

Konstantin Koshelev

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Date of birth: January 3, 1995

Education

- 2016–2018 **National Research University "Higher School of Economics".**
Master of Science - Finance. GPA: 4.8 out of 5 (Graduated in the top fifteen percent of class, Diploma with honor). Main term papers were connected with analysis and evaluation of the efficiency of mergers and acquisitions deals. The topic of master thesis was "Approaches to the evaluation of the synergistic effects in mergers and acquisitions deals in construction sphere"
- 2012–2016 **Peter the Great St.Petersburg Polytechnic University.**
Bachelor of Science - Accounting. GPA: 4.9 out of 5 (Graduated in the top five percent of class, Diploma with honor). Main term papers were connected with evaluation of the intangible assets and cash flow management. The topic of diploma was "Accounting and audit of the reserves and the expenses of the bank"

Professional Courses

- 2020 Investment Manager Courses, "SF Education"
- 2017 Tax School, "Ernst and Young" (Top five students)
- 2017 K-Foundation for graduates 2017, "KPMG"
- 2014 Courses of improving working skills in 1C program, "Soft-Balance"

Experience

- April 2020–Present **Senior Analyst in Corporate Investment Banking Department, "PJSC "BANK OTKRITIE FC", Moscow, Russia.**
Elaborating financial models (DCF, multiples) for the external companies (TMT, IT, Oil and Gas); country, industry and company researches; analysis of the projects through investment appeal ratios (NPV, IRR, PbP); preparation of the investment memos; restructuring functions; preparation of analytical and presentation materials to the top management of PJSC "Otkritie".
Computer software programs: *Microsoft Office, Bloomberg, Capital IQ, Final Cut, Tessa.*
- January 2019–April 2020 **Finance Manager in Forecasting and Planning Department, "MTS GROUP", Moscow, Russia.**
2020 Valuation of Group's companies (DCF, Comparable Approach); sensitivity analysis; investment analysis (NPV, IRR, MIRR, PbP); calculation of the WACC rates for the Group companies; elaboration of target business plans for subsidiaries; coordination of cross-functional planning processes in Group's companies; analysis of business plans of the subsidiaries and deviations from the target level; planning and forecasting of intra-companies turnover; identification of the financial and operational risks of non-fulfillment of the budget; preparation of analytical and presentation materials to the top management of MTS Group.
(1 year 4 months) During working period there was a promotion from Lead Economist to Finance Manager in March, 2020.
Computer software programs: *Oracle, 1C, Power BI, Hyperion Smart View, Microsoft Office, Bloomberg.*
- July 2018–January 2019 **Consultant in Transaction Services Department, "BDO GROUP", Moscow, Russia.**
Interpreting and evaluating operational and financial trends of target companies; conveying due diligence results in formal report; managing buyers and sellers engagements across all aspects of transaction life cycle; interpreting main business drivers having impact on reported profitability; checking and verifying accounting books and records are in conformity with industry practices (oil and gas, TMT); investment analysis; financial modelling (Income and Comparable approach); preparing TS, SPA, SHA; risk analysis; preparing analytical reports and investment memos; detailed calculations and managing with predictions of main financial indicators (EBITDA, Net Debt, Net Working Capital).
(7 months) Computer software programs: *1C, SAP, Microsoft Office, Bloomberg, SPARK, Capital IQ.*

- September **Audit Consultant**, "KPMG", *Moscow, Russia*.
 2017–July Collating, checking and analyzing spreadsheet data; assisting in carrying out quality audit and other
 2018 assurance services to clients in a specific industry sector (oil and gas, building and construction, TMT);
 (11 months) identify performance improvement opportunities; check and verify accounting books and records are in
 conformity with industry practices and corporate policies (IFRS, GAAP, RSA); ensure compliance of
 regulatory Russian and foreign guidelines; assesses risks and internal controls by identifying areas of
 non-compliance.
 The laureate of "Bravo Award - 2018" for incredible dedication to the project and high responsibility.
 Computer software programs: *1C, SAP, IT-Audit, Microsoft Office, eAudit, Monolith*.
- April– **Junior Creditor Controller**, A/S "TUMLARE CORPORATION", *Saint Petersburg, Russia*.
 September Control of receivables and payables of the company; handle the disputed bills and negotiate to bring payment
 2016 within the agreed terms; provide accurate advice on billing queries; propose write off of irrecoverable
 (6 months) receivables; undertake account reconciliations as required; identify changes in payment patterns and
 propose action to avert indebtedness.
 During the working period the amount of irrecoverable receivables was diminished by 18.7 percent.
 Computer software programs: *1C, Concordes (STR, SFI, SDK), Microsoft Office, Bitrix, IBM Notes*.
- May–August **Audit Assistant Internship**, AUDIT COMPANY "EVENTUS", *Saint Petersburg, Russia*.
 2015 Preparation of audit working tables and acts of reconciliation; ensure compliance of regulatory guidelines
 (4 months) and generally accepted auditing standards; study, inspect and assess, budgets, balance sheets and other
 related financial statements and record; review and recommend changes in internal audit controls; undertake
 a field inventory.
 Computer software: *1C, SAP, IT-Audit, Microsoft Office*.

Languages

Russian	Native Speaker
English	Upper-Intermediate

Extracurricular activities

- 2016-2018 Participant of the "Case Club" in Higher School of Economics
 2018 Prizewinner of "Modern Insurance Cup" case championship
 2018 Participant of "Oliver Wyman Impact" case championship
 2017 Prizewinner of the "Changellenge", High Quality Award
 2015–2016 Semifinalist at the "Global Management Challenge"
 2014–2016 Participant of an "Economic Club" in Peter the Great St.Petersburg Polytechnic University
 2013–2016 Prizewinner and participant of various scientific conferences ("Week Of Science" in Peter the
 Great St.Petersburg Polytechnic University; "Lomonosov-2013"; "Lomonosov-2015")

Additional Information

- Computer SAP, Bitrix, Concordes (SFI, STR), 1C, Microsoft Office, IT-Audit, STATA, Monolith, Galaktika,
 Software Power BI, Hyperion Smart View, Bloomberg, Capital IQ
- ACCA Exams F1-F7, F9
- CFA Level 1 Candidate