



إيليت للخدمات الامنية  
ELITE SECURITY SERVICES

## **ELITE SECURITY SERVICES**

For the period ended 2024-Jul-31

### **COMPREHENSIVE FINANCIAL STATEMENT ANALYSIS**

## Elite Security Services W.L.L

### Profit & Loss for the current period

Description	Current Month	Previous Month	SPLY	Budget
Manpower Revenue	1,663,047	1,645,547	1,416,619	2,181,400
Projects Revenue	1,000	26,875	-	30,313
<b>Total Revenue</b>	<b>1,664,047</b>	<b>1,672,422</b>	<b>1,416,619</b>	<b>2,211,713</b>
Staff Cost - Manpower	(1,021,937)	(1,011,951)	(984,096)	(1,303,531)
Transportation - Manpower	(101,442)	(95,346)	(136,359)	(204,750)
Accommodation - Manpower	(169,213)	(173,405)	(358,044)	(206,464)
Others - Manpower	(26,558)	(33,863)	(16,928)	(23,290)
Staff Cost - Projects	(16,632)	(16,496)	(28,906)	(31,993)
Maintenance - Projects	(14,432)	(10,252)	(19,282)	-
Depreciation - Projects	-	-	(867)	-
Others - Projects	-	-	(570)	-
<b>Gross Profit</b>	<b>313,832</b>	<b>331,110</b>	<b>(128,432)</b>	<b>441,685</b>
Other Revenue	44,926	56,040	371,467	40,000
Staff Cost	(111,876)	(109,357)	(118,724)	(97,147)
Rental Expenses	(11,790)	(11,790)	(11,790)	(13,171)
Office Expenses.	(12,152)	(11,992)	(16,188)	(22,708)
Sales & Promotion	(600)	-	-	-
Management Fees	(10,000)	(10,000)	(10,000)	(11,172)
Professional & Legal	(10,555)	(11,355)	(17,905)	(20,000)
Depreciation	(20,604)	(21,384)	(23,557)	(12,806)
Others - G & A	(9,272)	(2,850)	(4,234)	(4,786)
Interest Expenses	-	-	(18,723)	-
<b>Total Overhead</b>	<b>(186,850)</b>	<b>(178,727)</b>	<b>(221,122)</b>	<b>(181,790)</b>
<b>Net Profit</b>	<b>171,908</b>	<b>208,422</b>	<b>21,914</b>	<b>299,895</b>

# Elite Security Services W.L.L

Complete Profit & Loss for the current period

Description	Current Month	Previous Month	SPLY	Budget
Manpower Revenue	1,663,047	1,645,547	1,416,619	2,181,400
Projects Revenue	1,000	26,875	-	30,313
<b>Total Revenue</b>	<b>1,664,047</b>	<b>1,672,422</b>	<b>1,416,619</b>	<b>2,211,713</b>
Direct Cost - Salaries	(690,545)	(699,865)	(659,074)	(904,998)
Direct Cost - Normal OT	(56,034)	(56,076)	(55,101)	(73,444)
Direct Cost - Holiday OT	(58,231)	(61,606)	(22,768)	(74,574)
Direct Cost - Employee Benefits	(121,910)	(108,658)	(129,308)	(156,927)
Direct Cost - Medical Benefits	(17,195)	(15,872)	(15,821)	(5,688)
Direct Cost - Immigration	(61,700)	(60,551)	(96,964)	(69,388)
Direct Cost - Training & Development	(5,222)	(5,222)	(5,060)	(18,512)
Direct Cost - Outsource -Salaries	(11,100)	(4,100)	-	-
Direct Cost - Transportation	(40,972)	(41,584)	(80,346)	(204,750)
Direct Cost - Fuel & Vehicle Maintenance	(60,470)	(53,762)	(56,013)	-
Direct Cost - Accommodation	(169,213)	(173,405)	(358,044)	(206,464)
Direct Cost - Radios	(8,510)	(9,819)	(10,579)	-
Uniform Cost	(14,879)	(20,875)	(1,672)	(23,290)
Direct Cost - Other	(3,169)	(3,169)	(4,678)	-
Direct Costs - Projects Salaries and Benefits	(16,632)	(16,496)	(28,906)	(31,993)
Direct Costs - Projects Maintenance	(14,432)	(10,252)	(19,282)	-
Direct Costs - Projects Depreciation	-	-	(867)	-
ELV Uniform	-	-	(570)	-
<b>Gross Profit</b>	<b>313,832</b>	<b>331,110</b>	<b>(128,432)</b>	<b>441,685</b>
Other Income	44,926	56,040	371,467	40,000
Salaries Expense	(97,500)	(96,721)	(89,936)	(83,537)
End of Service Expense	(3,598)	(3,482)	(3,366)	(2,571)
Air Ticket Expense	(3,595)	(1,911)	(17,526)	(2,357)
Leave Salary Expense	(6,223)	(6,023)	(5,596)	(6,460)
Visa / Immigration Expenses	(960)	(1,220)	(2,300)	(1,322)
Accommodation Expenses	-	-	-	(900)
Vehicle Rental Expense	(3,600)	(3,600)	(3,600)	(4,261)
Rent or Lease Expense	(8,190)	(8,190)	(8,190)	(8,910)
Fuel Expenses	(4,509)	(5,440)	(6,787)	(6,200)
Insurance Expense	(2,476)	(2,574)	(3,423)	(1,330)
Office Supplies	(320)	(110)	(1,403)	(500)
BIT Support Fee	(2,500)	(2,500)	(2,500)	(3,800)
Communication Expense	(1,046)	(946)	(717)	(750)
Pantry Supplies	(489)	(40)	-	(100)
Miscellaneous Expense	(453)	(36)	(1,303)	(8,178)
Vehicle Repair & Maintenance	(155)	(110)	(55)	(1,200)
Stationery Expense	(205)	(236)	-	(650)
Representation Expense	(600)	-	-	-
Management fee	(10,000)	(10,000)	(10,000)	(11,172)
Legal and Professional Expense	(400)	(1,200)	(6,000)	(6,000)
License and Registration Fees	(6,405)	(6,405)	(8,405)	(10,000)
Audit Fees	(3,750)	(3,750)	(3,500)	(4,000)
Furniture & Fixtures - Depreciation	(10,000)	(10,780)	(11,801)	(1,817)
Office equipment - Depreciation	(3,039)	(3,039)	(3,055)	(2,956)
Leasehold Improvements - Depreciation	-	-	(1,136)	(468)
Vehicles - Depreciation	(7,266)	(7,266)	(7,266)	(7,266)
Computer Software Amortization	(299)	(299)	(299)	(299)
Bank Charges	(3,272)	(2,850)	(4,234)	(4,500)
Tender Expense	-	-	-	(286)
Penalties, Surcharges and Fines Expenses	(6,000)	-	-	-
Interest Expense	-	-	(18,723)	-

Total Overhead	(186,850)	(178,727)	(221,122)	(181,790)
Net Profit	171,908	208,422	21,914	299,895

## Elite Security Services W.L.L

Profit & Loss for Year to Date

Description	YTD CY	YTD PY	Budget
Manpower Revenue	11,512,740	14,924,253	12,581,800
Projects Revenue	88,381	1,332,816	2,747,256
<b>Total Revenue</b>	<b>11,601,122</b>	<b>16,257,068</b>	<b>15,329,056</b>
Staff Cost - Manpower	(6,928,402)	(9,861,489)	(7,419,880)
Transportation - Manpower	(687,027)	(1,360,390)	(1,163,250)
Accommodation - Manpower	(1,218,378)	(2,280,770)	(1,175,250)
Others - Manpower	(214,703)	(248,441)	(133,029)
Staff Cost - Projects	(104,231)	(95,125)	(223,951)
Maintenance - Projects	(73,524)	(53,847)	-
Depreciation - Projects	(0)	(6,067)	-
Material Parts & Consumables - Projects	(14,413)	(908,798)	(1,901,299)
Others - Projects	-	(570)	-
<b>Gross Profit</b>	<b>2,360,443</b>	<b>1,441,572</b>	<b>3,312,397</b>
Other Revenue	387,500	561,592	280,000
Staff Cost	(851,258)	(777,505)	(680,029)
Rental Expenses	(80,130)	(83,130)	(92,197)
Office Expenses.	(115,387)	(153,812)	(155,713)
Sales & Promotion	(15,171)	(8,229)	-
Management Fees	(70,000)	(70,000)	(78,204)
Professional & Legal	(83,908)	(149,487)	(140,000)
Depreciation	(150,403)	(170,577)	(94,547)
Others - G & A	(30,547)	(38,553)	(33,502)
Interest Expenses	(23,658)	(60,760)	-
<b>Total Overhead</b>	<b>(1,420,462)</b>	<b>(1,512,053)</b>	<b>(1,274,192)</b>
<b>Net Profit</b>	<b>1,327,481</b>	<b>491,110</b>	<b>2,318,205</b>

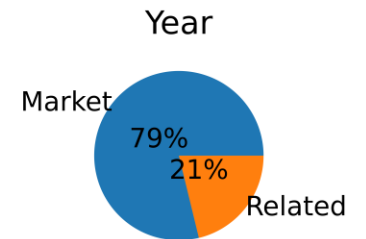
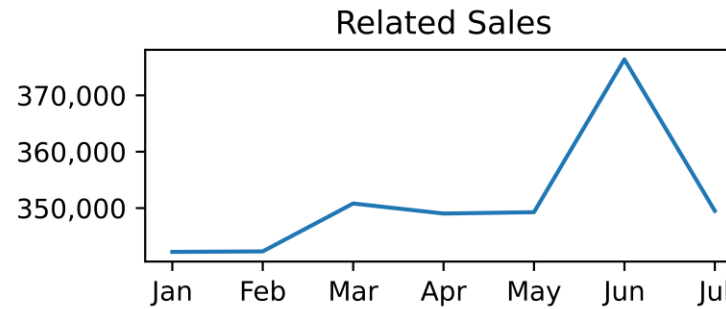
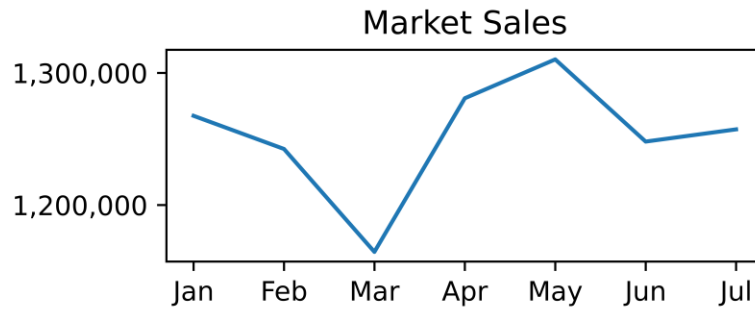
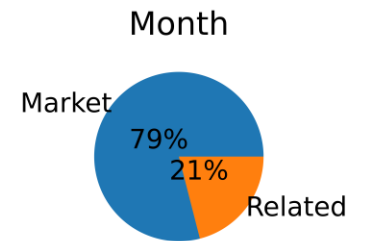
## Elite Security Services W.L.L

Profit & Loss for Year to Date Month-Wise

Description	Jan	Feb	Mar	Apr	May	Jun	Jul
Manpower Revenue	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,547	1,663,047
Projects Revenue	30,165	23,467	6,875	-	-	26,875	1,000
<b>Total Revenue</b>	<b>1,677,251</b>	<b>1,627,184</b>	<b>1,479,922</b>	<b>1,710,628</b>	<b>1,769,669</b>	<b>1,672,422</b>	<b>1,664,047</b>
Staff Cost - Manpower	(979,541)	(981,246)	(909,531)	(953,889)	(1,070,306)	(1,011,951)	(1,021,937)
Transportation - Manpower	(94,778)	(98,476)	(98,567)	(102,952)	(95,466)	(95,346)	(101,442)
Accommodation - Manpower	(173,362)	(173,711)	(174,776)	(176,619)	(177,290)	(173,405)	(169,213)
Others - Manpower	(34,392)	(21,663)	(35,683)	(28,772)	(33,772)	(33,863)	(26,558)
Staff Cost - Projects	(17,368)	(10,458)	(9,230)	(16,763)	(17,285)	(16,496)	(16,632)
Maintenance - Projects	(10,084)	(9,833)	(9,372)	(9,612)	(9,939)	(10,252)	(14,432)
Depreciation - Projects	(0)	-	-	-	-	-	-
Material Parts & Consumables - Projects	(6,896)	(7,517)	-	-	-	-	-
<b>Gross Profit</b>	<b>360,830</b>	<b>324,278</b>	<b>242,763</b>	<b>422,020</b>	<b>365,610</b>	<b>331,110</b>	<b>313,832</b>
Other Revenue	46,103	41,797	49,067	60,635	88,932	56,040	44,926
Staff Cost	(157,050)	(114,749)	(106,604)	(134,557)	(117,065)	(109,357)	(111,876)
Rental Expenses	(10,590)	(10,590)	(11,790)	(11,790)	(11,790)	(11,790)	(11,790)
Office Expenses.	(14,868)	(13,326)	(13,929)	(18,003)	(31,117)	(11,992)	(12,152)
Sales & Promotion	(7,471)	(5,000)	(1,000)	(500)	(600)	-	(600)
Management Fees	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)	(10,000)
Professional & Legal	(15,098)	(15,945)	(10,325)	(10,215)	(10,415)	(11,355)	(10,555)
Depreciation	(21,805)	(21,822)	(21,782)	(21,681)	(21,323)	(21,384)	(20,604)
Others - G & A	(4,192)	(3,212)	(4,188)	(3,248)	(3,584)	(2,850)	(9,272)
Interest Expenses	(6,879)	(6,436)	(6,645)	(1,849)	(1,849)	-	-
<b>Total Overhead</b>	<b>(247,954)</b>	<b>(201,080)</b>	<b>(186,264)</b>	<b>(211,843)</b>	<b>(207,743)</b>	<b>(178,727)</b>	<b>(186,850)</b>
<b>Net Profit</b>	<b>158,979</b>	<b>164,995</b>	<b>105,566</b>	<b>270,812</b>	<b>246,798</b>	<b>208,422</b>	<b>171,908</b>

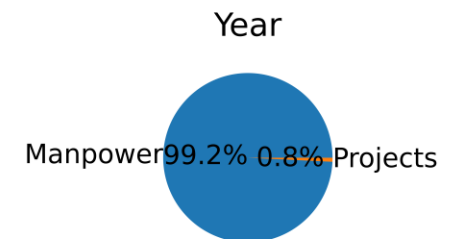
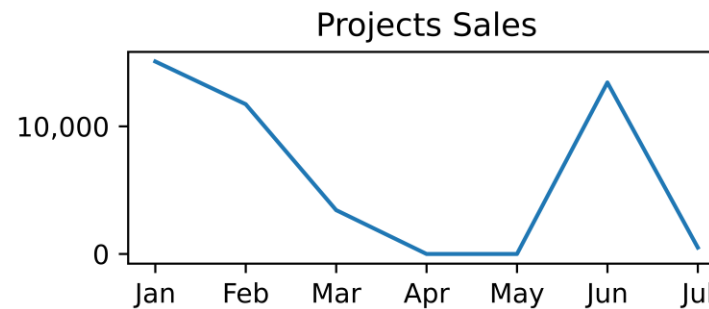
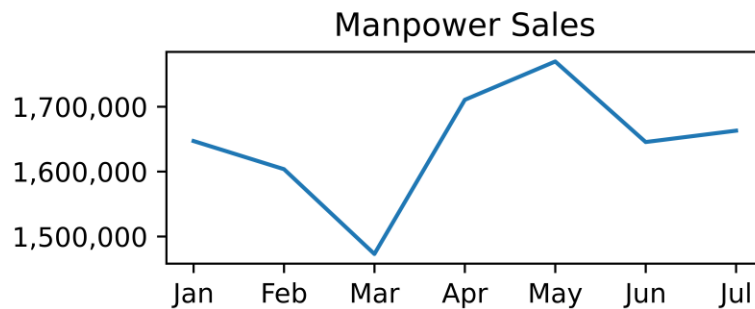
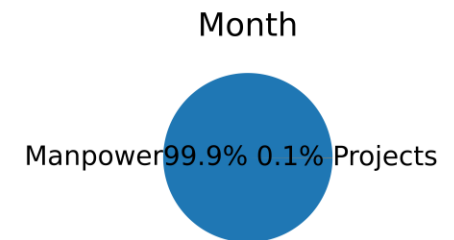
### Market/Related-party sales

Description	Jan	Feb	Mar	Apr	May	Jun	Jul
Market	1,335,036	1,284,884	1,129,121	1,361,608	1,420,409	1,296,047	1,314,547
Related	342,215	342,300	350,801	349,020	349,260	376,375	349,500



### Division wise monthly sales

Description	Jan	Feb	Mar	Apr	May	Jun	Jul
Manpower	1,647,086	1,603,717	1,473,047	1,710,628	1,769,669	1,645,547	1,663,047
Projects	30,165	23,467	6,875	0	0	26,875	1,000



# Elite Security Services W.L.L

## Balance sheet month wise

Description	2024-07-31	2023-12-31	2023-07-31	2022-12-31	2021-12-31	2020-12-31
Accounts Payables	(284,616)	(178,191)	(306,006)	(383,085)	(309,364)	(115,588)
Accruals & Other Payables	(1,673,375)	(2,276,399)	(2,264,736)	(3,548,831)	(2,971,296)	(1,484,867)
Cash & Cash Equivalents	613,464	98,451	1,078,119	2,044,520	560,749	320,493
Intangible Assets	1,797	3,891	5,387	7,481	0	0
Inventory	284,324	289,361	316,770	292,342	110,486	248,963
Other Receivable	1,545,378	2,276,913	2,631,387	1,868,749	1,771,365	1,438,666
Property, Plant & Equipment	196,364	310,662	391,184	500,059	216,480	110,474
Provisions	(1,171,349)	(1,087,108)	(1,131,179)	(1,250,923)	(840,450)	(355,751)
Retained Earnings	2,945,545	4,273,027	4,596,436	5,087,547	6,330,116	5,936,569
Right of use Asset	159,849	210,710	253,706	340,367	8,404,005	159,467
Share Capital	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)	(10,000,000)
Statutory Reserves	(138,095)	(138,095)	(138,095)	(138,095)	0	0
Trade Receivables	4,173,790	5,264,914	6,491,648	6,601,386	5,398,741	2,342,207
Due From Related Parties	4,462,871	2,395,980	1,662,355	2,028,741	1,668,958	2,169,882
Due To Related Parties	(1,115,946)	(1,444,115)	(3,520,976)	(3,384,875)	(2,270,191)	(584,372)
Current Liabilities	(3,073,938)	(3,898,705)	(6,091,718)	(7,316,792)	(5,550,850)	(2,184,827)



Non-Current Liabilities	(1,171,349)	(1,087,108)	(1,131,179)	(1,252,305)	(8,910,049)	(541,895)
Total Liabilities	(4,245,286)	(4,985,814)	(7,222,897)	(8,569,097)	(14,460,899)	(2,726,722)
Total Equity	(7,192,550)	(5,865,068)	(5,541,659)	(5,050,548)	(3,669,884)	(4,063,431)
Current Assets	11,079,827	10,325,620	12,180,279	12,835,739	9,510,299	6,520,211
Non-Current Assets	358,010	525,263	650,277	847,907	8,620,485	269,941
Total Assets	11,437,837	10,850,883	12,830,556	13,683,646	18,130,784	6,790,153
Total Equity & Liabilities	(11,437,836)	(10,850,882)	(12,764,556)	(13,619,645)	(18,130,784)	(6,790,153)
Lease Liabilities	0	0	0	(1,382)	(8,069,599)	(186,144)

# Elite Security Services W.L.L

## Historical Profit and Loss Comparison

Description	2024-07-31	2023-12-31	2022-12-31	2021-12-31	2020-12-31
Manpower Revenue	11,512,740	22,221,739	33,258,881	22,730,646	2,656,359
Projects Revenue	88,381	1,345,066	1,702,806	704,768	190,426
Services Revenue	0	0	0	74,125	0
<b>Total Revenue</b>	<b>11,601,122</b>	<b>23,566,804</b>	<b>34,961,688</b>	<b>23,509,539</b>	<b>2,846,785</b>
Staff Cost - Manpower	(6,928,402)	(14,458,411)	(22,318,280)	(16,402,901)	(1,842,483)
Transportation - Manpower	(687,027)	(1,893,113)	(2,631,336)	(1,537,921)	0
Accommodation - Manpower	(1,218,378)	(3,307,903)	(3,939,619)	(2,274,489)	(435,462)
Others - Manpower	(214,703)	(347,565)	(808,712)	(348,019)	(51,681)
Staff Cost - Projects	(104,231)	(244,679)	(441,805)	0	0
Maintenance - Projects	(73,524)	(116,823)	(103,119)	0	0
Depreciation - Projects	(0)	(10,400)	(10,400)	0	0
Material Parts & Consumables - Projects	(14,413)	(908,798)	(503,421)	(355,171)	(162,151)
Others - Projects	0	(570)	(392)	0	0
<b>Gross Profit</b>	<b>2,360,443</b>	<b>2,278,543</b>	<b>4,204,602</b>	<b>2,591,038</b>	<b>355,009</b>
Other Revenue	387,500	1,484,916	295,365	34,119	121,048
Staff Cost	(851,258)	(1,376,440)	(1,562,263)	(1,701,432)	(315,435)
Rental Expenses	(80,130)	(142,080)	(140,141)	(110,509)	21,414
Office Expenses.	(115,387)	(585,355)	(315,887)	(183,856)	(11,729)
Sales & Promotion	(15,171)	(10,980)	(70,680)	(70,619)	(18,031)
Management Fees	(70,000)	(120,000)	(120,000)	(420,000)	(50,000)
Professional & Legal	(83,908)	(232,504)	(215,925)	(71,634)	(69,231)
Depreciation	(150,403)	(288,332)	(228,409)	(128,015)	(12,364)
Provision for Doubtful debts	0	(21,719)	(7,304)	0	0
Others - G & A	(30,547)	(57,798)	(117,337)	(49,287)	(7,690)
Interest Expenses	(23,658)	(113,730)	(341,358)	(283,352)	(1,644)
<b>Total Overhead</b>	<b>(1,420,462)</b>	<b>(2,948,939)</b>	<b>(3,119,303)</b>	<b>(3,018,704)</b>	<b>(464,711)</b>
<b>Net Profit</b>	<b>1,327,481</b>	<b>814,520</b>	<b>1,380,664</b>	<b>(393,547)</b>	<b>11,345</b>

## Elite Security Services W.L.L

### Break-up of Related-Party Receivable

Description	Amount
N.B.N Holding W.L.L	(1,490,007)
Hassan Matar S Al-Sowaidi	(978,370)
Premium Hospitality W.L.L	(752,637)
Qatar Automobiles Company W.L.L	(383,223)
N.B.N Logistics W.L.L	(296,348)
Doha Academy	(120,000)
Nasser Bin Khaled & Sons Trading Company W.L.L	(117,448)
Auto Class Automobiles W.L.L	(68,935)
Nasser Bin Khaled Real Estate W.L.L	(50,400)
H-Deco Qatar W.L.L	(50,400)
AFG College W.L.L	(44,400)
Nasser Bin Khaled Ready Mix W.L.L	(42,720)
Nasser Bin Khaled Automobiles W.L.L	(19,643)
Heirs of Nasser Bin Khaled & Sons Holding Company	(18,512)
Nasser Bin Khaled Heavy Equipment W.L.L	(14,400)
Sheikh Nawaf Nasser KH A Al-Thani	(9,500)
Ziebart Qatar W.L.L	(4,147)
Nasser Bin Khaled Services Center W.L.L	(1,781)
Q-Auto W.L.L	(0)
Nasser Bin Khaled Travel & Tourism W.L.L	(0)
Total	(4,462,871)

# Elite Security Services W.L.L

Break-up of Related-Party Payables

Description	Amount
N.B.N Real Estate W.L.L	749,724
Nasser Bin Khaled Al-Thani & Sons Holding Company	341,113
N.B.N Technologies W.L.L	23,609
Nasser Bin Khaled Tires Services W.L.L.	1,500
Total	1,115,946

# Elite Security Services W.L.L

## Key data about customers

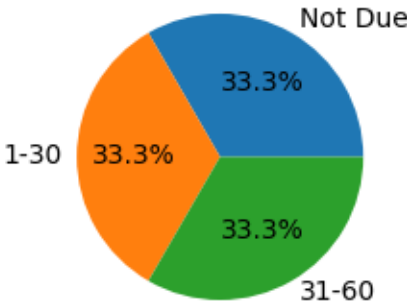
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AFG COLLEGE W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-08-2023	Mazin Abdelgadir	44,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
14,800	103,600	0.9%	14,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.9%	177,600
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	129	59,200 07-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

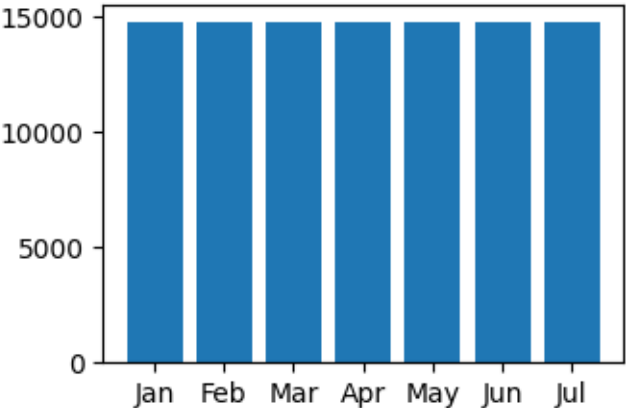
Receivable Ageing

Age Bracket	Amount
Not Due	14,800
1-30	14,800
31-60	14,800



Monthly Sales

Month	Amount
January	14,800
February	14,800
March	14,800
April	14,800
May	14,800
June	14,800
July	14,800

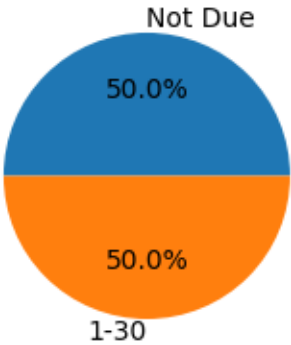


AL MANA RESTAURANTS AND FOOD COMPANY W.L.L.

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2022	Mazin Abdelgadir	14,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,200	50,400	0.4%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	64,800	0.4%	541,200
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	46	7,200 18-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

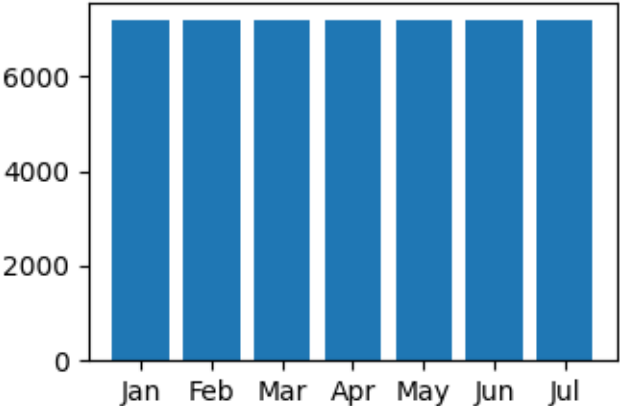
Receivable Ageing

Age Bracket	Amount
Not Due	7,200
1-30	7,200



Monthly Sales

Month	Amount
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200

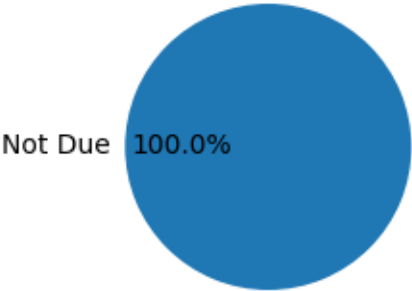


AL WAAB CITY W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mohamed Azam	298,800
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
149,400	1,045,800	8.8%	149,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
149,400	2,365,566	8.8%	8,219,680
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	49	149,400 18-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

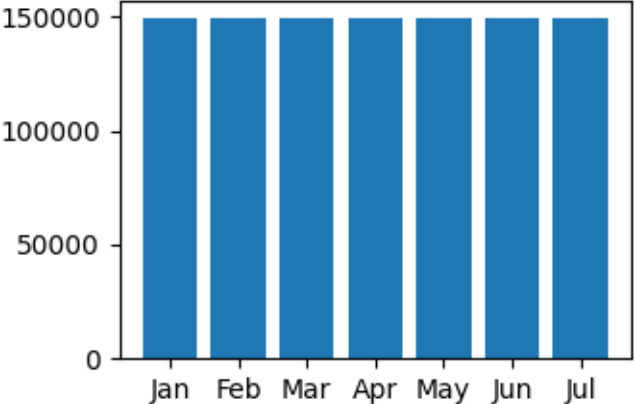
Receivable Ageing

Age Bracket	Amount
Not Due	298,800



Monthly Sales

Month	Amount
January	149,400
February	149,400
March	149,400
April	149,400
May	149,400
June	149,400
July	149,400



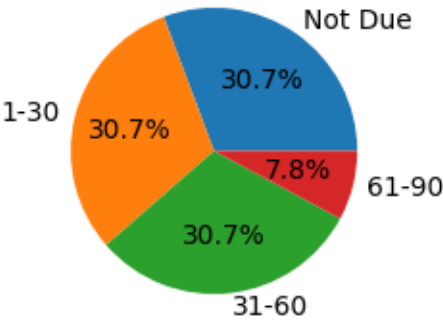


AL NAKHEEL AGRICULTURE & TRADING W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
10-02-1998	31-12-2023	Mohamed Azam	101,562
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
31,200	198,872	1.8%	31,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	1.7%	208,162
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	106	60,000 15-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

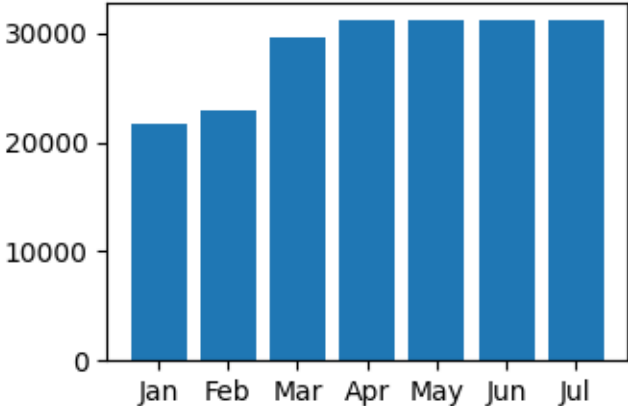
Receivable Ageing

Age Bracket	Amount
Not Due	31,200
1-30	31,200
31-60	31,200
61-90	7,962



Monthly Sales

Month	Amount
January	21,600
February	22,924
March	29,548
April	31,200
May	31,200
June	31,200
July	31,200

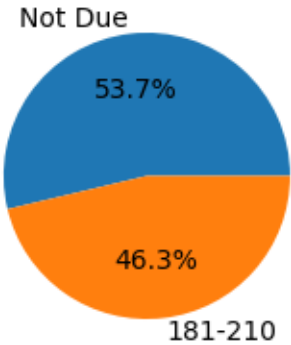


ALMIHWAR CO FOR CONSTRUCTION AND DEV W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2022	Mazin Abdelgadir	1,226
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
8,826	54,426	0.5%	7,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,600	54,000	0.5%	156,052
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	10	7,600 07-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

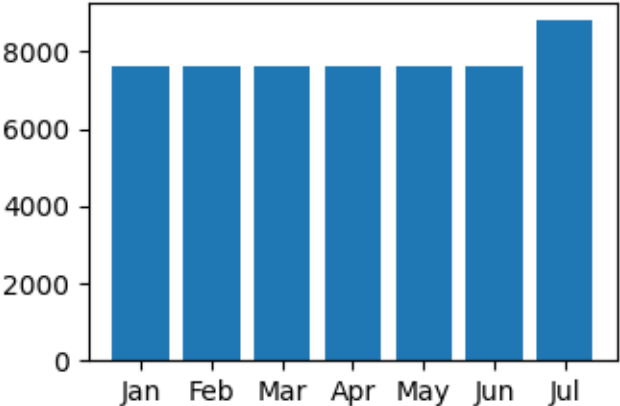
Receivable Ageing

Age Bracket	Amount
Not Due	8,826
181-210	7,600



Monthly Sales

Month	Amount
January	7,600
February	7,600
March	7,600
April	7,600
May	7,600
June	7,600
July	8,826

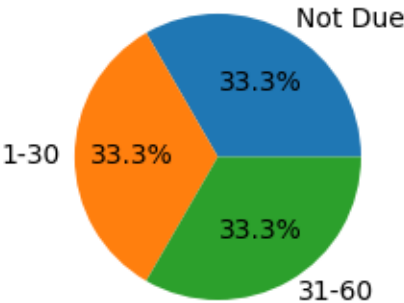


AQUACHEMIE VENTURE GULF CHEMICAL TECHNOLOGIES W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2023	Mohamed Azam	19,800
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
6,600	46,200	0.4%	6,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.4%	66,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	52	6,600 25-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

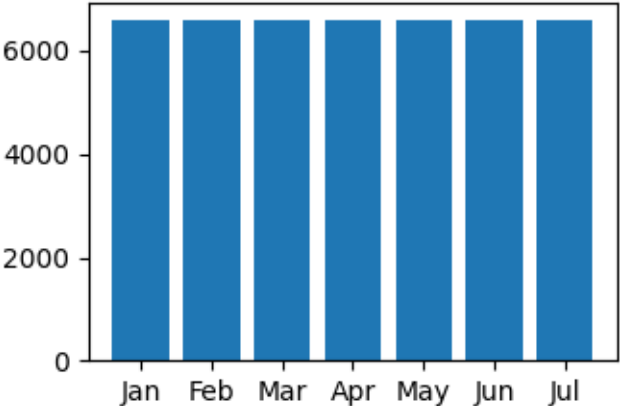
Receivable Ageing

Age Bracket	Amount
Not Due	6,600
1-30	6,600
31-60	6,600



Monthly Sales

Month	Amount
January	6,600
February	6,600
March	6,600
April	6,600
May	6,600
June	6,600
July	6,600

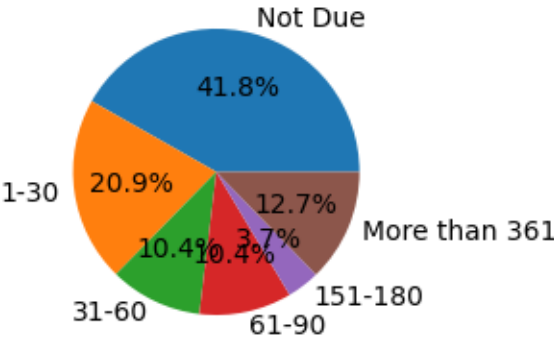


AUTO CLASS AUTOMOBILES W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	68,935
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
14,400	96,155	0.8%	14,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	50,400	0.8%	377,187
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	91	7,200 14-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

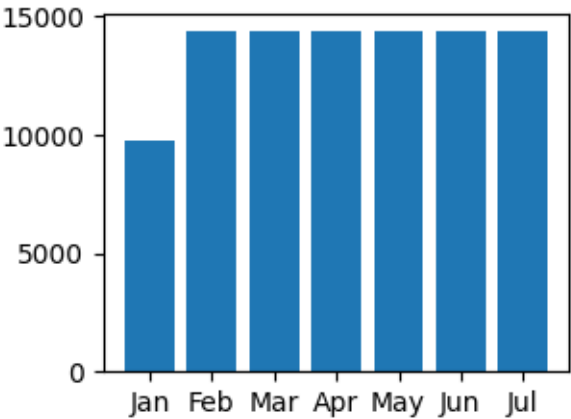
Receivable Ageing

Age Bracket	Amount
Not Due	28,800
1-30	14,400
31-60	7,200
61-90	7,200
151-180	2,555
More than 361	8,780



Monthly Sales

Month	Amount
January	9,755
February	14,400
March	14,400
April	14,400
May	14,400
June	14,400
July	14,400

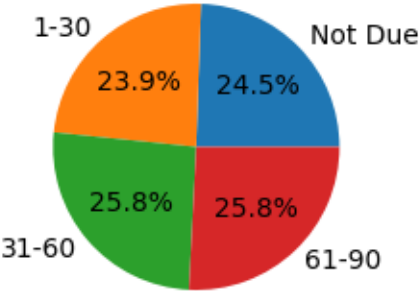


DARWISH INTERSERVE FACILITY MANAGEMENT

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-04-2024	Mohamed Azam	390,696
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
95,600	398,750	5.6%	101,450
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	3.3%	398,750
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	0	100,850 07-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

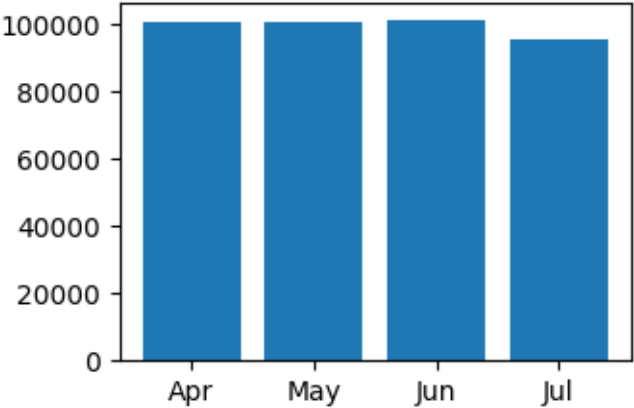
Receivable Ageing

Age Bracket	Amount
Not Due	95,600
1-30	93,396
31-60	100,850
61-90	100,850



Monthly Sales

Month	Amount
April	100,850
May	100,850
June	101,450
July	95,600

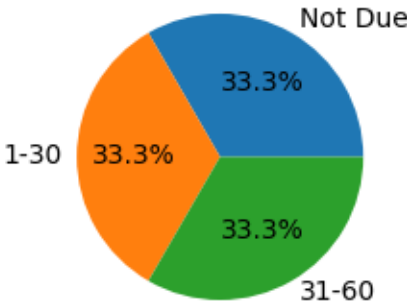


DOHA ACADEMY

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-08-2023	Mazin Abdelgadir	120,000
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
40,000	280,000	2.3%	40,000
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	2.4%	455,393
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	94	120,000 07-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

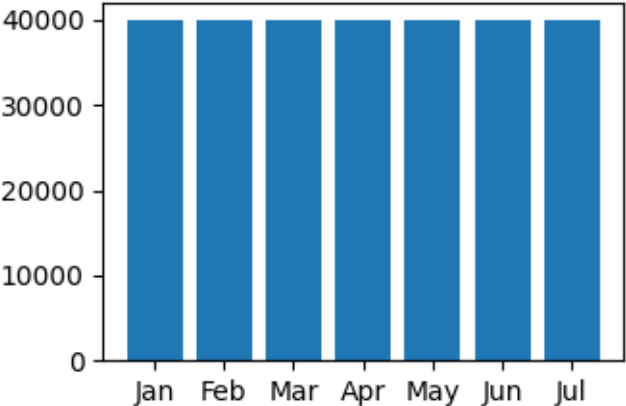
Receivable Ageing

Age Bracket	Amount
Not Due	40,000
1-30	40,000
31-60	40,000



Monthly Sales

Month	Amount
January	40,000
February	40,000
March	40,000
April	40,000
May	40,000
June	40,000
July	40,000

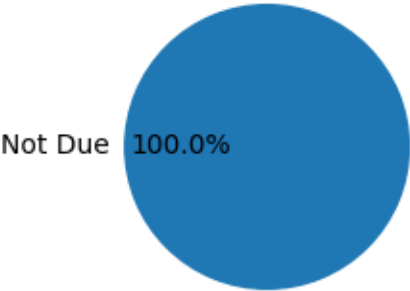


DOHA INSURANCE GROUP Q.P.S.C

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mohamed Azam	19,100
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
19,100	133,700	1.1%	19,100
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
14,800	82,897	1.1%	582,372
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	17	19,100 22-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

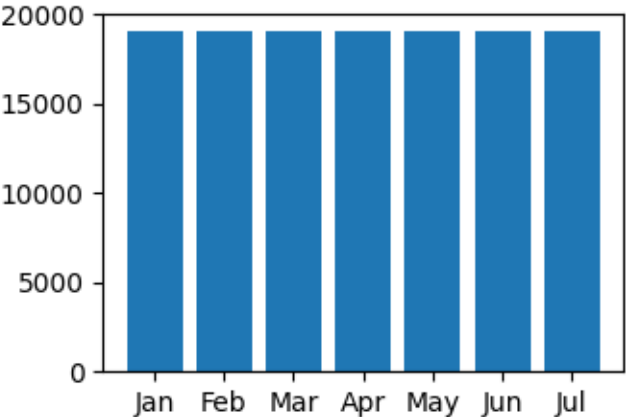
Receivable Ageing

Age Bracket	Amount
Not Due	19,100



Monthly Sales

Month	Amount
January	19,100
February	19,100
March	19,100
April	19,100
May	19,100
June	19,100
July	19,100

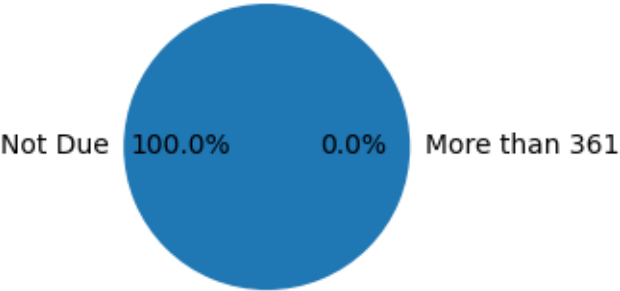


DOHA OASIS FOR REAL ESTATE INVESTMENT COMPANY W.L.L.

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-12-2021	Mohamed Azam	70,500
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
70,500	503,915	4.1%	71,077
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
79,884	565,422	4.2%	2,695,132
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	32	70,500 14-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

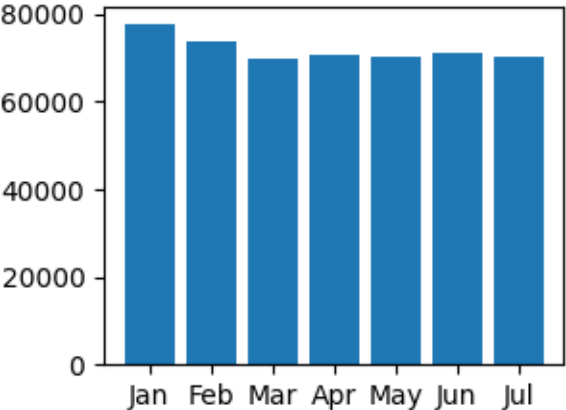
Receivable Ageing

Age Bracket	Amount
Not Due	70,500
More than 361	0



Monthly Sales

Month	Amount
January	77,806
February	73,869
March	69,703
April	70,650
May	70,310
June	71,077
July	70,500



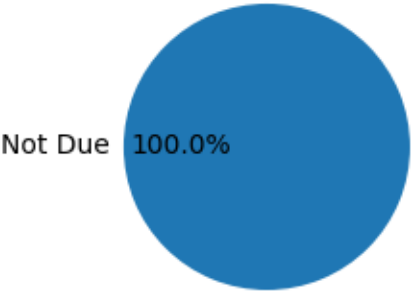


DOHA TAKAFUL

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-12-2023	Mohamed Azam	7,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,400	51,800	0.4%	7,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.4%	59,200
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	13	7,400 11-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

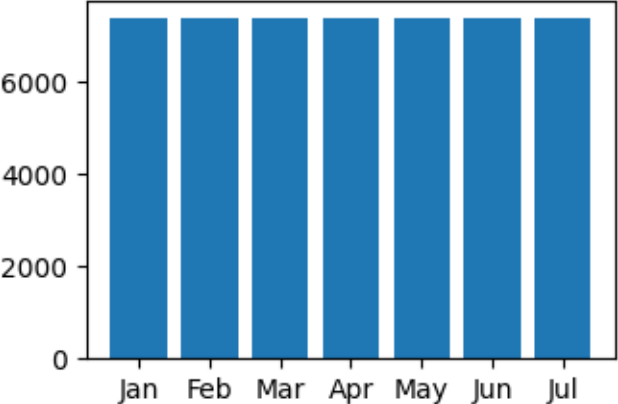
Receivable Ageing

Age Bracket	Amount
Not Due	7,400



Monthly Sales

Month	Amount
January	7,400
February	7,400
March	7,400
April	7,400
May	7,400
June	7,400
July	7,400

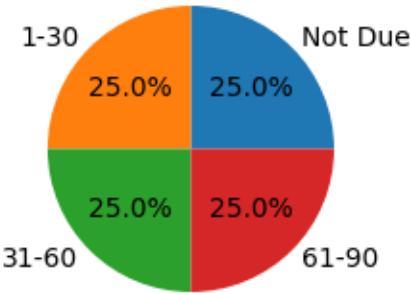


EMCOR FACILITIES SERVICES QATAR W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-01-2024	Mohamed Azam	13,600
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
3,400	23,690	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.2%	23,690
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	63	3,400 25-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

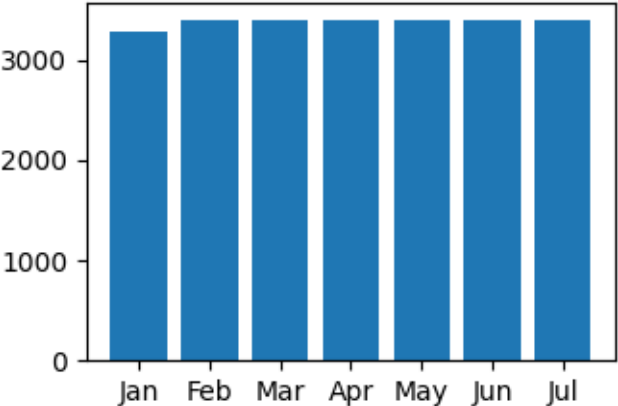
Receivable Ageing

Age Bracket	Amount
Not Due	3,400
1-30	3,400
31-60	3,400
61-90	3,400



Monthly Sales

Month	Amount
January	3,290
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400

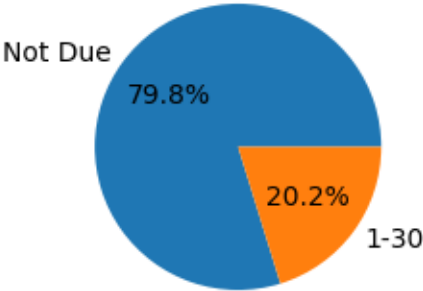


ECONOMIC GROUP

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-04-2021	Mohamed Azam	36,600
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
29,200	204,400	1.7%	29,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
29,200	202,000	1.7%	949,738
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	46	14,800 26-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

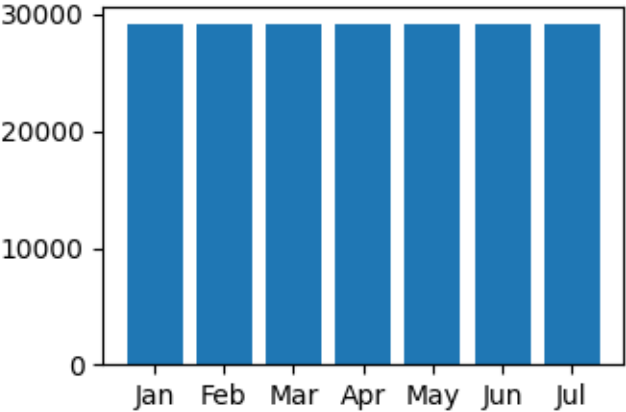
Receivable Ageing

Age Bracket	Amount
Not Due	29,200
1-30	7,400



Monthly Sales

Month	Amount
January	29,200
February	29,200
March	29,200
April	29,200
May	29,200
June	29,200
July	29,200

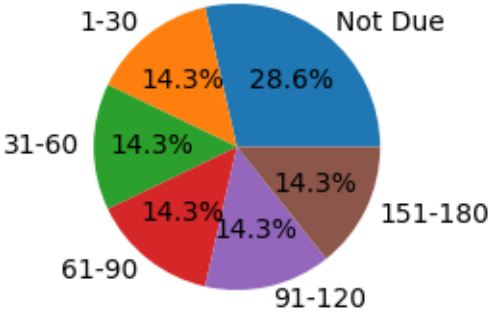


H-DECO QATAR W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	50,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,200	50,400	0.4%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	50,400	0.4%	320,800
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	184	86,400 31-12-2023
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

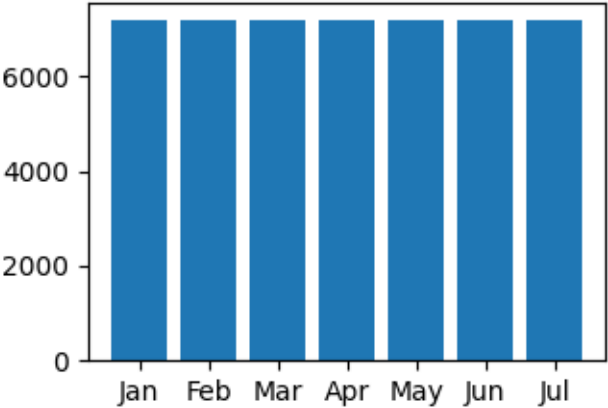
Receivable Ageing

Age Bracket	Amount
Not Due	14,400
1-30	7,200
31-60	7,200
61-90	7,200
91-120	7,200
151-180	7,200



Monthly Sales

Month	Amount
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200

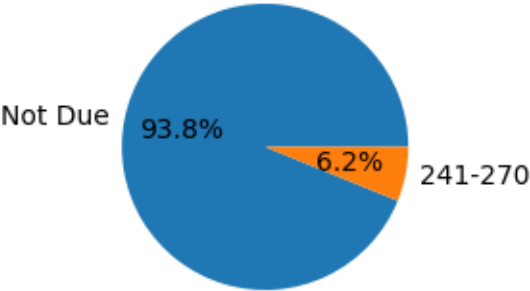


HEIRS OF NASSER BIN KHALID HOLDING W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	52,000
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
28,800	235,350	1.7%	55,675
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
28,800	210,400	2.0%	1,658,821
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	38	28,800 25-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

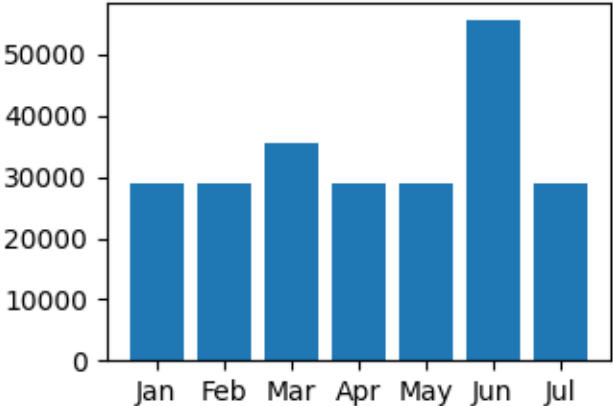
Receivable Ageing

Age Bracket	Amount
Not Due	48,800
241-270	3,200



Monthly Sales

Month	Amount
January	28,800
February	28,800
March	35,675
April	28,800
May	28,800
June	55,675
July	28,800

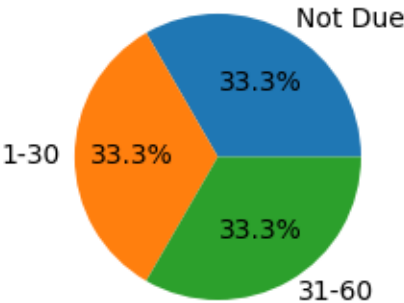


ISHAM SERVICES W.L.L.

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-03-2024	Mohamed Azam	18,600
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
6,200	31,000	0.4%	6,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.3%	31,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	66	6,200 07-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

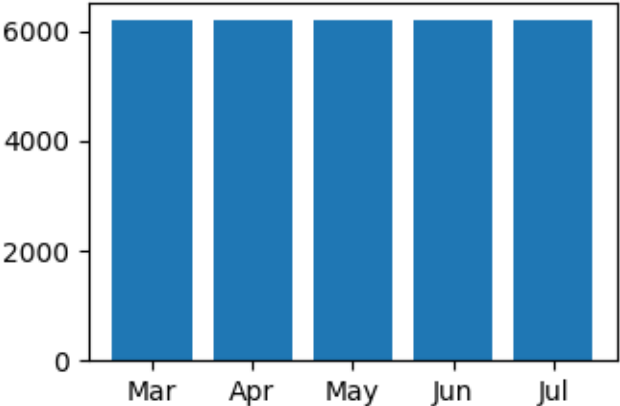
Receivable Ageing

Age Bracket	Amount
Not Due	6,200
1-30	6,200
31-60	6,200



Monthly Sales

Month	Amount
March	6,200
April	6,200
May	6,200
June	6,200
July	6,200

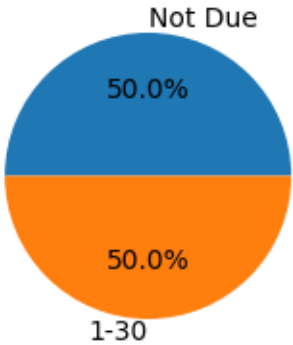


LTC INTERNATIONAL QATAR LLC

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-07-2021	Mohamed Azam	85,800
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
42,900	313,443	2.5%	42,900
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
46,200	341,600	2.6%	1,607,573
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	54	42,900 13-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

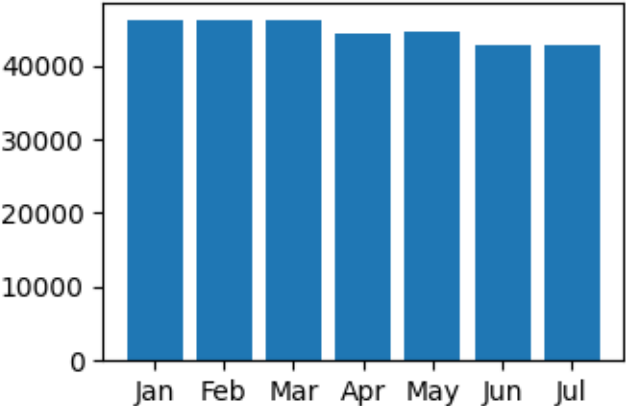
Receivable Ageing

Age Bracket	Amount
Not Due	42,900
1-30	42,900



Monthly Sales

Month	Amount
January	46,200
February	46,200
March	46,200
April	44,440
May	44,603
June	42,900
July	42,900

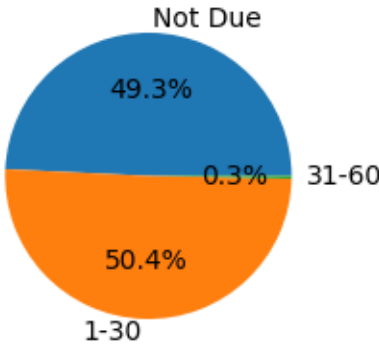


LULU HYPERMARKET TRADING CO. W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2022	Mazin Abdelgadir	462,779
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
227,929	1,540,931	13.4%	233,350
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
106,300	1,397,571	12.9%	3,938,131
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	33	81,176 05-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

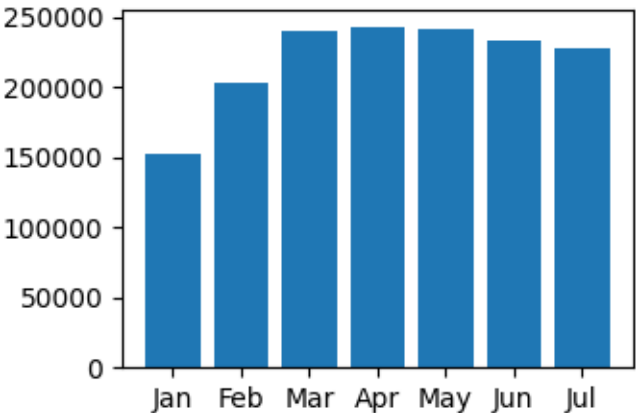
Receivable Ageing

Age Bracket	Amount
Not Due	227,929
1-30	233,350
31-60	1,500



Monthly Sales

Month	Amount
January	152,050
February	203,291
March	240,453
April	243,017
May	240,841
June	233,350
July	227,929



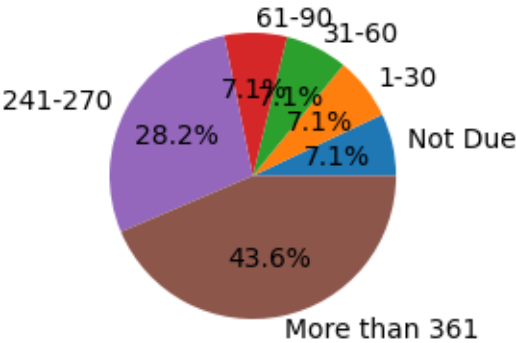


MEKDAM TECHNICAL SERVICES W.L.L.

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2022	Mazin Abdelgadir	51,060
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
3,600	89,071	0.2%	3,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
39,600	271,548	0.7%	1,493,381
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	57	10,800 05-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

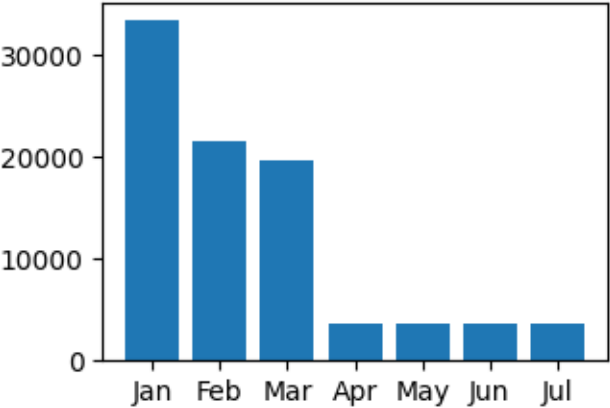
Receivable Ageing

Age Bracket	Amount
Not Due	3,600
1-30	3,600
31-60	3,600
61-90	3,600
241-270	14,400
More than 361	22,260



Monthly Sales

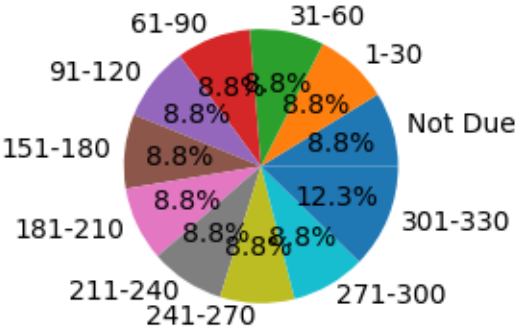
Month	Amount
January	33,445
February	21,600
March	19,626
April	3,600
May	3,600
June	3,600
July	3,600



MINISTRY OF FOREIGN AFFAIRS

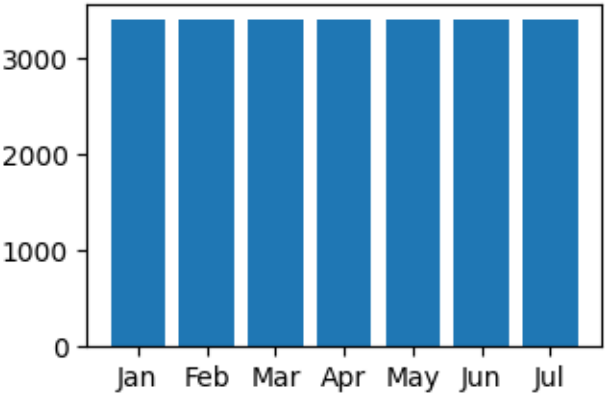
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2022	Mazin Abdelgadir	38,760
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
3,400	23,800	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
17,000	119,000	0.2%	299,426
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	155	35,360 04-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

Receivable Ageing	Amount
Not Due	3,400
1-30	3,400
31-60	3,400
61-90	3,400
91-120	3,400
151-180	3,400
181-210	3,400
211-240	3,400
241-270	3,400
271-300	3,400
301-330	4,760



Monthly Sales

Month	Amount
January	3,400
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400

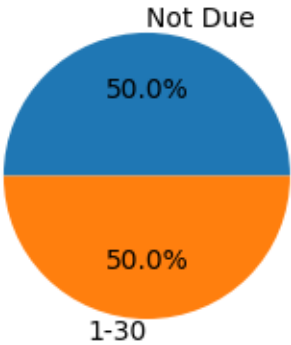


MULTI FOOD PRODUCTS LTD

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-10-2021	Mohamed Azam	14,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,200	50,400	0.4%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	50,400	0.4%	242,477
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	77	7,200 26-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

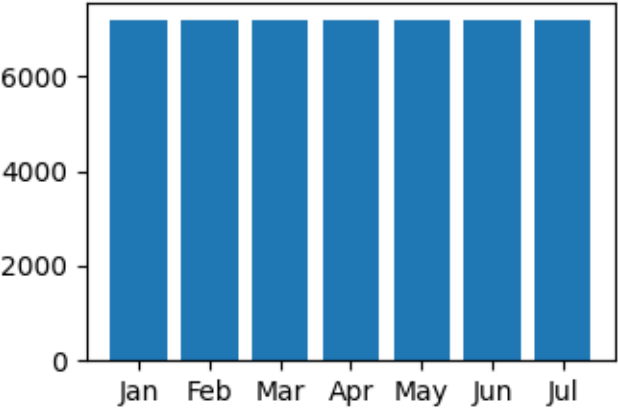
Receivable Ageing

Age Bracket	Amount
Not Due	7,200
1-30	7,200



Monthly Sales

Month	Amount
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200

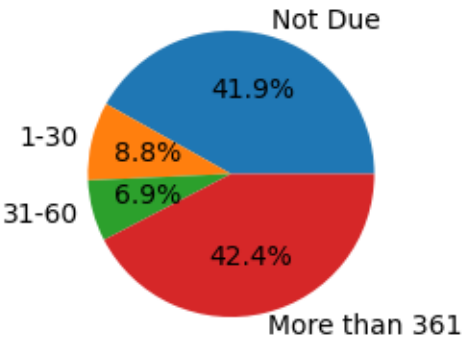


NASSER BIN KHALED & SONS AUTOMOBILES W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	372,624
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
77,600	543,200	4.6%	77,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
84,800	560,116	4.6%	3,782,604
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	73	52,000 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

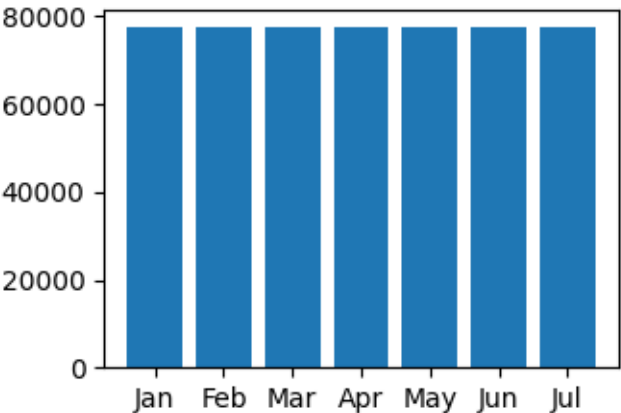
Receivable Ageing

Age Bracket	Amount
Not Due	155,200
1-30	32,800
31-60	25,600
More than 361	157,024



Monthly Sales

Month	Amount
January	77,600
February	77,600
March	77,600
April	77,600
May	77,600
June	77,600
July	77,600

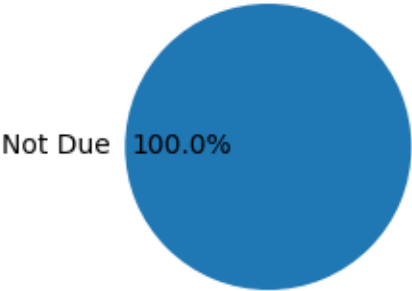


NASSER BIN KHALED & SONS TRADING

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	117,448
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
117,448	761,609	6.9%	108,929
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
97,900	728,050	6.4%	4,638,980
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	31	108,929 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

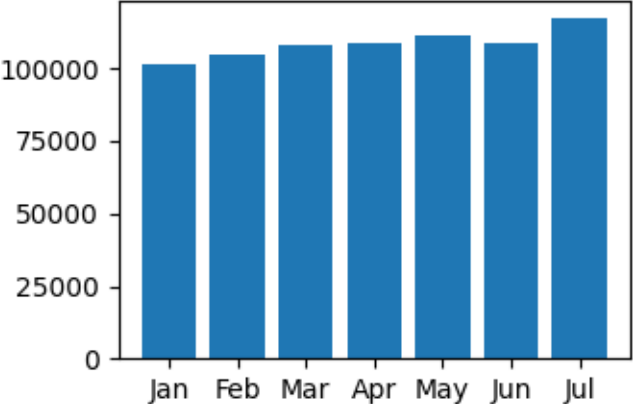
Receivable Ageing

Age Bracket	Amount
Not Due	117,448



Monthly Sales

Month	Amount
January	101,739
February	104,813
March	108,200
April	108,880
May	111,600
June	108,929
July	117,448

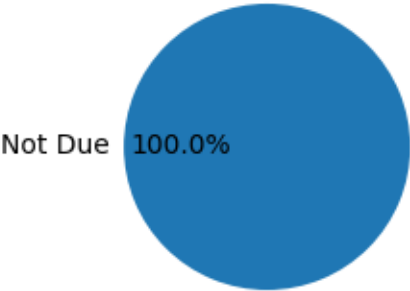


NASSER BIN KHALED HEAVY EQUIPMENT W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	14,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,200	54,720	0.4%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	50,400	0.5%	325,429
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	125	40,320 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

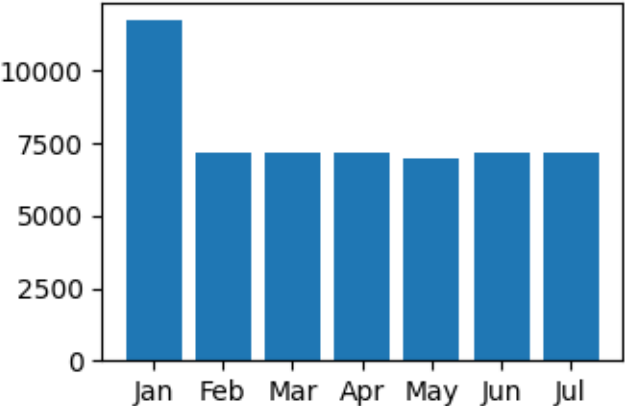
Receivable Ageing

Age Bracket	Amount
Not Due	14,400



Monthly Sales

Month	Amount
January	11,760
February	7,200
March	7,200
April	7,200
May	6,960
June	7,200
July	7,200

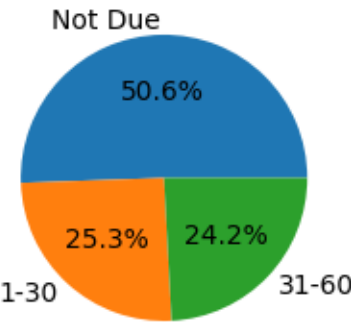


NASSER BIN KHALED READY MIX W.L.L.

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	42,720
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
10,800	75,120	0.6%	10,800
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
10,800	75,600	0.6%	585,240
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	84	21,120 05-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

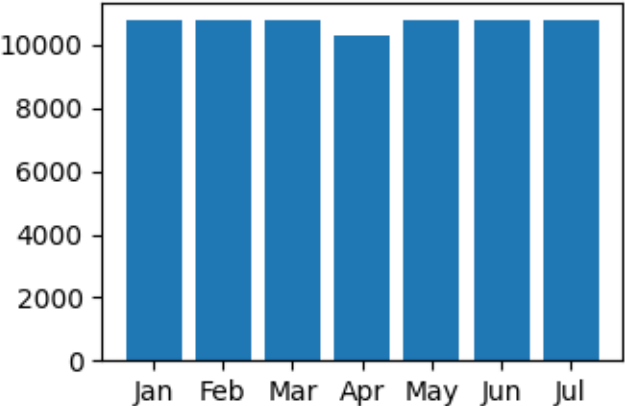
Receivable Ageing

Age Bracket	Amount
Not Due	21,600
1-30	10,800
31-60	10,320



Monthly Sales

Month	Amount
January	10,800
February	10,800
March	10,800
April	10,320
May	10,800
June	10,800
July	10,800

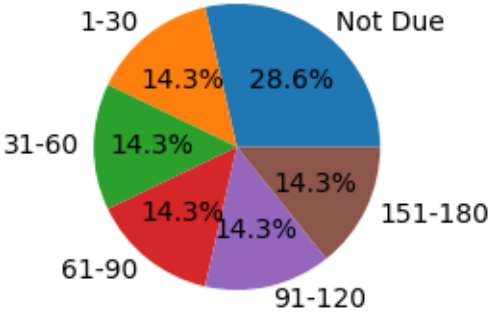


NASSER BIN KHALED AND SONS REAL ESTATE CO. W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	50,400
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
7,200	50,400	0.4%	7,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
7,200	50,400	0.4%	686,020
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	92	50,400 20-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

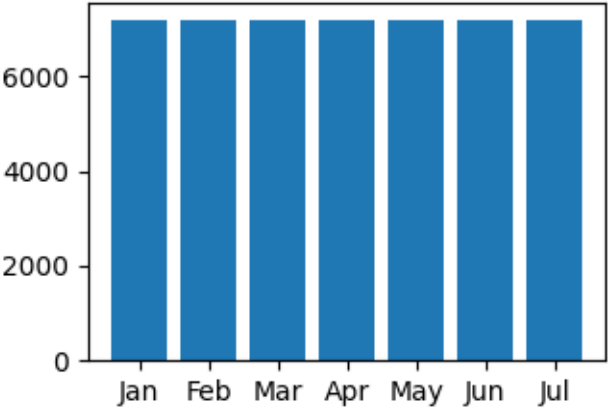
Receivable Ageing

Age Bracket	Amount
Not Due	14,400
1-30	7,200
31-60	7,200
61-90	7,200
91-120	7,200
151-180	7,200



Monthly Sales

Month	Amount
January	7,200
February	7,200
March	7,200
April	7,200
May	7,200
June	7,200
July	7,200

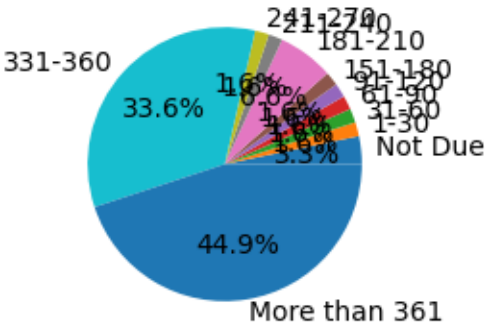




NASSER BIN NAWAF REAL ESTATE W.L.L

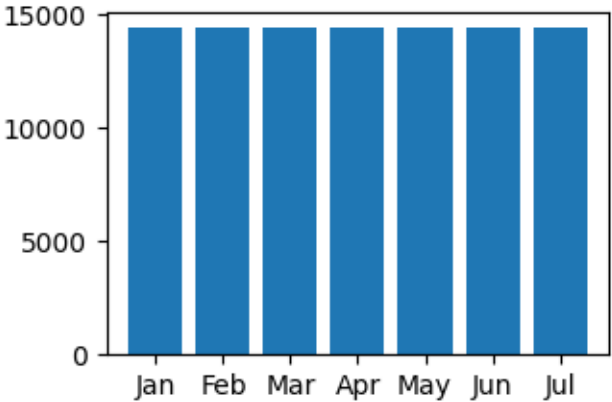
Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-12-2022	Mazin Abdelgadir	(749,724)
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
14,400	100,800	0.8%	14,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
14,400	100,800	0.8%	275,400
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	34	28,800 19-10-2023
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

Receivable Ageing	Amount
Not Due	28,800
1-30	14,400
31-60	14,400
61-90	14,400
91-120	14,400
151-180	14,400
181-210	57,600
211-240	14,400
241-270	14,400
331-360	293,841
More than 361	392,438



Monthly Sales

Month	Amount
January	14,400
February	14,400
March	14,400
April	14,400
May	14,400
June	14,400
July	14,400

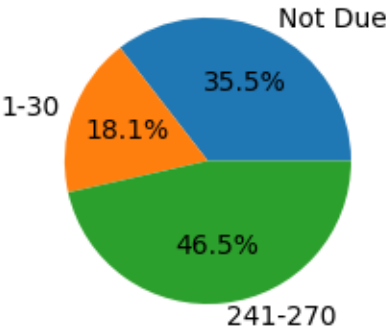


NEW GRAND MART TRADING CO. W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2021	Mohamed Azam	24,652
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
4,300	30,700	0.3%	4,450
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
4,300	30,550	0.3%	372,882
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	83	4,450 07-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

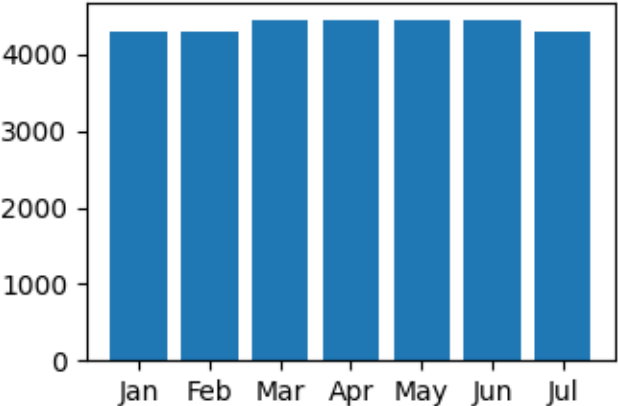
Receivable Ageing

Age Bracket	Amount
Not Due	8,750
1-30	4,450
241-270	11,452



Monthly Sales

Month	Amount
January	4,300
February	4,300
March	4,450
April	4,450
May	4,450
June	4,450
July	4,300

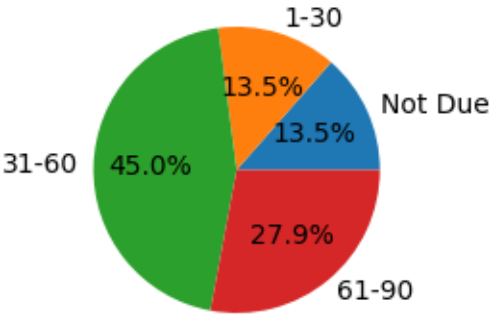


PREMIUM HOSPITALITY

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-01-2024	Afzeer Alinkeel	126,065
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
46,000	322,000	2.7%	46,000
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	2.7%	322,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	9	83,265 20-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

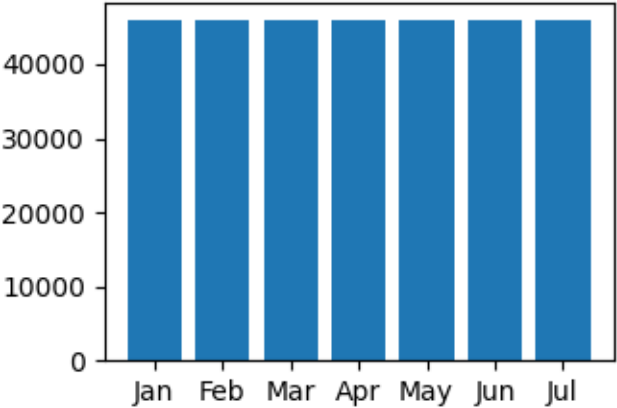
Receivable Ageing

Age Bracket	Amount
Not Due	46,000
1-30	46,000
31-60	152,895
61-90	94,960



Monthly Sales

Month	Amount
January	46,000
February	46,000
March	46,000
April	46,000
May	46,000
June	46,000
July	46,000

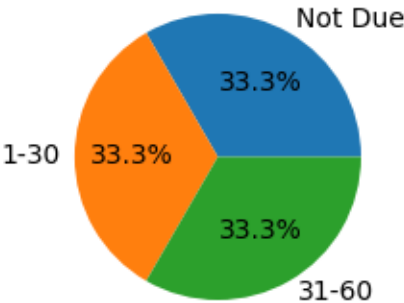


PRIME TECHNOLOGIES QFZ LLC

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-08-2022	Mohamed Azam	10,200
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
3,400	23,800	0.2%	3,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
3,400	50,276	0.2%	142,076
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	60	3,400 25-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

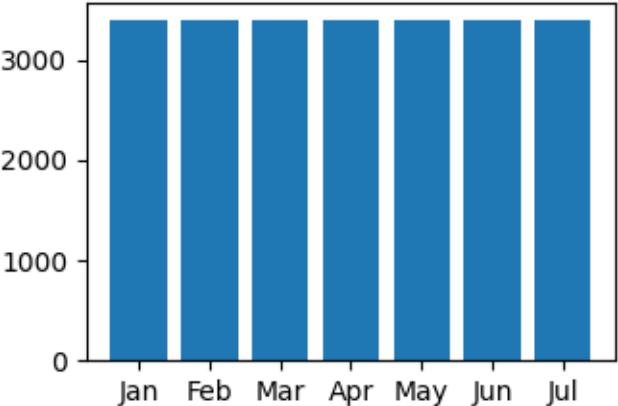
Receivable Ageing

Age Bracket	Amount
Not Due	3,400
1-30	3,400
31-60	3,400



Monthly Sales

Month	Amount
January	3,400
February	3,400
March	3,400
April	3,400
May	3,400
June	3,400
July	3,400

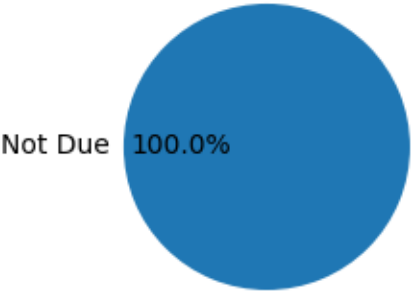


PRIVATE OFFICE

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mazin Abdelgadir	9,500
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
9,500	66,500	0.6%	9,500
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
8,600	60,200	0.6%	421,990
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	28	9,500 25-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

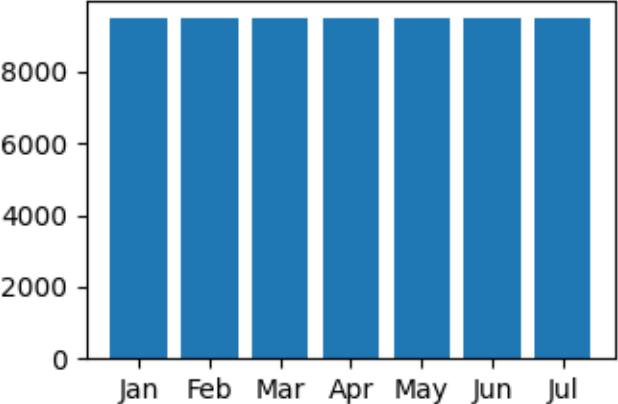
Receivable Ageing

Age Bracket	Amount
Not Due	9,500



Monthly Sales

Month	Amount
January	9,500
February	9,500
March	9,500
April	9,500
May	9,500
June	9,500
July	9,500



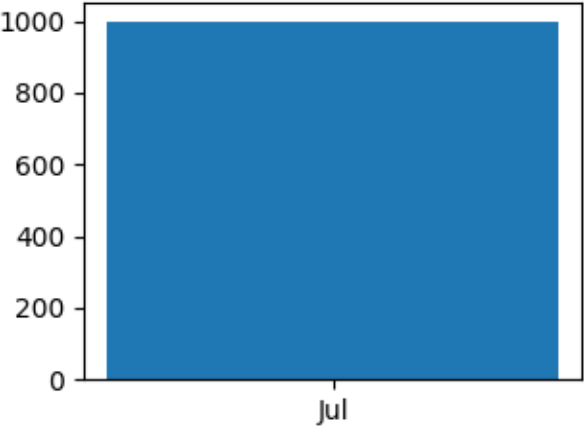
PROFESSIONAL SERVICES W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-07-2024	Khizer Ahmed	-
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
1,000	1,000	0.1%	-
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	0.0%	1,000
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	0	1,000 25-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

Zero Balance      Zero Balance

Monthly Sales

Month	Amount
july	1,000

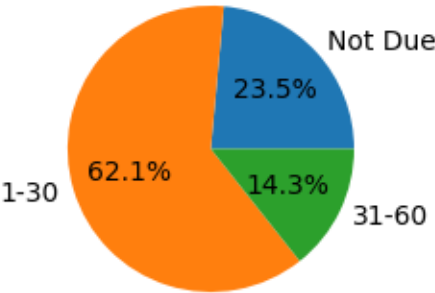


QUEUE BUSINESS

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2023	Mohamed Azam	14,650
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
3,450	35,350	0.2%	9,100
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
900	4,900	0.3%	60,950
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	20	6,000 03-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

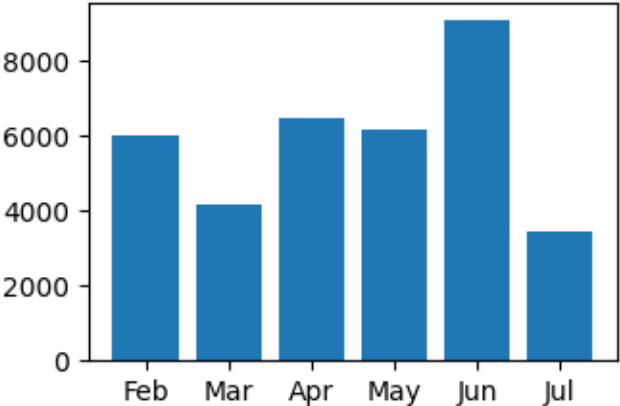
Receivable Ageing

Age Bracket	Amount
Not Due	3,450
1-30	9,100
31-60	2,100



Monthly Sales

Month	Amount
February	6,000
March	4,150
April	6,500
May	6,150
June	9,100
July	3,450

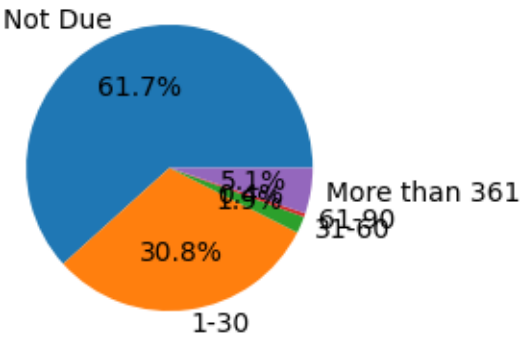


QATAR AUTOMOBILES COMPANY W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mohamed Azam	383,223
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
117,600	803,226	6.9%	117,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
106,800	719,206	6.7%	4,984,387
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	60	80	110,400 14-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

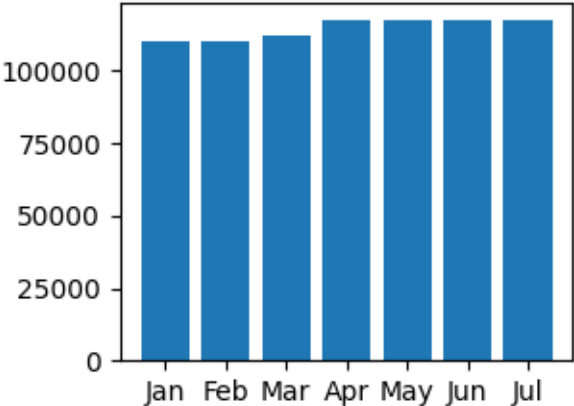
Receivable Ageing

Age Bracket	Amount
Not Due	235,200
1-30	117,600
31-60	7,200
61-90	1,626
More than 361	19,597



Monthly Sales

Month	Amount
January	110,400
February	110,400
March	112,026
April	117,600
May	117,600
June	117,600
July	117,600



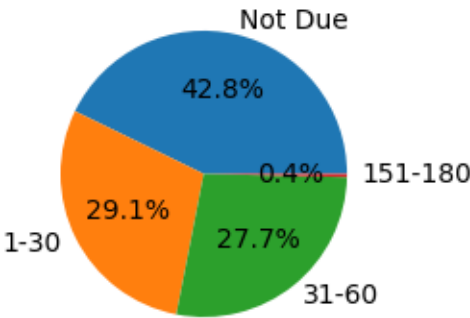


QATAR NATIONAL CONVENTION CENTRE

Date of Establishment	Customer Since	Salesperson	Balance
30-12-2014	28-02-2021	Mohamed Azam	204,773
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
87,614	542,396	5.1%	59,687
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	438,350	4.6%	2,552,512
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	67	96,887 29-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

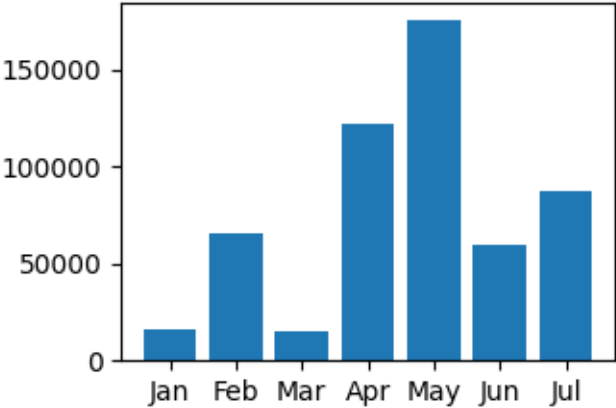
Receivable Ageing

Age Bracket	Amount
Not Due	87,614
1-30	59,687
31-60	56,717
151-180	756



Monthly Sales

Month	Amount
January	16,272
February	65,795
March	15,156
April	121,985
May	175,888
June	59,687
July	87,614

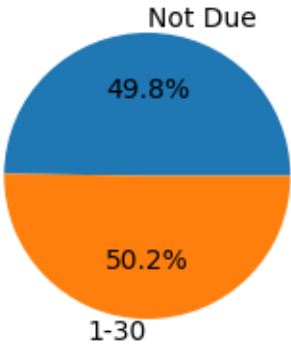


SAUDIA HYPERMARKET

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	28-02-2022	Mazin Abdelgadir	220,515
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
109,730	744,422	6.4%	110,785
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
100,050	750,665	6.2%	2,919,675
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	36	110,785 06-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

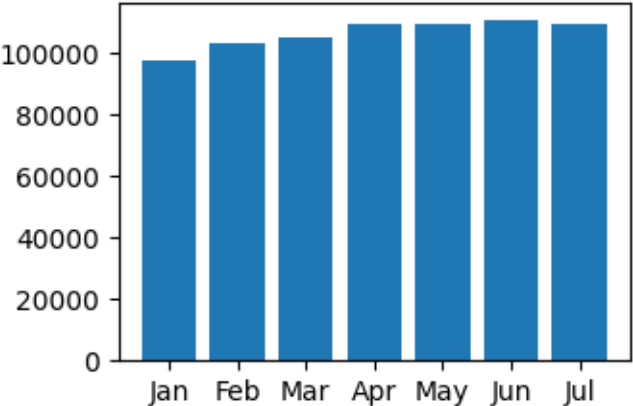
Receivable Ageing

Age Bracket	Amount
Not Due	109,730
1-30	110,785



Monthly Sales

Month	Amount
January	97,379
February	103,073
March	105,065
April	109,230
May	109,160
June	110,785
July	109,730

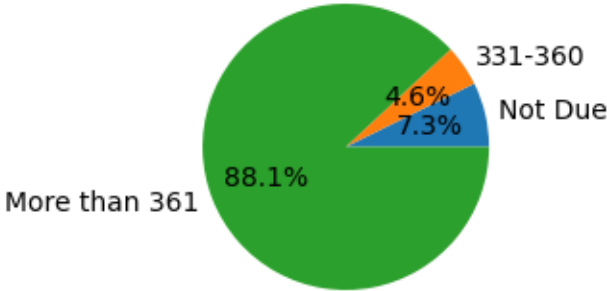


SNC LAVALIN PROFAC GULF MANAGEMENT

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-11-2020	Mohamed Azam	538,090
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
19,600	137,200	1.2%	19,600
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
44,600	2,450,300	1.2%	11,821,790
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	45	62	117,600 07-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

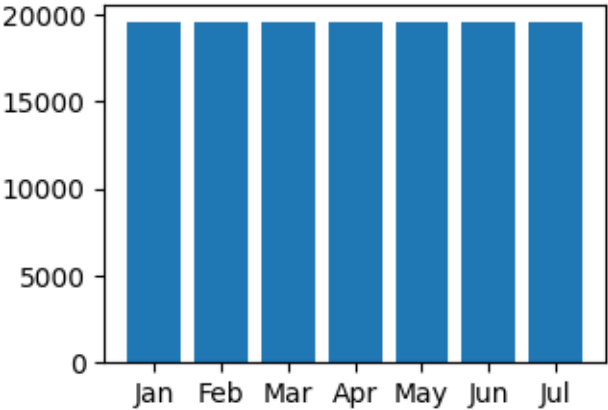
Receivable Ageing

Age Bracket	Amount
Not Due	39,200
331-360	25,000
More than 361	473,890



Monthly Sales

Month	Amount
January	19,600
February	19,600
March	19,600
April	19,600
May	19,600
June	19,600
July	19,600

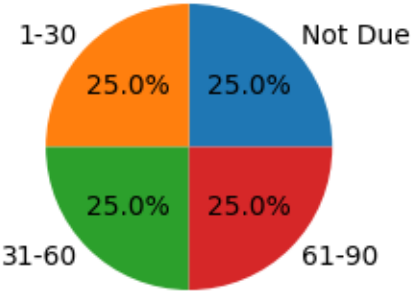


SAMRYA GARDENS

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-09-2021	Mazin Abdelgadir	88,800
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
22,200	155,400	1.3%	22,200
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
22,200	155,400	1.3%	741,400
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	66	22,200 06-08-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

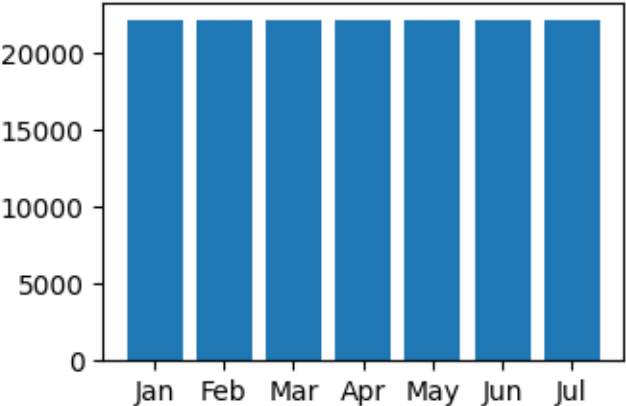
Receivable Ageing

Age Bracket	Amount
Not Due	22,200
1-30	22,200
31-60	22,200
61-90	22,200



Monthly Sales

Month	Amount
January	22,200
February	22,200
March	22,200
April	22,200
May	22,200
June	22,200
July	22,200

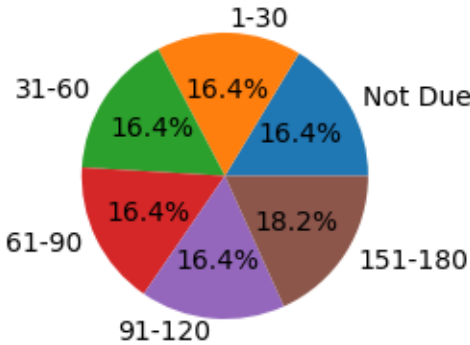


SHAZA HOTEL

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	31-03-2023	Mazin Abdelgadir	177,650
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
29,050	210,050	1.7%	29,050
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
39,819	214,839	1.8%	586,889
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	126	32,400 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

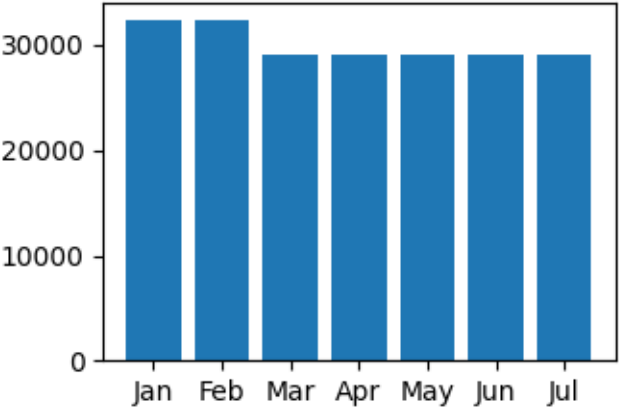
Receivable Ageing

Age Bracket	Amount
Not Due	29,050
1-30	29,050
31-60	29,050
61-90	29,050
91-120	29,050
151-180	32,400



Monthly Sales

Month	Amount
January	32,400
February	32,400
March	29,050
April	29,050
May	29,050
June	29,050
July	29,050

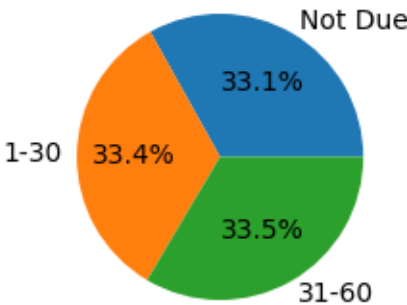


THE PLAZA DOHA HOTEL AND SUITES

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-04-2024	Mohamed Azam	192,800
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
63,800	249,820	3.7%	64,400
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
-	-	2.1%	249,820
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	79	57,020 18-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

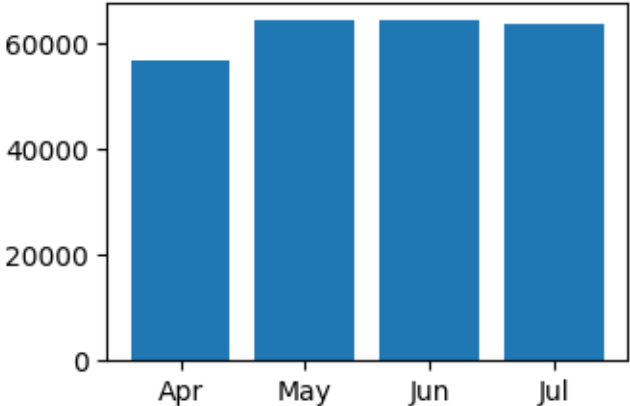
Receivable Ageing

Age Bracket	Amount
Not Due	63,800
1-30	64,400
31-60	64,600



Monthly Sales

Month	Amount
April	57,020
May	64,600
June	64,400
July	63,800

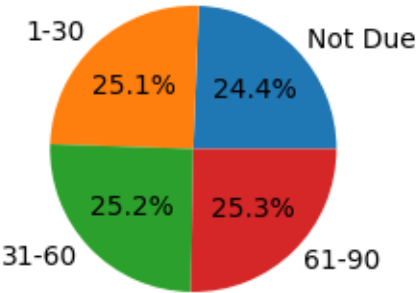


THE MARKET HALL L.L.C

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-06-2022	Mohamed Azam	484,185
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
118,000	859,688	6.9%	121,540
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
115,051	984,486	7.2%	3,242,065
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	84	24,903 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

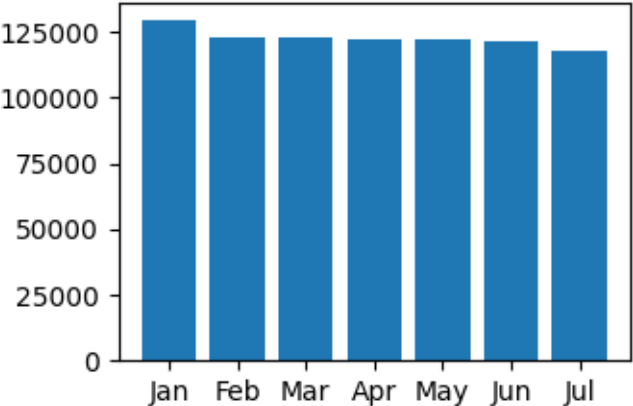
Receivable Ageing

Age Bracket	Amount
Not Due	118,000
1-30	121,540
31-60	122,245
61-90	122,400



Monthly Sales

Month	Amount
January	129,600
February	123,103
March	122,800
April	122,400
May	122,245
June	121,540
July	118,000

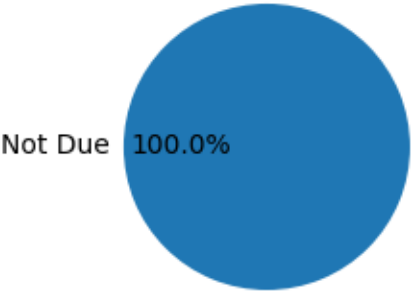


ZUKHROF REAL ESTATE W.L.L

Date of Establishment	Customer Since	Salesperson	Balance
01-01-2000	30-09-2022	Mazin Abdelgadir	9,300
CY CP Revenue (July Month)	CY YTD Revenue	CY CP Rev Contribution	CY PP Revenue (June Month)
9,300	63,500	0.5%	9,300
PY CP Revenue	PY YTD Revenue	CY YTD Rev Contribution	Total Revenue Made
6,800	47,600	0.5%	167,993
Credit Score	Credit Days	Median Collection Days	Last Collection Date and Amount
-	30	36	9,300 30-07-2024
GP Month	GP YTD	ROI Month	ROI YTD
-	-	0	0

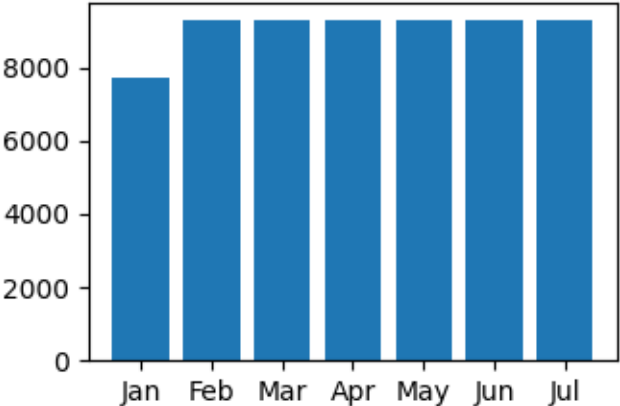
Receivable Ageing

Age Bracket	Amount
Not Due	9,300



Monthly Sales

Month	Amount
January	7,700
February	9,300
March	9,300
April	9,300
May	9,300
June	9,300
July	9,300





# Elite Security Services W.L.L

## Key data about sales person

Salesperson Name	Page #
Ajeeshmohan Mohanavilasam	1
Direct	2
Khizer Ahmed	3
Afzeer Alinkeel	4
Mazin Abdelgadir	5
Mohamed Azam	6

## Mr.Ajeeshmohan Mohanavilasam

Date of Join	New Customers Added
25-02-2018	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
-	(4,276)
CY CP Own Revenue	CY YTD Own Revenue
-	542,396
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.0%	-0.0%

Mr.Direct

Date of Join	New Customers Added
01-01-2000	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
-	94,904
CY CP Own Revenue	CY YTD Own Revenue
-	100,280
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.0%	0.8%

Mr.Khizer Ahmed

Date of Join	New Customers Added
22-05-2022	1
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
1,000	88,381
CY CP Own Revenue	CY YTD Own Revenue
1,000	32,965
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
0.1%	0.7%

Mr.Afzeer Alinkeel

Date of Join	New Customers Added
21-05-2021	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
46,000	322,000
CY CP Own Revenue	CY YTD Own Revenue
46,000	322,000
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
2.7%	2.7%

Mr.Mazin Abdelgadir

Date of Join	New Customers Added
04-10-2018	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
856,183	5,876,175
CY CP Own Revenue	CY YTD Own Revenue
664,183	4,715,939
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
50.2%	49.3%

Mr.Mohamed Azam

Date of Join	New Customers Added
15-08-2023	-
CP Target	YTD Target
-	-
CY CP Revenue	CY YTD Revenue
800,864	5,536,501
CY CP Own Revenue	CY YTD Own Revenue
694,914	4,183,335
CY CP GP	CY YTD GP
-	-
CY CP Revenue Contribution	CY YTD Revenue Contribution
47.0%	46.5%

Current Month Internal Guarding

Customer	Amount
Qatar Automobiles Company W.L.L	117,600
Nasser Bin Khaled & Sons Automobiles W.L.L	77,600
Doha Academy	40,000
Heirs Of Nasser Bin Khalid Holding W.L.L	28,800
Alg College W.L.L	14,800
Total	278,800

Current Month Internal ELV

Customer	Amount
Premium Hospitality	46,000
Total	46,000

Current Month External Guarding

Customer	Amount
Lulu Hypermarket Trading Co. W.L.L	227,929
Al Waab City W.L.L	149,400
The Market Hall L.L.C	118,000
Nasser Bin Khaled & Sons Trading	117,448
Saudia Hypermarket	109,730
Total	722,507

Current Month External ELV

Customer	Amount
Professional Services W.L.L	1,000
Total	1,000

Year to Date Internal Guarding

Customer	Amount
Qatar Automobiles Company W.L.L	803,226
Nasser Bin Khaled & Sons Automobiles W.L.L	543,200
Doha Academy	280,000
Heirs Of Nasser Bin Khalid Holding W.L.L	201,600
Alg College W.L.L	103,600
Total	1,931,626

Year to Date Internal ELV

Customer	Amount
Premium Hospitality	322,000
Heirs Of Nasser Bin Khalid Holding W.L.L	33,750
Total	355,750

Year to Date External Guarding

Customer	Amount
Lulu Hypermarket Trading Co. W.L.L	1,540,931
Al Waab City W.L.L	1,045,800
The Market Hall L.L.C	859,688
Nasser Bin Khaled & Sons Trading	761,609
Saudia Hypermarket	744,422
Total	4,952,451

Year to Date External ELV

Customer	Amount
Akay Real Estate Investment	21,667
Al Oraiq Real Estate Development W.L.L	21,667
Nowa Real Estate Development	8,498
Nuwat For Real Estate Development.	1,800
Professional Services W.L.L	1,000
Total	54,631





**Top 5 Customers with Increased Revenue compared to previous month**

Customer	Variance
Heirs Of Nasser Bin Khalid Holding W.L.L	26,875
Darwish Interserve Facility Management	5,850
Queue Business	5,650
Lulu Hypermarket Trading Co. W.L.L	5,421
The Market Hall L.L.C	3,540
Total	47,335

**Top 5 Customers with Decreased Revenue compared to previous month**

Customer	Variance
Qatar National Convention Centre	27,926
Nasser Bin Khaled & Sons Trading	8,519
Almihwar Co For Construction And Dev W.L.L	1,226
Professional Services W.L.L	1,000
Afy College W.L.L	0
Total	38,672

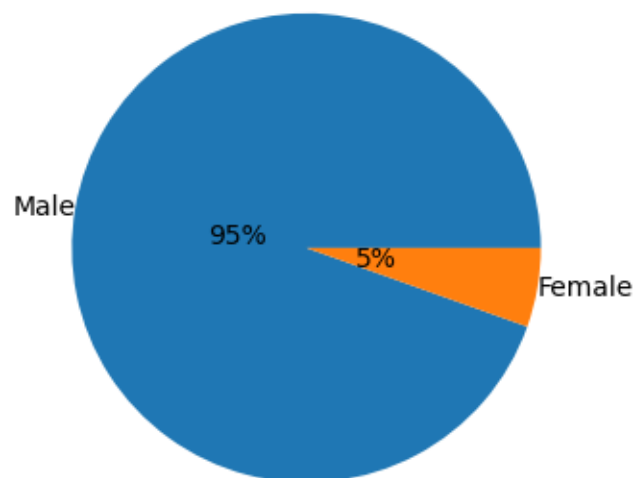
**Top 5 Customers with Increased Revenue compared to previous year**

Customer	Variance
Masskar Hypermarket	63,000
Mekdam Technical Services W.L.L	36,000
Snc Lavalin Profac Gulf Management	25,000
New Image	22,275
Siemens W.L.L	21,600
Total	167,875

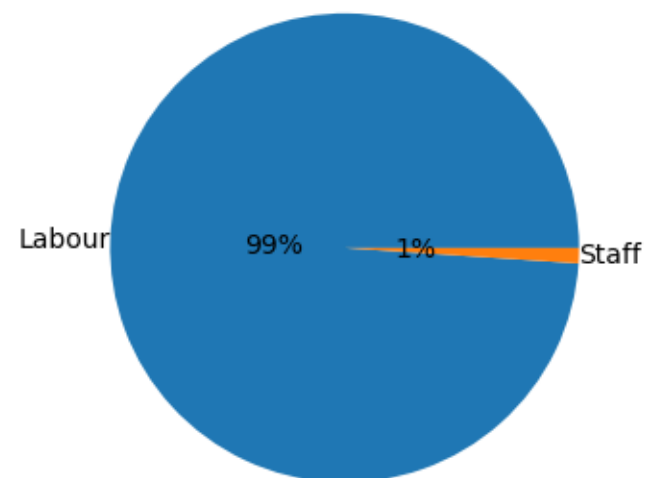
**Top 5 Customers with Decreased Revenue compared to previous year**

Customer	Variance
Lulu Hypermarket Trading Co. W.L.L	121,629
Darwish Interserve Facility Management	95,600
Qatar National Convention Centre	87,614
The Plaza Doha Hotel And Suites	63,800
Premium Hospitality	46,000
Total	414,642

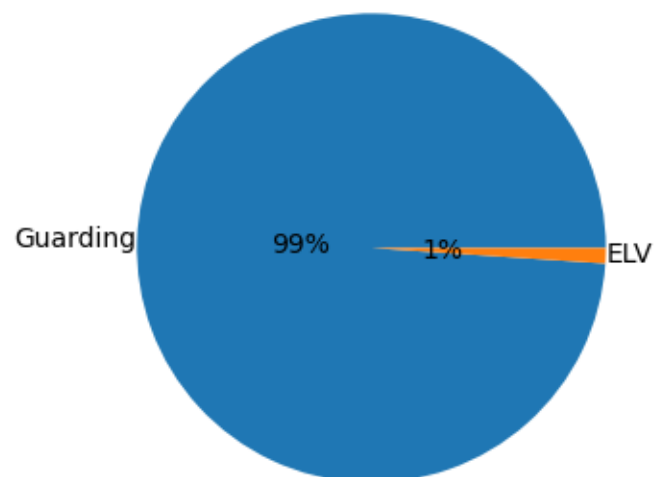
Gender



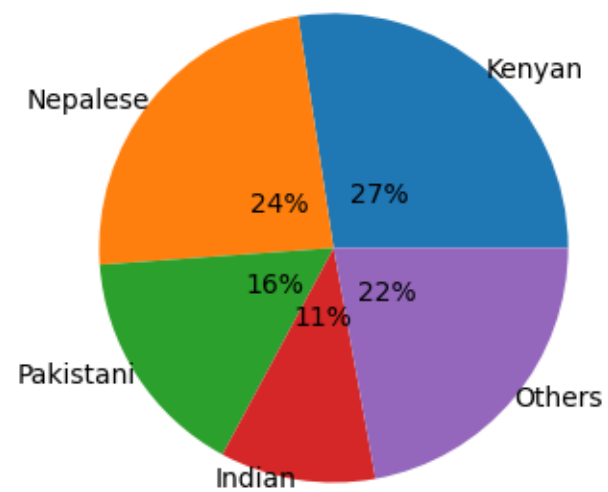
Category



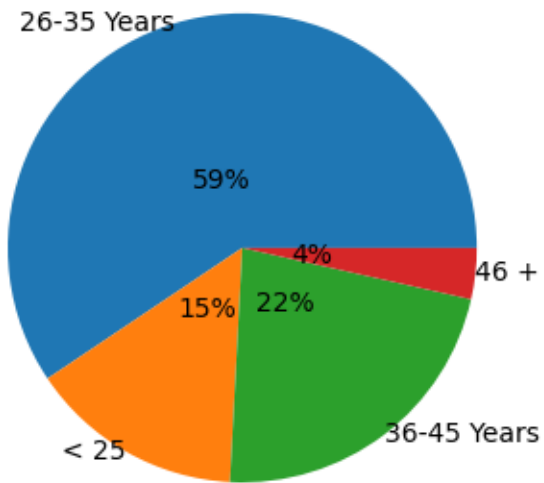
Department



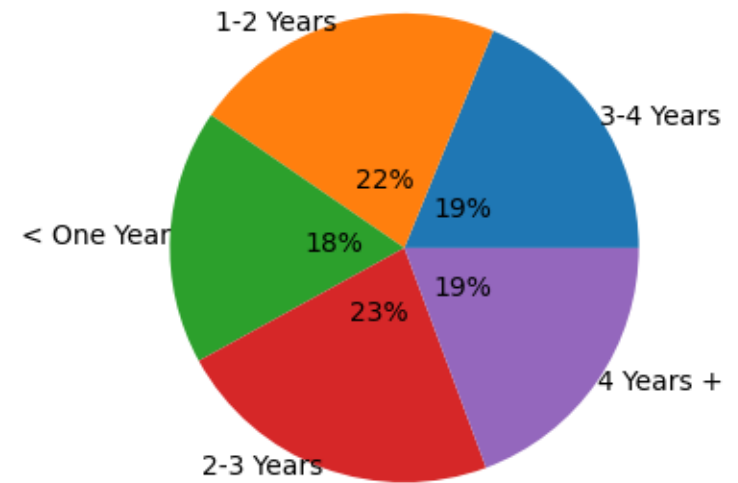
Nationality



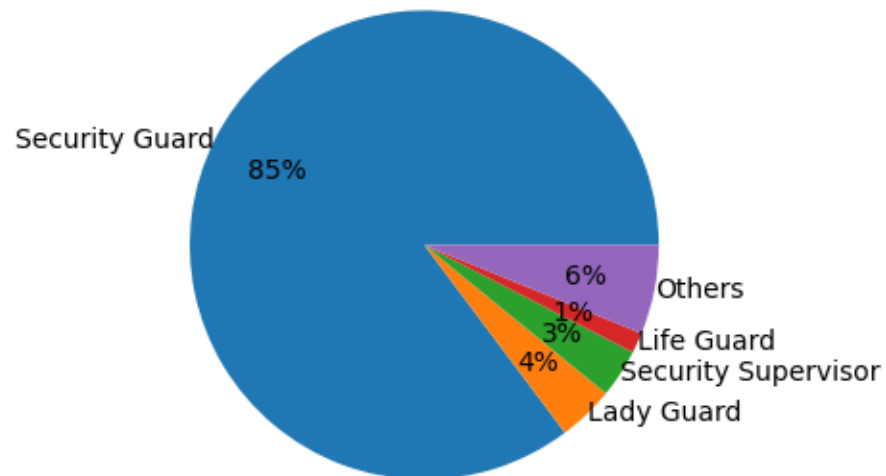
Age



Service



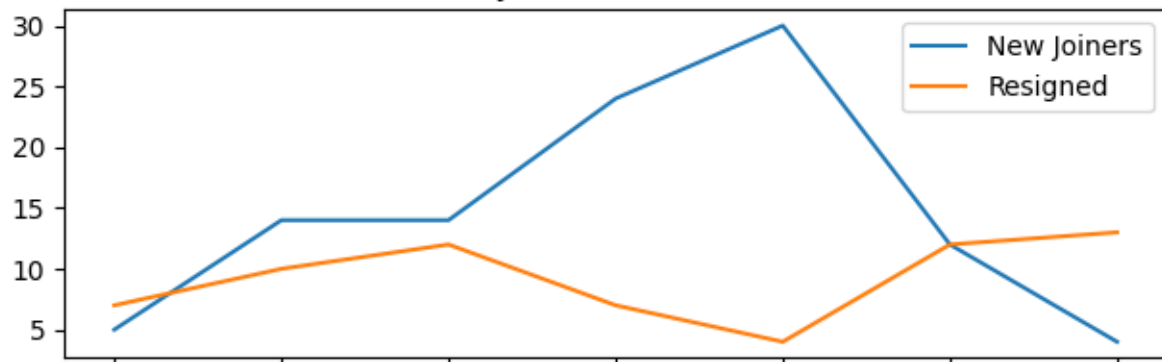
Designation



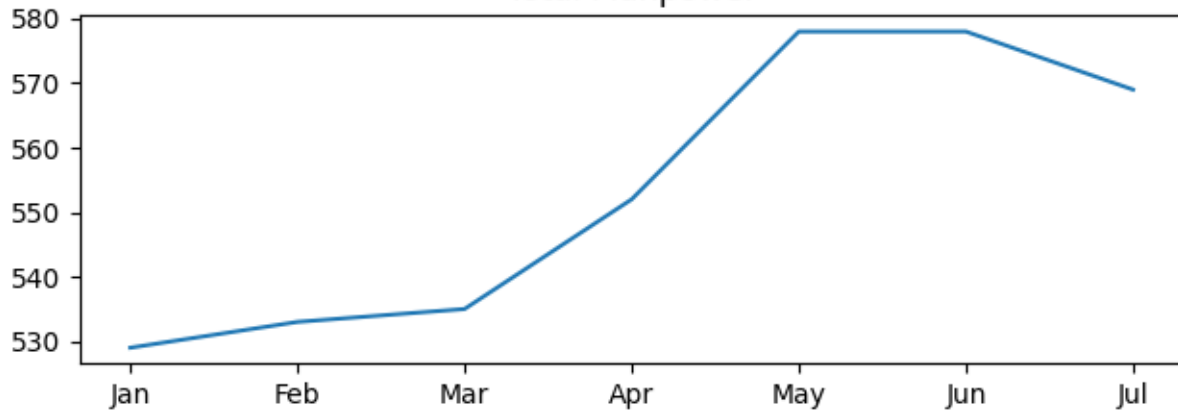
Movement

Description	# of Emp
Employees at 2024-01-01	531
New Joiners	103
Resigned Employees	-65
Employees at 2024-07-31	569

New Joiners and Leavers



Total Manpower



Nadun Jayathunga  
Chief Accountant  
Nasser Bin Nawaf & Partners Holding W.L.L  
*mail:njayathunga@nbn.qa*  
*Tel:+974 4403 0407*