

#### KEY INFORMATION MEMORANDUM

# BNP PARIBAS GOVERNMENT SECURITIES FUND (An open-ended debt Scheme)

# This product is suitable for investors who are seeking\*:

- Capital appreciation and regular income in long term.
- Investments in portfolio of government securities.

## **Riskometer for the Scheme**



Investors understand that their principal will be at moderately low risk

Continuous Offer for Units at NAV based prices

Sponsor : BNP Paribas Investment Partners Asia Limited

Registered Office: 30/F, Three Exchange Square, 8

Connaught Place, Central, Hong Kong.

Name of Mutual Fund : BNP Paribas Mutual Fund

(Mutual Fund)

Name of Asset Management: B

Company (AMC)

BNP Paribas Asset Management India Private Limited

(CIN: U65991MH2003PTC142972)

Name of Trustee Company: BNP Paribas Trustee India Private Limited

(Trustee)

(CIN: U65991MH2003PTC142971)

Addresses of the entities : BNP Paribas House, 1, North Avenue,

Maker Maxity, Bandra Kurla Complex, Bandra (E), Mumbai – 400051. India

Website of the entity : www.bnpparibasmf.in

This Key Information Memorandum (KIM) sets forth the information, which a prospective investor ought to know before investing. For further details of the scheme/Mutual Fund, due diligence certificate by the AMC, Key Personnel, investors' rights & services, risk factors, penalties & pending litigations etc. investors should, before investment, refer to the Scheme Information Document and Statement of Additional Information available free of cost at any of the Investor Service Centres or distributors or from the website www.bnpparibasmf.in.

The Scheme particulars have been prepared in accordance with Securities and Exchange Board of India (Mutual Funds) Regulations 1996 (SEBI (MF) Regulations), as amended till date, and filed with Securities and Exchange Board of India (SEBI). The units being offered for public subscription have not been approved or disapproved by SEBI, nor has SEBI certified the accuracy or adequacy of this KIM.

This KIM is dated April 28, 2016.

<sup>\*</sup>Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



Name of	the	<b>BNP Paribas Government Securities Fund</b>	(BNPPGSF)	)			
Scheme Of Scheme	the	An open-ended debt scheme.					
Date of Incept	tion	April 30, 2013					
Investment objective		The objective of the scheme is to seek to ge by investing in a portfolio of government see					
		Central & State Government.	cultures of va	iious iiiucuiici	ies issued by		
		However, there can be no assurance that the will be realized. The Scheme does not guaran		5	the Scheme		
Asset Alloca	tion	The asset allocation of the scheme under norm	nal circumsta	nces would be	e:		
Pattern		Type of Instruments	Minimum	Maximum			
			Allocation	Allocation	Risk Profile		
			(% of Net Assets)	(% of Net Assets)	Prome		
		Government Securities issued by Central /	65	100	Low to		
		State government and Treasury Bills			Medium		
		Reverse repos in Government Securities	0	35	Low		
		and CBLO. Units of liquid funds and units					
		of schemes predominantly investing in Government Securities					
			<u>l</u> vernment sec	urities treas	ury hills and		
		The cumulative gross exposure through government securities, treasury bills and derivatives will not exceed 100% of the net assets of the scheme.  The investments in units of liquid funds and units of schemes predominantly					
		investing in Government Securities shall not exceed 5% of the net assets of the					
		scheme. The scheme will not invest in securitised debt. Exposure to debt derivative instruments shall not be more than 30% of the net assets and shall be used only for					
		hedging and portfolio balancing. The schen					
		including foreign securitised debt. The sch			_		
		related securities and foreign equity securities					
		will not indulge in short selling and securities					
		It may be noted that AMC has to adhere to					
		the SID under normal circumstances. The m		_	_		
		up to 10. Accordingly, such higher portfolio movements up or down in debt and money n					
		large movements in the valuation of portfoli					
		dynamic duration management can thus be substantial.					
Investment		The scheme will invest in Government		•			
Strategy		Government, repos / reverse repos in Central / State Government Securities as may					
		be permitted by RBI. The fund management team will take an active view of the interest rate environment by keeping a close watch on various parameters of the					
		interest rate environment by keeping a close watch on various parameters of the Indian economy like, Government's borrowing program, level of liquidity in the					
		banking system, inflation levels and overall macro economic growth of the country.					
		It will take into account the various variables affecting the interest rate scenario,					
		relative valuation of the securities, quality					
		instruments and liquidity of the securities.			-		
		primarily in government securities and can employ active duration strategy the					
			portfolio turnover can be higher relative to other debt strategies. Interest rate movements in the Indian debt markets can be volatile leading to the possibility of				
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large price movements up or down in debt and money market securities and thereby to possibly large movements in the valuation of Portfolios. The risk of loss on account of such active and dynamic management can thus be substantial. The extent of change in price shall depend on the tenor to maturity, coupon, liquidity, and the extent of fall or rise in interest rates. The AMC will endeavour to meet the investment objective of scheme while maintaining a balance between safety, liquidity and return on investment.

## Risk Profile of the scheme

Mutual Fund units involve investment risks including the possible loss of principal. Please read the SID carefully for details on risk factors before investment.

#### **Standard Risk Factors**

- Investments in mutual fund units involves investment risks such as market risk, credit & default risk, liquidity risk, trading volumes, settlement risk, including the possible loss of principal.
- As the price/ value/ interest rates of the securities in which the scheme invests fluctuate, the value of your investment in the scheme may go up or down. The various factors which impact the value of the scheme's investments include, but are not limited to, fluctuations in the stock markets, bond markets, fluctuations in interest rates, prevailing political and economic environment, changes in government policy, factors specific to the companies and issuer of the securities, tax laws, liquidity of the underlying instruments, settlement periods, trading volumes etc.
- Past performance of the Sponsor/ AMC/ Mutual Fund does not guarantee future performance of the scheme.
- BNP Paribas Government Securities Fund is the name of the scheme and does not in any manner indicate either the quality of the scheme or its future prospects and returns.
- The sponsor / associates are not responsible or liable for any loss resulting from the operation of the scheme beyond the initial contribution of ₹ 1,00,000/- (Rupees One lakh only) to the corpus of the Mutual Fund made by it towards setting up the Fund.
- The present scheme is not a guaranteed or assured return scheme.

## **Scheme Specific Risk Factors:**

**Market Risk:** All mutual funds and securities investments are subject to market risk and there can be no assurance / guarantee that the scheme's objectives will be achieved. The securities that the scheme invests in would be exposed to price changes on a day-to-day basis. These price changes may occur due to instrument-specific factors as well as general macroeconomic conditions.

Markets are volatile and can decline significantly in response to adverse issuer, political, regulatory, market or economic developments. The scheme may be subject to price volatility due to factors such as interest sensitivity, market perception, and creditworthiness of issuer and market liquidity.

Different parts of the market can react differently to these developments. The value of an individual security or particular type of security can be more volatile than the market as a whole and can perform differently from the value of the market as a whole.

#### **Concentration Risk:**

The scheme may pursue only a limited degree of diversification. It may invest a greater proportion of assets in the securities of very few issuers (within the limits



permitted by regulation) or be concentrated on a few market sectors. This could have implications on the performance of the scheme. The scheme may be more sensitive to economic, business, political or other changes and this may lead to sizeable fluctuation in the Net Asset Value of the scheme.

### Risks associated with investing in fixed income securities:

### - Credit and Counterparty risk:

Credit risk or default risk refers to the risk that an issuer of a fixed income security may default (i.e., will be unable to make timely principal and interest payments on the security or honor its contractual obligations).

Counterparty risk refers to the counterparty's inability to honor its commitments (payment, delivery, repayment, etc.) and to risk of default. This risk relates to the quality of the counterparty to which the scheme has exposures. Losses can occur in particular for the settlement/delivery of financial instruments or the conclusion of financial derivatives contracts. The value of a fixed income security will fluctuate depending upon the changes in the perceived level of credit and counterparty risk as well as any actual event of default. If the credit rating of an issue, issuer or counterparty is downgraded this may cause the value of the related debt securities in which the scheme has invested to fall.

The severity of the risk varies depending on the quality of the securities in the scheme. To the extent that the scheme invests in high-yield bonds, this presents a higher than average risk. There are different types of debentures available in the market. Some of them could be more risky. Lower-quality debt securities and certain types of securities involve greater risk of default or price changes due to changes in the credit quality of the issuer. They are not in the first rank of debts in case of default. The value of lower-quality debt securities and certain types of other securities can be more volatile due to increased sensitivity to adverse issuer, political, regulatory, market or economic developments.

### - Liquidity Risk:

The liquidity of the scheme's investment is inherently restricted by trading volumes in the securities in which the scheme invests.

A lower level of liquidity affecting an individual security or an entire market at the same time, may have an adverse bearing on the value of the scheme's assets. More importantly, this may affect the Fund's ability to sell particular securities quickly enough to minimise impact cost, as and when necessary to meet requirements of liquidity or to sell securities in response to triggers such as a specific economic /corporate event. Trading volumes, settlement periods and transfer procedures may restrict the liquidity of a few or all of the investments and may affect the liquidity of the investments of the scheme.

The scheme may be unable to implement purchase or sale decisions when the markets turn illiquid, missing some investment opportunities or limiting ability to face redemptions. The lack of liquidity could also lead to the risk that the sale price of a security could be substantially lower than the fair value of the security.

Treatment and disposal of illiquid securities/NPAs: Such securities will be valued in good faith in accordance with the Valuation Policy. Further SEBI Regulations / provisions (vide SEBI Circular - MFD/CIR/05/432/2002 dated June 20, 2002) shall apply for such securities. Accordingly any amount realized by the mutual fund after the winding up of the schemes from such NPAs and illiquid securities, if substantial and realized within two years shall be distributed back to the investors. In case the amount is not substantial or it is realized after two years, it may be transferred to the



Investor Education Fund maintained as specified in SEBI circular MFD/CIR/9/120/2000 dated November 24, 2000. The decision as to the determination of substantial amount shall be taken by the Trustees of Mutual Fund after considering the relevant factors.

#### - Interest Rate Risk & Re-investment Risk:

The value of an investment may be affected by interest rate fluctuations. Interest rates may be influenced by several elements or events, such as monetary policy, the discount rate, inflation, etc. The value of debt and fixed income securities held by the Scheme generally will vary inversely with the changes in prevailing interest rates. In general, price of debt and fixed income securities go up when interest rates fall, and vice versa. Securities of any issuer that has higher duration could be more risky in terms of price movements relative to those with lower duration. Thus any impact of interest rate changes would be higher on securities with higher duration irrespective of the status of the issuer of the security. The investments made by the Scheme are subject to reinvestment risk. This risk refers to the interest rate levels at which cash flows received from the securities in the Scheme are reinvested. The additional income from reinvestment is the "interest on interest" component. The risk is that the rate at which interim cash flows can be reinvested may be lower than that originally assumed. There have been times in the past, when settlements have been unable to keep pace with the volume of securities transactions, making it difficult to conduct further transactions. Delays or other problems in settlement of transactions could result in temporary periods when the assets of the Scheme are not invested and no return is earned thereon.

#### - Sovereign risk:

The Central Government of India is the issuer of the local currency debt in India. The Government raises money to meet its capital and revenue expenditure by issuing debt or discounted securities. Since payment of interest and principal amount has a sovereign status implying least probability of a default, such securities are known as securities with sovereign credit. It also implies that the credit risk on such Government securities is even lower than that on non-government securities with "AAA" rating and hence yields on government securities are even lower than yields on non-government securities with "AAA" rating.

#### Risk associated with investments in derivatives:

The scheme may use various derivative instruments and techniques, permitted within SEBI Regulation from time to time only for portfolio balancing and hedging purpose, which may increase the volatility of scheme's performance. Usage of derivatives will expose the scheme to certain risks inherent to such derivatives.

Derivative products are specialized instruments and can provide disproportionate gains as well as disproportionate losses to the investor. Execution of such strategies depends upon the ability of the fund manager to identify such opportunities. Identification and execution of the strategies to be pursued by the fund manager involve uncertainty and decision of fund manager may not always be profitable. No assurance can be given that the fund manager will be able to identify or execute such strategies. The risks associated with the use of derivatives are different from or possibly greater than the risks associated with investing directly in securities and other traditional investments. For further details, please refer Scheme Information Document.



#### Other Risks

Other risks including risk associated with inflation, legal risk, taxation risk, valuation risk & operational risk & risk factors associated with processing of transaction in case of investors investing in mutual fund units through Stock Exchange Mechanism as provided in Scheme Information Document.

# Investors in the Scheme are not being offered any guaranteed returns. Please refer to SID for more details on scheme specific risk factors.

## Risk Control Measures

Since investing requires disciplined risk management, the AMC would incorporate adequate safeguards for controlling risks in the portfolio construction process. While allocating and choosing securities, the Investment Manager will aim to diversify by gaining broad exposure to different industries and companies in order to reduce risk. For investments in fixed income instruments, a credit evaluation of each investment opportunity will be undertaken to manage credit risk. The AMC will utilize ratings of recognized rating agencies as an input in the decision making process. The fund manager shall follow the asset allocation pattern in SID under normal circumstances and residual cash may be invested in the collateralized borrowing & lending obligations (CBLO) / repo market, units of mutual fund which seeks to ensure liquidity in the scheme under normal circumstances. There can however be no guarantee against liquidity risk within the scheme. The AMC may also implement certain internal control procedures / risk exposure limits etc. for controlling risks which may be varied from time to time. The scheme may utilize derivative instruments for hedging & portfolio balancing purposes. All Interest Rate Swaps will be undertaken with approved counter parties under pre-approved International Swaps and Derivatives Association (ISDA) agreements. The scheme may also use various derivatives and hedging products from time to time, as would be available and permitted by SEBI/RBI for the purpose of hedging and portfolio rebalancing.

The above risk control measures shall be implemented by the AMC on best effort basis however there can be no guarantee that such measures can completely mitigate the risks involved in Scheme.

## Plans & Options

The Scheme offers following two plans:

- BNP Paribas Government Securities Fund
- BNP Paribas Government Securities Fund Direct Plan

Each Plan offers Growth Option, Monthly dividend option, Calendar quarterly dividend option, Half yearly dividend option and Annual dividend option. All the dividend options shall have Dividend Payout and Dividend Re-investment facilities There shall be a single portfolio under the scheme.

**Growth Option:** The Scheme will not declare any Dividend under this Option. The income attributable to Units under this Option will continue to remain invested in the Option and will be reflected in the Net Asset Value of Units under this Option.

#### **Dividend Option:**

Under Dividend Option, the dividend, if any, shall be declared by Trustees from time to time. The NAV of the unit holders in any of the dividend option will stand reduced by the amount of dividend declared.

It may be noted that the declaration of dividend will be subject to the availability of distributable surplus as computed in accordance with the SEBI Regulations and discretion of the Trustees/ AMC. In case of such additional dividend declaration, if any, the dividend policy shall be ensured.



## **Default Plan:**

The following matrix shall apply for default plan:

Scenarios	Broker Code mentioned by the investor in application form	Plan mentioned by the investor in application form	Default Plan to apply
1	Not mentioned	Not mentioned	Direct Plan
2	Not mentioned	Direct	Direct Plan
3	Not mentioned	Distributor Plan	Direct Plan
4	Mentioned	Direct	Direct Plan
5	Direct	Not Mentioned	Direct Plan
6	Direct	Distributor Plan	Direct Plan
7	Mentioned	Distributor Plan	Distributor Plan
8	Mentioned	Not Mentioned	Distributor Plan

Direct Plan shall be the default plan if the investor doesn't indicate any plan and distributor code in the application form or incase of any ambiguity.

## **Default Option/Facility:**

In case no option is indicated in the application form, then Growth option shall be considered as default option. Further, under dividend option, the annual dividend option shall be the default dividend option.

Investors may also opt to simultaneously invest in any / all option(s) of the Scheme subject to minimum subscription requirements under such option(s)/ Scheme.

## Applicable NAV

## 1. Investment Amount less than Rs. 2 lakh

Subscriptions and Switch-ins	Applicable NAV		
Receipt of valid application up to 3 p.m. on a	The NAV of the business day on		
Business Day.	which the application is received.		
Receipt of valid application after 3 p.m. on a	The NAV of the next business day		
Business Day	which the application is received.		

2. Investment Amount equal to or more than Rs. 2 lakh

2: Investment Amount equal to of more tha	2. Threstment Amount equal to of more than Rs. 2 fakin					
Subscriptions and Switch-ins*	Applicable NAV					
In respect of valid application received up to	The NAV of the day on which the					
3.00 p.m. on a Business Day and funds for	funds are available for utilization.					
the entire amount of subscription / purchase /						
switch-in as per application /request are						
credited to the bank account of the respective						
schemes before cut-off time i.e. available for						
utilization before the cut-off time.						
In respect of valid application is received	The NAV of the subsequent day					
after 3.00 p.m. on a Business Day and funds	on which the funds are available					
for the entire amount of subscription /	for utilization.					
purchase / switch-in as per application /						
request are credited to the bank account of						
the respective schemes after cut-off time i.e.						
available for utilization after the cut-off time.						
Irrespective of the time of receipt of	The NAV of such subsequent					
application, where the funds for the entire	Business Day on which the funds					
amount of subscription/purchase/ switch-in as	are available for utilization.					



per application/request are credited to the					
bank account of the respective schemes					
before cutoff time on any subsequent					
Business Day i.e. available for utilization					
before the cut-off time on any subsequent					
Business Day.					
	-	 	 -	-	

\*In case of Switch transactions, funds will be made available for utilization in the switch-in scheme based on redemption payout cycle of the switch-out scheme.

Redemptions and Switch-outs	Applicable NAV
Receipt of valid application up to 3 p.m. on a	The NAV of the day on which the
Business Day	application is received.
Receipt of valid application after 3 p.m. on a	The NAV of the next Business
Business Day	Day on which the application is
	received.

Please note the following provisions with respect to applicability of NAV for the subscription / switch ins with an amount equal to or more than Rs. 2 lakh for receipt of the closing NAV of the same business day:

- (i) Valid applications for subscription / switch-ins is received before the applicable cut-off time, i.e. 3 p.m.
- (ii) Funds for the entire amount of subscription/switch-ins as per the application are credited to the bank account of the respective scheme before the cut-off time i.e. 3 p.m.
- (iii) The funds are available for utilization before the cut-off time without availing any credit facility whether intra-day or otherwise, by the respective scheme.

Further pursuant to AMFI circular no. 135/BP/35/2012-13 dated February 18, 2013, following provisions shall be applicable for determining NAV applicability, for the transactions received on the same day (as per time stamping rule):

- a. All purchases, additional purchases, excluding switches, systematic transactions and triggered transactions received under all non-liquid schemes of the Fund shall be aggregated and closing NAV of the day on which funds are available for utilization will be applied where the aggregated amount of the investment is Rs. 2 lac and above. In case the funds are received under the Scheme on separate days and are available for utilization on different Business days before the cut off time, then the applicable NAV shall be the Business day on which the cleared funds are available for the respective amount.
- b. The aggregation shall be done on the basis of investor/s PAN. In case of joint holding, transactions with similar holding structures to be aggregated, similar to the principle applied for compilation of Consolidated Account Statement (CAS).
- c. The transactions shall be aggregated at Scheme level irrespective of the plan/option in which the transaction is received. Such aggregation shall be done irrespective of the number of folios under which the investor has invested or through direct/through distributor route.
- d. The transactions in the name of minor received through guardian will not be aggregated with the transaction in the name of same guardian. Further, transactions of two minors received through same guardian shall not be aggregated.

Minimum
Application
Amount /
Number of Units

01 011 0 1	
Minimum	
Amount	for
Purchase	

**Lumpsum investment:** Rs. 5,000 and in multiples of Re. 1 thereafter.

Systematic Investment Plan: Rs. 500 and in multiples of Re. 1



		thereafter.			
		thereafter.			
	Additional Rs. 1,000 and in multiples of Re.1 thereafter				
			multiples of Re.1 thereafter		
	Amount				
	Purchase				
	Minimun		multiples of Re. 1 thereafter or a minimum of		
	amount	`	s redemption request is for all units)		
	/units for				
	Redempt				
	Switch O	L			
		upper limit on the amou			
			he right to change the minimum amount for		
			nount for application from time to time in the		
			nt under different plan(s) / option(s).		
Despatch of			ns, the Mutual Fund shall despatch redemption		
Repurchase			s of receiving the valid redemption / repurchase		
(Redemption)			s of Acceptance of Transactions (OPAT). A penal		
Request			h other rate as may be prescribed by SEBI from		
			ne redemption proceeds are not despatched within		
		s Days of the date of val	lid redemption request.		
Benchmark Index		oosite Gilt Index			
Dividend Policy	Dividend of	leclaration shall be in l	ine with provisions mentioned in SEBI Circular		
	IMD/Cir. N	IMD/Cir. No. 1/64057/06 dated April 4, 2006 read with further clarifications issued			
	from time to time.				
	Following shall be the record dates for the purpose of dividend declaration under the				
		otion of the scheme:			
	Sr. No.	Dividend frequency	Record Date		
	1.	Monthly*	Last Friday of the month.		
	2.	Quarterly*	Last Friday of each quarter (i.e. quarter ending		
			June, September, December and March)		
	3.	Half yearly*	Last Friday of each half year (i.e. half year		
			ending September and March).		
	4.	Annual*	Last Friday of the year (March)		
	*If the last	Friday as stated above i	s a non business day, then the preceding business		
			ate for the purpose of dividend declaration.		
			note that the AMC will endeavor to declare the		
	dividend or	n the aforesaid record d	ates. However, there is no assurance or guarantee		
		or regularity of the divid			
	The divide	nds shall be declared s	ubject to the availability of distributable surplus		
			cheme. The AMC reserves the right to change the		
			o time. The AMC's decision with regards to the		
			end distribution shall be final.		
			nd Option may choose to reinvest the dividend to		
		•	Units of the said Option. The amount of dividend		
			eted at source, wherever applicable. The dividends		
			structive payment of dividends to the Unitholders		
			the same amount from each Unitholder for		
	reinvestme	nt in Units.			



Name of the Fund	Mr. Puneet Pal (mana	aging fund sings i	naantian of the	sahama)			
Manager	Mir. Puneet Pai (mana	iging fund since i	inception of the	scheme)			
Name of the	DND Donibos Trustos India Driveto Limited						
Trustee	BNP Paribas Trustee India Private Limited						
Company	I C1-1-1		(0/) - <b>C</b> C	ь О4'4 М	l. 21		
Performance of					arch 31,		
the scheme	2016:	G.	T 15	T 12	T 44		
	Particulars	Since	Last 5	Last 3	Last 1		
	DAIDDCCC	Inception	Years	Years	Year*		
	BNPPGSF	8.76	NA	NA	6.15		
	Benchmark Index#	8.64	NA	NA	8.22		
	BNPPGSF-DP	9.56	NA	NA	6.93		
	Benchmark Index#	8.64	NA	NA	8.22		
	# I Sec Composite Gil						
	Inception Date: BNPP	GSF: April 30, 20	013; BNPPGSF	F - DP: April 30, 2	2013		
	*Absolute Returns						
	II. Absolute Returns	for each financi	ial year (Apr-l	Mar):			
	BNPPGSF		ec Composite Gilt Index				
	20% - 19.03	19.73					
	18% -	15.72					
	16% -						
	14% - 12% -						
	10% -						
	896 - 6.15 6.93 6.22						
	4% - 296 -						
	0%						
	2014-2015 2015-2016						
	Past performance may or may not be sustained in future and should not be used as a						
	basis of comparison with other investments. Since inception returns are calculated on						
	₹ 10/- invested at inception. The returns are calculated for the growth option of						
	distributor plan considering the movement of the NAV during the period.						
	Performance of dividend option under the scheme for the investors would be net of						
	distribution tax, if any.	Returns do not to	ake into accour	nt load and taxes,	if any.		
Other Disclosures	I. Aggregate investr		me as on Marc	ch 31, 2016 by:			
	1. AMC's Board of Directors: Nil						
	2. Scheme's Fund Manager: Rs. 7,696,152.39						
	3. Other Key managerial personnel (excluding 1 and 2 above): Nil						
	II. Scheme's portfoli			issuer and fund	allocation		
	towards various sectors) as on March 31, 2016:						
	1) Top 10 Holdi	ngs By Issuer					
	Security name			As % of net	assets		
	7.59% GOI 11-Jan			57.61%			
1	7.68% GOI 15-De			16.59%			
1	7.59% GOI 20-Ma			11.32%			
	8.17% GOI 01-De			4.89%			
	8.13% GOI 22-Jui			3.02%			
	7.88% GOI 19-Ma			1.85%			
	8.60% GOI 02-Jui			0.09%			
	7.16% GOI 20-Ma	ay-23		0.01%			



Investment in Top 10 scrips constitutes 95.39% (of net assets) of the portfolio as o	n
March 31, 2016.	

#### 2) Fund Allocation towards various Sectors

Industry / Sector*	As % of net assets		
Government Securities	95.39		

<sup>\*</sup>Industry Classification as recommended by AMFI

Scheme's Portfolio turnover ratio is 9.07 times as on March 31, 2016.

To view the Scheme's latest monthly portfolio holding, please visit our website at http://bnpparibasmf.in/Downloads/index.aspx

## Sector level and Group Level exposure restriction

## Sector level exposure limits:

The Mutual Fund/AMC shall ensure that total exposure of the Scheme in a particular sector (excluding investments in Bank CDs, CBLO, G-Secs, TBills and AAA rated securities issued by Public Financial Institutions and Public Sector Banks) shall not exceed 25% of the net assets of the scheme;

Provided that an additional exposure to financial services sector (over and above the limit of 25%) not exceeding 5% of the net assets of the scheme shall be allowed by way of increase in exposure to Housing Finance Companies (HFCs) only;

Provided further that the additional exposure to such securities issued by HFCs are rated AA and above and these HFCs are registered with National Housing Bank (NHB) and the total investment/ exposure in HFCs shall not exceed 25% of the net assets of the Scheme.

### Group level exposure limits:

The total exposure of the Scheme in a group (excluding investments in securities issued by Public Sector Units, Public Financial Institutions and Public Sector Banks) shall not exceed 20% of the net assets of the scheme. Such investment limit may be extended to 25% of the net assets of the scheme with the prior approval of the Board of Trustees.

For this purpose, a group means a group as defined under regulation 2 (mm) of SEBI (Mutual Funds) Regulations, 1996 and shall include an entity, its subsidiaries, fellow subsidiaries, its holding company and its associates.

Further, in accordance with SEBI circular SEBI/HO/IMD/DF2/CIR/P/2016/35 dated February 15, 2016, the Scheme shall comply with the aforesaid investment restrictions at sector level and group level within a period of one year from the date of issuance of SEBI circular dated February 15, 2016.

# Expenses of the Scheme

#### a. Load Structure

Entry Load : Nil Exit Load: Nil

The above load shall also be applicable for all Systematic Investment Plans, Systematic Transfer Plans, Systematic Withdrawal Plans. No load will be charged on dividend re-investment units and bonus units. No exit load will be charged on switches between options of the same plan of the Fund. Please refer the section "Direct Plan" for load structure for switches within the Plan.

In accordance with the requirements specified by the SEBI circular no. SEBI/ IMD/ CIR No. 4/ 168230/09 dated June 30, 2009 no entry load will be charged for purchase/additional purchase/ switch-in accepted by the Fund. The upfront



commission on investment made by the investor, if any, shall be paid to the ARN Holder directly by the investor, based on the investor's assessment of various factors including service rendered by the ARN Holder. The exit load charged, if any, shall be credited to the scheme.

The AMC reserves the right to modify the load structure on a prospective basis.

### **b.** Recurring Expenses

## Estimated annual recurring expenses [% per annum of daily net assets]

As per Regulation 52(6)(c)(i) of SEBI (MF) Regulations, the total fungible expenses including investment management and advisory fee and other allowable expenses shall be subject to the following percentage limit of daily net assets:

- (i) On the first Rs. 100 crore of the daily net assets 2.25%;
- (ii) On the next Rs. 300 crore of the daily net assets 2.00%;
- (iii) On the next Rs. 300 crore of the daily net assets 1.75%;
- (iv) On the balance of the assets 1.50%

Further, the BNP Paribas Government Securities Fund - Direct Plan shall have a lower expense ratio excluding distribution expenses, commission etc. since no commission shall be paid from this plan. The commission/distribution expenses will not be charged in case of Direct Plan. The total expense ratio of Direct Plan will be lower by at least 11.11% vis-à-vis non – direct plan.

Further, the following costs or expenses may be charged to the schemes:

- (a) Expenses not exceeding 0.30 per cent of daily net assets, if the new inflows from beyond top 15 cities are at least –
- (i) 30 per cent of gross new inflows in the scheme, or;
- (ii) 15 per cent of the average assets under management (year to date) of the scheme, whichever is higher:

Provided that if inflows from such cities is less than the higher of sub clause (i) or sub-clause (ii), such expenses on daily net assets of the scheme shall be charged on proportionate basis.

Provided further that expenses charged under this clause shall be utilised for distribution expenses incurred for bringing inflows from such cities.

The top 15 cities shall mean top 15 cities based on Association of Mutual Funds in India (AMFI) data on 'AUM by Geography - Consolidated Data for Mutual Fund Industry' as at the end of the previous financial year.

The said additional expenses on account of inflows from beyond top 15 cities so charged shall be clawed back in the scheme, in case the said inflow is redeemed within a period of 1 year from the date of investment.

- (b) Additional expenses under Regulation 52 (6A) (c), not exceeding 0.20 per cent of daily net assets of the scheme.
- (c) The AMC may charge service tax on investment and advisory service fees ('AMC Fees) which shall be borne by the Scheme in addition to the total expense ratio;
- (d) Brokerage and transaction costs includes service tax incurred for the purpose of execution of trade and is included in the cost of investment that shall not exceed 0.12 per cent (12 bps) in case of cash market transactions and 0.05 per cent (5 bps) in case of derivatives transactions.
  - It is clarified that the brokerage and transaction cost incurred for the purpose of execution of trade may be capitalized to the extent of 12bps and 5bps for cash



market transactions and derivatives transactions respectively. Any payment towards brokerage and transaction cost, over and above the said 12 bps and 5bps for cash market transactions and derivatives transactions respectively may be charged to the scheme within the maximum limit of TER as prescribed under regulation 52 of the SEBI (Mutual Funds) Regulations, 1996. Any expenditure in excess of the said prescribed limit (including brokerage and transaction cost, if any) shall be borne by the AMC or by the trustee or sponsors.

Investors should note that the total recurring expenses of the scheme excluding issue or redemption expenses, whether initially borne by the Mutual Fund or by the AMC, but including the investment management and advisory fee, shall not exceed the limits as prescribed under Regulation 52 of the SEBI (MF) Regulations. Subject to the SEBI (MF) Regulations, expenses over and above the prescribed ceiling will be borne by the AMC.

For the actual current expenses being charged, the investor should refer to the website of the mutual fund. The mutual fund would update the current expense ratios on the website within two working days mentioning the effective date of the change.

These estimates have been made in good faith as per the information available to the Investment Manager based on past experience and are subject to change inter-se. Types of expenses charged shall be as per SEBI (MF) Regulation.

## Actual expenses for the financial year 2014-15: Total recurring expense as a % to daily net assets:

- Distributor Plan 1.21%
- Direct Plan 0.61%

### An Illustration of impact of expense ratio on Scheme's returns:

If an investor A invests in a regular plan of a Scheme with an expense of 2% p.a. and an investor B invests in Direct Plan of the same scheme with an expense of 1% p.a. Assuming the gross return of this fund is 10% for that given year, investor A will make a return of 8% (post expense) for that year, whereas investor B will make 9% return for same period.

Also, please take a look at below illustration which shows impact of different expense ratio assumed on initial investment of Rs. 10,000 invested over period of 10 years with an average annualized gain of 10% p.a.

Value at End of Year	Assuming 10% p.a. gain (without any expense ratio)	Assuming 10% p.a. gain				
		with an average expense of 0.5% p.a.	with an average expense of 1.00% p.a.	with an average expense of 1.50% p.a.	with an average expense of 2.00% p.a.	with an average expense of 2.50% p.a.
0*	10000.00	10000.00	10000.00	10000.00	10000.00	10000.00
1	11000.00	10950.00	10900.00	10850.00	10800.00	10750.00
2	12100.00	11990.25	11881.00	11772.25	11664.00	11556.25
3	13310.00	13129.32	12950.29	12772.89	12597.12	12422.97
4	14641.00	14376.61	14115.82	13858.59	13604.89	13354.69
5	16105.10	15742.39	15386.24	15036.57	14693.28	14356.29
6	17715.61	17237.91	16771.00	16314.68	15868.74	15433.02
7	19487.17	18875.52	18280.39	17701.42	17138.24	16590.49
8	21435.89	20668.69	19925.63	19206.04	18509.30	17834.78
9	23579.48	22632.22	21718.93	20838.56	19990.05	19172.39
10	25937.42	24782.28	23673.64	22609.83	21589.25	20610.32

\*initial investment amount



	Investors are requested to note that NAV declaration made by AMC/Mutual Fund on every business day is net of expenses, and consequently scheme performance disclosures made by Mutual Fund, which are based on NAV values of the scheme are also net of expenses but does not consider impact of load and taxes, if any.
Transaction	Pursuant to SEBI Circular No. Cir/ IMD/ DF/13/ 2011 dated August 22, 2011, the
charges  (For Lumpsum Purchases and SIP Investments routed through distributor / agent)	AMC shall deduct transaction charges as per the following details from the subscription amount. The amount so deducted shall be paid to the distributor/agent of the investor (in case they have "opted in") and the balance shall be invested. In accordance with SEBI circular no. CIR/IMD/DF/21/2012 dated September 13, 2012, the distributors shall have an option either to opt in or opt out of levying transaction charge based on type of the product.
	1. <b>First time investor in Mutual Fund (across all the Mutual Funds):</b> Transaction charge of Rs. 150/- for subscription of Rs. 10,000 and above shall be deducted.
	2. Existing investor in Mutual Funds (across all the Mutual Funds): Transaction charge of Rs. 100/- per subscription of Rs. 10,000 and above shall be deducted.
	<ol> <li>For SIP - The transaction charges in case of investments through SIP shall be deducted only if the total commitment (i.e. amount per SIP installment x No. of installments) amounts to Rs. 10,000/- and above. The transaction charges shall be deducted in 3-4 installments.</li> <li>Transaction charges shall not be deducted for:         <ul> <li>a. purchases /subscriptions for an amount less than Rs. 10,000/-</li> </ul> </li> </ol>
	<ul> <li>b. transaction other than purchases/ subscriptions relating to new inflows such as Switch/ Systematic Transfer Plan (STP), Systematic Withdrawal Plan (SWP) etc.</li> <li>c. purchases /subscriptions made directly with the Fund (i.e. not through any distributor/agent).</li> <li>d. Transactions through stock exchange.</li> <li>5. The statement of account shall reflect the net investment as gross subscription less transaction charge and the number of units allotted against the net investment.</li> <li>6. As per SEBI circular no. SEBI/ IMD/ CIR No. 4/ 168230/09 dated June 30, 2009, the upfront commission to distributors shall be paid by the investor directly to the distributor by a separate cheque based on the investor's assessment of various factors including service rendered by the distributor.</li> </ul>
Waiver of Load	In accordance with the requirements specified by the SEBI circular no. SEBI /
for Direct	IMD/CIR No. 4 / 168230/ 09 dated June 30, 2009 no entry load will be charged for
Applications	purchase / additional purchase / switch-in accepted by the Fund. Hence provision for
P P WIND	waiver of load for direct application is not applicable.
Tax treatment for	Investors are advised to refer to the details in the Statement of Additional
the Investors	
(unitholders)	Information and also independently refer to his tax advisor.
	The AMC shall dealers the Net Asset Volume of the entropy of the second
Daily Net Asset Value (NAV) Publication	The AMC shall declare the Net Asset Value of the scheme on every business day on AMFI's website (www.amfiindia.com) by 9.00 p.m. and also on its website (www.bnpparibasmf.in). The NAV shall be calculated for all business days. In case of any delay, the reasons for such delay would be explained to AMFI and SEBI in writing and number of such instances would also be reported to SEBI on bi-monthly
	basis. If the NAVs are not available before the commencement of business hours of



T				
	the following day due to any reason, the Mutual Fund shall issue a press release providing reasons and explaining when the Mutual Fund would be able to publish the NAVs. The NAV will be declared on all business days and will be published in atleast 2 daily newspapers in accordance with SEBI (MF) Regulations.			
For Investor	Investor grievances will normally be received directly by the Registrar and			
Grievances,	Transfer Agent or at the Investor Service Centres or at the office the AMC.			
please contact	Sundaram BNP Paribas Fund Services Limited			
	Central Processing Center, RR Towers II, 3 <sup>rd</sup> Floor, Thiru Vi Ka Industrial Estate,			
	Guindy, Chennai - 600032			
	Name, address, telephone number, fax number, e-mail id of Investor Relations			
	Officer			
	Mr. Allwyn Monteiro			
	BNP Paribas Asset Management India Private Limited			
	1, North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (E), Mumbai –			
	400051. Phone: 91 - 22- 33704214/4242 Fax: 91 - 22- 3370 4294			
	E-mail: customer.care@bnpparibasmf.in, allwyn.monteiro@bnpparibasmf.in			
Unitholders'	Account Statements:			
Information	AMCs shall send confirmation regarding allotment of units specifying the number			
momuni	of units allotted to the applicant by way of email and/or SMS's to the applicant's			
	registered email address and/or mobile number as soon as possible but not later than			
	five working days from the date of receipt of the valid request from the unit holder.			
	Further, Consolidated Account Statement (CAS) shall be issued for each calendar			
	month on or before tenth day of succeeding month detailing all the transactions and			
	holding at the end of the month including transaction charges paid to the distributor,			
	across all the schemes of all mutual funds in whose folios transaction has taken			
	place during that month.			
	No Account statements will be issued to investors opted to hold units in electronic (demat) mode, since the statement of account furnished by depository			
	participant periodically will contain the details of transactions			
	For more details, Investors are requested to refer the Scheme Information Document (SID).			
	Half Vaculty Disalasures (Unaudited Einanaial Dasults / Dautfalia)			
	Half Yearly Disclosures (Unaudited Financial Results / Portfolio):			
	Mutual Fund / AMC shall within one month from the close of each half year, (i.e.			
	31st March and on 30th September), host a soft copy of its unaudited financial results on its website (www.birlasunlife.com). Further, the Mutual Fund / AMC			
	shall publish an advertisement disclosing the hosting of such unaudited half yearly financial results on their website, in atleast one national English daily newspaper			
	and a regional newspaper published in the language of the region where the Head			
	Office of the Mutual Fund is situated.			
	The Mutual Fund / AMC shall before the expiry of one month from the close of			
	each half year (i.e. 31st March and 30th September), publish complete statement of			
	the scheme portfolio in prescribed format as at end of such half year in one national			
	English daily newspaper and in a regional newspaper published in the language of			
	the region where the Head Office of the Mutual Fund is situated.			
	Monthly Doutfolio Dicaloguese The monthly nearfully of the selection (1)			
	Monthly Portfolio Disclosures: The monthly portfolio of the scheme (alongwith			
	ISIN) shall also be made available on the website of Mutual Fund			
	(www.bnpparibasmf.in) on or before tenth day of the succeeding month. The same			



	can be located on website at <a href="http://bnpparibasmf.in/Downloads/index.aspx">http://bnpparibasmf.in/Downloads/index.aspx</a>
	Annual Report or abridged summary thereof:  SEBI Circular No. Cir/ IMD/ DF/16/ 2011 dated September 8, 2011 shall be complied with in order to bring cost effectiveness in printing and dispatching the annual reports or abridged summary thereof.  For more details, Investors are requested to refer the Scheme Information Document (SID).
Direct Plan	Direct Plan is available under all the existing open-ended schemes of the Fund for investors who purchase /subscribe units in a scheme directly with the Fund and is not available for investors who route their investments through a Distributor. Following provisions shall be applicable for investments in Direct Plan:  1. Switch of investments from distributor plan to Direct Plan within the scheme shall be subject to applicable exit load if any, if the investment had come through a Distributor. However, any subsequent switch out or redemption / repurchase of such investments from the Direct Plan will not be subject to any exit load.  2. If the investment had come direct without any distributor code, then no exit load will be charged on switches from distributor plan to Direct Plan within the scheme. However, any subsequent switch out or redemption / repurchase of such investment from the distributor plan shall be subject to exit load based on the original date of investment in the distributor Plan.  3. No exit load shall be levied in case of switches from Direct Plan to distributor plan within the scheme. However, any subsequent switch out or redemption / repurchase of such investment from the distributor plan shall be subject to exit load based on the original date of investment in the Direct Plan.  4. Direct Plan shall have a lower expense ratio excluding distribution expenses, commission, etc. and no commission for distribution of units will be paid / charged under Direct Plan.  5. Investors wishing to transfer their accumulated unit balance held under distributor plan (through lumpsum / systematic investments made with or without Distributor code) to Direct Plan will have to initiate a switch request which shall be processed in the normal course as per timelines applicable for switch transactions.  6. Investments under Direct Plan can be made through various modes offered by the Fund for investing directly with the Fund {except Stock Exchange Platform(s) and all other Platform(s) where investors' applications



to invest under the Direct Plan	n through these facilitie	s, they would have to cancel
their existing enrolments and	register afresh for such	facilities.

- 10. Investors who have registered for SIP facility prior to the Effective Date with distributor code and wish to invest their future installments into the Direct Plan shall make a written request to the Fund for the same. The Fund will take at least 15 working days to process such requests. Intervening installment, if any, will continue in the distributor plan.
- 11. Where units under a scheme are held under both distributor and Direct Plan and the redemption / switch request pertains to the Direct Plan, the same must clearly be mentioned on the request (along with the folio number), failing which the request would be processed from the distributor plan. However, where units under the requested option are held only under one plan, the request would be processed under such plan.
- 12. Switch / redemption / repurchase may entail tax consequences. Investors should consult their professional tax advisor before initiating such requests.

Further, exit load shall be applicable for switches between the two schemes. The exit load shall not be charged for inter option switch within the same plan.

Directions to investors applying directly under all Schemes of the fund In case of receipt of Application Form having broker code as **blank** space at the time of processing and allotting the units by the Registrars, AMC will consider such application as "**Direct**". However, the Investors are requested to fill the blank space with the words such as "**Not Applicable**" or "**Direct**" so as to ensure that their application is processed as direct and any misuse is prevented. Alternatively, investors can also strike off the blank space in the broker code field to prevent any misuse.

Compliance with Foreign Accounts Tax Compliance Act ("FATCA") and Common Reporting Standards (CRS) requirements

# FATCA and CRS requirements may require disclosure regarding your investment in the units of the Scheme.

Investors are further informed that the AMC / the Fund are required to adhere to various requirements interalia including submission of various information / details relating to the investors in the schemes of the mutual fund, to authorities/third parties including the U.S Internal Revenue Service ('IRS') or the Indian tax authorities, for the purpose of onward transmission to the U.S. Internal Revenue Service or such other authority as specified under the applicable laws from time to time. The information disclosed may include (but is not limited to) the identity of investors and their direct or indirect beneficiaries, beneficial owners and controlling persons, their residential status / details. Accordingly, Investors are requested to provide all the necessary information / declarations and to comply with any reasonable request from the AMC/ the Fund to allow the AMC/ the Fund to comply with such information reporting requirements.

For more details, investors are requested to refer to Scheme Information Document.

Notwithstanding anything contained in the Key Information Memorandum, the provisions of SEBI (Mutual Funds) Regulations, 1996 and Guidelines thereunder shall be applicable. Further, investors may ascertain about any further changes from the Mutual Fund/Investor Service Centres / Distributors or Brokers.



## Comparison of existing open ended fixed income schemes of the Fund

Name of the Scheme	Investment Objective	Product Differentiation	Number of folios as on 31-Mar- 16	AUM as on 31-Mar-16 (₹ in crores)
BNP Paribas Monthly Income Plan	Scheme is to generate regular returns through investment primarily in Debt and Money Market Instruments. The secondary objective of the Scheme is to generate long-term capital appreciation by investing a portion of the	The net assets of the Scheme will be invested in debt and money market instruments. The Debt portion of the portfolio will be actively managed based on the AMC's view on interest rates. Some portion of the Scheme's assets will be invested in equity and equity related securities to fulfill the secondary objective of the Scheme.  The Scheme will invest upto 100% in debt instruments & money market instruments and upto 20% in equity & equity related securities normally.	4721	182.28
BNP Paribas Flexi Debt Fund	Scheme is to generate income through investments in a range of Debt and Money Market Instruments of various maturities with a view to maximize income while maintaining an optimum	l	2201	390.35
BNP Paribas Government Securities Fund	to seek to generate income and capital appreciation by investing in a portfolio of government securities of	The scheme will invest in Government Securities issued by Central / State Government, repos / reverse repos in Central / State Government Securities as may be permitted by RBI.  The scheme will invest 65 to 100% in Government Securities issued by Central / State government and Treasury Bills. Further, 0 to 35% shall be invested in Reverse repos in Government Securities and CBLO. Units of liquid funds and units of schemes predominantly investing in Government Securities.	163	43.78
BNP Paribas Money Plus Fund	Scheme is to provide income Consistent with the prudent risk from a portfolio comprising of floating rate debt instruments, fixed rate debt instruments, money	This Fund majorly invests in Floating Rate Debt Instruments (including Money Market Instruments, Debt Instruments of residual maturity less than one year and also Fixed Rate Debt Instruments swapped for floating rate returns). The Fund may also invest in Fixed Rate Debt instruments including money market instruments and Floating Rate Debt instruments swapped for fixed rate returns.  The Scheme will invest 65-100% in Floating Rate Debt Instruments (including Money Market Instruments, Debt Instruments of residual maturity less than one year as also Fixed Rate Debt Instruments swapped for floating rate returns) and 0-35% in Fixed Rate Debt Instruments (including Money Market Instruments & Floating Rate Debt instruments swapped for fixed rate returns).	2417	268.01





Name of the Scheme	Investment Objective	Product Differentiation	Number of folios as on 31-Mar- 16	AUM as on 31-Mar-16 (₹ in crores)
BNP Paribas Short Term Income Fund	The primary objective of the Scheme is to provide income consistent with the prudent risk from a portfolio comprising various debt and money market instruments.	The Fund will invest in debt and money market instruments with maturity upto or above 1 year including Floating Rate instruments with interest reset upto or above 1 year. The maturity profile of debt instruments may be selected in accordance with the Fund Manager's view regarding market conditions, interest rate outlook, stability of rating and the liquidity requirement of the Scheme.  The Scheme will invest 50-100% in Debt and Money Market Instruments with maturity upto 1 year including Floating Rate Instruments with interest reset upto 1 year & 0-50% in Debt Instruments with maturity above 1 year including Floating Rate Instruments with interest reset above 1 year.	777	169.78
BNP Paribas Bond Fund	The investment objective of the Scheme is to generate income and capital gains through investments in a portfolio of debt and money market instruments	The Fixed Income process aims to deliver superior returns through an active management process comprising of Research Analysis, Portfolio Construction and Monitoring. The Scheme will invest 15-100% in debt instruments & 0-85% in money market instruments.	472	84.95
BNP Paribas Overnight Fund	The primary investment objective of the Scheme is to generate regular returns in line with the overnight rates	This Fund is a liquid fund and hence, it invests in Debt securities and Money Market instruments with maturity upto 91 days only.	1011	796.34
BNP Paribas Medium Term Income Fund	the scheme is to seek to optimize returns by investing in a portfolio of debt and money market instruments with portfolio weighted average maturity ranging from 3 to 7 years. However, there can be no assurance that the		705	442.15

For further details on asset allocation and investment pattern and investment strategy of each of the above schemes, please refer to the Scheme Information document of the respective scheme.