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# Md. Nafiul Islam

Portfolio: https://nafiul-araf.github.io/ GitHub: github.com/nafiul-araf Linkedin: nafiul-araf-50b0b7203

Data Professional skilled in Python, SQL, machine learning, and Power BI. Experienced in delivering data-driven solutions across retail, NGO, and marketing sectors. Recognized with multiple performance awards. Eager to contribute to impactful analytics and data science projects.

## **SKILLS**

**Programming** Python, SQL

**Visualization** Power BI, Excel, Metabase

**Database** MySQL, PostgreSQL, Snowflake, BigQuery

Core Areas Machine Learning, Feature Engineering, Data Modeling, Deep Learning

#### PROFESSIONAL EXPERIENCE

Junior Data Scientist

DataLytics360

Mar 2025 — Present

Banani, Dhaka, Bangladesh

• Built Power BI dashboards for a retail chain, improving data accuracy and manual reporting.

- Developed real-time sales dashboards, reducing manual reporting by 50%.
- Working on AI-based retail solution (search, recommendation, forecasting).

Data Science InternSep 2024 — Feb 2025Data Solution 360Banani, Dhaka, Bangladesh

- Built NGO analytics dashboard using Power BI.
- Hands-on with MySQL, PostgreSQL, data warehousing, DBMS and business analytics projects.
- Delivered multiple portfolio projects (see Portfolio).

Senior Analyst
Orboroi
Jan 2023 — Jun 2024
Uttara, Dhaka, Bangladesh

- Delivered 99% accurate annotations for forestry & medical imaging
- · Supported lead generation and campaign content

## Intern (Academic Industrial Attachment)

Teletalk BD LTD.

**Jan 2022** — **Mar 2022** Gulshan, Dhaka, Bangladesh

- Built CNN model for image classification (human/non-human/misaligned etc.).
- Used transfer learning, data augmentation for improved accuracy.

#### **NOTABLE PROJECTS**

# A. Banking Risk Analysis Solution | [GitHub]

- Built a credit risk system with machine learning and Power BI, reducing high-risk client identification time by 20%.
- Delivered MySQL-integrated insights, boosting loan approval accuracy by 15%.

## **B. Marketing Campaign Optimization** || [GitHub]

- Performed EDA, regression, and hypothesis testing on campaign KPIs, resulting in a 15% increase in conversion rate.
- Used **BigQuery**, Python, and Power BI to visualize and **optimize reporting performance**, achieving a **10% improvement**.

#### C. Customer RFM Segmentation || [GitHub]

- Grouped customers into segments (Loyal, Churn Risk, Big Spenders, etc.) using RFM metrics.
- Leveraged Snowflake and Power BI to drive marketing strategy and increase sales trends by 5%.

## D. Credit Risk Modeling | [GitHub]

- Built credit scoring models using XGBoost, Random Forest, and Logistic Regression with SMOTE, achieving 97% accuracy.
- Applied SHAP and LIME for interpretability, and evaluated using AUC and KS metrics to reduce the default rate by 10%.

# **CERTIFICATES**

Applied Data Science with Python Specialization - Coursera - Credential Python for Everybody Specialization - Coursera - Credential Tensorflow Advanced Techniques Specialization - Coursera - Credential Data Analyst job-ready Bootcamp - Data Solution 360 - Certificate

#### **ACHIEVEMENTS**

- Rising Star Award Orboroi
- 3x Employee of the Month Orboroi
- Full-Time Offer after 6-month internship at DataLytics360

## **OTHER ACTIVITIES**

- Programming Contest Coordinator Organized CSE Fest 2019 at CUET with CUET Computer Club
- Workshop Assistant Supported "Battle of Insights" by Data Solution-360
- Community Contributor Shared data insights and resources via Facebook and LinkedIn

## **EDUCATION**

**BSc. in CSE-***Chittagong University of Engineering & Technology - CGPA: 3.03*Relevant Courses: Data Structures and Algorithms, Machine Learning, Applied Statistics, Database Management etc.

#### REFERENCES

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