

Nate:	<a href="#">00:02</a>	What other products do you sell, by the way?
MS:	<a href="#">00:04</a>	Huh?
New Speaker:	<a href="#">00:05</a>	What other products do you sell?
MS:	<a href="#">00:08</a>	Well, at the moment, none. I mean, I did sell monitors like in the Corona time especially. But now the are finished and you now I kind of look here as a business for send.
Nate:	<a href="#">00:28</a>	Oh, you're, so, you're like, you're jumping from one yeah. One product to another.
MS:	<a href="#">00:32</a>	I just testing. I mean, it is just, if it's something and people like it, maybe the business, yeah. There people say, nah, I don't really need it. Right. And see where more
Nate:	<a href="#">00:44</a>	Business you, you have to set up like a shop or something. Like a store.
MS:	<a href="#">00:50</a>	Not really, it's more for business. You, most people don't use this at home or by a small Oh, small
Nate:	<a href="#">00:57</a>	Face. So you're not going to consumer, you're going mostly to business. To business basically.
MS:	<a href="#">01:01</a>	Especially, yeah. Yeah.
Nate:	<a href="#">01:03</a>	It's
MS:	<a href="#">01:03</a>	Much
Nate:	<a href="#">01:03</a>	Easier. Is it easier?
MS:	<a href="#">01:05</a>	It's, it's...they have more money and it's like like, like the scent is also some people we cans like Yeah, you can, you can see, you can hear, you can smell. Yeah. And in a, in a movie theater or in a, in a small shop or in a hotel, people want not a bad smell, you know? Yeah, yeah. They would like to, it's like one total thing. Like if you buy a new car, the smells also something that Yeah, it's up. The, the, the experience,
Nate:	<a href="#">01:37</a>	You can generally use it more Yeah. For businesses in, in
MS:	<a href="#">01:40</a>	A way especially, yeah. You
Nate:	<a href="#">01:41</a>	Can sell it to theaters. You can also sell it to cars. Yeah.

MS: [01:45](#) That's, it's like, okay, it adds up an, an experience and that's, that's why it's good business opportunity, but just test it if people would pay for it and how much you'll pay for it. And you guys like it? Yes or no?

Nate: [02:00](#) You're technically testing us right now, right? You're testing us right now with

MS: [02:04](#) The bills. Yes. Yes. You're my testing guy. <Laugh>. Like, if you don't, if you like it, I mean, also

Nate: [02:11](#) I'm not allergic to it. Exactly. I'm not allergic

MS: [02:13](#) To it. Ah, that's good. I mean, yeah. I hope you, if you are allergic to it, just pull, plug and it's over.

Nate: [02:21](#) I really am. I'm fine. I think the, the flavors are an important factor. Yeah. If you want to sell it, you have to tell them like how, how many different flavors are there available. It would be great.

MS: [02:33](#) I was worried about you can have like, you have some shops with like 5,000 different flavors.

Nate: [02:39](#) Yeah, exactly.

MS: [02:40](#) You Cannot choose, you know, there's, there's too much with with, with two flavors. It's too less.

US: [02:49](#) This just reminds me of

US: [02:51](#) Like the cleaning lady just cleaned up the place, it smell nice. Really? The the smell you mean? Do you already smell it? Yeah. Alright. Right.

Nate: [03:00](#) It's mostly the cleaning products from the bathroom.

MS: [03:03](#) <Laugh>. Is the bathroom such mess?

Nate: [03:10](#) It's fine.

MS: [03:13](#) Goodluck, you guys..

Nate: [03:19](#) Did you, did you start selling, did you start selling during Corona or have you been selling before? Huh? Did you start selling during Corona or have you been selling...

MS: [03:27](#) Um you mean monitors or this,

Nate: [03:31](#) I mean, other than monitors, actually.

MS: [03:32](#) Um nah, I did back in the day some all our stuff, but there was not really basic related to this.

Nate: [03:39](#) It's kind of like just quick quick trade, quick sell.

MS: [03:43](#) Yeah. Like selling firework and laughing gas and stuff.

Nate & US: [03:46](#) Oh. <laugh>, <laugh>.

Nate: [03:48](#) I've heard one of those. The laughing gases actually,

MS: [03:52](#) But it's not really you cannot really sell that in a business thing. But it's little more like a hobby to be honest. I mean, I'm still studying, so I don't have really time to make set up a big business, but it's just fun to set up something small. Yeah. See hustle, how it grows. You know,

US: [04:11](#) Like a side hustle, huh? Like a side hustle.

MS: [04:13](#) Yeah, a little bit. Yeah. And just learning, I mean, my goal with this really, if I start a business to fail it mm-hmm. <Affirmative>, just to learn how to set a base properly and learn how to talk to clients, clients properly, what they want and just learn from it, you know, because you can learn a lot of in theory, but it's always hard to put it in. Yeah. So that's the end goal, to be just feel <laugh>. Cool. So Yeah.

Nate: [04:44](#) I don't think you hear that a lot from people

MS: [04:46](#) <Laugh> <laugh>. No, I, I think you're right, to be honest. But yeah, that's the thing. I'm living with my parents still so I can make mistakes. Yeah. And it's not that I cannot eat if I'm making mistakes or something. Yeah. And that's the thing. Just make mistakes and learn from it to when you really have to do it, then you already made the mistakes. Yeah. Yeah. That's, that's the thing, man. Cool.

MS: [05:19](#) I started new supplier, we sold this, I contacted him. I said, oh, and after a while sold like to

Nate: [05:42](#) Yeah.

MS:	<a href="#">05:54</a>	Yes. It was nice meeting you guys. I hope. See you in a couple of weeks and yeah.
Nate:	<a href="#">05:59</a>	We'll we'll test out the diffuse.
MS:	<a href="#">06:03</a>	I got the setting for you guys if you need it.
Nate:	<a href="#">06:08</a>	Oh yes. Sweet. Yeah.