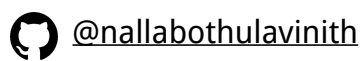# Nallabothula Vinith
Data Analyst

Phone: 9704447287
Email: vinith1211@gmail.com
Location: Hyderabad, TG, India

in @nvinith   @nallabothulavinith   vinith/portfolio

Skills

Programming:

SQL, Python (Pandas, NumPy)

Data Analysis & Visualization:

Tableau, Power BI, Advance Excel, Google Sheets

Machine Learning & AI:

Generative AI (LLMs, Vector Databases),
Created: Recommendation Systems

Profile Summary

I am an aspiring Data Analyst with 4 years as an Assistant Sales Manager, skilled in inventory management, sales analysis, and data forecasting. With dual MBA degrees in HR and Marketing, I leverage data analysis tools like Python, SQL, and Tableau to drive insights and enhance business processes. My commitment to growth and innovation in analytics helps organizations improve decision-making and operational efficiency.

PROFESSIONAL EXPERIENCE

Feb - 2021 | Asst Sales Manager (Retail Analytics)
Reliance Retail Ltd

Assistant Sales Manager with 4+ years in the retail grocery sector at Reliance Retail, specializing in inventory management and sales analysis. Improved stock accuracy and reduced losses by implementing strategic inventory controls. Learnt Excel, Tableau, and data forecasting to enhance reporting efficiency and optimize product placement, leading to a **9%** increase in sales.

- Managed **₹1.2M+** in stock inventory, conducting weekly PI checks to maintain **98%** stock accuracy.
- Reduced stock discrepancies by **16%** through improved tracking and inventory controls.
- Cut inventory waste by **10%** by optimizing stock utilization and replenishment strategies.
- Increased sales by **9%** by analyzing purchasing trends and improving product placement.
- Improved reporting efficiency by **15%** by developing Power BI & Tableau dashboards.
- Boosted revenue by **8%** by refining product promotions and pricing strategies.

Apr 2024 - Jul 2024 | Data Analyst Internship
Unified Mentor Pvt Ltd.

- Cleaned and analyzed customer transaction data to identify spending trends.
- Developed an Excel-based dashboard to track financial performance across multiple accounts.
- Analyzed multiple datasets and built Tableau dashboards to visualize key trends and insights.

Dashboards
nallabothula.vinith/vizzes

PROFESSIONAL EXPERIENCE

Academy Accreditation - Generative AI Fundamentals
Nov, 2024 - Nov, 2026
Credential ID: 123159893

Tata Data Visualisation: Empowering Business with Effective Insights Job Simulation on Forage
Feb, 2025
Credential ID: QngYgu2Fhj3z45tmS

Foundations: Data, Data, Everywhere - Google (Coursera)
Jan, 2023
Credential ID: NK7KUXYJ25L6

Human Resources Analytics
Sep, 2022
Credential ID: 6BX7GKFLTDAF

How to Develop your Career Plan - LinkedIn
Sep, 2022

Project Summary

TATA | Data Visualization: Empowering Business Insights
- Processed sales data to track revenue and profit trends.
- Developed Tableau dashboards to display regional sales performance & customer behavior insights.
- Identified patterns that helped optimize inventory & pricing strategies.

Crop Production in India
- Used government data to analyze state-wise crop production and seasonal patterns.
- Developed a visual representation of agricultural trends using Tableau.
- Highlighted differences in crop yield efficiency across regions.

HR Attrition Dashboard
- Analyzed employee data to determine key factors affecting attrition rates.
- Built a Tableau dashboard to visualize factors affecting employee retention.
- Identified patterns in attrition based on experience, location, and performance data.

Capstone Project – Sales Performance Analysis
- Cleansed and prepared sales data using SQL queries for structured reporting.
- Built Tableau dashboards to compare revenue, total orders, and profit trends.
- Recommended process improvements that enhanced profitability by 12%.

Amazon Sales Dashboard
- Used Tableau to visualize sales trends, highlighting high-profit and low-revenue areas.
- Identified underperforming regions and product categories to target for improvement.
- Provided insights to enhance profitability and resource allocation strategies.

EDUCATION

Dec, 2021 / Feb, 2024

Master of Business Administration - Sri Venkateswara University

Tirupati, Andhra Pradesh, India

Mar 2016 – Sep 2020

Bachelor's Degree (BHMCT) - Osmania University

Hyderabad, Telangana, India

Nov 2024 – Mar 2025

Data Analytics / Business Analytics - White Scholars

Hyderabad, Telangana, India

References

Available upon request