

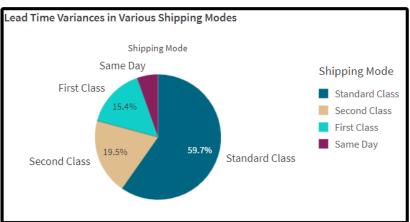
Story 1

Supply chain management

AVERAGE LEAD TIME VARIANCE 3.5

Average of shipping lead time variance

Lead Time variances that occur in different shipping modes



ON TIME RATIO 17.84

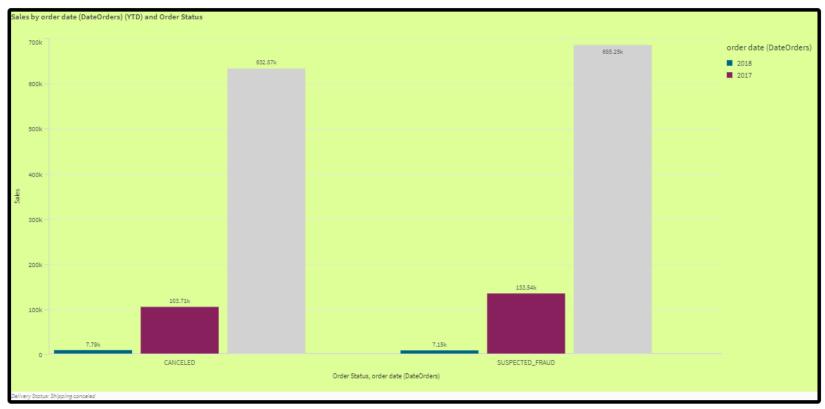
Ratio precentage of total orders delivered on time

TOTAL ORDERS 65.75k

orders distinct city
3.6k

DELIVERY ON TIME 32.2k

Sales by order date in YTD format and order status

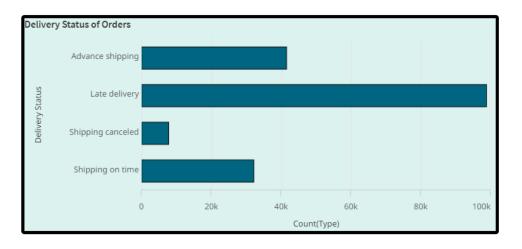


✓

This graph filters the data of total sales per year where the order status is cancelled or suspected fraud.

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Due to which delivery status is shipping canceled

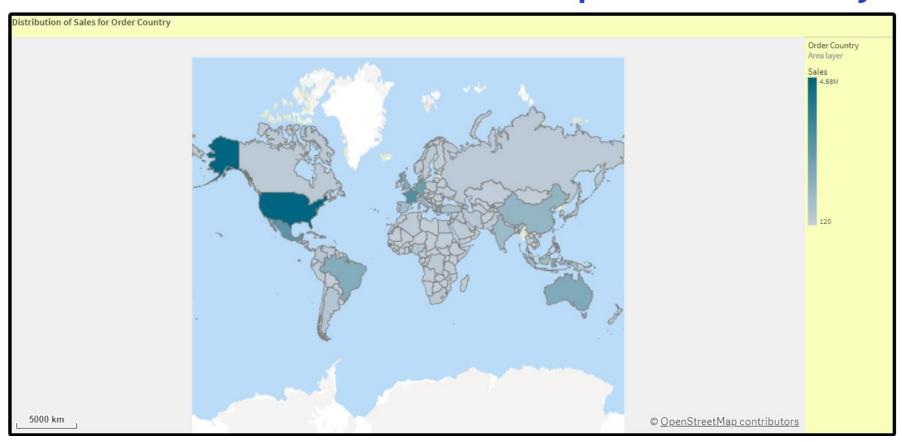


Delivery status of overall orders made by the customers includong cancelled orders and in transit orders

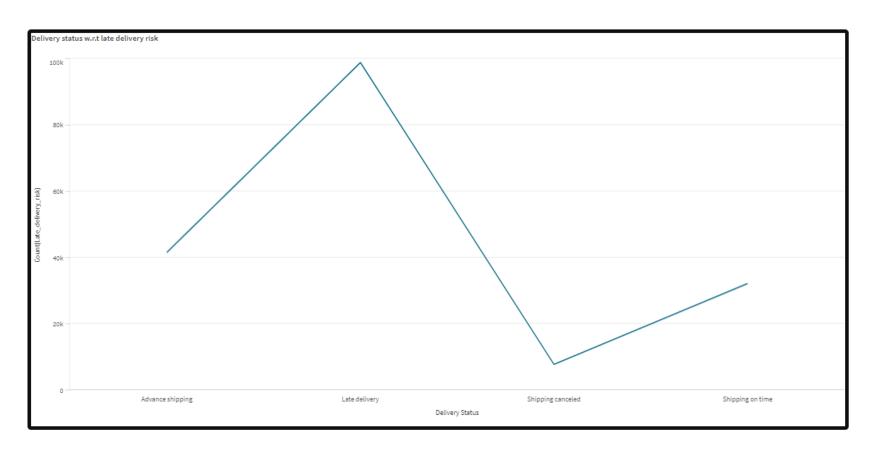
Average of Total days taken in each shipping mode

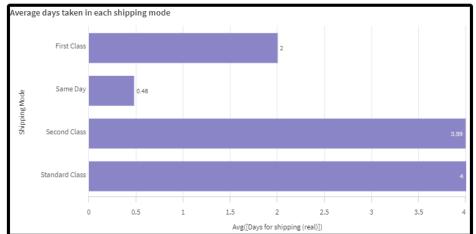


Overall distibution of sales in an paticular country



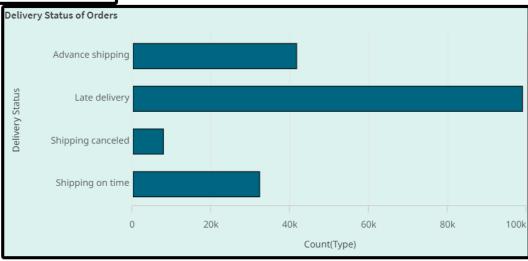
Late delivery risk when shipping is being made



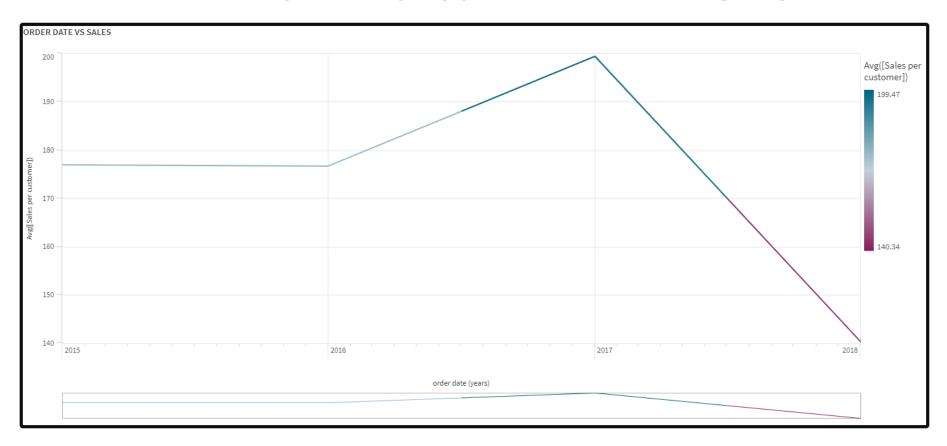


Average days taken in each shipping mode

Delivery status of orders which are made by the customers



<u>Total sales made by the company per customer over range of years</u>



Story 2

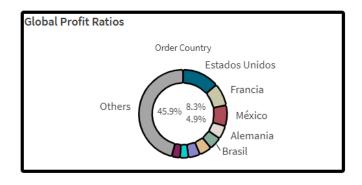
Supply Chain Management Analysis Story

SALES 36.78M

Profit margin 3.97M DELIVERY RISK 98.98k

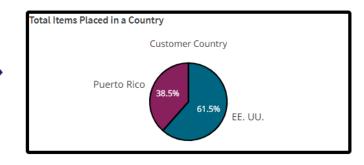
Analysis of data in a country

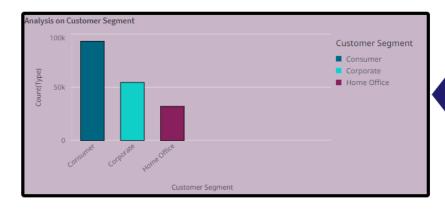




Top 10 countries with highest profit ratios

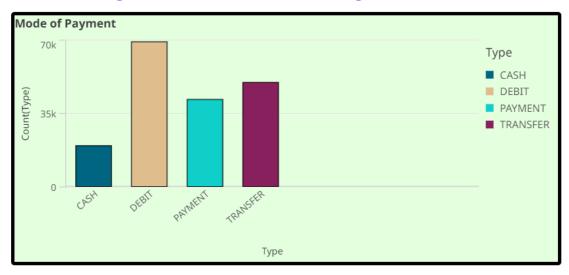
Total items placed by a customer in a country



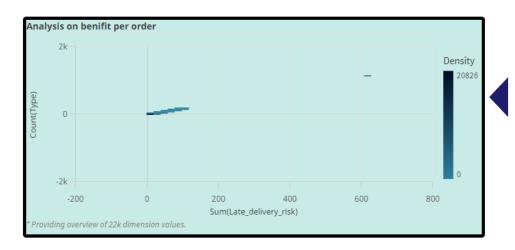


Analysis on customer segment encompassing consumer corporate and home categories

Mode of payment made by the customer



- Cash transactions offer immediate liquidity, providing a straightforward and tangible method of Dayment.
- ✓ Debit payments, directly linked to bank accounts, offer convenience and real-time deduction of funds
- Credit payments provide a deferred payment option, allowing customers to make purchases Transfer payments leverage electronic methods for seamless and secure fund

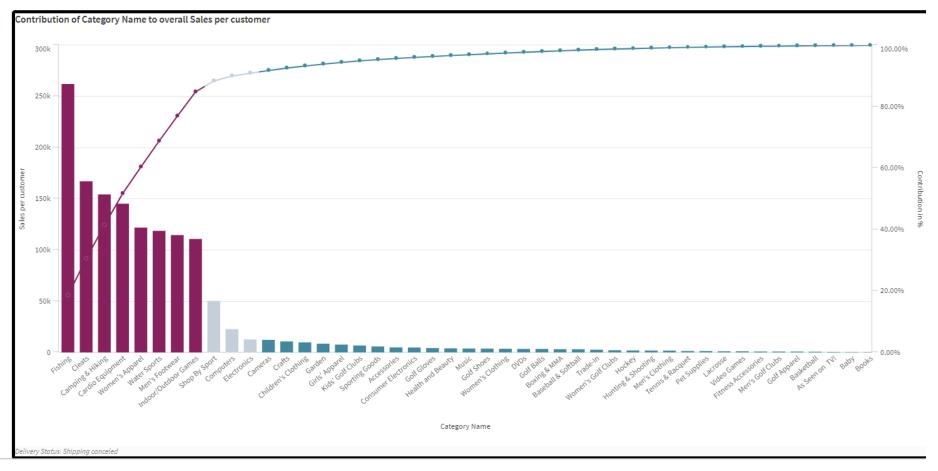


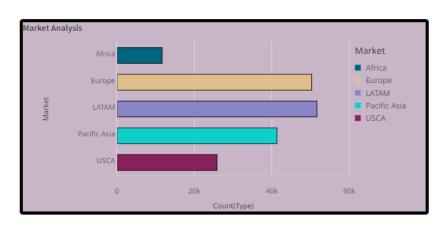
Benefits the supplier will get by each order made by the customer

Total Profit Ratio made for each order



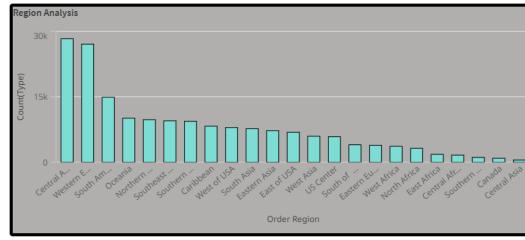
<u>Category name contribution to overall sales per customer</u>

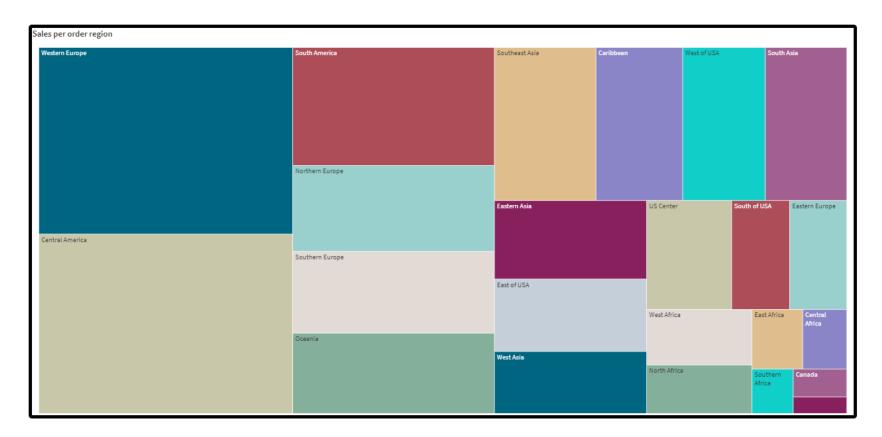




Overall analysis of different markets from where orders are placed

Analysis of major regions from where orders are placed







The sales of top 5 regions is around 40 percent .
Western Europe has highest sales followed bt central america ans south america

Market share of the company per customer in a paticular country

