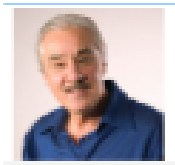
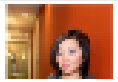
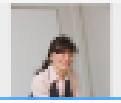
Menu

Sales dashboard

EmployeePhoto	Name	Email	Sales Group	Sales Country	Total Lifetime Sales	Total Sales	Total Sales PY	Total Sales YoY%
	Syed Abbas		NA	NA	$172,524	$172,524		0.00%
	Amy Alberts		NA	NA	$732,078	$732,078	$216,565	238.04%
	Pamela Ansman-Wolfe		North America	United States	$3,325,103	$3,325,103	$2,084,862	59.49%
	Michael Blythe		North America	United States	$9,293,903	$9,293,903	$5,779,017	60.82%
	David Campbell		North America	United States	$3,729,945	$3,729,945	$2,329,039	60.15%
	Jillian Carson		North America	United States	$10,065,804	$10,065,804	$7,138,491	41.01%
Total					**$80,450,597**	**$80,450,597**	**$46,875,763**	**71.63%**

Select a salesperson from the table on the right and click the "Go to sales dashboard" button to see their full sales data.

Select a sales person to enable

Close menu

Sales dashboard

OrderYear
All

Sales Group
All

Sales Country
All

Select a salesperson from the table on the right and click the "Go to sales dashboard" button to see their full sales data.

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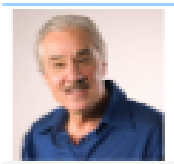	Syed Abbas		NA	NA	$172,524	$172,524		0.00%
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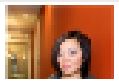	Pamela Ansman-Wolfe		North America	United States	$3,325,103	$3,325,103	$2,084,862	59.49%
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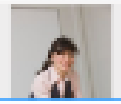	Jillian Carson		North America	United States	$10,065,804	$10,065,804	$7,138,491	41.01%
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Select a sales person to enable

Name
Garrett Vargas

Title
Sales Representative

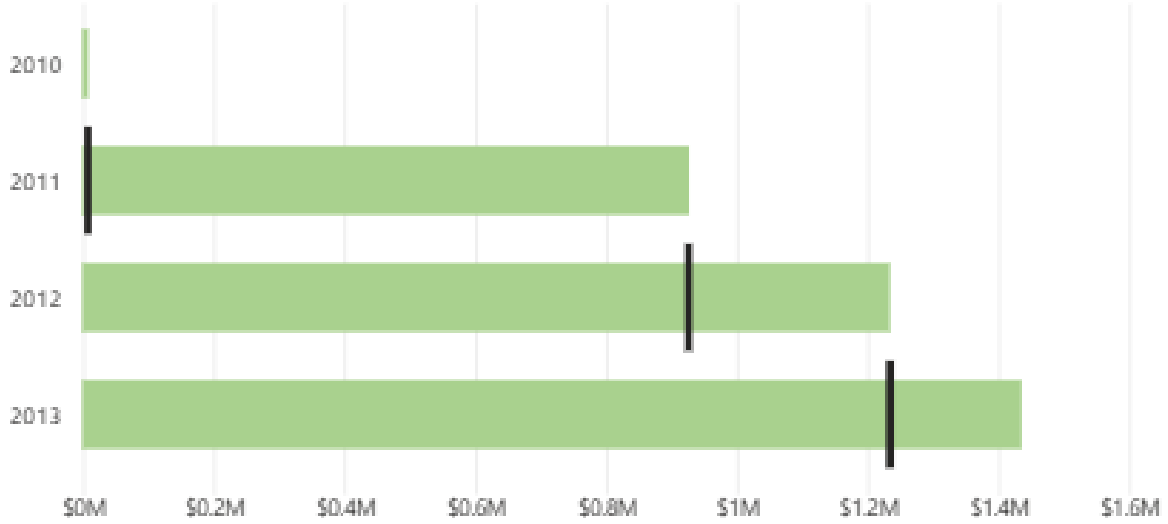
Hired
12/29/2010

Phone
922-555-0165

Sales Region
Canada

Total Lifetime Sales
$4M

What are Garrett 's year-over-year sales?



Yearly Sales Summary

OrderYear	Total Sales	Total Sales PY	Total Sales YoY%	Total Sales YTD
⊞ 2010	$9,109		0.00%	$9,109
⊞ 2011	$927,561	$9,109	10,082.72%	$927,561
⊞ 2012	$1,235,717	$927,561	33.22%	$1,235,717
⊟ 2013	$1,437,060	$1,235,717	16.29%	$1,437,060
Jan	$270,339	$326,526	-17.21%	$270,339
Feb	$176,997	$89,519	97.72%	$447,336
Mar	$13,417	$3,026	343.42%	$460,753
Apr	$203,374	$224,273	-9.32%	$664,127
May	$202,517	$80,727	150.87%	$866,644
Jun	$17,270	$2,853	505.44%	$883,914
Jul	$117,196	$120,067	-2.39%	$1,001,111
Aug	$111,054	$68,721	61.60%	$1,112,164
Total	$3,609,447	$2,172,388	66.15%	$1,437,060

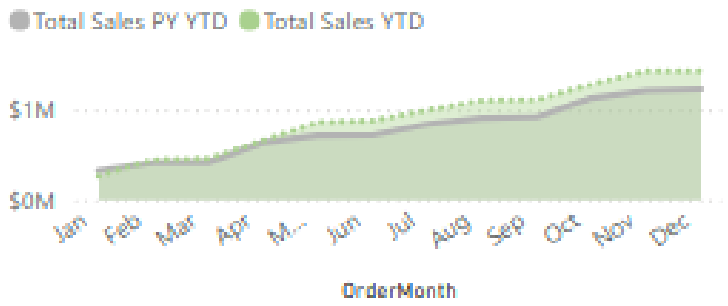
What are Garrett's top-selling products?

Product Category	Total Sales
⊞ Accessories	$41,356
⊟ Bikes	$2,995,552
⊞ Mountain Bikes	$848,444
⊞ Road Bikes	$1,630,625
⊞ Touring Bikes	$516,484
⊞ Clothing	$116,400
Total	$3,609,447

What are Garrett's top-selling regions/resellers?

SalesTerritoryCountry	Total Sales
⊞ Canada	$3,609,447
Total	$3,609,447

What are Garrett's cumulative monthly sales?

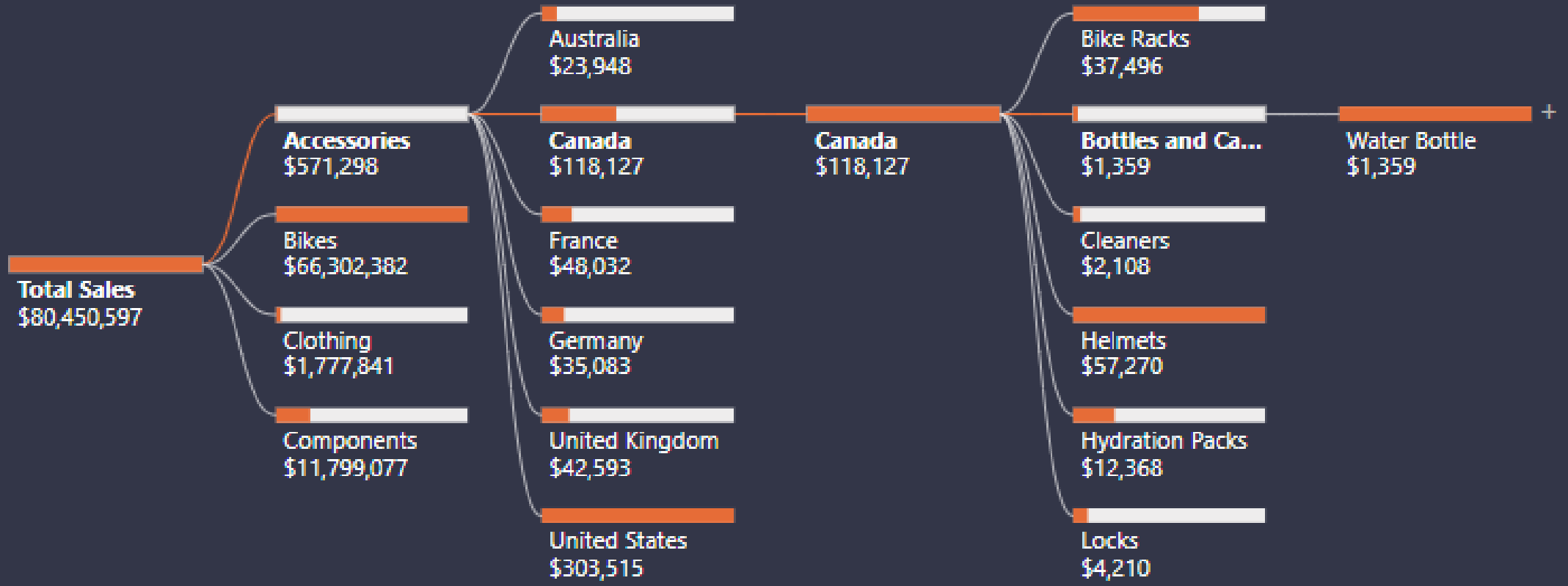


OrderYear

All

Sales decomposition tree

Product Categ... Accessories | SalesTerritory... Canada | SalesTerritory... Canada | Product Subca... Bottles and Cages | Model



OrderYear

All

Key influencers

Key influencers | Top segments

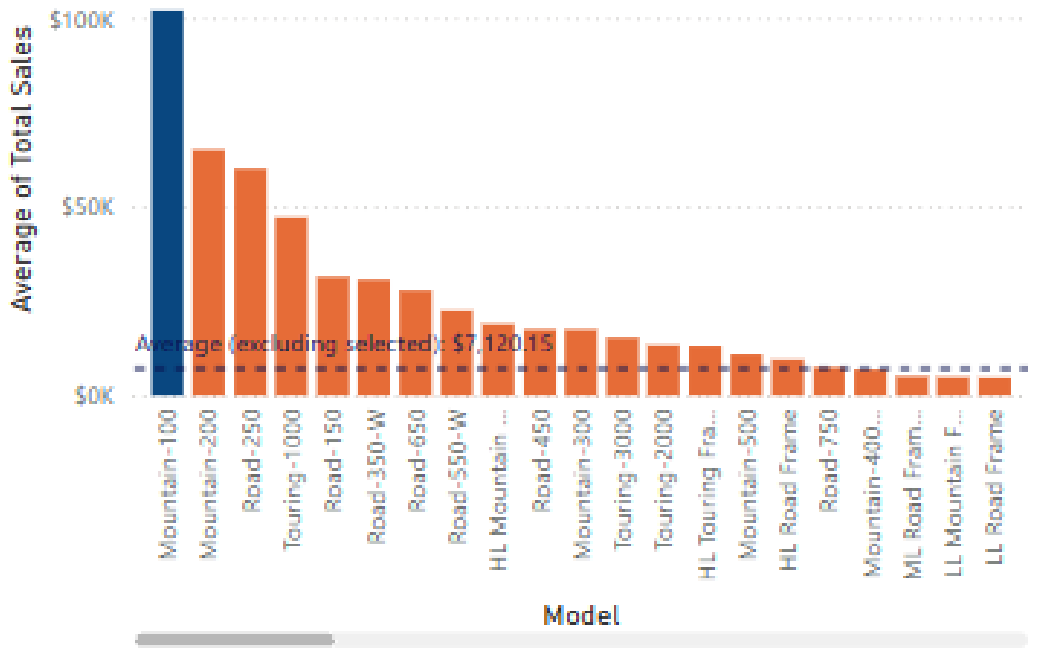
What influences Total Sales to Increase ?

When...

...the average of Total Sales increases by

- Model is Mountain-100 — $99.17K
- Model is Mountain-200 — $59.7K
- Model is Road-250 — $50.57K
- Model is Touring-1000 — $40.43K
- Product Subcategory is Mountain Bikes — $40.11K
- Product Category is Bikes — $31.62K

Total Sales is more likely to increase when Model is Mountain-100 than otherwise (on average).



Only show values that are influencers