+8801730278090 North Badda, Dhaka araf.cuet16@gmail.com

Md. Nafiul Islam

Portfolio: https://nafiul-araf.github.io/ GitHub: github.com/nafiul-araf Linkedin: nafiul-araf-50b0b7203

Data Professional skilled in Python, SQL, machine learning, and Power BI. Experienced in delivering data-driven solutions across retail, NGO, and marketing sectors. Recognized with multiple performance awards. Eager to contribute to impactful analytics and data science projects.

SKILLS

Programming Python, SQL

Visualization Power BI, Excel, Metabase

Database MySQL, PostgreSQL, Snowflake, BigQuery

Core Areas Machine Learning, Feature Engineering, Data Modeling, Deep Learning

PROFESSIONAL EXPERIENCE

Junior Data Scientist

DataLytics360

Mar 2025 — Present

Banani, Dhaka, Bangladesh

• Built Power BI dashboards for a retail chain, improving data accuracy and manual reporting.

- Developed real-time sales dashboards, reducing manual reporting by 50%.
- Working on AI-based retail solution (search, recommendation, forecasting).

Data Science InternSep 2024 — Feb 2025Data Solution 360Banani, Dhaka, Bangladesh

- Built NGO analytics dashboard using Power BI.
- Hands-on with MySQL, PostgreSQL, data warehousing, DBMS and business analytics projects.
- Delivered multiple portfolio projects (see Portfolio).

Senior Analyst
Orboroi
Jan 2023 — Jun 2024
Uttara, Dhaka, Bangladesh

- Delivered 99% accurate annotations for forestry & medical imaging
- · Supported lead generation and campaign content

Intern (Academic Industrial Attachment)

Teletalk BD LTD.

Jan 2022 — **Mar 2022** Gulshan, Dhaka, Bangladesh

- Built CNN model for image classification (human/non-human/misaligned etc.).
- Used transfer learning, data augmentation for improved accuracy.

NOTABLE PROJECTS

A. Banking Risk Analysis Solution | [GitHub]

- Built a credit risk system with machine learning and Power BI, reducing high-risk client identification time by 20%.
- Delivered MySQL-integrated insights, boosting loan approval accuracy by 15%.

B. Marketing Campaign Optimization || [GitHub]

- Performed EDA, regression, and hypothesis testing on campaign KPIs, resulting in a 15% increase in conversion rate.
- Used **BigQuery**, Python, and Power BI to visualize and **optimize reporting performance**, achieving a **10% improvement**.

C. Customer RFM Segmentation || [GitHub]

- Grouped customers into segments (Loyal, Churn Risk, Big Spenders, etc.) using RFM metrics.
- Leveraged Snowflake and Power BI to drive marketing strategy and increase sales trends by 5%.

D. Credit Risk Modeling | [GitHub]

- Built credit scoring models using XGBoost, Random Forest, and Logistic Regression with SMOTE, achieving 97% accuracy.
- Applied SHAP and LIME for interpretability, and evaluated using AUC and KS metrics to reduce the default rate by 10%.

CERTIFICATES

Applied Data Science with Python Specialization - Coursera - Credential Python for Everybody Specialization - Coursera - Credential Tensorflow Advanced Techniques Specialization - Coursera - Credential Data Analyst job-ready Bootcamp - Data Solution 360 - Certificate

ACHIEVEMENTS

- Rising Star Award Orboroi
- 3x Employee of the Month Orboroi
- Full-Time Offer after 6-month internship at DataLytics360

OTHER ACTIVITIES

- Programming Contest Coordinator Organized CSE Fest 2019 at CUET with CUET Computer Club
- Workshop Assistant Supported "Battle of Insights" by Data Solution-360
- Community Contributor Shared data insights and resources via Facebook and LinkedIn

EDUCATION

BSc. in CSE-Chittagong University of Engineering & Technology - CGPA: 3.03 Feb 2017-Aug 2022 Relevant Courses: Data Structures and Algorithms, Machine Learning, Applied Statistics, Database Management etc.

REFERENCES

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