

Ilya Gorshkov

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Career Objective

Seeking an investment analyst position.

Education

Moscow Institute of Physics and Technology, Department of Control and Applied Mathematics

BSc thesis: «*Numerical methods for damping oscillations of a circular membrane*»

Courses

- Private Equity and Venture Capital, University of Bocconi
- Fundamentals of Corporate Finance, National Research University Higher School of Economics (ongoing)

Professional Experience

- **Altair Capital Management** October 2017 to June 2018
Investment Analyst
Investment analyst within one of the fast-growing Russian venture capital funds, focused primarily on fintech, insurtech, blockchain, addtech and IoT projects. Executed the 360-analysis of more than 40 startups (incl. the market research and forecasting, unit economics, target company's financial indicators etc., DCF-modeling), thus leading 2 of them to the closed deals. Moreover, executed 10+ separate market researches, thus assisting to senior colleagues to create financial and forecast models for other projects.
- **X5 Retail Group** July 2017 to September 2017
Intern in Financial Direction, Department of IR and Macroanalysis
Intern in Financial Direction of the the largest grocery retail. Compiling a database in various fields and analyzing the impact of adverse weather conditions on inflation in Russia in 2017 based on analytical information and the Bloomberg terminal. Constructed a regression model using machine learning algorithms to predict a 2-year changes in the rental rate of commercial real estate in Moscow.
- **MIPT Physicist's Day Organizing Committee (non-profit organization)** February 2015 to May 2017
Chief Operating Officer
I was among of the key members of the team that holds one of the largest student popular science events in Russia with an average attendance of over 3,000 people and reaching over 70,000 in social networks (over the years, these figures increased 5 times). Responsible for all financial activities (average budget over 2.5 million rubles), including attracting sponsors (such as Sberbank, Tinkoff, Mile.ru Group, Akronis, etc.), negotiating with key people in the administration of the city Dolgoprudny and MIPT, and led a technical team of more than 20 people. Also was head of 4 concerts with the participation of top Russian groups and attendance of over 2,000 people.

Additional

- MS Office (Word, Excel, PowerPoint), Bloomberg, MS SQL, R, C++;
- English – fluent, German – functional, Russian – native;
- Hobbies include wakeboarding, gym, DJ-ing.