

# Phase 1: Problem Definition and Design Thinking

# Project Proposal: Artisanal E-Commerce Platform on IBM Cloud Foundry

#### **Problem Definition:**

The project is to build an artisanal e-commerce platform using IBM Cloud Foundry. The goal is to connect skilled artisans with a global audience, showcasing their handmade products and providing features like secure shopping carts, payment gateways, and an intuitive checkout process. This involves designing the e-commerce platform, implementing necessary features, and ensuring a seamless user experience.

# **Understanding the Problem:**

#### **Artisanal E-Commerce Platform**

An artisanal e-commerce platform focuses on empowering artisans to sell their unique, handcrafted products online. These artisans often lack access to traditional retail channels and e-commerce platforms. Therefore, building a specialized platform for them is essential to promote their work and enable them to reach a wider customer base.

#### **Key Features**

To achieve the project's goal, several key features need to be implemented:

- **1. Product Listings:** Artisans should be able to create listings for their products, including images, descriptions, pricing, and inventory management.
- **2. User Authentication:** Secure user authentication and authorization mechanisms to ensure privacy and control over the artisan's account.

- **3. Shopping Cart:** A user-friendly shopping cart system that allows customers to add, remove, and review items before making a purchase.
- **4. Payment Gateway:** Integration with a secure payment gateway to process transactions safely and efficiently.
- **5. Checkout Process:** An intuitive and straightforward checkout process, including order review, shipping address, and payment confirmation.
- **6. Search and Filters:** Robust search functionality and filters to help customers find specific artisan products.
- **7. User Reviews and Ratings:** Allow customers to leave reviews and ratings for products they've purchased.
- **8. Admin Panel:** An admin panel for platform administrators to manage artisan accounts, product listings, and overall platform functionality.
- **9. Responsive Design:** Ensuring that the platform is accessible and usable on various devices and screen sizes.

# **Proposed Solution**

To address the problem and implement the required features, we propose the following high-level plan:

#### **Architecture**

The e-commerce platform will be built using IBM Cloud Foundry, a Platform-as-a-Service (PaaS) offering that simplifies application deployment and management. The architecture will consist of the following components:

- **1. Frontend:** A user-friendly web application built using modern frontend technologies like React or Angular.
- **2. Backend:** A robust backend system developed using Node.js, Python, or another suitable technology stack. This will handle user authentication, product management, and order processing.
- **3. Database:** A relational database (e.g., PostgreSQL) to store product listings, user data, and order information.

**4. Payment Gateway Integration:** Integration with a secure payment gateway (e.g., Stripe) to handle transactions.

# **Design Thinking:**

Design Thinking is a creative problem-solving approach that focuses on understanding the needs and preferences of users to design innovative solutions. It involves a series of iterative steps to empathize with users, define the problem, ideate potential solutions, prototype concepts, and test them.

**1. Platform Design:** Design the platform layout with sections for product categories, individual product pages, shopping cart, checkout, and payment.

Designing the layout of the artisanal e-commerce platform is a crucial step in creating a user-friendly and visually appealing website. Here, I'll outline a basic design for the platform's key sections: product categories, individual product pages, shopping cart, checkout, and payment.

# **Platform Layout Design**

- 1. Home Page
  - **Header**: The header should contain the platform's logo, navigation menu, and user login/registration options.
  - Hero Section: A visually engaging section with high-quality images showcasing featured artisan products.
  - **Product Categories**: Display a grid of product categories that users can explore. Each category should have an image and a brief description.
  - Search Bar: Include a prominent search bar for users to find specific products quickly.
  - **Featured Artisans**: Showcase profiles of featured artisans to encourage users to explore their products.
- 2. Product Category Page
  - Category Header: Display the name of the selected category and a breadcrumb navigation trail for easy navigation.

- Product Grid: Arrange product listings in a grid format, including images, titles, prices, and average ratings. Use filters or sorting options for user convenience.
- **Filter Sidebar**: Provide filter options (e.g., price range, ratings, material type) to narrow down product search results.
- **Pagination**: If there are many products in a category, implement pagination to load products in batches.

# 3. Individual Product Page

- Product Details: Display detailed product information, including highresolution images, product name, artisan details, price, and a product description.
- Add to Cart: Include a prominent "Add to Cart" button.
- **Product Reviews**: Allow users to read and leave reviews and ratings for the product.
- **Related Products**: Suggest related products or items frequently bought together.

# 4. Shopping Cart

- **Cart Preview**: Show a summary of items in the cart, including images, product names, quantities, and prices.
- **Edit Cart**: Enable users to adjust quantities, remove items, or continue shopping from the cart page.
- Proceed to Checkout: Include a clear button to take users to the checkout page.

#### 5. Checkout

- **Shipping Information**: Collect user shipping details, including name, address, and contact information.
- **Order Summary**: Display a summary of the order, including product names, quantities, prices, and the total amount.
- Payment Options: Provide various payment options (credit/debit card, PayPal, etc.) and ensure a secure payment process.
- **Promo Code**: If applicable, allow users to enter promo codes for discounts.
- Place Order Button: A prominent button to confirm the order.

# 6. Payment

- **Payment Form**: A secure and user-friendly payment form where users can enter payment details.
- Order Confirmation: Display an order confirmation page with details and a confirmation number.
- **Email Confirmation**: Automatically send an email confirmation to the user with order details and a receipt.

#### **Additional Considerations**

- **Mobile Responsiveness**: Ensure that the platform is fully responsive, providing an optimal user experience on mobile devices.
- **Navigation**: Implement a consistent and intuitive navigation menu throughout the platform.
- **User Accounts**: Allow users to create accounts for a personalized shopping experience and order history.
- **Security**: Prioritize the security of user data and payment information.

#### **Product Showcase:**

Create a database to store product information such as images, descriptions, prices, and categories.

To create a database for storing product information, you can use a relational database management system (RDBMS) like PostgreSQL, MySQL, or SQLite. Below, I'll outline the steps to design a database schema for storing product information, including images, descriptions, prices, and categories.

#### **Database Schema Design**

- 1. Products Table
  - product\_id (Primary Key): A unique identifier for each product.
  - **product\_name**: The name or title of the product.
  - description: A detailed description of the product.
  - price: The price of the product.
  - category\_id (Foreign Key): A reference to the product's category.

- image\_url: A URL or file path to the product's image.
- created\_at: Timestamp indicating when the product was added to the database.
- updated\_at: Timestamp indicating the last update to the product information.

# 2. Categories Table

- category\_id (Primary Key): A unique identifier for each category.
- category\_name: The name of the product category.
- created\_at: Timestamp indicating when the category was added to the database.
- **updated\_at**: Timestamp indicating the last update to the category information.

# **Database Relationships**

The category\_id in the Products table serves as a foreign key that
references the category\_id in the Categories table. This establishes a oneto-many relationship, where one category can have multiple products
associated with it.

# **Database Operations**

With this database schema in place, you can perform various operations to manage product information, including:

Insertion: Add new products and categories to the database.

Retrieval: Retrieve product information by querying the database based on criteria such as category or product name.

Updates: Modify product or category information as needed.

Deletion: Remove products or categories from the database.

Additionally, you can implement data validation and constraints to ensure data integrity and security within the database.:

#### **User Authentication:**

Implement user registration and authentication features to enable artisans and customers to access the platform.

Implementing user registration and authentication features is crucial for the security and functionality of your artisanal e-commerce platform. Below, I'll outline the steps and components involved in setting up user registration and authentication.

# **User Authentication Components**

- 1. **User Database**: You'll need a database to store user information securely. This can include tables for user profiles, credentials, and roles.
- 2. **Registration Page**: A web page where users can create an account by providing their details.
- 3. **Login Page**: A login form for users to enter their credentials and access their accounts.
- 4. **Session Management**: Mechanisms to create and manage user sessions after successful login.
- 5. **Password Security**: Safeguard user passwords by hashing and salting them before storage.
- 6. **User Roles**: Assign roles (e.g., artisan or customer) to users to determine their access and permissions.

#### **Steps to Implement User Authentication**

1. Database Setup

Create tables in your database to store user information. At a minimum, you'll typically have a **Users** table with columns such as **user\_id**, **username**, **email**, **password\_hash**, and **user\_role**.

#### 2. Registration Page

- Build a user-friendly registration form with fields like username, email, password, and user role (artisan or customer).
- Validate user inputs on the client-side and server-side to ensure data integrity.
- Implement CAPTCHA or anti-bot measures to prevent spam registrations.

# 3. Password Management

- Hash and salt user passwords before storing them in the database. Use a strong cryptographic hash function (e.g., bcrypt).
- Implement password recovery and reset mechanisms.

# 4. Login Page

- Create a login form where users can enter their credentials (username/email and password).
- Implement server-side validation and authentication logic.
- Set up sessions or JWT (JSON Web Tokens) for managing user sessions.

#### 5. User Roles

- Determine the access and permissions for artisans and customers based on their roles.
- Implement role-based access control (RBAC) to restrict certain features or pages to specific user roles.

#### Authentication Middleware

- Implement middleware functions to check if a user is authenticated before allowing access to protected routes.
- Handle scenarios like expired sessions or revoked tokens.

#### 7. User Profile

- Allow users to update their profile information (e.g., change password, update email).
- Artisans may have additional profile details like a bio and product listings.

#### 8. Logging and Monitoring

- Implement logging mechanisms to record authentication and security-related events.
- Set up monitoring to detect suspicious activities (e.g., failed login attempts).

#### 9. Security Considerations

- Protect against common web vulnerabilities like SQL injection and cross-site scripting (XSS).
- Implement rate limiting to prevent brute-force attacks.

 Keep software libraries and dependencies up-to-date to address security vulnerabilities.

#### 10. Testing

- Thoroughly test the registration and authentication flows to ensure they work as expected.
- Conduct security testing (e.g., penetration testing) to identify and address vulnerabilities.

# 11. User Experience

- Ensure a smooth and user-friendly registration and login process with clear error messages.
- Implement password strength requirements and provide guidance to users.

# 12. Compliance

• Ensure compliance with data protection and privacy regulations (e.g., GDPR) by handling user data responsibly.

#### 13. Documentation

 Document the authentication and registration process for future reference and maintenance.

# **Shopping Cart and Checkout:**

Design and develop the shopping cart functionality and a smooth checkout process.

Designing and developing the shopping cart functionality and a seamless checkout process is crucial for a successful e-commerce platform. Below, I'll outline the key components and steps involved in creating a shopping cart and checkout system.

#### **Shopping Cart Functionality**

# 1. Shopping Cart Page

• **Display Cart Contents**: Show a list of items in the cart, including product names, quantities, prices, and a subtotal for each item.

- Allow Quantity Adjustment: Enable users to change the quantity of items or remove items from the cart.
- **Update Cart**: Include a button to update the cart when users change quantities.
- Calculate Total: Display the total cost of all items in the cart.

#### 2. Add to Cart

- **Product Pages**: Add an "Add to Cart" button on individual product pages to add products to the cart.
- **Confirmation**: Provide feedback when an item is successfully added to the cart.

#### 3. Cart Persistence

- **User Sessions**: Store the cart contents in the user's session to persist it across pages and visits.
- **Guest Carts**: Allow non-registered users to add items to a temporary cart (cookie-based) that can be converted to a registered user's cart upon login or registration.

#### **Checkout Process**

#### 4. User Authentication

- Login or Guest Checkout: Allow users to log in or proceed as guests.
- Cart Association: If a guest user has items in their cart, associate those items with their account upon login or registration.

# 5. Shipping Information

- **Shipping Address**: Collect the user's shipping address, including name, street address, city, state, postal code, and country.
- **Billing Address**: If different from the shipping address, collect billing information.

#### 6. Order Summary

- **Review Cart**: Show a summary of the cart contents, including product names, quantities, and prices.
- Shipping Costs: Calculate and display shipping costs based on the shipping address.

• **Promo Codes**: Allow users to enter promo codes for discounts.

#### 7. Payment Information

- Payment Methods: Offer various payment methods (credit/debit card, PayPal, etc.).
- Secure Payment: Implement secure payment processing with encryption.
- Order Total: Display the final order total, including shipping and any discounts.

#### 8. Order Confirmation

- Confirmation Page: Show an order confirmation page with details such as order number, items purchased, shipping address, and payment information.
- **Email Confirmation**: Send an email confirmation to the user with order details and a receipt.

# 9. Inventory Management

- Inventory Tracking: Ensure that product quantities are updated upon order placement to prevent overselling.
- **Reserve Items**: Reserve items in the cart for a limited time to give users a chance to complete the purchase.

# 10. Error Handling

- **Validation**: Implement validation to catch errors in user inputs.
- Error Messages: Provide clear error messages and guidance on how to resolve issues.

#### 11. Order History

• User Accounts: If users have accounts, save order history for reference.

# 12. Security and Compliance

- **Data Security**: Ensure the security of user data and payment information.
- **Compliance**: Comply with data protection and privacy regulations (e.g., GDPR).

#### 13. Testing

• **Thorough Testing**: Test the entire checkout process, including edge cases and error scenarios.

 Load Testing: Simulate heavy traffic to ensure the platform can handle peak loads.

#### 14. Mobile Responsiveness

 Mobile-Friendly: Ensure that the entire checkout process is optimized for mobile devices.

#### 15. Documentation

- **Internal Documentation**: Document the codebase and the checkout process for future maintenance.
- **User Guidance**: Provide user documentation or guidance on how to complete the checkout process.

# **Payment Integration:**

Integrate secure payment gateways to facilitate transactions.

Integrating secure payment gateways is a critical component of any e-commerce platform. Payment gateways facilitate the secure processing of transactions, ensuring that customer data and financial information are protected. Below, I'll outline the steps to integrate secure payment gateways into your artisanal e-commerce platform.

#### 1. Choose a Payment Gateway

Select a reliable and secure payment gateway provider that suits your needs. Common options include Stripe, PayPal, Square, Braintree, and Authorize.Net. Consider factors such as transaction fees, supported payment methods, and ease of integration.

#### 2. Set Up an Account

Create an account with the chosen payment gateway provider. During this process, you'll need to provide business information and bank account details for fund transfers.

#### 3. API Integration

Most payment gateway providers offer APIs and SDKs that allow you to integrate their services into your platform. Here's how to proceed:

 Developer Documentation: Review the provider's developer documentation thoroughly to understand the integration requirements and options.

- Sandbox/Test Environment: Create a sandbox or test environment provided by the gateway to test payment flows without processing real transactions.
   This is essential for debugging and testing.
- **Integration Code**: Integrate the payment gateway's API into your platform. This typically involves adding code for initializing the gateway, processing payments, and handling responses.

# 4. Secure Handling of Payment Data

Ensure the security of payment data by following best practices:

- **Encryption**: Use SSL/TLS encryption to secure data transmission between the user's browser and your server.
- **Tokenization**: Implement tokenization to replace sensitive payment data with secure tokens. Store these tokens instead of actual card numbers.
- **PCI DSS Compliance**: Comply with Payment Card Industry Data Security Standard (PCI DSS) requirements if you handle payment data directly. Many payment gateways offer PCI compliance solutions.

# 5. Payment Flow

Design a smooth payment flow for your users:

- **Checkout Page**: On the checkout page, present users with payment options and fields for entering payment details.
- **Confirmation Page**: After payment processing, display a confirmation page with order details.

# 6. Error Handling

Implement robust error handling to manage various scenarios:

- Validation Errors: Check for validation errors in user input on the checkout page.
- **Payment Errors**: Handle payment failures and provide clear error messages to users.

#### 7. Testing

Thoroughly test the payment integration:

• **Test Transactions**: Use the sandbox environment to simulate test transactions for different scenarios (e.g., successful payments, declined payments, chargebacks).

• **Functional Testing**: Test all aspects of the payment flow, including validation, error handling, and order confirmation.

#### 8. Go Live

Once you're confident in the payment integration and have thoroughly tested it, switch to the live environment to process real transactions. Ensure that your platform is configured to use the production API credentials provided by the gateway.

# 9. Monitoring and Maintenance

Regularly monitor payment transactions for issues, and keep your payment gateway integration up to date with any changes or updates from the provider.

#### 10. Documentation

Document the payment integration process and any troubleshooting steps for future reference.

#### **User Experience:**

Focus on providing an intuitive and visually appealing user experience for both artisans and customers.

Creating an intuitive and visually appealing user experience (UX) is essential for the success of your artisanal e-commerce platform. A well-designed UX not only attracts and retains users but also enhances their satisfaction. Here are key considerations to achieve this:

#### 1. User-Centered Design

- **User Research**: Understand the needs, preferences, and pain points of artisans and customers through surveys, interviews, and usability testing.
- User Personas: Create user personas to represent the typical artisans and customers who will use the platform. This helps in designing with specific user needs in mind.

#### 2. Responsive Design

 Ensure that your platform is fully responsive, providing an optimal user experience on various devices and screen sizes (desktops, tablets, smartphones).

#### 3. Clear Navigation

- Implement an intuitive and organized navigation menu that allows users to easily find products, categories, and essential features.
- Use breadcrumb trails to show users their location within the platform and help them navigate back to previous pages.

# 4. Visually Appealing Design

- Use a clean and visually appealing design with a consistent color scheme, typography, and branding elements.
- Utilize high-quality images to showcase products and artisans' work effectively.

# 5. Streamlined Registration and Onboarding

- Simplify the registration process for artisans and customers, asking only for necessary information.
- Provide a guided onboarding process that helps users set up their profiles and understand how to use the platform.

# **6. Product Discovery**

- Implement powerful search functionality with filters (e.g., by category, price range, ratings) to help customers find products efficiently.
- Use recommendation algorithms to suggest relevant products to users based on their browsing and purchase history.

#### 7. Product Presentation

- Design visually appealing product listings with high-quality images and concise, informative descriptions.
- Include user reviews and ratings to build trust and help customers make informed decisions.

# 8. Shopping Cart and Checkout

- Make the shopping cart easily accessible and visible to users throughout their browsing experience.
- Simplify the checkout process, requiring only essential information and steps to complete a purchase.

#### 9. User Feedback and Reviews

 Encourage users to leave feedback and reviews, and provide a platform for artisans to respond to customer inquiries and comments. • Use feedback to continuously improve the platform's user experience.

# 10. User Support

- Offer customer support channels, such as live chat, email, or a dedicated support page, to assist users with any issues or questions.
- Provide a comprehensive FAQ section to address common user queries.

# 11. Performance Optimization

- Optimize page loading times to ensure a smooth and responsive user experience.
- Minimize the use of large media files or unnecessary scripts that could slow down the platform.

# 12. Accessibility

- Ensure that the platform is accessible to users with disabilities by following web accessibility guidelines (e.g., WCAG).
- Implement alt text for images, keyboard navigation, and other accessibility features.

# 13. A/B Testing

- Conduct A/B testing to compare different design and user experience elements to determine which ones work best for your audience.
- Use analytics to track user behavior and make data-driven design decisions.

#### 14. Feedback Loops

- Create mechanisms for users to provide feedback directly through the platform.
- Act on user feedback to continuously improve the user experience.

# 15. Training and Documentation

• Provide clear and concise documentation and tutorials for both artisans and customers to learn how to use the platform effectively.