

# Sergey Vartanov

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## Education Level

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### University College London (UCL)

- ❖ Undergraduate Alumni of Bachelor of Arts in Management and Spanish.

London, United Kingdom | 2018 – 2022 (In Progress)

### Shrewsbury School

- ❖ GCE A level certificate: Russian (A) & Economics (B).
- ❖ Pre-U certificate: Spanish (D3) A-Level equivalent of (A/A\*).

Shrewsbury, United Kingdom | 2014 – 2018

### Yale University

- ❖ Honours Certificate in Financial Markets Online Course.

Coursera | April 2020 – June 2020

## Work Experience

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### Tatneft-Azs-Zapad – Analytics Intern

- ❖ Comparison of the economic efficiency of supplying fillings stations in the in the Moscow region, and purchase of petroleum products on the commodity exchange.
- ❖ Analysis of price fluctuations in the domestic market of oil products of the Russian Federation, depending on changes in world prices for oil products, calculation of prices “netback”, construction of correlation graphs and dependencies.
- ❖ Analysis of the existing logistics schemes for the supply of petroleum products and the selection of the retail sales network of the company, which are optimal for providing oil products.
- ❖ Studied the structure of electronic traffic accounting and product balances.

Moscow, Russia | March 2017 – April 2017

### Sovcom Invest SL – Analytics Intern

- ❖ Analysis of the effectiveness of attracting bank loans for the purchase of objects, calculating the effectiveness of investments, taking into account depreciation and tax payments. Opportunities to increase the profitability of the facility.
- ❖ Carrying out a calculation of economic efficiency of the purchase of the object using existing bank leasing loans at the facility and analysed the option with a full one-time repayment of these loans.
- ❖ Carried out an assessment of the attractiveness and congestion of objects.

Alicante, Spain | June 2017 – August 2017

### Volunteer (Dogs Trust Shop) – Sales Assistant

Shrewsbury, United Kingdom | September 2016 – June 2017

## Extracurricular Activities

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### UCL Investment Society

- ❖ Society focusing on the Investment Banking, Sales, Trading, Asset Management, Technology & Consulting.

London, United Kingdom | September 2019 – June 2020

### Challenge of Management Programme

- ❖ Programme aimed at the development of skills of working in high-stress situations and effective problem solving.

Shrewsbury, United Kingdom | May 2017

### Young Enterprise Programme

- ❖ Programme developing entrepreneurial skills and managerial skills in students, by a foundation of a company.

Shrewsbury, United Kingdom | September 2017 – June 2018

### Model United Nation Programme

- ❖ Programme showing the insight to the work of the United Nation through a simulation of a political debate, with conferences being held in Edinburgh and the European Parliament in Strasbourg.

Shrewsbury, United Kingdom | September 2015 – June 2018

### TechCrunch Disrupt

- ❖ Technological Conference aimed at the interaction between Venture Capitals, Banks, Programmers and Start-Ups, in order to demonstrate the latest technological advancements and networking.

Berlin, Germany | December 2019

### 1<sup>st</sup> Team Basketball – Vice Captain

- ❖ Formed part of the county cup winning team.

Shrewsbury, United Kingdom | September 2014 – June 2018

## Titles and Positions

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### Charity Award (Shrewsbury School),

- ❖ A prize awarded for a major contribution to the charity life of the school. The biggest organized event was a “Sponsored Walk” across the Shropshire mountains raising over £100,000 for the less fortunate kids of Everton.

Shrewsbury, United Kingdom | July 2018

### West Family Prize (Shrewsbury School),

- ❖ A prize awarded for major contribution to the local community.

Shrewsbury, United Kingdom | June 2017

### Head of House (Shrewsbury School),

- ❖ A well respected position within the school, that entrusted me the wellbeing of 90 boys in a boarding house. Allowed me to perfect my leadership skills, organization of events and effective management.

Shrewsbury, United Kingdom | June 2017 – June 2018

### School Prefix (Shrewsbury School),

- ❖ A position within the school community that urged me to seek improvements within the school, and required supervision of other members of the school, teaching me professionalism and maturity during the completion of tasks.

Shrewsbury, United Kingdom | June 2017 – June 2018

## Languages and Technical Abilities

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- ❖ Full Professional Proficiency in Microsoft Office.
- ❖ Full Professional Proficiency in: Spanish, Russian & English.
- ❖ Ability to perform SWOT and PESTLE Analysis.