

NATHAN ALAKIJA

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“A motivated business-minded finance student with a devotion to entrepreneurship and supporting the growth of passion-fueled business through the careful manipulation of financial analysis and data-driven business strategies.”

EDUCATION

Lehigh University, School of Business — Bethlehem, PA May 2023

B.Sc. Business & Economics | Majors: Finance & Business Information Systems | Minors: Entrepreneurship & Psychology | GPA: 3.3

Honors: Dean's List (Fall 2020), 2018 AP Scholar Award

Relevant Coursework: Corporate Finance, System Analysis & Design, Business Data Management, BIS: RStudio & Excel, Statistics, Financial & Managerial Accounting, Entrepreneurship, Marketing, Organizational Management, Psychol, Business Law, and Calculus

RELEVANT EXPERIENCE

Gilead Sciences — *Financial Planning & Analysis Intern* / Foster City, CA

May 2022 – August 2022

- Financial planning, budgeting and forecasting to inform major corporate finance decisions in the Biotech/Pharmaceutical industry
- Created \$30M budget to forecast costs of transferring from a CRO to onsite vivarium and weighed the business value of transition

Harvard Business School Summer Venture in Management Program — *Fellow* / Cambridge, MA

June 2022 – August 2022

- Selected out of 1000+ applicants into a competitive one week residential educational program for rising college seniors
- Analyzed 12 HBS case studies within a cohort of 90 diversified peers increasing opportunities in business education and diversity

Department of Investments, Securities, and Banking — *Financial Analyst* / Washington, DC

June 2021 – August 2021

- Worked in teams of 3 and prepared 7 different financial literacy presentations for youth groups within the DC community
- Crafted results-oriented End of Summer (EOS) presentation encapsulating data-driven results measuring our effect on youths

Harvard (PRIMO) Program for Research in Markets & Organizations — *Fellow* / Cambridge, MA

June 2021 – August 2021

- Conducted research with large data samples from EMSI on post-college career success with Harvard Professor, Paul Gompers
- Produced meaningful operational metrics to structure a data sample connecting varsity athletic participation with career success

GTECH Designs — *Data Intern* / Baltimore, MD

June 2020 - August 2020

- Monitored and analyzed monthly and annual engagement trends across digital marketing campaigns for growth insight report
- Optimized website experiences and ad selection while analyzing engagement/conversion performance metrics, cash flows, trends

Vector Marketing — *Independent Contractor* / Washington, DC

June 2019 - August 2019

- Lead regional sales, honing customer engagement, product expansion, and business development skills
- Sold over \$1,500 within a four-week sales period

ADDITIONAL EXPERIENCE

Tutoring — *Math Tutor* / Washington, DC

February 2021 – Present

- Remotely tutors multiple high school students in math and geometry from hometown DC Metropolitan DEAL Middle School

Taylor Gym — *Morning Supervisor* / Bethlehem, PA

August 2021 – Present

- Developed a training guide to streamline training of fellow ‘morning supervisor’ gym attendants

Ross Dress for Less — *Sales* / Washington, DC

May 2021 – August 2021

- Organized and arranged stock and daily product shipments within Ross department store

Lehigh Executive Education Department — *Office Assistant* / Bethlehem, PA (Virtual)

September 2020 - December 2020

- Coordinated courses and conducted data evaluation on course completion
- Assisted over 25 course participants with troubleshooting and program issues

Starbucks Coffee Company — *Barista* / Washington, DC

June 2016 - August 2019

- Earned the ‘Salesperson of the Week’ award 3 times by demonstrating customer-centric values

LEADERSHIP

Harvard PRIMO Research Program’s Creative Writing Club — *Co Founder*

May 2021 – August 2021

- Designed a group anthology, *Perspective Renewed*, in co-founded club for expression via creative writing during PRIMO research

Management Leadership for Tomorrow — *Career Prep Fellow* / Washington, DC

January 2021 - Present

- Selected as one of 1,000 for an 18-month professional development program for high achieving diverse talent

Lehigh Iacocca Global Entrepreneurship Intensive (IGEI) — *IGEI Participant* / Bethlehem, PA

June 2018 - July 2018

- Selected out of 100+ students to collaborate in a team with CT Global Solutions to understand college students’ banking choices

Poetry Club — *Founder* / Washington, DC

August 2018 - May 2019

- Founded St. Anselm High School’s first poetry club to promote self-expression among peers
- Engaged in an independent study to publish a Poetry Manifesto (Fall 2019)

Cultural Student Organization — *President* / Washington, DC

August 2017 - May 2019

- Lead school club with 35+ students to foster open dialogue and an appreciation for diverse cultures through weekly discussion

SKILLS & ACTIVITIES

Skills: Excel (VLookup, Macros), SQL (Intermediate ie. Join types), Stata (Basic), Tableau (Basic), R Studio (Intermediate), Microsoft Office (Advanced ie. vlookup), Organization, Time Management, Problem Solving, and Communication/Writing

Interests: Graphic Design, Literature/Journalism (Emphasis on Poetry), Sports, Data Usage, Volunteering, and Photography

Service: Seabury Retirement Home *Volunteer* (Washington, DC)