



إيليت للخدمات الامنية
ELITE SECURITY SERVICES

ELITE SECURITY SERVICES

For the period ended 2024-Oct-31

COMPREHENSIVE FINANCIAL STATEMENT ANALYSIS

FINANCE

Elite Security Services

Profit & Loss for the current period

Description	Current Month	Previous Month	SPLY	Budget
Manpower Revenue	1,510,680	1,538,391	1,379,531	2,565,400
Projects Revenue	10,593	-	-	30,313
Total Revenue	1,521,273	1,538,391	1,379,531	2,595,713
Staff Cost - Manpower	(979,961)	(969,582)	(899,323)	(1,547,077)
Transportation - Manpower	(77,814)	(89,055)	(100,706)	(243,321)
Accommodation - Manpower	(169,028)	(171,486)	(189,059)	(245,036)
Others - Manpower	(16,667)	(23,519)	(16,120)	(27,576)
Staff Cost - Projects	(18,232)	(17,996)	(33,040)	(31,993)
Maintenance - Projects	(4,957)	(4,980)	(13,790)	-
Material Parts & Consumables - Projects	(3,032)	-	-	-
Gross Profit	251,580	261,773	126,628	500,710
Other Revenue	45,644	70,507	30,864	40,000
Staff Cost	(97,437)	(112,618)	(123,055)	(97,147)
Rental Expenses	(10,590)	(11,790)	(11,790)	(13,171)
Office Expenses.	(16,742)	(9,791)	(143,275)	(23,844)
Management Fees	(10,000)	(10,000)	(10,000)	(11,172)
Professional & Legal	(11,552)	(10,155)	(16,922)	(20,000)
Depreciation	(22,970)	(23,412)	(24,363)	(12,434)
Others - G & A	(3,369)	(2,985)	(3,568)	(4,786)
Interest Expenses	-	-	(10,233)	-
Total Overhead	(172,659)	(180,751)	(342,339)	(182,554)
Net Profit	124,565	151,530	(184,847)	358,156

Elite Security Services

Complete Profit & Loss for the current period

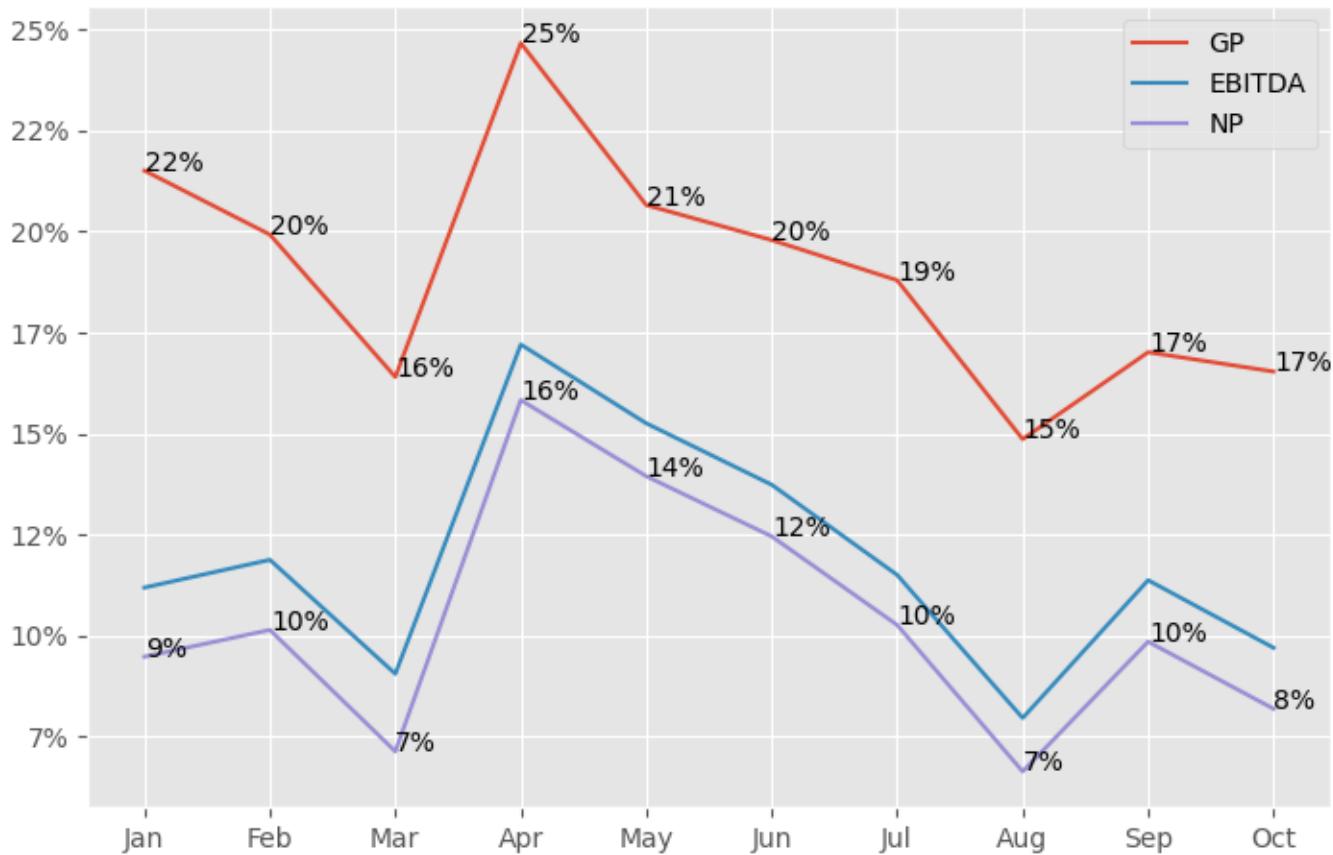
Description	Current Month	Previous Month	SPLY	Budget
Manpower Revenue	1,510,680	1,538,391	1,379,531	2,565,400
Projects Revenue	10,593	-	-	30,313
Total Revenue	1,521,273	1,538,391	1,379,531	2,595,713
Direct Cost - Salaries	(651,106)	(645,271)	(611,267)	(1,073,301)
Direct Cost - Normal OT	(55,055)	(50,471)	(49,372)	(87,373)
Direct Cost - Holiday OT	(65,159)	(57,761)	(18,536)	(88,717)
Direct Cost - Employee Benefits	(116,963)	(113,944)	(114,277)	(186,385)
Direct Cost - Medical Benefits	(15,915)	(16,652)	(15,875)	(6,759)
Direct Cost - Immigration	(61,683)	(78,709)	(81,236)	(82,459)
Direct Cost - Training & Development	(5,975)	(5,974)	(5,060)	(22,083)
Direct Cost - Outsource -Salaries	(8,106)	(800)	(3,700)	-
Direct Cost - Transportation	(31,896)	(33,518)	(55,513)	(243,321)
Direct Cost - Fuel & Vehicle Maintenance	(45,918)	(55,537)	(45,192)	-
Direct Cost - Accommodation	(169,028)	(171,486)	(189,059)	(245,036)
Direct Cost - Radios	(5,707)	(5,707)	(8,689)	-
Uniform Cost	(7,703)	(14,410)	(4,339)	(27,576)
Direct Cost - Other	(3,257)	(3,403)	(3,092)	-
Direct Costs - Projects Salaries and Benefits	(18,232)	(17,996)	(33,040)	(31,993)
Direct Costs - Projects Maintenance	(4,957)	(4,980)	(13,790)	-
Direct Costs - Projects Depreciation	-	-	(867)	-
Direct Costs - Projects	(3,032)	-	-	-
Gross Profit	251,580	261,773	126,628	500,710
Other Income	45,644	70,507	30,864	40,000
Salaries Expense	(84,667)	(101,100)	(100,996)	(83,537)
End of Service Expense	(3,598)	(3,482)	(3,744)	(2,571)
Air Ticket Expense	(1,975)	(1,911)	(8,332)	(2,357)
Leave Salary Expense	(6,235)	(6,023)	(6,364)	(6,460)
Visa / Immigration Expenses	(962)	(102)	(3,620)	(1,322)
Accommodation Expenses	-	-	-	(900)
Vehicle Rental Expense	(2,400)	(3,600)	(3,600)	(4,261)
Rent or Lease Expense	(8,190)	(8,190)	(8,190)	(8,910)
Fuel Expenses	(4,369)	(3,055)	(5,370)	(6,200)
Insurance Expense	(2,476)	(2,476)	(3,423)	(1,330)
Office Supplies	-	(275)	(620)	(500)
BIT Support Fee	(2,500)	(2,500)	(2,500)	(3,800)
Communication Expense	(1,146)	(946)	(720)	(750)
Pantry Supplies	-	(22)	-	(100)
Miscellaneous Expense	(6,191)	(73)	(130,421)	(9,314)
Vehicle Repair & Maintenance	-	(415)	(220)	(1,200)
Stationery Expense	(60)	(30)	-	(650)
Management fee	(10,000)	(10,000)	(10,000)	(11,172)
Legal and Professional Expense	(1,397)	-	(5,788)	(6,000)
License and Registration Fees	(6,405)	(6,405)	(7,634)	(10,000)
Audit Fees	(3,750)	(3,750)	(3,500)	(4,000)
Furniture & Fixtures - Depreciation	(9,895)	(9,997)	(11,697)	(1,817)
Office equipment - Depreciation	(5,509)	(5,851)	(3,098)	(2,584)
Leasehold Improvements - Depreciation	-	-	(1,136)	(468)
Vehicles - Depreciation	(7,266)	(7,266)	(7,266)	(7,266)
Computer Software Amortization	(299)	(299)	(299)	(299)
Bank Charges	(3,369)	(2,985)	(3,068)	(4,500)
Tender Expense	-	-	(500)	(286)
Interest Expense	-	-	(10,233)	-
Total Overhead	(172,659)	(180,751)	(342,339)	(182,554)
Net Profit	124,565	151,530	(184,847)	358,156

Elite Security Services

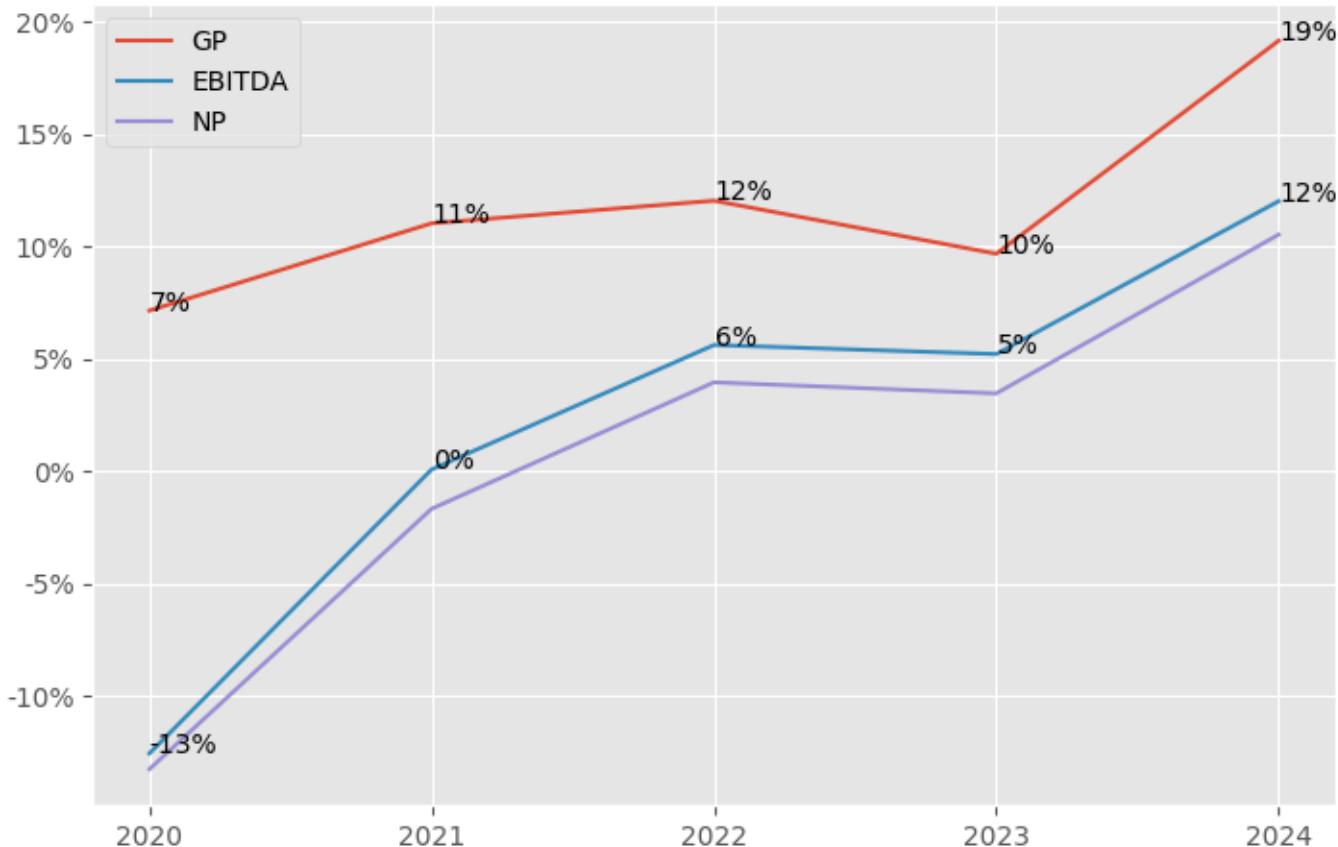
Profit & Loss for Year to Date

Description	YTD CY	YTD PY	Budget
Manpower Revenue	16,116,535	19,032,628	19,894,000
Projects Revenue	98,974	1,334,940	2,838,195
Total Revenue	16,215,509	20,367,568	22,732,195
Staff Cost - Manpower	(9,875,385)	(12,563,952)	(11,817,566)
Transportation - Manpower	(956,821)	(1,704,049)	(1,854,642)
Accommodation - Manpower	(1,733,436)	(2,962,083)	(1,871,786)
Others - Manpower	(275,643)	(317,988)	(211,470)
Staff Cost - Projects	(157,441)	(183,082)	(319,930)
Maintenance - Projects	(95,642)	(93,478)	-
Material Parts & Consumables - Projects	(17,445)	(908,798)	(1,901,299)
Others - Projects	-	(570)	-
Gross Profit	3,103,696	1,624,901	4,755,502
Other Revenue	564,053	720,423	400,000
Staff Cost	(1,177,345)	(1,140,240)	(971,470)
Rental Expenses	(114,145)	(119,700)	(131,710)
Office Expenses.	(153,787)	(540,465)	(227,245)
Sales & Promotion	(15,171)	(8,229)	-
Management Fees	(100,000)	(100,000)	(111,720)
Professional & Legal	(116,550)	(191,168)	(200,000)
Depreciation	(217,385)	(249,985)	(132,565)
Others - G & A	(44,256)	(49,983)	(47,860)
Interest Expenses	(23,658)	(98,810)	-
Total Overhead	(1,962,297)	(2,489,913)	(1,822,570)
Net Profit	1,705,452	(144,590)	3,332,932

GP Vs NP VS EBITDA - 2024



GP Vs NP VS EBITDA (2020-2024)



Elite Security Services

Profit & Loss for Year to Date Month-Wise

Description	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total
Manpower Revenue	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,424	1,661,885	1,556,008	1,538,391	1,510,680	16,116,535
Projects Revenue	30,165	23,467	6,875	-	-	26,875	1,000	-	-	10,593	98,974
Total Revenue	1,677,251	1,627,184	1,479,922	1,710,628	1,769,669	1,672,299	1,662,885	1,556,008	1,538,391	1,521,273	16,215,509
Staff Cost - Manpower	(979,541)	(981,246)	(909,531)	(953,889)	(1,070,306)	(1,011,951)	(1,022,032)	(997,345)	(969,582)	(979,961)	(9,875,385)
Transportation - Manpower	(94,778)	(98,476)	(98,567)	(102,952)	(95,466)	(95,346)	(101,442)	(102,924)	(89,055)	(77,814)	(956,821)
Accommodation - Manpower	(173,362)	(173,711)	(174,776)	(176,619)	(177,290)	(173,405)	(169,213)	(174,544)	(171,486)	(169,028)	(1,733,436)
Others - Manpower	(34,392)	(21,663)	(35,683)	(28,772)	(33,772)	(33,863)	(26,558)	(20,753)	(23,519)	(16,667)	(275,643)
Staff Cost - Projects	(17,368)	(10,458)	(9,230)	(16,763)	(17,285)	(16,496)	(16,632)	(16,982)	(17,996)	(18,232)	(157,441)
Maintenance - Projects	(10,084)	(9,833)	(9,372)	(9,612)	(9,939)	(10,252)	(14,432)	(12,180)	(4,980)	(4,957)	(95,642)
Material Parts & Consumables - Projects	(6,896)	(7,517)	-	-	-	-	-	-	-	(3,032)	(17,445)
Gross Profit	360,830	324,278	242,763	422,020	365,610	330,986	312,575	231,279	261,773	251,580	3,103,696
Other Revenue	46,103	41,797	49,067	60,635	88,932	56,040	44,926	60,401	70,507	45,644	564,053
Staff Cost	(157,050)	(114,749)	(106,604)	(134,557)	(117,065)	(109,357)	(111,876)	(116,031)	(112,618)	(97,437)	(1,177,345)
Rental Expenses	(10,590)	(10,590)	(11,790)	(11,790)	(11,790)	(11,790)	(11,790)	(11,635)	(11,790)	(10,590)	(114,145)
Office Expenses.	(14,868)	(13,326)	(13,929)	(18,003)	(31,117)	(11,992)	(12,152)	(11,868)	(9,791)	(16,742)	(153,787)
Sales & Promotion	(7,471)	(5,000)	(1,000)	(500)	(600)	-	(600)	-	-	-	(15,171)
Management Fees	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(100,000)
Professional & Legal	(15,098)	(15,945)	(10,325)	(10,215)	(10,415)	(11,355)	(10,555)	(10,935)	(10,155)	(11,552)	(116,550)
Depreciation	(21,805)	(21,822)	(21,782)	(21,681)	(21,323)	(21,384)	(20,604)	(20,601)	(23,412)	(22,970)	(217,385)
Others - G & A	(4,192)	(3,212)	(4,188)	(3,248)	(3,584)	(2,850)	(9,272)	(7,355)	(2,985)	(3,369)	(44,256)
Interest Expenses	(6,879)	(6,436)	(6,645)	(1,849)	(1,849)	-	-	-	-	-	(23,658)
Total Overhead	(247,954)	(201,080)	(186,264)	(211,843)	(207,743)	(178,727)	(186,850)	(188,425)	(180,751)	(172,659)	(1,962,297)
Net Profit	158,979	164,995	105,566	270,812	246,798	208,299	170,651	103,255	151,530	124,565	1,705,452

Elite Security Services

Explanations for Major Changes

Description	Account	amount
Cid Tickets	Miscellaneous Expense	6,130

Elite Security Services

Profit & Loss for Guarding Division

Description	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Manpower Revenue	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,424	1,661,885	1,556,008	1,538,391	1,510,680
Total Revenue	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,424	1,661,885	1,556,008	1,538,391	1,510,680
Staff Cost - Manpower	(979,541)	(981,246)	(909,531)	(953,889)	(1,070,306)	(1,011,951)	(1,022,032)	(997,345)	(969,582)	(979,459)
Transportation - Manpower	(94,778)	(98,476)	(98,567)	(102,952)	(95,466)	(95,346)	(101,442)	(102,924)	(89,055)	(77,814)
Accommodation - Manpower	(173,362)	(173,711)	(174,776)	(176,619)	(177,290)	(173,405)	(169,213)	(174,544)	(171,486)	(169,028)
Others - Manpower	(34,392)	(21,663)	(35,683)	(28,772)	(33,772)	(33,863)	(26,558)	(20,753)	(23,519)	(16,667)
Staff Cost - Projects	-	-	-	(2,467)	-	-	-	-	-	-
Gross Profit	365,013	328,620	254,490	445,928	392,834	330,859	342,639	260,442	284,749	267,711
Other Revenue	46,124	41,797	49,808	60,635	84,679	56,040	44,926	60,377	70,507	45,644
Staff Cost	(137,347)	(100,249)	(95,354)	(121,057)	(103,565)	(95,857)	(98,376)	(99,729)	(99,016)	(83,937)
Rental Expenses	(10,590)	(10,590)	(11,790)	(11,790)	(11,790)	(11,790)	(11,790)	(11,635)	(11,790)	(10,590)
Office Expenses.	(14,868)	(13,326)	(13,929)	(18,003)	(31,117)	(11,992)	(12,152)	(11,868)	(9,791)	(16,742)
Sales & Promotion	(7,471)	(5,000)	(1,000)	(500)	(600)	-	(600)	-	-	-
Management Fees	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
Professional & Legal	(15,098)	(15,945)	(10,325)	(10,215)	(10,415)	(11,355)	(10,555)	(10,935)	(10,155)	(11,552)
Depreciation	(21,231)	(21,248)	(21,208)	(21,107)	(20,749)	(20,810)	(20,030)	(20,026)	(22,838)	(22,395)
Others - G & A	(4,192)	(3,212)	(4,188)	(3,248)	(3,584)	(2,850)	(9,272)	(7,355)	(2,985)	(3,369)
Interest Expenses	(6,879)	(6,436)	(6,645)	(1,849)	(1,849)	-	-	-	-	-
Total Overhead	(227,676)	(186,006)	(174,440)	(197,769)	(193,669)	(164,653)	(172,776)	(171,549)	(166,574)	(158,585)
Net Profit	183,461	184,412	129,859	308,794	283,844	222,246	214,790	149,270	188,682	154,770

Elite Security Services

Profit & Loss for ELV Division

Description	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Projects Revenue	30,165	23,467	6,875	-	-	26,875	1,000	-	-	10,593
Total Revenue	30,165	23,467	6,875	-	-	26,875	1,000	-	-	10,593
Staff Cost - Manpower	-	-	-	-	-	-	-	-	-	(502)
Staff Cost - Projects	(17,368)	(10,458)	(9,230)	(14,296)	(17,285)	(16,496)	(16,632)	(16,982)	(17,996)	(18,232)
Maintenance - Projects	(10,084)	(9,833)	(9,372)	(9,612)	(9,939)	(10,252)	(14,432)	(12,180)	(4,980)	(4,957)
Material Parts & Consumables - Projects	(6,896)	(7,517)	-	-	-	-	-	-	-	(3,032)
Gross Profit	(4,183)	(4,342)	(11,727)	(23,908)	(27,224)	127	(30,064)	(29,163)	(22,976)	(16,131)
Other Revenue	(21)	-	(741)	-	4,253	-	-	24	-	-
Staff Cost	(19,703)	(14,500)	(11,250)	(13,500)	(13,500)	(13,500)	(13,500)	(16,302)	(13,602)	(13,500)
Depreciation	(574)	(574)	(574)	(574)	(574)	(574)	(574)	(574)	(574)	(574)
Total Overhead	(20,278)	(15,074)	(11,824)	(14,074)	(14,074)	(14,074)	(14,074)	(16,876)	(14,176)	(14,074)
Net Profit	(24,481)	(19,416)	(24,293)	(37,982)	(37,045)	(13,947)	(44,138)	(46,015)	(37,152)	(30,205)

Elite Security Services

Historical Profit and Loss Comparison

Description	2024-10-31	2023-12-31	2022-12-31	2021-12-31	2020-12-31
Manpower Revenue	16,116,535	22,221,739	33,258,881	22,730,646	12,497,817
Projects Revenue	98,974	1,345,066	1,702,806	704,768	888,902
Services Revenue	0	0	0	74,125	0
Total Revenue	16,215,509	23,566,804	34,961,688	23,509,539	13,386,719
Staff Cost - Manpower	(9,875,385)	(14,458,411)	(22,318,280)	(16,402,901)	(9,937,697)
Transportation - Manpower	(956,821)	(1,893,113)	(2,631,336)	(1,537,921)	0
Accommodation - Manpower	(1,733,436)	(3,307,903)	(3,939,619)	(2,274,489)	(1,541,968)
Others - Manpower	(275,643)	(347,565)	(808,712)	(348,019)	(88,630)
Staff Cost - Projects	(157,441)	(244,679)	(441,805)	0	0
Maintenance - Projects	(95,642)	(116,823)	(103,119)	0	0
Material Parts & Consumables - Projects	(17,445)	(908,798)	(503,421)	(355,171)	(862,563)
Others - Projects	0	(570)	(392)	0	0
Gross Profit	3,103,696	2,278,543	4,204,602	2,591,038	955,861
Other Revenue	564,053	1,484,916	295,365	34,119	150,270
Staff Cost	(1,177,345)	(1,376,440)	(1,562,263)	(1,701,432)	(2,052,914)
Rental Expenses	(114,145)	(142,080)	(140,141)	(110,509)	(83,423)
Office Expenses.	(153,787)	(585,355)	(315,887)	(183,856)	(150,086)
Sales & Promotion	(15,171)	(10,980)	(70,680)	(70,619)	(44,520)
Management Fees	(100,000)	(120,000)	(120,000)	(420,000)	(300,000)
Professional & Legal	(116,550)	(232,504)	(215,925)	(71,634)	(112,989)
Depreciation	(217,385)	(298,732)	(238,809)	(128,015)	(82,398)
Provision for Doubtful debts	0	(21,719)	(7,304)	0	0
Others - G & A	(44,256)	(57,798)	(117,337)	(49,287)	(42,601)
Interest Expenses	(23,658)	(113,730)	(341,358)	(283,352)	(11,883)
Total Overhead	(1,962,297)	(2,948,939)	(3,119,303)	(3,018,704)	(2,880,813)
Net Profit	1,705,452	814,520	1,380,664	(393,547)	(1,774,682)

Elite Security Services

Statement of Financial Position (Balance Sheet)

Description	2024-10-31	2023-12-31	2023-10-31	2022-12-31	2021-12-31	2020-12-31
Property, Plant & Equipment	149,238	310,662	346,101	500,059	216,480	110,474
Intangible Assets	899	3,891	4,489	7,481	0	0
Right of use Asset	138,051	210,710	226,975	340,367	8,404,005	159,467
Non Current Assets	288,189	525,263	577,566	847,907	8,620,485	269,941
Cash & Cash Equivalents	460,718	98,451	(269,956)	2,044,520	560,749	320,493
Inventory	271,180	289,361	305,422	292,342	110,486	248,963
Trade Receivables	2,974,818	5,264,914	4,567,058	6,601,386	5,398,741	2,342,207
Other Receivable	1,421,471	2,276,913	3,776,359	1,868,749	1,771,365	1,438,666
Due From Related Parties	5,790,930	2,395,980	2,714,506	2,028,741	1,668,958	2,169,882
Current Assets	10,919,117	10,325,620	11,093,389	12,835,739	9,510,299	6,520,211
Assets	11,207,306	10,850,883	11,670,955	13,683,646	18,130,784	6,790,153
Lease Liabilities	0	0	0	(1,382)	(8,069,599)	(186,144)
Provisions	(1,217,822)	(1,087,108)	(1,112,335)	(1,250,923)	(840,450)	(355,751)
Non Current Liabilities	(1,217,822)	(1,087,108)	(1,112,335)	(1,252,305)	(8,910,049)	(541,895)
Accounts Payables	(253,339)	(178,191)	(220,460)	(383,085)	(309,364)	(115,588)
Accruals & Other Payables	(1,216,784)	(2,276,399)	(2,284,446)	(3,548,831)	(2,971,296)	(1,484,867)
Due To Related Parties	(948,839)	(1,444,115)	(1,475,254)	(3,384,875)	(2,270,191)	(584,372)
Current Liabilities	(2,418,963)	(3,898,705)	(3,980,160)	(7,316,792)	(5,550,850)	(2,184,827)
Liabilities	(3,636,785)	(4,985,814)	(5,092,496)	(8,569,097)	(14,460,899)	(2,726,722)
Share Capital	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)
Retained Earnings	2,649,056	4,354,509	5,232,136	5,087,547	6,330,116	5,936,569
Statutory Reserves	(219,577)	(219,577)	(138,095)	(138,095)	0	0
Equity	(7,570,521)	(5,865,068)	(4,905,959)	(5,050,548)	(3,669,884)	(4,063,431)
Total Equity & Liabilities	(11,207,305)	(10,850,882)	(9,998,454)	(13,619,645)	(18,130,784)	(6,790,153)

Elite Security Services

Break-up of Related-Party Balances

Related Party Receivables

Description	Amount
N.B.N Holding W.L.L	2,481,661
Hassan Matar S Al-Sowaidi	1,038,620
Qatar Automobiles Company W.L.L	622,007
Premium Hospitality W.L.L	497,074
N.B.N Logistics W.L.L	349,925
Nasser Bin Khaled & Sons Trading Company W.L.L	236,600
Doha Academy	114,800
Auto Class Automobiles W.L.L	103,488
Nasser Bin Khaled Automobiles W.L.L	102,626
H-Deco Qatar W.L.L	72,000
Nasser Bin Khaled Heavy Equipment W.L.L	39,380
Heirs of Nasser Bin Khaled & Sons Holding Company	33,720
Nasser Bin Khaled Ready Mix W.L.L	32,400
AFG College W.L.L	29,600
Nasser Bin Khaled Real Estate W.L.L	21,600
Sheikh Nawaf Nasser KH A Al-Thani	9,500
Ziebart Qatar W.L.L	4,147
Nasser Bin Khaled Services Center W.L.L	1,781
Q-Auto W.L.L	0
Nasser Bin Khaled Travel & Tourism W.L.L	0
Total	5,790,930

Related Party Payables

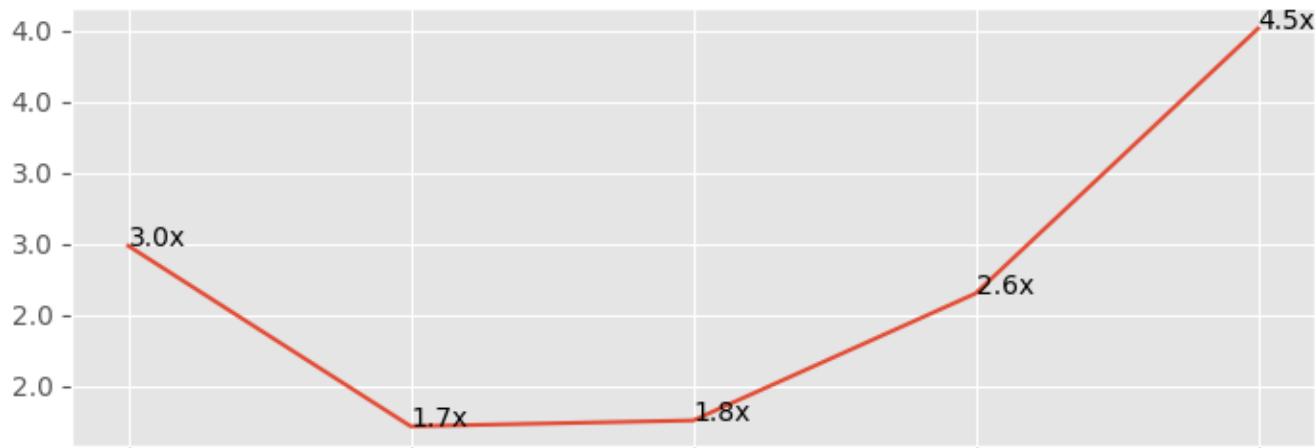
Description	Amount
N.B.N Real Estate W.L.L	575,723
Nasser Bin Khaled Al-Thani & Sons Holding Company	342,007
N.B.N Technologies W.L.L	31,109
Total	948,839

Elite Security Services

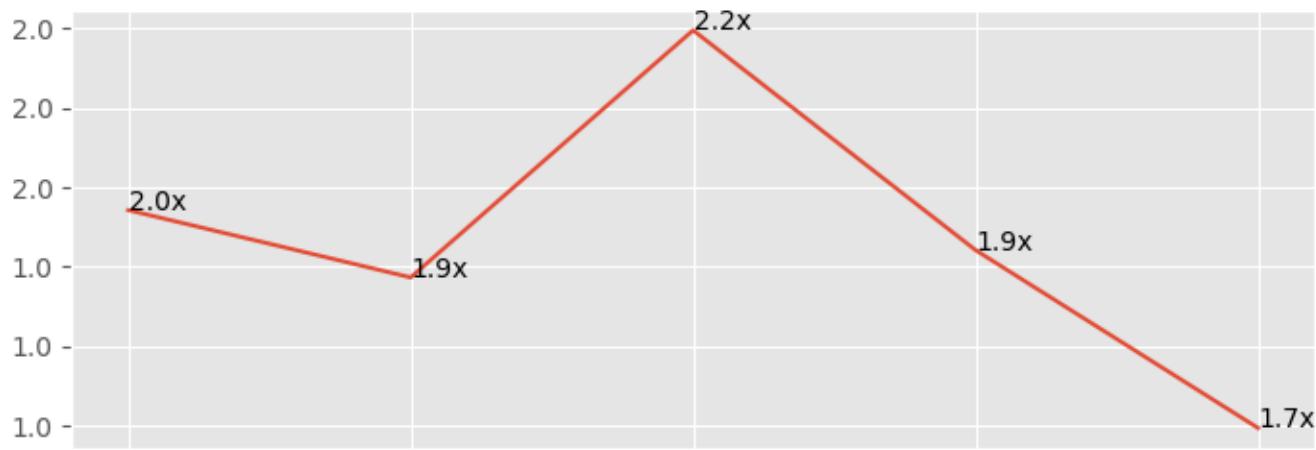
Accounts Payable Break-up

Supplier	0-30	31-60	61-90	90-Above	Total
Al Maaref International Trading Co. W.L.L.	-	-	-	188	188
Al Musee Trading Contracting Services	664	8,149	6,450	-	15,263
Capture Furniture Trading & Hospitality	-	-	840	-	840
International Training Academy	-	-	27,260	-	27,260
KPMG L.L.C.	-	-	-	37,000	37,000
Larsa Trading and contracting co	-	-	-	41,834	41,834
Ooredoo Q.P.S.C.	11,610	-	-	-	11,610
QATAR FUEL (WOQOD)	24,825	-	-	-	24,825
Qatar General Electricity & Water Corporation	7,601	-	-	-	7,601
TS Qatar Systems & Communications W.L.L	-	-	1,250	-	1,250
Taammulat Contracting & Realestate	1,700	-	-	-	1,700
Tools of Tools	-	-	-	1,650	1,650
Traveller Trad Transport Co. W.L.L.	38,800	42,400	-	-	81,200
Vodafone Qatar P.Q.S.C	-	-	-	1,120	1,120
Total	85,199	50,549	35,800	81,791	253,339

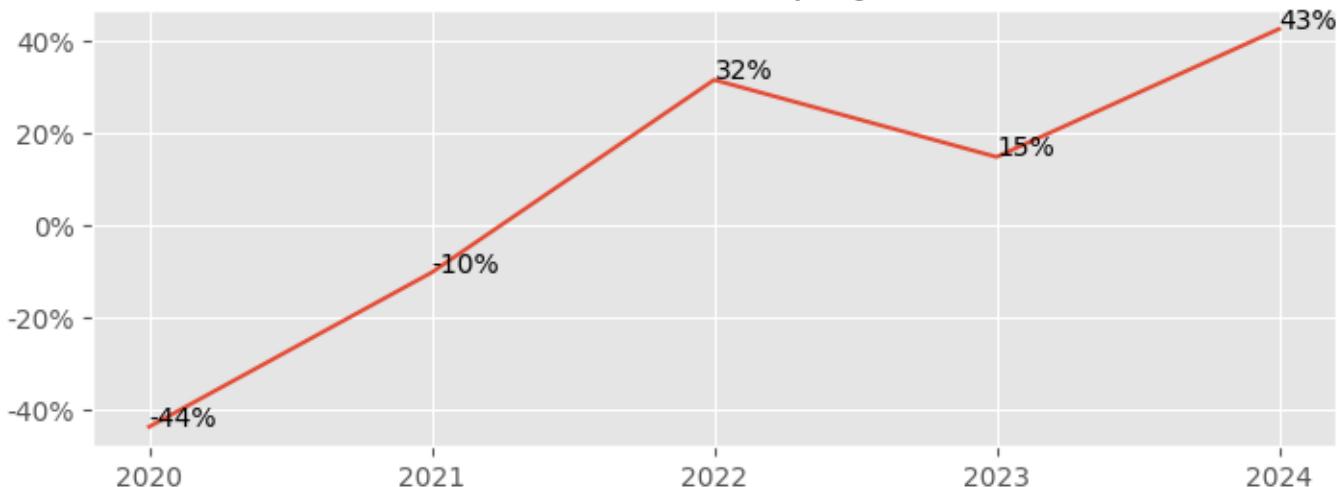
Current Ratio



Assets Turnover Ratio



Return on Equity



The Current Ratio - Measures the capability of a business to meet its short-term obligations that are due within a year. The ratio considers the weight of total current assets versus total current liabilities. It indicates the financial health of a company and how it can maximize the liquidity of its current assets to settle debt and payables. Read more: <https://tinyurl.com/2p9d38zc>

The Asset Turnover Ratio - Measures the efficiency with which a company uses its assets to produce sales. The asset turnover ratio formula is equal to net sales divided by the total or average assets of a company. A company with a high asset turnover ratio operates more efficiently as compared to competitors with a lower ratio. Read more: <https://tinyurl.com/3my23b74>

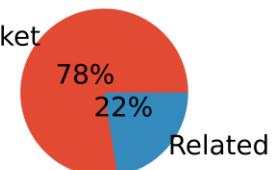
Return on Equity (ROE) - Measure of a company's annual return (net income) divided by the value of its total shareholders' equity, expressed as a percentage (e.g., 12%). Read more: <https://tinyurl.com/4r5dmzwu>

SALES

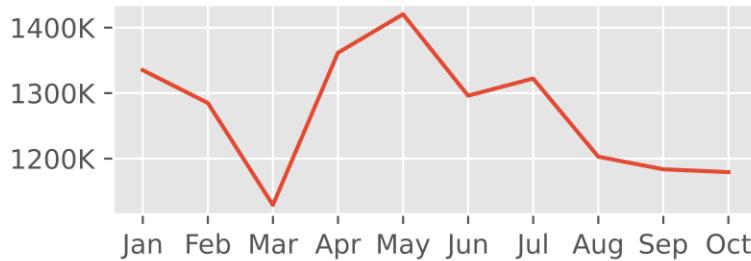
Market/Related-party sales

Description	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total
Market	1,335,036	1,284,884	1,129,121	1,361,608	1,420,409	1,296,047	1,322,211	1,202,908	1,183,600	1,179,293	12,715,117
Related	342,215	342,300	350,801	349,020	349,260	376,375	349,500	353,100	354,791	341,980	3,509,341
Total	1,677,251	1,627,184	1,479,922	1,710,628	1,769,669	1,672,422	1,671,711	1,556,008	1,538,391	1,521,273	16,224,458

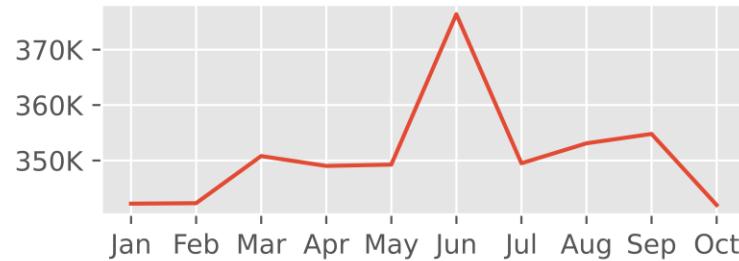
Month



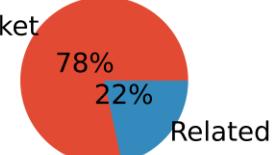
Market Sales



Related Sales



Year



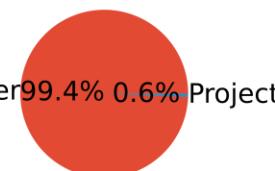
Division wise monthly sales

Description	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Total
Manpower	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,424	1,661,885	1,556,008	1,538,391	1,510,680	16,116,535
Projects	30,165	23,467	6,875	0	0	26,875	1,000	0	0	10,593	98,974
Total	1,677,251	1,627,184	1,479,922	1,710,628	1,769,669	1,672,299	1,662,885	1,556,008	1,538,391	1,521,273	16,215,509

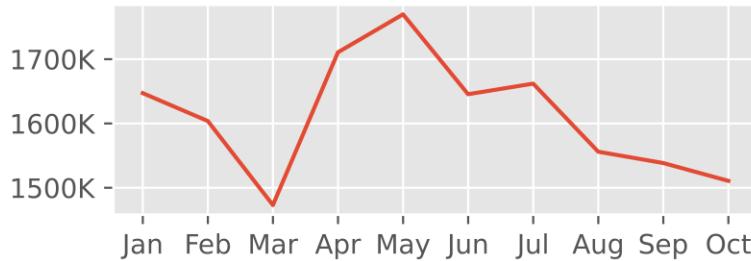
Month

Manpower 99.3% Projects 0.7%

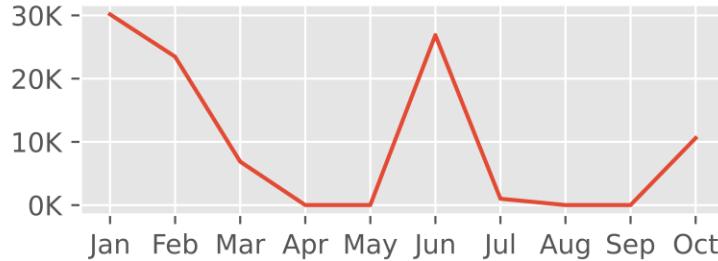
Year



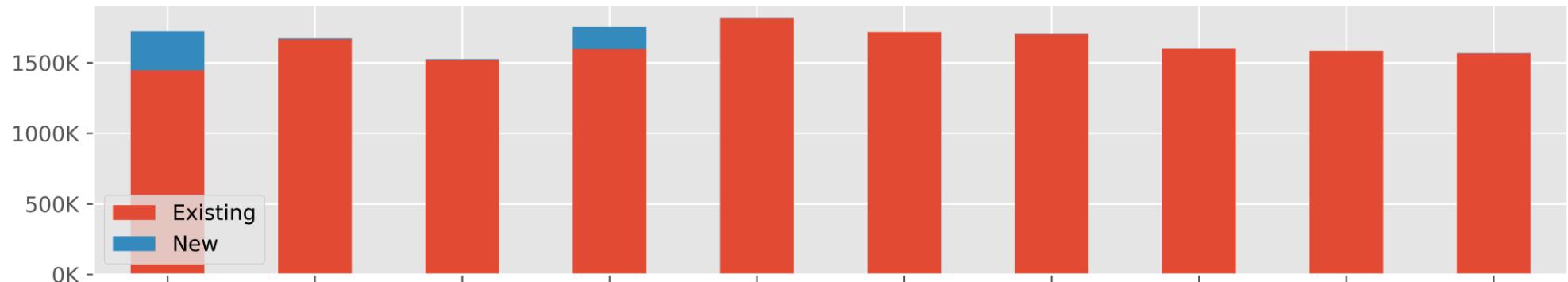
Manpower Sales



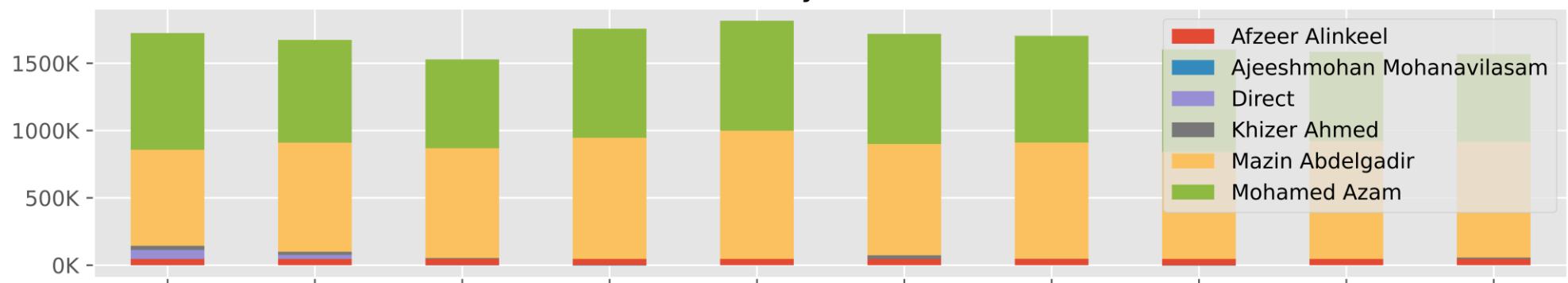
Projects Sales



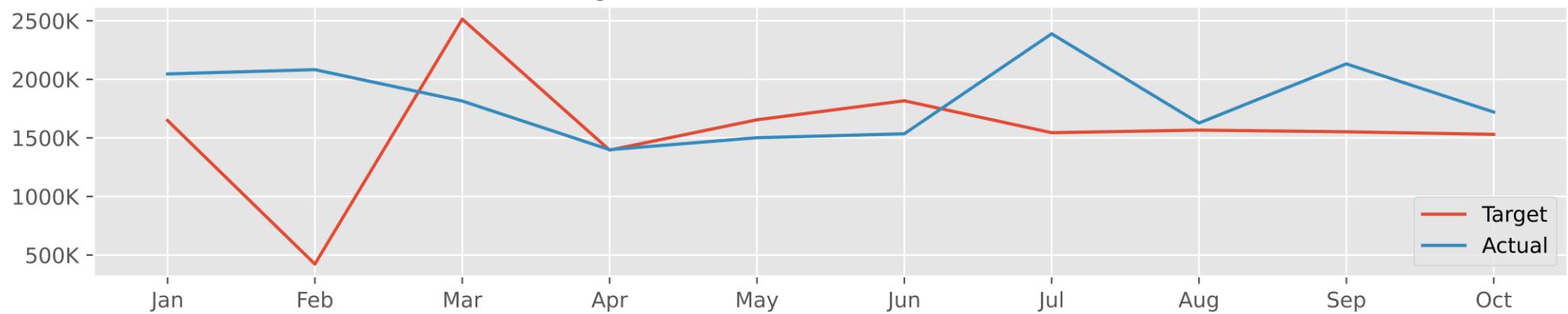
Revenue by Existing / New Customers



Revenue by Sales Person



Target Collection Vs Actual Collection



Elite Security Services

Key data about customers

Customer Name	Page #
AFG COLLEGE W.L.L	1
AL MANA RESTAURANTS AND FOOD COMPANY W.L.L.	2
AL WAAB CITY W.L.L	3
AL LIWAN SUITES	4
AL NAKHEEL AGRICULTURE & TRADING W.L.L	5
ALADDIN DISTRIBUTION SERVICES	6
ALMIHWAR CO FOR CONSTRUCTION AND DEV W.L.L	7
AQUACHEMIE VENTURE GULF CHEMICAL TECHNOLOGIES W.L.L	8
AUTO CLASS AUTOMOBILES W.L.L	9
DARWISH INTERSERVE FACILITY MANAGEMENT	10
DOHA ACADEMY	11
DOHA INSURANCE GROUP Q.P.S.C	12
DOHA OASIS FOR REAL ESTATE INVESTMENT COMPANY W.L.L.	13
DOHA TAKAFUL	14
EMCOR FACILITIES SERVICES QATAR W.L.L	15
ECONOMIC GROUP	16
H-DECO QATAR W.L.L	17
HEIRS OF NASSER BIN KHALID HOLDING W.L.L	18
ISHAM SERVICES W.L.L.	19
LULU HYPERMARKET TRADING CO. W.L.L	20
MEKDAM TECHNICAL SERVICES W.L.L.	21
MINISTRY OF FOREIGN AFFAIRS	22
MULTI FOOD PRODUCTS LTD	23
NAMMUDE ADULKALATHOTTAM DOHA (NAD)	24
NASSER BIN KHALED & SONS AUTOMOBILES W.L.L	25
NASSER BIN KHALED & SONS TRADING	26
NASSER BIN KHALED HEAVY EQUIPMENT W.L.L	27
NASSER BIN KHALED READY MIX W.L.L.	28
NASSER BIN KHALED AND SONS REAL ESTATE CO. W.L.L	29
NASSER BIN NAWAF LOGISTICS W.L.L	30
NASSER BIN NAWAF REAL ESTATE W.L.L	31
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PREMIUM HOSPITALITY	33
PRIME TECHNOLOGIES QFZ LLC	34
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QATAR AUTOMOBILES COMPANY W.L.L	37
QATAR NATIONAL CONVENTION CENTRE	38
SAUDIA HYPERMARKET	39
SNC LAVALIN PROFAC GULF MANAGEMENT	40
SAMRYA GARDENS	41
SHAZA HOTEL	42
THE PLAZA DOHA HOTEL AND SUITES	43
ZUKHROF REAL ESTATE W.L.L	44

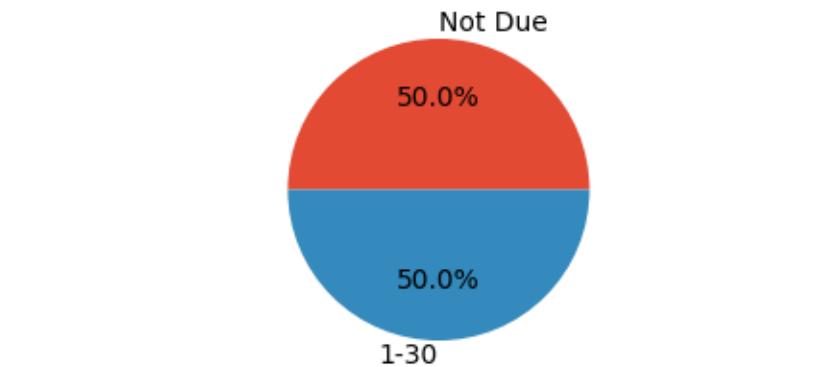
AFG COLLEGE W.L.L



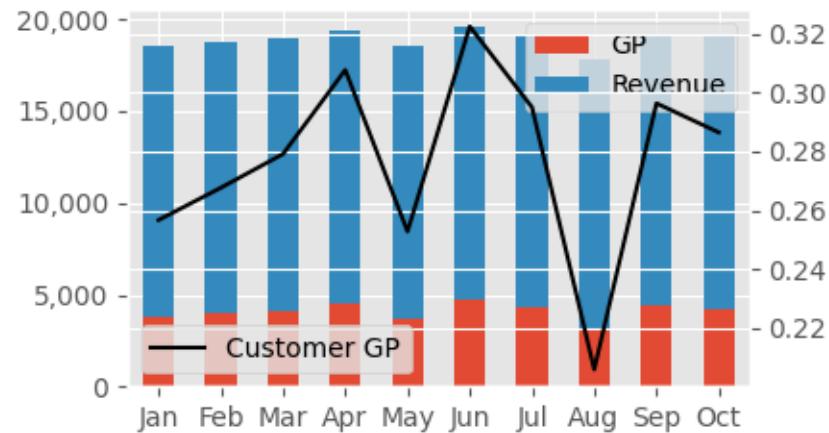
Date of Establishment	Customer Since	Salesperson	Balance
11-10-2016	31-08-2023	Mazin Abdelgadir	29,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
14,800 ↑	148,000 ↑	0.9%	14,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
14,800	44,400	0.9%	222,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	115	29,600 08-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-4,240 28.65%	GP-40,997 27.7%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	14,800
1-30	14,800
Total	29,600



Monthly Sales	Net Rev
January	14,800
February	14,800
March	14,800
April	14,800
May	14,800
June	14,800
July	14,800
August	14,800
September	14,800
October	14,800
Total	148,000



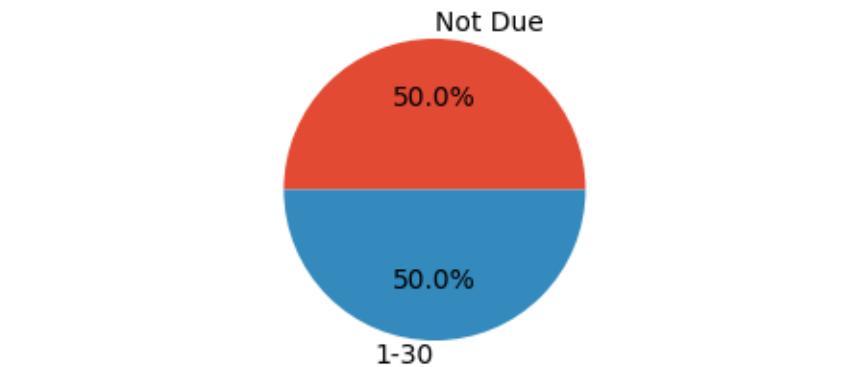
AL MANA RESTAURANTS AND FOOD COMPANY W.L.L.



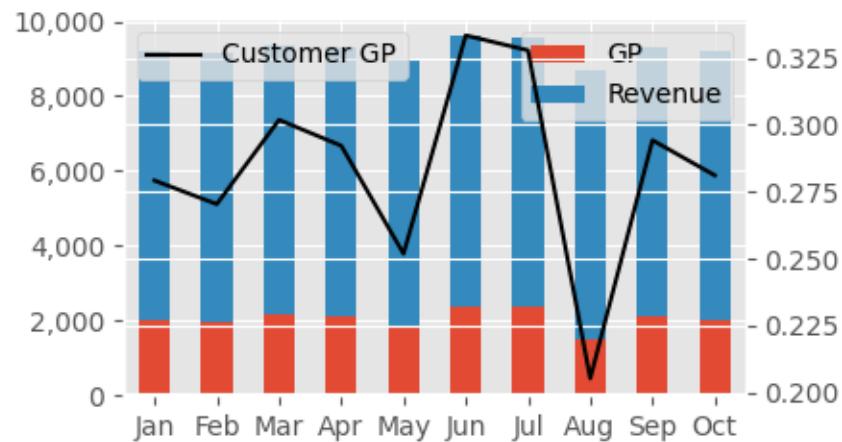
Date of Establishment	Customer Since	Salesperson	Balance
07-12-1994	30-11-2022	Mazin Abdelgadir	14,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
7,200 ↑	72,000 ↓	0.5%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	86,400	0.4%	562,800
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	48	7,200 31-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-2,025 28.12%	GP-20,433 28.38%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	7,200
1-30	7,200
Total	14,400



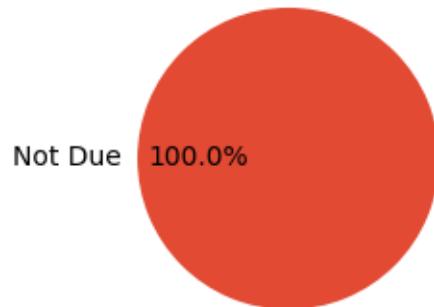
Monthly Sales	Net Rev
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200
August	7,200
September	7,200
October	7,200
Total	72,000



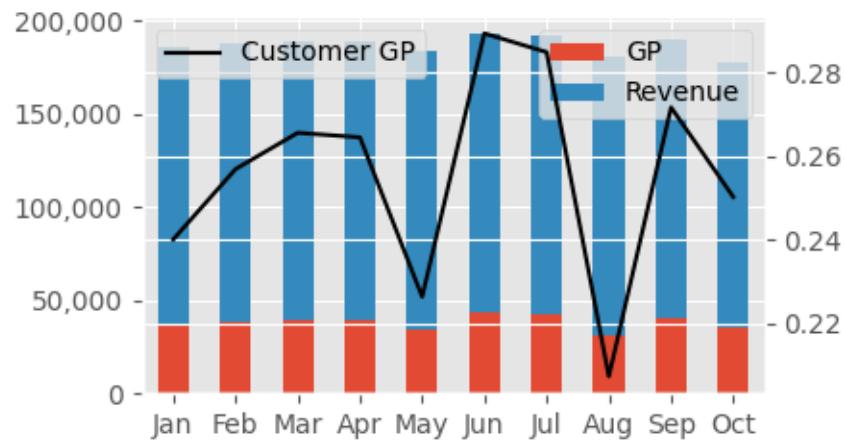
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Khizer Ahmed	291,000
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
141,600 ↓	1,486,200 ↓	9.0%	149,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
149,400	2,813,766	8.9%	8,660,080
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	49	149,400 31-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-35,441 25.03%	GP-380,116 25.58%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	291,000
Total	291,000



Monthly Sales	Net Rev
January	149,400
February	149,400
March	149,400
April	149,400
May	149,400
June	149,400
July	149,400
August	149,400
September	149,400
October	141,600
Total	1,486,200



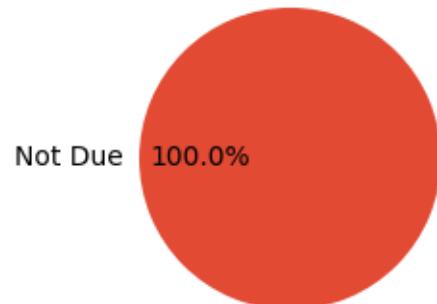
AL LIWAN SUITES



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-03-2021	Mohamed Azam	6,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
6,600 ↑	6,600 ↑	0.4%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	345,903
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	21	3,400 11-10-2022
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,224 18.54%	GP-1,224 18.54%	0	0

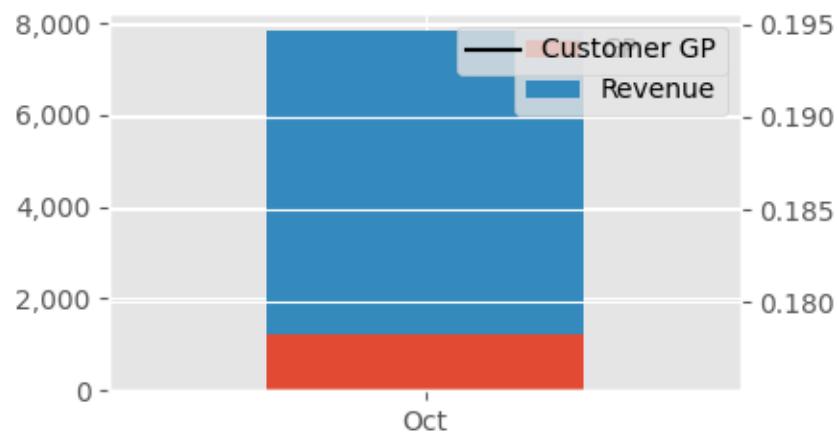
Receivable Ageing

Age Bracket	amount
Not Due	6,600
Total	6,600



Monthly Sales

Month	Net Rev
October	6,600
Total	6,600



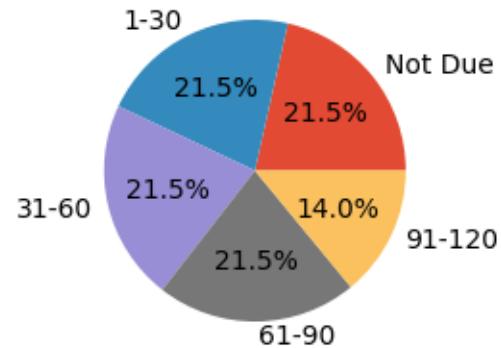
AL NAKHEEL AGRICULTURE & TRADING W.L.L



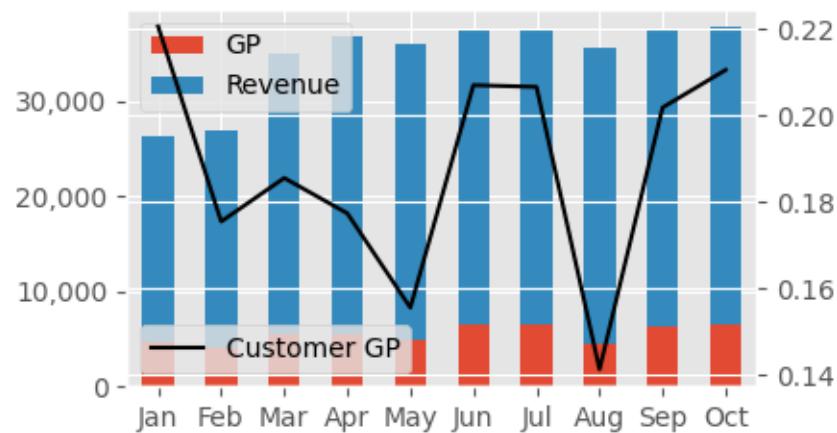
Date of Establishment	Customer Since	Salesperson	Balance
10-02-1998	31-12-2023	Mohamed Azam	145,162
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
31,200 ↑	292,472 ↑	2.0%	31,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	1.8%	301,762
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	117	50,000 25-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-6,566 21.05%	GP-54,826 18.75%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	31,200
1-30	31,200
31-60	31,200
61-90	31,200
91-120	20,362
Total	145,162



Monthly Sales Month	Net Rev
January	21,600
February	22,924
March	29,548
April	31,200
May	31,200
June	31,200
July	31,200
August	31,200
September	31,200
October	31,200
Total	292,472



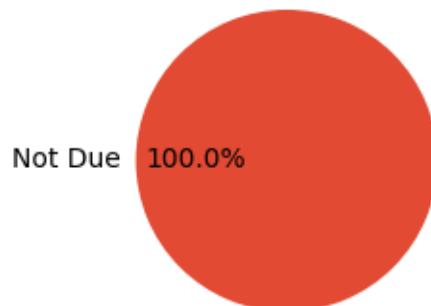
ALADDIN DISTRIBUTION SERVICES



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2024	Khizer Ahmed	743
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
743 ↑	743 ↑	0.0%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	743
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	Not Collected	- Not Collected
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-743 100.0%	GP-743 100.0%	0	0

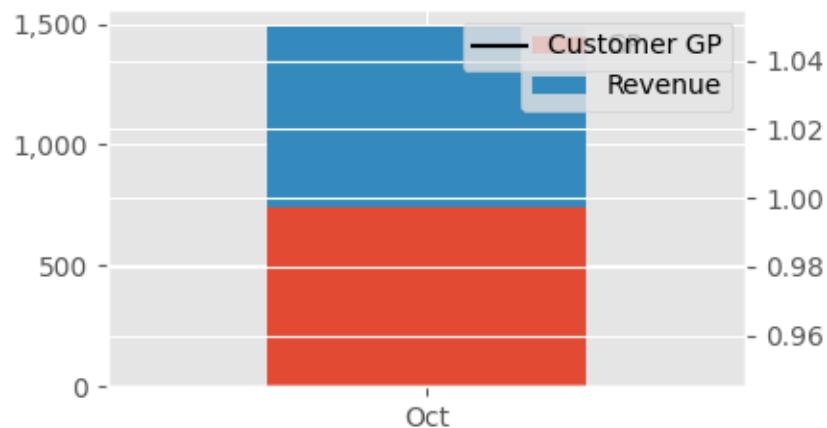
Receivable Ageing

Age Bracket	amount
Not Due	743
Total	743



Monthly Sales

Month	Net Rev
October	743
Total	743



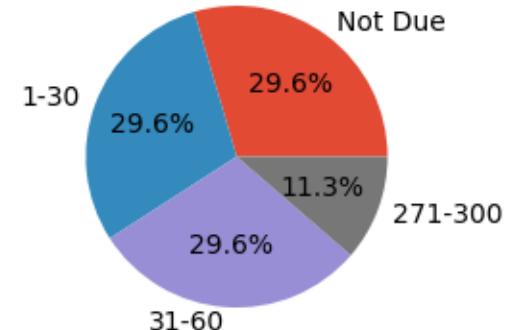
ALMIHWAR CO FOR CONSTRUCTION AND DEV W.L.L

COMPANY
LOGO

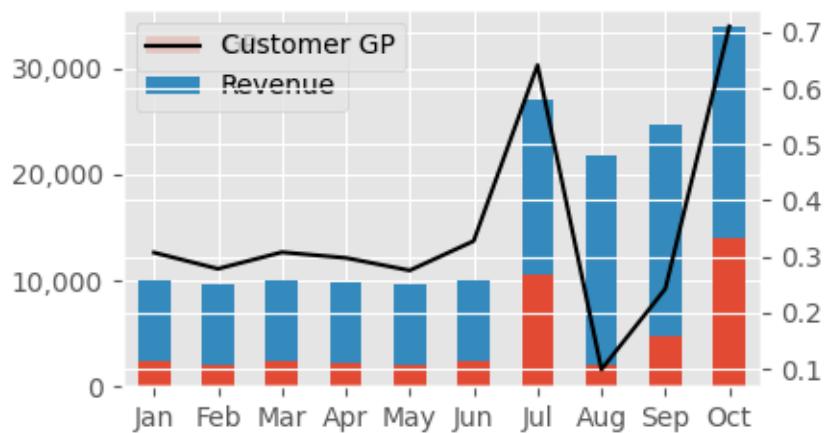
Date of Establishment	Customer Since	Salesperson	Balance
19-02-1994	30-11-2022	Mazin Abdelgadir	51,800
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
19,800 ↑	121,490 ↑	1.3%	19,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,600	76,800	0.7%	223,117
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	9	19,800 01-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-14,062 71.02%	GP-45,038 37.07%	0	0

Receivable Ageing (PDC Amount:19,800)

Age Bracket	amount
Not Due	19,800
1-30	19,800
31-60	19,800
271-300	7,600
Total	67,000



Monthly Sales Month	Net Rev
January	7,600
February	7,600
March	7,600
April	7,600
May	7,600
June	7,600
July	16,490
August	19,800
September	19,800
October	19,800
Total	121,490



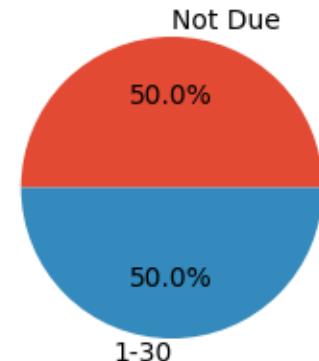
AQUACHEMIE VENTURE GULF CHEMICAL TECHNOLOGIES W.L.L



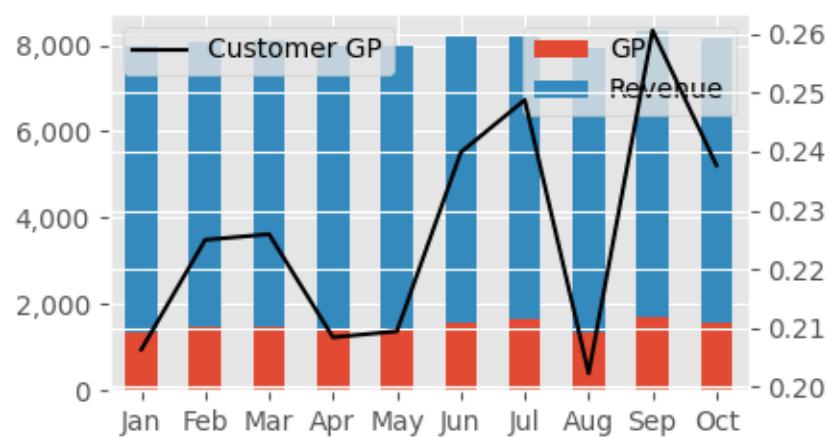
Date of Establishment	Customer Since	Salesperson	Balance
11-10-2018	31-10-2023	Mohamed Azam	13,200
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
6,600 ↑	66,000 ↑	0.4%	6,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
6,600	6,600	0.4%	85,800
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	54	6,600 24-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,569 23.77%	GP-14,944 22.64%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	6,600
1-30	6,600
Total	13,200



Monthly Sales Month	Net Rev
January	6,600
February	6,600
March	6,600
April	6,600
May	6,600
June	6,600
July	6,600
August	6,600
September	6,600
October	6,600
Total	66,000



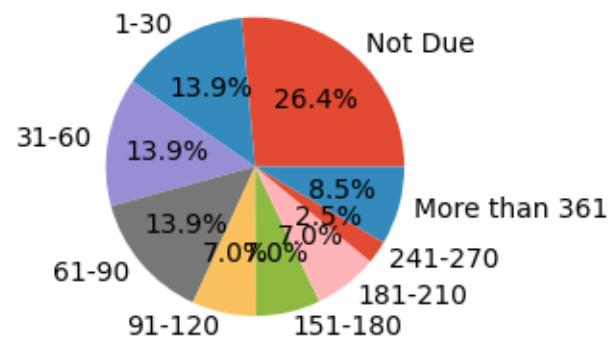
AUTO CLASS AUTOMOBILES W.L.L



Date of Establishment	Customer Since	Salesperson	Balance
26-05-2016	30-11-2020	Abdul Jaleel	103,488
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
13,000 ↑	137,908 ↑	0.8%	14,353
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	72,000	0.8%	418,940
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	90	7,200 14-08-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-3,491 26.85%	GP-41,497 30.09%	0	0

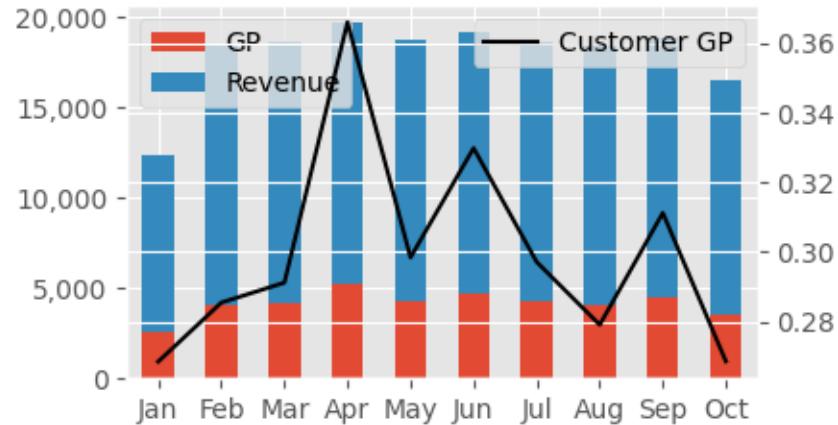
Receivable Ageing

Age Bracket	amount
Not Due	27,353
1-30	14,400
31-60	14,400
61-90	14,400
91-120	7,200
151-180	7,200
181-210	7,200
241-270	2,555
More than 361	8,780
Total	103,488



Monthly Sales

Month	Net Rev
January	9,755
February	14,400
March	14,400
April	14,400
May	14,400
June	14,400
July	14,400
August	14,400
September	14,353
October	13,000
Total	137,908



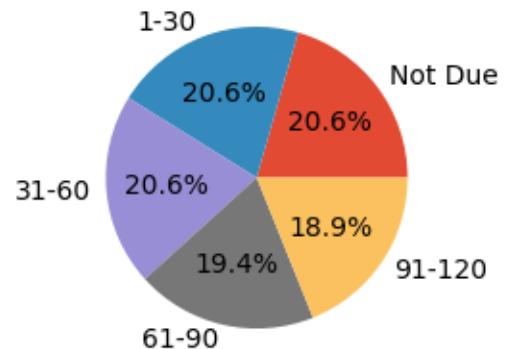
DARWISH INTERSERVE FACILITY MANAGEMENT



Date of Establishment	Customer Since	Salesperson	Balance
17-04-2018	30-04-2024	Mohamed Azam	493,796
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
101,600 ↑	695,496 ↑	6.5%	101,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	4.2%	695,496
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	119	93,396 03-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-12,769 12.57%	GP-87,096 12.52%	0	0

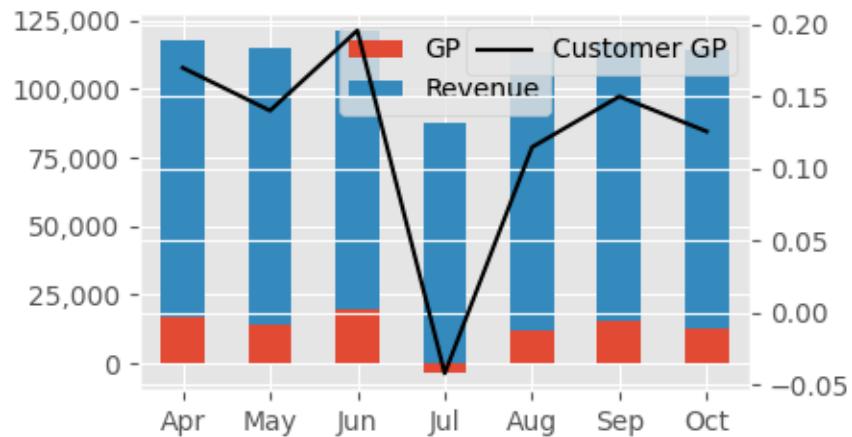
Receivable Ageing (PDC Amount:93,396)

Age Bracket	amount
Not Due	101,600
1-30	101,600
31-60	101,600
61-90	95,600
91-120	93,396
Total	493,796



Monthly Sales

Month	Net Rev
April	100,850
May	100,850
June	101,450
July	87,546
August	101,600
September	101,600
October	101,600
Total	695,496



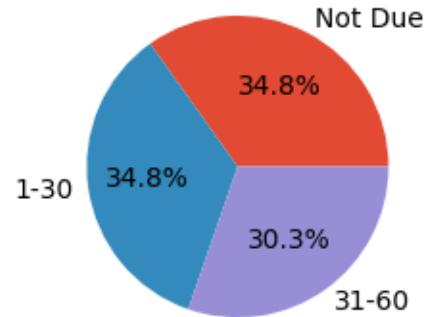
DOHA ACADEMY



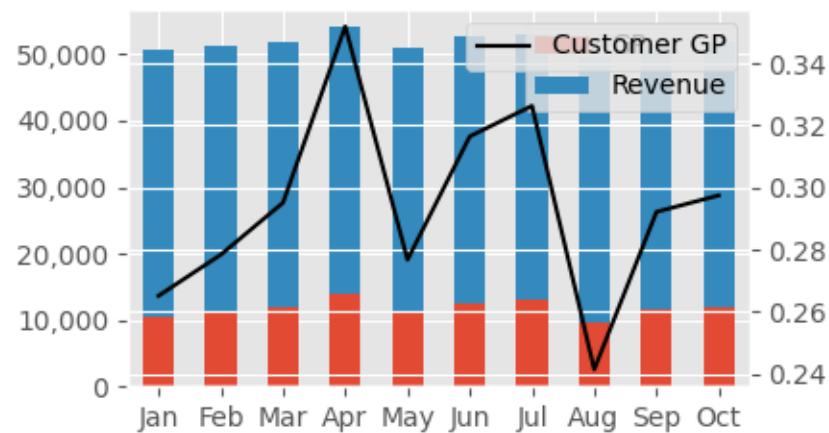
Date of Establishment	Customer Since	Salesperson	Balance
11-10-2016	31-08-2023	Mazin Abdelgadir	114,800
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
40,000 ↑	400,000 ↑	2.6%	40,000
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
40,000	95,393	2.4%	575,393
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	89	25,200 30-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-11,900 29.75%	GP-117,653 29.41%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	40,000
1-30	40,000
31-60	34,800
Total	114,800



Monthly Sales	Net Rev
January	40,000
February	40,000
March	40,000
April	40,000
May	40,000
June	40,000
July	40,000
August	40,000
September	40,000
October	40,000
Total	400,000



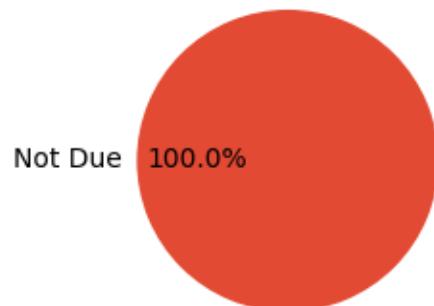
DOHA INSURANCE GROUP Q.P.S.C



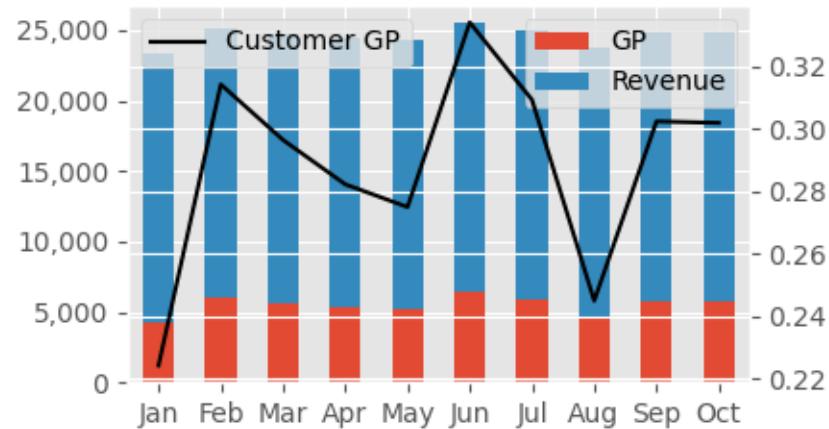
Date of Establishment	Customer Since	Salesperson	Balance
30-07-2000	30-11-2020	Mohamed Azam	19,100
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
19,100 ↑	191,000 ↑	1.2%	19,100
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
14,800	127,297	1.1%	639,672
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	17	19,100 21-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-5,766 30.19%	GP-55,099 28.85%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	19,100
Total	19,100



Monthly Sales	Net Rev
January	19,100
February	19,100
March	19,100
April	19,100
May	19,100
June	19,100
July	19,100
August	19,100
September	19,100
October	19,100
Total	191,000



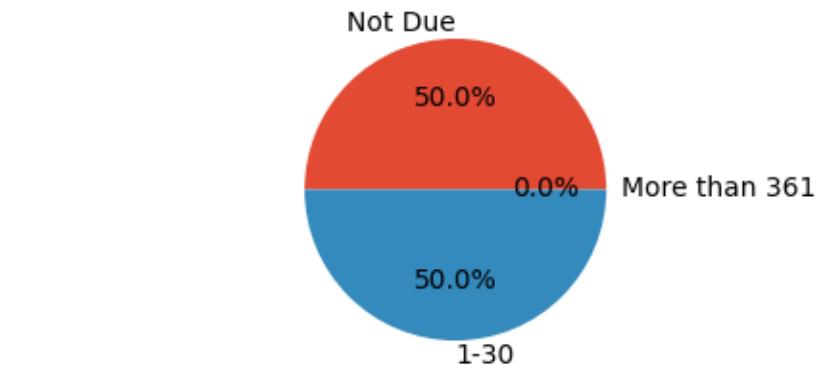
DOHA OASIS FOR REAL ESTATE INVESTMENT COMPANY W.L.L.



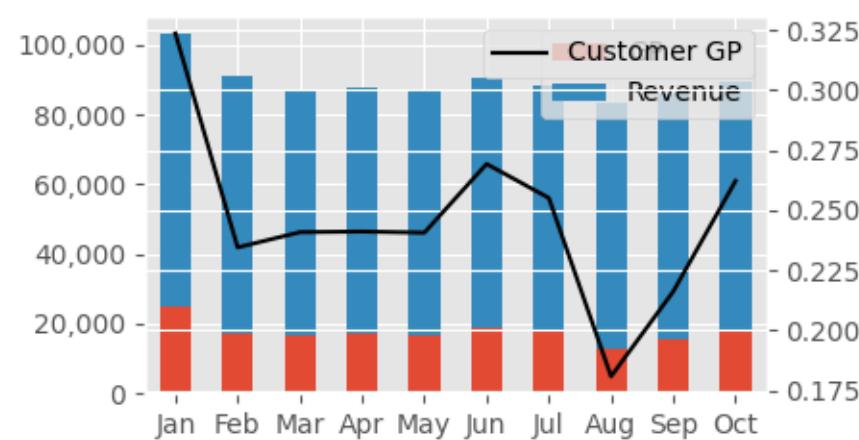
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-12-2021	Mohamed Azam	141,682
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
70,842 ↓	716,158 ↓	4.5%	70,840
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
79,794	805,379	4.3%	2,907,376
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	32	70,840 06-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-18,574 26.22%	GP-177,035 24.72%	0	0

Receivable Ageing (PDC Amount:70,840)

Age Bracket	amount
Not Due	70,842
1-30	70,840
More than 361	0
Total	141,682



Monthly Sales	Net Rev
January	77,806
February	73,869
March	69,703
April	70,650
May	70,310
June	71,077
July	70,500
August	70,561
September	70,840
October	70,842
Total	716,158



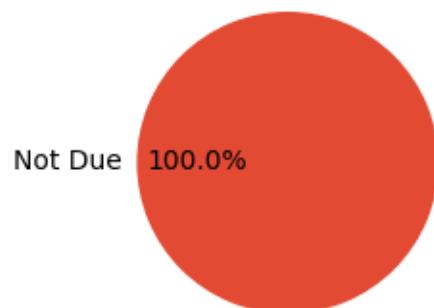
DOHA TAKAFUL



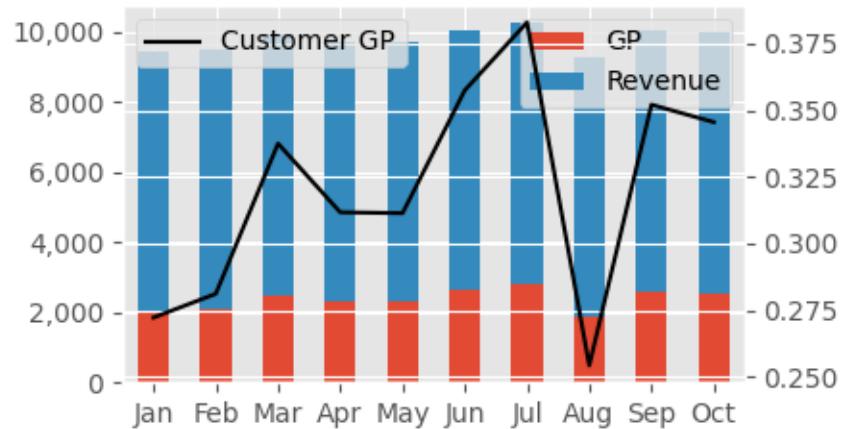
Date of Establishment	Customer Since	Salesperson	Balance
28-03-2018	31-12-2023	Mohamed Azam	7,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
7,400 ↑	74,000 ↑	0.5%	7,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.4%	81,400
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	13	7,400 21-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-2,557 34.55%	GP-23,727 32.06%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	7,400
Total	7,400



Monthly Sales	Net Rev
January	7,400
February	7,400
March	7,400
April	7,400
May	7,400
June	7,400
July	7,400
August	7,400
September	7,400
October	7,400
Total	74,000



EMCOR FACILITIES SERVICES QATAR W.L.L



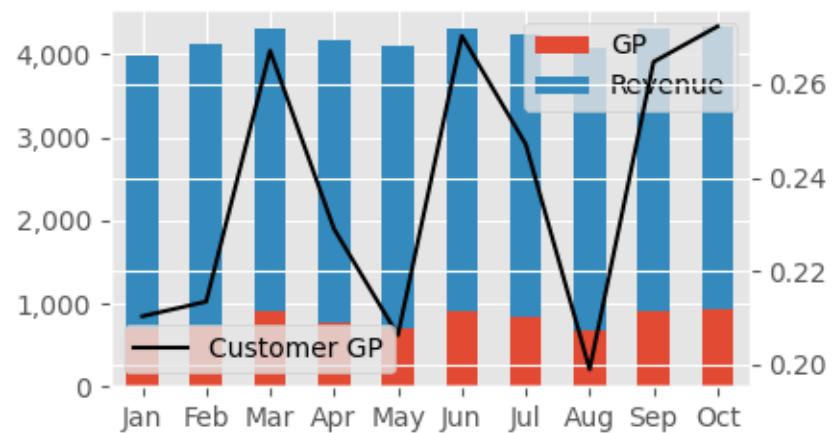
Date of Establishment	Customer Since	Salesperson	Balance
06-06-2007	31-01-2024	Mohamed Azam	3,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
3,400 ↑	33,890 ↑	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.2%	33,890
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	63	6,800 30-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-926 27.23%	GP-8,068 23.81%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	3,400
Total	3,400



Monthly Sales Month	Net Rev
January	3,290
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400
August	3,400
September	3,400
October	3,400
Total	33,890



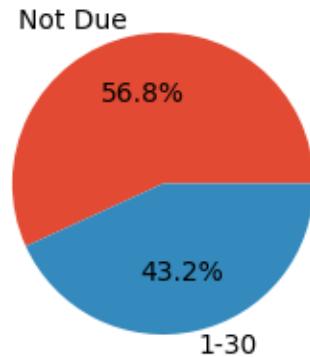
ECONOMIC GROUP



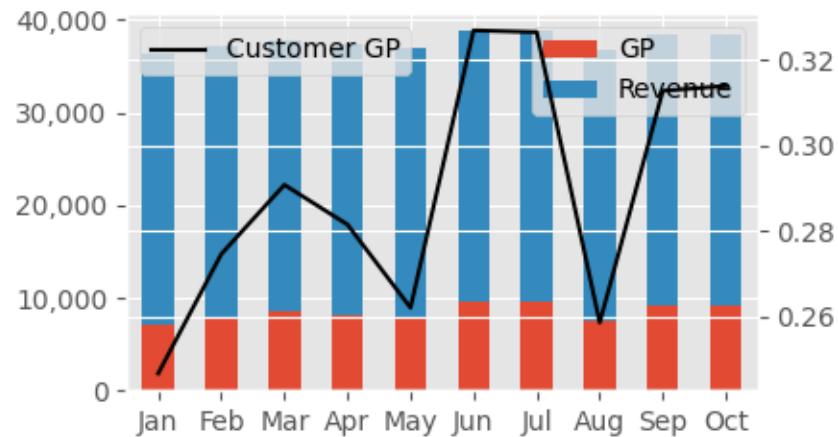
Date of Establishment	Customer Since	Salesperson	Balance
28-03-2017	30-04-2021	Mohamed Azam	51,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
29,200 ↑	292,000 ↑	1.9%	29,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
29,200	289,600	1.8%	1,037,338
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	45	14,800 27-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-9,165 31.39%	GP-84,500 28.94%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	29,200
1-30	22,200
Total	51,400



Monthly Sales Month	Net Rev
January	29,200
February	29,200
March	29,200
April	29,200
May	29,200
June	29,200
July	29,200
August	29,200
September	29,200
October	29,200
Total	292,000



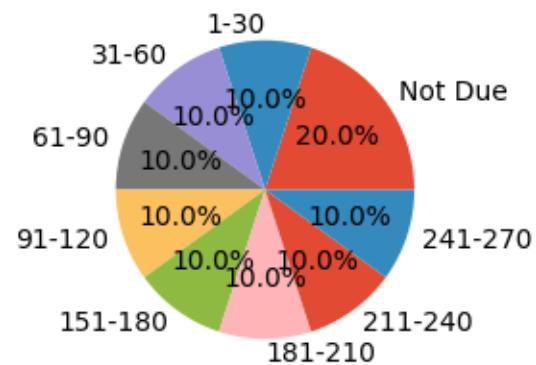
H-DECO QATAR W.L.L



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	72,000
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
7,200 ↑	72,000 ↑	0.5%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	72,000	0.4%	342,400
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	184	86,400 31-12-2023
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-2,491 34.6%	GP-22,388 31.09%	0	0

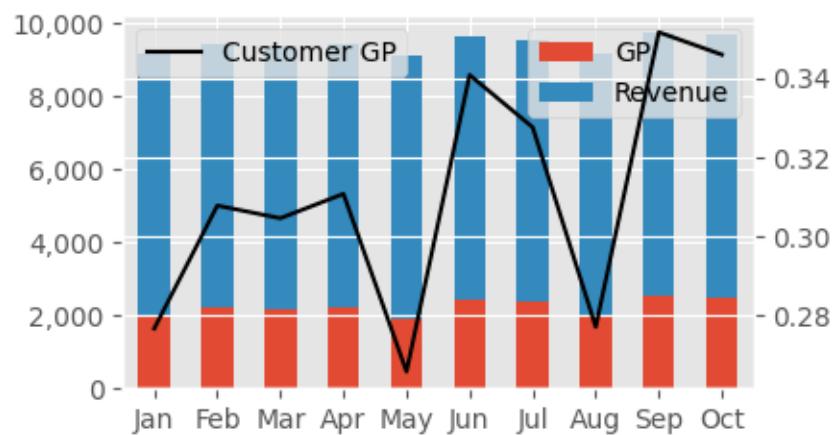
Receivable Ageing

Age Bracket	amount
Not Due	14,400
1-30	7,200
31-60	7,200
61-90	7,200
91-120	7,200
151-180	7,200
181-210	7,200
211-240	7,200
241-270	7,200
Total	72,000



Monthly Sales

Month	Net Rev
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200
August	7,200
September	7,200
October	7,200
Total	72,000



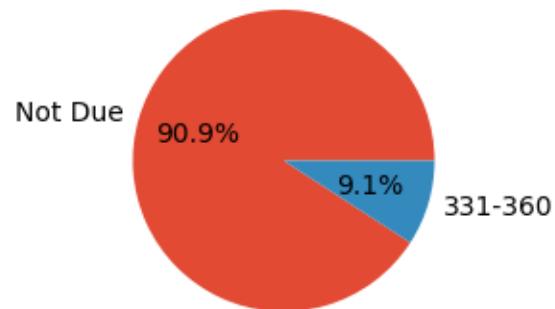
HEIRS OF NASSER BIN KHALID HOLDING W.L.L



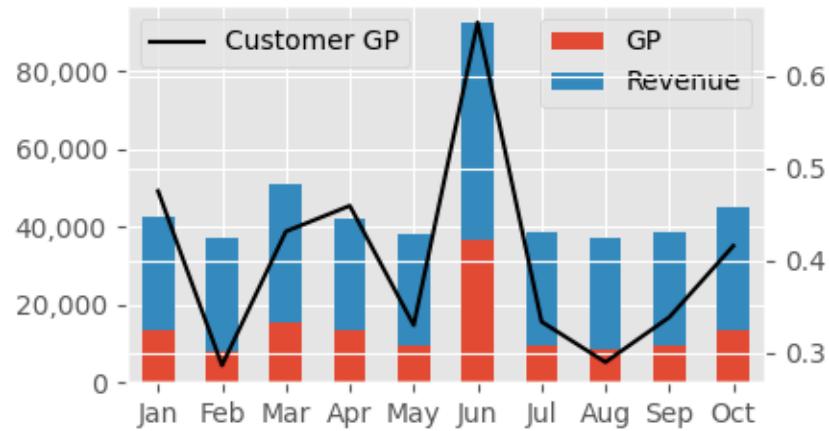
Date of Establishment	Customer Since	Salesperson	Balance
05-01-2015	30-11-2020	Khizer Ahmed	35,000
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
31,800 ↓	324,750 ↑	2.0%	28,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
32,000	300,000	1.9%	1,750,776
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	38	3,000 01-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-13,228 41.6%	GP-137,660 42.39%	0	0

Receivable Ageing (PDC Amount:3,000)

Age Bracket	amount
Not Due	31,800
331-360	3,200
Total	35,000



Monthly Sales Month	Net Rev
January	28,800
February	28,800
March	35,675
April	28,800
May	28,800
June	55,675
July	28,800
August	28,800
September	28,800
October	31,800
Total	324,750



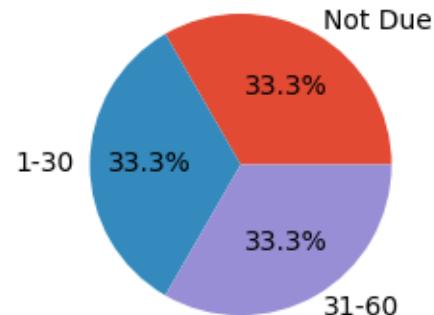
ISHAM SERVICES W.L.L.



Date of Establishment	Customer Since	Salesperson	Balance
27-08-2018	31-03-2024	Mohamed Azam	18,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
6,200 ↑	49,600 ↑	0.4%	6,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.3%	49,600
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	92	6,200 31-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,075 17.33%	GP-8,033 16.19%	0	0

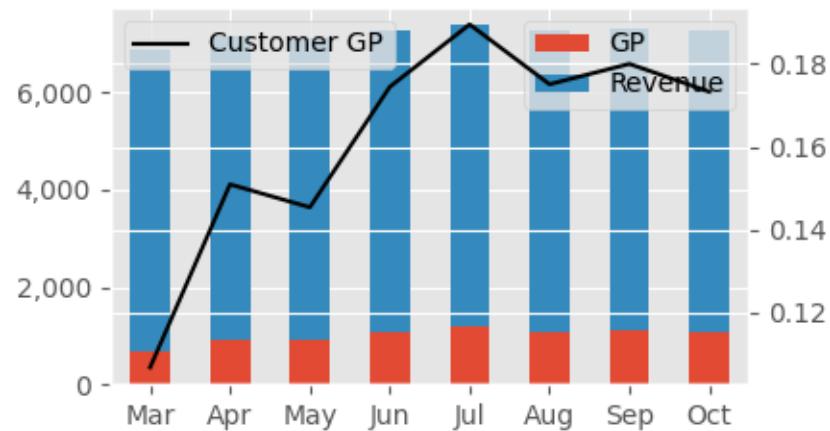
Receivable Ageing

Age Bracket	amount
Not Due	6,200
1-30	6,200
31-60	6,200
Total	18,600



Monthly Sales

Month	Net Rev
March	6,200
April	6,200
May	6,200
June	6,200
July	6,200
August	6,200
September	6,200
October	6,200
Total	49,600



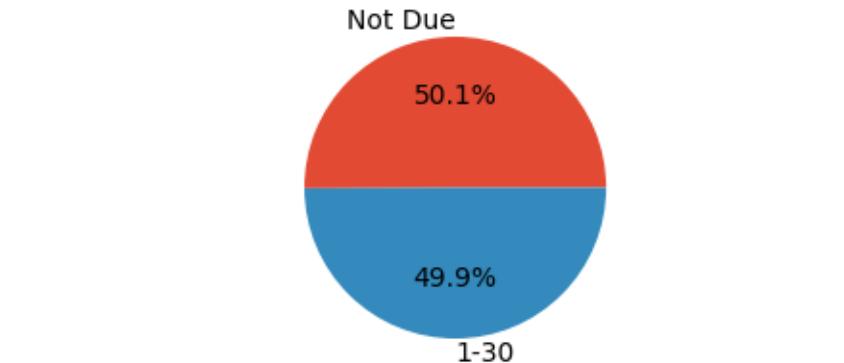
LULU HYPERMARKET TRADING CO. W.L.L



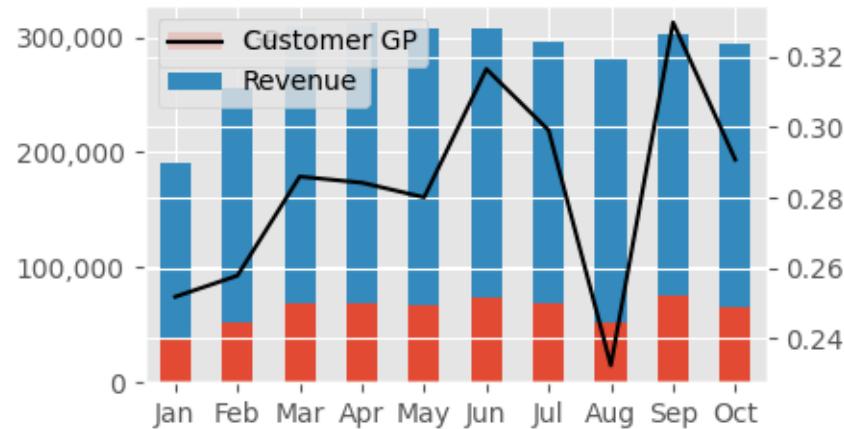
Date of Establishment	Customer Since	Salesperson	Balance
28-11-2001	31-10-2022	Mazin Abdelgadir	455,166
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
227,929 ↑	2,224,042 ↑	14.5%	227,237
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
103,674	1,713,845	13.3%	4,621,242
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	33	75,187 05-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-66,283 29.08%	GP-632,275 28.43%	0	0

Receivable Ageing (PDC Amount:227,237)

Age Bracket	amount
Not Due	227,929
1-30	227,237
Total	455,166



Monthly Sales	Net Rev
January	152,050
February	203,291
March	240,453
April	243,017
May	240,841
June	233,350
July	227,929
August	227,945
September	227,237
October	227,929
Total	2,224,042



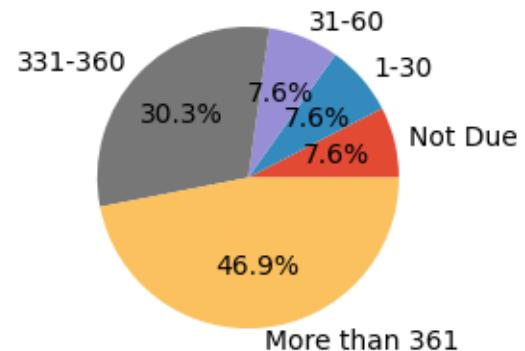
**MEKDAM TECHNICAL SERVICES
W.L.L.**



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2022	Khizer Ahmed	47,460
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
3,600 ↓	99,871 ↓	0.2%	3,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
39,600	388,908	0.6%	1,504,181
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	59	3,600 05-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,280 35.57%	GP-23,758 23.79%	0	0

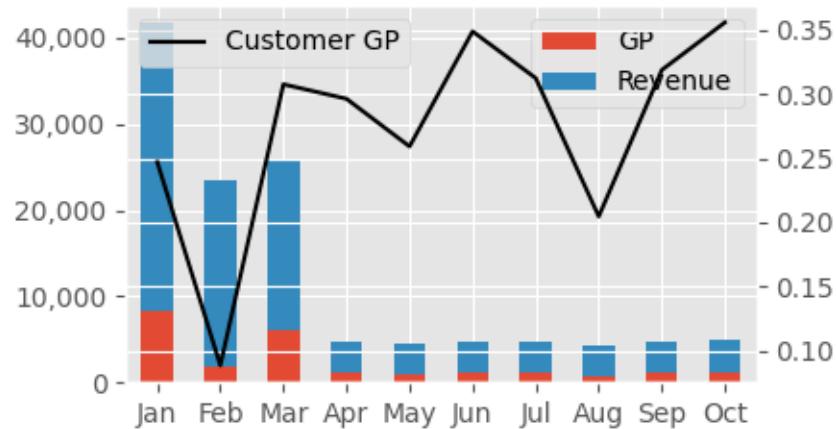
Receivable Ageing (PDC Amount:3,600)

Age Bracket	amount
Not Due	3,600
1-30	3,600
31-60	3,600
331-360	14,400
More than 361	22,260
Total	47,460



Monthly Sales

Month	Net Rev
January	33,445
February	21,600
March	19,626
April	3,600
May	3,600
June	3,600
July	3,600
August	3,600
September	3,600
October	3,600
Total	99,871



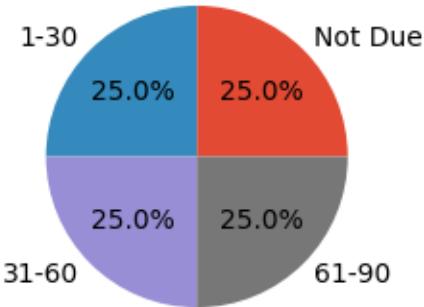
MINISTRY OF FOREIGN AFFAIRS



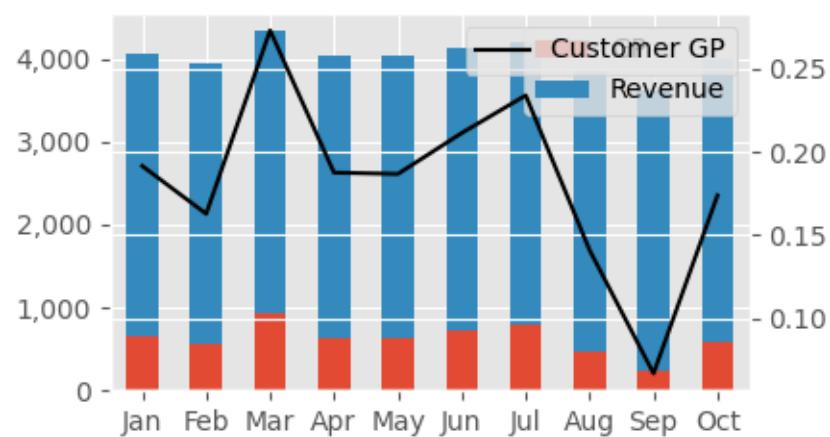
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2022	Mazin Abdelgadir	13,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
3,400 ↑	34,000 ↓	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
3,400	144,160	0.2%	309,626
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	157	35,360 04-08-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-591 17.38%	GP-6,218 18.29%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	3,400
1-30	3,400
31-60	3,400
61-90	3,400
Total	13,600



Monthly Sales Month	Net Rev
January	3,400
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400
August	3,400
September	3,400
October	3,400
Total	34,000



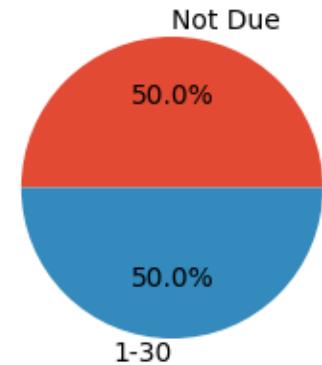
MULTI FOOD PRODUCTS LTD

COMPANY
LOGO

Date of Establishment	Customer Since	Salesperson	Balance
27-09-2004	31-10-2021	Mohamed Azam	14,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
7,200 ↑	72,000 ↑	0.5%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	72,000	0.4%	264,077
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	71	7,200 29-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-2,138 29.7%	GP-21,393 29.71%	0	0

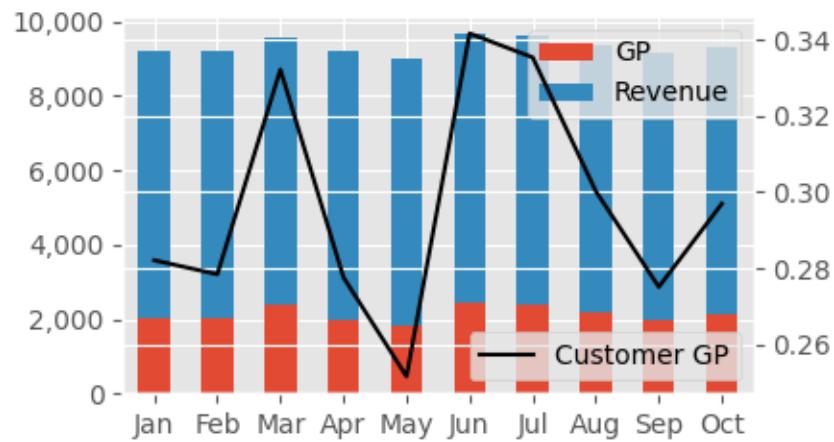
Receivable Ageing

Age Bracket	amount
Not Due	7,200
1-30	7,200
Total	14,400



Monthly Sales

Month	Net Rev
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200
August	7,200
September	7,200
October	7,200
Total	72,000



NAMMUDE ADULKALATHOTTAM DOHA (NAD)



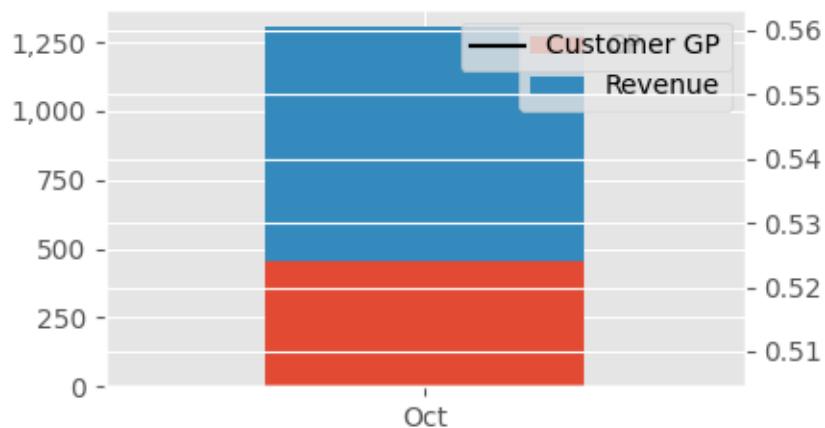
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2024	Mohamed Azam	-
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
850 ↑	850 ↑	0.1%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	850
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	3	850 13-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-454 53.39%	GP-454 53.39%	0	0

Receivable Ageing

Age Bracket	amount
Total	0

Monthly Sales

Month	Net Rev
October	850
Total	850



NASSER BIN KHALED & SONS AUTOMOBILES W.L.L

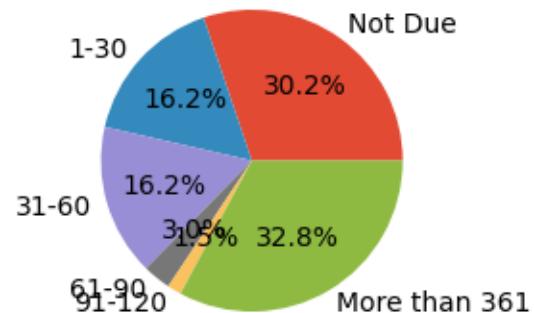


ناصر بن خالد للسيارات
NASSER BIN KHALED AUTOMOBILES

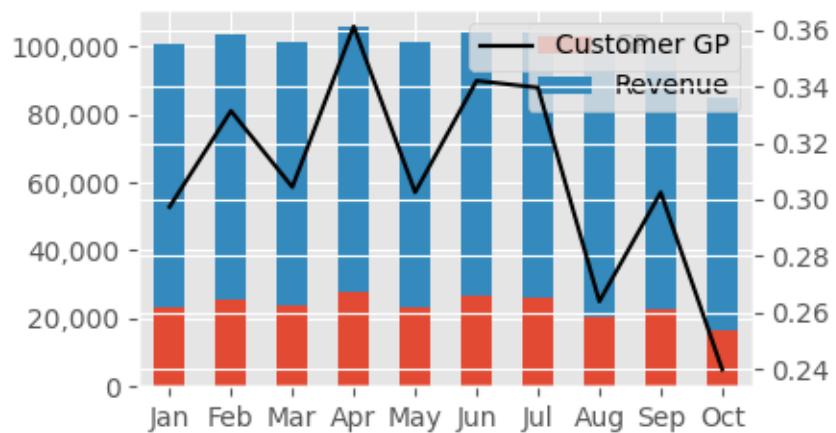
Date of Establishment	Customer Since	Salesperson	Balance
16-03-1999	30-11-2020	Abdul Jaleel	480,177
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
68,600 ↓	765,153 ↓	4.4%	75,753
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
84,800	814,516	4.6%	4,006,158
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	73	114,400 11-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-16,454 23.98%	GP-236,675 30.93%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	144,353
1-30	77,600
31-60	77,600
61-90	14,400
91-120	7,200
More than 361	157,024
Total	478,177



Monthly Sales Month	Net Rev
January	77,600
February	77,600
March	77,600
April	77,600
May	77,600
June	77,600
July	77,600
August	77,600
September	75,753
October	68,600
Total	765,153



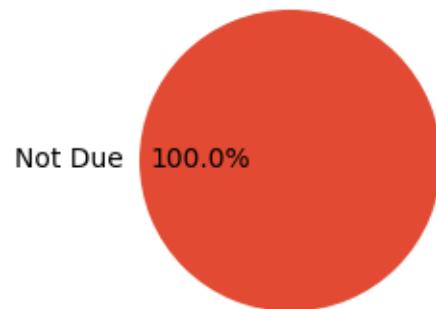
**NASSER BIN KHALED & SONS
TRADING**



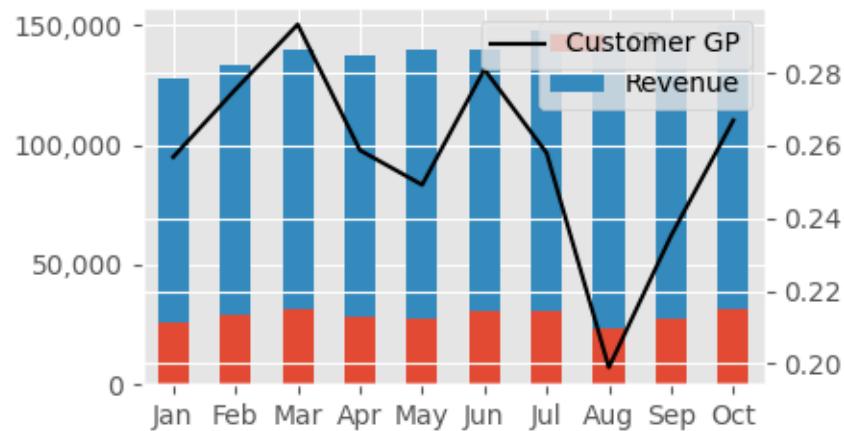
Date of Establishment	Customer Since	Salesperson	Balance
04-11-1993	30-11-2020	Mazin Abdelgadir	236,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
118,300 ↑	1,116,509 ↑	7.5%	118,300
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
97,835	1,021,646	6.7%	4,993,880
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	31	118,300 01-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-31,579 26.69%	GP-286,556 25.67%	0	0

Receivable Ageing (PDC Amount:118,300)

Age Bracket	amount
Not Due	236,600
Total	236,600



Monthly Sales	Net Rev
January	101,739
February	104,813
March	108,200
April	108,880
May	111,600
June	108,929
July	117,448
August	118,300
September	118,300
October	118,300
Total	1,116,509



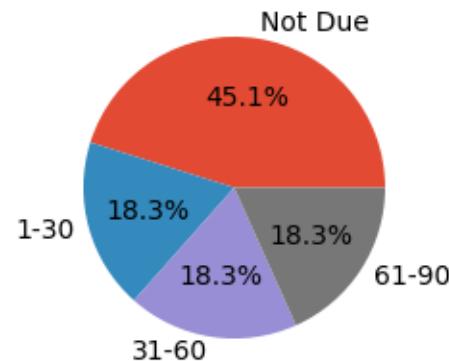
NASSER BIN KHALED HEAVY EQUIPMENT W.L.L



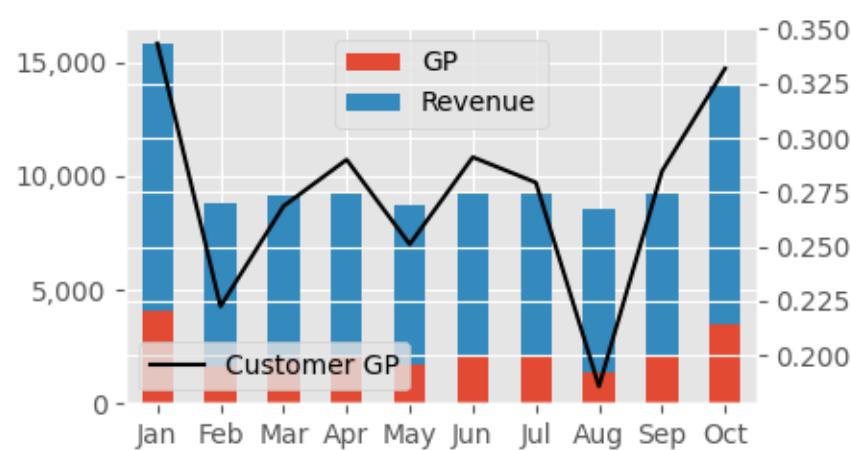
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Abdul Jaleel	39,380
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
10,580 ↑	79,700 ↑	0.7%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	72,000	0.5%	350,409
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	125	40,320 30-07-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-3,511 33.19%	GP-22,416 28.13%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	17,780
1-30	7,200
31-60	7,200
61-90	7,200
Total	39,380



Monthly Sales Month	Net Rev
January	11,760
February	7,200
March	7,200
April	7,200
May	6,960
June	7,200
July	7,200
August	7,200
September	7,200
October	10,580
Total	79,700



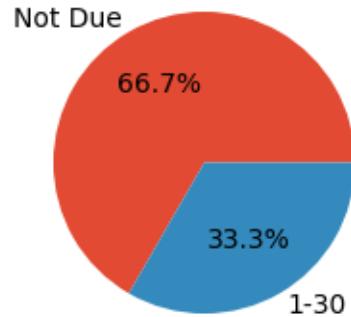
**NASSER BIN KHALED READY MIX
W.L.L.**



Date of Establishment	Customer Since	Salesperson	Balance
07-02-2007	30-11-2020	Mazin Abdelgadir	32,400
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
10,800 ↑	107,520 ↓	0.7%	10,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
10,800	108,000	0.6%	617,640
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	84	21,600 22-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-3,501 32.42%	GP-33,995 31.62%	0	0

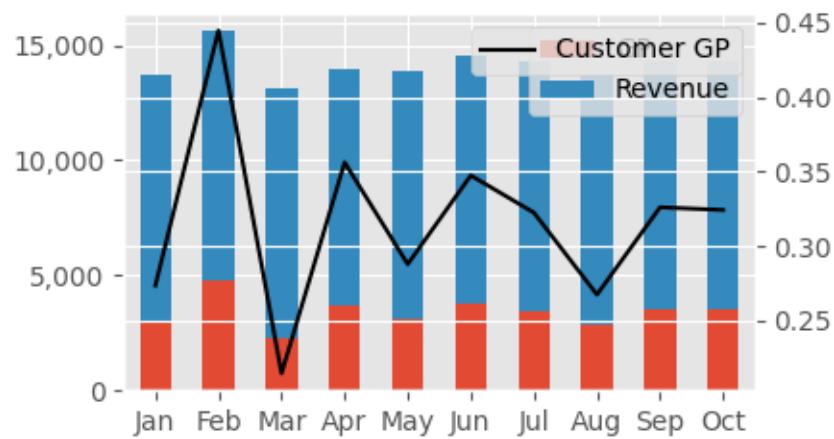
Receivable Ageing

Age Bracket	amount
Not Due	21,600
1-30	10,800
Total	32,400



Monthly Sales

Month	Net Rev
January	10,800
February	10,800
March	10,800
April	10,320
May	10,800
June	10,800
July	10,800
August	10,800
September	10,800
October	10,800
Total	107,520



NASSER BIN KHALED AND SONS REAL ESTATE CO. W.L.L

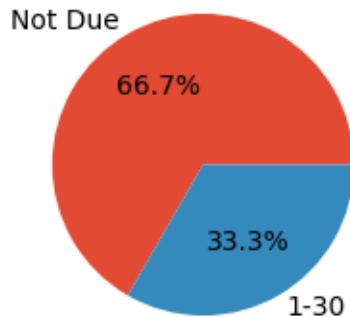


ناصر بن خالد العقارية
NASSER BIN KHALED REAL ESTATE

Date of Establishment	Customer Since	Salesperson	Balance
07-02-1990	30-11-2020	Umakanta Mohapatro	21,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
7,200 ↑	72,000 ↑	0.5%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	72,000	0.4%	707,620
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	92	50,400 20-08-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-2,402 33.37%	GP-17,269 23.98%	0	0

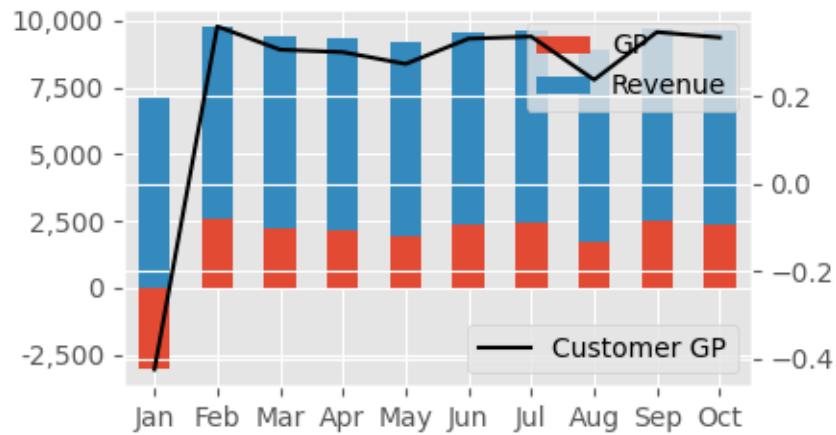
Receivable Ageing

Age Bracket	amount
Not Due	14,400
1-30	7,200
Total	21,600



Monthly Sales

Month	Net Rev
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200
August	7,200
September	7,200
October	7,200
Total	72,000



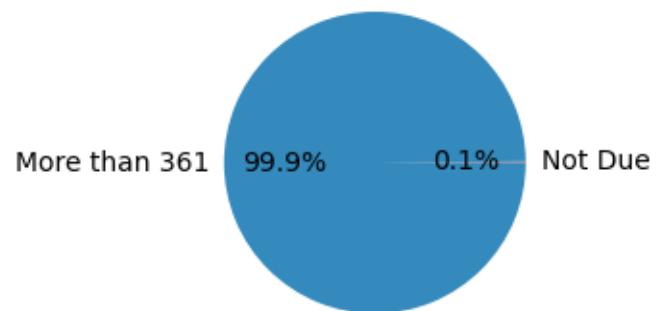
NASSER BIN NAWAF LOGISTICS W.L.L



Date of Establishment	Customer Since	Salesperson	Balance
11-01-2018	30-04-2021	Khizer Ahmed	6,850
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
6,850 ↑	6,850 ↑	0.4%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	13,250
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	Not Collected	- Not Collected
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-6,850 100.0%	GP-6,850 100.0%	0	0

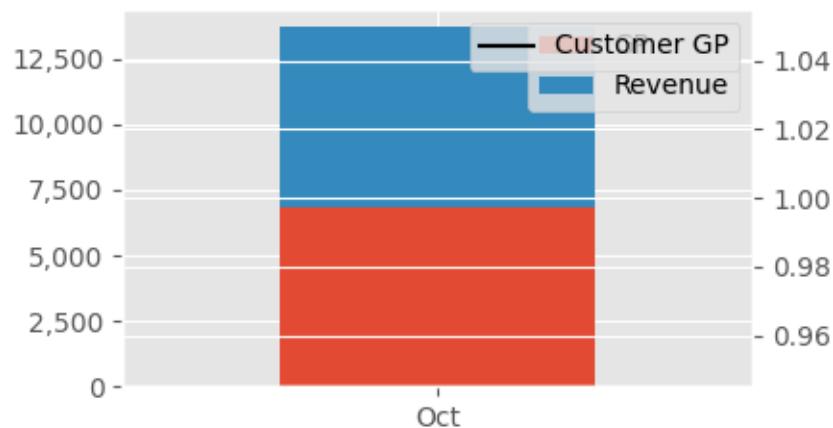
Receivable Ageing

Age Bracket	amount
Not Due	6,850
More than 361	5,087,233
Total	5,094,083



Monthly Sales

Month	Net Rev
October	6,850
Total	6,850



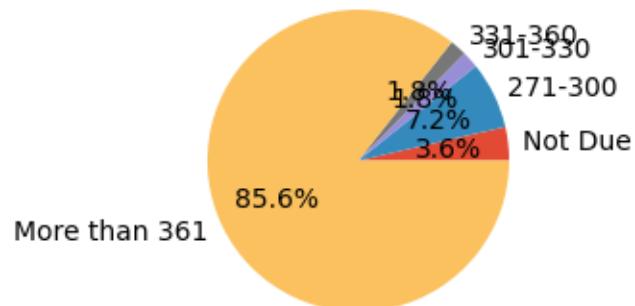
NASSER BIN NAWAF REAL ESTATE W.L.L



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2009	31-12-2022	Khizer Ahmed	(575,723)
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
14,400 ↑	144,000 ↑	0.9%	14,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
14,400	144,000	0.9%	318,600
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	79	14,400 16-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-4,312 29.94%	GP-42,024 29.18%	0	0

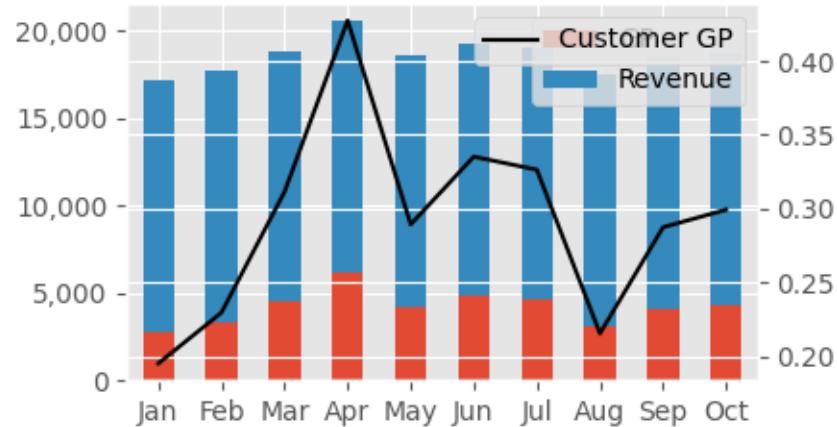
Receivable Ageing

Age Bracket	amount
Not Due	28,800
271-300	57,600
301-330	14,400
331-360	14,400
More than 361	686,279
Total	801,479



Monthly Sales

Month	Net Rev
January	14,400
February	14,400
March	14,400
April	14,400
May	14,400
June	14,400
July	14,400
August	14,400
September	14,400
October	14,400
Total	144,000



NEW GRAND MART TRADING CO.

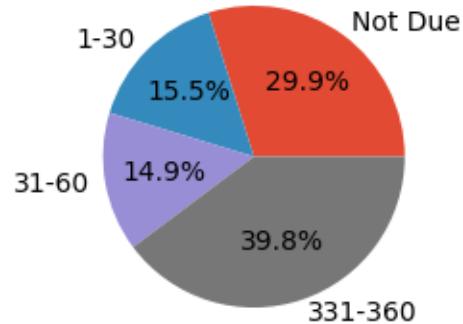
W.L.L

COMPANY
LOGO

Date of Establishment	Customer Since	Salesperson	Balance
13-06-2014	30-11-2021	Mohamed Azam	28,802
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
4,300 ↑	43,750 ↑	0.3%	4,300
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
4,300	43,450	0.3%	385,932
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	80	4,450 03-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,423 33.08%	GP-14,663 33.51%	0	0

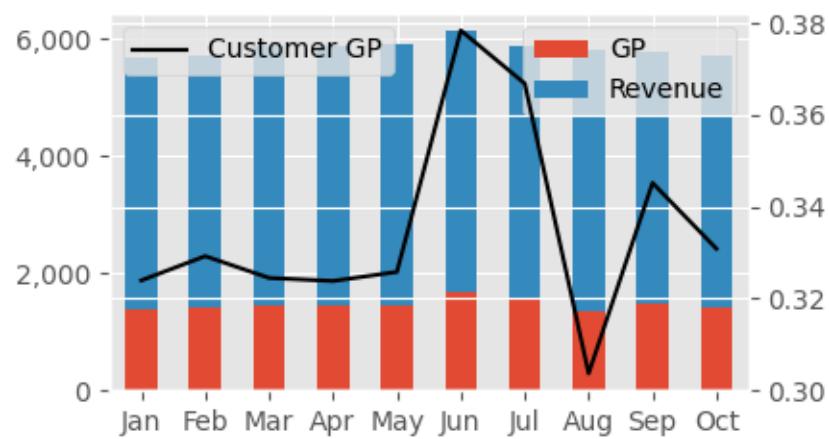
Receivable Ageing

Age Bracket	amount
Not Due	8,600
1-30	4,450
31-60	4,300
331-360	11,452
Total	28,802



Monthly Sales

Month	Net Rev
January	4,300
February	4,300
March	4,450
April	4,450
May	4,450
June	4,450
July	4,300
August	4,450
September	4,300
October	4,300
Total	43,750



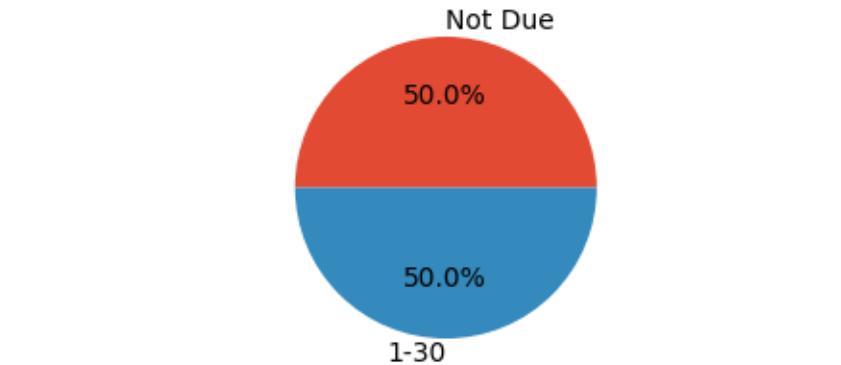
PREMIUM HOSPITALITY



Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-01-2024	Afzeer Alinkeel	92,000
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
46,000 ↑	460,000 ↑	2.9%	46,000
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	2.8%	460,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	20	94,750 16-09-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-46,000 100.0%	GP-460,000 100.0%	0	0

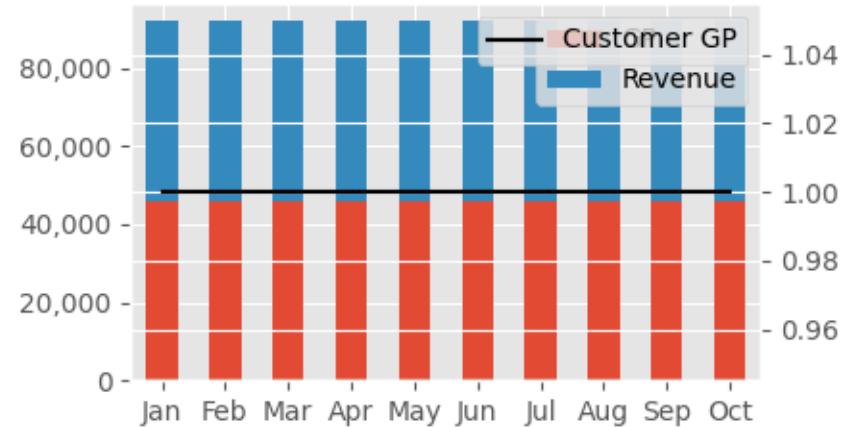
Receivable Ageing

Age Bracket	amount
Not Due	46,000
1-30	46,000
Total	92,000



Monthly Sales

Month	Net Rev
January	46,000
February	46,000
March	46,000
April	46,000
May	46,000
June	46,000
July	46,000
August	46,000
September	46,000
October	46,000
Total	460,000



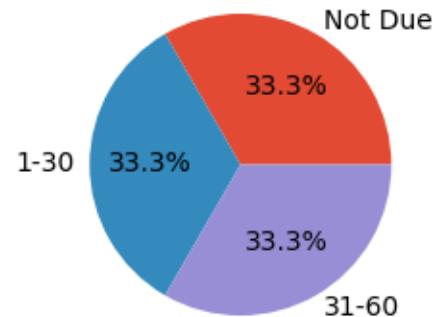
PRIME TECHNOLOGIES QFZ LLC



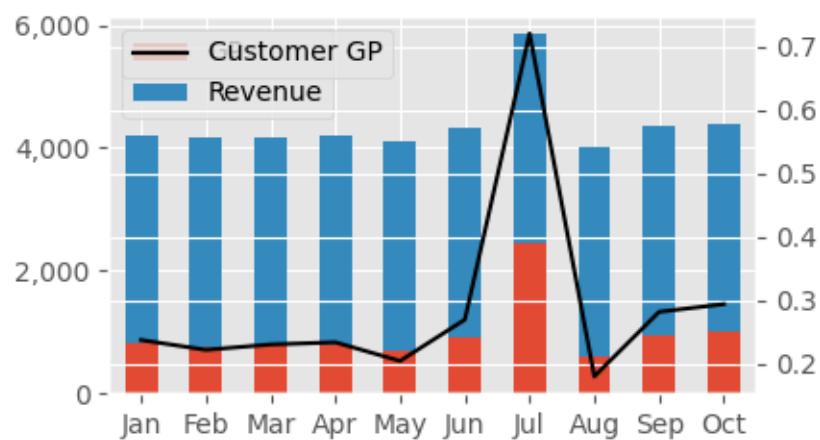
Date of Establishment	Customer Since	Salesperson	Balance
02-07-2021	31-08-2022	Mohamed Azam	10,200
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
3,400 ↑	34,000 ↓	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
3,400	60,476	0.2%	152,276
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	64	3,400 12-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,001 29.44%	GP-9,787 28.78%	0	0

Receivable Ageing (PDC Amount:3,400)

Age Bracket	amount
Not Due	3,400
1-30	3,400
31-60	3,400
Total	10,200



Monthly Sales	Net Rev
January	3,400
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400
August	3,400
September	3,400
October	3,400
Total	34,000



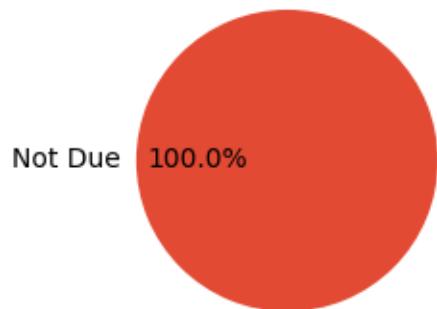
PRIVATE OFFICE

COMPANY
LOGO

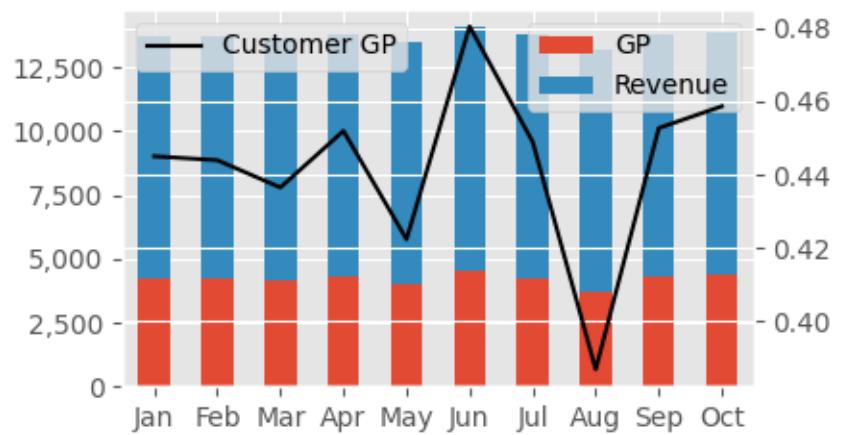
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	9,500
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
9,500 ↑	95,000 ↓	0.6%	9,500
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
9,500	116,090	0.6%	450,490
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	27	9,500 31-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-4,357 45.87%	GP-42,060 44.27%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	9,500
Total	9,500



Monthly Sales Month	Net Rev
January	9,500
February	9,500
March	9,500
April	9,500
May	9,500
June	9,500
July	9,500
August	9,500
September	9,500
October	9,500
Total	95,000



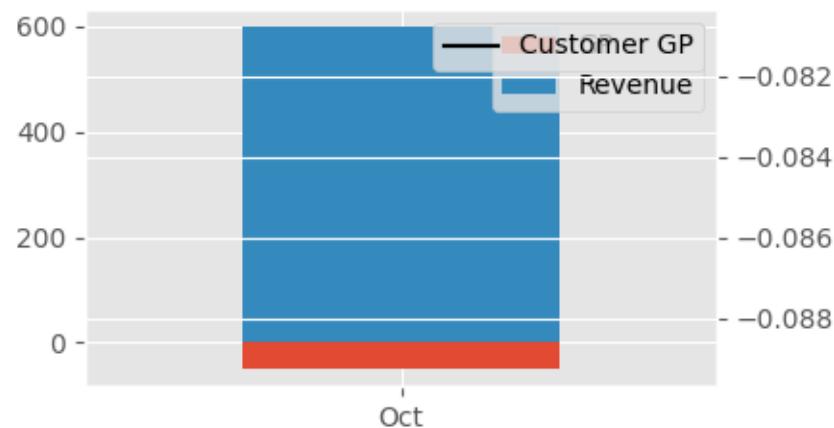
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2024	Mohamed Azam	-
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
600 ↑	600 ↑	0.0%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	600
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	14	600 24-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-(51) -8.5%	GP-(51) -8.5%	0	0

Receivable Ageing

Age Bracket	amount
Total	0

Monthly Sales

Month	Net Rev
October	600
Total	600



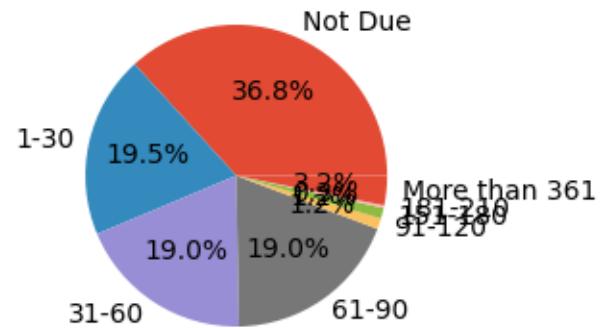
QATAR AUTOMOBILES COMPANY W.L.L



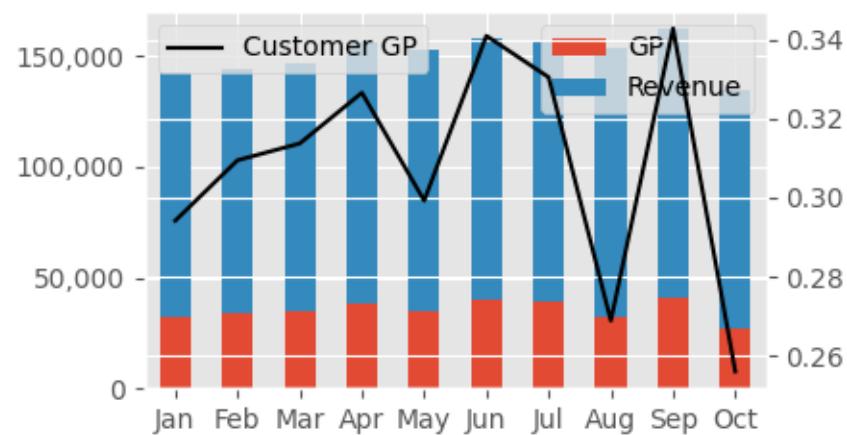
Date of Establishment	Customer Since	Salesperson	Balance
25-10-1987	30-11-2020	Abdul Jaleel	622,007
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
107,250 ↑	1,152,410 ↑	6.8%	120,734
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
106,800	1,039,606	6.9%	5,333,572
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	75	110,400 14-08-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-27,461 25.6%	GP-355,761 30.87%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	227,984
1-30	121,200
31-60	117,600
61-90	117,600
91-120	7,200
151-180	7,200
181-210	1,626
More than 361	19,597
Total	620,007



Monthly Sales	Net Rev
January	110,400
February	110,400
March	112,026
April	117,600
May	117,600
June	117,600
July	117,600
August	121,200
September	120,734
October	107,250
Total	1,152,410



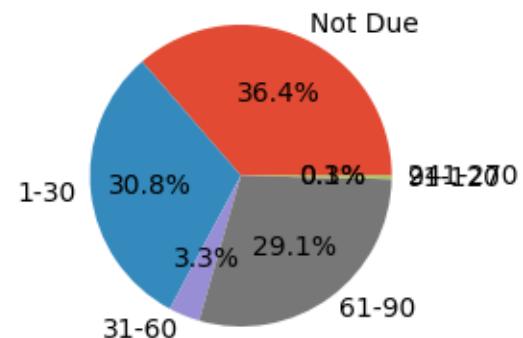
QATAR NATIONAL CONVENTION CENTRE



Date of Establishment	Customer Since	Salesperson	Balance
30-12-2014	28-02-2021	Mazin Abdelgadir	280,411
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
101,946 ↑	740,195 ↑	6.5%	86,460
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
39,929	505,875	4.4%	2,750,311
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	75	122,162 14-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-38,468 37.73%	GP-353,727 47.79%	0	0

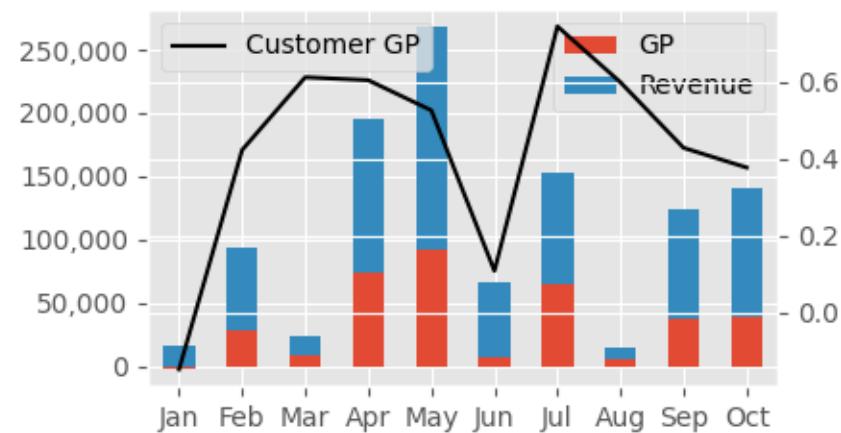
Receivable Ageing

Age Bracket	amount
Not Due	101,946
1-30	86,460
31-60	9,393
61-90	81,604
91-120	252
241-270	756
Total	280,411



Monthly Sales

Month	Net Rev
January	16,272
February	65,795
March	15,156
April	121,985
May	175,888
June	59,687
July	87,614
August	9,393
September	86,460
October	101,946
Total	740,195



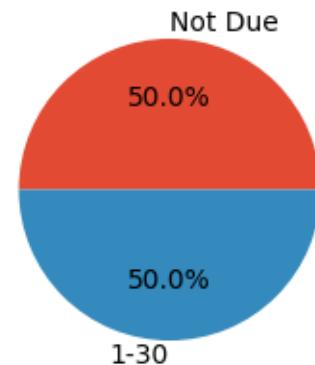
SAUDIA HYPERMARKET



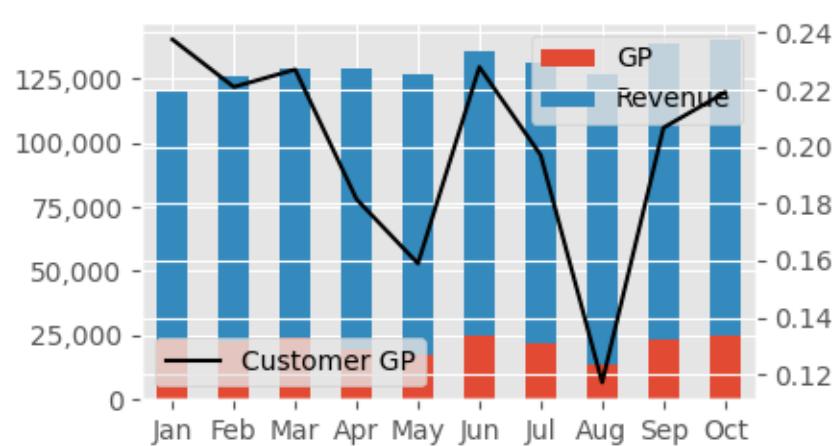
Date of Establishment	Customer Since	Salesperson	Balance
03-08-2010	28-02-2022	Mazin Abdelgadir	229,628
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
114,813 ↑	1,087,697 ↑	7.3%	114,815
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
101,608	1,048,923	6.5%	3,262,950
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	36	114,815 05-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-25,146 21.9%	GP-215,997 19.86%	0	0

Receivable Ageing (PDC Amount:114,815)

Age Bracket	amount
Not Due	114,813
1-30	114,815
Total	229,628



Monthly Sales Month	Net Rev
January	97,379
February	103,073
March	105,065
April	109,230
May	109,160
June	110,785
July	109,730
August	113,647
September	114,815
October	114,813
Total	1,087,697



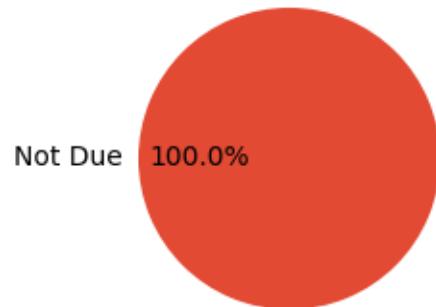
SNC LAVALIN PROFAC GULF MANAGEMENT



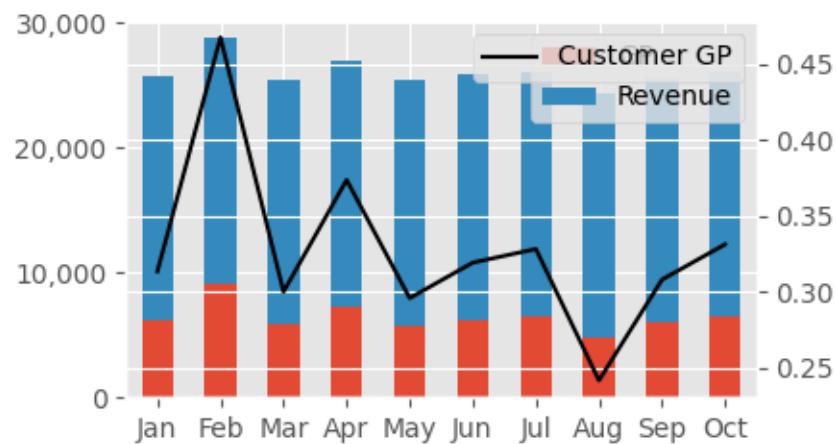
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Direct	39,200
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
19,600 ↑	196,000 ↓	1.3%	19,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
19,600	2,509,100	1.2%	11,880,590
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	63	126,050 30-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-6,495 33.14%	GP-64,291 32.8%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	39,200
Total	39,200



Monthly Sales Month	Net Rev
January	19,600
February	19,600
March	19,600
April	19,600
May	19,600
June	19,600
July	19,600
August	19,600
September	19,600
October	19,600
Total	196,000



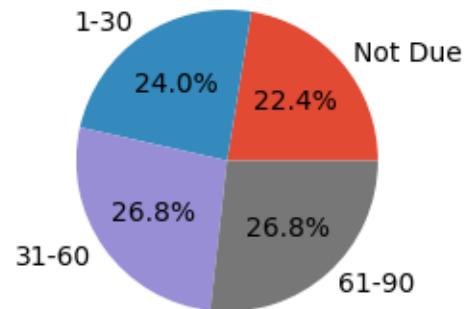
SAMRYA GARDENS



Date of Establishment	Customer Since	Salesperson	Balance
15-12-2014	30-09-2021	Mazin Abdelgadir	82,920
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
16,320 ↓	216,120 ↓	1.0%	22,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
22,200	222,000	1.3%	802,120
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	69	22,200 05-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,370 8.39%	GP-62,661 28.99%	0	0

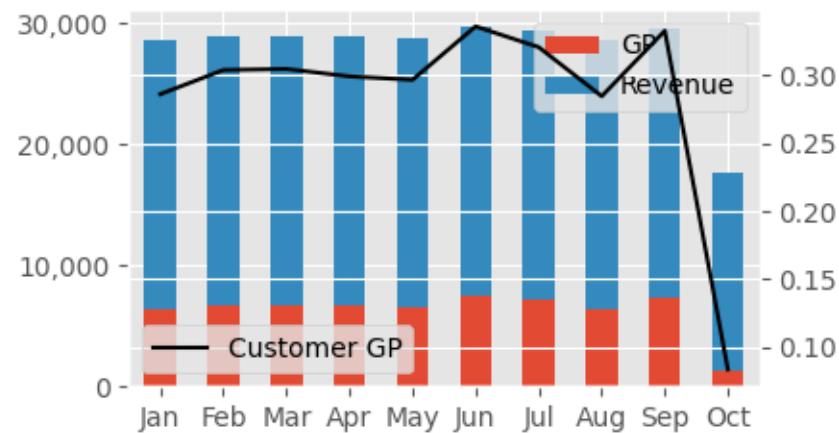
Receivable Ageing (PDC Amount:22,200)

Age Bracket	amount
Not Due	18,600
1-30	19,920
31-60	22,200
61-90	22,200
Total	82,920



Monthly Sales

Month	Net Rev
January	22,200
February	22,200
March	22,200
April	22,200
May	22,200
June	22,200
July	22,200
August	22,200
September	22,200
October	16,320
Total	216,120



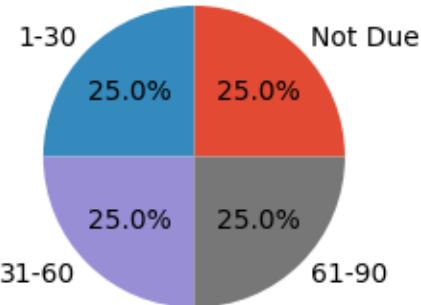
SHAZA HOTEL



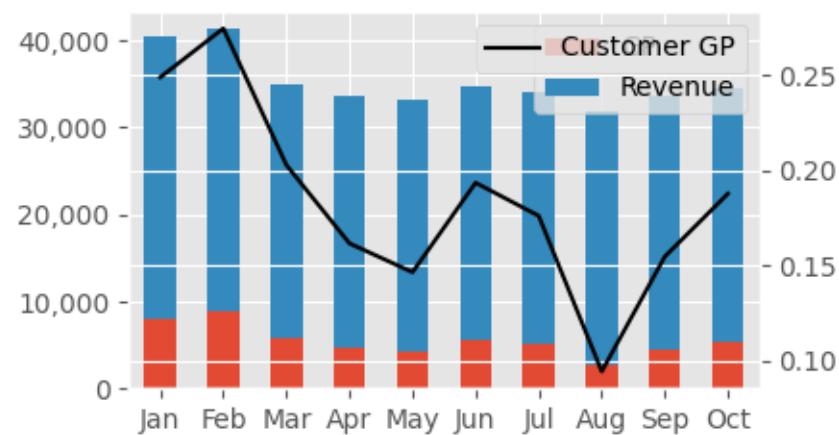
Date of Establishment	Customer Since	Salesperson	Balance
19-09-2016	31-03-2023	Mazin Abdelgadir	116,200
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
29,050 ↓	297,200 ↓	1.9%	29,050
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
32,400	312,039	1.8%	674,039
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	129	29,050 12-11-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-5,454 18.77%	GP-55,228 18.58%	0	0

Receivable Ageing (PDC Amount:29,050)

Age Bracket	amount
Not Due	29,050
1-30	29,050
31-60	29,050
61-90	29,050
Total	116,200



Monthly Sales Month	Net Rev
January	32,400
February	32,400
March	29,050
April	29,050
May	29,050
June	29,050
July	29,050
August	29,050
September	29,050
October	29,050
Total	297,200



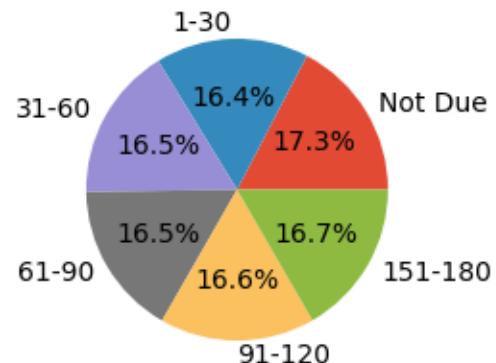
THE PLAZA DOHA HOTEL AND SUITES



Date of Establishment	Customer Since	Salesperson	Balance
09-12-2020	30-04-2024	Mohamed Azam	387,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
67,200 ↑	444,620 ↑	4.3%	63,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	2.7%	444,620
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	79	57,020 18-07-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-15,353 22.85%	GP-76,272 17.15%	0	0

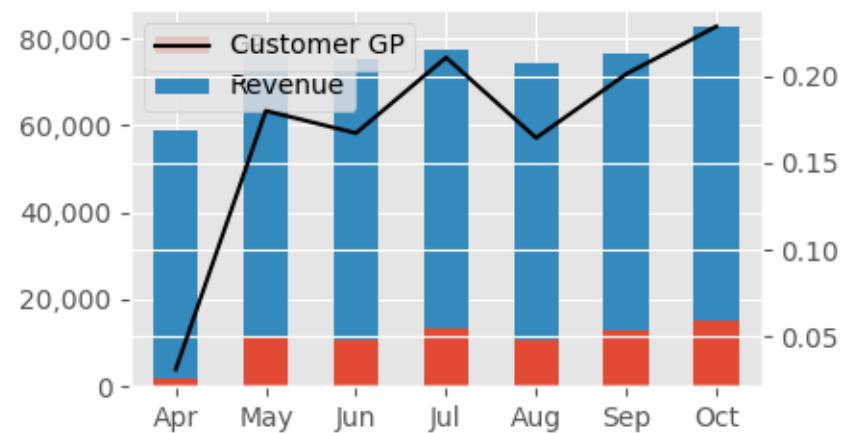
Receivable Ageing

Age Bracket	amount
Not Due	67,200
1-30	63,600
31-60	64,000
61-90	63,800
91-120	64,400
151-180	64,600
Total	387,600



Monthly Sales

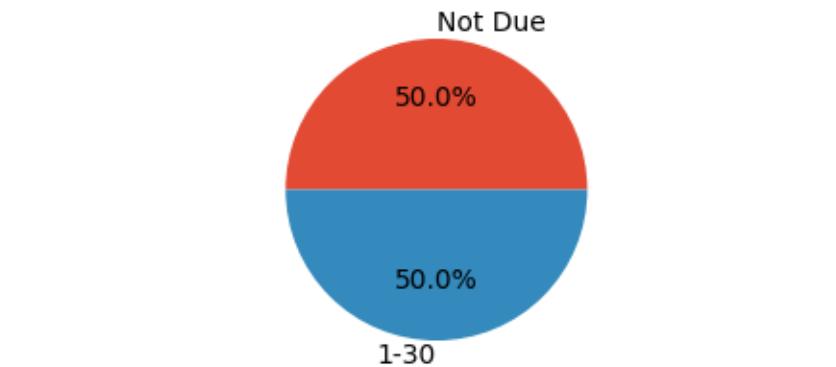
Month	Net Rev
April	57,020
May	64,600
June	64,400
July	63,800
August	64,000
September	63,600
October	67,200
Total	444,620



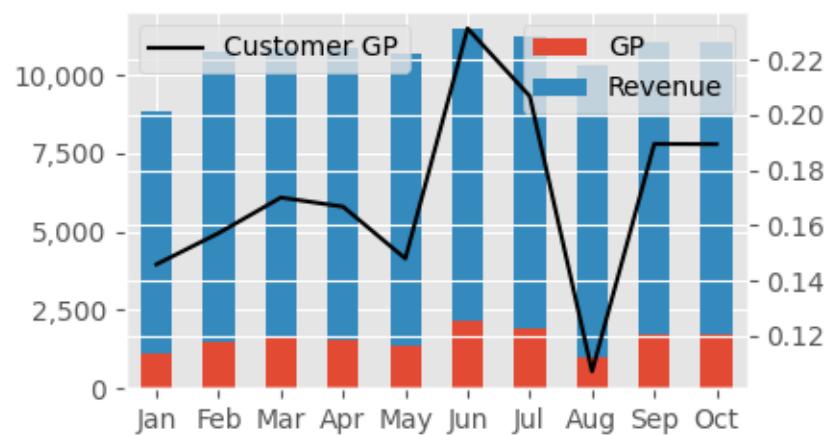
Date of Establishment	Customer Since	Salesperson	Balance
01-11-2015	30-09-2022	Mazin Abdelgadir	18,600
CY CP Revenue (October Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (September Month)
9,300 ↑	91,400 ↑	0.6%	9,300
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
6,800	68,000	0.5%	195,893
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	36	9,300 01-10-2024
Profit Month	Profit YTD	ROI Month	ROI YTD
GP-1,761 18.94%	GP-15,687 17.16%	0	0

Receivable Ageing

Age Bracket	amount
Not Due	9,300
1-30	9,300
Total	18,600



Monthly Sales	Net Rev
January	7,700
February	9,300
March	9,300
April	9,300
May	9,300
June	9,300
July	9,300
August	9,300
September	9,300
October	9,300
Total	91,400



Salesperson Name	Page #
Mazin Abdelgadir	1
Mohamed Azam	2
Direct	3
Ajeeshmohan Mohanavilasam	4
Khizer Ahmed	5
Afzeer Alinkeel	6

Mr.Mazin Abdelgadir

Date of Join	New Customers Added
04-10-2018	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
859,405	8,414,397
CY CP Own Revenue	CY YTD Own Revenue
865,138	7,598,276
CY CP GP	CY YTD GP
245,864	2,427,593
CY CP Revenue Contribution	CY YTD Revenue Contribution
54.8%	50.5%

Mr.Mohamed Azam

Date of Join	New Customers Added
15-08-2023	2
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
651,275	7,602,969
CY CP Own Revenue	CY YTD Own Revenue
658,646	6,896,602
CY CP GP	CY YTD GP
158,870	1,913,820
CY CP Revenue Contribution	CY YTD Revenue Contribution
41.6%	45.6%

Mr.Direct

Date of Join	New Customers Added
01-01-2000	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
-	94,904
CY CP Own Revenue	CY YTD Own Revenue
-	785,755
CY CP GP	CY YTD GP
-	46,879
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.0%	0.6%

Mr.Ajeeshmohan Mohanavilasam

Date of Join	New Customers Added
25-02-2018	Resigned Employee
CP Target	YTD Target
Resigned Employee	Resigned Employee
CY CP Revenue	CY YTD Revenue
-	(4,276)
CY CP Own Revenue	CY YTD Own Revenue
-	740,195
CY CP GP	CY YTD GP
-	(4,276)
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.0%	-0.0%

Mr.Khizer Ahmed

Date of Join	New Customers Added
22-05-2022	1
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
10,593	95,024
CY CP Own Revenue	CY YTD Own Revenue
32,543	33,708
CY CP GP	CY YTD GP
10,593	95,024
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.7%	0.6%

Mr.Afzeer Alinkeel

Date of Join	New Customers Added
21-05-2021	Resigned Employee
CP Target	YTD Target
Resigned Employee	Resigned Employee
CY CP Revenue	CY YTD Revenue
46,000	460,000
CY CP Own Revenue	CY YTD Own Revenue
46,000	460,000
CY CP GP	CY YTD GP
46,000	460,000
CY CP Revenue Contribution	CY YTD Revenue Contribution
2.9%	2.8%

Current Month Internal Guarding (Top Five)

Customer	Amount
Qatar Automobiles Company W.L.L	107,250
Nasser Bin Khaled & Sons Automobiles W.L.L	68,600
Doha Academy	40,000
Heirs of Nasser Bin Khalid Holding W.L.L	28,800
AFG College W.L.L	14,800
Total	259,450

Current Month Internal ELV (Top Five)

Customer	Amount
PREMIUM HOSPITALITY	46,000
Nasser Bin Nawaf Logistics W.L.L	6,850
Heirs of Nasser Bin Khalid Holding W.L.L	3,000
Total	55,850

Current Month External Guarding (Top Five)

Customer	Amount
LULU Hypermarket Trading Co. W.L.L	227,929
AL WAAB CITY W.L.L	141,600
Nasser Bin Khaled & Sons Trading	118,300
SAUDIA HYPERMARKET	114,813
Qatar National Convention Centre	101,946
Total	704,588

Current Month External ELV (Top Five)

Customer	Amount
Aladdin Distribution Services	743
Total	743

Year to Date Internal Guarding (Top Five)

Customer	Amount
Qatar Automobiles Company W.L.L	1,152,410
Nasser Bin Khaled & Sons Automobiles W.L.L	765,153
Doha Academy	400,000
Heirs of Nasser Bin Khalid Holding W.L.L	288,000
AFG College W.L.L	148,000
Total	2,753,563

Year to Date Internal ELV (Top Five)

Customer	Amount
PREMIUM HOSPITALITY	460,000
Heirs of Nasser Bin Khalid Holding W.L.L	36,750
Nasser Bin Nawaf Logistics W.L.L	6,850
Total	503,600

Year to Date External Guarding (Top Five)

Customer	Amount
LULU Hypermarket Trading Co. W.L.L	2,224,042
AL WAAB CITY W.L.L	1,486,200
Nasser Bin Khaled & Sons Trading	1,116,509
SAUDIA HYPERMARKET	1,087,697
The Market Hall L.L.C	994,499
Total	6,908,947

Year to Date External ELV (Top Five)

Customer	Amount
AI Oraiq Real Estate Development W.L.L	21,667
AKAY Real Estate Investment	17,717
Nowa Real Estate Development	8,498
Nuwat For Real Estate Development.	1,800
Professional Services W.L.L	1,000
Total	50,681

Top 5 Customers with Increased
Revenue compared to previous month

Customer	Amount
The Market Hall L.L.C	19,199
Qatar Automobiles Company W.L.L	13,484
AL WAAB CITY W.L.L	7,800
Nasser Bin Khaled & Sons Automobiles W.L.L	7,153
Samrya Gardens	5,880
Total	53,516

Top 5 Customers with Decreased
Revenue compared to previous month

Customer	Amount
Qatar National Convention Centre	15,486
Nasser Bin Nawaf Logistics W.L.L	6,850
Al Liwan Suites	6,600
THE PLAZA DOHA HOTEL AND SUITES	3,600
Nasser Bin Khaled Heavy Equipment W.L.L	3,380
Total	35,916

Top 5 Customers with Increased
Revenue compared to previous year

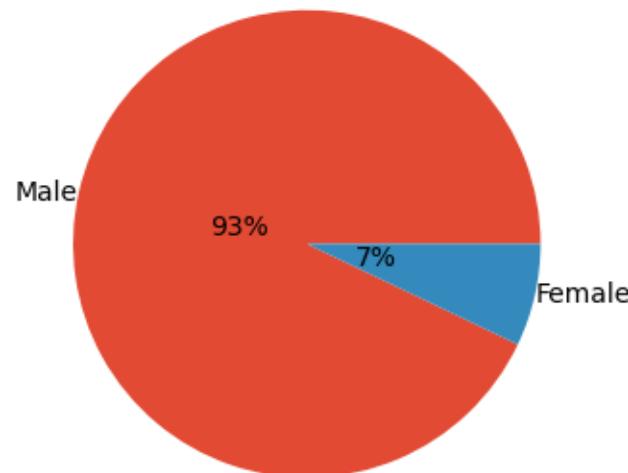
Customer	Amount
The Market Hall L.L.C	122,400
LTC International Qatar LLC	46,200
Mekdam Technical Services W.L.L.	36,000
SIEMENS W.L.L	21,600
Nasser Bin Khaled & Sons Automobiles W.L.L	16,200
Total	242,400

Top 5 Customers with Decreased
Revenue compared to previous year

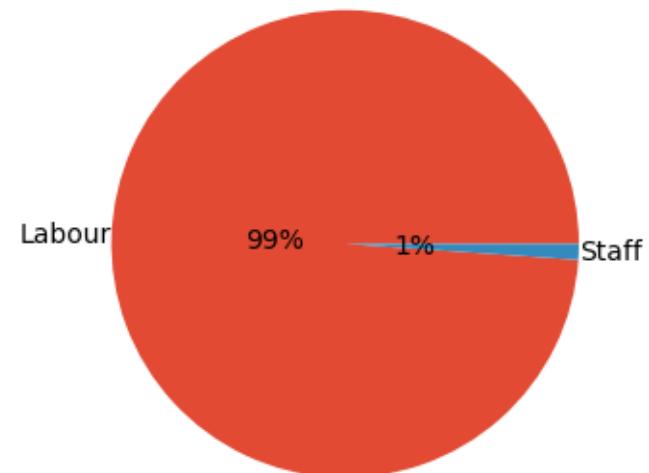
Customer	Amount
LULU Hypermarket Trading Co. W.L.L	124,255
DARWISH INTERSERVE FACILITY MANAGEMENT	101,600
THE PLAZA DOHA HOTEL AND SUITES	67,200
Qatar National Convention Centre	62,017
PREMIUM HOSPITALITY	46,000
Total	401,072

HR

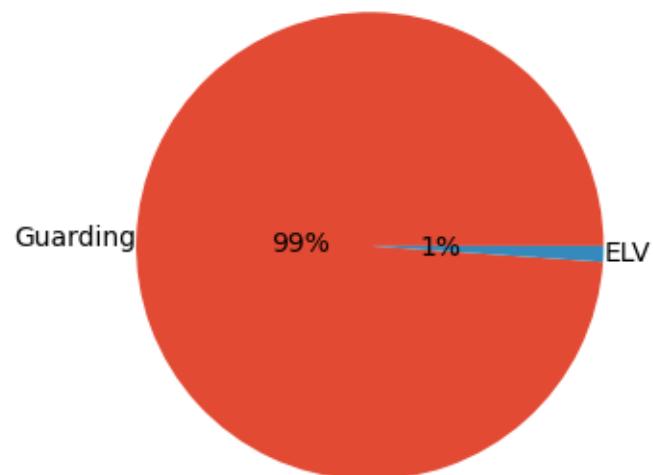
Gender



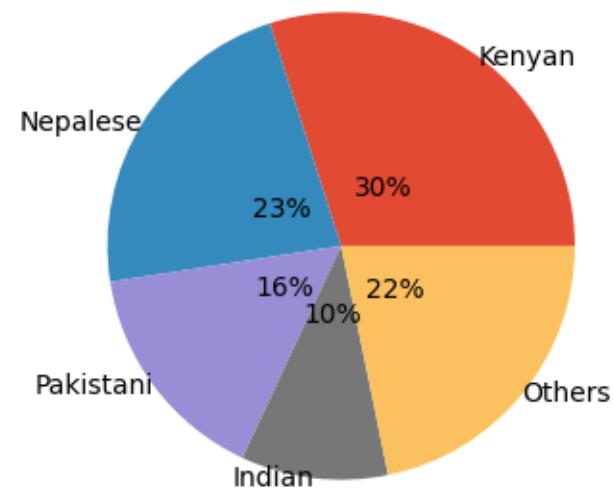
Category



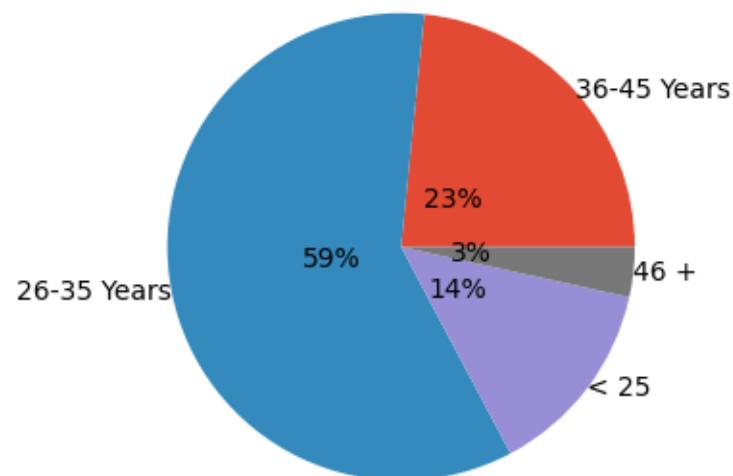
Department



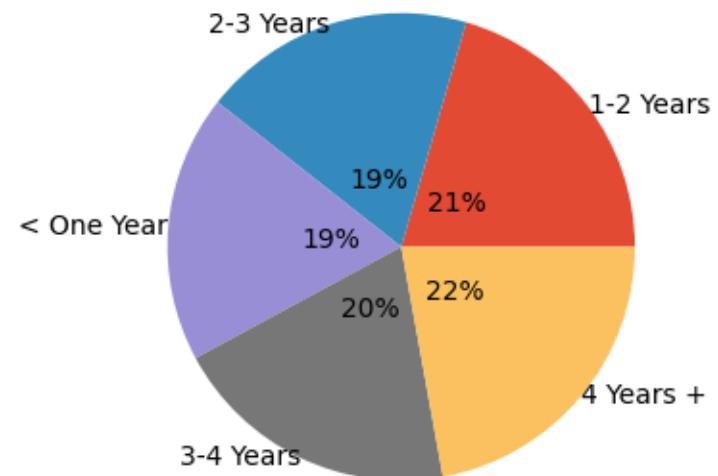
Nationality



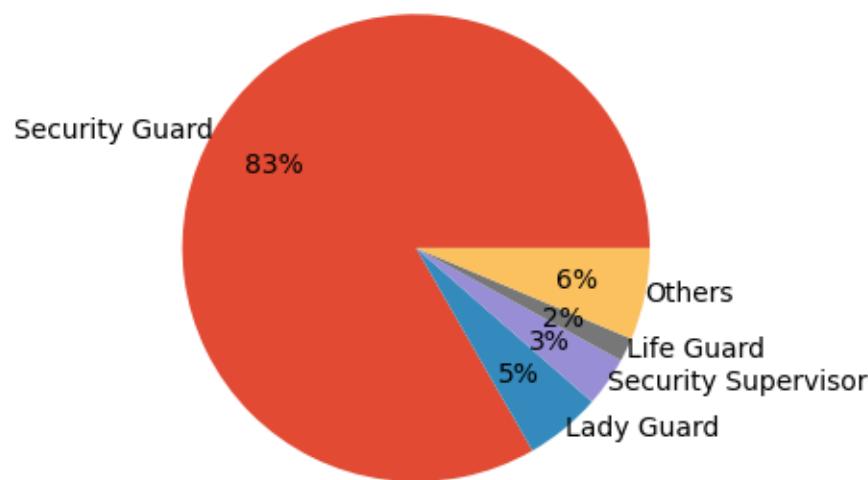
Age



Service



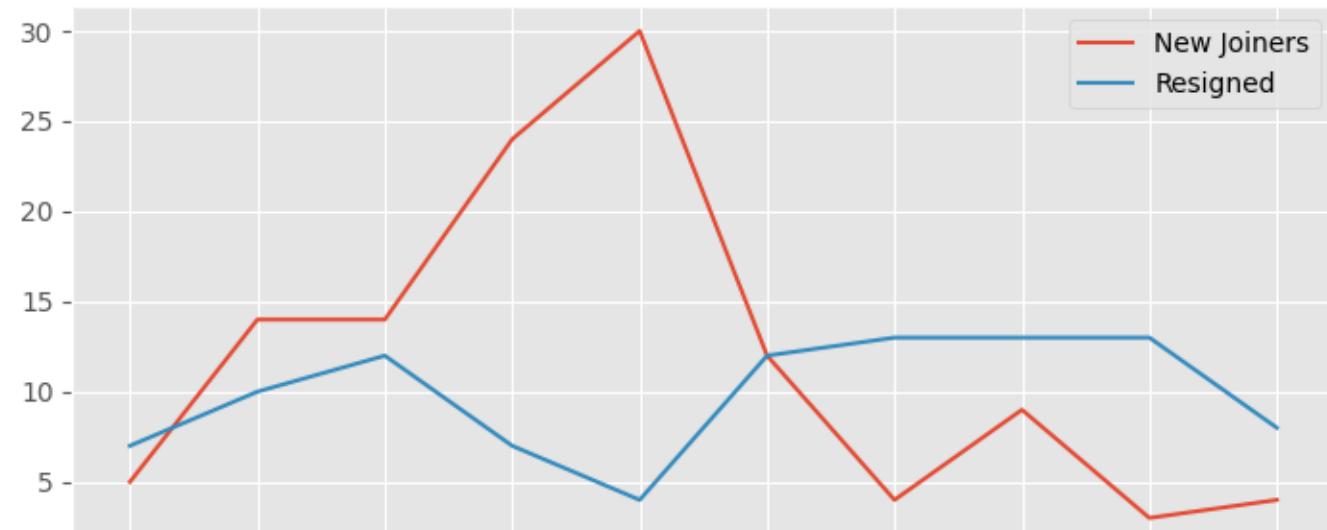
Designation



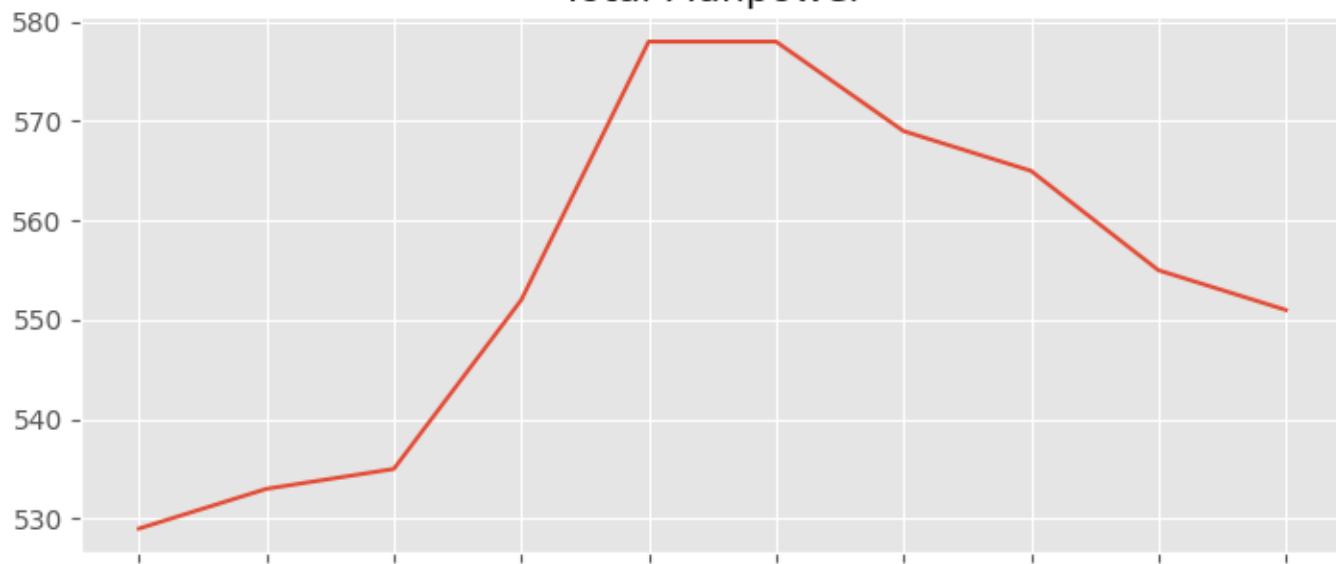
Movement

Description	# of Emp
Employees at 2024-01-01	531
New Joiners	119
Resigned Employees	-99
Employees at 2024-10-31	551

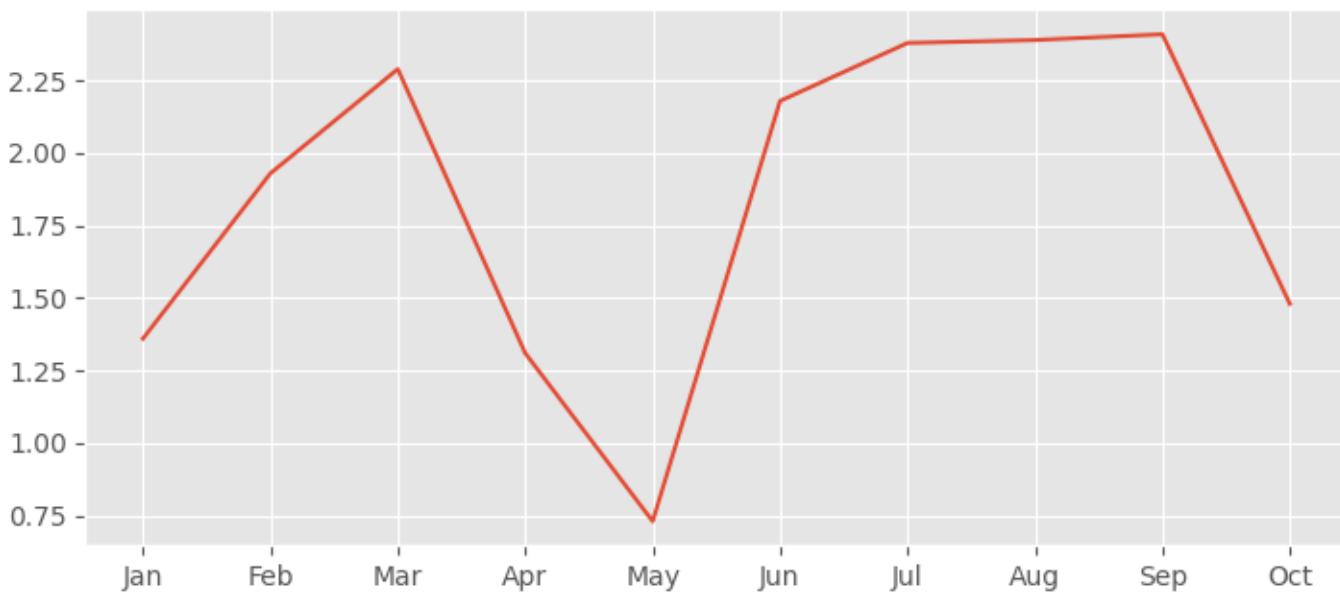
New Joiners and Leavers



Total Manpower

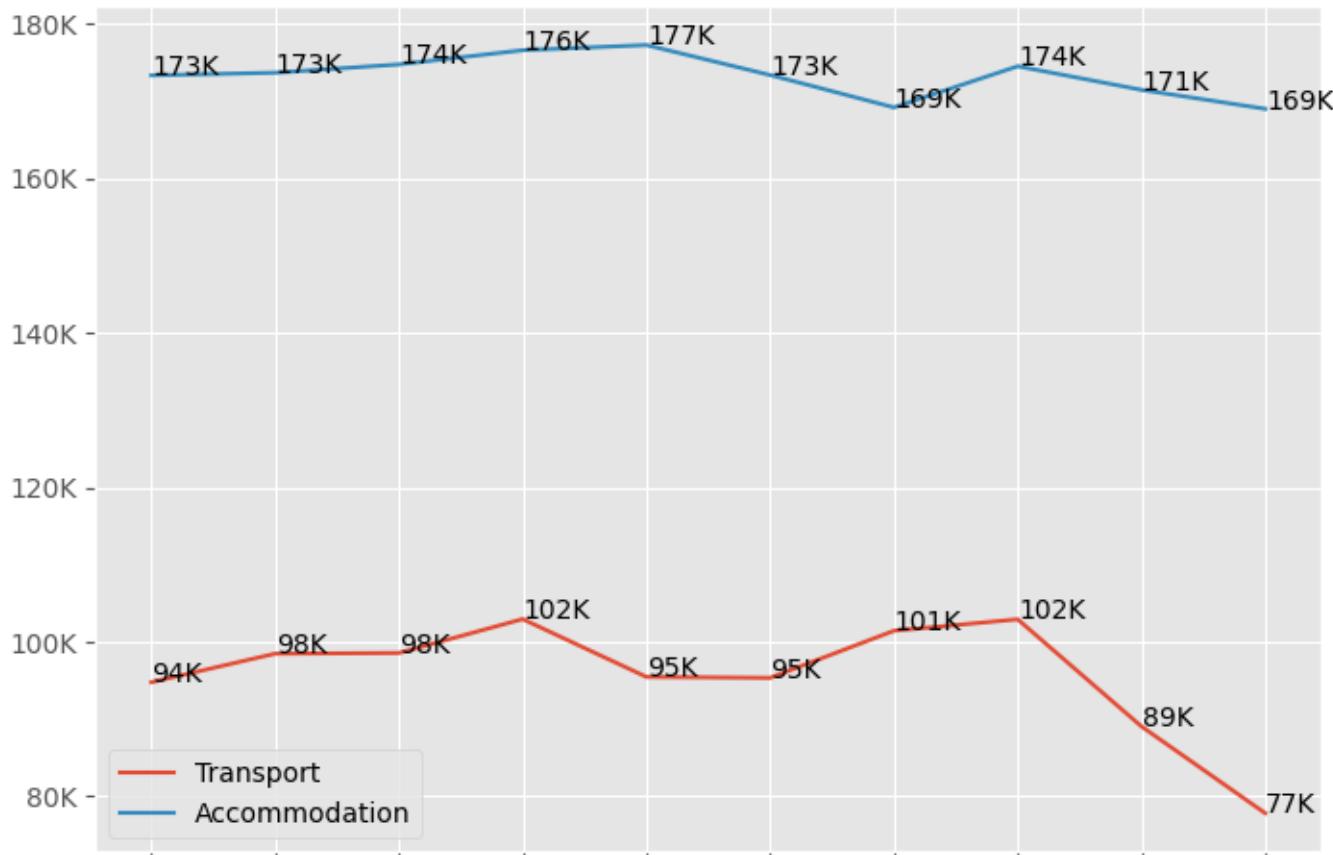


Labour Turnover Ratio %

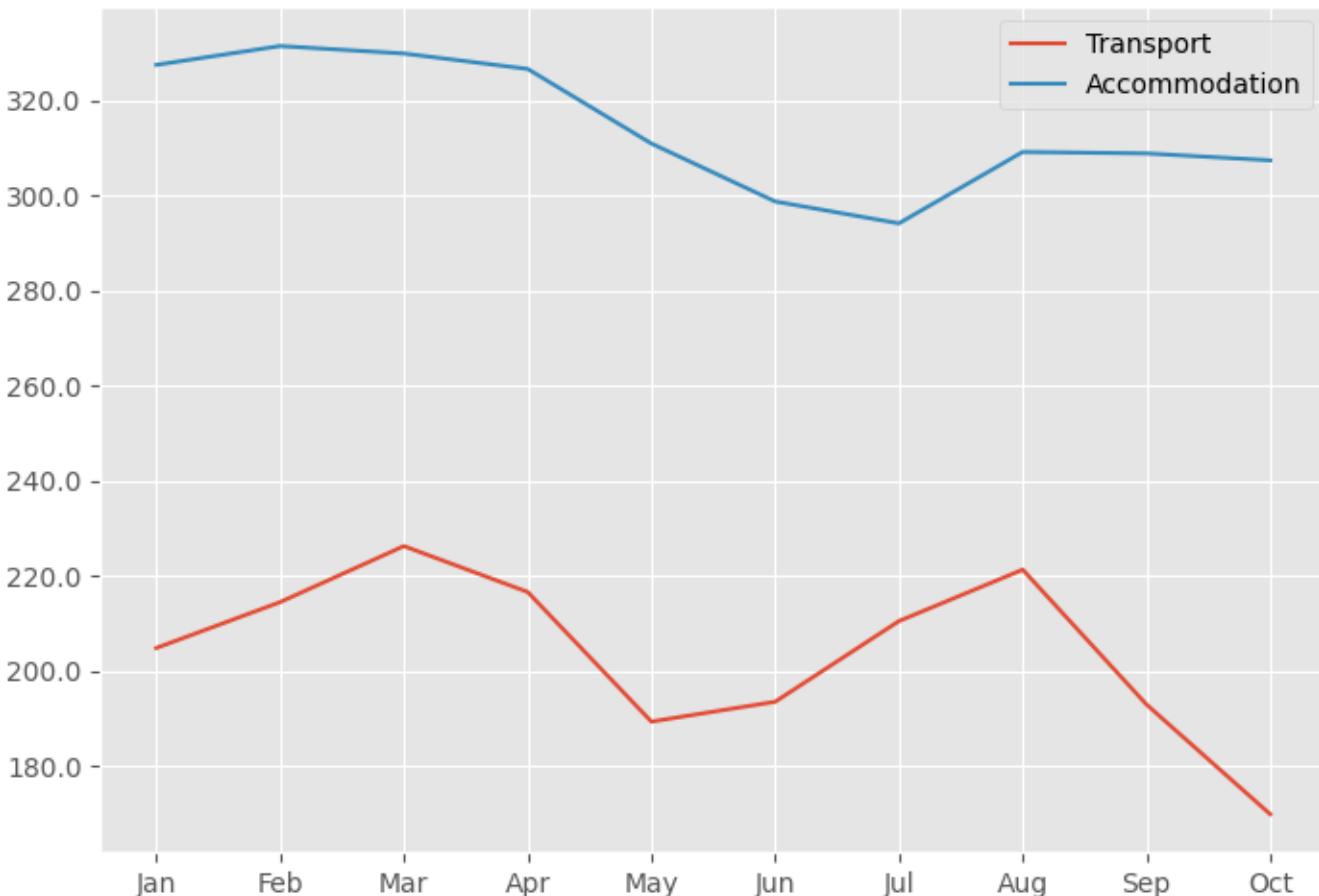


OPERATIONS

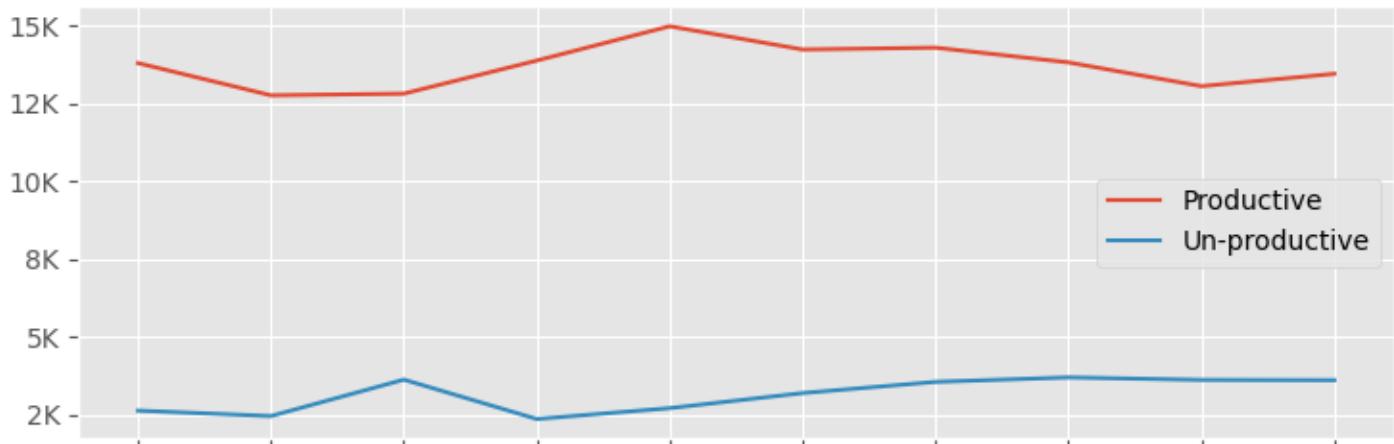
Transportation and Accommodation Expenses



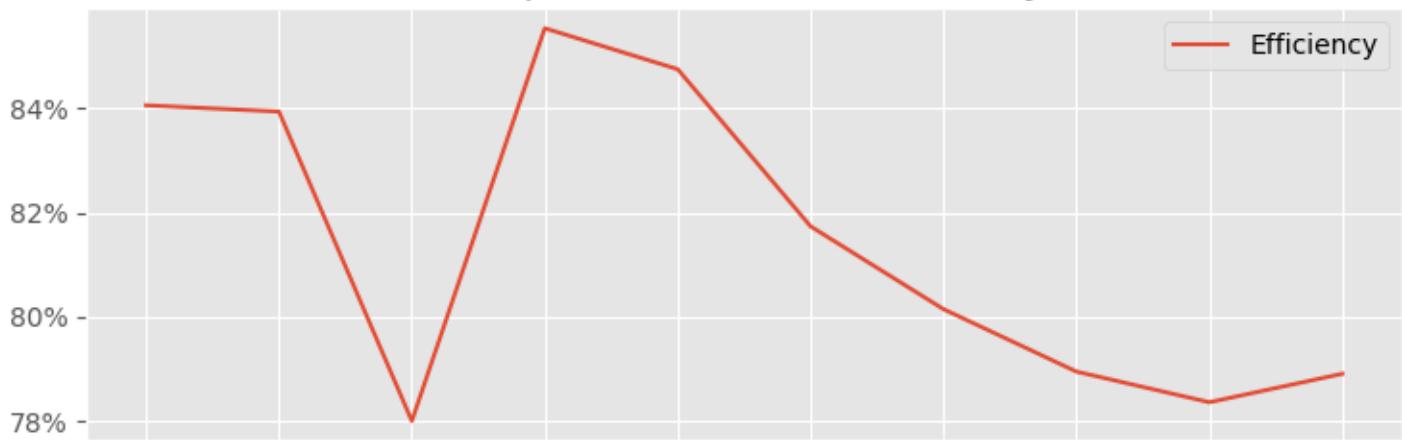
Transportation and Accommodation Per Head



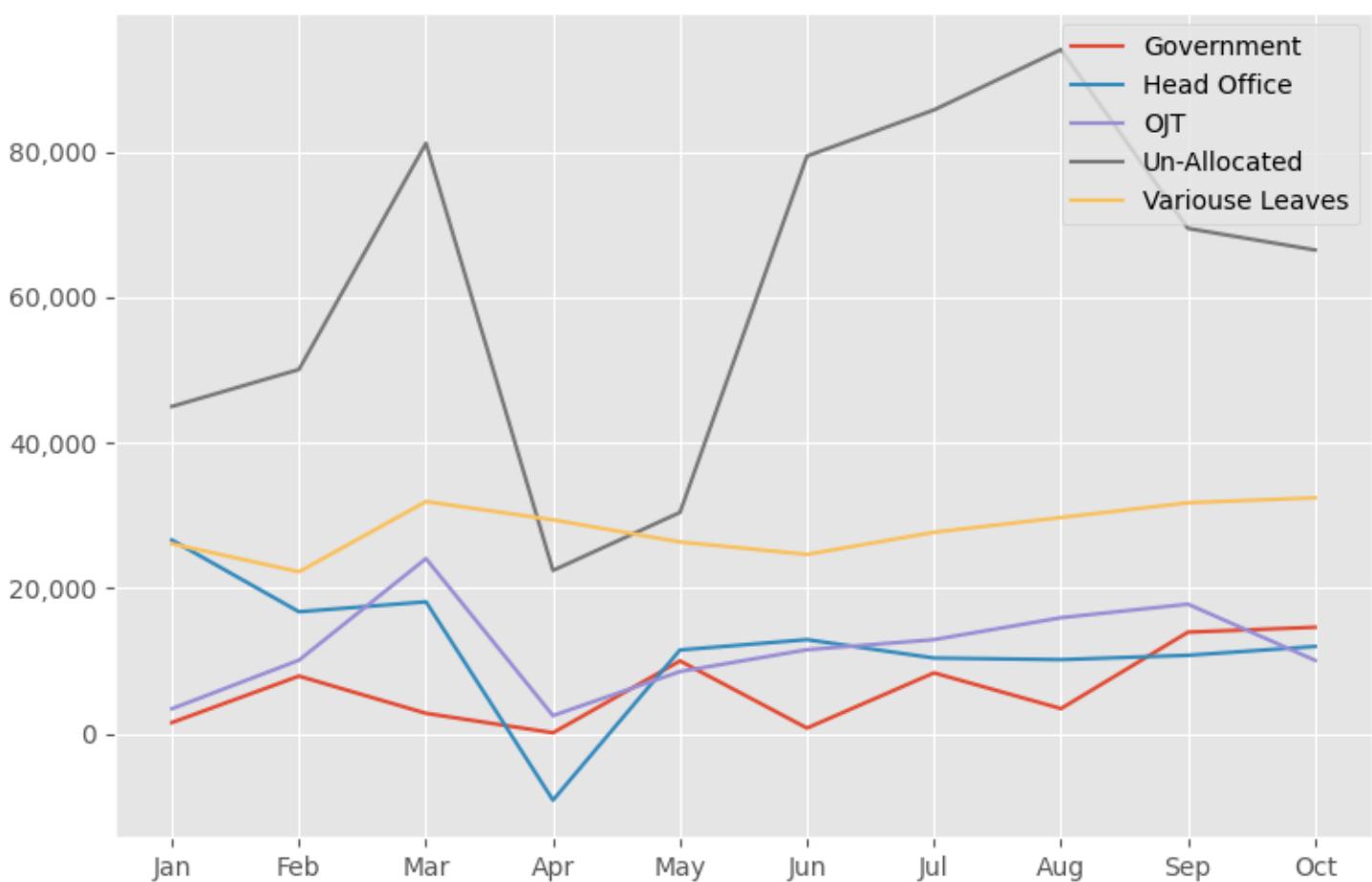
Billable Vs Non-Billable Mandays



Manpower Utilization Efficiency



Non-Billable Cost



Calculation guidelines

Transportation per head

Transportation cost for a given period (i.e Month) ÷ No of mandays used for transportation × No of days per month

While calculating the no of mandays used for transportation following job types posted in the timesheet has been excluded

[‘Bereavement leave-Overseas’, ‘Hajj Leave’, ‘OF-Off’, ‘PS-PATROLING SUPERVISOR’, ‘SB-STANDBY’, ‘Sick Leave - FP’, ‘Sick Leave - HP’, ‘Sick Leave - UP’, ‘SL-SICK LEAVE’, ‘Unpaid Leave’, ‘Bereavement leave- Local’, ‘AC-ACCOMODATION’, ‘Annual Leave’, ‘Paternity Leave’, ‘UL-Unpaid Leave’, ‘AC’, ‘Un-Allocated’]

for the month of October-QAR 170 = Transportation cost-77814 ÷ Mandays-14191 × no of days-31

Accommodation per head

Accommodation cost for a given period (i.e Month) ÷ No of mandays used for accommodation × No of days per month

for the month of October-QAR 307 = Transportation cost-169028 ÷ Mandays-17047 × no of days-31

Non-billable Mandays

Cost of the mandays assigned for following job types were considered as non-billable

[‘Bereavement leave-Overseas’, ‘CI-CLIENT INTERVIEW’, ‘FP-FINGER PRINT’, ‘Hajj Leave’, ‘HO-HEAD OFFICE’, ‘ME-MOI Exam’, ‘MM-MOI MEDICAL’, ‘MT-MOI Training’, ‘OF-Off’, ‘OJ-ON JOB TRAINING’, ‘PS-PATROLING SUPERVISOR’, ‘QM-QID MEDICAL’, ‘SB-STANDBY’, ‘Sick Leave - FP’, ‘Sick Leave - HP’, ‘Sick Leave - UP’, ‘SL-SICK LEAVE’, ‘TN-TRAINING’, ‘Unpaid Leave’, ‘WK-Worked’, ‘Bereavement leave- Local’, ‘AC-ACCOMODATION’, ‘Annual Leave’, ‘Paternity Leave’, ‘UL-Unpaid Leave’, ‘AC’, ‘HO’, ‘OJ’, ‘Un-Allocated’]

Billable Mandays

Cost of the mandays assigned for job types other than mentioned in the non-billable. i.e (ESS/CTR220108,ESS/CTR220107,ESS/CTR220030,ESS/CTR220107)

Manpower Utilization Efficiency

For a given period Manpower Utilization Efficiency is calculated by Productive Mandays ÷ Total Mandays × 100

for the month of October-79% = 13452 ÷ 17047 × 100

Non-billable cost

Cost of the mandays assigned for following job types were grouped into 5 broad categories

Goverment - (FP-FINGER PRINT,ME-MOI Exam,MM-MOI MEDICAL,MT-MOI Training,QM-QID MEDICAL,TN-TRAINING)

Head Office - (HO-HEAD OFFICE,PS-PATROLING SUPERVISOR,WK-Worked,HO)

OJT - (CI-CLIENT INTERVIEW,OJ-ON JOB TRAINING,OJ)

Un-Allocated - (OF-Off,SB-STANDBY,Un-Allocated)

Various Leaves - (Bereavement leave-Overseas,Hajj Leave,Sick Leave - FP,Sick Leave - HP,Sick Leave - UP,SL-SICK LEAVE,Unpaid Leave,Bereavement leave- Local,Annual Leave,Paternity Leave,UL-Unpaid Leave)

Nadun Jayathunga
Chief Accountant
Nasser Bin Nawaf & Partners Holding W.L.L
mail:njayathunga@nbn.qa
Tel:+974 4403 0407
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