Nickita Surtsev

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**Personal Information**

* Date of birth: 20th May 1993
* Nationality: Russian
* Marital stasus: single

**Skills**

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| --- | --- |
| * Bilingual in Russian, English. * Client-focused * Excellent communication * Results-oriented | * Microsoft Office * Quick learner * Positive learning process * Training and development |

**Experience**

Soldier 11/2016 to 11/2017

Military service, Army.

Financial Analyst 08/2016 to 10/2016

ООО «LSR. Construction-Moscow» Moscow

* Analyzing data sets collected through all the departments
* Preparing reports for the board of management
* Preparing business plans
* Planning investment activities and budget.

Manager of sales department to private clients 12/2014 to 08/2015

ОAО «Moscow Industrial Bank», «Taganskoe» department Moscow

* Expanding client base and sales of banking products;
* full supporting of credit applications.

First rate economist 04/2014 to 05/2014

OAO "Bank AVB" Dimitrovgrad, Ulyanovskaya oblast

* Analysing creditworthness and financial condition of the borrower (physical. and legal entity);
* defining category of quality of the issued loans;
* charging allowances for possible losses according to loans;
* comparative analysing of rates of rival banks for production and servicing of the international cards;
* preparing replies to the requests of bailiffs;
* verifying applications for production of plastic cards;

First rate economist 07/2013 to 08/2013

OAO "Bank AVB" Dimitrovgrad, Ulyanovskaya oblast

* Studying of the last edition of internal normative documents;
* studying of bank services in comparison with competitors;
* calculation of an operational margin of the clients having the opened settlement accounts in bank, segmentation of client groups; participation in preparation for the Balance sheet commission following the results of work for 2013 (the analysis of information on accomplishment of the Business plan regarding active and passive transactions, identification of the reasons of deviations);
* participation in forming of documents of the financial reporting of bank (balance sheet, income statement).

**Education and Training**

Master's degree in Financial Analytics: Finance 2016

University Moscow, Russian Federation

Ministry of Education and Science of Russian Federation Federal State Educational Organization of Higher Education Russian University of Economics named after G.V. Plekhanov, Faculty of Finance, the Department of Financial Management.

Certificate: Marketing 2015

«Moscow Industrial Bank» Moscow, Russian Federation

Marketing Specialist courses

Bachelor's degree: Economics 2014

University Moscow, Russian Federation

Financial University under the Government of the Russian Federation, Faculty of Lending and Economics, the Department of Monetary Relations and Monetary Policy.

ICFE (International Certificate in Financial English) , level B2: English language 2014

University Moscow, Russian Federation

Cambridge courses in Financial University

Courses: German language 2014

“Deutsche kurse” Moscow, Russian Federation

**Interests**

Driving License (Category B).

Hobbies - economics, personal growth

Sports - ski, biathlon.

**Languages**

Foreign languages - Enlish (fluent), German (intermediate).

Native - Russian.

**Activities and Honors**

The participant of the VI Festival of Science on History and on Economy.

The publication in the II Collection of Articles of the International Scientific Student's Congress "Russia in the conditions of modernization: social, financial and economic and legal aspects".