

Alexei Khabarov
Mobile: +7 916 312 70 51
E-mail: alexeikhabarov@yahoo.com

Career profile

Financial professional with over 12 years of experience in originating and executing complex M&A; financing, restructuring and capital markets (both equity and debt capital markets) transactions

Education

Aug 2004 - Apr 2006	Manchester Business School, Manchester, UK MBA
Sep 1997- Jun 2002	Finance Academy, Moscow, Russia BA, Hons, Finance
Jul- Aug 2006	Citigroup Global Markets Analyst Training

Experience

Aug 2008

UBS Investment Bank, Moscow, Russia, Executive Director

- Leading the coverage and execution team for the consumer and retail, agri and healthcare as well as power and utility clients in Russia/ CIS
- Managing the sell-side process for the leading CIS Utility player (ongoing)
- Advising the large CIS retailer on its IPO (ongoing)
- Managing private placement process for the leading Emerging markets agri player (ongoing)
- Advised the leading CIS agri company on its liability management strategy as well as Eurobond issuance
- Advised a leading Russian power company on its IPO
- Advised the leading Russian retail company on its debut Eurobond issuance
- Advised a leading Russian retail company on its IPO
- Advised shareholders of a leading Russian retail company on its SPO
- Advised a leading Russian agricultural company on its re-IPO
- Advised a leading CIS agri company in relation to its liability management strategy
- Advised the leading CIS agri company on the debt restructuring
- Advised the leading Russian mining company on the disposal of its power assets
- Advised the leading Russian power company on the sale of its non-core assets
- Advised a leading CIS Utility company and its shareholders in relation to the acquisition of the large power station in CIS
- Advised a leading CIS agricultural company on its SPO
- Advised a leading CIS agricultural company on its credit rating as well as Eurobond issuance
- Advised a leading Russian metals and mining company on its credit rating as well as Eurobond issuance
- Advised a leading CIS agricultural company on its Liability Management as well as Eurobond issuance
- Led the execution of the M&A sell-side transaction for two Kazakh E&P companies

May 2008 – Jun 2008 Klever AM, PE fund, Moscow, Russia, Associate

- Advised the Management Board on the potential acquisitions

Jan 2007 – May 2008 Citigroup Global Markets, Moscow, Russia, Senior Analyst

- Responsible for the day-to-day execution of M&A and capital markets transactions in Russia and CIS
- Advised a major Russian chemical company on its IPO

- Fairness opinion on the acquisition of the stake in a major Russian power company
- Advised a major Russian bank on its IPO

Apr 2006 – Dec 2006 Citigroup Global Markets, London, UK, Analyst

- Participated in the preparation of the equity and M&A marketing materials for the various CEEMEA clients
- Responsible for the day-to-day execution of M&A and capital markets transactions in CEEMEA
- Participated in the M&A, IPO projects for various CEE market clients:
 - Advised a major oil company on its potential acquisition
 - Advised CEE IT company on its IPO

Aug 2004 – Apr 2006 Manchester Business School, Manchester, UK

- Value-based management and performance diploma project, Major World pharmaceutical Company
- Corporate Restructuring project, Major UK Retail Company, Consultant

Jun 2005 – Sep 2005 MBA Internship, DHL, Czech Republic, Global Mail Delivery and Logistics company, Financial consultant:

- Advised senior management on the budget process improvements

Jan 2003- Aug 2004 IBM Business Consulting Services, Moscow, Russia

- Management accounting reorganisation for a large French retail company, Finance Team Leader

2002 PricewaterhouseCoopers Consulting, Moscow, Russia

Management Consulting Services

- Financial reorganisation for a leading Russian energy company, Financial Consultant

**2001 Commercial Bank “Lockobank”, Moscow, Russia
Associate of Corporate Finance Department**

Languages

Russian – Native, English – Fluent

IT Skills

MS Office (experienced), Various financial databases (Bloomberg, Factset, Mergermarket)

Interests

Mountain and cross-country skiing, travelling, cycling, fitness, Russian and International history and geopolitics

Publications

The Collapse of the USSR: Causes and Consequences, published in ‘First of September’ newspaper, 1998.

Nationality

Russian