NAVEED AHMAD

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PROFESSIONAL SUMMARY

Result-driven and customer-focused professional with a proven track record of delivering successful projects and products on time and within budget. Known for cross-functional team leadership, strategic planning, and driving innovation across diverse industries. Adept at optimizing efficiency and achieving organizational goals through a blend of technical expertise and business acumen. Exceptional communication and stakeholder management skills ensure seamless alignment with business objectives and customer needs. Experienced in spearheading complex initiatives, from concept to launch, with a keen eye for detail and a commitment to continuous improvement. Seeking an opportunity to leverage my comprehensive skill set in project and product management to drive growth and deliver exceptional results for a dynamic and forward-thinking organization.

EDUCATION & CERTIFICATIONS

Bachelor of Science in Petroleum Engineering

Louisiana State University, Baton Rouge, LA (2012-2016)

Software Engineering (Certification)

General Assembly (2022-2023)

PROFESSIONAL EXPERIENCE

Sam's Southern Eatery | Shreveport, LA | DEC 2019 - PRESENT BUSINESS DEVELOPMENT SPECIALIST

- Revolutionized operational efficiency by conceptualizing, designing, and implementing a cloud-based bookkeeping software tailored for individual franchisee use. The software, now utilized across 120+ locations, enables real-time tracking of day-to-day operational expenses and revenue, yielding detailed profit/loss statements and calculated costs (food, payroll, etc.).
- Conducted beta-testing and seamless implementation of software, ensuring functionality and user adoption while optimizing operational processes.
- Guided franchisees through all stages of the franchise development process, actively participating in the negotiation and establishment of new locations.
- Played a pivotal role in training new employees and operators, contributing to the growth of the franchise network.
- Coordinated with management to review and negotiate terms for contracts with key vendors and service providers and vigilantly tracking contract requirements, ensuring compliance and fostering positive vendor relationships.
- Orchestrated and executed marketing campaigns to promote new locations and enhance brand visibility.

Basin Pump Down Service | Midland, TX | Nov 2018 - DEC 2019 FIELD ENGINEER-COMPLETIONS

- Led initiatives to optimize well production and streamline project execution through meticulous design and implementation of completions procedures. Actively contributed to establishing Standard Operating Procedures (SOP) for field operations and played a pivotal role as the primary field engineer.
- Designed and implemented completions procedures tailored for various operators, leading to the
 efficient optimization of well production and provided technical expertise during job execution to ensure
 optimal pumping of fluids, proppants, and chemicals.
- Conducted training sessions for all new engineers, facilitating a seamless onboarding process.
- Procured materials, and ensured timely execution of projects, maintaining a focus on safety and efficiency.
- Monitored and controlled project performance to meet agreed-upon quality, cost, and time parameters in a safe and environmentally sound manner.
- Conducted extensive analyses concerning treatment design and procedures, contributing to data-driven decision-making.
- Identified risk factors and ranked the level of threat posed to project's success during technical and location-oriented risk assessments.

FTS International | Shreveport, LA | MAY 2017 - AUG 2018 FIELD ENGINEER-FRAC

- Provided comprehensive technical advice, assessments, and evaluations to clients, ensuring the
 efficient design, development, and operation of well stimulation services and recommended strategic
 design changes where appropriate.
- Monitored injection rates and pressures, ensuring adherence to quality control standards during operations and submitted pre and post-job assessments, evaluations, and recommendations, contributing to detailed analyses of treatment procedures and design processes for the future.
- Coordinated closely with the National Operations Center (NOC) on the design, testing, and implementation of equipment and efficiency enhancement projects, ensuring seamless alignment with national standards and fostering continuous improvement for next generation equipment.
- Tracked inventory of fluids, chemicals, and proppants at the job site, meticulously scheduling deliveries to maintain continuous operational flow.
- Successfully managed multiple projects across diverse formations, including Haynesville, Bossier, Cotton Valley, Marcellus, and Utica formations.
- Provided leadership to a team of up to 12 members, ensuring meticulous adherence to customer specifications and supporting crews effectively.

Halliburton | Odessa, TX | Nov 2016 - May 2017 DOWNHOLE MECHANICAL TECHNICIAN

- Executed precision maintenance on downhole tools, ensuring optimal functionality and adherence to rigorous specifications.
- Assembled and disassembled mud motors to exacting customer specifications, guaranteeing seamless integration into drilling operations.
- Collaborated closely with rig crews and transport/hotshot companies to coordinate the timely and proper delivery of equipment to job sites.
- Demonstrated a commitment to operational continuity by providing 24-hour on-call support for drilling rig crews in the Permian Basin.
- Responded promptly to technical issues, contributing to uninterrupted downhole operations.

SKILLS

| Project Management | Problem Solving | Optimization | Regulatory Compliance | Leadership | Market Analysis | Relationship Management | Data Analytics | Contract Negotiations | Continuous Improvement Initiatives | Result Oriented | Cloud Applications | Communication & Collaboration | Front End Development | Full Stack Software Development | Stakeholder Management | Vendor Management | Business Development | Software Development & Implementation | Cross-Functional Team Leadership | Strategic Planning | Customer Support |

Technical Skills: Microsoft Office Suite, Excel VBA, SAP, DrillSim5, OLGA, CMG, MATLAB, JobPilot, Petrix, FracPro, WellView, KCF, HTML, CSS, JavaScript Libraries and Frameworks, MongoDB, APIs, UI/UX, GitHub, Git and Version Control, Django, PostMan, Python, PostgreSQL, JQuery and Object Oriented Programming