

Antonio Arias

Tel.: +7 (962) 977-05-41

Email: a_arias_duke@yahoo.com

WORK EXPERIENCE

- May 2019 – Present** – Freelance project, the Strategy for the Development of the Region:
- Conducted interviews with regional ministers and experts
 - Made a report on the regional perspectives to the regional Governor
 - Developed the Strategy in Transport, IT and Urban Development fields
- April 2019 – September 2019** – **BDO Unicon**, Transfer Pricing Practice Senior Consultant
- Drew up 2 awarded tender offers of Energy industry companies
- April 2018 – March 2019** – **BDO Unicon**, Transfer Pricing Practice Consultant
- Designed transfer pricing strategy for a chemical company
 - Reduced Client's operating costs by 7% through avoiding violation of Russian Tax Code
- September 2016 – April 2018** – **BDO Unicon**, Transfer Pricing Practice Intern
- Created intelligent database for Transfer Pricing Practice needs and cut 10% time of documentation creation process
 - Completed over 20 market researches and 40 benchmarks for various industries (IT, Oil & Gas, Wholesale, Banking etc.)

EDUCATION

- 2016 – 2018** **Financial University under the Government of the Russian Federation**
MSc Business Valuation and Corporate Finance
Thesis: Value-Based Management Techniques of Professional Sport Clubs: Selection Rationale and Implementation Peculiarities
- 2012 – 2016** **Academy of Labor and Social Relations**
BSc International Economics (with honors)
Thesis: Transformation of the Mortgage-Backed Securities Market in Russia Under Economic Uncertainty

EXTRACURRICULAR ACTIVITIES & INTERESTS

- Freelance projects**
- Conducted a research of Moscow food service market for food and beverage supplier
 - Undertook a market analysis of the micro greenery for an agricultural startup
 - Made a research of the POS equipment in Russia
- Volunteering** **ASEAN Arts and Culture Program Volunteer** – coordinated feed and leisure activities of the folk group (6 members) in Myanmar
- Publications**
- The Merit of EVA on Football Club Performance
 - Value-Based Management Approach in SD Eibar Business
- Other Interests** Trading, Football Data Science

SKILLS

- Languages** Russian (native), English (advanced)
- Technical Skills** SQL, Python, Bloomberg, Deductor, ASTRA, Quik