

[Thomas Lefèvre]  
[10 Place Vendôme]  
[Paris, 75001, France]  
[+33 7 11 22 33 44]  
[thomaslefevre@email.com]

Objective:

Visionary and results-driven executive with over 15 years of experience in the technology industry. Proven track record of leading and growing companies, developing high-performing teams, and driving innovation and success. Seeking to leverage my strategic, operational, and leadership skills to excel in a new CEO role at StIT.

Skills:

1. Exceptional strategic thinking, planning, and decision-making abilities.
2. Strong operational and financial management expertise.
3. Excellent interpersonal, communication, and negotiation skills in French and English.
4. In-depth knowledge of the technology industry, trends, and market dynamics.
5. Experience in fundraising, mergers and acquisitions, and corporate governance.
6. Ability to inspire, motivate, and develop teams and individuals.

Education:

Master of Business Administration (MBA)  
INSEAD, Fontainebleau, France  
Graduated: June 2008

Master of Science (MSc) in Computer Science  
École Normale Supérieure, Paris, France  
Graduated: June 2003

Work Experience:

CEO  
StIT, Paris, France  
March 2015 - Present

1. Led the company's strategic direction, vision, and growth, resulting in a 5x increase in revenue and a successful Series C funding round.
2. Built and managed a high-performing executive team, fostering collaboration, accountability, and results.
3. Oversaw the development and launch of innovative technology products, driving customer adoption and market leadership.
4. Managed the company's financial performance, including budgeting, forecasting, and fundraising, ensuring financial sustainability and growth.
5. Cultivated strong relationships with customers, partners, and investors, driving business opportunities and growth.

COO

InnoTech Group, Paris, France

June 2008 - February 2015

1. Led the company's operations, including product development, marketing, sales, and customer support, driving efficiency, growth, and profitability.
2. Collaborated with the CEO and executive team to develop and execute the company's strategic plan and vision.
3. Oversaw the development and launch of technology products and solutions, ensuring high-quality, on-time, and on-budget delivery.
4. Managed the company's financial performance, including budgeting, forecasting, and cost optimization, driving financial sustainability and growth.
5. Implemented and improved processes, systems, and tools, driving operational excellence and scalability.

Certifications:

Certified Director (CDir)

Institute of Directors (IoD), Paris, France

March 2020

Achievements:

Fastest-Growing Company Award, 2018 & 2021 - TechInnovators

Innovation Leader Award, 2017 - InnoTech Group

References:

Available upon request.