

Mariia Goncharenko

449 West 44th Street, Apt E, New York, New York, 10036

1-615-618-0062 | mariia.s.goncharenko@gmail.com

PROFESSIONAL EXPERIENCE

HSBC Securities (USA) Inc. – Leveraged and Acquisition Finance

Investment Banking Analyst

New York, New York
September 2018 – May 2020

- Structured, originated, and executed debt transactions including leveraged buyouts, acquisition-related financings, debt refinancing, dividends and growth opportunities for non-investment grade and investment grade clients
- Analyzed company financials and operations, constructed financial models and reviewed debt covenants and indentures to determine leverage capacity, cash flow generation and capital structure alternatives
- Prepared internal approval documents, composed detailed investment offering materials, created management roadshow and ratings agency presentations while working with capital market professionals to market debt transactions
- Consistently reviewed as the top performing analyst within my analyst class

Select Transaction Experience:

*Joint Lead Arranger and Joint Bookrunner on **Kymera**'s \$185 million Term Loan B to finance the acquisition of **Reading Alloys***

- Built a comprehensive operating model with downside sensitivities, analyzing various capital structure alternatives, and drafting key credit considerations to help investors understand the credit
- Conducted intensive diligence to understand Reading Alloys' model, competitive advantages, and potential synergies
- Worked directly with Palladium Equity Partners to structure purchase process and consider different financing scenarios

*Joint Bookrunner on **Stericycle**'s \$500 million debut High Yield issuance to restructure existing debt*

- Performed cash flow analysis, including a three financial statement analysis, to help management analyze potential capital structures and funding instruments that would best fit financing needs
- Led credit process, building an operating model with sensitivities, and analyzing currency mix of business, along with considerations on downside protection and hedging

Deutsche Bank Securities Inc. – Leveraged Finance

Investment Banking Analyst

New York, New York
July 2017 – August 2018

- Top Analyst on the Leveraged Finance syndication desk covering NRG, Consumer, Media & Telecom deals to make market reads and judge investor appetite
- Managed the origination, execution, and syndication of leveraged loan and high yield transactions over a broad range of proceeds (i.e. LBO, M&A, dividend, refinancing, and repricing) - \$20bn+ in left and right led financings in 1 year
- Drafted in depth company overviews on a variety of companies across industries to better prepare investors to make allocation decisions. Focus on cash flow positivity and coverage ratios

EDUCATION

Vanderbilt University

Bachelor of Arts in Applied Mathematics and Economics with Minor in Art

Nashville, Tennessee
August 2013 – May 2017

- Math GPA: 3.8; GPA: 3.4
- Honors: 100% Tuition International Scholar, Carolyn M & Oliver R Grace Scholar (awarded to top international student), Dean's List

INTERESTS

Languages: Fluent in Russian (Native)

Technical Skills: CapIQ, FactSet, Bloomberg, MS Office

Interests: Backcountry Skiing in Colorado, Scuba Diving, Chess