Nada Makram

Education

•	M.Sc. in Artificial Intelligence and Data Science, School of Computing, Queen's University, Canada.	2023 – 202
•	R Sc. in Software Engineering Faculty of Computers and Information Science, Mansoura University, Egypt	2016 - 2020

B.Sc. in Software Engineering, Faculty of Computers and Information Science, Mansoura University, Egypt.

Work Experience

Data Engineer May 2025 - Present eyouth Cairo, Egypt

- Designed and delivered Data Engineering diploma programs, covering modern data architectures, ETL/ELT pipelines, big data frameworks, and cloud-based solutions.
- Developed a comprehensive, industry-aligned curriculum incorporating tools such as Apache Spark, Airflow, Kafka, and cloud platforms (AWS, IBM Cloud).
- Mentored participants through hands-on projects simulating real-world data engineering challenges, ensuring both technical depth and best practices in production environments.

Data & AI Engineer - MEA Expert Labs

IBM

Aug 2024 - May 2025

Giza, Egypt

- Contributed to client-facing AI projects utilizing IBM Watsonx AI technologies, focusing on the implementation and fine-tuning of large language models (LLMs) for industry-specific applications.
- Assisted in designing data ingestion pipelines and ensuring data quality standards were met to improve model accuracy and reliability within NLP and LLM-based solutions.
- Collaborated with senior engineers to integrate LLM-driven solutions into existing workflows, optimizing data processing and model efficiency for scalable deployment.
- Documented best practices and initial findings on LLM applications, supporting future project scalability and knowledge sharing within the team.

LLMs, NLP, RAGs, AI Assistants, VectorDBs, Elasticsearch

Machine Learning Operations Engineer

Tribal

Feb 2023 - March 2024

United States (Remote)

- Set up and maintained the data science infrastructure in various development, staging, and production environments.
- Built a CI/CD pipeline for the different data and machine learning use cases.
- Designed different data and machine learning pipelines using the data orchestrator, Dagster.
- Maintained code quality, version control, packaging, and containerization.
- Developed new PoCs for a better MLOps setup.
- Worked on the data quality by enriching and transforming it for analytical purposes.
- Built APIs and web interfaces to better utilize and automate Machine Learning models and data solutions for internal use.
- Worked on a centralized monitoring system for our deployed applications and infrastructure.

MLOps, Kubernetes, KubeFlow, Docker, AWS EKS, SageMaker, ECS, Lambda functions, Terraform, Dagster

Data Scientist Paymob Jan 2022 - Feb 2023

Cairo, Egypt

- Developed and deployed a merchant churn prediction system to predict whether merchants will churn or not using a boosting classifier and deployed it using Apache Airflow, which increased customer satisfaction and decreased costs.
- Developed and deployed a fraud detection machine learning model using the ensemble method on AWS that integrates with a rule-based system that defines financial risk transactions, increasing the accuracy of identifying fraud, decreasing financial loss, and increasing reputation.
- Worked on customer segmentation problems to segment customers based on their behavior using cohort analysis, RFM, and K-means.
- Developed a parser of Arabic Egyptian street addresses using deep learning.
- Worked on ML research and data analysis of creditworthiness and credit default data.

Supervised machine learning, Clustering, RFM Segmentation, Forecasting, SQL, Python, Pandas, Matplotlib, NumPy, Docker, Apache Airflow, PySpark

Data Engineer Paymob Nov 2020 – Jan 2022
Cairo, Egypt

- Worked on developing the data warehouse using Apache Hive that served the entire company.
- Deployed and worked with metadata discovery tools that document data, which helped develop data-driven systems.
- Developed a PII system to identify/extract sensitive personal data.
- Developed ETL batch and streaming jobs.

Docker, Kubernetes, Apache Hive, Apache Flink, CDC, Apache Kafka, Spark, Data Catalogs

Summer Academy Intern

Dell Technologies

Aug 2019 - Sep 2019

Cairo, Egypt

• Got training and certification in Information Storage Management, and hands-on workshops on AI, VMware, IoT, and V/AR. Virtualization, VMware, Cloud Computing

Business Intelligence Trainee

IBM

July 2018 - Aug 2018

Giza, Egypt

Got Business Intelligence training and worked with IBM Cognos Analytics.

Descriptive Analytics, Cognos

Odoo developer Intern

Select for technology solutions

Sep 2018 - Oct 2018

Mansoura, Egypt

Got Python training, worked on collecting ERP application requirements, and built an Odoo application.
 Python, Git

Technologies and Languages

- Languages: Python, SQL
- Machine Learning: Supervised, Unsupervised, Deep, and Reinforcement Learning | Scikit-learn, TensorFlow
- Data Science: Collection, Cleaning, Preprocessing, Visualisations, Hypothesis Testing, Descriptive and Predictive analytics | Pandas, NumPy, Matplotlib, Plotly
- MLOps: TensorFlow Extended, KubeFlow, MLFlow, DVC

- Big Data Engineering: Apache Spark, Dagster, Apache Airflow, Apache Kafka, Apache Flink
- Web scraping: Scrapy
- Cloud: IBM Cloud, AWS: SageMaker, EC2, ECS, EKS, Lambda, CloudWatch
- Infrastructure as Code: Terraform
- Deployments: Docker, Kubernetes
- OS: Linux
- Continuous Integration/Development: GitLab CI/CD
- Version control: Git
- Web Frameworks: Flask, FastAPI

HONORS & ACHIEVEMENTS

- Participant at OpenAl Whisper Hackathon
- Open source contributor at Omdena
- Winner at Kaggle COVID-19 Open Research Dataset Challenge (CORD-19) organized by STP
- 4th place winner at Dell Envision the Future graduation project competition
- 1st place winner at IoT-based projects competition at FCIS MU
- Top finalist at the Green Hackathon organized by RiseUp
- Participated in Dubai CommerCity Hackathon organized by RiseUp
- Participated in NASA's Space Apps Cairo Hackathon
- Participated in Huawei ICT Competition Cloud Track
- Participated in 1 million Arab coders Data Analyst Track