#### **Anton Fedoskin**

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#### **BUSINESS EXPERIENCE**

# Investment Company of Vnesheconombank (VEB Capital), Moscow, Russia 01.2018 – present

#### **Investment director**

- \$1 bn of NPLs under management;
- Turnaround management, operational and corporate renewal;
- Bad debt restructuring and refinancing;
- Deals structuring and execution;
- Financial analysis and monitoring, business valuation;
- Negotiations with clients and potential partners;
- Board member in a number of portfolio companies;
- Staff management.

Up to date I prepared turnaround strategies for companies with more than \$500 mn in total debt, including financial models, credit committee materials, preliminary terms and conditions applied to expected transactions.

# OTKRITIE Bank, Moscow, Russia

## 04.2015 - 10.2017

# Associate director, Corporate finance \ Special situations;

- Structured and executed M&A, LBO, debt restructuring and capital raising deals;
- Monitored a number of strategic portfolio companies in oil extraction and oilfield services, objects in commercial real estate (strategy, budget, financial and operational monitoring etc.);
- Searched and analyzed potential M&As, LBOs and high return credit opportunities;
- Drafted legal documents such as TSs, SPAs, SHAs (business terms and conditions);
- Supervised junior colleagues;

#### Selected transactions:

- IPO of United Wagon Company;
- Debt restructuring for a leading russian oilfield service company;
- Acquisition of the minority shareholding in russian video-conference software developer;
- Financing of a new folding box board manufacturing project in Perm region (from preliminary analysis to the credit committee decision);

#### 07.2012 - 04.2015

## Associate \ analyst (till 03.2013), Corporate finance \ Special situations;

- Built sophisticated financial models (including DCF, public comps, precedent transactions);
- Drafted analytical and research materials:
- Coordinated financial and commercial due diligence procedures.

#### Selected transactions:

- Acquisition of a leading russian real estate developer;
- Debt restructuring for an independent oil production company with assets in the Western Siberia region;
- Financing for the acquisition of a leading regional agribusiness company.

#### **EDUCATION**

#### 2011 Plekhanov Russian University of Economics, Moscow, Russia

Master's degree (majored in finance)

# 2009 Moscow state technological University STANKIN, Moscow, Russia

Specialist\bachelor equivalent (mechanical engineering)

#### ADDITIONAL INFORMATION

- Passed level 1 of the CFA program;
- Participated in training "Financial modeling and business valuation" sponsored by CFA Association Russia (2012);
- Advanced knowledge of Bloomberg and MS Office;

Languages: Russian, English.

Nationality: Russian.