

Practice

\$15M

SALES

\$16M

BUDGET

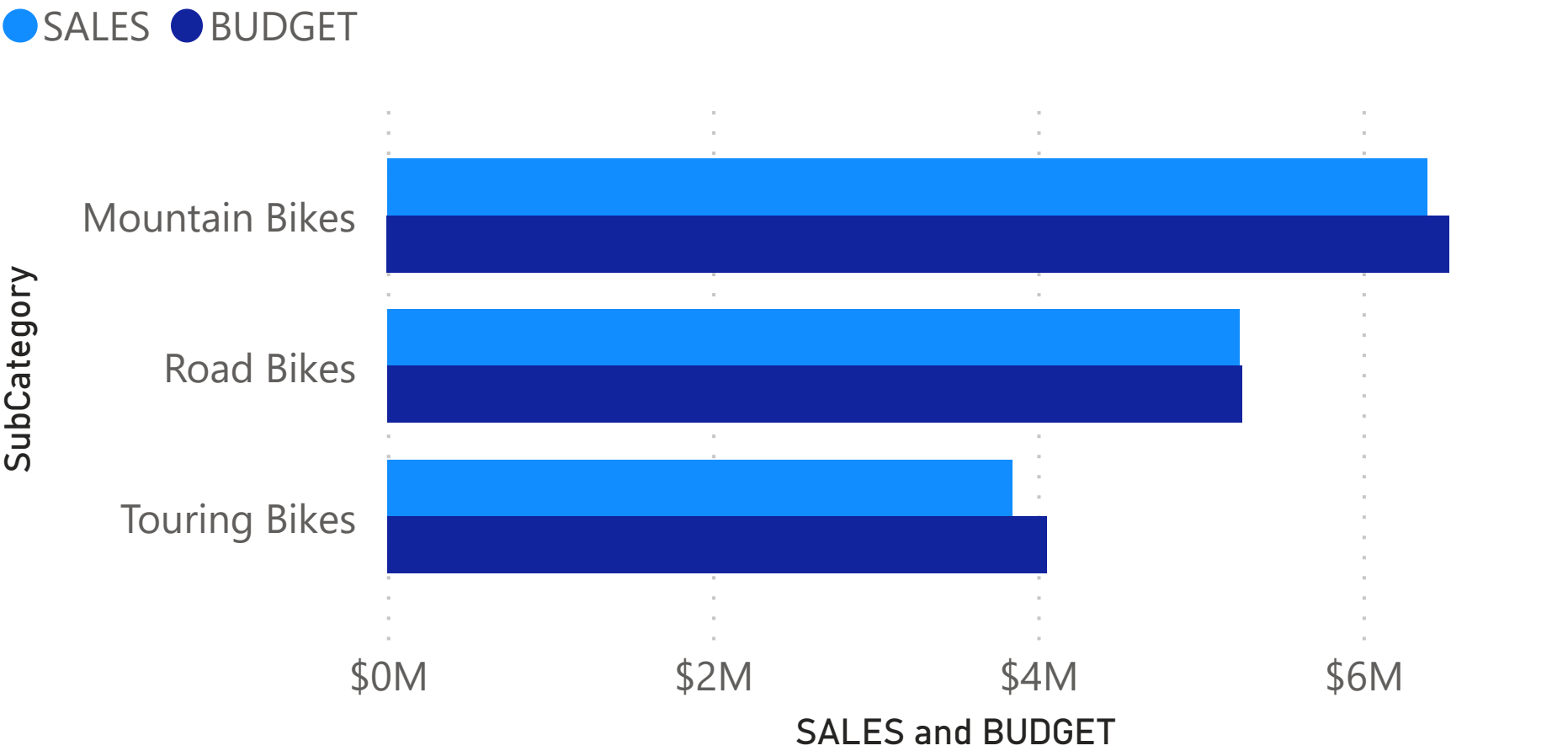
(\$364K)

Variance

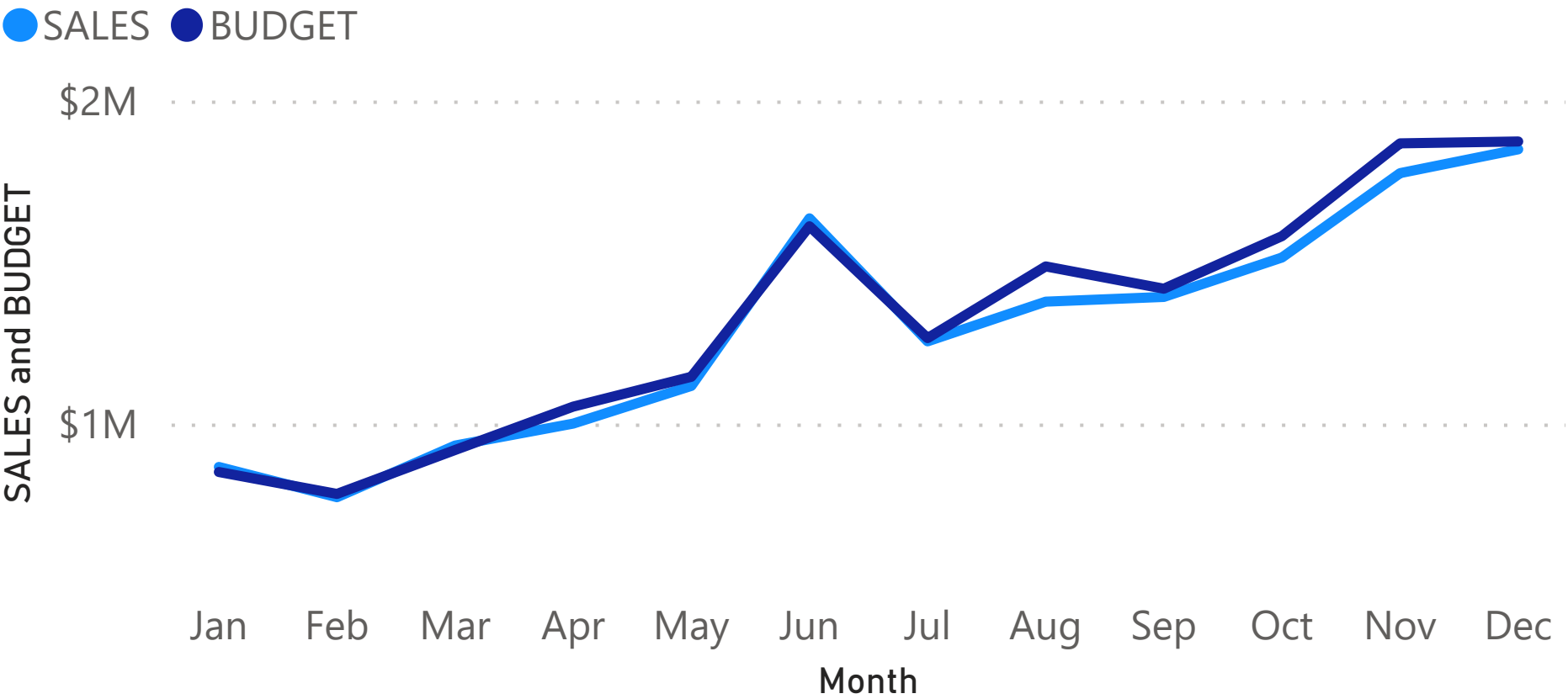
-2.30%

Variance%

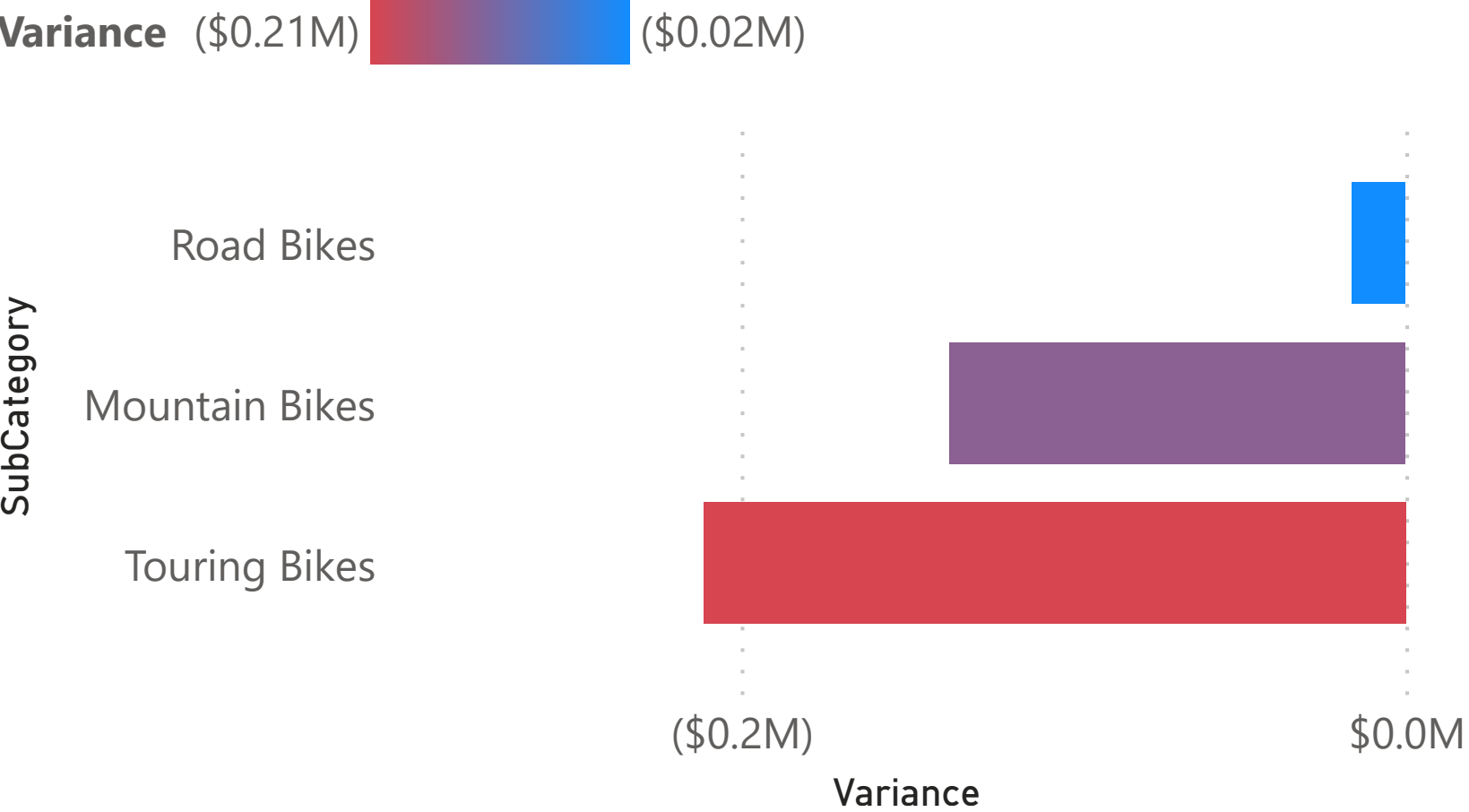
SALES, BUDGET and BUDGET by Category and SubCategory



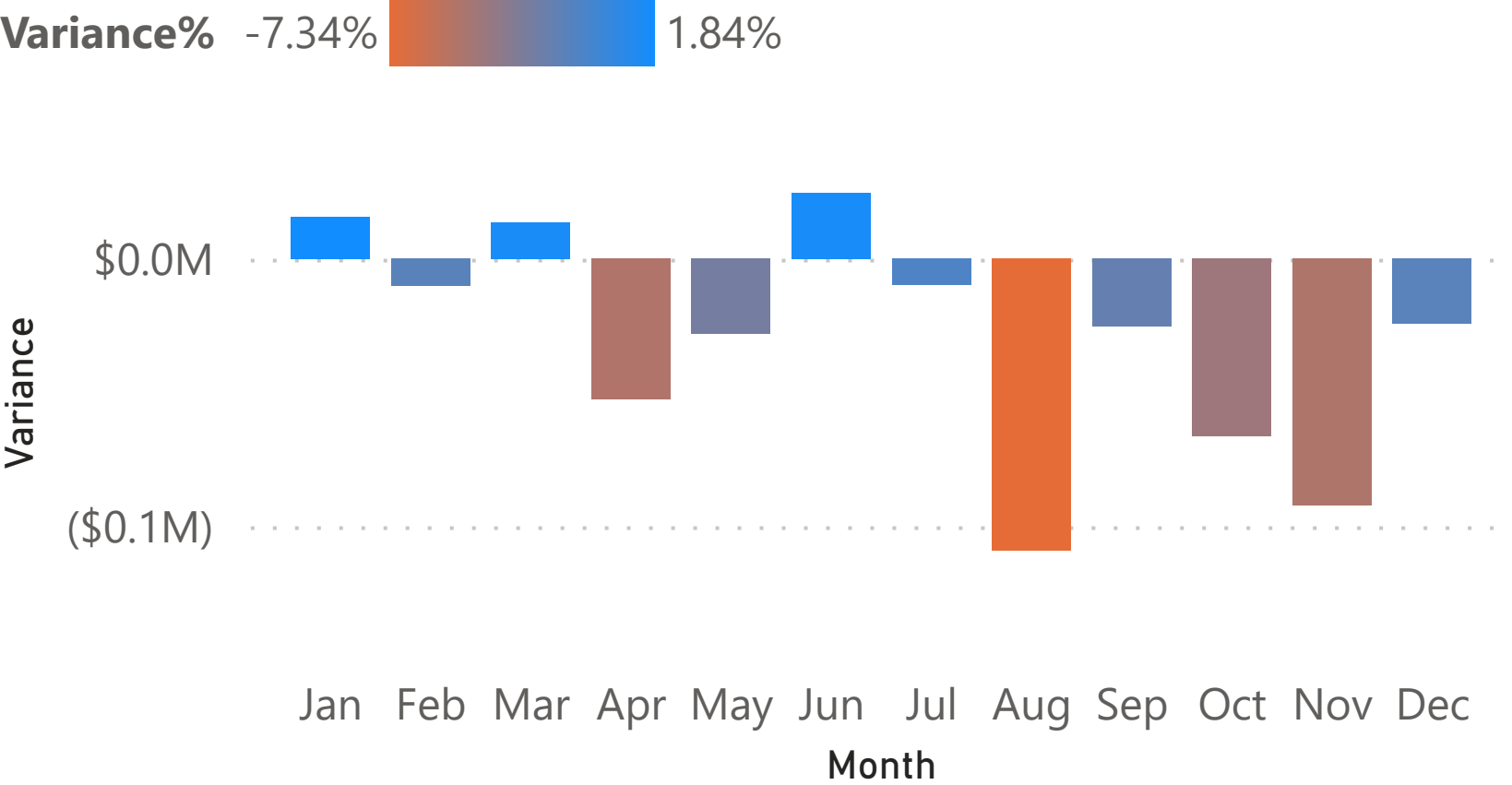
SALES and BUDGET by Month



Variance and BUDGET by SubCategory



Variance by Month



Top Products

ProductName	SALES
Touring-1000 Yellow, 46	\$410,060
Touring-1000 Blue, 46	\$421,980
Road-350-W Yellow, 42	\$399,733
Road-350-W Yellow, 40	\$418,444
Mountain-200 Silver, 46	\$930,316
Mountain-200 Silver, 42	\$909,436
Mountain-200 Silver, 38	\$979,036
Mountain-200 Black, 46	\$961,601
Mountain-200 Black, 42	\$979,961
Total	\$7,365,282

Top Customers

FullName	SALES
Turner, Jordan	\$11,230
Shan, Maurice	\$10,746
Munoz, Janet	\$10,249
Dominguez, Randall	\$9,531
Gonzalez, Adriana	\$9,531
Nara, Nichole	\$9,531
Total	\$60,820