# GUTHIKONDA SANJANA

#### **EDUCATION**

National Institute of Technology Warangal

2021-2025

Bachelor of Technology, Biotechnology

CGPA: 8.58/10.0

National Institute of Technology Warangal

2022-2025

Minor in Applied and Computational Mathematics

# TECHNICAL SKILLS AND INTERESTS

Programming Languages : C++, Python, SQL

Machine Learning Tools : Scikit-Learn, TensorFlow, Statistical Computing & Visualization Libraries

Softwares : Excel, PowerBI, TensorFlow, Jupyter Notebook

Soft Skills : Teamwork, Time Management, Decision-making, Adaptability

Areas of Interest : Deep Learning, Machine Learning

# WORK EXPERIENCE — QWIXPERT

## Business Strategy Project: Market Sizing of Geo-tracking in Indian Trucking Industry

Tools & Techniques: Stakeholder Interviews, Value Chain Analysis, Data Visualization

- Estimated a fleet size of **11.4 lakh trucks** across **16 industries** through in-depth value chain analysis and secondary research, identifying GPS adoption trends and key operational gaps.
- Provided strategic insights and recommendations based on adoption likelihood, logistics inefficiencies, and digital readiness.

## Operations Improvement Project: Warehouse Process Re-engineering

Tools & Techniques: Advanced Excel, ABC Analysis, TAT Assessment

- Conducted ABC and Forward Pick Area (FPA) analysis, assessed inventory norms, and evaluated orderline and inward data to pinpoint operational bottlenecks identified dispatch inefficiencies.
- Recommended TAT improvements, SKU reclassification, infrastructure-aligned slotting redesign analyzing large-scale dispatch and inventory datasets

# **PROJECTS**

### Capstone Project

• Developed a robust healthy life prediction model leveraging historical data using Regression, KNN, SVM, Random Forest, Decision Trees algorithms to improvise the evaluation metrics.

#### I-Raste Data Analytics

• Developed scalable and interactive **Power BI** dashboard with Exploratory Data Analysis (**EDA**) performed using Python on **1.8 million** geospatial Advanced Driver Assistance System (**ADAS**) data organized by Intel AI.

## COURSEWORK & CERTIFICATIONS

- Mathematical Foundations for Machine Learning
- Statistics for Datascience
- BioComputing and BioStatistics
- Database Management Systems

• Summer Analytics (Python, ML)

Analytics Club, IIT Guwahati - 2024

• Advanced SQL

HackerRank - 2024

## POSITION OF RESPONSIBILITY

- Training and Placement Coordinator Centre for Career Planning and Development (CCPD) 2024-25
- Executive Member of Technical Association of Biotechnology & NSS, NITW