

A TRUE MERCHANT TRADER

COMPANY PROFILE





WELCOME

Aaron Baende is a global merchant trading, procurement and supply company with world class credit and financing capabilities. We trade a broad spectrum of commodities across agricultural, metal and energy markets and have strong partnerships with the world's leading suppliers.

YOUR PARTNER IN TRADE

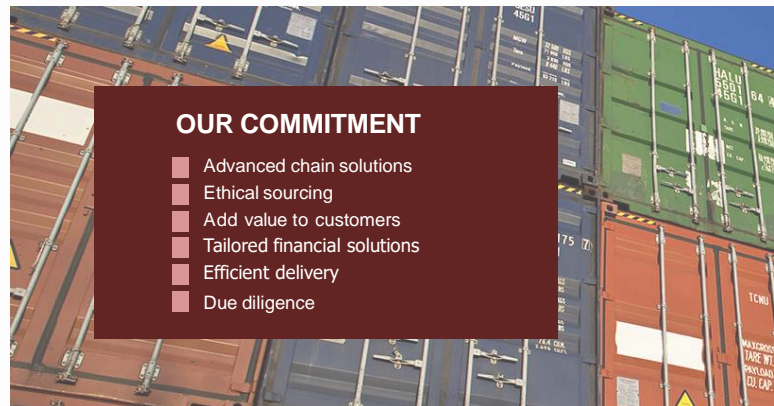
AARON BAENDE AT A GLANCE

ABOUT US

Aaron Baende is a global merchant trading, procurement and supply company with world class credit and financing capabilities.

We trade a broad spectrum of commodities across metal, medical equipments and energy markets and have strong partnerships with the world's leading suppliers.

Alongside trading commodities, we are a specialised multidisciplined procurement and supply company, delivering a complete single source procurement solution to our customers worldwide. We supply all types of Metals (ferrous and non ferrous), Medical Equipments, Petroleum and Petrochemicals, Energy, values of trust and consistency.



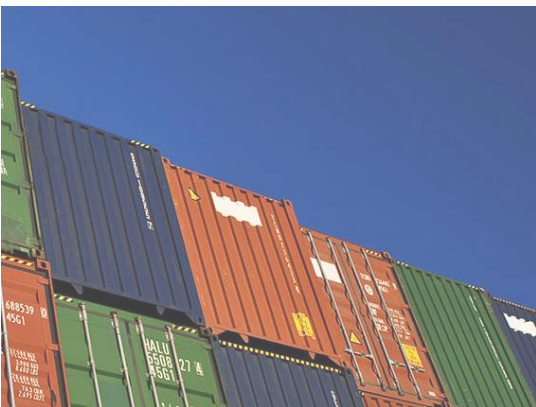
OUR COMMITMENT

- Advanced chain solutions
- Ethical sourcing
- Add value to customers
- Tailored financial solutions
- Efficient delivery
- Due diligence

We serve our customers from offices located in America, India, Canada and the Middle East, approaching each relationship with a view to creating long-term and sustained partnerships built on the shared Our team of experienced professionals tailor solutions to assist customers with their specific requirements, ensuring products and goods can be purchased on the credit terms that best match their business cycles.

OUR MISSION

To provide essential value to your supply chain in order to advance and overcome the obstacles of doing international trade.



Commodities

Principle focus on Medical Equipments, Metals (ferrous and non-ferrous) and Energy



Capital Equipment

Broad spectrum supplier of equipment for construction, engineering, mining and transportation



Financing

Tailored Supply Chain Credit Solutions

KEYS TO OUR SUCCESS

Aaron Baende operates on 4 continents and has offices strategically located to service clients in country.

- Proven track record based on diligence, efficiency and integrity
- Global footprint and on-ground presence in key markets
- Established relationships and large network of partners
- Resilient balance sheet
- International management team with extensive market experience
- Strong market position at the intersect of commerce, trade and finance
- Partnerships and affiliations with Government entities



Department for International Trade

غرفة دبي
DUBAI CHAMBER



WE HELP
OVERCOME THE
CHALLENGES OF
INTERNATIONAL
TRADE

OUR EXPERTISE

Affirming our reputation as a true merchant trader, Aaron Baende has built dedicated Commodities Trading and Procurement & Supply divisions to source and deliver commodities and capital equipment to any destination.

COMMODITIES

Aaron Baende possesses a highly skilled and experienced commodities trading team and is witnessing substantial growth in this area of our business. We trade in Medical Equipments (Surgical Masks, Oxygen Masks, Syringe, Wheelchair, Etc), energy (crude, gasoline, diesel) and metals (Ferrous & Non Ferrous).

Our source markets for Medical Equipments are USA, Canada, Singapore with key destinations being across the MENA region, Turkey and the Indian Sub-Continent. For energy and metals we trade across Europe, Middle East, Africa and Asia.

We believe in adding value to our customers across all points of the supply chain process and pride ourselves on our efficient, professional and customer- centric services.





WE BELIEVE IN ADDING
VALUE TO OUR CUSTOMERS
ACROSS ALL POINTS OF THE
SUPPLY CHAIN PROCESS AND
PRIDE OURSELVES ON OUR
EFFICIENT, PROFESSIONAL AND
CUSTOMER-CENTRIC SERVICES.

OUR ADVANTAGES

- Proven track record and trusted reputation
- Long-standing relationships with suppliers and customers
- Extend credit for suppliers and buyers
- Effective risk management of currency, credit and price
- Lean organisation with experienced team, adept at problem- solving and decision-making
- In-depth knowledge of our customers and operational markets

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We thrive on delivering innovation, service excellence and high quality solutions that enable our customers to successfully complete their projects.

OUR ADVANTAGES

- Global access to products, materials and equipment
- Long-standing relationships with a wide network of partners, OEMs and principal vendors
- Attractive credit terms & financial solutions
- Highly skilled team, experienced in global markets
- Deep knowledge of multiple industries
- Expertise in developing bespoke solutions for any situation or environment
- Accomplished in RFQ management

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WE THRIVE ON DELIVERING INNOVATION, SERVICE EXCELLENCE AND HIGH QUALITY SOLUTIONS THAT ENSURE OUR CUSTOMERS COMPLETE THEIR PROJECTS ON TIME AND ON BUDGET.

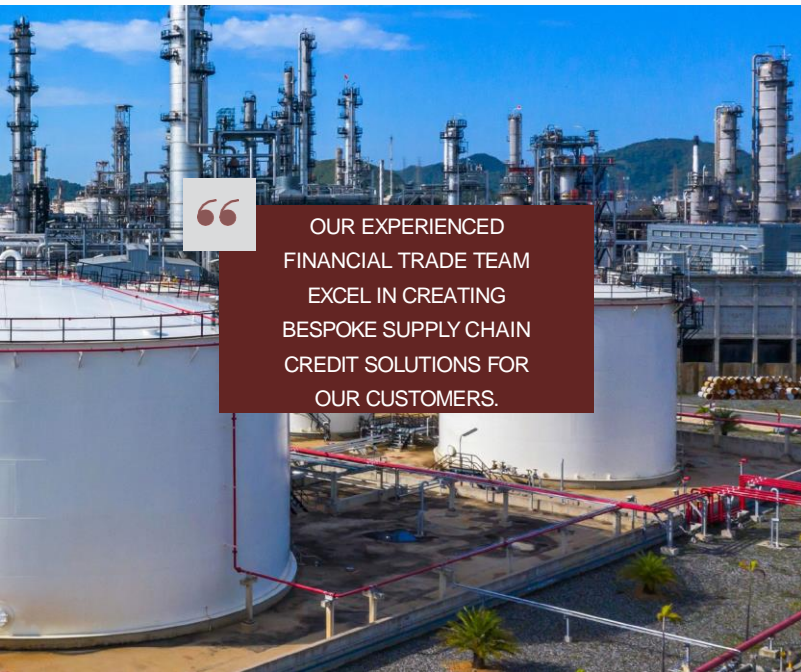
SUPPLY CHAIN CREDIT SOLUTIONS

Aaron Baende provides bespoke Supply Chain Credit Solutions for corporates. In integration with our commodities and procurement operations, our credit solutions enable us to provide comprehensive trade finance solutions to our customers.

Through our experienced financial trade team, we can tailor Supply Chain Credit Solutions to our customer's cash conversion cycle, in the process mitigating the financial challenges they may face from the supplier's payment terms and strengthening their financial position in the long term.

There are two methods by which customers can avail our Supply Chain Credit Solutions, one, by allowing Aaron Baende to be the supplier or, two, by integrating Aaron Baende into their existing supply chain and allowing us to deal with their preferred supplier.





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OUR EXPERIENCED
FINANCIAL TRADE TEAM
EXCEL IN CREATING
BESPOKE SUPPLY CHAIN
CREDIT SOLUTIONS FOR
OUR CUSTOMERS.

OUR ADVANTAGES

- Experienced team, capable of tailoring solutions to the financial requirements of different global markets
- In-depth knowledge of trade and financial processes
- Access to a wide range of commodities, products, materials and equipment
- Enhanced efficiency across the supply chain
- Strong relationships with financial institutions worldwide



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