



DMITRY PUPKOV

CONTACT

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LANGUAGES

English: Fluent (C1)
French: Conversational (B1)
Russian: Native

ADVANCED SKILLS

Microsoft Office
Bloomberg
Capital IQ

KNOWLEDGE AND USE

VBA
Python

CERTIFICATES

Bloomberg Market Concept
GMAT 650
TOIEC 910

EDUCATION

Skema Business School	Paris, France Sep 2018 – Apr 2020
MSc Corporate Financial Management	
Skema Business School	Paris, France Sep 2015 – Jun 2018
MSc Financial Markets and Investments	
Kaplan International College	NYC, USA Jun 2014 – Jul 2015
TOEFL and GMAT Prep courses	
University of Technology Sydney	Sydney, Australia Jul 2013 – Dec 2013
Pre-master preparation semester	
Altai State University	Barnaul, Russia Sep 2008 – Jun 2011
BA Strategic Management	

PROFESSIONAL EXPERIENCE

INVESTMENT ANALYST INTERN

Rostec – Business Development | Moscow, Russia | Aug 2017 – Jan 2018

- Assisted the senior colleagues in origination and execution of investment opportunities in the sectors of commercial advanced technologies, energy, and associated infrastructure
- Pipeline origination for financing services: screened >12 projects and companies in different tech and energy industries, drafted public and investment committee presentations, market researches
- Assisted the team in execution of investment opportunities on different stages in progress: development of investment strategy, investment deck and financial model preparation such as DCF, trading and transaction comparable
- Assisted the manager at investment committee with pitching of investment opportunities in the sector of face-recognition and solar energy

JUNIOR VALUATION ANALYST (FIXED- TERM CONTRACT)

Graphisoft Consulting | Barnaul, Russia | Sep 2012 – Mar 2013

- Performed financial analyses (historical performance review, financial forecast and free cash flow analysis)
- Significantly developed financial modelling skills (DCF and trading comparable)
- Worked on multiple projects of varying size and complexity in the industry sector
- Coordinated with clients and assisted senior manager in meetings

JUNIOR VALUATION ANALYST

Capital Consulting | St Petersburg, Russia | Aug 2011 – Aug 2012

- Assisted the senior colleagues with technical and marketing tasks on valuation projects in the sectors of agro – food, commercial real estate and industry
- Researched company and associated market trends, analysis of cash flow and quality of earnings
- Assisted with the team, with valuation analysis, including determining valuation methodology and building models as DCF and transaction comparable
- Drafted valuation reports on a short notice (+150 pages)