



Eric Volf

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WORK & LEADERSHIP EXPERIENCE

KPMG 2018 – 2019

Deal Advisory, Debt restructuring desk, Business Valuation desk, Senior associate

- Lead Income approach & market approach equity valuation of largest CIS fully integrated chrome metal producer
- Lead equity valuation of one of the largest Russian airport holding
- Advise largest Russian intermodal container operator for structured debt financing and post-M&A restructuring

Sberbank 2015 – 2017

Distressed Assets Department, Sberbank CIB restructuring desk, Senior financial analyst promoted to Associate

- Prepare research opinions for Sberbank CIB “red zone” borrowers deals:
 - credit modeling of structured debt financing and project financing deals
 - optimize deal structures using covenants, warranties & indemnities, etc.
- Lead debt restructuring projects of the borrowers from metals & mining and transportation industry:
 - create cash sweep mechanism tools & add it for restructuring deal agreements
 - develop a detailed calculation technique of the net working capital for the borrower to have better forecasting of its cash flow measures (FCF, CFADS) and solvency indicators (DSCR, LLCR)

MDM Bank Asset Management (FRR) 2013 – 2015

Restructuring Department, Senior financial analyst

- Worked as a member of the group (project manager, analyst, lawyer) on corporate debt restructuring projects:
 - one of the largest Russian metal & mining holding: debt was novated for new debt secured by the parent company public traded shares
 - large machinery-building concern: structured claim assignment for third-party, optimized EL measure

AK BARS Bank 2011 – 2013

Project finance Department, Financial analyst

- Prepare and present materials in credit committees: financial analysis, credit memorandum, PPT presentation
- Prepare the financial model of the petrochemistry green-field project

AK BARS Bank 2010 - 2010

Project finance Department, Intern

- Prepare the financial model of the petrochemistry green-field project

EDUCATION

New Economic School (Moscow, Russia) 2018 – 2020

Masters in Finance (post-graduate part-time program)

- Specializations: Asset management, Banking, Corporate finance, Economics & Data analysis, Quantitative finance
- Total courses / credits: 33 / 28.0, total GPA: 4.7

Loan Market Association (London, UK) 2016 – 2017

Short-term full-time courses in banking & financial institutions

- Loan Markets, structured debt financing

Kazan Federal University (Kazan, Russia) 2005 – 2011

Bachelor of Arts in Economics, Master of Arts in Economics

- Total Rating – 95%+, Diploma with merit

OTHER SKILLS

Languages Russian (native), English (fluent)

Hard Skills Structuring M&A / LBO banking finance, Debt restructuring, Financial modeling (industries: oil & gas, metals & mining, transport), Derivatives valuation, Analysis of financial instruments in Python (in-progress)