



BORIS EFIMCHIK

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FINANCIAL ANALYST

EDUCATION

- **Higher School of Economics**, Master's Programme in Financial Markets and Institutions, Moscow, Russia (2019 – present)
- **Belarus State Economic University**, Minsk, Belarus (2015 – 2019)

EXPERIENCE

MANAGER

of the hotel L'ete – Sochi, Russia (June - Aug 2016)

- Reception, registration, placement and extract of visitors.
- Coordinating of work of the staff.
- Settlement of conflict and unusual situations.

BUSINESS ANALYST

internship in Wicresoft (the Microsoft partner) – Shanghai, China (July - Aug 2017)

- Collecting, processing and analysis of information.
- Development of questionnaires, methods of collecting and analyzing data for specified purposes and projects.
- Conducting market research and making industrial reports.

BUSINESS ANALYST

internship in CIVITTA – Minsk, Belarus (Oct - Dec 2017)

- Collecting, processing and analysis of financial information.
- Making business plans.
- Search and cooperation with investor for different projects.
- Cooperation with client during the project.

FINANCIAL ANALYST

participation in the business project High-Flyer | Danone (March - April 2018)

- Collecting and analysis of financial information.
- Calculation of financial indicators of the company.
- Investment project risk assessment.

ENTREPRENEUR

founder of Academic School (June 2018 - present)

- Education services market analysis and understanding trends.
- Development of business plan and its implementation.
- Tax reporting, financial, and client documentation preparation.
- Cooperation with clients during the process.

ACHIEVEMENTS

HIGHER SCHOOL OF ECONOMICS

THE UNION STATE OF RUSSIA AND BELARUS

BELARUS STATE ECONOMIC UNIVERSITY

BELARUS STATE UNIVERSITY

- **First degree Diploma in the International Olympiad Competitions** for University Students and Graduates in Financial Markets and Institutions (**Higher School of Economics**)
- **Second degree Diploma** in the Competition of Young International Experts of the Union State of Russia and Belarus in Moscow
- **First degree Diploma** in the International Scientific and Practical Conference of Students in Minsk (BSEU)
- **Semi-finalist** of the Second BSU Open International Olympiad in world economy
- participant of the University English Language Olympiad among students majoring in world economy (BSU)
- **Gold medal** for an excellent high school graduation

SCIENTIFIC THESIS

APPLIED MICROECONOMICS

SOCIOLOGY

SKILLS

- «The optimal consumption solution and comparative analysis of the changes in the utility of purchased goods by the Belarusian and Russian pensioners»
- «Economic efficiency of innovative activity»
- «Emancipation as a factor of transformation of morals in modern society»
- «Emancipation of women in traditional society: social and psychological aspects (on the example of Iran)»

Equity Research, R, Bloomberg, Reuters, Excel, PowerPoint

ACTIVITIES

- BSEU Volleyball Team Captain
- Piano, for 8 years

LEISURE TIME

I like to perceive the world around me - new places, new acquaintances, new hobbies contribute to the development of my interpersonal skills. To my mind, it is important to keep abreast of the latest events, furthermore being aware of the breaking news in different countries. Nowadays modern technologies improve our world and I want to be a part of this process.