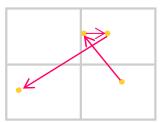
## **Competitive Moves and Signals Diagnosis**



Trace the sequence of competitive moves for A by numbering and plotting A's moves. Do the same for B. Add public announcements. Which were game-changing moves?

## **T-Mobile's Moves**

## Hopeful Cooperative **Opportunistic** Retaliatory

## **AT&T's Moves**

Cooperative	Hopeful
Opportunistic	Retaliatory