

NIVI ACHANTA

www.linkedin.com/in/niviachanta

nivedithachanta@gmail.com

Mobile: (408) 596-1900

EDUCATION

University of California, Davis 2013-2017

Managerial Economics and Statistics, GPA: 3.6 University Honors Program, Dean's List, Undergraduate Research Candidate for Econometrics

Université de Lyon, France 2015

Gestion Internationale; Crises Financières (International Management and Financial Crises)

EXPERIENCE

Morgan Stanley, September 2016-December 2016

Financial Training Program Intern Sacramento, CA

- Pitched and defended a short-sell position on Twitter after conducting a DCF and technical analyses
- Presented a case study on post-Brexit feasibility of Ryanair, analyzing EU trade regulations and market behavior
- Analyzed effects of AP-Moeller Maersk's split into separate energy and transport companies on industrials

FTI Consulting, May 2016-August 2016

Forensic Litigation Consulting Intern San Francisco, CA

- Contributed to expert reports for intellectual property cases involving patent infringement and royalty valuation
- Analyzed loan losses using SQL and R for over 10,000 entities, for CMBS data from the Federal Reserve

Net Impact, May 2016-June 2017

Founding President Davis, CA

- Led an educational workshop for over 50 students to raise awareness about local sustainability issues
- Co-hosted national "My Two Cents Day" at Davis to inform the undergraduate community about the U.S. deficit

Consult Your Community, September 2014-June 2017

VP of Internal Affairs Davis, CA

- Conducted pro-bono market research by surveying 400 Yolo County Residents to determine demand for cryotherapy
- Compiled over 30 potential sponsors for local education non-profits, raising over \$10,000 for nutrition programs

Northwestern Mutual, December 2014-May 2015

Financial Representative Sacramento, CA

- Provided personalized financial plans to demonstrate reallocation of over \$100,000 in clients' equity
- Received intensive training in sales processes, prospecting strategies and portfolio risk analysis

PROJECTS

PwC Challenge Case Competition 2016

- Placed 1st in a consulting case competition with Davis Women in Business
- Examined a cost benefit analysis for implementation of soybean oil for a tire manufacturing company
- Analyzed M&A implications through modeling the effects of an LBO on the company's balance sheet

Alpha Kappa Psi Case Competition: Course Hero 2016

- Placed 2nd for developing two distinct strategies to incentivize user re-engagement with Course Hero's products

Economics and Business Student Association, UC Davis 2014 – 2015

- Placed 1st in a marketing competition to promote an automobile launch campaign for Tata Motors
- Placed 2nd in a case study competition to maximize profits for a construction company

SKILLS AND LANGUAGES

- Microsoft Office, R, Java, Python, SQL, HTML, CSS, Git
- Fluent in English, French, and Telugu, with a working knowledge of Hindi