t, X_{\tau_1}^*) < q_0^*(\tau_1, X_{\tau_1}^*)$ for all $t \in [\tau_1, \tau_2]$.

6.1 Role of the market

For the parameters given in Figure 7 we find $X_{th}^* = 3.05$ and for stock levels below this threshold a precautionary behaviour is observed. For levels greater than X_{th}^* we find that although after the immediate detection of the regime change the firm may reduce its extraction, over the course of the new regime it continues to increase its extraction eventually outpacing the levels extracted in the old regime therefore adopting an aggressive approach. To understand this result we look at the dynamics of the resource rent in (35) and as seen in Figure 8. We find:



(a)



(b)

Figure 7: Panel (a) and (b) show the optimal extraction policies for the monopolist for the same problem but from two different perspectives. The demand function is of the form $p(q) = 15 - 0.75q$ and cost function $3q + 30$. The intrinsic growth of the resource is $\mu = 25$, variance $\sigma = 5$. The first regime shift is detected at $\tau_1 = 40$, when the drift changes from $25 \rightarrow 20$. The second regime shift is detected at $\tau_2 = 80$. The values are in thousand tonnes and years.

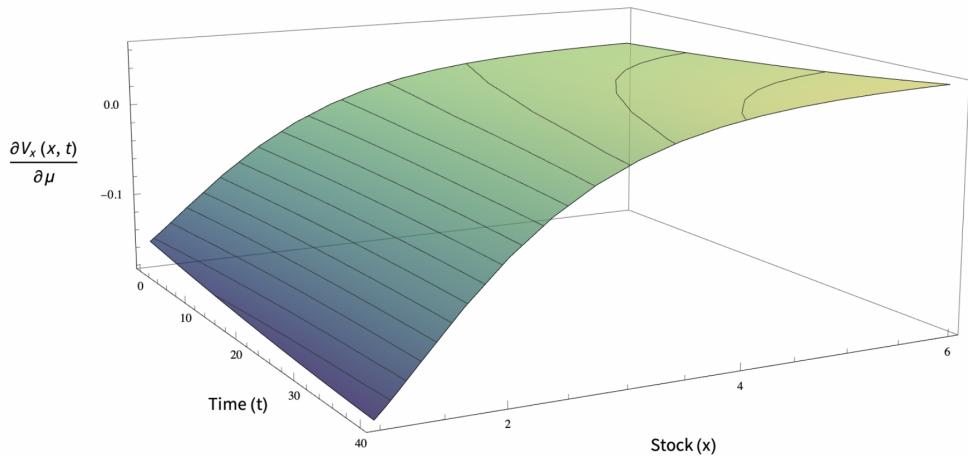


Figure 8: The slope of the resource rent function with respect to the drift.

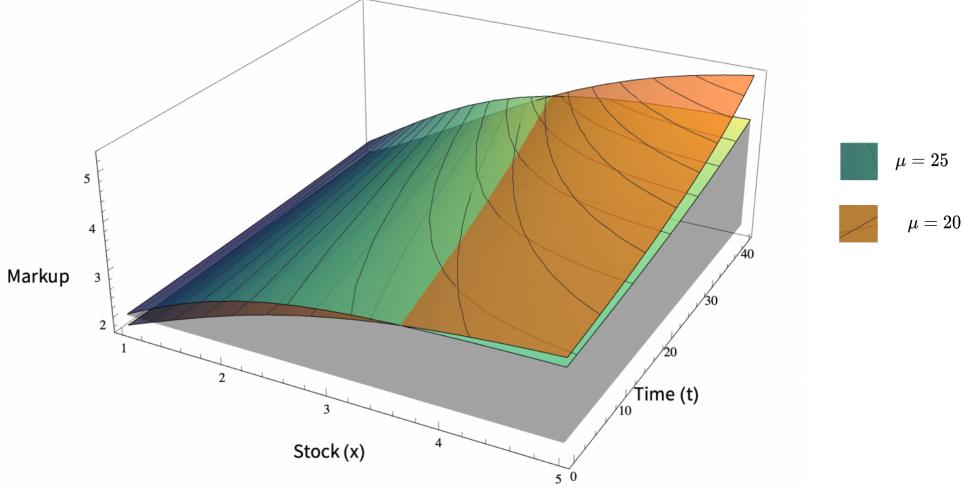


Figure 9: The price markup charged by the Monopolist..

$$\frac{\partial V_x(x, t)}{\partial \mu} < 0 \quad \text{or} \quad \frac{\partial V_x(x, t)}{\partial \mu} > 0$$

$$\frac{\partial V_x(x, t)}{\partial x} < 0 \quad ; \quad \frac{\partial V_x(x, t)}{\partial t} < 0$$

Observe that the slope of the resource rent function with respect to the drift is negative at low levels of the stock and becomes positive at high levels. Therefore a negative regime shift reduces the growth rate of the resource and creates a physical scarcity which in turn increases the market value of the marginal unit of *in situ* stock leading to decreased levels of extraction by the monopolist. At higher stocks, however, despite the negative regime shift the scarcity effect is outweighed and the resource rent falls. This can be explained due to the presence of an elastic market demand E_d . Expressing the price set by the monopolist as in (42) we see that for levels greater than X_{th}^* increasing extraction allows the firm to charge a higher markup as seen in Figure 9.

$$p(q^*) = \underbrace{\left(\frac{1}{1 - \frac{1}{E_d}} \right)}_{\text{Markup}} (c + V_x), \quad E_d = \frac{a}{bq^*(x, t)} - 1, \quad (42)$$

6.2 Role of the magnitude of regime shift and the detection time

The size of the regime shift λ plays an important role in the firm's extraction policy. From (9) we know that the larger is the change in drift, the “earlier” is the expected time of detection. If λ is very small then the firm may wait for much longer before detecting a change of regime. Because the monopolist maximizes its profits with respect to the expected detection time, the magnitude of λ directly influences the decision or the time horizon of the firm. Figure 10 presents

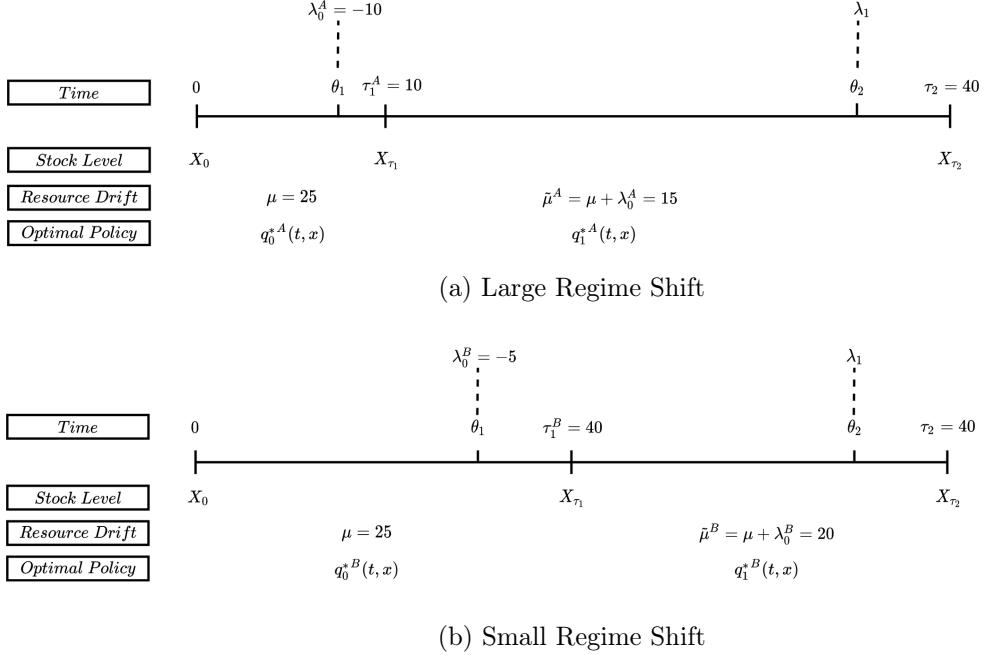
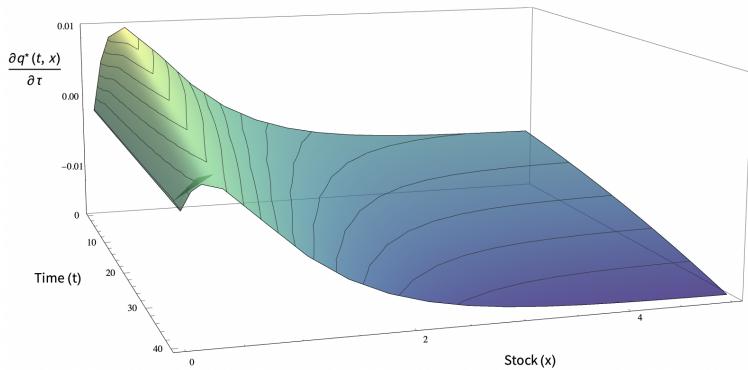
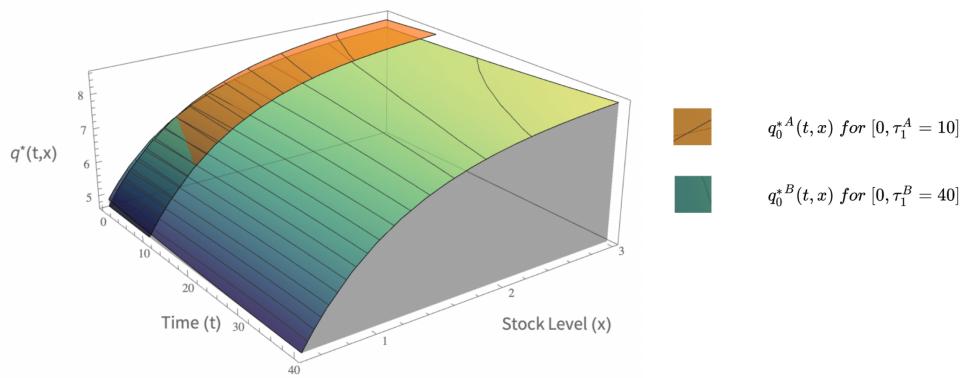


Figure 10: Regime shifts of different magnitudes

two cases. Panel (a) depicts a regime shift occurring at θ_1 of magnitude $\lambda_0^A = -10$ with the firm on average detecting this at $\mathbb{E}[\tau_1^A] = 10$. Therefore the firm maximizes its profits with respect to the resource's intrinsic growth rate $\mu = 25$ in the first interval $[0, \tau_1^A]$ with a time horizon of only 10 years. In panel (b) the resource undergoes a regime shift of magnitude $\lambda_0^B = -5$ with an expected time of detection at $\mathbb{E}[\tau_1^B] = 40$. Here the monopolist maximizes its profits in the first interval $[0, \tau_1^B]$ with a longer horizon of 40 years. Although $q_0^{*A}(\tau_1^A, x) = q_0^{*B}(\tau_1^B, x)$ the evolution of the extraction levels over time within the interval varies. Figure 11 panel (a) shows the change in slope of the optimal extraction function with respect to change in the expected time of detection. It can be written in closed form, but because of the form of the boundary conditions of the problem the expression is very cumbersome and therefore we prefer to resort to numerical simulations. We note that although at very low levels of stock it is positive, at high levels the slope in fact becomes negative. In the event of a large regime shift, the time horizon of the firm for the pre-shift period is short due to a quicker expected time of detection. A higher stock levels, therefore, the firm increases its extraction for all x as compared to the situation in which it has a longer time horizon, associated to a regime shift of smaller magnitude. This can be seen in panel (b). Once the change in the resource dynamics has been detected, the post regime shift period has a new resource drift with $\tilde{\mu}^A < \tilde{\mu}^B$. We find that in the case of $\tilde{\mu}^A$ the levels of *aggressive* and *precautionary* extraction are amplified as compared to the extraction under $\tilde{\mu}^B$. In Figure 12 we see the magnitude by which the extraction level differs for both cases. Thus we can say in the event of a large negative regime shift, compared to a small regime shift, the firm will intensify both its aggressive and precaution extraction strategy for all levels of stock. The escalation of aggressive behaviour can be explained due to the monopolist believing that another shift in regime could happen very soon and a resource extinction or collapse may be impending thus creating a sense of urgency.



(a)



(b)

Figure 11: Panel (a) shows the change in slope of the optimal extraction function $q^*(t, x)$ with respect to change in the expected time of detection τ . Panel (b) shows the difference in the evolution of $q_0^{*A}(t, x)$ and $q_0^{*B}(t, x)$ over time.

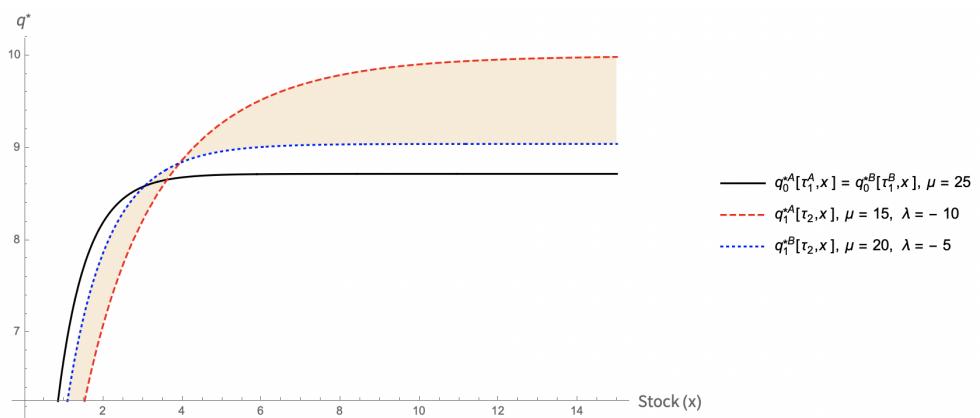


Figure 12: The effect of the magnitude of the regime shift on the *aggressive* and *precautionary* extraction policies.

7 Concluding Remarks

We introduce a model of a monopolist firm that operates in a resource market where the prices are endogenously determined and in which ecological uncertainty takes the form of both Gaussian noise and regime shifts. These shifts are allowed to be dependent on the the monopolist's extraction efforts: unlike the previous literature, we explicitly model the firm's detection process of the regime change and incorporate it in the profit-maximizing policies. Our closed form solutions help us pin down the economic mechanisms that drive the extraction behaviour of the firm. In the event of a negative regime shift, for low resource stock levels, an increase in the resource rent results in the firm adopting a precautionary policy by reducing extraction. For higher stock levels, a regime shift leads to an increase in extraction due to an altered and relatively shorter time horizon and demand elasticity - which reduces the resource rent and results in the monopolist adopting an aggressive behaviour.

To conclude, some caveats are in order. Our model framework is intentionally simple and stylized in order to be able to obtain analytical solutions, allowing us to characterize the importance of the market structure whilst still allowing for a rich solution behavior. Furthermore, we have made two simplifying assumptions in the form a constant growth rate and cost function that is not directly dependent on stock. Both these assumptions can be relaxed at the expense of obtaining an extraction policy only in numerical form. Lastly, a potential criticism may be the assumption of a monopoly: a pure monopoly is rare, and a game theoretic approach of several powerful players interacting could be more appropriate to the renewable resource market. However, our primary aim is to see how a firm, whose prices are not exogenously determined, adjusts its extraction levels in the presence a regime shift that it can attempt to detect in real time. The case of a monopoly can then be used as a first step towards richer competition structures.

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A Viscosity solutions

In all that follows we will use as a reference Fleming and Soner (2006) as well as follow its notations. What we want to achieve is to show that the value function V is a weak solution of the optimization problem (14), and if we obtain a form of V we can conclude it solves the firm's problem (in a weak sense).

We write the HJB equation in form of its infinitesimal generator. Define the set $\mathcal{D} \in C([0, \tau_c] \times \mathbb{R})$. Then $V(t, x) \in \mathcal{D}$ is a classical solution of the optimization problem (14) if it satisfies the equation

$$-\frac{\partial}{\partial t}V + A_t[V(t, .)](x) = 0, \quad (43)$$

where A is the generator of the HJB equation. If X_t were modeled as a geometric Brownian motion, the state constraint would not need to apply, since the multiplicative nature of the noise would naturally allow the resource stock to be positive, and because of the well-behaving nature of the functional forms of the problem we expect a smooth solution for all $X_t > 0$. But imposing $X_t \geq 0$ does not imply that the value function has to be differentiable at $X = 0$. Now, define a continuous function \mathcal{H} (the Hamiltonian) such that

$$A_t[\phi](x) = \mathcal{H}(t, x, D\phi(x), D^2\phi(x))$$

and consider the equation

$$-\frac{\partial}{\partial t}W(t, x) + \mathcal{H}(t, x, DW(t, x), D^2W(t, x)) = 0. \quad (44)$$

A function $V(t, x) \in C([0, \tau_c] \times \mathbb{R})$ is a viscosity subsolution of (44) if for all $v \in C^\infty(\mathcal{D})$

$$-\frac{\partial}{\partial t}v(\bar{t}, \bar{x}) + \mathcal{H}(\bar{t}, \bar{x}, Dv(\bar{t}, \bar{x}), D^2v(\bar{t}, \bar{x})) \leq 0$$

for every point (\bar{t}, \bar{x}) which is a local maximum of $V - v$. Similarly, $V(t, x)$ is a viscosity supersolution of (44) if for all $v \in C^\infty(\mathcal{D})$

$$-\frac{\partial}{\partial t}v(\bar{t}, \bar{x}) + \mathcal{H}(\bar{t}, \bar{x}, Dv(\bar{t}, \bar{x}), D^2v(\bar{t}, \bar{x})) \geq 0.$$

for every point $(\bar{t}, \bar{x}) \in \mathcal{D}$ which is a local minimum of $V - v$. The function $V(t, x)$ is a viscosity solution of the equation (44) if it is both a viscosity subsolution and a viscosity supersolution. This implies that the function $V(t, x)$ is a weak solution of the optimization problem (14). Let us now show that V is a viscosity solution of our problem (14).

Let $v \in C^2([0, \tau_c] \times \mathbb{R})$, let $V - v$ be maximized at the point $(\bar{t}, \bar{x}) \in ([0, \tau_c] \times \mathbb{R})$ and let us fix an optimal control (extraction rate) $q \in Q$. Let $X(.) = X(., t, q)$ be the controlled stochastic

process that drives the resource stock. For every time $\tau > \bar{t}$ for which $X_\tau > 0$, we have, using Ito's lemma and Bellman's principle of optimality,

$$\begin{aligned} 0 &\leq \frac{\mathbb{E}_{\bar{t}}[V(\bar{t}, \bar{x}) - v(\bar{t}, \bar{x}) - V(\tau, x(\tau)) + v(\tau, x(\tau))]}{\tau - \bar{t}} \\ 0 &\leq \frac{1}{\tau - \bar{t}} \mathbb{E}_{\bar{t}} \left[\int_{\bar{t}}^{\tau} \Pi(t, x, q) dt - v(\bar{t}, \bar{x}) + v(\tau, x(\tau)) \right]. \end{aligned}$$

This implies

$$0 \leq v_t(\bar{t}, \bar{x}) + \Pi(\bar{t}, \bar{x}, q) + v_x(\mu + q) + \frac{\sigma^2}{2} v_{xx}$$

for all $q \in Q$: we can then write

$$\begin{aligned} 0 &\leq v_t(\bar{t}, \bar{x}) + \sup_{q \in Q} \left[\Pi(\bar{t}, \bar{x}, q) + v_x(\mu - q) + \frac{\sigma^2}{2} v_{xx} \right] \\ 0 &\leq v_t - \mathcal{H}(\bar{t}, \bar{x}, Dv(\bar{t}, \bar{x}), D^2v(\bar{t}, \bar{x})). \end{aligned}$$

This proves that V is a viscosity subsolution of the problem (14). Proceeding similarly proves that V is a viscosity supersolution of the problem: if $V - v$ attains a minimum at (\bar{t}, \bar{x}) then for any $\epsilon > 0$ and $\tau > \bar{t}$ we can find a control $q \in Q$ such that

$$0 \geq -\epsilon(\tau - \bar{t}) + \mathbb{E} \left[\int_{\bar{t}}^{\tau} \Pi(t, x, q) dt - v(\bar{t}, \bar{x}) + v(\tau, x(\tau)) \right]$$

which implies

$$\epsilon \geq \frac{1}{\tau - \bar{t}} \mathbb{E}_{\bar{t}} \left[\int_{\bar{t}}^{\tau} \Pi(t, x, q) dt - v(\bar{t}, \bar{x}) + v(\tau, x(\tau)) \right].$$

Proceeding equivalently as before, one shows that V is a viscosity supersolution of (14). We can conclude that V is a viscosity solution of (14). Note that for every time $\tau_e \in [0, \tau_c]$ for which $X_\tau > 0$, since for optimality we have $\Pi_q(., q^*) - V_x = 0$ and Π is continuous and twice differentiable in q , it can be easily shown that the inequalities of the definition of sub- and supersolution are satisfied with equality, which means that $V(t, x)$ is also a classical solution of (14) for each $t = \tau_e$. We now need to deal with the positivity constraint. Given the “feasible” set $\mathcal{D}' = ([0, \tau_c] \times O \subset \mathbb{R}^+)$, we cannot impose that the value function $V(t, x)$ is differentiable (or continuous, for that matter) at 0 at the left boundary of $\partial\mathcal{D}'$. Following Fleming and Soner (2006), we need to impose a boundary inequality, which does not require neither V nor the boundary $\partial\mathcal{D}'$ to be differentiable at 0. This implies that the value function $V(t, 0)$ must be a viscosity subsolution of (14). Following the previous definitions, we must have

$$v_t(t, 0) \leq -\mathcal{H}(t, 0, Dv, D^2v) \quad (45)$$

$$\leq \sup_{q \in Q} \left\{ \Pi(t, x, q) + v_x(0)(\mu - q) + v_{xx}(0) \frac{\sigma^2}{2} \right\} \quad (46)$$

for all continuous functions for which $V - v$ is locally maximized around $x = 0$. Given a natural boundary condition given by the fact that when the resource is zero, the extraction must be zero and consequently the objective Π must be zero. Since $V - v$ has to be maximized around 0, we have

$$\mathcal{H}(t, 0, a, a_x) \geq \mathcal{H}(t, 0, v_x(t, 0), v_{xx}(t, 0)) \quad \forall a \geq v_x(t, 0).$$

The proof is simple, one just needs to write $\mathcal{H}(t, 0, \alpha, \alpha_x) = \sup_{q \in Q} \Pi(t, q) + \alpha(\mu + q) + \alpha_x \frac{\sigma^2}{2}$ and use $\alpha \geq v_x(t, 0)$ to show the inequality holds. Given this result, condition (46) is easily seen to be satisfied by $V(t, 0) = 0$, which we choose because of its immediate intuitive economic interpretation. We therefore can say that the constrained viscosity solution given by

$$V_x(t, 0) \geq \Pi(t, 0, q) \quad (47)$$

$$V(t, 0) = 0 \quad (48)$$

$$V(t, x) \text{ solves } V_t - \mathcal{H}(t, x, DV(t, x), D^2V(t, x)) = 0 \quad x \in [(0, \tau_c] \times \mathbb{R}]$$

is a solution to the problem (14). Uniqueness of the solution is proven by means of the comparison principle, and since the proof follows closely the one provided by Crandall et al. (1992), is omitted.