



Financial Year  
FY19-20

7/1/2019 6/30/2020

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Last Refresh

Buyer

All

Brand

All

Sales Entry

All

Product Group

All

Factory Group

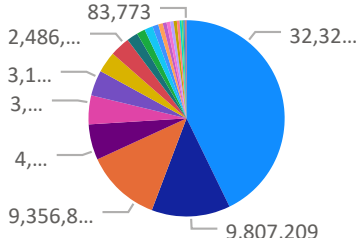
All

Production Locat...

All

76,029,807

ORDER QTY

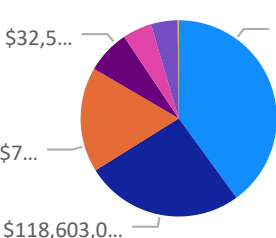


Buyer

- WALMART
- UNIQLO
- TCP
- LEVIS
- AMAZON
- VF
- JCP
- ACADEMY
- TESCO

\$457,970,220

EDL FOB

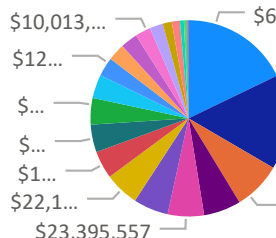


DMM

- Lincoln
- Satyakam
- Udaya
- Anjan
- Kynes
- Mathisha
- Secondar...

\$394,825,383

FTY FOB

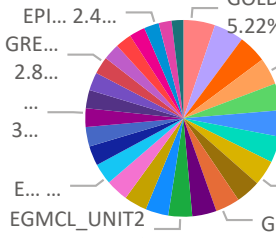


Factory Group

- CIPL
- EGMCL\_U...
- GREEN TE...
- EGMCL\_U...
- EPICVN BH
- Third Dim...
- PGCL
- GREEN TE...
- GREEN TE...

13.79%

EDL Retention %



Factory Group

- GOLDTEX ...
- EGMCL\_U...
- RELIANCE...
- SALIM & ...
- SALIM & ...
- GLOBAL A...
- Laila Style...
- PGCL
- NOBLES...

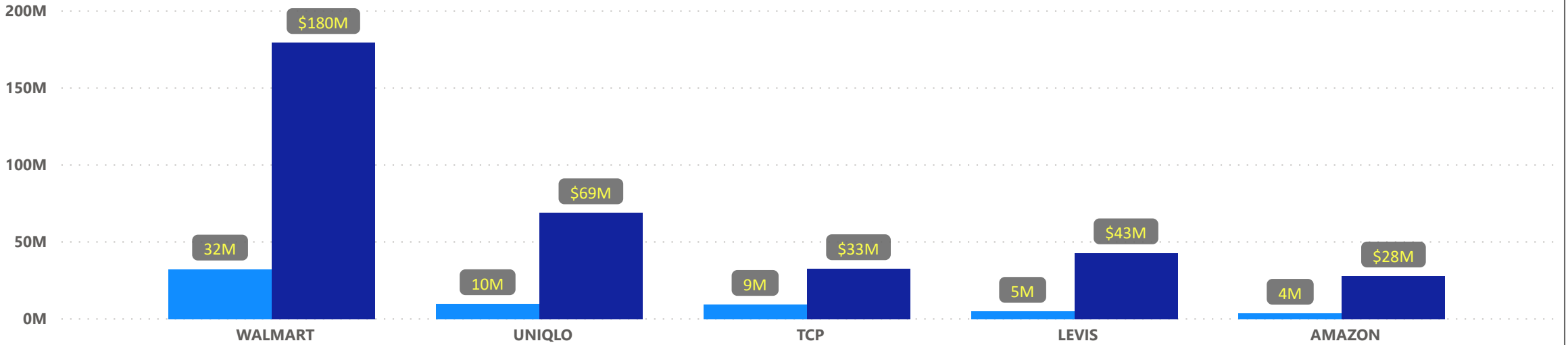
Top 5 Buyer

Bottom 5 Buyer

Comparison

Top 5 Buyer

ORDER QTY EDL-FOB





27 May 2020 6:21:31 PM

Last Refresh

Buyer

All

Brand

All

Sales Entry

All

Product Group

All

Factory Group

All

Production Locat...

All

Order Qty	
Buyer	Order QTY
ACADEMY	2,490,867
AMAZON	3,600,422
BONMARCHE	449,132
BROOKS BROTHERS	204,499
C and A SOURCING LIMITED	404,133
DILLARDS	743,006
DUNNES	1,084,651
ETDSI(BYR)	18,000
FLIPKART	784
H&M	240,273
IN7	353,629
JCP	2,619,303
Total	76,029,807

EDL FOB	
DMM	EDL FOB WISE VALUE
Anjan	\$32,560,214
Kynes	\$21,908,099
Lincoln	\$181,240,441
Mathisha	\$19,949,697
Satyakam	\$118,993,293
Secondary Sales	\$753,447
Udaya	\$82,565,030
Total	\$457,970,220

FTY FOB	
Factory Group	FTY FOB WISE VALUE
BIRDS GARMENTS LTD	\$5,834,240
CIPL	\$72,125,695
DAYA APPAREL EXPORT PVT LTD	\$62,833
EGMCL_UNIT1	\$24,007,181
EGMCL_UNIT2	\$17,050,547
EGMCL_UNIT3	\$60,842,763
EGMCL_UNIT4	\$15,350,794
EGMCL_UNIT5	\$8,575,302
Epic Apparel PLC (Ethiopia)	\$10,013,942
EPICVN XL	\$425,787
EPICVN BH	\$23,425,046
GLOBAL ATTIRE LIMITED	\$12,182,974
Total	\$394,825,383

EDL Retention %	
Factory Group	Retention %
BIRDS GARMENTS LTD	14.61%
CIPL	14.58%
DAYA APPAREL EXPORT PVT LTD	16.19%
EGMCL_UNIT1	15.58%
EGMCL_UNIT2	15.28%
EGMCL_UNIT3	12.56%
EGMCL_UNIT4	13.36%
EGMCL_UNIT5	19.21%
Epic Apparel PLC (Ethiopia)	14.40%
EPICVN XL	9.54%
EPICVN BH	8.29%
GLOBAL ATTIRE LIMITED	16.85%
Total	13.79%

Top 5 Buyer		
Buyer	Order QTY (plot)	Order Value (EDL FOB WISE)
WALMART	32,327,289	\$179,514,969
UNIQLO	9,807,209	\$68,882,948
TCP	9,356,890	\$32,560,214
LEVIS	4,845,632	\$42,881,304
AMAZON	3,600,422	\$27,820,666
Total	59,937,442	\$351,660,100

Bottom 5 Buyer		
Buyer	Order QTY (plot)	Order Value (EDL FOB WISE)
FLIPKART	784	\$4,137
TJ MAX	11,355	\$71,194
WALMART-CAM	14,142	\$67,196
ETDSI(BYR)	18,000	\$127,485
H&M	240,273	\$713,236
Total	284,554	\$983,248

Comparison					
Buyer	Current EDL-FOB Value	Last FY EDL-FOB Value	% VS	Previous Of Last FY EDL-FOB Value	% VS
ACADEMY	\$17,779,115	\$15,455,194	15.%	\$14,644,034	21.4%
AMAZON	\$27,820,666	\$29,531,165	(5.8%)	\$5,578,074	398.8%
ANF					
ARCADIA					
BEAR BOTTOM				\$74,906	(100.%)
BELK					
BENETTON					
BONMARCHE	\$2,752,116	\$5,712,541	(51.8%)	\$4,228,921	(34.9%)
BROOKS BROTHERS	\$3,675,715	\$1,534,782	139.5%		0.%
C and A SOURCING LIMITED	\$4,041,014	\$2,379,539	69.8%	\$3,510,604	15.1%
Total	\$457,970,220	\$446,652,887	2.5%	\$411,093,845	11.4%

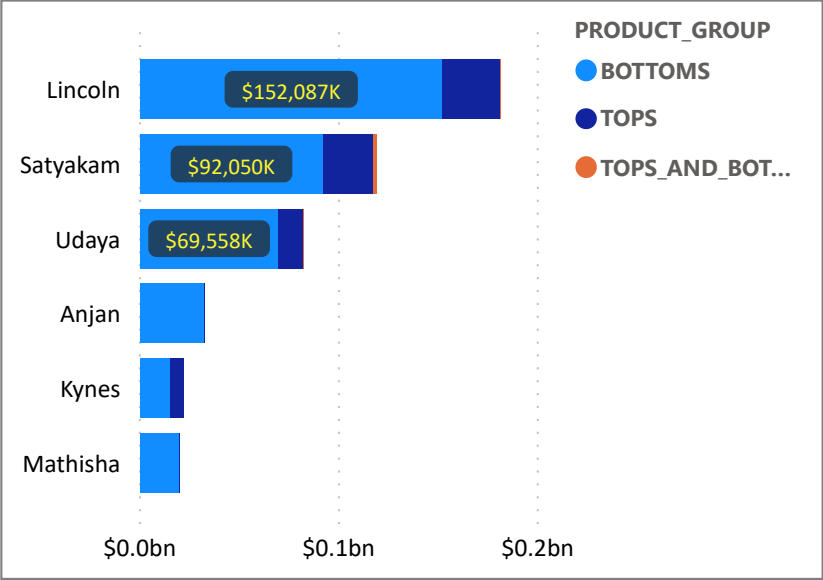




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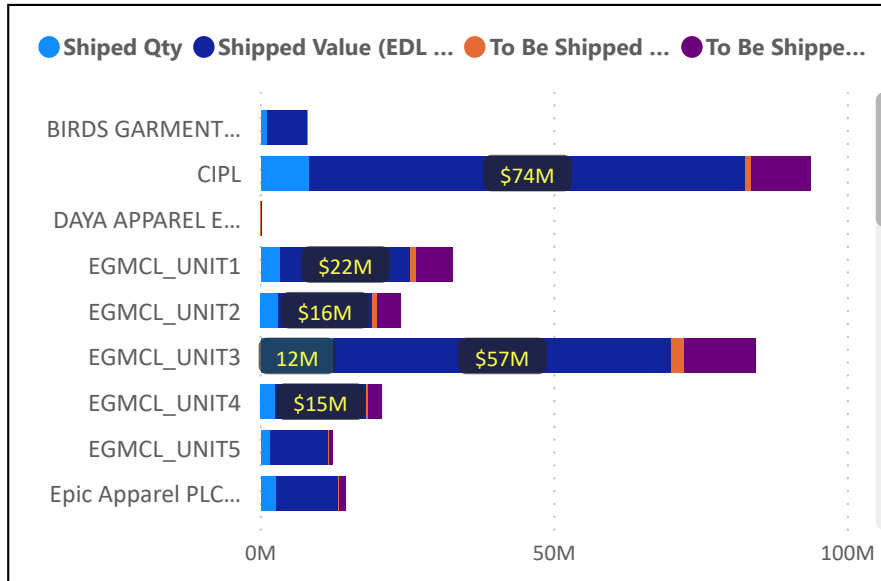
DMM WISE ANALYSIS



DMM	Order Qty (plot)	EDL FOB WISE VALUE	FTY FOB WISE VALUE	Retention%
<div>[-] Anjan</div>	9,356,890	\$32,560,214	\$28,899,573	11.24%
<div>[+] TCP</div>	9,356,890	\$32,560,214	\$28,899,573	11.24%
<div>[-] Kynes</div>	3,060,695	\$21,908,099	\$17,595,906	19.68%
<div>[+] ACADEMY</div>	2,490,867	\$17,779,115	\$14,159,443	20.36%
<div>[+] KOHLs</div>	569,828	\$4,128,984	\$3,436,463	16.77%
<div>[-] Lincoln</div>	32,768,806	\$181,240,441	\$156,687,038	13.55%
<div>[+] FLIPKART</div>	784	\$4,137	\$3,591	13.20%
<div>[+] WALMART</div>	32,327,289	\$179,514,969	\$155,137,211	13.58%
<div>[+] WALMART-CAM</div>	14,142	\$67,196	\$52,150	22.39%
<div>[+] WALMART-CANADA</div>	426,591	\$1,654,139	\$1,494,085	9.68%
<div>[-] Mathisha</div>	3,107,806	\$19,949,697	\$16,339,506	18.10%
<div>[+] JCP</div>	2,619,303	\$16,897,973	\$14,005,375	17.12%
Total	76,029,807	\$457,970,220	\$394,825,383	13.79%

FACTORY WISE ANALYSIS

Buyer	Shiped Qty	Shipped Value (EDL FOB WISE)	To Be Shipped Qty	To Be Shipped Value (EDL FOB WISE)
<div>[-] ACADEMY</div>	2,360,498	\$16,824,519	130,369	\$954,595
EGMCL_UNIT2	523,245	\$3,756,607	48,816	\$343,884
EGMCL_UNITS	618,471	\$3,822,518	40,968	\$291,786
EPICVN XL	24,761	\$194,176	0	\$0
EPICVN BH	154,181	\$1,216,881	0	\$0
GOLDTEX GARMENTS LTD	410,045	\$3,156,906	40,585	\$318,925
GREEN TEXTILE LTD	81,967	\$793,219	0	\$0
PGCL	547,828	\$3,884,211	0	\$0
<div>[-] AMAZON</div>	3,044,295	\$23,482,523	556,127	\$4,338,143
CIPL	6,668	\$51,302	0	\$0
EGMCL_UNITS	337,939	\$2,113,068	8,816	\$61,047
EPICVN XL	30,320	\$248,624	0	\$0
EPICVN BH	1,227,045	\$9,776,725	347,205	\$2,689,332
GLOBAL ATTIRE LIMITED	1,156,137	\$9,037,539	180,305	\$1,460,751
GOLDTEX GARMENTS LTD	61,500	\$700,340	10,001	\$127,012
Total	63,908,731	\$384,879,528	12,121,076	\$73,090,692





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27 May 2020 6:21:31 PM

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All

Sales Entry

All

DMM

All

Product Group

All

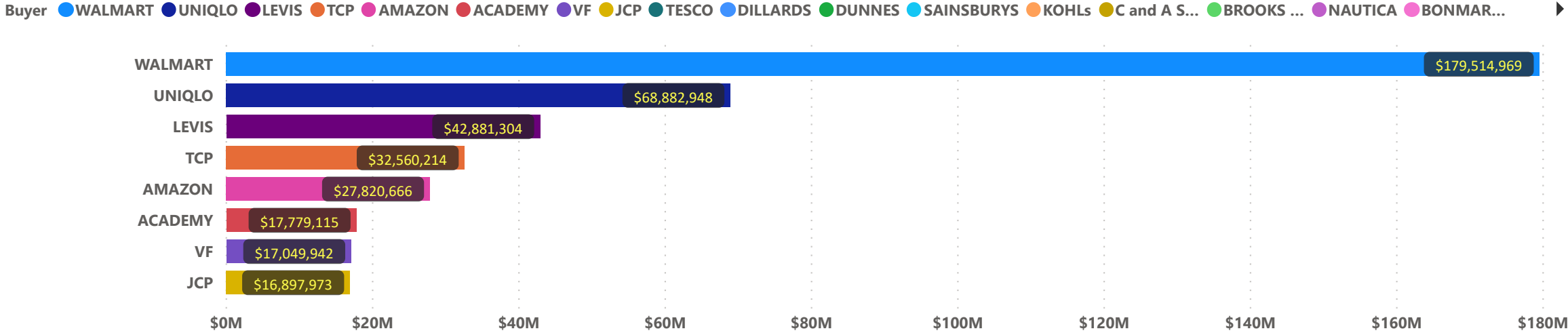
Factory Group

All

Production Locat...

All

EDL-FOB WISE VALUE



Order Details

Buyer	System Ref No	Year	Quarter	Month	File No	Factory Group	Factory	Division	Season	DMM	Brand	PO	Delivery	Shipper
ACADEMY	K01042020-26	2020	Qtr 1	January	GOLD-00198	EPICBD	GOLDTEX GARMENTS LTD	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5590824	18 Dec 2019	FINAL_SH
ACADEMY	K01042020-27	2020	Qtr 1	January	GOLD-00198	EPICBD	GOLDTEX GARMENTS LTD	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5590825	18 Dec 2019	FINAL_SH
ACADEMY	K01072020-39	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488686	17 Feb 2020	FINAL_SH
ACADEMY	K01072020-40	2020	Qtr 1	January	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488680	15 Jan 2020	FINAL_SH
ACADEMY	K01072020-41	2020	Qtr 1	January	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488681	15 Jan 2020	FINAL_SH
ACADEMY	K01072020-43	2020	Qtr 1	January	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488682	15 Jan 2020	FINAL_SH
ACADEMY	K01072020-44	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488687	01 Mar 2020	FINAL_SH
ACADEMY	K01072020-45	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488688	17 Feb 2020	FINAL_SH
ACADEMY	K01072020-46	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488683	26 Feb 2020	FINAL_SH
ACADEMY	K01072020-47	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488684	26 Feb 2020	FINAL_SH
ACADEMY	K01072020-48	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488685	26 Feb 2020	FINAL_SH
ACADEMY	K01072020-49	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488689	07 Mar 2020	FINAL_SH
ACADEMY	K01072020-50	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488690	07 Mar 2020	FINAL_SH
ACADEMY	K01072020-51	2020	Qtr 1	March	PGCL-01592	PGCL	PGCL	WOVEN	SPRING(S1)	Kynes	MAGELLAN	5488691	07 Mar 2020	FINAL_SH

