**ANZOR BESHKOK**

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**Profile:** Commodity Trading Risk Analyst (certified by Swiss Trading and Shipping Association) and currently working as a trading associate looking and open to expand international experience in the fields of commodities trading, risk management, and trade finance.

**EXPERIENCE**

**CARGILL LIMITTED (WINNIPEG, CANADA) 2020 – PRESENT**

Cargill Limited is a subsidiary of Minneapolis-based Cargill Incorporated, an international provider of food, agriculture and risk management products and services.

***Commodity Trading Associate***

*Working as part of Grain Merchandising team on Grain’s Desk of Cargill’s North American Agricultural Supply Chain, responsible for Feed Grains domestic market, Malt Barley purchasing planning (origination) and Durum Wheat origination.*

* Developing and maintaining customer relationships with country elevators, producers, feed mills, and processors on daily basis.
* Analyzing supply and demand, surveying market conditions, and other economic forces in order to maintain and grow Cargill's position in the market place.
* Initiating and negotiating the terms of commodity purchase/sale contracts, such as price, quality, quantity, transportation, timing and payment.
* Coordinating transportation and logistics to execute commodity contracts.
* Ensuring thorough and accurate follow-up, execution, and closure of all contracts.
* Providing timely and effective communication and interaction with other Cargill teams such as sales, transportation and logistics, quality assurance, plant personnel, engineers and accountants.
* Maintaining hedging positions in both commodities and Forex.
* Responsibilities:
* Provided weekly data to Risk management on the total risk exposure for feed barley and malt barley
* Implemented a new process for matching quality of supplied samples by country locations with contractual agreements with existent and potential producers.
* Developed and implemented a new costings bid sheet for all commodities handled by Canada’s team.

**C.A.T. GLOBAL INC. (TORONTO, CANADA) 2018 – 2019**

A specialized division of third-party logistics, C.A.T. Global coordinates full container load activity between NAFTA markets and domestically within Canada and the United States.

***Operations Support and Customer Service Representative***

*Provided Operational and CSR support to Account Managers and Sales Representatives by negotiating rates and terms of the contracts with multiple carriers, developing and maintaining relationships with existing and new clients, and resolving cross-border compliance issues.*

* Continuously achieved under budget contract negotiations, with a 15-20% profit margin variation.
* Ensured correct prices, requested or agreed upon shipping dates and any other contractual requirements were entered into the system.
* Liaise with customs brokers on regular basis to ensure shipping commitments were met, and adjusted orders in SAP system to account for changes.
* Reconciled orders and deliveries, processed and send invoices to customers and resolved billing issues as required.
* Exceeded targets in all important metrics in a very heavily measured position by maximizing efficiency.

**INTERSTATE OIL COMPANY “SOYUZNEFTEGAZ” (MOSCOW, RUSSIA) SUMMER 2018**

Oil and Gas development Company with major interests in Russia and the Middle East.

***Intern***

*Supported the investment research department with portfolio analysis around private asset classes and emerging portfolio issues in the Middle East. Ensured that portfolio decision-makers received timely and accurate information.*

* Reported P&L and budgets.
* Prepared presentations including insights, analysis and commentary.
* Provided strategic forecast support.

**FORMAL EDUCATION/DEVELOPMENT**

**CANADIAN SECURITIES INSTITUTE (A Moody’s Analytics Company) 2020**

Derivatives Fundamentals and Options Licensing Course (DFOL)

Canadian Securities Course (CSC)

**SWISS TRADING AND SHIPPING ASSOCIATION (STSA) 2019**

Commodity Trading Risk Analyst Certification

**UNIVERSITY OF GUELPH 2018**

Bachelor of Commerce (BCOMM), Honors Degree Graduate

Major in Agricultural Business

Minor in German Studies

**UNIVERSITY OF KONSTANZ 2015 – 2016**

International Exchange (Political and Public Administration)

**TECHNICAL/LANGUAGE SKILLS**

COMPUTER

* Intermediate to Advanced knowledge of MS: Word, Excel (incl. VBA), PowerPoint, Outlook.
* Working knowledge of MatLab, Bloomberg Terminal, Neovest.

LANGUAGES

**English (Fluent), Russian (Fluent), German (Goethe Institute Accreditation B1)**

**AWARDS**

Bachelor of Commerce Leadership Prize - University of Guelph - 2018

German Consulate Prize (2018), Austrian Embassy Prize (2018), Swiss Embassy Prize (2017)- All University of Guelph

The Baden-Württemberg Scholarship- University of Konstanz – 2016