## King County House Sales

Review and explore the sold house prices in King County in 2014-2015

#### Introduction:

 Recently, by growing technology companies in WA, buying a house is one of the most challenging tasks for people. In this project, I've used the data from Kaggle. There are over 21,000 records with 21 columns. I am evaluating these columns to create a model for predicting future prices.

### **Problem Statement:**

- Review and find the most influential factors on home sales.
- Investigate the distribution of sold homes in 2014 and 2015
- Check sales prices in different areas of King County.
- Create a model to predict the house price.

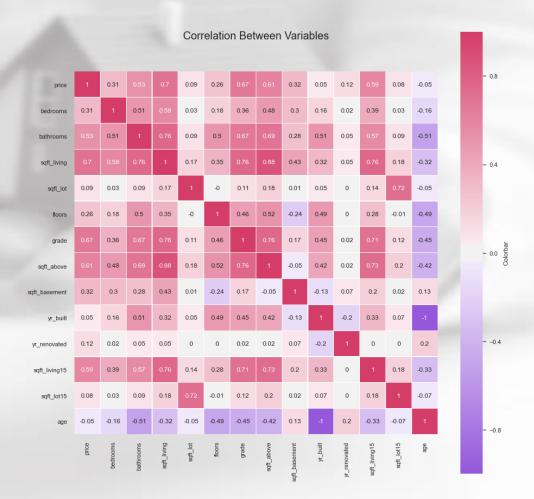
## Methodology:

I've used the OSEMiN data science workflow, which involves:

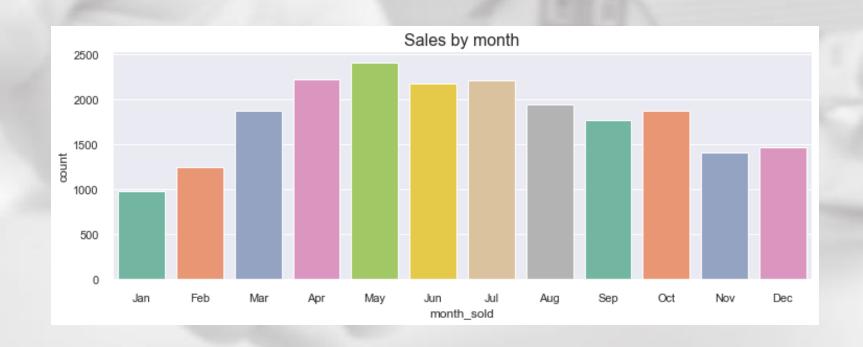
- Obtain (import the data)
- Scrub (clean the data, deal with missing values and data types)
- Explore (answer descriptive questions using EDA)
- Model (model selection)
- Interpret (comment on our model and findings)

#### Correlation Between variables:

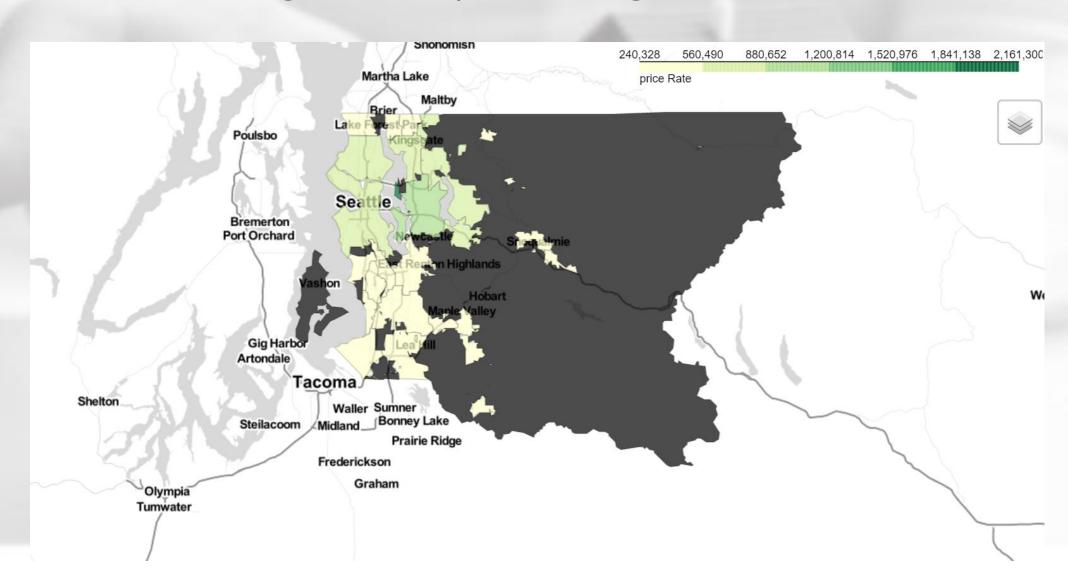
 There is a positive strong linear relationship between price and square footage living area, grade, square footage of house apart from basement, and average square footage of living area.



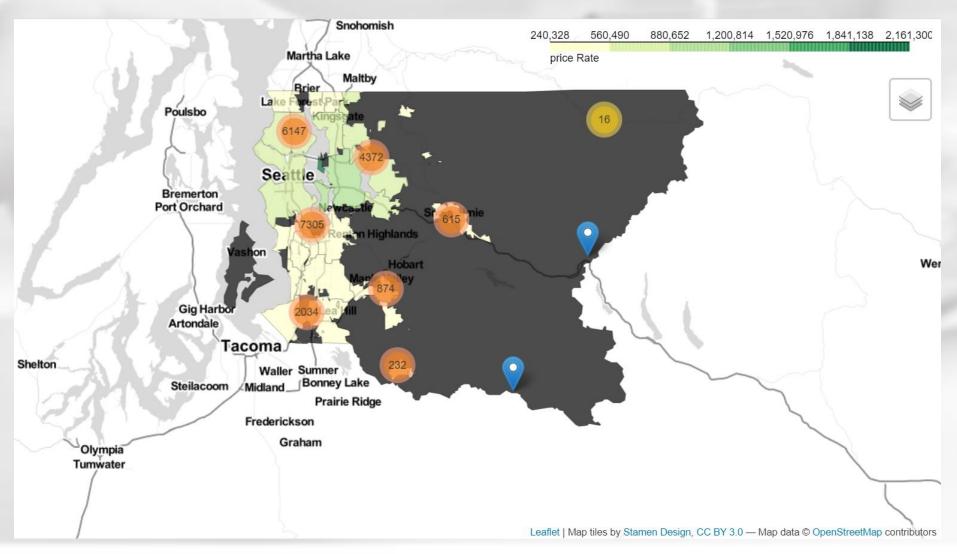
## Best Time For Buying or Selling the House:



## King County Average Price:

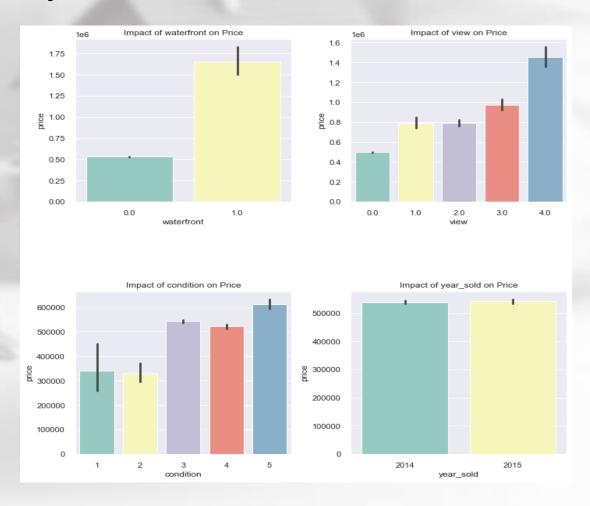


## King County House Density:



# Impact of waterfront, view, condition and sold year on price:

- Based on the charts, view and waterfront have impact on the price.
- By increasing the house price the condition gets better.
- Sold year, passing the time can affect on price.



#### Conclusion:

- The location and the city have a significant role in house prices.
- The sold houses in the northern and southern area were cheaper than in eastern and Seattle.
- The largest number of sold houses were in Seattle.
- The month of buying a house have an significant role in the price of a house.
- The best time to buy a home is from the beginning of September to the end of January.

#### Future Work:

There are other factors that can affect the price of a home. These factors include the impact of inflation, commute, school, job opportunities in the area, and more. Examining each of these factors can play an important role in predicting house prices.

# Thank You!