

ARTAS OORZHAK

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CAREER PROFILE

- Project financing specialist at Sberbank (ex. Sberbank CIB) with prior experience in equity derivatives at VTB Capital and accounting at PwC

WORK EXPERIENCE

Credit Inspector – Sberbank (ex. Sberbank CIB) 02/2019 – Present

- Lead commercial real estate project financing transactions, including structuring, credit analysis, negotiation of documentation and internal approval processes
- Took full ownership and approved ca. EUR200mn structured financing deal with embedded derivative

Associate – VTB Capital 09/2016 – 02/2019

- Primarily acted as a member of a product team specializing in structured equity deals. Executed deals, including coordination and communication both (i) internally with various internal front-office and support departments and (ii) externally with clients and consultants
- Developed and approved internally an innovative structured product for the bank
- Solely negotiated and executed series of structured equity-secured financing trades in a repo format with the total financing amount of ca. USD1bn+ with well-known family offices
- Prepared presentations and materials for clients, internal memos for credit and engagement committees
- Organized and coordinated an ad-hoc recruitment process of an intern out of 60 candidates. Supervised an intern, managed his capacity and day-to-day tasks
- Have been promoted to associate faster than peers, ahead of a regular schedule

Intern – Sberbank CIB 07/2016 – 08/2016

- Conducted analysis of 10+ companies within 4 industries (TMT, M&M, O&G, Retail) from credit risk and market risk standpoint, and following work on 2 live transactions with the total amount of RUB10bn
- Received full-time offer ahead of a regular schedule

Associate Consultant – PwC 10/2015 – 07/2016

- Developed 2 audit execution approaches:
 - First – reduced execution time of the technical procedure from 10 to 1 hour and improved the overall convenience of the review process via technical enhancement of the working file
 - Second – created an efficient system of algorithms, which allowed to validate data provided by client, thus significantly reducing error rate and audit risks
- Received double-promotion and highest rank among peers

EDUCATION

MSc in Management at Le CNAM, Paris 10/2014 – 11/2015

MSc in Management at Financial University, Moscow (diploma with honors) 09/2013 – 06/2015

BSc in Economics at Financial University, Moscow 09/2009 – 06/2013

LEADERSHIP & ACHIEVEMENTS

Successfully led several teams in various case competitions

- Venture Kitchen – winner and special award; Win&Begin – finalist and individual award from BAT

SKILLS

- Languages English (Fluent, TOEFL IBT 106); Russian (Native)
- Certificates Passed level 1 of the CFA program; ACCA F1-F3; FFMS 1.0
- Software Bloomberg Terminal (Advanced); PowerPoint (Advanced); Excel (Advanced)

HOBBIES

- Sports: Long-distances runner (marathon – completed) and triathlon enthusiast (Ironman – expected)