Interview Preparation
Networking
Getting a job

Mastering Transferable Skills

Mastering a practical part of general skills

25 min
16:30 - 16:55

Adapting your past work experience

35 min
16:55 - 17:30

Interview simulation over coffee

10 min
17:30 - 17:40

Takeaways

10 min
17:40 - 17:50

My goal is to help you master Transferable skills

Will help you to improve English, & soft skills for an international Hi-Tech career.

Veronika Kosiak

CEO of StopFail

Career Consultant

500+ clients boosted their career

450+ refactored CVs
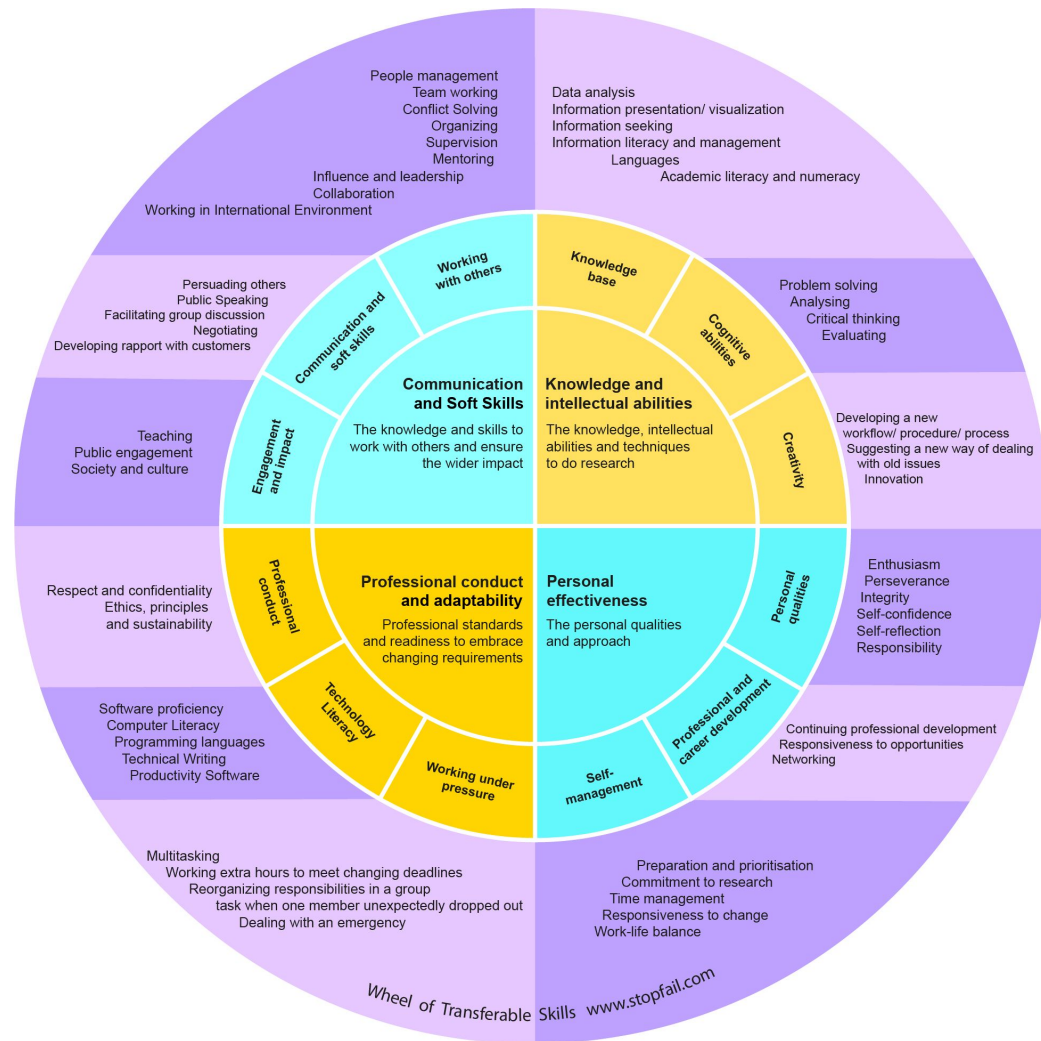
150+ hours of career consultations

Transferable skills

set of general competences acquired from your past work experience, that are beneficial for any further career choice

This is the most expensive slide in this presentation.

You definitely want to save it.

People management
Team working
Conflict Solving
Organizing
Supervision
Mentoring
Influence and leadership
Collaboration
Working in International Environment

Data analysis
Information presentation/ visualization
Information seeking
Information literacy and management
Languages
Academic literacy and numeracy

Persuading others
Public Speaking
Facilitating group discussion
Negotiating
Developing rapport with customers

Problem solving
Analysing
Critical thinking
Evaluating

Working with others

Knowledge base

Communication and soft skills

Cognitive abilities

Communication and Soft Skills
The knowledge and skills to work with others and ensure the wider impact

Knowledge and intellectual abilities
The knowledge, intellectual abilities and techniques to do research

Engagement and impact

Creativity

Teaching
Public engagement
Society and culture

Developing a new workflow/ procedure/ process
Suggesting a new way of dealing with old issues
Innovation

Professional conduct

Personal qualities

Professional conduct and adaptability
Professional standards and readiness to embrace changing requirements

Personal effectiveness
The personal qualities and approach

Respect and confidentiality
Ethics, principles and sustainability

Enthusiasm
Perseverance
Integrity
Self-confidence
Self-reflection
Responsibility

Technology Literacy

Working under pressure

Self-management

Professional and career development

Software proficiency
Computer Literacy
Programming languages
Technical Writing
Productivity Software

Continuing professional development
Responsiveness to opportunities
Networking

Multitasking
Working extra hours to meet changing deadlines
Reorganizing responsibilities in a group task when one member unexpectedly dropped out
Dealing with an emergency

Preparation and prioritisation
Commitment to research
Time management
Responsiveness to change
Work-life balance

Wheel of Transferable Skills   www.stopfail.com

Step 1

Defining relevant transferable skills

What are the top 5 transferable skills a Full Stack Dev needs?

1 **Problem-solving**

2 **Adaptability**

3 **Communication**

4 **Time management**

5 **Collaboration**

Step 2

Realizing when and how transferable skills were used previously

Fix the mess I created in step one.

1. Problem solving

The ability to identify, analyze, and solve complex problems efficiently and creatively.

Write down 2 particular cases when you utilized this skill at your previous work

2. Adaptability

The ability to learn and work with different programming languages, frameworks, and tools.

Write down 2 particular cases when you utilized this skill at your previous work

2

3. Communication

The ability to communicate technical concepts clearly and effectively with team members, stakeholders, and clients.

Write down 2 particular cases when you utilized this skill at your previous work

4. Time management

The ability to manage time effectively to meet project deadlines and deliver high-quality code.

Write down 2 particular cases when you utilized this skill at your previous work

5. Collaboration

The ability to work collaboratively with team members and contribute to the development process in a positive and proactive manner.

Write down 2 particular cases when you utilized this skill at your previous work

2

How do I tell about them?

the algorithm of storytelling
your transferable skills

Hello, I like money

Step 3

Learning about Quality and Quality statements

Fix the mess I created in step one.

Quality + Quantity Statements in your CV

- **Reduced processing time by 25% while increasing profits by 34% in the last quarter.**

- **Took part in designing a microchip that is 23% more reliable than its predecessor.**

- **Operated a multi line phone system and personally handled 130+ calls per day.**

Relevant transferable skills

*Take a photo of this slide

Step 4

Learning how to interpret previously acquired transferable skills

A filmmaker leveraging problem-solving skills

As a filmmaker you must think creatively to solve complex problems that arise during the production process.

As a full stack developer you will apply this skill to identify solutions to technical problems that arise during software development.

Relevant transferable skills
*Take a photo of this slide

A filmmaker leveraging attention to detail

As a filmmaker you must have an eye for detail and ensure that every shot is visually pleasing and consistent with the story.

As a full stack developer you will apply this skill writing clean, concise, and error-free code. The filmmaker's attention to detail could help to catch errors and ensure that code is of high quality.

A bank manager leveraging data analysis

As a bank manager you have to analyze large amounts of financial data to make informed decisions.

As a full stack developer you will this skill could be applied to work on data-heavy projects such as data-driven decision making, financial modeling, and analytics.

A bank clerk leveraging adaptability

As a bank clerk you need to adapt to new banking regulations. You need to quickly understand the new requirements and implement the necessary changes your work processes.

As a full stack developer you need to adapt to changing project requirements. If a project requirement changes midway through development, you need to adapt your code and approach to meet the new requirement.

Step 5

Creating a perfect story: how exactly your specific transferable skills can be applied in a new role

Fix the mess I created in step one.

Utilizing Chat GPT

The prompt will be:

How a (your past job experience) can apply his transferable skill of (name the skill) if he would like to start a job as (a full stack developer)? Give specific example of how (your past job experience) uses (name the skill) and how (a full stack developer) uses (name the skill) in his day-to-day work

Write down 2 transferable skills

2

Rewrite your cases

Use information you got from Chat GPT.

Use Quality + Quantity Statements.

Group photo
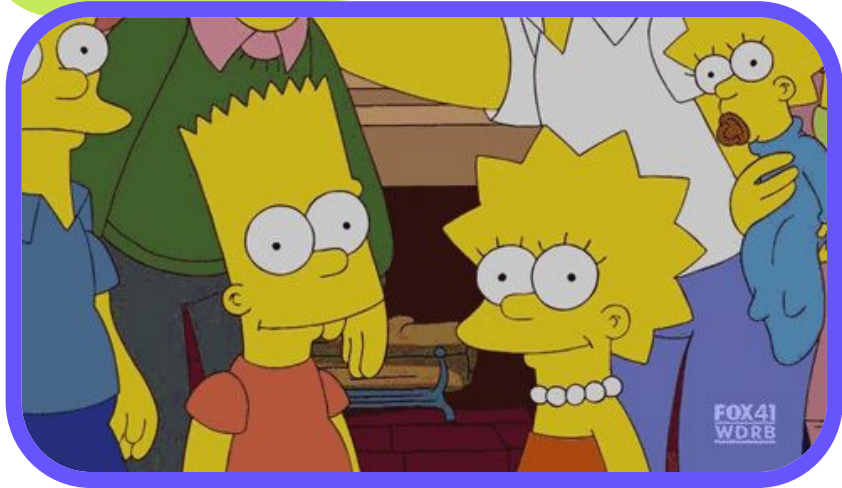
1 Photo

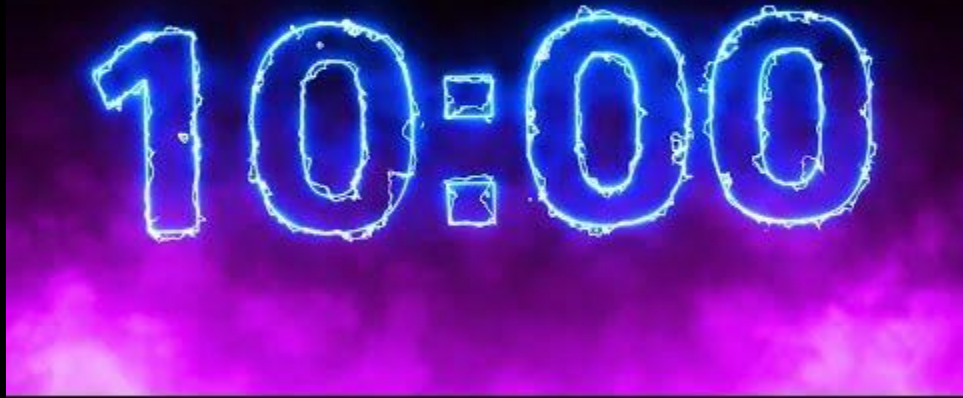**2** Video

→ *You are stunning*

Step 6

Practice makes perfect

Instructions

1 **Find** the least known person in the room and create a pair

2 **Choose** one transferable skill you'd like to pitch

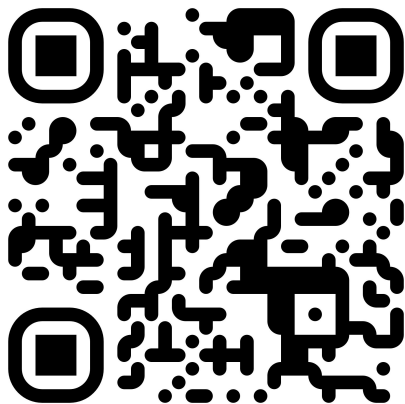**3** **Pitch it.** Remember things you've learnt

Interview

10:00

HOME ASSIGNMENT

1 Pick 5 more Transferable skills

2 Work on your CV to highlight them in a flattering way

3 Make a post on LinkedIn with your insights from this workshop. Use a photo of yours or any slide from our workshop

Learn English

A Free course for the participants of this workshop

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www.stopfail.com

THANK YOU

WHOO-HOO!

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