

Alexander Ryazanov

e-mail: A.Ryazanov@ya.ru

phone: +7 (926) 870 66-00

Professional experience

Bioprocess Capital

01.2019 – present time | Moscow

Investment Manager

- Task: organization of exits from the Fund's portfolio companies
- Current results:
 - SPA discussion during the sale of a chemical company with RUB 4bn revenue to a foreign buyer;
 - Sale of a women's health biotech company to a foreign buyer;
 - Sale of a chemical portfolio company to a Russian strategic investor;
- Process: participation/leading negotiation with Russian/foreign buyers and the Fund's investors; work with legal documents/questions in investment process/asset management field; revaluation of the Fund's portfolio.

Volga Group

09.2017 – 01.2019 | Moscow

Investment department – Analyst

- Responsibilities: looking for potential investment opportunities; company analysis and industry research; Investment memorandum preparation; valuation and modelling. Work on pipeline.
- Industries: healthcare, agriculture, development, mining.
- Interesting tasks:
 - Participation in legal structuring of the deal with a foreign partner;
 - Financial modeling of the investment in start-up development project with difficult legal structure;
 - Development of Russian healthcare market map (clinics, diagnostics, pharmaceuticals, etc.);
 - BD in healthcare market (participation in industry conferences, communication with consultants, networking);

PricewaterhouseCoopers

04.2016 – 09.2017 | Moscow

Business valuation – Consultant (Double promotion)

- Responsibilities: Valuation and modelling (DCF (FCFF, FCFE), APV, MA (CCA, CTA), Cost approach), report writing, negotiation with clients and subcontractors.
- Industries: coal, gold, aluminum, electricity, pharmaceuticals, telecom, trading (LNG and electricity).
- Interesting tasks:
 - Valuation of highly leveraged mining company with FCFF, FCFE, APV methodologies;
 - Valuation of foreign group of companies;
 - Valuation of group of more than 20 companies with complex organization structure;
 - Participation in a valuation project as a team leader.

Sberbank of Russia

08.2013 – 01.2014 | Tambov

Credit department – Loan Officer (full-time)

- Responsibilities: Analysis of financial statement and creditworthiness of borrowers; Cash flow analysis and forecast; Credit application preparation and defense in front of the Credit committee.

Education

Higher School of Economics (HSE)

09.2014 – 07.2016 | Moscow

Master in Project Management (GPA – 9/10)

- Teaching assistant: Math Models and Methods in Project Management.

Tambov State Technical University (TSTU)

09.2009 – 07.2014 | Tambov

Specialist in Management (GPA – 5/5)

Tambov State Technical University (TSTU)

09.2010 – 07.2014 | Tambov

Bachelor in Civil Law (GPA – 5/5)

Other activities

- 2019 – Advising on the sale of a minority stake in public mining company;
- 2019 – HSE Strategic Corporate Finance program: Fin. Modeling class lecturer;
- 2015-2016 – Participation in the organization of the conference “Youth and Project Management”;
- 2013 – Alt-Invest: Analysis of investment projects (certificate);
- 2012 – Participation in an international conference, publications in scientific journals;

Languages

- English - Fluent (2015 – English Language Institute at American University in Bulgaria).