

GRACE JACKSON

Corporate Lawyer | Contract Negotiation | Compliance

@ Email [linkedin.com](#) Charlotte, North Carolina

SUMMARY

Seasoned corporate lawyer with over 10 years of experience in contract negotiation and regulatory compliance. Proven track record of mitigating legal risks and optimizing corporate governance. Skilled in M&A and intellectual property law, contributing to business growth and risk management.

EXPERIENCE

Senior Corporate Lawyer	01/2018 - Present
Bank of America	Charlotte, NC
<ul style="list-style-type: none">Led a team in negotiating high-value contracts, resulting in savings of over \$15 million annually.Advised on mergers and acquisitions, ensuring compliance with regulatory requirements and minimizing legal risks.Drafted and reviewed complex commercial agreements, enhancing contract clarity and enforceability.Implemented a compliance training program, reducing regulatory violations by 25%.Collaborated with senior management to develop risk management strategies, safeguarding the company's assets and reputation.Managed intellectual property portfolio, securing patents and trademarks to protect company innovations.	
Corporate Lawyer	06/2013 - 12/2017
Wells Fargo	Charlotte, NC
<ul style="list-style-type: none">Negotiated and drafted licensing agreements, facilitating international expansion and increasing revenue streams.Provided legal counsel on data privacy and cybersecurity, resulting in improved data protection policies.Conducted due diligence for acquisitions, identifying and mitigating potential legal liabilities.Developed internal policies to ensure compliance with federal and state regulations, reducing audit findings by 30%.Represented the company in litigation and arbitration, achieving favorable outcomes in 90% of cases.	
Associate Attorney	08/2009 - 05/2013
Moore & Van Allen PLLC	Charlotte, NC
<ul style="list-style-type: none">Assisted in the negotiation and drafting of real estate transactions, resulting in successful closures worth \$500 million.Conducted legal research and drafted memoranda on corporate governance issues, supporting senior lawyers.Managed compliance audits, identifying gaps and implementing corrective measures.Participated in client consultations, providing strategic legal advice and fostering client relationships.	

EDUCATION

Juris Doctor	01/2006 - 01/2009
Duke University School of Law	Durham, NC
Bachelor of Arts in Political Science	01/2002 - 01/2006
University of North Carolina at Chapel Hill	Chapel Hill, NC

KEY ACHIEVEMENTS

- Contract Negotiation Savings**
Achieved over \$15 million in annual savings by leading successful contract negotiations and renegotiations.
- Compliance Training Implementation**
Developed a compliance training program that reduced regulatory violations by 25% within the first year.
- Litigation Success Rate**
Maintained a 90% success rate in litigation and arbitration cases, effectively representing corporate interests.

SKILLS

- Contract Negotiation ·
- Regulatory Compliance ·
- Mergers and Acquisitions ·
- Corporate Governance ·
- Intellectual Property · Data Privacy Law

CERTIFICATION

- Advanced Contract Law**
In-depth course on complex contract structures and negotiation techniques, provided by Harvard Law School.
- Data Privacy and Cybersecurity Certification**
Certification in data privacy regulations and cybersecurity measures, provided by IAPP.

INTERESTS

- Legal Technology Innovations**
Interested in the latest legal technology trends and how they can enhance practice efficiency and client service.
- Community Legal Services**
Volunteering to provide pro bono legal services to underserved communities, promoting access to justice.
- Travel and Cultural Exploration**
Enjoy exploring different cultures and legal systems, which broadens my perspective and understanding of global issues.