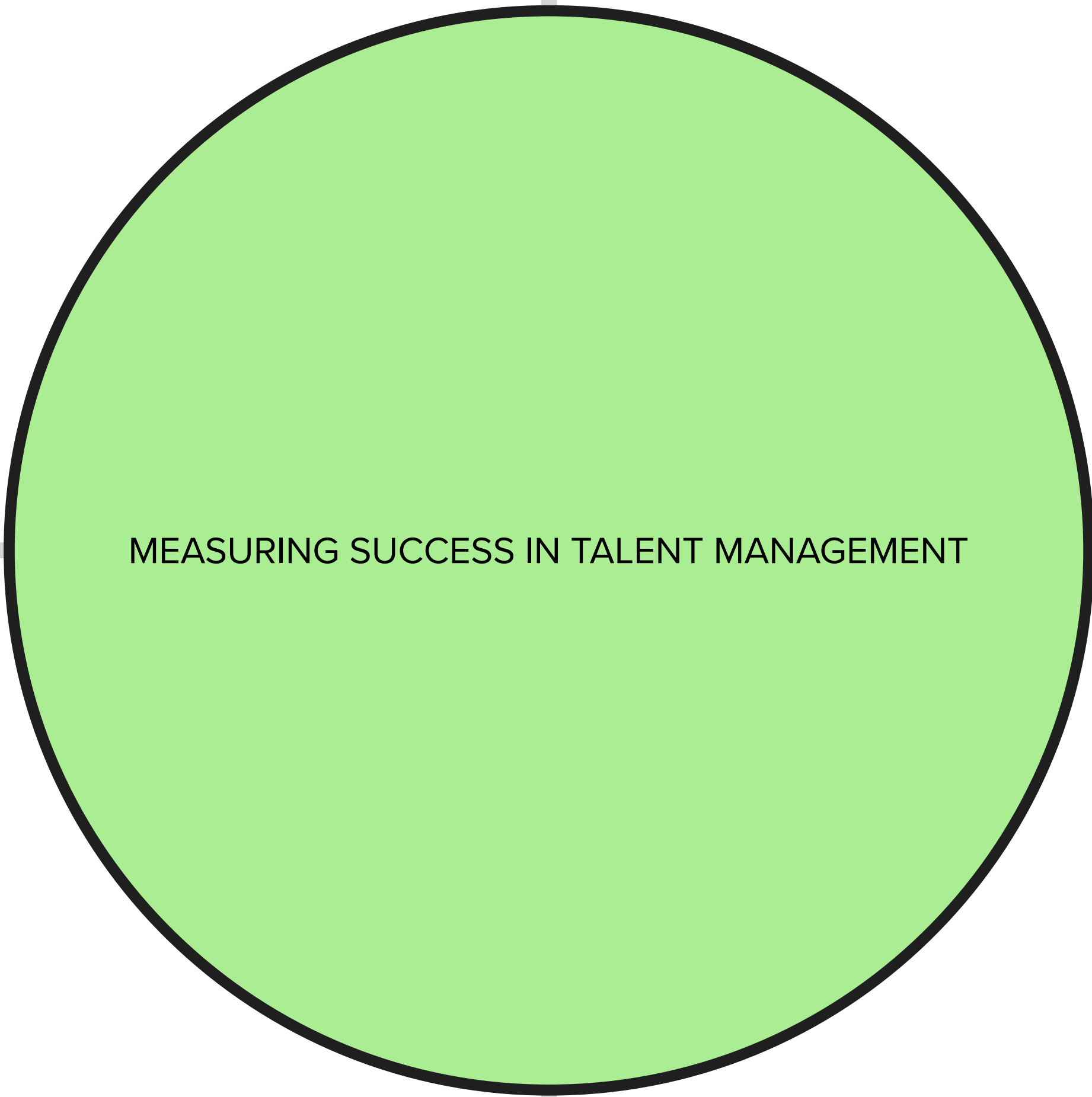




Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?



guiding

communication

learning & growth

Hard working

Motivation

Team work

planning

Multiple Ideas

decision

contribution

happiness

improving talent



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?